# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

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IV	ıa	rk	u	n	e

$\checkmark$	Quarterly report pursuant to Section 13 or 15  For the quarterly period ended March 31, 2	` ,	934
		or	
	Transition report pursuant to Section 13 or 15	5(d) of the Securities Exchange Act of 1	934
	For the transition period from	to	
	Commission file number 1-6368		
		Credit Company LLC egistrant as specified in its charter)	
	Delaware	38-161	2444
	(State of organization)	(I.R.S. employer i	dentification no.)
	One American Road, Dearborn, Michigan	481	26
	(Address of principal executive offices)	(Zip c	ode)
	(Registrant's telep	(313) 322-3000 phone number, including area code)	
Secu	dicate by check mark whether the registrant (1) rities Exchange Act of 1934 during the preceding red to file such reports), and (2) has been subje	g 12 months (or for such shorter period	that the registrant was
every chapt	licate by check mark whether the registrant has Interactive Data File required to be submitted a er) during the preceding 12 months (or for such files). ☑ Yes ☐ No	and posted pursuant to Rule 405 of Re	gulation S-T (§ 232.405 of this
small	licate by check mark whether the registrant is a er reporting company, or an emerging growth co "smaller reporting company," and "emerging gro	ompany. See the definitions of "large a	ccelerated filer," "accelerated
-	e accelerated filer	r □ Non-accelerated filer ☑	Smaller reporting company □
period	an emerging growth company, indicate by ched d for complying with any new or revised financia ange Act. □		
	licate by check mark whether the registrant is a s ☑ No	a shell company (as defined in Rule 12b	o-2 of the Exchange Act).
	of the limited liability company interests in the hares are publicly traded.	,	liate of the registrant. None o
	REDUC	FD DISCLOSURE FORMAT	

The registrant meets the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-Q and is therefore filing this Form with the reduced disclosure format.

### FORD MOTOR CREDIT COMPANY LLC QUARTERLY REPORT ON FORM 10-Q For the Quarter Ended March 31, 2018

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### ITEM 1. Financial Statements

# FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENT (in millions)

	For the periods	ended March 31,		
	2017	2018		
	First	Quarter		
	(una	audited)		
Financing revenue				
Operating leases	\$ 1,366	\$ 1,415		
Retail financing	802	948		
Dealer financing	451	536		
Other	17	22		
Total financing revenue	2,636	2,921		
Depreciation on vehicles subject to operating leases	(1,064)	(1,028)		
Interest expense	(729)	(912)		
Net financing margin	843	981		
Other revenue				
Insurance premiums earned	40	41		
Fee based revenue and other	55	58		
Total financing margin and other revenue	938	1,080		
Expenses				
Operating expenses	304	345		
Provision for credit losses (Note 6)	152	119		
Insurance expenses	31	12		
Total expenses	487	476		
		-		
Other income, net (Note 13)	30	37		
Income before income taxes	481	641		
Provision for / (Benefit from) income taxes	148	(60)		
Net income	\$ 333	\$ 701		

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (in millions)

	For t	or the periods ended March 31,			
		2017 <b>2018</b>			
		First Quarter			
		(unaudited)			
Net income	\$	333	\$	701	
Other comprehensive income / (loss), net of tax (Note 12)					
Foreign currency translation		90 113			
Comprehensive income / (loss)	\$	\$ 423 <b>\$ 814</b>			

# FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (in millions)

	December 31, 2017	March 31, 2018
	(una	audited)
ASSETS		
Cash and cash equivalents (Note 3)	\$ 9,558	8 \$ 8,76
Marketable securities (Note 3)	2,881	3,70
Finance receivables, net (Note 4)	116,003	120,93
Net investment in operating leases (Note 5)	26,661	26,71
Notes and accounts receivable from affiliated companies	1,076	90
Derivative financial instruments (Note 9)	935	75
Other assets (Note 10)	3,329	3,30
Total assets	\$ 160,443	\$ 165,08
LIABILITIES		
Accounts payable		
Customer deposits, dealer reserves, and other	\$ 1,171	\$ 1,30
Affiliated companies	592	92
Total accounts payable	1,763	2,22
Debt (Note 11)	137,828	141,97
Deferred income taxes	2,386	2,25
Derivative financial instruments (Note 9)	310	79
Other liabilities and deferred income (Note 10)	2,272	2,15
Total liabilities	144,559	149,39
SHAREHOLDER'S INTEREST		
Shareholder's interest	5,227	5,22
Accumulated other comprehensive income / (loss) (Note 12)	(419	•
Retained earnings	11,076	, ,
Total shareholder's interest	15,884	15,68
Total liabilities and shareholder's interest	\$ 160,443	
		= ======

The following table includes assets to be used to settle the liabilities of the consolidated variable interest entities ("VIEs"). These assets and liabilities are included in the consolidated balance sheet above. See Notes 7 and 8 for additional information on our VIEs.

	cember 31, 2017		arch 31, 2018
	 (unau	ıdited)	
ASSETS			
Cash and cash equivalents	\$ 3,479	\$	2,866
Finance receivables, net	56,250		59,145
Net investment in operating leases	11,503		11,984
Derivative financial instruments	64		63
LIABILITIES			
Debt	\$ 46,437	\$	50,366
Derivative financial instruments	2		5

# FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES CONSOLIDATED STATEMENT OF SHAREHOLDER'S INTEREST (in millions, unaudited)

	 reholder's nterest	O Compr Incom	mulated ther ehensive e / (Loss) te 12)	Retained Earnings	Total ireholder's interest
Balance at December 31, 2016	\$ 5,227	\$	(890)	\$ 8,466	\$ 12,803
Net income	_		_	333	333
Other comprehensive income / (loss), net of tax	_		90	_	90
Adoption of accounting standard (Note 2)	_		_	9	9
Distributions declared	_		_	(28)	(28)
Balance at March 31, 2017	\$ 5,227	\$	(800)	\$ 8,780	\$ 13,207
Balance at December 31, 2017	\$ 5,227	\$	(419)	\$ 11,076	\$ 15,884
Net income	_		_	701	701
Other comprehensive income / (loss), net of tax	_		113	_	113
Distributions declared	_		_	(1,013)	(1,013)
Balance at March 31, 2018	\$ 5,227	\$	(306)	\$ 10,764	\$ 15,685

# FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (in millions)

Principal collections of finance receivables         8,880         10,814           Purchases of operating lease vehicles         (3,270)         (3,592)           Proceeds from termination of operating lease vehicles         2,166         2,481           Net change in wholesale receivables and other short-duration receivables         (1,510)         (3,668)           Purchases of marketable securities         (1,833)         (2,287)           Proceeds from sales and maturities of marketable securities         1,479         1,422           Settlements of derivatives         2         100           All other investing activities         (11)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities         13,243         16,779           Proceeds from issuances of long-term debt         13,243         16,779           Principal payments on long-term debt         (11,731)         (12,156)           Change in short-term debt, net         722         (793)           Cash distributions to parent         (28)         (1,013)           All other financing activities         2,169         2,789           Effect of exchange rate changes on cash, cash equivalents and restricted cash         58         106           <		For the period	For the periods ended March 31,			
Cash flows from operating activities         ( In the sash provided by / (used in) operating activities         1 And a Suppose		2017		2018		
Cash flows from operating activities         1,460         2,009           Cash flows from investing activities           Purchases of finance receivables         (9,388)         (11,085)           Principal collections of finance receivables         (8,800)         (10,814)           Purchases of operating lease vehicles         (3,270)         (3,582)           Proceeds from termination of operating lease vehicles         (1,510)         (3,688)           Purchases of marketable securities         (1,833)         (2,287)           Proceeds from sales and maturities of marketable securities         (1,833)         (2,287)           Settlements of derivatives         22         100           All other investing activities         (3,515)         (5,672)           Cash flows from financing activities         13,243         16,779           Principal payments on long-term debt         (3,10)         (2,10)           Cash distributions to parent         (2,8) </th <th></th> <th>First</th> <th>Quarte</th> <th colspan="3">2018 Darter Sited)  \$ 2,009  (11,085) 10,814 (3,592) 2,481 (3,668) (2,287) 1,422 100 143 (5,672)</th>		First	Quarte	2018 Darter Sited)  \$ 2,009  (11,085) 10,814 (3,592) 2,481 (3,668) (2,287) 1,422 100 143 (5,672)		
Cash flows from investing activities         \$ 1,460         \$ 2,009           Cash flows from investing activities         \$ 9,388         (11,085)           Purchases of finance receivables         8,880         10,814           Purchases of operating lease vehicles         (3,270)         (3,592)           Proceeds from termination of operating lease vehicles         2,166         2,481           Net change in wholesale receivables and other short-duration receivables         (1,510)         (3,668)           Purchases of marketable securities         (1,883)         (2,287)           Proceeds from sales and maturities of marketable securities         1,479         1,422           Settlements of derivatives         22         100           All other investing activities         (11)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities         13,243         16,779           Principal payments on long-term debt         13,243         16,779           Change in short-term debt, net         722         (793)           Cash distributions to parent         (28)         (1,103)           All other financing activities         3(3,7)         (28)           Change in short-term debt, net <t< th=""><th></th><th>(un</th><th colspan="2">(unaudited)</th></t<>		(un	(unaudited)			
Cash flows from investing activities           Purchases of finance receivables         (9,388)         (11,085)           Piricipal collections of finance receivables         8,880         10,814           Purchases of operating lease vehicles         (3,270)         3,592           Proceeds from termination of operating lease vehicles         2,166         2,481           Net change in wholesale receivables and other short-duration receivables         (1,510)         (3,688)           Purchases of marketable securities         (1,883)         (2,287)           Proceeds from sales and maturities of marketable securities         1,479         1,422           Settlements of derivatives         2         100           All other investing activities         (11)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities           Proceeds from issuances of long-term debt         13,243         16,779           Principal payments on long-term debt         (1,731)         (12,156)           Change in short-term debt, net         722         (793)           Cash distributions to parent         (28)         (1,013)           All other financing activities         37         (28)	Cash flows from operating activities					
Purchases of finance receivables         (9,388)         (11,085)           Principal collections of finance receivables         8,880         10,814           Purchases of operating lease vehicles         (3,270)         (3,592)           Proceeds from termination of operating lease vehicles         2,166         2,481           Net change in wholesale receivables and other short-duration receivables         (1,510)         (3,668)           Purchases of marketable securities         (1,883)         (2,287)           Proceeds from sales and maturities of marketable securities         1,479         1,422           Settlements of derivatives         2         100           All other investing activities         (11)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities         3         16,779           Proceeds from issuances of long-term debt         13,243         16,779           Principal payments on long-term debt         11,731         (12,156)           Change in short-term debt, net         722         (793)           Cash distributions to parent         (37)         (28)           Net cash provided by / (used in) financing activities         2,169         2,789           Effect of exchange	Net cash provided by / (used in) operating activities	\$ 1,460	<b>) \$</b>	2,009		
Principal collections of finance receivables         8,880         10,814           Purchases of operating lease vehicles         (3,270)         (3,592)           Proceeds from termination of operating lease vehicles         2,166         2,481           Net change in wholesale receivables and other short-duration receivables         (1,510)         (3,668)           Purchases of marketable securities         (1,883)         (2,287)           Proceeds from sales and maturities of marketable securities         1,479         1,422           Settlements of derivatives         22         100           All other investing activities         (11)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities         13,243         16,779           Proceeds from issuances of long-term debt         13,243         16,779           Principal payments on long-term debt         (11,731)         (12,156)           Change in short-term debt, net         722         (793)           Cash distributions to parent         (28)         (1,013)           All other financing activities         2,169         2,789           Effect of exchange rate changes on cash, cash equivalents and restricted cash         58         106	Cash flows from investing activities					
Purchases of operating lease vehicles         (3,270)         (3,592)           Proceeds from termination of operating lease vehicles         2,166         2,481           Net change in wholesale receivables and other short-duration receivables         (1,510)         (3,668)           Purchases of marketable securities         (1,833)         (2,287)           Proceeds from sales and maturities of marketable securities         1,479         1,422           Settlements of derivatives         22         100           All other investing activities         (11)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities         3,515         (5,672)           Proceeds from issuances of long-term debt         13,243         16,779           Principal payments on long-term debt         (11,731)         (12,156)           Change in short-term debt, net         722         (793)           Cash distributions to parent         (28)         (1,013)           All other financing activities         (37)         (28)           Net cash provided by / (used in) financing activities         2,169         2,789           Effect of exchange rate changes on cash, cash equivalents and restricted cash         5         172         (768)		(9,38	3)	(11,085)		
Proceeds from termination of operating lease vehicles         2,166         2,481           Net change in wholesale receivables and other short-duration receivables         (1,510)         (3,668)           Purchases of marketable securities         (1,883)         (2,287)           Proceeds from sales and maturities of marketable securities         1,479         1,422           Settlements of derivatives         22         100           All other investing activities         (1,1)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities         13,243         16,779           Principal payments on long-term debt         13,243         16,779           Principal payments on long-term debt         13,243         16,779           Principal payments on long-term debt         722         (793)           Cash distributions to parent         (28)         (1,133)           All other financing activities         3(37)         (28)           Net cash provided by / (used in) financing activities         2,169         2,789           Effect of exchange rate changes on cash, cash equivalents and restricted cash         5         172         (768)           Cash, cash equivalents and restricted cash at January 1         \$ 8,185	Principal collections of finance receivables	8,880	0	10,814		
Net change in wholesale receivables and other short-duration receivables         (1,510)         (3,668)           Purchases of marketable securities         (1,883)         (2,287)           Proceeds from sales and maturities of marketable securities         1,479         1,422           Settlements of derivatives         22         100           All other investing activities         (11)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities         13,243         16,779           Proceeds from issuances of long-term debt         13,243         16,779           Principal payments on long-term debt         (11,731)         (12,156)           Change in short-term debt, net         722         (793)           Cash distributions to parent         (28)         (1,013)           All other financing activities         (37)         (28)           Net cash provided by / (used in) financing activities         3(7)         (28)           Effect of exchange rate changes on cash, cash equivalents and restricted cash         5         106           Net increase / (decrease) in cash, cash equivalents and restricted cash         \$ 172         \$ (768)           Cash, cash equivalents and restricted cash at January 1         \$ 8,185 <td< td=""><td>Purchases of operating lease vehicles</td><td>(3,27)</td><td>0)</td><td>(3,592)</td></td<>	Purchases of operating lease vehicles	(3,27)	0)	(3,592)		
Purchases of marketable securities         (1,883)         (2,287)           Proceeds from sales and maturities of marketable securities         1,479         1,422           Settlements of derivatives         22         100           All other investing activities         (11)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities           Proceeds from issuances of long-term debt         13,243         16,779           Principal payments on long-term debt         (11,731)         (12,156)           Change in short-term debt, net         722         (793)           Cash distributions to parent         (28)         (1,013)           All other financing activities         (37)         (28)           Net cash provided by / (used in) financing activities         2,169         2,789           Effect of exchange rate changes on cash, cash equivalents and restricted cash         58         106           Net increase / (decrease) in cash, cash equivalents and restricted cash         \$ 172         (768)           Cash, cash equivalents and restricted cash         172         (768)	Proceeds from termination of operating lease vehicles	2,160	6	2,481		
Proceeds from sales and maturities of marketable securities         1,479         1,422           Settlements of derivatives         22         100           All other investing activities         (11)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities         ****         ****           Proceeds from issuances of long-term debt         13,243         16,779           Principal payments on long-term debt         (11,731)         (12,156)           Change in short-term debt, net         722         (793)           Cash distributions to parent         (28)         (1,013)           All other financing activities         (37)         (28)           Net cash provided by / (used in) financing activities         2,169         2,789           Effect of exchange rate changes on cash, cash equivalents and restricted cash         58         106           Net increase / (decrease) in cash, cash equivalents and restricted cash         \$ 172         (768)           Cash, cash equivalents and restricted cash at January 1         \$ 8,185         \$ 9,682           Net increase / (decrease) in cash, cash equivalents and restricted cash         172         (768)	Net change in wholesale receivables and other short-duration receivables	(1,510	0)	(3,668)		
Settlements of derivatives         22         100           All other investing activities         (11)         143           Net cash provided by / (used in) investing activities         (3,515)         (5,672)           Cash flows from financing activities           Proceeds from issuances of long-term debt         13,243         16,779           Principal payments on long-term debt         (11,731)         (12,156)           Change in short-term debt, net         722         (793)           Cash distributions to parent         (28)         (1,013)           All other financing activities         (37)         (28)           Net cash provided by / (used in) financing activities         2,169         2,789           Effect of exchange rate changes on cash, cash equivalents and restricted cash         58         106           Net increase / (decrease) in cash, cash equivalents and restricted cash         \$ 172         (768)           Cash, cash equivalents and restricted cash at January 1         \$ 8,185         \$ 9,682           Net increase / (decrease) in cash, cash equivalents and restricted cash         172         (768)	Purchases of marketable securities	(1,88	3)	(2,287)		
All other investing activities       (11)       143         Net cash provided by / (used in) investing activities       (3,515)       (5,672)         Cash flows from financing activities         Proceeds from issuances of long-term debt       13,243       16,779         Principal payments on long-term debt       (11,731)       (12,156)         Change in short-term debt, net       722       (793)         Cash distributions to parent       (28)       (1,013)         All other financing activities       (37)       (28)         Net cash provided by / (used in) financing activities       2,169       2,789         Effect of exchange rate changes on cash, cash equivalents and restricted cash       58       106         Net increase / (decrease) in cash, cash equivalents and restricted cash       \$ 172       (768)         Cash, cash equivalents and restricted cash at January 1       \$ 8,185       9,682         Net increase / (decrease) in cash, cash equivalents and restricted cash       172       (768)	Proceeds from sales and maturities of marketable securities	1,479	9	1,422		
Net cash provided by / (used in) investing activities (3,515) (5,672)  Cash flows from financing activities  Proceeds from issuances of long-term debt 13,243 16,779  Principal payments on long-term debt (11,731) (12,156)  Change in short-term debt, net 722 (793)  Cash distributions to parent (28) (1,013)  All other financing activities (37) (28)  Net cash provided by / (used in) financing activities 2,169 2,789  Effect of exchange rate changes on cash, cash equivalents and restricted cash 58 106  Net increase / (decrease) in cash, cash equivalents and restricted cash 172 (768)  Cash, cash equivalents and restricted cash 172 (768)	Settlements of derivatives	2:	2	100		
Cash flows from financing activities  Proceeds from issuances of long-term debt 13,243 16,779  Principal payments on long-term debt (11,731) (12,156)  Change in short-term debt, net 722 (793)  Cash distributions to parent (28) (1,013)  All other financing activities (37) (28)  Net cash provided by / (used in) financing activities 2,169 2,789  Effect of exchange rate changes on cash, cash equivalents and restricted cash \$ 172 \$ (768)  Cash, cash equivalents and restricted cash at January 1 \$ 8,185 \$ 9,682  Net increase / (decrease) in cash, cash equivalents and restricted cash 172 (768)	All other investing activities	(1	1)	143		
Proceeds from issuances of long-term debt  Principal payments on long-term debt  Change in short-term debt, net  Change in short-term debt, net  Cash distributions to parent  All other financing activities  Net cash provided by / (used in) financing activities  Effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase / (decrease) in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash  Net increase / (decrease) in cash, cash equivalents and restricted cash  End at 13,243  16,779  (768)	Net cash provided by / (used in) investing activities	(3,51	5)	(5,672)		
Principal payments on long-term debt (11,731) (12,156) Change in short-term debt, net 722 (793) Cash distributions to parent (28) (1,013) All other financing activities (37) (28) Net cash provided by / (used in) financing activities 2,169 2,789  Effect of exchange rate changes on cash, cash equivalents and restricted cash 58 106  Net increase / (decrease) in cash, cash equivalents and restricted cash \$172 \$ (768)  Cash, cash equivalents and restricted cash 172 (768)	Cash flows from financing activities					
Change in short-term debt, net  Cash distributions to parent  (28) (1,013)  All other financing activities  (37) (28)  Net cash provided by / (used in) financing activities  2,169 2,789  Effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase / (decrease) in cash, cash equivalents and restricted cash  \$ 172 \$ (768)  Cash, cash equivalents and restricted cash  Net increase / (decrease) in cash, cash equivalents and restricted cash  172 (768)	Proceeds from issuances of long-term debt	13,24	3	16,779		
Cash distributions to parent  All other financing activities  Net cash provided by / (used in) financing activities  Effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase / (decrease) in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash at January 1  Net increase / (decrease) in cash, cash equivalents and restricted cash  172 (768)	Principal payments on long-term debt	(11,73	1)	(12,156)		
All other financing activities  Net cash provided by / (used in) financing activities  Effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase / (decrease) in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash at January 1  Net increase / (decrease) in cash, cash equivalents and restricted cash  172 (768)	Change in short-term debt, net	723	2	(793)		
Net cash provided by / (used in) financing activities  Effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase / (decrease) in cash, cash equivalents and restricted cash  \$ 172 \$ (768)  Cash, cash equivalents and restricted cash at January 1  Net increase / (decrease) in cash, cash equivalents and restricted cash  \$ 9,682	Cash distributions to parent	(2)	3)	(1,013)		
Effect of exchange rate changes on cash, cash equivalents and restricted cash  Net increase / (decrease) in cash, cash equivalents and restricted cash  \$ 172 \$ (768)  Cash, cash equivalents and restricted cash at January 1  Net increase / (decrease) in cash, cash equivalents and restricted cash  \$ 9,682  Net increase / (decrease) in cash, cash equivalents and restricted cash	All other financing activities	(3	7)	(28)		
Net increase / (decrease) in cash, cash equivalents and restricted cash  Cash, cash equivalents and restricted cash at January 1  Net increase / (decrease) in cash, cash equivalents and restricted cash  172 (768)	Net cash provided by / (used in) financing activities	2,169	9	2,789		
Cash, cash equivalents and restricted cash at January 1 \$ 8,185 \$ 9,682  Net increase / (decrease) in cash, cash equivalents and restricted cash 172 (768)	Effect of exchange rate changes on cash, cash equivalents and restricted cash	5	8	106		
Cash, cash equivalents and restricted cash at January 1 \$ 8,185 \$ 9,682  Net increase / (decrease) in cash, cash equivalents and restricted cash 172 (768)						
Net increase / (decrease) in cash, cash equivalents and restricted cash	Net increase / (decrease) in cash, cash equivalents and restricted cash	\$ 172	2 <b>\$</b>	(768)		
	Cash, cash equivalents and restricted cash at January 1	\$ 8,18	5 \$	9,682		
Cash, cash equivalents and restricted cash at March 31 \$ 8,357 \$ 8,914	Net increase / (decrease) in cash, cash equivalents and restricted cash	172	2	(768)		
	Cash, cash equivalents and restricted cash at March 31	\$ 8,35	7 \$	8,914		

