#### **Financial Highlights**

#### UDR, Inc. As of End of Fourth Quarter 2020 (Unaudited) (1)

Dellars in the control over they above and unit	Actual Results	<b>Actual Results</b>		ecember 31, 2020
Dollars in thousands, except per share and unit	4Q 2020	YTD 2020	1Q 2021	Full-Year 2021
GAAP Metrics				
Net income/(loss) attributable to UDR, Inc.	\$26,532	\$64,266		
Net income/(loss) attributable to common stockholders	\$25,332 \$25,481	\$60,036		
Income/(loss) per weighted average common share, diluted	\$0.09	\$0.20	\$0.14 to \$0.16	\$0.13 to \$0.25
income/(loss) per weighted average common share, diluted	\$0.09	\$0.20	φυ. 14 το φυ. 16	φυ. 13 το φυ.23
Per Share Metrics				
FFO per common share and unit, diluted	\$0.39	\$1.85	\$0.45 to \$0.47	\$1.87 to \$1.99
FFO as Adjusted per common share and unit, diluted	\$0.49	\$2.04	\$0.46 to \$0.48	\$1.88 to \$2.00
Adjusted Funds from Operations ("AFFO") per common share and unit, diluted	\$0.43	\$1.86	\$0.43 to \$0.45	\$1.70 to \$1.82
Dividend declared per share and unit	\$0.36	\$1.44	\$0.3625	\$1.45
(2)				
Combined Same-Store Operating Metrics (2)	E 09/	2.00/		(2.500/.) 0.500/
Combined Revenue growth/(decline) (Cash basis)	-5.9%	-2.8%		(2.50%) - 0.50%
Combined Revenue growth/(decline) (Straight-line basis)	-4.5%	-1.7%		(4.50%) - (1.50%
Combined Expense growth	4.8%	3.7%		1.00% - 4.00%
Combined NOI growth/(decline) (Cash basis)	-10.1%	-5.4%		(4.00%) - 0.00%
Combined NOI growth/(decline) (Straight-line basis)	-8.1%	-3.9%		(6.50%) - (2.50%
Combined Physical Occupancy	96.1%	96.3%		
Property Metrics	Homes	Communities	% of Total NOI	
Combined Same-Store (2)	45,088	141	88.8%	_
Acquired JV Same-Store Portfolio (2)	(3,619)	(11)	-7.2%	
UDR Same-Store	41,469	130	81.6%	_
Stabilized, Non-Mature	1,535	5	2.6%	
,	3,619	11	7.2%	
Acquired JV Same-Store Portfolio (2) Acquired Communities	1,072	2	0.6%	
Development, completed	202	-	0.1%	
Non-Residential / Other		N/A	3.8%	
	N/A			
Joint Venture (3)	2,837 50,734	13 161	4.1% 100%	=
Total completed homes				=
Held for Disposition	679	2	-	
Under Development	1,176	5	4000/	=
Total Quarter-end homes <sup>(3)(4)</sup>	52,589	168	100%	=
Balance Sheet Metrics (adjusted for non-recurring items)				
, and the same temperature of	4Q 2020	4Q 2019		
Consolidated Interest Coverage Ratio	4.6x	5.0x		
Consolidated Fixed Charge Coverage Ratio	4.5x	4.9x		
Consolidated Debt as a percentage of Total Assets	34.9%	34.2%		
Consolidated Net Debt-to-EBITDAre	6.8x	6.1x		





Rodgers Forge, Baltimore, MD

4Q 2020 Combined Same-Store Additions

The Commons at Windsor Gardens, Boston, MA

<sup>(1)</sup> See Attachment 16 for definitions, other terms and reconciliations.

<sup>(2)</sup> Amounts include the Acquired JV Same-Store Portfolio Communities as if these communities were 100% owned by UDR during all periods presented. These communities were stabilized as of the beginning of the prior year, were not in process of any substantial redevelopment activities, and were not held for disposition. Because these communities became wholly owned by UDR in 2019 (the 11 communities and 3,619 homes were previously owned by UDR unconsolidated JVs), they are not included in the UDR Same-Store Communities. These 11 communities will be eligible to join the UDR Same-Store Communities on January 1, 2021.

<sup>(3)</sup> Joint venture NOI is based on UDR's share. Homes and communities at 100%.
(4) Excludes 2,644 homes that are part of the Developer Capital Program as described in Attachment 12(B).



#### UDR, Inc. **Consolidated Statements of Operations** (Unaudited) (1)

	Three Months Ended December 31,					Ended 1.		
In thousands, except per share amounts	-	2020		2019		2020		2019
REVENUES:								
Rental income (2)	\$	301,176	\$	302,745	\$	1,236,096	\$	1,138,138
Joint venture management and other fees		1,208		2,073		5,069		14,055
Total revenues		302,384		304,818		1,241,165		1,152,193
OPERATING EXPENSES:								
Property operating and maintenance		50,359		47,245		201,944		178,947
Real estate taxes and insurance		45,965		40,264		180,450		150,888
Property management		8,659		8,703		35,538		32,721
Other operating expenses		6,153		2,800		22,762		13,932
Real estate depreciation and amortization		146,135		143,464		608,616		501,257
General and administrative		11,978		14,531		49,885		51,533
Casualty-related charges/(recoveries), net		778		1,316		2,131		474
Other depreciation and amortization		2,074		1,713		10,013		6,666
Total operating expenses		272,101		260,036		1,111,339		936,418
Gain/(loss) on sale of real estate owned		57,974				119,277		5,282
Operating income		88,257		44,782		249,103		221,057
Income/(loss) from unconsolidated entities (2)		4,516		118,486		18,844		137,873
Interest expense		(37,874)		(37,124)		(153,516)		(141,323)
Cost associated with debt extinguishment and other		(24,650)		(23,311)		(49,190)		(29,594)
Total interest expense		(62,524)		(60,435)		(202,706)		(170,917)
Interest income and other income/(expense), net (3)		(1,030)		2,406		6,274		15,404
Income/(loss) before income taxes		29,219		105,239		71,515		203,417
Tax (provision)/benefit, net		(668)		(2)		(2,545)		(3,838)
Net Income/(loss)		28,551		105,237		68,970		199,579
Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (4)		(1,929)		(7,235)		(4,543)		(14,426)
Net (income)/loss attributable to noncontrolling interests		(90)		(43)		(161)		(188)
Net income/(loss) attributable to UDR, Inc.		26,532		97,959		64,266		184,965
Distributions to preferred stockholders - Series E (Convertible)		(1,051)		(1,031)		(4,230)		(4,104)
Net income/(loss) attributable to common stockholders	\$	25,481	\$	96,928	\$	60,036	\$	180,861
				40.00				40.00
Income/(loss) per weighted average common share - basic: Income/(loss) per weighted average common share - diluted:		\$0.09 \$0.09		\$0.33 \$0.33		\$0.20 \$0.20		\$0.63 \$0.63
Common distributions declared per share		\$0.3600		\$0.3425		\$1.4400		\$1.3700
Weighted average number of common shares outstanding - basic		294,301		293,107		294,545		285,247
Weighted average number of common shares outstanding - diluted		294,805		294,073		294,927		286,015

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(1)</sup> See Attachment to definitions and other lethis.
(2) During the three months ended December 31, 2020, UDR collected 95.4% of billed residential revenue and 88.9% of billed retail revenue. Of the 4.6% and 11.1% not collected, UDR reserved (reflected as a reduction to revenues) approximately 1.3% or \$4.0 million for residential, including \$0.1 million for UDR's share from unconsolidated joint ventures, and 23.8% or \$1.7 million, including straight-line rent receivables and \$0.1 million for UDR's share from unconsolidated joint ventures, for retail. The reserves are based on probability of collection.

<sup>(3)</sup> During the three months ended December 31, 2020, UDR recorded an impairment charge of approximately \$3.1 million on its investment in equity securities of a non-core investment. Following the impairment charge, UDR's investment is carried at \$0 on the consolidated balance sheet. UDR initially acquired the investment for \$1.0 million in 2016 and recorded an unrealized gain of \$2.1 million in 2018 based on the pricing of a subsequent capital raise.
(4) Due to the quarterly calculation of noncontrolling interests, the sum of the quarterly amounts will not equal the annual totals.



#### UDR, Inc. Funds From Operations (Unaudited) <sup>(1)</sup>

	Three Mon		Twelve Months Ended December 31,				
In thousands, except per share and unit amounts	 2020		2019		2020		2019
Net income/(loss) attributable to common stockholders	\$ 25,481	\$	96,928	\$	60,036	\$	180,861
Real estate depreciation and amortization	146,135		143,464		608,616		501,257
Noncontrolling interests	2,019		7,278		4,704		14,614
Real estate depreciation and amortization on unconsolidated joint ventures	8,724		12,454		35,023		57,954
Net gain on the sale of unconsolidated depreciable property	-		(114,897)		-		(125,407)
Net gain on the sale of depreciable real estate owned, net of tax	(57,549)		-		(118,852)		-
Funds from operations ("FFO") attributable to common stockholders and unitholders, basic	\$ 124,810	\$	145,227	\$	589,527	\$	629,279
Distributions to preferred stockholders - Series E (Convertible) (2)	1,051		1,031		4,230		4,104
FFO attributable to common stockholders and unitholders, diluted	\$ 125,861	\$	146,258	\$	593,757	\$	633,383
FFO per weighted average common share and unit, basic	\$ 0.39	\$	0.46	\$	1.86	\$	2.04
FFO per weighted average common share and unit, diluted	\$ 0.39	\$	0.46	\$	1.85	\$	2.03
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Weighted average number of common shares and OP/DownREIT Units outstanding, basic	 316,605		315,004		316,855		308,020
Weighted average number of common shares, OP/DownREIT Units, and common stock							
equivalents outstanding, diluted	 320,027		318,981		320,187		311,799
Impact of adjustments to FFO:							
Cost associated with debt extinguishment and other	\$ 24,650	\$	23,311	\$	49,190	\$	29,594
Promoted interest on settlement of note receivable, net of tax	-		-		-		(6,482)
Legal and other costs	5,059		-		8,973		3,660
Net gain on the sale of non-depreciable real estate owned	-		-		-		(5,282)
Realized/unrealized (gain)/loss on unconsolidated technology investments, net of tax	(435)		73		(3,582)		(3,300)
Joint venture development success fee	-		-		-		(3,750)
Severance costs and other restructuring expense	52		116		1,948		390
Casualty-related charges/(recoveries), net	823		1,463		2,545		636
Casualty-related charges/(recoveries) on unconsolidated joint ventures, net	 -		50		31		(374)
	\$ 30,149	\$	25,013	\$	59,105	\$	15,092
FFO as Adjusted attributable to common stockholders and unitholders, diluted	\$ 156,010	\$	171,271	\$	652,862	\$	648,475
FFO as Adjusted per weighted average common share and unit, diluted	\$ 0.49	\$	0.54	\$	2.04	\$	2.08
Recurring capital expenditures	(17,814)		(18,101)		(56,924)		(51,246)
AFFO attributable to common stockholders and unitholders, diluted	\$ 138,196	\$	153,170	\$	595,938	\$	597,229
AFFO per weighted average common share and unit, diluted	\$ 0.43	\$	0.48	\$	1.86	\$	1.92

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Series E preferred shares are dilutive for purposes of calculating FFO per share for the three and twelve months ended December 31, 2020 and December 31, 2019. Consequently, distributions to Series E preferred stockholders are added to FFO and the weighted average number of shares are included in the denominator when calculating FFO per common share and unit, diluted.



#### UDR, Inc. Consolidated Balance Sheets (Unaudited) <sup>(1)</sup>

In thousands, except share and per share amounts	De	cember 31, 2020	December 31, 2019		
ASSETS					
Real estate owned:  Real estate held for investment	•	42.706.040	¢.	10 520 204	
	\$	12,706,940	\$	12,532,324	
Less: accumulated depreciation		(4,590,577) 8,116,363		(4,131,330) 8,400,994	
Real estate held for investment, net  Real estate under development		0,110,303		6,400,994	
(net of accumulated depreciation of \$1,010 and \$23)		246,867		69,754	
Real estate held for disposition		240,007		09,734	
(net of accumulated depreciation of \$13,779 and \$0)		102,876		_	
Total real estate owned, net of accumulated depreciation	-	8,466,106	-	8,470,748	
Total real estate owned, her of accumulated depreciation		0,400,100		0,470,740	
Cash and cash equivalents		1,409		8,106	
Restricted cash		22,762		25,185	
Notes receivable, net		157,992		153,650	
Investment in and advances to unconsolidated joint ventures, net		600,233		588,262	
Operating lease right-of-use assets		200,913		204,225	
Other assets		188,118		186,296	
Total assets	\$	9,637,533	\$	9,636,472	
LIABILITIES AND EQUITY					
Liabilities:					
Secured debt	\$	862,147	\$	1,149,441	
Unsecured debt		4,114,401		3,558,083	
Operating lease liabilities		195,592		198,558	
Real estate taxes payable		29,946		29,445	
Accrued interest payable		44,760		45,199	
Security deposits and prepaid rent		49,008		48,353	
Distributions payable		115,795		109,382	
Accounts payable, accrued expenses, and other liabilities		110,999	-	90,032	
Total liabilities		5,522,648		5,228,493	
Redeemable noncontrolling interests in the OP and DownREIT Partnership		856,294		1,018,665	
Equity:					
Preferred stock, no par value; 50,000,000 shares authorized					
2,695,363 shares of 8.00% Series E Cumulative Convertible issued					
and outstanding (2,780,994 shares at December 31, 2019)		44,764		46,200	
14,440,519 shares of Series F outstanding (14,691,274 shares					
at December 31, 2019)		1		1	
Common stock, \$0.01 par value; 350,000,000 shares authorized					
296,611,579 shares issued and outstanding (294,588,305 shares at December 31, 2019)		2,966		2,946	
Additional paid-in capital		5,881,383		5,781,975	
Distributions in excess of net income		(2,685,770)		(2,462,132)	
Accumulated other comprehensive income/(loss), net		(9,144)		(10,448)	
Total stockholders' equity		3,234,200		3,358,542	
Noncontrolling interests		24,391		30,772	
Total equity		3,258,591		3,389,314	
Total liabilities and equity	<u>    \$                                </u>	9,637,533	\$	9,636,472	