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#### **NOTE 1. PRESENTATION**

The consolidated financial statements have been prepared in conformity with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information, and instructions to the Quarterly Report on Form 10-Q and Rule 10-01 of Regulation S-X. In the opinion of management, these unaudited financial statements include all adjustments considered necessary for a fair statement of the results of operations and financial condition for interim periods for Ford Motor Credit Company LLC, its consolidated subsidiaries and consolidated VIEs in which Ford Motor Credit Company LLC is the primary beneficiary (collectively referred to herein as "Ford Credit," "we," "our," or "us"). Results for interim periods should not be considered indicative of results for any other interim period or for the full year. Reference should be made to the financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2017 ("2017 Form 10-K Report"). We are an indirect, wholly owned subsidiary of Ford Motor Company ("Ford").

We reclassified certain prior period amounts in our consolidated financial statements to conform to current year presentation.

#### **NOTE 2. ACCOUNTING POLICIES**

#### **Provision for Income Taxes**

For interim tax reporting we estimate one single effective tax rate, which is applied to the year-to-date ordinary income/(loss). Tax effects of significant unusual or infrequently occurring items are excluded from the estimated annual effective tax rate calculation and recognized in the interim period in which they occur.

For the first quarter of 2018, our effective tax rate benefit was 9.3%. During the first quarter of 2018, we recognized \$235 million of benefit for non-U.S. capital loss carryforwards expected to be realized in the foreseeable future.

#### **Adoption of New Accounting Standards**

ASU 2017-12, Derivatives and Hedging. On January 1, 2018, we adopted the amendments to accounting standard codification ("ASC") 815 which aligns hedge accounting with risk management activities and simplifies the requirements to qualify for hedge accounting. Adoption did not have a material impact on our financial statements. We continue to assess opportunities enabled by the new standard to expand our risk management strategies.

ASU 2016-01, Financial Instruments - Recognition and Measurement of Financial Assets and Financial Liabilities. On January 1, 2018, we adopted ASU 2016-01 and the related amendments. This standard amends various aspects of the recognition, measurement, presentation, and disclosure of financial instruments. We adopted the measurement alternative for equity investments without readily determinable fair values (often referred to as cost method investments) on a prospective basis. As a result, these investments will be revalued upon occurrence of an observable price change for similar investments and for impairments. We anticipate adoption may increase the volatility on our consolidated income statement.

We also adopted the following standards during 2018, none of which had a material impact to our financial statements or financial statement disclosures:

Standard		Effective Date
2017-08	Nonrefundable Fees and Other Costs - Premium Amortization on Purchased Callable Debt Securities	January 1, 2018
2016-18	Statement of Cash Flows - Restricted Cash	January 1, 2018
2016-16	Income Taxes - Intra-Entity Transfers of Assets Other Than Inventory	January 1, 2018
2016-15	Statement of Cash Flows - Classification of Certain Cash Receipts and Cash Payments	January 1, 2018

### **NOTE 2. ACCOUNTING POLICIES (Continued)**

### **Accounting Standards Issued But Not Yet Adopted**

The following represent the standards that will, or are expected to, result in a significant change in practice and / or have a significant financial impact to Ford Credit.

ASU 2016-13, Credit Losses - Measurement of Credit Losses on Financial Instruments. In June 2016, the Financial Accounting Standards Board ("FASB") issued a new accounting standard which replaces the current incurred loss impairment method with a method that reflects expected credit losses. The new standard is effective as of January 1, 2020, and early adoption is permitted as of January 1, 2019. We will adopt the new credit loss guidance by recognizing the cumulative effect of initially applying the new standard as an adjustment to the opening balance of Retained earnings. We anticipate adoption will increase the amount of expected credit losses reported in Finance receivables, net on our consolidated balance sheet and do not expect a material impact to our income statement.

ASU 2016-02, Leases. In February 2016, the FASB issued a new accounting standard which provides guidance on the recognition, measurement, presentation, and disclosure of leases. The new standard supersedes the present U.S. GAAP standard on leases and requires substantially all leases to be reported on the balance sheet as right-of-use assets and lease obligations. We plan to adopt the standard at its effective date of January 1, 2019. We anticipate adoption of the standard will add about \$100 million of right-of-use assets and lease obligations to our balance sheet and will not significantly impact pre-tax profit. We plan to elect the practical expedients upon transition that will retain the lease classification and initial direct costs for any leases that exist prior to adoption of the standard. We will not reassess whether any contracts entered into prior to adoption are leases. We are in the process of cataloging our existing lease contracts and implementing changes to our systems.

### NOTE 3. CASH, CASH EQUIVALENTS, AND MARKETABLE SECURITIES

The following table categorizes the fair values of cash, cash equivalents, and marketable securities measured at fair value on a recurring basis on our balance sheet (in millions):

	Fair Value Level	December 31, 2017		March 31, 2018	
Cash and cash equivalents					
U.S. government	1	\$	_	\$	44
U.S. government and agencies	2		300		50
Non-U.S. government and agencies	2		703		556
Corporate debt	2		25		274
Total marketable securities classified as cash equivalents			1,028		924
Cash, time deposits and money market funds			8,530		7,842
Total cash and cash equivalents		\$	9,558	\$	8,766
Marketable Securities					
U.S. government	1	\$	966	\$	1,116
U.S. government and agencies	2		384		265
Non-U.S. government and agencies	2		660		1,517
Corporate debt	2		848		680
Other marketable securities	2		23		130
Total marketable securities		\$	2,881	\$	3,708

### Cash, Cash Equivalents, and Restricted Cash

Cash, cash equivalents, and restricted cash as reported in the statement of cash flows are presented separately on our consolidated balance sheet as follows (in millions):

	Dece	March 31, 2018		
Cash and cash equivalents	\$	9,558	\$	8,766
Restricted cash included in other assets		124		148
Total cash, cash equivalents, and restricted cash	\$	9,682	\$	8,914

#### **NOTE 4. FINANCE RECEIVABLES**

We manage finance receivables as "consumer" and "non-consumer" portfolios. The receivables are generally secured by the vehicles, inventory, or other property being financed.

Finance receivables, net were as follows (in millions):

	December 31, 2017		March 31, 2018
Consumer			
Retail financing, gross	\$	78,467	\$ 79,627
Unearned interest supplements from Ford and affiliated companies		(3,280)	(3,258)
Consumer finance receivables		75,187	76,369
Non-Consumer			
Dealer financing		39,241	43,230
Other financing		2,172	1,937
Non-Consumer finance receivables		41,413	45,167
Total recorded investment	\$	116,600	\$ 121,536
Recorded investment in finance receivables	\$	116,600	\$ 121,536
Allowance for credit losses		(597)	(600)
Finance receivables, net	\$	116,003	\$ 120,936
Net finance receivables subject to fair value (a)	\$	112,717	\$ 117,432
Fair value		112,133	116,785

<sup>(</sup>a) At December 31, 2017 and March 31, 2018, Finance receivables, net includes \$3.3 billion and \$3.5 billion, respectively, of direct financing leases that are not subject to fair value disclosure requirements. The fair value of finance receivables is categorized within Level 3 of the fair value hierarchy.

Excluded from finance receivables at December 31, 2017 and March 31, 2018 was \$241 million and \$244 million, respectively, of accrued uncollected interest, which we report in *Other assets* on our balance sheet.

Included in recorded investment in finance receivables at December 31, 2017 and March 31, 2018, were consumer receivables of \$38.9 billion and \$39.3 billion, respectively, and non-consumer receivables of \$24.5 billion and \$26.6 billion, respectively, that have been sold for legal purposes in securitization transactions but continue to be reported in our consolidated financial statements. The receivables are available only for payment of the debt issued by, and other obligations of, the securitization entities that are parties to those securitization transactions; they are not available to pay the other obligations or the claims of Ford Credit's other creditors. Ford Credit holds the right to receive the excess cash flows not needed to pay the debt issued by, and other obligations of, the securitization entities that are parties to those securitization transactions (see Note 7 for additional information).

### **NOTE 4. FINANCE RECEIVABLES (Continued)**

#### **Aging**

For all finance receivables, we define "past due" as any payment, including principal and interest, that is at least 31 days past the contractual due date. The recorded investment of consumer receivables greater than 90 days past due and still accruing interest was \$24 million and \$23 million at December 31, 2017 and March 31, 2018, respectively. The recorded investment of non-consumer receivables greater than 90 days past due and still accruing interest was \$1 million and de minimus at December 31, 2017 and March 31, 2018, respectively.

The aging analysis of finance receivables balances was as follows (in millions):

	December 31, 2017	March 31, 2018
Consumer	·	
31-60 days past due	\$ 748	\$ 667
61-90 days past due	113	85
91-120 days past due	36	33
Greater than 120 days past due	37	41
Total past due	934	826
Current	74,253	75,543
Consumer finance receivables	75,187	76,369
Non-Consumer		
Total past due	122	95
Current	41,291	45,072
Non-Consumer finance receivables	41,413	45,167
Total recorded investment	\$ 116,600	\$ 121,536

#### **Credit Quality**

### Consumer Portfolio.

Credit quality ratings for consumer receivables are based on our aging analysis. Refer to the aging table above.

Consumer receivables credit quality ratings are as follows:

- Pass current to 60 days past due;
- Special Mention 61 to 120 days past due and in intensified collection status; and
- Substandard greater than 120 days past due and for which the uncollectible portion of the receivables has already been charged off, as measured using the fair value of collateral less costs to sell.

### Non-Consumer Portfolio.

Dealers are assigned to one of four groups according to risk ratings as follows:

- Group I strong to superior financial metrics;
- *Group II* fair to favorable financial metrics;
- Group III marginal to weak financial metrics; and
- Group IV poor financial metrics, including dealers classified as uncollectible.

### **NOTE 4. FINANCE RECEIVABLES (Continued)**

The credit quality analysis of our dealer financing receivables was as follows (in millions):

	December 31, 2017			arch 31, 2018
Dealer financing				
Group I	\$	31,551	\$	34,584
Group II		5,912		6,694
Group III		1,640		1,844
Group IV		138		108
Total recorded investment	\$	39,241	\$	43,230

### Impaired Receivables

Impaired consumer receivables include accounts that have been rewritten or modified in reorganization proceedings pursuant to the U.S. Bankruptcy Code that are considered to be Troubled Debt Restructurings ("TDRs"), as well as all accounts greater than 120 days past due. Impaired non-consumer receivables represent accounts with dealers that have weak or poor financial metrics or dealer financing that has been modified in TDRs. The recorded investment of consumer receivables that were impaired at December 31, 2017 and March 31, 2018 was \$386 million, or 0.5% of consumer receivables, and \$380 million, or 0.5% of consumer receivables, respectively. The recorded investment of non-consumer receivables that were impaired at December 31, 2017 and March 31, 2018 was \$138 million, or 0.3% of non-consumer receivables, and \$108 million, or 0.2% of non-consumer receivables, respectively. Impaired finance receivables are evaluated both collectively and specifically.

The accrual of revenue is discontinued at the time a receivable is determined to be uncollectible. Accounts may be restored to accrual status only when a customer settles all past-due deficiency balances and future payments are reasonably assured. For receivables in non-accrual status, subsequent financing revenue is recognized only to the extent a payment is received. Payments are generally applied first to outstanding interest and then to the unpaid principal balance.

A restructuring of debt constitutes a TDR if we grant a concession to a debtor for economic or legal reasons related to the debtor's financial difficulties that we otherwise would not consider. Consumer and non-consumer receivables that have a modified interest rate below market rate or that were modified in reorganization proceedings pursuant to the U.S. Bankruptcy Code, except non-consumer receivables that are current with minimal risk of loss, are considered to be TDRs. We do not grant concessions on the principal balance of our receivables. If a receivable is modified in a reorganization proceeding, all payment requirements of the reorganization plan need to be met before remaining balances are forgiven. Finance receivables involved in TDRs are specifically assessed for impairment.

#### NOTE 5. NET INVESTMENT IN OPERATING LEASES

*Net investment in operating leases* consist primarily of lease contracts for vehicles with retail customers, daily rental companies, and fleet customers with terms of 60 months or less.

Net investment in operating leases were as follows (in millions):

	Dec	ember 31, 2017	N	March 31, 2018
Vehicles, at cost (a)	\$	32,659	\$	32,821
Accumulated depreciation		(5,927)		(6,035)
Net investment in operating leases before allowance for credit losses		26,732		26,786
Allowance for credit losses		(71)		(71)
Net investment in operating leases	\$	26,661	\$	26,715

 <sup>(</sup>a) Includes interest supplements and residual support payments we receive on certain leasing transactions under agreements with Ford and affiliated companies, and other vehicle acquisition costs.

At December 31, 2017 and March 31, 2018, net investment in operating leases before allowance for credit losses includes \$11.5 billion and \$12.0 billion, respectively, of net investment in operating leases that have been included in securitization transactions but continue to be reported in our consolidated financial statements. These net investments in operating leases are available only for payment of the debt issued by, and other obligations of, the securitization entities that are parties to those securitization transactions; they are not available to pay our other obligations or the claims of our other creditors. We hold the right to receive the excess cash flows not needed to pay the debt issued by, and other obligations of, the securitization entities that are parties to those securitization transactions (see Note 7 for additional information).

### NOTE 6. ALLOWANCE FOR CREDIT LOSSES

An analysis of the allowance for credit losses related to finance receivables and net investment in operating leases for the periods ended March 31 was as follows (in millions):

					First	t Quarter 2017				
			Financ	e Receivables				vestment in		
	Co	onsumer	Non	-Consumer		Total	Opera	ting Leases	Total Allowanc	
Allowance for credit losses										
Beginning balance	\$	469	\$	15	\$	484	\$	64	\$	548
Charge-offs		(123)		(2)		(125)		(52)		(177)
Recoveries		34		_		34		24		58
Provision for credit losses		121		_		121		31		152
Other (a)		3		_		3		_		3
Ending balance	\$	504	\$	13	\$	517	\$	67	\$	584
Analysis of ending balance of allowance for credit losses										
Collective impairment allowance	\$	483	\$	13	\$	496	\$	67	\$	563
Specific impairment allowance		21		_		21		_		21
Ending balance		504		13		517		67	\$	584
Analysis of ending balance of finance receivables and net investment in operating leases										
Collectively evaluated for impairment		66,075		40,468		106,543		26,495		
Specifically evaluated for impairment		385		164		549		_		
Recorded investment		66,460		40,632		107,092		26,495		
Ending balance, net of allowance for credit losses	\$	65,956	\$	40,619	\$	106,575	\$	26,428		

<sup>(</sup>a) Primarily represents amounts related to translation adjustments.

				Firs	t Quarter 2018				
		Fina	nce Receivables	Net	Investment in				
	Consumer		Non-Consumer		Total	Operating Leases		Tot	al Allowance
Allowance for credit losses									
Beginning balance	\$ 582	\$	15	\$	597	\$	71	\$	668
Charge-offs	(131)		(2)		(133)		(51)		(184)
Recoveries	39		1		40		26		66
Provision for credit losses	92		2		94		25		119
Other (a)	2		_		2		_		2
Ending balance	\$ 584	\$	16	\$	600	\$	71	\$	671
Analysis of ending balance of allowance for credit losses									
Collective impairment allowance	\$ 563	\$	15	\$	578	\$	71	\$	649
Specific impairment allowance	21		1		22		_		22
Ending balance	584		16		600		71	\$	671
Analysis of ending balance of finance receivables and net investment in operating leases									
Collectively evaluated for impairment	75,989		45,059		121,048		26,786		
Specifically evaluated for impairment	380		108		488		_		
Recorded investment	76,369		45,167		121,536		26,786		
Ending balance, net of allowance for credit losses	\$ 75,785	\$	45,151	\$	120,936	\$	26,715		

<sup>(</sup>a) Primarily represents amounts related to translation adjustments.

#### **NOTE 7. TRANSFERS OF RECEIVABLES**

We securitize finance receivables and net investment in operating leases through a variety of programs using amortizing, variable funding, and revolving structures. We also sell finance receivables in structured financing transactions. Due to the similarities between securitization and structured financing, we refer to structured financings as securitization transactions. Our securitization programs are targeted to institutional investors in both public and private transactions in capital markets including the United States, Canada, several European countries, Mexico, and China.

We engage in securitization transactions to fund operations and to maintain liquidity. Our securitization transactions are recorded as asset-backed debt and the associated assets are not derecognized and continue to be included in our financial statements.

The finance receivables sold for legal purposes and net investment in operating leases included in securitization transactions are available only for payment of the debt issued by, and other obligations of, the securitization entities that are parties to those securitization transactions. They are not available to pay our other obligations or the claims of our other creditors. We hold the right to receive the excess cash flows not needed to pay the debt issued by, and other obligations of, the securitization entities that are parties to those securitization transactions. The debt is the obligation of our consolidated securitization entities and not the obligation of Ford Credit or our other subsidiaries.

Most of these securitization transactions utilize VIEs. See Note 8 for additional information concerning VIEs. The following tables show the assets and debt related to our securitization transactions that were included in our financial statements (in billions):

			ı	December 3	31, 2017	7			
		I							
	Cash and Cash Equivalents		Before lowance or Credit Losses	Allowance for Credit Losses		After Allowance for Credit Losses		Rela	ated Debt (c)
VIE (b)									
Retail financing	\$ 1.8	\$	32.6	\$	0.2	\$	32.4	\$	27.7
Wholesale financing	1.2		23.9		_		23.9		11.5
Finance receivables	3.0		56.5		0.2		56.3		39.2
Net investment in operating leases	0.5		11.5		_		11.5		7.2
Total VIE	\$ 3.5	\$	68.0	\$	0.2	\$	67.8	\$	46.4
Non-VIE									
Retail financing	\$ 0.3	\$	6.3	\$	_	\$	6.3	\$	5.7
Wholesale financing	_		0.6		_		0.6		0.5
Finance receivables	0.3		6.9				6.9		6.2
Net investment in operating leases	_		_		_		_		_
Total Non-VIE	\$ 0.3	\$	6.9	\$	_	\$	6.9	\$	6.2
Total securitization transactions									
Retail financing	\$ 2.1	\$	38.9	\$	0.2	\$	38.7	\$	33.4
Wholesale financing	1.2		24.5		_		24.5		12.0
Finance receivables	3.3		63.4		0.2		63.2		45.4
Net investment in operating leases	0.5		11.5		_		11.5		7.2
Total securitization transactions	\$ 3.8	\$	74.9	\$	0.2	\$	74.7	\$	52.6

<sup>(</sup>a) Unearned interest supplements and residual support are excluded from securitization transactions.