#### Attachment 4(A)

#### UDR, Inc. **Selected Financial Information** (Unaudited) (1)

Common shares   286,374,227   294,304,704     Restricted shares   286,611,527   294,586,305     Restricted unit and common shares   286,611,527   294,588,305     Restricted unit and common stock equivalents   344,128   294,588,305     Restricted unit and common stock equivalents   294,588,305   294,588,305     Restricted unit and common stock equivalents   294,580,251   294,588,305     Restricted unit and common stock equivalents   294,580,251   294,580,305     Restricted unit and common stock equivalents   294,580,251   294,580,305     Restricted unit and common stock equivalents   294,580,251   294,580,305     Restricted unit and common stock equivalents   294,580,305     Restricted unit and common stares of Polymon REIT units, and common stock equivalents   294,300,305     Restricted average number of Common shares and OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations   294,300,325   294,073,370     Respirated average number of Common shares outstanding - basic per the Consolidated Statements of Operations   294,300,325   294,073,370     Respirated average number of Common shares outstanding - diluted per the Consolidated Statements of Operations   294,300,125   294,073,370     Respirated average number of Common shares outstanding - diluted per the Consolidated Statements of Operations   294,300,412   294,073,370     Respirated average number of Common shares outstanding - diluted per the Consolidated Statements of Operations   294,504,112   294,073,370     Respirated average number of common shares outstanding - basic per the Consolidated Statements of Operations   294,504,616   292,773,610     Respirated average number of common shares outstanding - basic per the Consolidated Statements of Operations   294,504,616   292,773,610     Respirated average number of common shares outstanding - basic per the Consolidated Statements of Operations   294,504,616   292,773,610     Respirated average number of common shares outstanding - basic per the Consolidated Statements of Ope	Common Stock and Equivalents	December 31, 2020	December 31, 2019
Total common shares	Common shares	296,374,227	294,340,740
Restricted unit and common stock equivalents         344,128         766,926           Operating and DownREIT Partnership units         20,330,251         20,061,283           Class A Limited Partnership units or units of partnership units or units of the partnership units or u	Restricted shares	237,352	247,565
Operating and DownREIT Partnership units         20,530,251         20,061,283           Class A Limited Partnership units         1,751,671         1,751,671           Series E cumulative convertible preferred shares (P)         2,918,127         3,010,833           Total common shares, OP/DownREIT units, and common stock equivalents         322,155,756         320,179,028           Weighted Average Number of Shares Outstanding         4Q 2020         4Q 2019           Weighted average number of OP/DownREIT units outstanding - basic         316,604,571         315,004,663           Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations         294,300,252         293,106,924           Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted         320,265,58         318,81,352           Weighted average number of OP/DownREIT units outstanding         (22,304,319)         (21,897,139)           Weighted average number of Series E cumulative convertible preferred shares outstanding (P)         (2,918,127)         (3,010,843)           Weighted average number of Common shares outstanding - diluted per the Consolidated Statements of Operations         294,804,112         294,073,370           Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations         316,854,763         308,020,556           Weighted average	Total common shares	296,611,579	294,588,305
Class A Limited Partnership units Series E cumulative convertible preferred shares (2) Series E cumulative convertible preferred shares (2) Total common shares, OP/DownREIT units, and common stock equivalents  Weighted Average Number of Shares Outstanding Weighted average number of common shares and OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations Weighted average number of OP/DownREIT units outstanding (3) Weighted average number of OP/DownREIT units outstanding (3) Weighted average number of OP/DownREIT units outstanding (3) Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations Weighted average number of OP/DownREIT units outstanding (3) Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Weighted average number of Common shares outstanding - diluted per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations  Weig	Restricted unit and common stock equivalents	344,128	766,926
Series E cumulative convertible preferred shares (2)         2,918,127         3,010,83           Total common shares, OP/DownREIT units, and common stock equivalents         322,155,756         320,179,028           Weighted Average Number of Shares Outstanding           Weighted average number of common shares and OP/DownREIT units outstanding - basic         316,604,571         315,004,063           Weighted average number of OP/DownREIT units outstanding         (22,304,319)         (21,897,139)           Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations         294,300,252         293,106,924           Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted         320,026,558         318,981,352           Weighted average number of OP/DownREIT units outstanding         (22,304,319)         (21,897,139)           Weighted average number of Series E cumulative convertible preferred shares outstanding (3)         (29,181,27)         (3,010,843)           Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations         294,804,112         294,073,370           Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations         316,854,783         308,020,556           Weighted average number of CP/DownREIT units outstanding         (22,309,907)         (22,773,160)	Operating and DownREIT Partnership units	20,530,251	20,061,283
Weighted Average Number of Shares Outstanding         4Q 2020         4Q 2019           Weighted average number of common shares and OP/DownREIT units outstanding - basic         316,604,571         315,004,063           Weighted average number of Common shares and OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations         229,304,319         (21,897,139)           Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted average number of OP/DownREIT units outstanding         320,205,558         318,981,352           Weighted average number of OP/DownREIT units outstanding         (22,304,319)         (21,897,139)           Weighted average number of OP/DownREIT units outstanding         (22,304,319)         (21,897,139)           Weighted average number of Series E cumulative convertible preferred shares outstanding (3)         (2,918,127)         (3,010,843)           Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations         294,804,112         294,073,370           Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations         316,864,783         308,020,556           Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations         294,544,876         285,247,360           Weighted average number of Common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted         320,18	Class A Limited Partnership units	1,751,671	1,751,671
Weighted Average Number of Shares Outstanding       4Q 2020       4Q 2019         Weighted average number of common shares and OP/DownREIT units outstanding - basic       316,604,571       315,004,063         Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations       294,300,252       293,106,924         Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted       320,026,558       318,981,352         Weighted average number of OP/DownREIT units outstanding       (22,304,319)       (21,897,139)         Weighted average number of Series E cumulative convertible preferred shares outstanding <sup>(3)</sup> (2,918,127)       (3,010,843)         Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations       294,804,112       294,073,370         Weighted average number of common shares and OP/DownREIT units outstanding - basic       316,854,783       308,020,556         Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations       294,544,876       285,247,396         Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted       320,187,149       311,798,958         Weighted average number of OP/DownREIT units outstanding       (22,309,907)       (22,773,160)         Weighted average number of Series E cumulative convertible preferred shares	Series E cumulative convertible preferred shares (2)	2,918,127	3,010,843
Weighted average number of Common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted Weighted average number of OP/DownREIT units outstanding Weighted average number of OP/DownREIT units outstanding Weighted average number of Series E cumulative convertible preferred shares outstanding Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2020 Year-to-Date 2019 Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted 320,187,149 311,798,958 Weighted average number of OP/DownREIT units outstanding Weighted average number of OP/DownREIT units outstanding (22,309,907) (22,773,160) Weighted average number of Series E cumulative convertible preferred shares outstanding (30,101,843)	Total common shares, OP/DownREIT units, and common stock equivalents	322,155,756	320,179,028
Weighted average number of Common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding Weighted average number of Common shares outstanding - basic per the Consolidated Statements of Operations Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted Weighted average number of OP/DownREIT units outstanding Weighted average number of OP/DownREIT units outstanding Weighted average number of Series E cumulative convertible preferred shares outstanding Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2020 Year-to-Date 2019 Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted 320,187,149 311,798,958 Weighted average number of OP/DownREIT units outstanding Weighted average number of OP/DownREIT units outstanding (22,309,907) (22,773,160) Weighted average number of Series E cumulative convertible preferred shares outstanding (30,101,843)	Weighted Average Number of Shares Outstanding	4O 2020	4O 2019
Weighted average number of OP/DownREIT units outstanding			
Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  294,300,252  293,106,924  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  320,026,558  318,981,352  Weighted average number of OP/DownREIT units outstanding  (22,304,319)  (2,918,127)  (3,010,843)  Weighted average number of Series E cumulative convertible preferred shares outstanding (3)  (2,918,127)  (3,010,843)  Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2020  Year-to-Date 2019  Weighted average number of common shares and OP/DownREIT units outstanding - basic  Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  320,187,149  311,798,958  Weighted average number of OP/DownREIT units outstanding  (22,309,907)  (22,773,160)  Weighted average number of Series E cumulative convertible preferred shares outstanding (3)  (2,949,792)  (3,010,843)	Weighted average number of common shares and OP/DownREIT units outstanding - basic	316,604,571	315,004,063
Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted 320,026,558 318,981,352  Weighted average number of OP/DownREIT units outstanding (22,304,319) (21,897,139)  Weighted average number of Series E cumulative convertible preferred shares outstanding (3) (2,918,127) (3,010,843)  Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations 294,804,112 294,073,370  Weighted average number of common shares and OP/DownREIT units outstanding - basic 316,854,783 308,020,556  Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations 294,544,876 285,247,396  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations 294,544,876 285,247,396  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted 320,187,149 311,798,958  Weighted average number of OP/DownREIT units outstanding (22,309,907) (22,773,160)  Weighted average number of Series E cumulative convertible preferred shares outstanding (3) (2,949,792) (3,010,843)	Weighted average number of OP/DownREIT units outstanding	(22,304,319)	(21,897,139)
Weighted average number of OP/DownREIT units outstanding Weighted average number of Series E cumulative convertible preferred shares outstanding (3) (2,918,127) (3,010,843) Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Weighted average number of common shares and OP/DownREIT units outstanding - basic Weighted average number of OP/DownREIT units outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  Weighted average number of OP/DownREIT units outstanding  Weighted average number of OP/DownREIT units outstanding  (22,309,907) (22,773,160)  Weighted average number of Series E cumulative convertible preferred shares outstanding (3) (2,949,792) (3,010,843)	Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations	294,300,252	293,106,924
Weighted average number of Series E cumulative convertible preferred shares outstanding (3) (2,918,127) (3,010,843)  Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2020  Year-to-Date 2019  Weighted average number of common shares and OP/DownREIT units outstanding - basic  Weighted average number of OP/DownREIT units outstanding  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  Weighted average number of OP/DownREIT units outstanding  Weighted average number of OP/DownREIT units outstanding  Weighted average number of Series E cumulative convertible preferred shares outstanding (3) (2,949,792) (3,010,843)	Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted	320,026,558	318,981,352
Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations  Year-to-Date 2020  Year-to-Date 2019  Weighted average number of common shares and OP/DownREIT units outstanding - basic  Weighted average number of OP/DownREIT units outstanding  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  Weighted average number of OP/DownREIT units outstanding  Weighted average number of OP/DownREIT units outstanding  (22,309,907)  (22,773,160)  Weighted average number of Series E cumulative convertible preferred shares outstanding  (3)  (3)  (3)  (3)  (3)  (4)  (4)  (5)  (5)  (6)  (6)  (6)  (6)  (7)  (6)  (7)  (6)  (7)  (7	Weighted average number of OP/DownREIT units outstanding	(22,304,319)	(21,897,139)
Weighted average number of common shares and OP/DownREIT units outstanding - basic  Weighted average number of OP/DownREIT units outstanding  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  Weighted average number of OP/DownREIT units outstanding  Weighted average number of Series E cumulative convertible preferred shares outstanding (3)  (22,309,907)  (22,773,160)  (22,309,907)  (22,773,160)  (22,773,160)  (22,309,907)  (22,773,160)	Weighted average number of Series E cumulative convertible preferred shares outstanding (3)	(2,918,127)	(3,010,843)
Weighted average number of common shares and OP/DownREIT units outstanding - basic316,854,783308,020,556Weighted average number of OP/DownREIT units outstanding(22,309,907)(22,773,160)Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations294,544,876285,247,396Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted320,187,149311,798,958Weighted average number of OP/DownREIT units outstanding(22,309,907)(22,773,160)Weighted average number of Series E cumulative convertible preferred shares outstanding(2,949,792)(3,010,843)	Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations	294,804,112	294,073,370
Weighted average number of OP/DownREIT units outstanding(22,309,907)(22,773,160)Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations294,544,876285,247,396Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted320,187,149311,798,958Weighted average number of OP/DownREIT units outstanding(22,309,907)(22,773,160)Weighted average number of Series E cumulative convertible preferred shares outstanding(2,949,792)(3,010,843)		Year-to-Date 2020	Year-to-Date 2019
Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations  294,544,876  285,247,396  Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  320,187,149  311,798,958  Weighted average number of OP/DownREIT units outstanding  (22,309,907)  Weighted average number of Series E cumulative convertible preferred shares outstanding  (3)  (2,949,792)  (3,010,843)	Weighted average number of common shares and OP/DownREIT units outstanding - basic	316,854,783	308,020,556
Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted  320,187,149  311,798,958  Weighted average number of OP/DownREIT units outstanding  (22,309,907)  Weighted average number of Series E cumulative convertible preferred shares outstanding  (3)  (2,949,792)  (3,010,843)	Weighted average number of OP/DownREIT units outstanding	(22,309,907)	(22,773,160)
Weighted average number of OP/DownREIT units outstanding  (22,309,907)  (22,773,160)  Weighted average number of Series E cumulative convertible preferred shares outstanding (3)  (29,49,792)  (3,010,843)	Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations	294,544,876	285,247,396
Weighted average number of OP/DownREIT units outstanding  (22,309,907)  (22,773,160)  Weighted average number of Series E cumulative convertible preferred shares outstanding (3)  (29,49,792)  (3,010,843)	Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted	320,187,149	311,798,958
Weighted average number of Series E cumulative convertible preferred shares outstanding (3) (2,949,792) (3,010,843)		(22,309,907)	(22,773,160)
		,	,
	Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations	294,927,450	286,014,955

<sup>(1)</sup> See Attachment 16 for definitions and other terms.
(2) At December 31, 2020 and December 31, 2019 there were 2,695,363 and 2,780,994 of Series E cumulative convertible preferred shares outstanding, which is equivalent to 2,918,127 and 3,010,843 shares of common stock if converted (after adjusting for the special dividend paid in 2008).

<sup>(3)</sup> Series E cumulative convertible preferred shares are anti-dilutive for purposes of calculating Income/(loss) per weighted average common share for the three and twelve months ended December 31, 2020 and December 31, 2019.



#### Attachment 4(B)

#### UDR, Inc. Selected Financial Information (Unaudited) <sup>(1)</sup>

Debt Structure, In thousands		Balance	% of Total	Weighted Average Interest Rate	Weighted Average Years to Maturity <sup>(2)</sup>
Secured	Fixed	\$ 824,550	16.6%	3.31%	7.2
	Floating	 27,000	0.5%	0.84%	11.2
	Combined	851,550	17.1%	3.23%	7.3
Unsecured Fix	Fixed	3,880,644 <sup>(3)</sup>	77.8%	3.14%	8.6
	Floating	253,024	5.1%	0.46%	0.5
	Combined	4,133,668	82.9%	2.98%	8.1
Total Debt	Fixed	4,705,194	94.4%	3.17%	8.3
	Floating	280,024	5.6%	0.49%	1.6
	Combined	 4,985,218	100.0%	3.02%	8.0
	Total Non-Cash Adjustments (4)	(8,670)			
	Total per Balance Sheet	\$ 4,976,548		2.91%	

#### **Debt Maturities, In thousands**

	Secured Debt <sup>(5)</sup>			Unsecured Facilities & Comm.  Debt (5) Paper (2) (6) (7)				Balance		Weighted Average Interest Rate	
2021	\$	1,097	\$	-	\$ 190,00		\$	\$ 191,097		%	0.29%
2022		1,140		-		28,024		29,164	0.6	%	1.08%
2023		1,183	350	0,000		-		351,183	7.0	%	2.41%
2024		95,280	1:	5,644		-		110,924	2.2	%	4.00%
2025		173,189	300	0,000		-		473,189	9.5	%	4.22%
2026		51,070	300	0,000		-		351,070	7.0	%	2.94%
2027		1,111	30	0,000		-		301,111	6.0	%	3.50%
2028		122,466	300	0,000		-		422,466	8.5	%	3.67%
2029		144,584	300	0,000		-		444,584	8.9	%	3.89%
2030		72,500	600	0,000		-		672,500	13.5	%	3.29%
Thereafter		187,930	1,450	0,000		-		1,637,930	33.0	%	2.50%
		851,550	3,91	5,644		218,024		4,985,218	100.0	%	3.02%
Total Non-Cash Adjustments (4)		10,597	(1	9,267)		-		(8,670)			
Total per Balance Sheet	\$	862,147	\$ 3,89	3,377	\$	218,024	\$	4,976,548			2.91%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> The 2021 maturity reflects the \$190.0 million of principal outstanding at an interest rate of 0.27%, the equivalent of LIBOR plus a spread of 12 basis points, on the Company's unsecured commercial paper program as of December 31, 2020. Under the terms of the program the Company may issue up to a maximum aggregate amount outstanding of \$500.0 million. If the commercial paper was refinanced using the line of credit, the weighted average years to maturity would be 8.0 years without extensions and 8.1 years with extensions.