<sup>(</sup>b) Includes assets to be used to settle the liabilities of the consolidated VIEs.

<sup>(</sup>c) Includes unamortized discount and debt issuance costs.

### NOTE 7. TRANSFERS OF RECEIVABLES (Continued)

					Mai	rch 31, 2018				
						oles and Net Intition		stment in		
	Cash and Cash Equivalents				Allowance for Credit Losses		After Allowance for Credit Losses		Re	elated Debt (c)
VIE (b)										
Retail financing	\$	2.0	\$	33.4	\$	0.2	\$	33.2	\$	29.1
Wholesale financing		0.3		25.9				25.9		13.8
Finance receivables		2.3		59.3		0.2		59.1		42.9
Net investment in operating leases		0.6		12.0				12.0		7.5
Total VIE	\$	2.9	\$	71.3	\$	0.2	\$	71.1	\$	50.4
Non-VIE										
Retail financing	\$	0.3	\$	5.9	\$	_	\$	5.9	\$	5.2
Wholesale financing		_		0.7		_		0.7		0.7
Finance receivables		0.3		6.6				6.6		5.9
Net investment in operating leases		_		_		_		_		_
Total Non-VIE	\$	0.3	\$	6.6	\$		\$	6.6	\$	5.9
Total securitization transactions										
Retail financing	\$	2.3	\$	39.3	\$	0.2	\$	39.1	\$	34.3
Wholesale financing		0.3		26.6		_		26.6		14.5
Finance receivables		2.6		65.9		0.2		65.7		48.8
Net investment in operating leases		0.6		12.0		_		12.0		7.5

3.2

77.9

0.2

77.7

56.3

Total securitization transactions

<sup>(</sup>a) Unearned interest supplements and residual support are excluded from securitization transactions.

<sup>(</sup>b) Includes assets to be used to settle the liabilities of the consolidated VIEs.

<sup>(</sup>c) Includes unamortized discount and debt issuance cost.

#### **NOTE 8. VARIABLE INTEREST ENTITIES**

We use special purpose entities to issue asset-backed securities in transactions to public and private investors. We have deemed most of these special purpose entities to be VIEs of which we are the primary beneficiary. The asset-backed securities are backed by finance receivables and interests in net investments in operating leases. The assets continue to be consolidated by us. We retain interests in our securitization VIEs, including subordinated securities issued by the VIEs, rights to cash held for the benefit of the securitization investors, and rights to receive the excess cash flows not needed to pay the debt issued by, and other obligations of, the securitization entities that are parties to those securitization transactions.

We have no obligation to repurchase or replace any securitized asset that subsequently becomes delinquent in payment or otherwise is in default, except when representations and warranties about the eligibility of the securitized assets are breached, or when certain changes are made to the underlying asset contracts. Securitization investors have no recourse to us or our other assets and have no right to require us to repurchase the investments. We generally have no obligation to provide liquidity or contribute cash or additional assets to the VIEs and do not guarantee any asset-backed securities. We may be required to support the performance of certain securitization transactions, however, by increasing cash reserves.

See Note 7 for additional information on the financial position and financial performance of our VIEs and Note 9 for additional information regarding derivatives.

#### NOTE 9. DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

In the normal course of business, our operations are exposed to global market risks, including the effect of changes in interest rates and foreign currency exchange rates. To manage these risks, we enter into highly effective derivative contracts. We have elected to apply hedge accounting to certain derivatives. Derivatives that are designated in hedging relationships are evaluated for effectiveness using regression analysis at the time they are designated and throughout the hedge period. Some derivatives do not qualify for hedge accounting; for others, we elect not to apply hedge accounting.

### **Income Effect of Derivative Financial Instruments**

The gains / (losses), by hedge designation, recorded in income for the periods ended March 31 were as follows (in millions):

	First Quarter				
	2017		2018		
Fair value hedges					
Interest rate contracts					
Net interest settlements and accruals on hedging instruments	\$ 70	\$	26		
Fair value changes on hedging instruments (a)	(89)		(339)		
Fair value changes on hedged debt (a)	85		329		
Derivatives not designated as hedging instruments					
Interest rate contracts	7		(17)		
Foreign currency exchange contracts (b)	(29)		(12)		
Cross-currency interest rate swap contracts	58		(58)		
Total	\$ 102	\$	(71)		

<sup>(</sup>a) For the first quarter of 2017, the fair value changes on hedging instruments and on hedged debt were reported in *Other income, net*; effective first quarter 2018, these amounts were reported in *Interest expense*.

<sup>(</sup>b) Reflects forward contracts between Ford Credit and an affiliated company.

### NOTE 9. DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES (Continued)

#### **Balance Sheet Effect of Derivative Financial Instruments**

Derivative assets and liabilities are recorded on the balance sheet at fair value and are presented on a gross basis. The notional amounts of the derivative instruments do not necessarily represent amounts exchanged by the parties and are not a direct measure of our financial exposure. We also enter into master agreements with counterparties that may allow for netting of exposure in the event of default or breach of the counterparty agreement. Collateral represents cash received or paid under reciprocal arrangements that we have entered into with our derivative counterparties which we do not use to offset our derivative assets and liabilities.

The fair value of our derivative instruments and the associated notional amounts, presented gross, were as follows (in millions):

December 31, 2017							March 31, 2018						
Notional		Fair Value		Fair Value of Liabilities		Notional					Value of oilities		
\$	28,008	\$	248	\$	135	\$	30,250	\$	139	\$	516		
	60,504		276		137		60,453		282		184		
	2,406		3		10		2,885		28		34		
	4,006		408		28		5,712		305		60		
\$	94,924	\$	935	\$	310	\$	99,300	\$	754	\$	794		
		Notional \$ 28,008 60,504 2,406 4,006	Notional   Fair of A	Notional         Fair Value of Assets           \$ 28,008         \$ 248           60,504         276           2,406         3           4,006         408	Notional         Fair Value of Assets         Fair Value Lia           \$ 28,008         \$ 248         \$           60,504         276         2,406         3           4,006         408         408	Notional         Fair Value of Assets         Fair Value of Liabilities           \$ 28,008         \$ 248         \$ 135           60,504         276         137           2,406         3         10           4,006         408         28	Notional         Fair Value of Assets         Fair Value of Liabilities         Notional           \$ 28,008         \$ 248         \$ 135         \$           60,504         276         137         2,406         3         10           4,006         408         28         28         3         3	Notional         Fair Value of Assets         Fair Value of Liabilities         Notional           \$ 28,008         \$ 248         \$ 135         \$ 30,250           60,504         276         137         60,453           2,406         3         10         2,885           4,006         408         28         5,712	Notional         Fair Value of Assets         Fair Value of Liabilities         Notional         Fair Of Earth of E	Notional         Fair Value of Assets         Fair Value of Liabilities         Notional         Fair Value of Assets           \$ 28,008         \$ 248         \$ 135         \$ 30,250         \$ 139           60,504         276         137         60,453         282           2,406         3         10         2,885         28           4,006         408         28         5,712         305	Notional         Fair Value of Assets         Fair Value of Liabilities         Notional         Fair Value of Assets         Fair Value Liabilities           \$ 28,008         \$ 248         \$ 135         \$ 30,250         \$ 139         \$           60,504         276         137         60,453         282         22,406         3         10         2,885         28         28         4,006         408         28         5,712         305		

<sup>(</sup>a) At December 31, 2017 and March 31, 2018, we held collateral of \$15 million and \$22 million, respectively, and we posted collateral of \$38 million and \$55 million, respectively.

### **Fair Value Hedges**

The carrying value of and fair value adjustments to our hedged debt were as follows (in millions):

	December 31, 2017				March 31, 2018				
	 Carrying	y Value	Fair Valu Adjustme (a)		Carry	ving Value	Fair Value Adjustments (a)		
Debt	\$ 3	38,976	\$	(21)	\$	39,733	\$	(360)	

<sup>(</sup>a) At December 31, 2017 and March 31, 2018, the balance includes unfavorable adjustments of \$77 million and \$66 million, respectively, related to discontinued hedging relationships.

<sup>(</sup>b) At December 31, 2017 and March 31, 2018, the fair value of assets and liabilities available for counterparty netting was \$162 million and \$231 million, respectively. All derivatives are categorized within Level 2 of the fair value hierarchy.

#### NOTE 10. OTHER ASSETS AND OTHER LIABILITIES AND DEFERRED INCOME

Other assets and other liabilities and deferred income consist of various balance sheet items that are combined for financial statement presentation due to their respective materiality compared with other individual asset and liability items.

Other assets were as follows (in millions):

	ber 31, 117	ch 31, 018
Accrued interest and other non-finance receivables	\$ 1,117	\$ 1,059
Collateral held for resale, at net realizable value, and other inventory	780	755
Prepaid reinsurance premiums and other reinsurance recoverables	611	624
Deferred charges – income taxes	247	239
Property and equipment, net of accumulated depreciation (a)	177	181
Restricted cash (b)	124	148
Deferred charges	127	126
Investment in non-consolidated affiliates	107	126
Other	39	43
Total other assets	\$ 3,329	\$ 3,301

(a) Accumulated depreciation was \$354 million and \$363 million at December 31, 2017 and March 31, 2018, respectively.

Other liabilities and deferred income were as follows (in millions):

	December 31, 2017	March 31, 2018
Unearned insurance premiums and fees	\$ 723	\$ 736
Interest payable	722	608
Income tax and related interest (a)	301	297
Deferred revenue	148	150
Payroll and employee benefits	68	45
Other	310	318
Total other liabilities and deferred income	\$ 2,272	\$ 2,154

(a) Includes tax and interest payable to affiliated companies of \$99 million and \$103 million at December 31, 2017 and March 31, 2018, respectively.

We have investments in entities for which we do not have the ability to exercise significant influence and fair values are not readily available. We have elected to record these investments at cost (less impairment, if any), adjusted for changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. We report the carrying value of these investments in *Other assets* in our consolidated balance sheet. These investments were \$7 million and \$9 million at December 31, 2017 and March 31, 2018, respectively. There were no material adjustments to the fair values of these investments during the period ending March 31, 2018.

Deferred revenue balances presented above include amounts from contracts with customers primarily related to admission fee revenue on group financing products available in Argentina and were \$124 million at both December 31, 2017, and March 31, 2018.

Admission fee revenue on group financing products is generally recognized evenly over the term of the agreement, which is up to 84 months. Increases in the admission fee deferred revenue balance are the result of payments due during the current period in advance of satisfying our performance under the contract and decreases are a result of revenue recognized during the current period that was previously deferred.

<sup>(</sup>b) Restricted cash primarily includes cash held to meet certain local governmental and regulatory reserve requirements and cash held under the terms of certain contractual agreements. Restricted cash does not include required minimum balances or cash securing debt issued through securitization transactions.

### **NOTE 11. DEBT AND COMMITMENTS**

Debt outstanding and interest rates were as follows (in millions):

					Interest Rates							
		De	ebt	_	Average Cor	tractual	Average Ef	fective				
	Dec	ember 31, 2017	N	March 31, 2018	2017	2018	2017	2018				
Short-term debt												
Unsecured debt												
Floating rate demand notes	\$	5,660	\$	5,735								
Commercial paper		4,889		4,758								
Other short-term debt		5,890		5,034								
Asset-backed debt		786		1,138								
Total short-term debt		17,225		16,665	3.0%	2.9%	3.0%	2.9%				
Long-term debt												
Unsecured debt												
Notes payable within one year		13,298		14,195								
Notes payable after one year		55,687		56,504								
Asset-backed debt (a)												
Notes payable within one year		17,817		18,461								
Notes payable after one year		34,051		36,744								
Unamortized discount		(1)		1								
Unamortized issuance costs		(228)		(236)								
Fair value adjustments (b)		(21)		(360)								
Total long-term debt		120,603		125,309	2.5%	2.6%	2.6%	2.6%				
Total debt	\$	137,828	\$	141,974	2.6%	2.6%	2.6%	2.7%				
Fair value of debt (c)	\$	139,677	\$	142,952								

<sup>(</sup>a) Asset-backed debt issued in securitizations is the obligation of the consolidated securitization entity that issued the debt and is payable only out of collections on the underlying securitized assets and related enhancements. This asset-backed debt is not the obligation of Ford Credit or our other subsidiaries.

### NOTE 12. ACCUMULATED OTHER COMPREHENSIVE INCOME / (LOSS)

The changes in the balance of *Accumulated Other Comprehensive Income / (Loss)* ("AOCI") attributable to Ford Credit for the periods ended March 31 were as follows (in millions):

	Fir	First Quarter				
	2017		2018			
Beginning AOCI balance	\$ (8	90) \$	(419)			
Net gain / (loss) on foreign currency translation		90	113			
Ending AOCI balance	\$ (8	00) \$	(306)			

<sup>(</sup>b) Adjustments related to designated fair value hedges of unsecured debt.

<sup>(</sup>c) The fair value of debt includes \$16.4 billion and \$15.5 billion of short-term debt at December 31, 2017 and March 31, 2018, respectively, carried at cost, which approximates fair value. All other debt is categorized within Level 2 of the fair value hierarchy.

### NOTE 13. OTHER INCOME, NET

Other income consists of various line items that are combined on the income statement due to their respective materiality compared with other individual income and expense items.

The amounts included in Other income, net for the periods ended March 31 were as follows (in millions):

		First Quarter				
	20	)17	2	018		
Gains / (Losses) on derivatives	\$	32	\$	(87)		
Currency revaluation gains / (losses)		(34)		62		
Interest and investment income		23		42		
Other		9		20		
Total other income, net	\$	30	\$	37		

#### **NOTE 14. SEGMENT INFORMATION**

We conduct our financing operations directly and indirectly through our subsidiaries and affiliates. We offer substantially similar products and services throughout many different regions, subject to local legal restrictions and market conditions. We segment our business based on geographic regions: the Americas, Europe, and Asia Pacific. Items excluded in assessing segment performance because they are managed at the corporate level, including market valuation adjustments to derivatives and exchange-rate fluctuations on foreign currency-denominated transactions, are reflected in Unallocated Other. The following is a brief description of our segments:

- Americas Segment United States, Canada, Mexico, Brazil, and Argentina
- Europe Segment European region and South Africa
- · Asia Pacific Segment China and India

### **NOTE 14. SEGMENT INFORMATION (Continued)**

Key financial information for our business segments for the periods ended or at March 31 were as follows (in millions):

	 Americas	Europe		Asia Pacific		Total Segments		Unallocated Other (a)		 Total
First Quarter 2017									_	
Total revenue	\$ 2,405	\$	228	\$	98	\$	2,731	\$	_	\$ 2,731
Income before income taxes	358		77		28		463		18	481
Other disclosures:										
Depreciation on vehicles subject to operating leases	1,053		11		_		1,064		_	1,064
Interest expense	617		61		51		729		_	729
Provision for credit losses	144		6		2		152		_	152
Net finance receivables and net investment in operating leases	114,171		20,840		4,947		139,958		(6,955)	133,003
Total assets	119,990		23,906		5,636		149,532		_	149,532
First Quarter 2018										
Total revenue	\$ 2,581	\$	295	\$	144	\$	3,020	\$	_	\$ 3,020
Income before income taxes	515		111		46		672		(31)	641
Other disclosures:										
Depreciation on vehicles subject to operating leases	1,023		5		_		1,028		_	1,028
Interest expense	752		72		91		915		(3)	912
Provision for credit losses	111		5		3		119		_	119
Net finance receivables and net investment in operating leases	120,392		27,702		7,574		155,668		(8,017)	147,651
Total assets	127,013		30,109		7,961		165,083		_	165,083

<sup>(</sup>a) Net finance receivables and Net investment in operating leases include unearned interest supplements and residual support, allowance for credit losses, and other (primarily accumulated supplemental depreciation).

### NOTE 15. COMMITMENTS AND CONTINGENCIES

Commitments and contingencies primarily consist of lease commitments, guarantees and indemnifications, and litigation and claims.

### **Guarantees and Indemnifications**

Guarantees and indemnifications are recorded at fair value at their inception. We regularly review our performance risk under these arrangements, and in the event it becomes probable we will be required to perform under a guarantee or indemnity, the amount of probable payment is recorded.

In some cases, we have guaranteed debt and other financial obligations of outside third parties and unconsolidated affiliates, including Ford. Expiration dates vary, and guarantees will terminate on payment and/or cancellation of the underlying obligation. A payment by us would be triggered by failure of the guaranteed party to fulfill its obligation covered by the guarantee. In some circumstances, we are entitled to recover from a third party amounts paid by us under the guarantee. However, our ability to enforce these rights is sometimes stayed until the guaranteed party is paid in full, and may be limited in the event of insolvency of the third party or other circumstances.

### NOTE 15. COMMITMENTS AND CONTINGENCIES (Continued)

In the ordinary course of business, we execute contracts involving indemnifications standard in the industry and indemnifications specific to a transaction. These indemnifications might include and are not limited to claims relating to any of the following: environmental, tax, and shareholder matters; intellectual property rights; governmental regulations and employment-related matters; dealer and other commercial contractual relationships; and financial matters, such as securitizations. Performance under these indemnities generally would be triggered by a breach of terms of the contract or by a third-party claim. While some of these indemnifications are limited in nature, many of them do not limit potential payment. Therefore, we are unable to estimate a maximum amount of future payments that could result from claims made under these unlimited indemnities.

The maximum potential payments under these guarantees and limited indemnities totaled \$52 million and \$54 million at December 31, 2017 and March 31, 2018, respectively. Of these values, \$44 million and \$46 million at December 31, 2017 and March 31, 2018, respectively, were counter-guaranteed by Ford to us. There were no recorded liabilities related to guarantees and limited indemnities at December 31, 2017 and March 31, 2018.

### **Litigation and Claims**

Various legal actions, proceedings, and claims (generally, "matters") are pending or may be instituted or asserted against us. These include but are not limited to matters arising out of governmental regulations; tax matters; alleged illegal acts resulting in fines or penalties; financial services; employment-related matters; dealer and other contractual relationships; personal injury matters; investor matters; and financial reporting matters. Certain of the pending legal actions are, or purport to be, class actions. Some of the matters involve or may involve claims for compensatory, punitive, or antitrust or other treble damages in very large amounts, sanctions, assessments, or other relief, which, if granted, would require very large expenditures.

The extent of our financial exposure to these matters is difficult to estimate. Many matters do not specify a dollar amount for damages, and many others specify only a jurisdictional minimum. To the extent an amount is asserted, our historical experience suggests that in most instances the amount asserted is not a reliable indicator of the ultimate outcome.

We accrue for matters when losses are deemed probable and reasonably estimable. In evaluating matters for accrual and disclosure purposes, we take into consideration factors such as our historical experience with matters of a similar nature, the specific facts and circumstances asserted, the likelihood that we will prevail, and the severity of any potential loss. We reevaluate and update our accruals as matters progress over time.

For nearly all of our matters, where our historical experience with similar matters is of limited value (i.e., "non-pattern matters"), we evaluate the matters primarily based on the individual facts and circumstances. For non-pattern matters, we evaluate whether there is a reasonable possibility of a material loss in excess of any accrual that can be estimated. It is reasonably possible that some of the matters for which accruals have not been established could be decided unfavorably and could require us to pay damages or make other expenditures. We do not reasonably expect, based on our analysis, that such matters would have a material effect on future financial statements for a particular year, although such an outcome is possible.

As noted, the litigation process is subject to many uncertainties, and the outcome of individual matters is not predictable with assurance. Our assessments are based on our knowledge and experience, but the ultimate outcome of any matter could require payment substantially in excess of the amount that we have accrued and/or disclosed.

### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholder of Ford Motor Credit Company LLC:

#### **Results of Review of Financial Statements**

We have reviewed the accompanying consolidated balance sheet of Ford Motor Credit Company LLC and its subsidiaries (the "Company") as of March 31, 2018, and the related consolidated statements of income, comprehensive income, and shareholder's interest for the three-month periods ended March 31, 2018 and 2017 and the condensed consolidated statement of cash flows for the three-month periods ended March 31, 2018 and 2017, including the related notes (collectively referred to as the "interim financial statements"). Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the consolidated balance sheet of the Company as of December 31, 2017, and the related consolidated statements of income, comprehensive income, shareholder's interest, and of cash flows for the year then ended (not presented herein), and in our report dated February 8, 2018, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet information as of December 31, 2017, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

#### **Basis for Review Results**

These interim financial statements are the responsibility of the Company's management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB. We conducted our review in accordance with the standards of the PCAOB. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ PricewaterhouseCoopers LLP

Detroit, Michigan April 25, 2018

### ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations. Results of Operations

#### Overview

In general, we measure period-to-period changes in pre-tax results using the causal factors listed below:

- Volume and Mix Volume and Mix are primarily reflected within Net financing margin on the income statement.
  - Volume primarily measures changes in net financing margin driven by changes in average managed receivables at prior period financing margin yield (defined below in financing margin) at prior period exchange rates. Volume changes are primarily driven by the volume of new and used vehicle sales and leases, the extent to which we purchase retail installment sale and lease contracts, the extent to which we provide wholesale financing, the sales price of the vehicles financed, the level of dealer inventories, Ford-sponsored special financing programs available exclusively through us, and the availability of cost-effective funding for the purchase of retail installment sale and lease contracts and to provide wholesale financing.
  - Mix primarily measures changes in net financing margin driven by period over period changes in the composition of our average managed receivables by product and by country or region.
- Financing Margin Financing Margin is reflected within Net financing margin on the income statement.
  - Financing margin variance is the period-to-period change in financing margin yield multiplied by the present period average managed receivables at prior period exchange rates. This calculation is performed at the product and country level and then aggregated. Financing margin yield equals revenue, less interest expense and scheduled depreciation for the period, divided by average managed receivables for the same period.
  - Financing margin changes are driven by changes in revenue and interest expense. Changes in revenue are
    primarily driven by the level of market interest rates, cost assumptions in pricing, mix of business, and competitive
    environment. Changes in interest expense are primarily driven by the level of market interest rates, borrowing
    spreads, and asset-liability management.
- Credit Loss Credit Loss is reflected within the Provision for credit losses on the income statement.
  - Credit loss is the change in the provision for credit losses at prior period exchange rates. For analysis purposes, management splits the provision for credit losses into net charge-offs and the change in the allowance for credit losses.
  - Net charge-off changes are primarily driven by the number of repossessions, severity per repossession, and recoveries. Changes in the allowance for credit losses are primarily driven by changes in historical trends in credit losses and recoveries, changes in the composition and size of our present portfolio, changes in trends in historical used vehicle values, and changes in economic conditions. For additional information, refer to the "Critical Accounting Estimates Allowance for Credit Losses" section of Item 7 of Part II to our 2017 Form 10-K Report.
- Lease Residual Lease Residual is reflected within Depreciation on vehicles subject to operating leases on the income statement.
  - Lease residual measures changes to residual performance at prior period exchange rates. For analysis
    purposes, management splits residual performance primarily into residual gains and losses, and the change in
    accumulated supplemental depreciation.
  - Residual gain and loss changes are primarily driven by the number of vehicles returned to us and sold, and the difference between the auction value and the depreciated value (which includes both base and accumulated supplemental depreciation) of the vehicles sold. Changes in accumulated supplemental depreciation are primarily driven by changes in our estimate of the expected auction value at the end of the lease term, and changes in our estimate of the number of vehicles that will be returned to us and sold. For additional information, refer to the "Critical Accounting Estimates" section of Item 7 of Part II to our 2017 Form 10-K Report.
- Exchange Reflects changes in pre-tax results driven by the effects of converting functional currency income to U.S. dollars.

- Other Primarily includes Operating expenses, Other revenue, and Insurance expenses on the income statement at prior period exchange rates.
  - Changes in operating expenses are primarily driven by salaried personnel costs, facilities costs, and costs associated with the origination and servicing of customer contracts.
  - In general, other revenue changes are primarily driven by changes in earnings related to market valuation adjustments to derivatives (primarily related to movements in interest rates), which are included in unallocated risk management, and other miscellaneous items.

In addition, the following definitions and calculations apply to the charts contained in Item 2 of this report:

- Cash (as shown on the Funding Structure, Liquidity Sources, and Leverage charts) Cash and cash equivalents and
  Marketable securities reported on Ford Credit's balance sheet, excluding amounts related to insurance activities
- Earnings Before Taxes (EBT) Reflects Income before income taxes as reported on Ford Credit's income statement
- Return on Equity (ROE) (as shown on the Key Metrics chart) Reflects return on equity calculated by annualizing net income for the period and dividing by monthly average equity for the period
- Securitizations (as shown on the Public Term Funding Plan chart) Public securitization transactions, Rule 144A
  offerings sponsored by Ford Credit, and widely distributed offerings by Ford Credit Canada
- Term Asset-Backed Securities (as shown on the Funding Structure chart) Obligations issued in securitization transactions that are payable only out of collections on the underlying securitized assets and related enhancements
- Total Debt (as shown on the Leverage chart) Debt on Ford Credit's balance sheet. Includes debt issued in
  securitizations and payable only out of collections on the underlying securitized assets and related enhancements.
  Ford Credit holds the right to receive the excess cash flows not needed to pay the debt issued by, and other
  obligations of, the securitization entities that are parties to those securitization transactions
- Total Net Receivables (as shown on the Total Net Receivables Reconciliation To Managed Receivables chart) –
  Includes finance receivables (retail and wholesale) sold for legal purposes and net investment in operating leases
  included in securitization transactions that do not satisfy the requirements for accounting sale treatment. These
  receivables and operating leases are reported on Ford Credit's balance sheet and are available only for payment of
  the debt issued by, and other obligations of, the securitization entities that are parties to those securitization
  transactions; they are not available to pay the other obligations of Ford Credit or the claims of Ford Credit's other
  creditors
- Unallocated Other (as shown on the EBT by Segment chart) Items excluded in assessing segment performance because they are managed at the corporate level, including market valuation adjustments to derivatives and exchange-rate fluctuations on foreign currency-denominated transactions

First Quarter 2018 Compared with First Quarter 2017

The following chart shows our key metrics:

#### **Key Metrics FIRST QUARTER** 2017 2018 H / (L) Strong 1Q EBT up 33% YoY \$ 133 \$ 148 11 % Net Receivables (Bils) Receivables up globally, led by 140 156 11 % Managed Receivables\* (Bils) retail financing in all segments 54 bps 51 bps (3) bps Loss-to-Receivables\*\* (LTR) 17,090 17,325 1 % Auction Values\*\*\* U.S. consumer credit metrics 481 641 160 EBT (Mils) healthy with improved LTR 10 % 18 8 ppts ROE (Pct) Balance sheet and liquidity strong; managed leverage Other Balance Sheet Metrics within target range of 8:1 to 9:1 129 \$ 142 10 % Debt (Bils) \$ Plan to maintain receivables Liquidity (Bils) \$ 29 \$ 28 (3) % around present level and deliver Financial Statement Leverage (to 1) 9.8 9.1 (0.7) ppts strong distributions to Ford (0.7) ppts Managed Leverage\* (to 1) Reconciliation to GAAP provided in the Financial Condition section \*\* U.S. retail and lease \*\*\* U.S. 36-month off-lease at 1Q18 mix

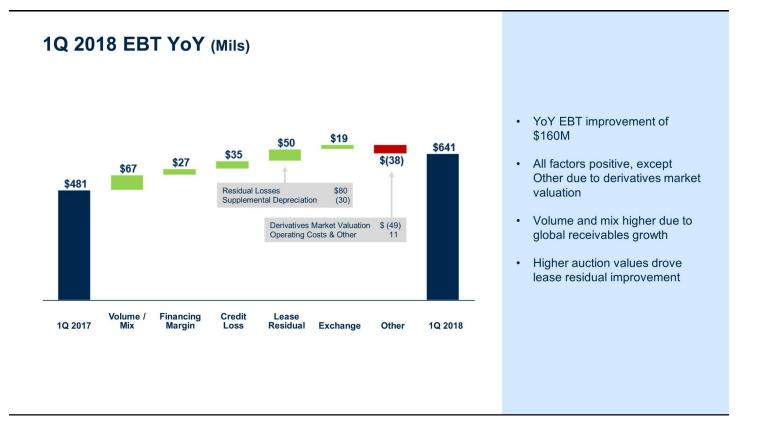
In the first quarter of 2018, EBT was \$641 million, \$160 million higher compared to the prior year. Receivables were 11% higher compared to the prior year, led by growth in retail financing in all regions. U.S. consumer credit metrics were healthy, with the Loss-to-Receivables ratio at 0.51%, which was 3 basis points lower compared to the prior year. U.S. auction values were up 1% compared to the prior year.

ROE was 18%, 8 percentage points higher compared to the prior year, reflecting the impact of tax planning.

Our balance sheet remains strong with managed leverage within our target range of 8:1 to 9:1.

We plan to maintain Ford Credit's managed receivables for the foreseeable future at about the same level as at the end of the quarter. Our focus is to maintain a strong risk profile for Ford and Ford Credit balancing receivables, funding requirements, liquidity, profitability, and distributions. This will allow us to continue supporting auto sales while preserving capacity for future mobility initiatives. It also will enable relatively consistent distributions to Ford approximately equal to Ford Credit's annual net income.

The following chart shows the factors that contributed to the strong first quarter EBT:



Ford Credit's first quarter EBT was \$160 million higher than a year ago, led by strong receivables growth, lease residual performance, strong credit loss performance, robust margin, and favorable exchange. This was offset in part by the effects of derivatives market valuation, which reflects the non-recurrence of favorable performance a year ago.

We have three reportable segments in our consolidated financial statements that align with our management reporting structure and reflect the manner in which our Chief Operating Decision Maker manages our business, including resource allocation and performance assessment. These segments are: the Americas, Europe, and Asia Pacific. Items excluded in assessing segment performance, because they are managed at the corporate level, are reflected in Unallocated Other. Results of operations by segment and Unallocated Other for the period ended March 31 are shown below (in millions). For additional information, see Note 14 of our Notes to the Financial Statements.