<sup>(3)</sup> Includes \$315.0 million of floating rate debt that has been fixed using interest rate swaps at a weighted average all-in rate of 2.55% until January 2021 and 1.07% from January 2021 until July 2022.

<sup>(4)</sup> Includes the unamortized balance of fair market value adjustments, premiums/discounts and deferred financing costs.

<sup>(5)</sup> Includes principal amortization, as applicable.

<sup>(6)</sup> There were no borrowings outstanding on our \$1.1 billion line of credit at December 31, 2020. The facility has a maturity date of January 2023, plus two sixmonth extension options and carries an interest rate equal to LIBOR plus a spread of 82.5 basis points.

<sup>(7)</sup> There was \$28.0 million outstanding on our \$75.0 million working capital credit facility at December 31, 2020. The facility has a maturity date of January 2022. The working capital credit facility carries an interest rate equal to LIBOR plus a spread of 82.5 basis points.



#### Attachment 4(C)

# UDR, Inc. Selected Financial Information (Dollars in Thousands) (Unaudited) (1)

**Quarter Ended Coverage Ratios** December 31, 2020 28,551 Net income/(loss) \$ Adjustments: Interest expense, including costs associated with debt extinguishment 62,524 Real estate depreciation and amortization 146,135 2,074 Other depreciation and amortization Tax provision/(benefit), net 668 Net (gain)/loss on the sale of depreciable real estate owned (57,974)Adjustments to reflect the Company's share of EBITDAre of unconsolidated joint ventures 13,261 **EBITDAre** 195,239 \$ Casualty-related charges/(recoveries), net 823 Legal and other costs 5,059 Severance costs and other restructuring expense 52 (Income)/loss from unconsolidated entities (4,516)Adjustments to reflect the Company's share of EBITDAre of unconsolidated joint ventures (13,261)Management fee expense on unconsolidated joint ventures (566)Consolidated EBITDAre - adjusted for non-recurring items 182,830 Annualized consolidated EBITDAre - adjusted for non-recurring items 731,320 Interest expense, including costs associated with debt extinguishment 62,524 Capitalized interest expense 2,108 \$ Total interest 64,632 Cost associated with debt extinguishment (24,650)\$ Total interest - adjusted for non-recurring items 39,982 Preferred dividends \$ 1,051 4,976,548 Total debt \$ Cash (1,409)4,975,139 Net debt Consolidated Interest Coverage Ratio - adjusted for non-recurring items 4.6x Consolidated Fixed Charge Coverage Ratio - adjusted for non-recurring items 4.5x

#### **Debt Covenant Overview**

Unsecured Line of Credit Covenants (2)	Required	Actual	Compliance
Maximum Leverage Ratio	≤60.0%	37.0% (2)	Yes
Minimum Fixed Charge Coverage Ratio	≥1.5x	4.2x	Yes
Maximum Secured Debt Ratio	≤40.0%	10.2%	Yes
Minimum Unencumbered Pool Leverage Ratio	≥150.0%	309.8%	Yes
Senior Unsecured Note Covenants (3)	Required	Actual	Compliance
Debt as a percentage of Total Assets	≤65.0%	35.0% <sup>(3)</sup>	Yes
Consolidated Income Available for Debt Service to Annual Service Charge	≥1.5x	5.4x	Yes
Secured Debt as a percentage of Total Assets	≤40.0%	6.1%	Yes
Total Unencumbered Assets to Unsecured Debt	≥150.0%	298.0%	Yes
Securities Ratings	Debt	Outlook	Commercial Paper
Moody's Investors Service	Baa1	Stable	P-2
S&P Global Ratings	BBB+	Stable	A-2
		Gross	% of

6.8x

Asset Summary	Number of Homes	4Q :	2020 NOI <sup>(1)</sup> (\$000s)	% of NOI	Са	Gross errying Value (\$000s)	% of Total Gross Carrying Value
Unencumbered assets	42,387	\$	180,943	88.3%	\$	11,689,785	89.4%
Encumbered assets	5,896		23,909	11.7%		1,381,687	10.6%
	48,283	\$	204,852	100.0%	\$	13,071,472	100.0%

- (1) See Attachment 16 for definitions and other terms.
- (2) As defined in our credit agreement dated September 27, 2018.

Consolidated Net Debt-to-EBITDAre - adjusted for non-recurring items

(3) As defined in our indenture dated November 1, 1995 as amended, supplemented or modified from time to time.



### UDR, Inc. Operating Information (Unaudited) (1)

Dollars in thousands	Total Homes		arter Ended nber 31, 2020		arter Ended mber 30, 2020		arter Ended ne 30, 2020		arter Ended ch 31, 2020		rter Ended nber 31, 2019
Revenues	45.000	•	274 022	œ.	270 402	œ.	202.050	œ.	204.040	œ.	202.467
Combined Same-Store Communities (2)	45,088	\$	274,922	\$	276,402	\$	283,959	\$	294,910	\$	292,167
Acquired JV Same-Store Portfolio Communities (2)	(3,619)		(23,243)		(23,246)		(23,421)		(24,228)		(23,656)
UDR Same-Store Communities	41,469		251,679		253,156		260,538		270,682		268,511
Stabilized, Non-Mature Communities	1,535		11,203		10,719		12,309		12,079		9,547
Acquired JV Same-Store Portfolio Communities	3,619		23,243		23,246		23,421		24,228		11,161
Acquired Communities	1,072		1,676		-		-		-		-
Development Communities	202		539		244		58		7		-
Non-Residential / Other (3)			10,498		17,057		4,065		5,958		6,832
Total	47,897	\$	298,838	\$	304,422	\$	300,391	\$	312,954	\$	296,051
Expenses											
Combined Same-Store Communities (2)		\$	86,160	\$	89,109	\$	84,074	\$	84,562	\$	82,191
Acquired JV Same-Store Portfolio Communities (2)		Ψ	(7,852)	Ψ	(8,230)	Ψ	(7,673)	Ψ	(7,900)	Ψ	(7,342)
UDR Same-Store Communities			78,308		80,879		76,401		76,662		74,849
Stabilized. Non-Mature Communities			5,757		5,463		4,722		4,455		3,654
Acquired JV Same-Store Portfolio Communities			7,852		8,230		7,673		7,900		3,318
Acquired Ov Same-Store Fortionio Communities Acquired Communities			500		0,230		7,073		7,900		3,310
Development Communities			215		248		123		47		6
					1,207		2,948		3,287		3,498
Non-Residential / Other (3)		\$	2,447 95,079	\$	96,027	\$	91,867	\$	92,351	\$	
Total <sup>(4)</sup>		<del>-</del>	95,079	- P	96,027	ð	91,007	- P	92,351	- P	85,325
Net Operating Income											
Combined Same-Store Communities (2)		\$	188,762	\$	187,293	\$	199,885	\$	210,348	\$	209,976
Acquired JV Same-Store Portfolio Communities (2)			(15,391)		(15,016)		(15,748)		(16,328)		(16,314)
UDR Same-Store Communities			173,371		172,277		184,137		194,020		193,662
Stabilized, Non-Mature Communities			5,446		5,256		7,587		7,624		5,893
Acquired JV Same-Store Portfolio Communities			15,391		15,016		15,748		16,328		7,843
Acquired Communities			1,176		-		· -		_		· -
Development Communities			324		(4)		(65)		(40)		(6)
Non-Residential / Other (3)			8,051		15,850		1,117		2,671		3,334
Total		\$	203,759	\$	208,395	\$	208,524	\$	220,603	\$	210,726
On another Manufa					_						
Operating Margin Combined Same-Store Communities		-	68.7%	-	67.8%		70.4%		71.3%	-	71.9%
Gamen Game Game Gammanaga			3311 70		0.1070		101170				
Weighted Average Physical Occupancy											
Combined Same-Store Communities (2)			96.1%		95.5%		96.1%		96.9%		96.7%
Acquired JV Same-Store Portfolio Communities (2)			96.1%		96.3%		95.8%		96.0%		95.8%
UDR Same-Store Communities			96.1%		95.4%		96.2%		96.9%		96.8%
Stabilized, Non-Mature Communities			92.7%		89.9%		93.1%		95.3%		93.3%
Acquired JV Same-Store Portfolio Communities			96.1%		96.3%		95.8%		96.0%		95.8%
Acquired Communities			95.7%		-		-		-		-
Development Communities			81.6%		79.6%		44.5%		-		-
Other (5)			93.3%		92.9%		94.0%		96.7%		96.6%
Total			95.9%		95.3%		96.0%		96.9%		96.6%
Sold and Held for Disposition Communities											
Revenues	386	\$	2,338	\$	4,423	\$	5,591	\$	7,139	\$	6,694
Expenses (4)	000	•	1,245	Ψ	1,686	Ψ	1,862	Ψ	2,277	Ψ	2,184
Net Operating Income/(Loss)		\$	1,093	\$		\$		\$	4,862	\$	4,510
- , (			-,				-,3		-,		-,
Total	48,283	\$	204,852	\$	211,132	\$	212,253	\$	225,465	\$	215,236

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Amounts include the Acquired JV Same-Store Portfolio Communities as if these communities were 100% owned by UDR during all periods presented. These communities were stabilized as of the beginning of the prior year, were not in process of any substantial redevelopment activities, and were not held for disposition. Because these communities became wholly owned by UDR in 2019 (the 11 communities and 3,619 homes were previously owned by UDR unconsolidated JVs), they are not included in the UDR Same-Store Communities. These 11 communities will be eligible to join the UDR Same-Store Communities on January 1, 2021.

<sup>(3)</sup> Primarily non-residential revenue and expense and straight-line adjustment for concessions.

<sup>(4)</sup> The summation of Total expenses and Sold and Held for Disposition Communities expenses above agrees to the summation of property operating and maintenance and real estate taxes and insurance expenses on Attachment 1.

<sup>(5)</sup> Includes occupancy of Sold and Held for Disposition Communities.



#### UDR, Inc.

### Combined Same-Store Operating Expense Information <sup>(1)</sup> (Dollars in Thousands) (Unaudited) <sup>(2)</sup>

,

%	of	4Q	20	020
Co	mk	oine	d	SS

Year-Over-Year Comparison	Operating Expenses	4	Q 2020	4	Q 2019	% Change
Personnel	16.6%	\$	14,288	\$	15,921	-10.3%
Utilities	13.3%	•	11,469	•	10,692	7.3%
Repair and maintenance	16.0%		13,788		12,396	11.2%
Administrative and marketing	7.2%		6,235		6,264	-0.5%
Controllable expenses	53.1%		45,780		45,273	1.1%
Real estate taxes (3)	42.2%	\$	36,347	\$	33,873	7.3%
Insurance	4.7%		4,033		3,045	32.5%
Combined Same-Store operating expenses (3)	100.0%	\$	86,160	\$	82,191	4.8%
Combined Same-Store Homes	45,088					
	% of 4Q 2020					
	Combined SS					
Sequential Comparison	Operating Expenses	4	Q 2020	3	Q 2020	% Change
Personnel	16.6%	\$	14,288	\$	15,423	-7.4%
Utilities	13.3%		11,469		11,820	-3.0%
Repair and maintenance	16.0%		13,788		15,121	-8.8%
Administrative and marketing	7.2%		6,235		6,153	1.3%
Controllable expenses	53.1%		45,780		48,517	-5.6%
Real estate taxes (3)	42.2%	\$	36,347	\$	36,694	-0.9%
Insurance	4.7%		4,033		3,898	3.5%
Combined Same-Store operating expenses (3)	100.0%	\$	86,160	\$	89,109	-3.3%
Combined Same-Store Homes	45,088					
	% of YTD 2020					
	Combined SS					
Year-to-Date Comparison	Operating Expenses	Y	TD 2020	Y	TD 2019	% Change
Personnel	17.5%	\$	54,658	\$	59,902	-8.8%
Utilities	13.3%		41,532		39,960	3.9%
Repair and maintenance	15.5%		48,270		43,170	11.8%
Administrative and marketing	6.7%		20,891		22,043	-5.2%
Controllable expenses	53.0%		165,351		165,075	0.2%
Real estate taxes (3)	42.5%	\$	132,331	\$	123,265	7.4%
Insurance	4.5%		13,912		12,143	14.6%
Combined Same-Store operating expenses (3)	100.0%	\$	311,594	\$	300,483	3.7%
, <del></del>			· · ·			

<sup>(1) 4</sup>Q19 and YTD19 operating expenses include the Acquired JV Same-Store Portfolio Communities (the 11 communities and 3,619 homes previously owned by UDR unconsolidated JVs) as if these communities were 100% owned by UDR during all periods presented.

41,226

Combined Same-Store Homes

<sup>(2)</sup> See Attachment 16 for definitions and other terms.

<sup>(3)</sup> The year-over-year, sequential and year-to-date comparisons presented above include \$347 thousand, \$0 thousand and \$1.3 million, respectively, of higher New York real estate taxes due to 421g exemption and abatement reductions.



#### Attachment 7(A)

### UDR, Inc. Apartment Home Breakout

#### Portfolio Overview as of Quarter Ended December 31, 2020 (Unaudited) (1)

		Non-Mati	ure Homes		Unconsolidated	
				Total	Joint Venture	Total
	Total Combined		Non-	Consolidated	Operating	Homes
	Same-Store Homes	Stabilized (2)	Stabil. / Other (3)	Homes	Homes (4)	(incl. JV) <sup>(4)</sup>
West Region						
Orange County, CA	4,950	-	-	4,950	381	5,331
San Francisco, CA	2,751	-	-	2,751	602	3,353
Seattle, WA	2,725	-	-	2,725	-	2,725
Monterey Peninsula, CA	1,565	-	-	1,565	-	1,565
Los Angeles, CA	1,225	-	-	1,225	340	1,565
	13,216	-	-	13,216	1,323	14,539
Mid-Atlantic Region						
Metropolitan DC	8,002	_	400	8,402	_	8,402
Baltimore, MD	1,597	-	_	1,597	-	1,597
Richmond, VA	1,358	_	_	1,358	_	1,358
,	10,957	-	400	11,357	-	11,357
Northeast Region						
Boston, MA	4,139	159	_	4,298	250	4,548
New York, NY	1,825	493	_	2,318	710	3,028
	5,964	652	-	6,616	960	7,576
Southeast Region						
Tampa, FL	2,908	294	672	3,874	_	3,874
Orlando, FL	2,500		-	2,500	_	2,500
Nashville, TN	2,260	_	_	2,260	_	2,260
	7,668	294	672	8,634	-	8,634
Southwest Region						
Dallas, TX	3,864	_	202	4,066	_	4,066
Austin, TX	1,272		202	1,272	-	1,272
Austin, 17	5,136	_	202	5,338	_	5,338
-	,		202			
Other Markets (5)	2,147	589	-	2,736	554	3,290
Totals	45,088	1,535	1,274	47,897	2,837	50,734
Communities (6)	141	5	2	148	13	161

	Homes	Communities
Total completed homes	50,734	161
Held for Disposition	386	1
Joint Venture Held for Disposition	293	1
Under Development (7)	1,176	5
Total Quarter-end homes and communities	52,589	168

- (1) See Attachment 16 for definitions and other terms.
- (2) Represents homes included in Stabilized, Non-Mature Communities category on Attachment 5.
- (3) Represents homes included in Acquired, Development, Redevelopment and Non-Residential/Other Communities categories on Attachment 5. Excludes development homes not yet completed and Sold and Held for Disposition Communities.
- (4) Represents joint venture operating homes at 100 percent. Excludes joint venture held for disposition communities. See Attachment 12(A) for UDR's joint venture and partnership ownership interests.
- (5) Other Markets include Denver (218 homes), Palm Beach (636 homes), Inland Empire (654 homes), San Diego (163 wholly owned, 264 JV homes), Portland (752 homes) and Philadelphia (313 wholly owned, 290 JV homes).
- (6) Represents communities where 100 percent of all development homes have been completed.
- (7) See Attachment 9 for UDR's developments and ownership interests.



#### Attachment 7(B)

# UDR, Inc. Non-Mature Home Summary Portfolio Overview as of Quarter Ended December 31, 2020 (Unaudited) (1)(2)

#### Non-Mature Home Breakout - By Date (quarter indicates anticipated date of QTD Same-Store inclusion)

Community	Category	# of Homes	Market	Same-Store Quarter (3)
Park Square	Stabilized, Non-Mature	313	Philadelphia, PA	1Q21
The Slade at Channelside	Stabilized, Non-Mature	294	Tampa, FL	2Q21
The Arbory	Stabilized, Non-Mature	276	Portland, OR	2Q21
10 Hanover Square	Stabilized, Non-Mature	493	New York, NY	1Q22
Garrison Square	Stabilized, Non-Mature	159	Boston, MA	1Q22
Andover Place at Cross Creek	Acquired	672	Tampa, FL	2Q22
Station on Silver	Acquired	400	Metropolitan DC	2Q22
Vitruvian West Phase 2	Development	202 (4)	Dallas, TX	3Q22
Total		2,809		

#### **Summary of Non-Mature Home Activity**

cumulary or more mature morner mature,						
		Stabilized,				
	Market	Non-Mature	Acquired	Redevelopment	Development	Total
Non-Mature Homes at September 30, 2020		2,480		652	147	3,279
Rodgers Forge	Baltimore, MD	(498)	-	-	-	(498)
The Commons at Windsor Gardens	Boston, MA	(914)	-	-	-	(914)
One William	New York, NY	(185)	-	-	-	(185)
10 Hanover Square	New York, NY	493	-	(493)	-	-
Garrison Square	Boston, MA	159	-	(159)	-	-
Andover Place at Cross Creek	Tampa, FL	-	672	-	-	672
Station on Silver	Metropolitan DC	-	400	-	-	400
Vitruvian West Phase 2	Dallas, TX	-	-	-	55	55
Non-Mature Homes at December 31, 2020		1,535	1,072		202	2,809

		Held for
Held for Disposition Homes at December 31, 2020		Dispositio
Parallel	Orange County, CA	386

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Excludes the Acquired JV Same-Store Portfolio Communities (11 communities and 3,619 homes).

<sup>(3)</sup> Estimated Same-Store quarter represents the quarter UDR anticipates contributing the community to the QTD same-store pool.

<sup>(4) 202</sup> homes of 366 total homes have been delivered as of December 31, 2020 as described on Attachment 9.



#### Attachment 7(C)

#### UDR, Inc.

### Total Revenue Per Occupied Home Summary Portfolio Overview as of Quarter Ended December 31, 2020

(Unaudited) (1)

		Non-Matu	re Homes		Unconsolidated	
	Total Combined Same-Store		Non-	Total Consolidated	Joint Venture	Total Homes
	Homes	Stabilized (2)	Stabilized (3)	Homes	Operating Homes <sup>(4)</sup>	
	nomes	Stabilized	Stabilized	nomes	Homes '	(incl. JV at share) (4)
West Region						
Orange County, CA	\$ 2,460	\$ -	\$ -	\$ 2,460	\$ 2,454	\$ 2,460
San Francisco, CA	3,127	-	-	3,127	4,377	3,245
Seattle, WA	2,371	-	-	2,371	-	2,371
Monterey Peninsula, CA	1,954	-	-	1,954	-	1,954
Los Angeles, CA	2,590	-	-	2,590	4,007	2,760
Mid-Atlantic Region						
Metropolitan DC	2,131	-	1,922	2,121	-	2,121
Baltimore, MD	1,632	-	-	1,632	-	1,632
Richmond, VA	1,432	-	-	1,432	-	1,432
Northeast Region						
Boston, MA	2,651	4,614	-	2,718	2,174	2,702
New York, NY	3,482	3,107	-	3,407	4,557	3,557
Southeast Region						
Tampa, FL	1,578	1,992	1,205	1,544	-	1,544
Orlando, FL	1,427	-	-	1,427	-	1,427
Nashville, TN	1,395	-	-	1,395	-	1,395
Southwest Region						
Dallas, TX	1,479	-	1,435	1,476	-	1,476
Austin, TX	1,551	-	-	1,551	-	1,551
Other Markets	2,023	2,078	-	2,034	2,996	2,122
Weighted Average	\$ 2,114	\$ 2,624	\$ 1,460	\$ 2,114	\$ 3,623	\$ 2,156

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Represents homes included in Stabilized, Non-Mature Communities category on Attachment 5.

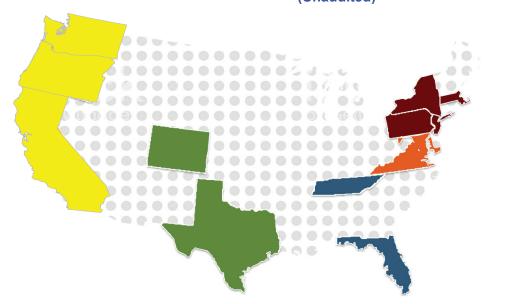
<sup>(3)</sup> Represents homes included in Acquired, Development, Redevelopment and Non-Residential/Other Communities categories on Attachment 5. Excludes development homes not yet completed and Sold and Held for Disposition Communities.

<sup>(4)</sup> Represents joint ventures at UDR's ownership interests. Excludes joint venture held for disposition communities. See Attachment 12(A) for UDR's joint venture and partnership ownership interests.



#### Attachment 7(D)

# UDR, Inc. Net Operating Income Breakout By Market December 31, 2020 (Dollars in Thousands) (Unaudited) (1)



#### Percent of Total NOI by Region

	West:	35.5%
	Mid-Atlantic:	21.9%
	Northeast:	18.0%
	Southeast:	11.5%
	Southwest:	6.8%
(2)	Other Markets:	6.3%

#### Three Months Ended December 31, 2020

		Combined Same-Store	(2)			UDR's re of JVs <sup>(3)(4)</sup>	Total		
Net Operating Income	\$	188,762	\$	14,997	\$	8,752	\$	212,511	
% of Net Operating Income		88.8%		7.1%		4.1%		100.0%	

#### Three Months Ended December 31, 2020

	As a % of	NOI		As a % of	NOI
Region	Combined Same-Store	Total	Region	Combined Same-Store	Total
West Region			Southeast Region		
Orange County, CA	14.1%	13.4%	Tampa, FL	4.6%	4.9%
San Francisco, CA	8.4%	8.7%	Orlando, FL	3.8%	3.5%
Seattle, WA	7.1%	6.7%	Nashville, TN	3.4%	3.1%
Monterey Penninsula, CA	3.7%	3.3%	-	11.8%	11.5%
Los Angeles, CA	3.2%	3.4%			
_	36.5%	35.5%	Southwest Region		
			Dallas, TX	5.5%	5.2%
Mid-Atlantic Region			Austin, TX	1.8%	1.6%
Metropolitan DC	18.4%	17.2%	-	7.3%	6.8%
Baltimore, MD	2.8%	2.6%			
Richmond, VA	2.3%	2.1%	Other Markets	4.7%	6.3%
_	23.5%	21.9%			
Northeast Region					
Boston, MA	11.9%	11.9%			
New York, NY	4.3%	6.1%			
<del>-</del>	16.2%	18.0%	Total	100.0%	100.0%

- (1) See Attachment 16 for definitions and other terms.
- (2) Other Markets are included in the map within their actual geography. See Attachment 7(A), footnote 5 for details regarding location of the Other Markets.
- (3) Excludes results from Sold and Held for Disposition Communities.
- (4) Includes UDR's share of joint venture and partnership NOI on Attachment 12(A).



#### Attachment 8(A)

#### UDR, Inc.

### Combined Same-Store Operating Information By Major Market <sup>(1)</sup> Current Quarter vs. Prior Year Quarter December 31, 2020 (Unaudited) <sup>(2)</sup>

		% of Combined							
	Total	Same-Store	Combined Same-Store						
	Combined	Portfolio							
	Same-Store	Based on		ical Occupan					pied Home
	Homes	4Q 2020 NOI	4Q 20	4Q 19	Change	4Q 20	4Q 1	9	Change
West Region									
Orange County, CA	4,950	14.1%	96.3%	96.7%	-0.4%	\$ 2,460	\$ 2	2,521	-2.4%
San Francisco, CA	2,751	8.4%	90.4%	96.3%	-5.9%	3,127	3	3,766	-17.0%
Seattle, WA	2,725	7.1%	97.0%	96.5%	0.5%	2,371	2	2,537	-6.5%
Monterey Peninsula, CA	1,565	3.7%	96.6%	96.5%	0.1%	1,954	1	1,931	1.2%
Los Angeles, CA	1,225	3.2%	94.1%	97.0%	-2.9%	2,590	2	2,916	-11.2%
	13,216	36.5%	95.0%	96.6%	-1.6%	2,524	2	2,750	-8.2%
Mid-Atlantic Region									
Metropolitan DC	8,002	18.4%	96.5%	97.1%	-0.6%	2,131	2	2,176	-2.1%
Baltimore, MD	1,597	2.8%	98.0%	96.1%	1.9%	1,632		1,617	0.9%
Richmond, VA	1,358	2.3%	98.7%	96.9%	1.8%	1,432		1,409	1.6%
,	10,957	23.5%	97.0%	96.9%	0.1%	1,969		2,000	-1.5%
Northeast Region									
Boston, MA	4,139	11.9%	94.4%	95.9%	-1.5%	2,651	5	2,784	-4.8%
New York, NY	1,825	4.3%	93.9%	97.8%	-3.9%	3,482		1,292	-18.9%
,	5,964	16.2%	94.3%	96.5%	-2.2%	2,901		3,252	-10.8%
Southeast Region									
Tampa, FL	2,908	4.6%	97.2%	96.8%	0.4%	1,578	1	1,515	4.2%
Orlando, FL	2,500	3.8%	96.7%	96.3%	0.4%	1,427		1,416	0.8%
Nashville, TN	2,260	3.4%	97.6%	97.9%	-0.3%	1,395		1,344	3.8%
,	7,668	11.8%	97.2%	97.0%	0.2%	1,475		1,432	3.0%
Southwest Region									
Dallas, TX	3,864	5.5%	96.9%	96.7%	0.2%	1,479	1	1,488	-0.6%
Austin, TX	1,272	1.8%	97.5%	96.9%	0.6%	1,551		1,530	1.4%
,	5,136	7.3%	97.1%	96.7%	0.4%	1,495		1,497	-0.2%
Other Markets	2,147	4.7%	97.4%	95.8%	1.6%	2,023	2	2,063	-1.9%
Total Combined/ Weighted		-							
Avg.	45,088	100.0%	96.1%	96.7%	-0.6%	\$ 2,114	\$ 2	2,234	-5.3%

<sup>(1) 4</sup>Q19 amounts include the Acquired JV Same-Store Portfolio Communities (the 11 communities and 3,619 homes previously owned by UDR unconsolidated JVs) as if these communities were 100% owned by UDR during all periods presented.

<sup>(2)</sup> See Attachment 16 for definitions and other terms.



#### Attachment 8(B)

#### UDR, Inc.

## Combined Same-Store Operating Information By Major Market <sup>(1)</sup> Current Quarter vs. Prior Year Quarter December 31, 2020 (Unaudited) <sup>(2)</sup>

Combined Same-Store (\$000s)									
Total Combined Same-Store		Revenues			Expenses		Net C	operating In	come
Homes	4Q 20	4Q 19	Change	4Q 20	4Q 19	Change	4Q 20	4Q 19	Change
4,950	\$ 35,180	\$ 36,208	-2.8%	\$ 8,521	\$ 8,366	1.8%	\$ 26,659	\$ 27,842	-4.2%
2,751			-22.1%			2.1%	15,904	22,661	-29.8%
2,725	18,800	20,017	-6.1%	•		7.6%	13,392	14,992	-10.7%
1,565	8,861	8,750	1.3%	1,933	1,817	6.4%	6,928	6,933	-0.1%
1,225	8,958	10,394	-13.8%	2,865	2,615	9.6%	6,093	7,779	-21.7%
13,216	95,129	105,302	-9.7%	26,153	25,095	4.2%	68,976	80,207	-14.0%
8.002	49.372	50.718	-2.7%	14.654	14.681	-0.2%	34,718	36.037	-3.7%
1,597		,	2.9%			6.2%			1.5%
1,358	5,758		3.5%	1,451		4.9%	•		3.0%
10,957	62,793	63,726	-1.5%	18,487	18,306	1.0%	44,306	45,420	-2.5%
4,139	31,072	33,147	-6.3%	8,621	8,657	-0.4%	22,451	24,490	-8.3%
1,825	17,900	22,982	-22.1%	9,851	8,438	16.8%	8,049	14,544	-44.7%
5,964	48,972	56,129	-12.8%	18,472	17,095	8.1%	30,500	39,034	-21.9%
2,908	13,382	12,798	4.6%	4,745	4,326	9.7%	8,637	8,472	1.9%
2,500	10,349	10,225	1.2%	3,203	3,013	6.3%	7,146	7,212	-0.9%
2,260	9,229	8,919	3.5%	2,705	2,339	15.6%	6,524	6,580	-0.8%
7,668	32,960	31,942	3.2%	10,653	9,678	10.1%	22,307	22,264	0.2%
3,864	16,608	16,676	-0.4%	6,147	6,096	0.8%	10,461	10,580	-1.1%
1,272	5,771		2.0%	2,411		13.4%	•		-4.8%
5,136	22,379	22,334	0.2%	8,558	8,223	4.1%	13,821	14,111	-2.1%
2,147	12,689	12,734	-0.4%	3,837	3,794	1.1%	8,852	8,940	-1.0%
45,088	\$ 274,922	\$ 292,167	-5.9%	\$ 86,160	\$ 82,191	4.8%	\$ 188,762	\$ 209,976	-10.1%
	Combined Same-Store Homes  4,950 2,751 2,725 1,565 1,225 13,216  8,002 1,597 1,358 10,957  4,139 1,825 5,964  2,908 2,500 2,260 7,668  3,864 1,272 5,136 2,147	Combined Same-Store Homes         4Q 20           4,950         \$ 35,180           2,751         23,330           2,725         18,800           1,565         8,861           1,225         8,958           13,216         95,129           8,002         49,372           1,597         7,663           1,358         5,758           10,957         62,793           4,139         31,072           1,825         17,900           5,964         48,972           2,908         13,382           2,500         10,349           2,260         9,229           7,668         32,960           3,864         16,608           1,272         5,771           5,136         22,379           2,147         12,689	Combined Same-Store Homes         Revenues           4,950         \$ 35,180         \$ 36,208           2,751         23,330         29,933           2,725         18,800         20,017           1,565         8,861         8,750           1,225         8,958         10,394           13,216         95,129         105,302           8,002         49,372         50,718           1,597         7,663         7,446           1,358         5,758         5,562           10,957         62,793         63,726           4,139         31,072         33,147           1,825         17,900         22,982           5,964         48,972         56,129           2,908         13,382         12,798           2,500         10,349         10,225           2,260         9,229         8,919           7,668         32,960         31,942           3,864         16,608         16,676           1,272         5,771         5,658           5,136         22,379         22,334           2,147         12,689         12,734	Combined Same-Store Homes         Revenues           4,950         \$ 35,180         \$ 36,208         -2.8%           2,751         23,330         29,933         -22.1%           2,725         18,800         20,017         -6.1%           1,565         8,861         8,750         1.3%           1,225         8,958         10,394         -13.8%           13,216         95,129         105,302         -9.7%           8,002         49,372         50,718         -2.7%           1,597         7,663         7,446         2.9%           1,358         5,758         5,562         3.5%           10,957         62,793         63,726         -1.5%           4,139         31,072         33,147         -6.3%           1,825         17,900         22,982         -22.1%           5,964         48,972         56,129         -12.8%           2,908         13,382         12,798         4.6%           2,500         10,349         10,225         1.2%           2,260         9,229         8,919         3.5%           7,668         32,960         31,942         3.2%           3,864	Total Combined Same-Store Homes	Total Combined Same-Store Homes         Revenues         Expenses           Homes         4Q 20         4Q 19         Change         4Q 20         4Q 19           4,950         \$ 35,180         \$ 36,208         -2.8%         \$ 8,521         \$ 8,366           2,751         23,330         29,933         -22.1%         7,426         7,272           2,725         18,800         20,017         -6.1%         5,408         5,025           1,565         8,861         8,750         1.3%         1,933         1,817           1,225         8,958         10,394         -13.8%         2,865         2,615           13,216         95,129         105,302         -9.7%         26,153         25,095           8,002         49,372         50,718         -2.7%         14,654         14,681           1,597         7,663         7,446         2.9%         2,382         2,243           1,358         5,758         5,562         3.5%         1,481         1,382           10,957         62,793         63,726         -1.5%         18,487         18,306           4,139         31,072         33,147         -6.3%         8,621	Total Combined Same-Store Homes         Revenues         Expenses           4,950         \$ 35,180         \$ 36,208         -2.8%         \$ 8,521         \$ 8,366         1.8%           2,751         23,330         29,933         -22.1%         7,426         7,272         2.1%           2,725         18,800         20,017         -6.1%         5,408         5,025         7.6%           1,565         8,861         8,750         1.3%         1,933         1,817         6.4%           1,225         8,958         10,394         -13.8%         2,865         2,615         9.6%           13,216         95,129         105,302         -9.7%         26,153         25,095         4.2%           8,002         49,372         50,718         -2.7%         14,654         14,681         -0.2%           1,597         7,663         7,446         2.9%         2,382         2,243         6.2%           1,358         5,758         5,562         3.5%         1,451         1,332         4.9%           10,957         62,793         63,726         -1.5%         18,487         18,306         1.0%           4,139         31,072	Total Combined Same-Store Homes	Total Combined Same-Store Homes

<sup>(1) 4</sup>Q 19 amounts include the Acquired JV Same-Store Portfolio Communities (the 11 communities and 3,619 homes previously owned by UDR unconsolidated JVs) as if these communities were 100% owned by UDR during all periods presented.

<sup>(2)</sup> See Attachment 16 for definitions and other terms.

<sup>(3) 4</sup>Q 20 includes a reserve (reflected as a reduction to revenues) of approximately \$3.8 million or 1.4% of billed residential revenue on our Combined Same-Store Communities. The reserve is based on probability of collection.

<sup>(4)</sup> With concessions reflected on a straight-line basis, Combined Same-Store revenue and Combined Same-Store NOI decreased year-over-year by -4.5% and -8.1%, respectively. See Attachment 16(A) for definitions and reconciliations.



#### Attachment 8(C)

#### UDR, Inc.

### Combined Same-Store Operating Information By Major Market Current Quarter vs. Last Quarter

December 31, 2020 (Unaudited) (1)

	Total Combined	Combined Same-Store							
	Same-Store	Phys	Physical Occupancy			Total Revenue per Occupied Home			
	Homes	4Q 20	3Q 20	Change	4Q 20	3Q 20	Change		
West Region									
Orange County, CA	4,950	96.3%	96.3%	0.0%	\$ 2,460	\$ 2,474	-0.6%		
San Francisco, CA	2,751	90.4%	86.3%	4.1%	3,127	3,453	-9.4%		
Seattle, WA	2,725	97.0%	95.6%	1.4%	2,371	2,446	-3.1%		
Monterey Peninsula, CA	1,565	96.6%	97.2%	-0.6%	1,954	1,935	1.0%		
Los Angeles, CA	1,225	94.1%	95.0%	-0.9%	2,590	2,734	-5.3%		
_	13,216	95.0%	94.1%	0.9%	2,524	2,613	-3.4%		
Mid-Atlantic Region									
Metropolitan DC	8,002	96.5%	96.4%	0.1%	2,131	2,137	-0.3%		
Baltimore, MD	1,597	98.0%	97.3%	0.7%	1,632	1,635	-0.2%		
Richmond, VA	1,358	98.7%	98.1%	0.6%	1,432		-0.1%		
_	10,957	97.0%	96.7%	0.3%	1,969	1,975	-0.3%		
Northeast Region									
Boston, MA	4,139	94.4%	94.3%	0.1%	2,651	2,579	2.8%		
New York, NY	1,825	93.9%	88.5%	5.4%	3,482	3,761	-7.4%		
_	5,964	94.3%	92.5%	1.8%	2,901	2,925	-0.8%		
Southeast Region									
Tampa, FL	2,908	97.2%	96.9%	0.3%	1,578	1,540	2.5%		
Orlando, FL	2,500	96.7%	97.2%	-0.5%	1,427	1,407	1.4%		
Nashville, TN	2,260	97.6%	97.8%	-0.2%	1,395	*	-0.2%		
_	7,668	97.2%	97.3%	-0.1%	1,475	*	1.4%		
Southwest Region									
Dallas, TX	3,864	96.9%	96.6%	0.3%	1,479	1,483	-0.3%		
Austin, TX	1,272	97.5%	97.6%	-0.1%	1,551	1,570	-1.2%		
_	5,136	97.1%	96.9%	0.2%	1,495	· · · · · · · · · · · · · · · · · · ·	-0.6%		
Other Markets	2,147	97.4%	97.1%	0.3%	2,023	2,029	-0.3%		
Total Combined/ Weighted									
Avg.	45,088	96.1%	95.5%	0.6%	\$ 2,114	\$ 2,141	-1.3%		

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



#### Attachment 8(D)

#### UDR, Inc.

## Combined Same-Store Operating Information By Major Market Current Quarter vs. Last Quarter December 31, 2020 (Unaudited) (1)

	Total													
	Combined Same-Store		Revenues			Expenses		Net C	perating Ir	icome				
	Homes	4Q 20	3Q 20	Change	4Q 20	3Q 20	Change	4Q 20	3Q 20	Change				
West Region														
Orange County, CA	4,950	\$ 35,180	\$ 35,384	-0.6%	\$ 8,521	\$ 8,628	-1.2%	\$ 26,659	\$ 26,756	-0.4%				
San Francisco, CA	2,751	23,330	24,595	-5.1%	7,426	7,259	2.3%	15,904	17,336	-8.3%				
Seattle, WA	2,725	18,800	19,114	-1.6%	5,408	5,522	-2.1%	13,392	13,592	-1.5%				
Monterey Peninsula, CA	1,565	8,861	8,832	0.3%	1,933	1,888	2.4%	6,928	6,944	-0.2%				
Los Angeles, CA	1,225	8,958	9,546	-6.2%	2,865	2,794	2.5%	6,093	6,752	-9.8%				
	13,216	95,129	97,471	-2.4%	26,153	26,091	0.2%	68,976	71,380	-3.4%				
Mid-Atlantic Region														
Metropolitan DC	8,002	49,372	49,457	-0.2%	14,654	15,756	-7.0%	34,718	33,701	3.0%				
Baltimore, MD	1,597	7,663	7,624	0.5%	2,382	2,387	-0.2%	5,281	5,237	0.8%				
Richmond, VA	1,358	5,758	5,733	0.4%	1,451	1,482	-2.1%	4,307	4,251	1.3%				
	10,957	62,793	62,814	0.0%	18,487	19,625	-5.8%	44,306	43,189	2.6%				
Northeast Region														
Boston, MA	4,139	31,072	30,199	2.9%	8,621	9,129	-5.6%	22,451	21,070	6.6%				
New York, NY	1,825	17,900	18,224	-1.8%	9,851	9,934	-0.8%	8,049	8,290	-2.9%				
	5,964	48,972	48,423	1.1%	18,472	19,063	-3.1%	30,500	29,360	3.9%				
Southeast Region														
Tampa, FL	2,908	13,382	13,018	2.8%	4,745	4,855	-2.3%	8,637	8,163	5.8%				
Orlando, FL	2,500	10,349	10,260	0.9%	3,203	3,294	-2.8%	7,146	6,966	2.6%				
Nashville, TN	2,260	9,229	9,273	-0.5%	2,705	2,709	-0.2%	6,524	6,564	-0.6%				
	7,668	32,960	32,551	1.3%	10,653	10,858	-1.9%	22,307	21,693	2.8%				
Southwest Region														
Dallas, TX	3,864	16,608	16,604	0.0%	6,147	6,926	-11.2%	10,461	9,678	8.1%				
Austin, TX	1,272	5,771	5,849	-1.3%	2,411	2,462	-2.1%	3,360	3,387	-0.8%				
	5,136	22,379	22,453	-0.3%	8,558	9,388	-8.8%	13,821	13,065	5.8%				
Other Markets	2,147	12,689	12,690	0.0%	3,837	4,084	-6.0%	8,852	8,606	2.8%				
Total Combined (2)(3)	45,088	\$ 274,922	\$ 276,402	-0.5%	\$ 86,160	\$ 89,109	-3.3%	\$ 188,762	\$ 187,293	0.8%				

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2) 4</sup>Q20 and 3Q20 include reserves (reflected as a reduction to revenues) of approximately \$3.8 million and \$3.4 million or 1.4% and 1.2%, respectively, of billed residential revenue on our Combined Same-Store Communities. The reserve is based on probability of collection.

<sup>(3)</sup> With concessions reflected on a straight-line basis, Combined Same-Store revenue and Combined Same-Store NOI decreased quarter-over-quarter by -1.8% and -1.1%, respectively. See Attachment 16(A) for definitions and reconciliations.



#### Attachment 8(E)

UDR, Inc.

# Combined Same-Store Operating Information By Major Market <sup>(1)</sup> Current Year-to-Date vs. Prior Year-to-Date December 31, 2020 (Unaudited) <sup>(2)</sup>

% of Combined

-Store		
tal Reven	pied Home	
TD 20	YTD 19	Change
2,328	\$ 2,354	-1.1%
3,502	3,749	-6.6%
2,472	2,525	-2.1%
1,941	1,893	2.5%
2,765	2,903	-4.8%
2,599	2,692	-3.5%
2,150	2,162	-0.6%
1,731	1,732	-0.1%
1,422	1,392	2.2%
2,010	2,017	-0.3%
2,727	2,823	-3.4%
4,133	4,550	-9.2%
3,241	3,475	-6.7%
1,483	1,453	2.1%
1,413	1,409	0.3%
1,378	1,333	3.4%
1,424	1,399	1.8%
1,487	1,475	0.8%
1,549	1,524	1.6%
1,502	1,487	1.0%
2,032	2,048	-0.8%
2 138	\$ 2189	-2.3%
_	1,413 1,378 1,424 1,487 1,549 1,502 2,032	1,413 1,409 1,378 1,333 1,424 1,399  1,487 1,475 1,549 1,524 1,502 1,487

<sup>(1)</sup> YTD 19 amounts include the Acquired JV Same-Store Portfolio Communities (the 11 communities and 3,619 homes previously owned by UDR unconsolidated JVs) as if these communities were 100% owned by UDR during all periods presented.

<sup>(2)</sup> See Attachment 16 for definitions and other terms.



#### Attachment 8(F)

UDR, Inc.

## Combined Same-Store Operating Information By Major Market <sup>(1)</sup> Current Year-to-Date vs. Prior Year-to-Date December 31, 2020 (Unaudited) <sup>(2)</sup>

	Total				Combined	Same-Stor	e (\$000s)			
	Combined Same-Store		Revenues			Expenses		Net C	Operating Inc	ome
	Homes	YTD 20	YTD 19	Change	YTD 20	YTD 19	Change	YTD 20	YTD 19	Change
West Region										
Orange County, CA	4,434	\$ 119,550	\$ 120,627	-0.9%	\$ 27,846	\$ 26,968	3.3%	\$ 91,704	\$ 93,659	-2.1%
San Francisco, CA	2,751	105,778	119,806	-11.7%	29,018	28,496	1.8%	76,760	91,310	-15.9%
Seattle, WA	2,570	73,707	75,217	-2.0%	20,697	19,700	5.1%	53,010	55,517	-4.5%
Monterey Peninsula, CA	1,565	35,205	34,343	2.5%	7,618	7,405	2.9%	27,587	26,938	2.4%
Los Angeles, CA	1,225	38,814	41,228	-5.9%	11,229	10,795	4.0%	27,585	30,433	-9.4%
	12,545	373,054	391,221	-4.6%	96,408	93,364	3.3%	276,646	297,857	-7.1%
Mid-Atlantic Region										
Metropolitan DC	8,002	199,638	201,552	-0.9%	60,743	60,115	1.0%	138,895	141,437	-1.8%
Baltimore, MD	1,099	22,284	22,106	0.8%	6,974	6,548	6.5%	15,310	15,558	-1.6%
Richmond, VA	1,358	22,668	22,095	2.6%	5,794	5,524	4.9%	16,874	16,571	1.8%
	10,459	244,590	245,753	-0.5%	73,511	72,187	1.8%	171,079	173,566	-1.4%
Northeast Region										
Boston, MA	2,440	76,338	79,356	-3.8%	20,418	20,850	-2.1%	55,920	58,506	-4.4%
New York, NY	1,452	66,691	77,622	-14.1%	33,510	29,187	14.8%	33,181	48,435	-31.5%
	3,892	143,029	156,978	-8.9%	53,928	50,037	7.8%	89,101	106,941	-16.7%
Southeast Region										
Tampa, FL	2,287	39,527	38,635	2.3%	13,578	12,618	7.6%	25,949	26,017	-0.3%
Orlando, FL	2,500	41,022	40,735	0.7%	12,481	11,969	4.3%	28,541	28,766	-0.8%
Nashville, TN	2,260	36,547	35,244	3.7%	10,604	9,537	11.2%	25,943	25,707	0.9%
	7,047	117,096	114,614	2.2%	36,663	34,124	7.4%	80,433	80,490	-0.1%
Southwest Region										
Dallas, TX	3,864	66,746	65,852	1.4%	26,271	26,349	-0.3%	40,475	39,503	2.5%
Austin, TX	1,272	23,075	22,634	1.9%	9,468	9,306	1.7%	13,607	13,328	2.1%
	5,136	89,821	88,486	1.5%	35,739	35,655	0.2%	54,082	52,831	2.4%
Other Markets	2,147	50,686	50,652	0.1%	15,345	15,116	1.5%	35,341	35,536	-0.5%
Total Combined (3)(4)	41,226	\$ 1,018,276	\$ 1,047,704	-2.8%	\$ 311,594	\$ 300,483	3.7%	\$ 706,682	\$ 747,221	-5.4%

<sup>(1)</sup> YTD 19 amounts include the Acquired JV Same-Store Portfolio Communities (the 11 communities and 3,619 homes previously owned by UDR unconsolidated JVs) as if these communities were 100% owned by UDR during all periods presented.

<sup>(2)</sup> See Attachment 16 for definitions and other terms.

<sup>(3)</sup> YTD 20 includes a reserve (reflected as a reduction to revenues) of approximately \$11.0 million or 1.1% of billed residential revenue on our Combined Same-Store Communities. The reserve is based on probability of collection.

<sup>(4)</sup> With concessions reflected on a straight-line basis, Combined Same-Store revenue and Combined Same-Store NOI decreased year-over-year by

<sup>-1.7%</sup> and -3.9%, respectively. See Attachment 16(A) for definitions and reconciliations.



#### Attachment 8(G)

### UDR, Inc. Combined Same-Store Operating Information By Major Market <sup>(1)</sup> December 31, 2020 (Unaudited) <sup>(2)</sup>

West Region Orange County, CA San Francisco, CA Seattle, WA Monterey Peninsula, CA Los Angeles, CA	-0.3% -1.9%	4Q 2020	4Q 2020	4Q 2020			r <sup>(3)(4)</sup>
Orange County, CA San Francisco, CA Seattle, WA Monterey Peninsula, CA					4Q 2019	YTD 2020	YTD 2019
San Francisco, CA Seattle, WA Monterey Peninsula, CA							
Seattle, WA Monterey Peninsula, CA	-1 0%	-2.3%	3.1%	43.4%	53.0%	50.1%	58.7%
Monterey Peninsula, CA	-1.570	-3.1%	-1.5%	58.0%	45.3%	60.4%	56.0%
	-3.3%	-7.2%	-0.5%	48.2%	47.8%	52.7%	53.4%
Los Angeles, CA	3.9%	5.8%	2.3%	36.0%	41.1%	37.8%	42.6%
	-2.2%	-5.4%	1.6%	42.4%	35.9%	45.8%	46.6%
	-0.8%	-2.6%	1.2%	47.5%	47.9%	51.7%	54.5%
Mid-Atlantic Region							
Metropolitan DC	-1.6%	-5.2%	2.2%	33.7%	30.0%	41.7%	42.4%
Baltimore, MD	2.1%	0.5%	4.0%	37.8%	37.0%	48.6%	49.4%
Richmond, VA	6.2%	7.0%	5.6%	28.6%	35.9%	44.1%	46.5%
	-0.3%	-3.2%	2.8%	33.8%	32.0%	43.2%	44.1%
Northeast Region							
Boston, MA	0.5%	-2.0%	2.4%	38.0%	34.9%	46.7%	38.9%
New York, NY	-6.7%	-11.6%	-4.9%	31.7%	21.7%	53.7%	33.0%
	-1.2%	-3.5%	0.3%	36.3%	32.1%	49.1%	37.3%
Southeast Region							
Tampa, FL	3.4%	2.2%	4.8%	44.9%	41.5%	53.9%	51.2%
Orlando, FL	-0.4%	-3.9%	3.4%	44.8%	44.6%	50.4%	51.0%
Nashville, TN	-0.8%	-4.6%	3.4%	40.4%	37.9%	47.0%	47.7%
	1.0%	-1.7%	4.0%	43.6%	41.6%	50.9%	50.1%
Southwest Region							
Dallas, TX	-0.9%	-4.9%	3.6%	47.1%	44.9%	51.4%	51.3%
Austin, TX	-1.2%	-4.9%	3.8%	45.5%	39.6%	47.9%	50.6%
	-0.9%	-4.9%	3.7%	46.7%	43.7%	50.6%	51.1%
Other Markets	3.5%	2.2%	4.8%	40.7%	48.5%	45.6%	50.7%
Total Combined/Weighted Avg.	-0.3%	-2.7%	2.2%	41.1%	39.9%	48.4%	48.1%
4Q 2019 Combined Weighted Avg. Lease Rate		. ———					
Growth <sup>(4)</sup>	2.3%	-0.5%	5.2%				
4Q 2020 Combined Percentage of Total Repriced Homes		50.6%	49.4%				

<sup>(1) 4</sup>Q19 and YTD 19 amounts include the Acquired JV Same-Store Portfolio Communities (the 11 communities and 3,619 homes previously owned by UDR unconsolidated JVs) as if these communities were 100% owned by UDR during all periods presented.

<sup>(2)</sup> See Attachment 16 for definitions and other terms.

<sup>(3) 4</sup>Q20 Combined same-store home count: 45,088. YTD 2020 Combined same-store home count: 41,226.

<sup>(4) 4</sup>Q19 Combined same-store home count: 41,796. YTD 2019 Combined same-store home count: 41,578.



UDR, Inc.
Development Summary
December 31, 2020
(Dollars in Thousands)
(Unaudited) (1)

#### **Wholly-Owned**

								_		Schedule		Perc	entage
		# of	Compl.		Budgeted			Project		Initial			
Community	Location	Homes	Homes	Date	Cost	per Ho	me	Debt	Start	Occ.	Compl.	Leased	Occupied
<b>Projects Under Construction</b>	n												
Vitruvian West Phase 2	Addison, TX	366	202	\$ 57,024	\$ 64,000	\$	175	\$ -	1Q19	2Q20	1Q21	50.8%	46.2%
Cirrus	Denver, CO	292	-	67,125	97,500	;	334	-	3Q19	4Q21	1Q22	-	-
5421 at Dublin Station	Dublin, CA	220	-	57,799	117,000		532	-	4Q19	4Q21	2Q22	-	-
Village at Valley Forge	King of Prussia, PA	200	-	20,010	68,000	;	340	-	4Q20	2Q22	3Q22	-	-
440 Penn Street	Washington, DC	300	-	45,919	145,000		183	-	3Q20	1Q23	2Q23	-	-
<b>Total Under Construction</b>	•	1,378	202	\$ 247,877	\$ 491,500	\$	357	\$ -					
Completed Projects, Non-St	abilized												
N/A	N/A	-	-	\$ -	\$ -	\$	-	\$ -	N/A	N/A	N/A	-	-
Total Completed, Non-Stab	ilized	-	-	\$ -	\$ -	\$	-	\$ -					
Total - Wholly Owned		1,378	202	\$ 247,877	\$ 491,500	\$	357	\$ -					
NOI From Wholly-Owned Pr	oioeto							LIDB's C	apitalized li	ntoroot			
NOI From Whony-Owned Fr	ojecis	40.00						UDKSC	-	illerest			
		4Q 20	-					-	4Q 20				
Projects Under Construction		\$ 324							\$ 1,544				
Completed, Non-Stabilized			-										
Total		\$ 324	-										

**Projected Stabilized Yield on Development Projects Over Respective Market Cap Rates:** 

150-200 bps

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



UDR, Inc.
Redevelopment Summary
December 31, 2020
(Dollars in Thousands)
(Unaudited) (1)

			Sched.						Schedul	е	Perc	entage
Community	Location	# of Homes	Redev. Homes	Compl. Homes	ost to Date	geted ost	Cost Home	Start	Compl.	Same- Store Quarter	Leased	Occupied
Projects in Redev	elopment											
N/A	N/A	-	-	-	\$ -	\$ -	\$ -	N/A	N/A	N/A	-	-
Total		-	-	-	\$ -	\$ -	\$ -					

**UDR's Capitalized Interest** 

 4Q 20	
\$	16



UDR, Inc. Land Summary December 31, 2020 (Dollars in Thousands) (Unaudited) (1)

Parcel	Location	UDR Ownership Interest	•			Status Update <sup>(2)</sup>				
Wholly-Owned					Pursuing Entitlements	Design Development	Hold for Future Development			
Vitruvian Park®	Addison, TX	100%	\$	61,682	Complete	In Process	In Process			
Total		•	\$	61,682						

#### **UDR's Capitalized Interest**

 4Q 20	
\$	548

<u>Design Development</u>: During this phase the Company is actively working to complete architectural and engineering documents in preparation for the commencement of construction of multifamily and/or mixed uses communities.

<u>Hold for Future Development</u>: Entitled and/or unentitled land sites that the Company holds for future development.

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2) &</sup>lt;u>Pursuing Entitlements</u>: During this phase the Company is actively pursuing the necessary approvals for the rights to develop multifamily and/or mixed use communities.



#### Attachment 12(A)

#### UDR, Inc. **Unconsolidated Joint Venture Summary December 31, 2020** (Dollars in Thousands) (Unaudited) (1)

					Physical	Total Rev. per	Net O	perating Inc	ome
	Property	Own.	# of	# of	Occupancy	Occ. Home	UDR's	Share	Total
Portfolio Characteristics	Type	Interest	Comm.	Homes	4Q 20	4Q 20	4Q 20	YTD 20	YTD 20 (2)
UDR / MetLife									
Operating communities	Various	50%	13	2,837	92.0%	\$ 3,623	\$ 8,752	\$ 39,632	\$ 78,848
UDR / West Coast Development JV									
Held for Disposition (3)	Mid-rise	47%	1	293	89.0%	2,505	500	2,094	4,445
Total			14	3,130	91.7%	\$ 3,528	\$ 9,252	\$ 41,726	\$ 83,293

Balance Sheet Characteristics	0	s Book Value f JV Real te Assets <sup>(4)</sup>	tal Project Debt <sup>(4)</sup>	R's Equity vestment	Weighted Avg. Debt Interest Rate	Debt Maturities
UDR / MetLife Operating communities	\$	1,698,884	\$ 941,463	\$ 264,599	3.65%	2022-2028
JDR / West Coast Development JV Held for Disposition		129,360	54,394	30,080	1.67%	2021
Total	\$	1,828,244	\$ 995,857	\$ 294,679	3.54%	

	Same-Store	4Q 20 v	s. 4Q 19 Growth	1
Joint Venture Same-Store Growth	Communities (5)	Revenue	Expense	NOI
UDR / MetLife	13	-14.0%	5.9%	-23.2%
Total	13	-14.0%	5.9%	-23.2%

4Q 20 V	s. 3Q 20 Growti	1
Revenue	Expense	NOI
-2.2%	-3.0%	-1.8%
-2.2%	-3.0%	-1.8%
-2.2/0	-3.070	-1.0

	Joint Venture Same-Store	YTD 20 v	s. YTD 19 Grow	th
Joint Venture Same-Store Growth	Communities (5)	Revenue	Expense	NOI
UDR / MetLife	12	-6.7%	3.4%	-11.3%
Total	12	-6.7%	3.4%	-11 3%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Represents NOI at 100% for the period ended December 31, 2020.

<sup>(3)</sup> Subsequent to quarter-end, the community was sold to an unaffiliated third-party.

<sup>(4)</sup> Joint ventures and partnerships represented at 100%. Debt balances are presented net of deferred financing costs. The gross book value of real estate assets for the UDR / West Coast Development JV represents the going-in valuation.

<sup>(5)</sup> Joint Venture Same-Store growth is presented at UDR's ownership interest.



#### Attachment 12(B)

UDR, Inc.

Developer Capital Program <sup>(2)</sup>

December 31, 2020
(Dollars in Thousands)

(Unaudited) <sup>(1)</sup>

#### **Developer Capital Program**

									ncome from		
		# of	ı	<b>UDR</b> Inves	tm	ent	Return	Years to	Investment	Upside	Investment
Community	Location	Homes	Comn	nitment <sup>(3)</sup>	В	alance (3)	Rate	Maturity	4Q 2020	Participation	Type
Preferred Equity and Mez	zanine Loans										
The Portals (4)	Washington, DC	-	\$	-	\$	-	11.0%	-	\$ 1,573	-	Mezzanine Loan
1532 Harrison	San Francisco, CA	136		24,645		34,135	11.0%	1.5	962	-	Preferred Equity
Junction	Santa Monica, CA	66		8,800		11,699	12.0%	1.6	347	-	Preferred Equity
1200 Broadway	Nashville, TN	313		55,558		69,330	8.0%	1.7	1,375	Variable	Preferred Equity
1300 Fairmount	Philadelphia, PA	471		51,393		59,544	8.5%	2.6	1,256	Variable	Preferred Equity
Essex	Orlando, FL	330		12,886		16,770	12.5%	2.6	517	-	Preferred Equity
Modera Lake Merritt	Oakland, CA	173		27,250		30,928	9.0%	3.2	691	Variable	Preferred Equity
Thousand Oaks	Thousand Oaks, CA	142		20,059		17,919	9.0%	4.1	346	Variable	Preferred Equity
Vernon Boulevard	Queens, NY	534		40,000		42,360	13.0%	4.5	1,358	Variable	Preferred Equity
Total - Preferred Equity a	and Mezzanine Loans	2,165	\$	240,591	\$	282,685	9.8%	2.8	\$ 8,425		
Secured Loans											
Alameda Point Block 11 (5)	Alameda, CA	220	\$	20,000	\$	25,004	8.0%	1.4	\$ -	-	Secured Loan
Brio <sup>(6)</sup>	Bellevue, WA	259		115,000		121,337	4.8%	1.8	1,437	Purchase Option	Secured Loan
Total - Secured Loans	- -	479	\$	135,000	\$	146,341	5.3%	1.7	\$ 1,437	·	
Total - Developer Capital	Program	2,644	\$	375,591	\$	429,026	8.3%	2.4	\$ 9,862		

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> UDR's investments noted above are reflected as investment in and advances to unconsolidated joint ventures or notes receivable, net on the Consolidated Balance Sheets and income/(loss) from unconsolidated entities or interest and other income/(expense), net on the Consolidated Statements of Operations in accordance with GAAP.

<sup>(3)</sup> Investment commitment represents maximum loan principal or equity and therefore excludes accrued return. Investment balance includes amount funded plus accrued return prior to the period end.

<sup>(4)</sup> On December 23, 2020, UDR's investment balance and accrued return totaling approximately \$53.7 million were paid in full.

<sup>(5)</sup> In March 2018, UDR made a \$20.0 million secured loan to a third-party developer to acquire a parcel of land upon which the developer planned to construct a 220 apartment home community. The loan is secured by the land parcel and related assets, and, as of the end of the quarter, was reflected in notes receivable, net on the Consolidated Balance Sheets and interest and other income/(expense), net on the Consolidated Statements of Operations in accordance with GAAP. The developer defaulted on the loan in September 2020. As a result of the default, UDR expects to take title to the property pursuant to a deed in lieu of foreclosure.

<sup>(6)</sup> In November 2019, UDR made a \$115.0 million secured loan to a third-party developer to finance a 259 apartment home community that was completed in 2020. UDR also entered into a purchase option agreement at the time the loan was funded which gave UDR the option to acquire the community at a fixed price, which is currently projected to occur in 2021. The option was exercised in August 2020. The loan is secured by the community and is reflected in notes receivable, net on the Consolidated Balance Sheets and interest and other income/(expense), net on the Consolidated Statements of Operations in accordance with GAAP.



#### UDR, Inc.

### Acquisitions, Dispositions and Developer Capital Program Investments Summary December 31, 2020 (Dollars in Thousands) (Unaudited) (1)

Post Prior **Transaction UDR** Investment Date of Ownership Ownership Return # of Investment Community Location Interest Interest Commitment Rate Homes **Developer Capital Program - Investment** Feb-20 Thousand Oaks Thousand Oaks, CA N/A N/A 20,059 9.0% \$ 142 Jul-20 Vernon Boulevard Queens, NY N/A N/A 40,000 13.0% 534 \$ 60,059 11.7% 676 **UDR Payment** Return # of **Developer Capital Program - Redemption** Received Rate Homes The Portals Washington, DC N/A Dec-20 N/A 53,735 11.0% 373 53,735 11.0% \$ 373

Date of Purchase	Community	Location	Prior Ownership Interest	Post Transaction Ownership Interest	Price (2)	De	bt <sup>(2)</sup>	# of Homes	ce per
Acquisitions	- Wholly-Owned								
Jan-20	The Slade at Channelside	Tampa, FL	0%	100%	\$ 85,200	\$	-	294	\$ 290
Jan-20	The Arbory	Hillsboro, OR	49%	100%	53,900		-	276	195
Nov-20	Andover Place at Cross Creek	Tampa, FL	0%	100%	122,500		-	672	182
Dec-20	Station on Silver	Herndon, VA	0%	100%	128,600		-	400	322
					\$ 390,200	\$	-	1,642	\$ 238
Acquisitions	- Wholly-Owned Land								
Aug-20	Village at Valley Forge	King of Prussia, PA	0%	100%	\$ 16,188	\$	-	-	\$ -
					\$ 16,188	\$	-	-	\$ -

Date of Sale	Community	Location	Prior Ownership Interest	Post Transaction Ownership Interest	Price (2)	D	ebt <sup>(2)</sup>	# of Homes	ce per
Dispositions -	Wholly-Owned								
May-20	Waterscape (3)	Kirkland, WA	100%	0%	\$ 92,900	\$	-	196	\$ 474
May-20	Borgata Apartment Homes (4)	Bellevue, WA	100%	0%	49,700		-	71	700
Oct-20	DelRay Tower (5)	Alexandria, VA	100%	0%	145,000		-	332	437
					\$ 287,600	\$	-	599	\$ 480

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Price represents 100% of assets. Debt represents 100% of the asset's indebtedness.

<sup>(3)</sup> UDR recorded a gain on sale of approximately \$31.7 million during the twelve months ended December 31, 2020, which is included in gain/(loss) on sale of real estate owned.

<sup>(4)</sup> UDR recorded a gain on sale of approximately \$29.6 million during the twelve months ended December 31, 2020, which is included in gain/(loss) on sale of real estate owned.

<sup>(5)</sup> UDR recorded a gain on sale of approximately \$58.0 million during the three and twelve months ended December 31, 2020, which is included in gain/(loss) on sale of real estate owned.



# UDR, Inc. Capital Expenditure and Repair and Maintenance Summary December 31, 2020 (In thousands, except Cost per Home) (Unaudited) (1)

Capital Expenditures for Consolidated Homes (2)	Estimated Useful Life (yrs.)	Three Months Ended December 31, 2020	р	Cost er Home	Capex as a % of NOI	Twelve Mont Ended December 31,		Cost per Home	Capex as a % of NOI
Average number of homes (3)		47,59	)			4	7,475		
Recurring Cap Ex									
Asset preservation									
Building interiors	5 - 20	\$ 6,82	3 \$	143		\$ 2	2,061	\$ 465	
Building exteriors	5 - 20	6,01	3	126		1	6,900	356	
Landscaping and grounds	10	1,62	9	34	_		4,985	105	_
Total asset preservation		14,46	3	304		4	3,946	926	
Turnover related	5	3,34	6	70		1	2,978	273	
Total Recurring Cap Ex		17,81	4	374	9%	5	6,924	1,199	7%
NOI Enhancing Cap Ex	5 - 20	23,64	7	497	• •	4	8,752	1,027	- -
Total Recurring and NOI Enhancing Cap Ex		\$ 41,46	1 \$	871	-	\$ 10	5,676	\$ 2,226	<del>-</del> -
· · · · · · · · · · · · · · · · · · ·		,					,	,	-

Repair and Maintenance for Consolidated Homes (Expensed)	E	Months nded er 31, 2020	ost Home	E	e Months nded per 31, 2020	Cost per Home	
Average number of homes (3)		47,590			47,475		
Contract services	\$	6,904	\$ 145	\$	28,170	\$ 593	
Turnover related expenses		4,008	84		15,402	324	
Other Repair and Maintenance							
Building interiors		2,391	50		9,603	202	
Building exteriors		617	13		2,178	46	
Landscaping and grounds		399	8		1,441	30	
Total Repair and Maintenance	\$	14,319	\$ 301	\$	56,794	\$ 1,196	

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Excludes redevelopment capital and initial capital expenditures on acquisitions.

<sup>(3)</sup> Average number of homes is calculated based on the number of homes outstanding at the end of each month.



#### UDR, Inc. 1Q 2021 and Full-Year 2021 Guidance December 31, 2020 (Unaudited) <sup>(1)</sup>

Net Income, FFO, FFO as Adjusted and AFFO per Share and Unit Guidance Income/(loss) per weighted average common share, diluted FFO per common share and unit, diluted FFO as Adjusted per common share and unit, diluted Adjusted Funds from Operations ("AFFO") per common share and unit, diluted Annualized dividend per share and unit	1Q 2021 \$0.14 to \$0.16 \$0.45 to \$0.47 \$0.46 to \$0.48 \$0.43 to \$0.45	Full-Year 2021 \$0.13 to \$0.25 \$1.87 to \$1.99 \$1.88 to \$2.00 \$1.70 to \$1.82 \$1.45
Same-Store Guidance  Payanua growth / (dealine) (Cook basis)		Full-Year 2021
Revenue growth / (decline) (Cash basis) Revenue growth / (decline) (Straight-line basis) Expense growth NOI growth / (decline) (Cash basis) NOI growth / (decline) (Straight-line basis)		(2.50%) - 0.50% (4.50%) - (1.50%) 1.00% - 4.00% (4.00%) - 0.00% (6.50%) - (2.50%)
Sources of Funds (\$ in millions)		Full-Year 2021
AFFO less Dividends Debt Issuances, Sales Proceeds, and LOC Draw/Paydown		\$80 to \$120 \$250 to \$350
Uses of Funds (\$ in millions)		Full-Year 2021
Debt maturities inclusive of principal amortization (2)		\$40
Development spending and land acquisitions		\$150 to \$250
Redevelopment and other non-recurring		\$20 to \$40
Developer Capital Program, net		\$25 to \$35
Acquisitions		\$30 to \$65
NOI enhancing capital expenditures inclusive of Kitchen and Bath		\$40 to \$45
Other Additions/(Deductions) (\$ in millions except per home amounts)		Full-Year 2021
Consolidated interest expense, net of capitalized interest and adjustments for FFO as Adjusted		(\$140) to (\$150)
Capitalized interest expense (3)		\$8 to \$12
General and administrative expense		(\$45) to (\$55) \$1.200
Recurring capital expenditures per home		\$1,200

- (1) See Attachment 16 for definitions and other terms.
- (2) Excludes short-term maturities related to the Company's unsecured commercial paper program. Includes the prepayment costs and net proceed associated with the Columbus Square refinance which occurred in January 2021.
- (3) Excludes capitalized interest on joint venture and partnership level debt.



#### Attachment 16(A)

### UDR, Inc. Definitions and Reconciliations December 31, 2020 (Unaudited)

Acquired Communities: The Company defines Acquired Communities as those communities acquired by the Company, other than development and redevelopment activity, that did not achieve stabilization as of the most recent quarter.

Acquired JV Same-Store Portfolio Communities: Represents the Acquired JV Same-Store Portfolio Communities as if these communities were 100% owned by UDR since January 1, 2019. These communities were Stabilized for five full consecutive quarters and had stabilized operating expenses as of the beginning of the quarter in the prior year, were not in process of any substantial redevelopment activities, and were not held for disposition. Because these communities became wholly owned by UDR in 2019 (the 11 communities and 3,619 homes were previously owned by UDR unconsolidated JVs), they are not included in the UDR Same-Store Communities. See UDR Same-Store Communities for more information regarding inclusion. These communities have been identified in certain tables to provide Combined Same-Store results as if these communities were 100% owned by UDR in prior periods. These 11 communities will be eligible to join the UDR Same-Store Communities on January 1, 2021.

Adjusted Funds from Operations ("AFFO") attributable to common stockholders and unitholders: The Company defines AFFO as Adjusted attributable to common stockholders and unitholders less recurring capital expenditures on consolidated communities that are necessary to help preserve the value of and maintain functionality at our communities.

Management considers AFFO a useful supplemental performance metric for investors as it is more indicative of the Company's operational performance than FFO or FFO as Adjusted. AFFO is not intended to represent cash flow or liquidity for the period, and is only intended to provide an additional measure of our operating performance. The Company believes that net income/(loss) attributable to common stockholders is the most directly comparable GAAP financial measure to AFFO. Management believes that AFFO is a widely recognized measure of the operations of REITs, and presenting AFFO will enable investors to assess our performance in comparison to other REITs. However, other REITs may use different methodologies for calculating AFFO and, accordingly, our AFFO may not always be comparable to AFFO calculated by other REITs. AFFO should not be considered as an alternative to net income/(loss) (determined in accordance with GAAP) as an indication of funda available to fund our cash needs, including our ability to make distributions. A reconciliation from net income/(loss) attributable to common stockholders to AFFO is provided on Attachment 2.

Combined Same-Store Revenue with Concessions on a Cash Basis: Combined Same-Store Revenue with Concessions on a Cash Basis is considered by the Company to be a supplemental measure to rental income on a straight-line basis which allows investors to evaluate the impact of both current and historical concessions and to more readily enable comparisons to revenue as reported by its peer REITs. In addition, Combined Same-Store Revenue with Concessions on a Cash Basis allows an investor to understand the historical trends in cash concessions.

A reconciliation between Combined Same-Store Revenue with Concessions on a Cash Basis to Combined Same-Store Revenue on a straight-line basis (inclusive of the impact to Combined Same-Store NOI) is provided below:

	4Q 20	4Q 19	 4Q 20	3Q 20	YTD 20	YTD 19
Revenue (Cash basis)	\$ 274,922	\$ 292,167	\$ 274,922	\$ 276,402	\$ 1,018,276	\$ 1,047,704
Concessions granted/amortized, net	4,177	60	4,177	7,747	11,073	(409)
Revenue (Straight-line basis)	\$ 279,099	\$ 292,227	\$ 279,099	\$ 284,149	\$ 1,029,349	\$ 1,047,295
% change - Combined Same-Store Revenue with						
Concessions on a Cash Basis:	-5.9%		-0.5%		-2.8%	
% change - Combined Same-Store Revenue on a						
straight-line basis:	-4.5%		-1.8%		-1.7%	
% change - Combined Same-Store NOI with Combined Same-Store Revenue with	10.10/		0.00/		<b>5</b> 40/	
Concessions on a Cash Basis: % change - Combined Same-Store NOI with	-10.1%		0.8%		-5.4%	
Combined Same-Store Revenue on a straight-						
line basis:	-8.1%		-1.1%		-3.9%	

Consolidated Fixed Charge Coverage Ratio - adjusted for non-recurring items: The Company defines Consolidated Fixed Charge Coverage Ratio - adjusted for non-recurring items as Consolidated Interest Coverage Ratio - adjusted for non-recurring items divided by total consolidated interest, excluding the impact of costs associated with debt extinguishment, plus preferred dividends.

Management considers Consolidated Fixed Charge Coverage Ratio - adjusted for non-recurring items a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its consolidated debt obligations as well as compare leverage against that of its peer REITs. A reconciliation of the components that comprise Consolidated Fixed Charge Coverage Ratio - adjusted for non-recurring items is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Consolidated Interest Coverage Ratio - adjusted for non-recurring items: The Company defines Consolidated Interest Coverage Ratio - adjusted for non-recurring items as Consolidated EBITDAre – adjusted for non-recurring items divided by total consolidated interest, excluding the impact of costs associated with debt extinguishment.

Management considers Consolidated Interest Coverage Ratio - adjusted for non-recurring items a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its consolidated debt obligations as well as compare leverage against that of its peer REITs. A reconciliation of the components that comprise Consolidated Interest Coverage Ratio - adjusted for non-recurring items is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Consolidated Net Debt-to-EBITDAre - adjusted for non-recurring items: The Company defines Consolidated Net Debt-to-EBITDAre - adjusted for non-recurring items as total consolidated debt net of cash and cash equivalents divided by annualized Consolidated EBITDAre - adjusted for non-recurring items. Consolidated EBITDAre - adjusted for non-recurring items is defined as EBITDAre excluding the impact of income/(loss) from unconsolidated entities, adjustments to reflect the Company's share of EBITDAre of unconsolidated joint ventures and other non-recurring items including, but not limited to casualty-related charges/(recoveries), net of wholly owned communities.

Management considers Consolidated Net Debt-to-EBITDAre - adjusted for non-recurring items a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its consolidated debt obligations as well as compare leverage against that of its peer REITs. A reconciliation between net income/(loss) and Consolidated EBITDAre - adjusted for non-recurring items is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Controllable Expenses: The Company refers to property operating and maintenance expenses as Controllable Expenses.

Controllable Operating Margin: The Company defines Controllable Operating Margin as (i) rental income less Controllable Expenses (ii) divided by rental income. Management considers Controllable Operating Margin a useful metric as it provides investors with an indicator of the Company's ability to limit the growth of expenses that are within the control of the Company.

**Development Communities:** The Company defines Development Communities as those communities recently developed or under development by the Company, that are currently majority owned by the Company and have not achieved stabilization as of the most recent quarter.



#### Attachment 16(B)

UDR, Inc.
Definitions and Reconciliations
December 31, 2020
(Unaudited)

Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate (EBITDAre): The Company defines EBITDAre as net income/(loss) (computed in accordance GAAP), plus interest expense, including costs associated with debt extinguishment, plus real estate depreciation and amortization, plus other depreciation and amortization, plus (minus) income tax provision/(benefit), net, (minus) plus net gain/(loss) on the sale of depreciable real estate owned, plus impairment write-downs of depreciable real estate, plus the adjustments to reflect the Company's share of EBITDAre of unconsolidated joint ventures. The Company computes EBITDAre in accordance with standards established by the National Association of Real Estate Investment Trusts, or Nareit, which may not be comparable to EBITDAre reported by other REITs that do not compute EBITDAre in accordance with the Nareit definition, or that interpret the Nareit definition differently than the Company does. The White Paper on EBITDAre was approved by the Board of Governors of Nareit in September 2017.

Management considers EBITDAre a useful metric for investors as it provides an additional indicator of the Company's ability to incur and service debt, and will enable investors to assess our performance against that of its peer REITs. EBITDAre should be considered along with, but not as an alternative to, net income and cash flow as a measure of the Company's activities in accordance with GAAP. EBITDAre does not represent cash generated from operating activities in accordance with GAAP and is not necessarily indicative of funds available to fund our cash needs. A reconciliation between net income/(loss) and EBITDAre is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Effective Blended Lease Rate Growth: The Company defines Effective Blended Lease Rate Growth as the combined proportional growth as a result of Effective New Lease Rate Growth and Effective Renewal Lease Rate Growth. Management considers Effective Blended Lease Rate Growth a useful metric for investors as it assesses combined proportional market-level, new and in-place demand trends.

Effective New Lease Rate Growth: The Company defines Effective New Lease Rate Growth as the increase in gross potential rent realized less concessions for the new lease term (current effective rent) versus prior resident effective rent for the prior lease term on new leases commenced during the current quarter.

Management considers Effective New Lease Rate Growth a useful metric for investors as it assesses market-level new demand trends.

Effective Renewal Lease Rate Growth: The Company defines Effective Renewal Lease Rate Growth as the increase in gross potential rent realized less concessions for the new lease term (current effective rent) versus prior effective rent for the prior lease term on renewed leases commenced during the current quarter.

Management considers Effective Renewal Lease Rate Growth a useful metric for investors as it assesses market-level, in-place demand trends.

Estimated Quarter of Completion: The Company defines Estimated Quarter of Completion of a development or redevelopment project as the date on which construction is expected to be completed, but it does not represent the date of stabilization.

Funds from Operations as Adjusted ("FFO as Adjusted") attributable to common stockholders and unitholders: The Company defines FFO as Adjusted attributable to common stockholders and unitholders as FFO excluding the impact of other non-comparable items including, but not limited to, acquisition-related costs, prepayment costs/benefits associated with early debt retirement, impairment write-downs or gains and losses on sales of real estate or other assets incidental to the main business of the Company and income taxes directly associated with those gains and losses, casualty-related expenses and recoveries, severance costs and legal and other costs.

Management believes that FFO as Adjusted is useful supplemental information regarding our operating performance as it provides a consistent comparison of our operating performance across time periods and allows investors to more easily compare our operating results with other REITs. FFO as Adjusted is not intended to represent cash flow or liquidity for the period, and is only intended to provide an additional measure of our operating performance. The Company believes that net income/(loss) attributable to common stockholders is the most directly comparable GAAP financial measure to FFO as Adjusted. However, other REITs may use different methodologies for calculating FFO as Adjusted or similar FFO measures and, accordingly, our FFO as Adjusted my not always be comparable to FFO as Adjusted or similar FFO measures calculated by other REITs. FFO as Adjusted should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of financial performance, or as an alternative to cash flows from operating activities (determined in accordance with GAAP) as a measure of our liquidity. A reconciliation from net income attributable to common stockholders to FFO as Adjusted is provided on Attachment 2.

Funds from Operations ("FFO") attributable to common stockholders and unitholders: The Company defines FFO attributable to common stockholders and unitholders as net income/(loss) attributable to common stockholders (computed in accordance with GAAP), excluding impairment write-downs of depreciable real estate related to the main business of the Company or of investments in non-consolidated investees that are directly attributable to decreases in the fair value of depreciable real estate held by the investee, gains and losses from sales of depreciable real estate related to the main business of the Company and income taxes directly associated with those gains and losses, plus real estate depreciation and amortization, and after adjustments for noncontrolling interests, and the Company's share of unconsolidated partnerships and joint ventures. This definition conforms with the National Association of Real Estate Investment Trust's definition issued in April 2002 and restated in November 2018. In the computation of diluted FFO, if OP Units, DownREIT Units, unvested restricted stock, unvested LTIP Units, stock options, and the shares of Series E Cumulative Convertible Preferred Stock are dilutive, they are included in the diluted share count

Management considers FFO a useful metric for investors as the Company uses FFO in evaluating property acquisitions and its operating performance and believes that FFO should be considered along with, but not as an alternative to, net income and cash flow as a measure of the Company's activities in accordance with GAAP. FFO does not represent cash generated from operating activities in accordance with GAAP and is not necessarily indicative of funds available to fund our cash needs. A reconciliation from net income/(loss) attributable to common stockholders to FFO is provided on Attachment 2.

Held For Disposition Communities: The Company defines Held for Disposition Communities as those communities that were held for sale as of the end of the most recent quarter.

#### Joint Venture Reconciliation at UDR's weighted average ownership interest:

In thousands	4	Q 2020	Y	ΓD 2020
Income/(loss) from unconsolidated entities	\$	4,516	\$	18,844
Management fee		566		2,296
Interest expense		4,537		18,729
Depreciation		8,724		35,023
General and administrative		62		249
West Coast Development JV Preferred Return		(50)		(251)
Developer Capital Program (excludes Alameda Point Block 11 and Brio)		(8,425)		(28,405)
Other (income)/expense		(79)		176
Realized/unrealized (gain)/loss on unconsolidated technology investments		(599)		(4,935)
Total Joint Venture NOI at UDR's Ownership Interest	\$	9,252	\$	41,726

Leasing Traffic: The Company defines Leasing Traffic as average daily leads to lease a home for the period indicated



#### Attachment 16(C)

### UDR, Inc. Definitions and Reconciliations December 31, 2020 (Unaudited)

**Net Operating Income** ("NOI"): The Company defines NOI as rental income less direct property rental expenses. Rental income represents gross market rent and other revenues less adjustments for concessions, vacancy loss and bad debt. Rental expenses include real estate taxes, insurance, personnel, utilities, repairs and maintenance, administrative and marketing. Excluded from NOI is property management expense, which is calculated as 2.875% of property revenue, and land rent. Property management expense covers costs directly related to consolidated property operations, inclusive of corporate management, regional supervision, accounting and other costs.

Management considers NOI a useful metric for investors as it is a more meaningful representation of a community's continuing operating performance than net income as it is prior to corporate-level expense allocations, general and administrative costs, capital structure and depreciation and amortization and is a widely used input, along with capitalization rates, in the determination of real estate valuations. A reconciliation from net income/(loss) attributable to UDR, Inc. to NOI is provided below.

In thousands	4	IQ 2020	3Q 2020	2	2Q 2020	1Q 2020	4Q 2019
Net income/(loss) attributable to UDR, Inc.	\$	26,532	\$ (25,258)	\$	57,771	\$ 5,221	\$ 97,959
Property management		8,659	8,879		8,797	9,203	8,703
Other operating expenses		6,153	5,543		6,100	4,966	2,800
Real estate depreciation and amortization		146,135	151,949		155,056	155,476	143,464
Interest expense		62,524	62,268		38,597	39,317	60,435
Casualty-related charges/(recoveries), net		778	-		102	1,251	1,316
General and administrative		11,978	11,958		10,971	14,978	14,531
Tax provision/(benefit), net		668	187		1,526	164	2
(Income)/loss from unconsolidated entities		(4,516)	(2,940)		(8,021)	(3,367)	(118,486)
Interest income and other (income)/expense, net		1,030	(2,183)		(2,421)	(2,700)	(2,406)
Joint venture management and other fees		(1,208)	(1,199)		(1,274)	(1,388)	(2,073)
Other depreciation and amortization		2,074	3,887		2,027	2,025	1,713
(Gain)/loss on sale of real estate owned		(57,974)	-		(61,303)	-	-
Net income/(loss) attributable to noncontrolling interests		2,019	(1,959)		4,325	319	7,278
Total consolidated NOI	\$	204,852	\$ 211,132	\$	212,253	\$ 225,465	\$ 215,236

NOI Enhancing Capital Expenditures ("Cap Ex"): The Company defines NOI Enhancing Capital Expenditures as expenditures that result in increased income generation or decreased expense growth over time.

Management considers NOI Enhancing Capital Expenditures a useful metric for investors as it quantifies the amount of capital expenditures that are expected to grow, not just maintain, revenues or to decrease expenses.

Non-Mature Communities: The Company defines Non-Mature Communities as those communities that have not met the criteria to be included in same-store communities.

**Non-Residential / Other:** The Company defines Non-Residential / Other as non-apartment components of mixed-use properties, land held, properties being prepared for redevelopment and properties where a material change in home count has occurred.

Other Markets: The Company defines Other Markets as the accumulation of individual markets where it operates less than 1,000 Combined Same-Store homes. Management considers Other Markets a useful metric as the operating results for the individual markets are not representative of the fundamentals for those markets as a whole.

Physical Occupancy: The Company defines Physical Occupancy as the number of occupied homes divided by the total homes available at a community.

QTD Combined Same-Store Communities: QTD Combined Same-Store Communities represent the QTD UDR Same-Store Communities and the Acquired JV Same-Store Portfolio Communities as a single portfolio, as if the Acquired JV Same-Store Portfolio Communities were 100% owned by UDR during all periods presented.

**QTD UDR Same-Store Communities:** The Company defines QTD UDR Same-Store Communities as those communities Stabilized for five full consecutive quarters. These communities were owned and had stabilized operating expenses as of the beginning of the quarter in the prior year, were not in process of any substantial redevelopment activities, and were not held for disposition.

Recurring Capital Expenditures: The Company defines Recurring Capital Expenditures as expenditures that are necessary to help preserve the value of and maintain functionality at its communities.

Redevelopment Communities: The Company generally defines Redevelopment Communities as those communities where substantial redevelopment is in progress that is expected to have a material impact on the community's operations, including occupancy levels and future rental rates.

Redevelopment Projected Weighted Average Return on Incremental Capital Invested: The projected weighted average return on incremental capital invested for redevelopment projects is NOI as set forth in the definition of Stabilization Period for Redevelopment Yield, less Recurring Capital Expenditures, minus the project's annualized NOI prior to commencing the redevelopment, less Recurring Capital Expenditures, divided by the total cost of the project.

Sold Communities: The Company defines Sold Communities as those communities that were disposed of prior to the end of the most recent quarter.

Stabilization/Stabilized: The Company defines Stabilization/Stabilized as when a community's occupancy reaches 90% or above for at least three consecutive months.

Stabilized, Non-Mature Communities: The Company defines Stabilized, Non-Mature Communities as those communities that have reached Stabilization but are not yet in the same-store portfolio.

Stabilization Period for Development Yield: The Company defines the Stabilization Period for Development Yield as the forward twelve month NOI, excluding any remaining lease-up concessions outstanding, commencing one year following the delivery of the final home of the project.

Stabilization Period for Redevelopment Yield: The Company defines the stabilization period for a redevelopment property yield for purposes of computing the Redevelopment Projected Weighted Average Return on Incremental Capital Invested, as the forward twelve month NOI, excluding any remaining lease-up concessions outstanding, commencing one year following the delivery of the final home of a project.



#### Attachment 16(D)

### UDR, Inc. Definitions and Reconciliations December 31, 2020 (Unaudited)

Stabilized Yield on Developments: The Company calculates expected stabilized yields on development as follows: projected stabilized NOI less management fees divided by budgeted construction costs on a project-specific basis. Projected stabilized NOI for development projects, calculated in accordance with the NOI reconciliation provided on Attachment 16(B), is set forth in the definition of Stabilization Period for Development Yield. Given the differing completion dates and years for which NOI is being projected for these communities as well as the complexities associated with estimating other expenses upon completion such as corporate overhead allocation, general and administrative costs and capital structure, a reconciliation to GAAP measures is not meaningful. Projected NOI for these projects is neither provided, nor is representative of Management's expectations for the Company's overall financial performance or cash flow growth and there can be no assurances that forecast NOI growth implied in the estimated construction yield of any project will be achieved.

Management considers estimated Stabilized Yield on Developments as a useful metric for investors as it helps provide context to the expected effects that development projects will have on the Company's future performance once stabilized.

**Total Revenue per Occupied Home:** The Company defines Total Revenue per Occupied Home as rental and other revenues, calculated in accordance with GAAP, divided by the product of occupancy and the number of apartment homes.

Management considers Total Revenue per Occupied Home a useful metric for investors as it serves as a proxy for portfolio quality, both geographic and physical.

TRS: The Company's taxable REIT subsidiary ("TRS") focuses on making investments and providing services that are otherwise not allowed to be made or provided by a REIT.

Visits: The Company defines Visits as the summation of tours taken by current and prospective residents, whether in-person (where allowed) or by virtual means, for the period indicated.

YTD Combined Same-Store Communities: YTD Combined Same-Store Communities represent the YTD UDR Same-Store Communities and the Acquired JV Same-Store Portfolio Communities as a single portfolio, as if the Acquired JV Same-Store Portfolio Communities were 100% owned by UDR during all periods presented.

YTD UDR Same-Store Communities: The Company defines YTD UDR Same-Store Communities as those communities Stabilized for two full consecutive calendar years. These communities were owned and had stabilized operating expenses as of the beginning of the prior year, were not in process of any substantial redevelopment activities, and were not held for disposition.



#### Attachment 16(E)

# UDR, Inc. Definitions and Reconciliations December 31, 2020 (Unaudited)

All guidance is based on current expectations of future economic conditions and the judgment of the Company's management team. The following reconciles from GAAP Net income/(loss) per share for full-year 2021 and first quarter of 2021 to forecasted FFO, FFO as Adjusted and AFFO per share and unit:

		:1		
		Low		High
Forecasted net income per diluted share	\$	0.13	\$	0.25
Conversion from GAAP share count		(0.02)		(0.02)
Net gain on the sale of depreciable real estate owned		(0.16)		(0.16)
Depreciation		1.89		1.89
Noncontrolling interests		0.02		0.02
Preferred dividends		0.01		0.01
Forecasted FFO per diluted share and unit	\$	1.87	\$	1.99
Legal and other costs		-		-
Cost associated with debt extinguishment		0.01		0.01
Casualty-related charges/(recoveries)		-		-
Realized/unrealized gain on unconsolidated investments, net of tax		-		
Forecasted FFO as Adjusted per diluted share and unit	\$	1.88	\$	2.00
Recurring capital expenditures		(0.18)		(0.18)
Forecasted AFFO per diluted share and unit	\$	1.70	\$	1.82

		1Q 2021		
		Low	High	
Forecasted net income per diluted share	\$	0.14	\$	0.16
Conversion from GAAP share count		(0.01)		(0.01)
Net gain on the sale of depreciable real estate owned		(0.16)		(0.16)
Depreciation		0.47		0.47
Noncontrolling interests		0.01		0.01
Preferred dividends		-		
Forecasted FFO per diluted share and unit	\$	0.45	\$	0.47
Legal and other costs		-		-
Cost associated with debt extinguishment		0.01		0.01
Casualty-related charges/(recoveries)		-		-
Realized/unrealized gain on unconsolidated investments, net of tax		-		_
Forecasted FFO as Adjusted per diluted share and unit	\$	0.46	\$	0.48
Recurring capital expenditures	-	(0.03)		(0.03)
Forecasted AFFO per diluted share and unit	\$	0.43	\$	0.45