### 1Q 2018 EBT By Segment

	1Q					
	2	018	H / (L	_) 2017		
Results (Mils)						
Americas segment	\$	515	\$	157		
Europe segment		111		34		
Asia Pacific segment	_	46	_	18		
Total segments	\$	672	\$	209		
Unallocated other		(31)		(49)		
Earnings before taxes	\$	641	\$	160		
(Provision for) / Benefit from income taxes		60		208		
Net income	\$	701	\$	368		
Contract placement volumes (000)		514		6		

- · EBT higher YoY in all segments
- Benefit from income taxes driven by tax planning

### Americas Segment

The Americas Segment first quarter EBT of \$515 million is \$157 million higher compared with 2017, explained primarily by favorable lease residual performance driven by improved residual losses on the lease portfolio, robust credit loss performance, strong financing margin, and favorable volume and mix.

### Europe Segment

The Europe Segment first quarter EBT of \$111 million is \$34 million higher compared with 2017, explained primarily by favorable volume and mix, driven by growth in consumer and non-consumer finance receivables, and the favorable impact of the weaker U.S. dollar compared to the euro and pound sterling, partially offset by higher operating costs driven by Brexit.

#### Asia Pacific Segment

The Asia Pacific Segment first quarter EBT of \$46 million is \$18 million higher compared with 2017, explained primarily by favorable volume and mix and operating cost performance, partially offset by lower financing margin driven by higher borrowing costs.

#### **Unallocated Other**

Unallocated Other first quarter loss of \$31 million is a \$49 million deterioration compared with 2017, reflecting primarily unfavorable performance in market valuation adjustments to derivatives.

### **Financing Shares and Contract Placement Volume**

Our focus is on supporting Ford and Lincoln dealers and customers. This includes going to market with Ford and our dealers to support vehicle sales with financing products and marketing programs. Ford's marketing programs may encourage or require Ford Credit financing and influence the financing choices customers make. As a result, our financing share, volume, and contract characteristics vary from period to period as Ford's marketing programs change.

The following chart shows our United States and Canada retail installment and lease share of new Ford and Lincoln brand vehicle retail sales and wholesale financing share of new Ford and Lincoln brand vehicles acquired by dealers. Also shown is the Americas segment consumer financing contract placement volume for new and used vehicles. All data is for the periods ended March 31:

## Americas Financing Shares And Contract Placement Volume

	1Q				
	2017		2018		
Financing Shares (%)					
Retail Installment and Lease Share of Ford Retail Sales (excl. Fleet)					
United States	57	%	61	%	
Canada	75		70		
Wholesale Share					
United States	76	%	76	%	
Canada	60		60		
Contract Placement Volume - New and Used Retail / Lease (000)					
United States	264		272		
Canada	36		33		
Mexico	10		10		
Total Americas Segment	310		315		

In the first quarter of 2018, Americas Segment retail and lease share were mixed and total contract placement volume was up compared to the prior year, reflecting Ford's marketing programs.

The following chart shows Europe's retail installment and lease share of new Ford brand vehicles sold and wholesale financing share of new Ford brand vehicles acquired by dealers. Also shown is Europe's consumer financing contract placement volume for new and used vehicles. All data is for the periods ended March 31:

## **Europe Financing Shares And Contract Placement Volume**

	1Q			
	2017		2018	
Financing Shares (incl. Fleet) (%)				
Retail Installment and Lease Share of Total Ford Sales				
U.K.	36	%	37	%
Germany	47		48	
Total Europe Segment	35		36	
Wholesale Share				
U.K.	100	%	100	%
Germany	94		94	
Total Europe Segment	99		98	
Contract Placement Volume - New and Used Retail / Lease (000)				
U.K.	59		46	
Germany	39		39	
All Other	53		62	
Total Europe Segment	151		147	:

In the first quarter of 2018, Europe Segment contract placement volume was down compared to the prior year.

The following chart shows Asia Pacific's retail installment share of new Ford and Lincoln brand vehicles sold by dealers and wholesale financing share of new Ford and Lincoln brand vehicles acquired by dealers. Also shown is Asia Pacific's consumer financing contract placement volume for new and used vehicles. All data is for the periods ended March 31:

## Asia Pacific Financing Shares And Contract Placement Volume

	1Q			
	2017		2018	
Financing Shares (incl. Fleet) (%)				
Retail Installment Share of Total Ford Sales				
China	24	%	35	%
India	9		9	
Wholesale Share				
China	51	%	61	%
India	34		38	
Contract Placement Volume - New and Used Retail (000)				
China	45		50	
India	2		2	
Total Asia Pacific Segment	47		52	
		-		-

In the first quarter of 2018, Asia Pacific Segment total contract placement volume was up compared with the prior year. The increase in retail installment share was driven primarily by higher customer acceptance of financing and Ford's marketing strategy.

### **Financial Condition**

Finance Receivables and Operating Leases

Our receivables, including finance receivables and operating leases, were as follows:



Our operating lease portfolio is prudently managed and was 18% of total net receivables. Leasing is an important product, and our leasing strategy balances sales, share, residuals, and long-term profitability. Our operating leases in the U.S. and Canada represent 99% of our total operating lease portfolio.

The following chart shows our reconciliation for our Non-GAAP financial measures, managed receivables:

## Total Net Receivables Reconciliation To Managed Receivables (Bils)

ar 31
121.0
26.7
147.7
6.2
0.7
1.1
155.7

At December 31, 2016, March 31, 2017, December 31, 2017, and March 31, 2018, total net receivables includes consumer receivables before allowance for credit losses of \$32.5 billion, \$33.4 billion, \$38.9 billion, and \$39.3 billion, respectively, and non-consumer receivables before allowance for credit losses of \$26.0 billion, \$26.4 billion, \$24.5 billion, and \$26.6 billion, respectively, that have been sold for legal purposes in securitization transactions but continue to be reported in our consolidated financial statements. In addition, at December 31, 2016, March 31, 2017, December 31, 2017, and March 31, 2018, total net receivables includes net investment in operating leases before allowance for credit losses of \$11.8 billion, \$12.3 billion, \$11.5 billion, and \$12.0 billion, respectively, that have been included in securitization transactions but continue to be reported in our consolidated financial statements. The receivables and net investment in operating leases are available only for payment of the debt issued by, and other obligations of, the securitization entities that are parties to those securitization transactions; they are not available to pay the other obligations or the claims of Ford Credit's other creditors. Ford Credit holds the right to receive the excess cash flows not needed to pay the debt issued by, and other obligations of, the securitization entities that are parties to those securitization transactions. For additional information on our securitization transactions, refer to the "Securitization Transactions" and "On-Balance Sheet Arrangements" sections of Item 7 of Part II of our 2017 Form 10-K Report and Note 7 of our Notes to the Financial Statements for the period ended March 31, 2018.

### **Credit Risk**

Credit risk is the possibility of loss from a customer's or dealer's failure to make payments according to contract terms. Credit losses are a normal part of a lending business, and credit risk has a significant impact on our business. We actively manage the credit risk of our consumer (retail financing and operating lease) and non-consumer (dealer financing) receivables to balance our level of risk and return using our consistent underwriting standards, effective proprietary scoring system (discussed below), and world-class servicing. The allowance for credit losses (also referred to as the credit loss reserve) represents our estimate of the probable credit losses inherent in our finance receivables and operating leases as of the balance sheet date. The allowance for credit losses is estimated using a combination of models and management judgment, and is based on such factors as historical loss performance, portfolio quality, and receivable levels. The adequacy of our allowance for credit losses is assessed quarterly and the assumptions and models used in establishing the allowance are evaluated regularly. A description of our allowance setting process is provided in the "Critical Accounting Estimates - Allowance for Credit Losses" section of Item 7 of Part II to our 2017 Form 10-K Report.

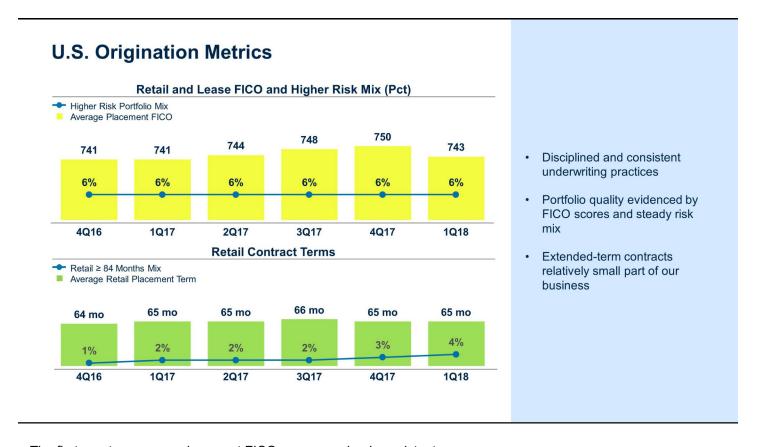
Most of our charge-offs are related to retail finance and operating lease contracts. Charge-offs are affected by the number of vehicle repossessions, the unpaid balance outstanding at the time of repossession, the auction price of repossessed vehicles, and other charge-offs. We also incur credit losses on our dealer financing, but default rates for these receivables historically have been substantially lower than those for retail finance and operating lease contracts. For additional information on severity, refer to the "Critical Accounting Estimates - Allowance for Credit Losses" section of Item 7 of Part II to our 2017 Form 10-K Report.

In purchasing retail finance and operating lease contracts, we use a proprietary scoring system that measures credit quality using information in the credit application, proposed contract terms, credit bureau data, and other information. After a proprietary risk score is generated, we decide whether to purchase a contract using a decision process based on a judgmental evaluation of the applicant, the credit application, the proposed contract terms, credit bureau information (e.g., FICO score), proprietary risk score, and other information. Our evaluation emphasizes the applicant's ability to pay and creditworthiness focusing on payment, affordability, applicant credit history, and stability as key considerations. While FICO is a part of our scoring system, our models enable us to more effectively determine the probability that a customer will pay than using credit scores alone. When we originate business, our models project expected losses and we price accordingly. We ensure the business fits our risk appetite. For additional information on the quality of our receivables, see Note 4 of our Notes to the Financial Statements.

# U.S. Origination Metrics

We support customers across the credit spectrum. Our higher risk business, as classified at contract inception, consistently represents 6% of our portfolio and has been stable for over 10 years.

The following charts show annual trends for FICO and higher risk mix and retail contract terms:



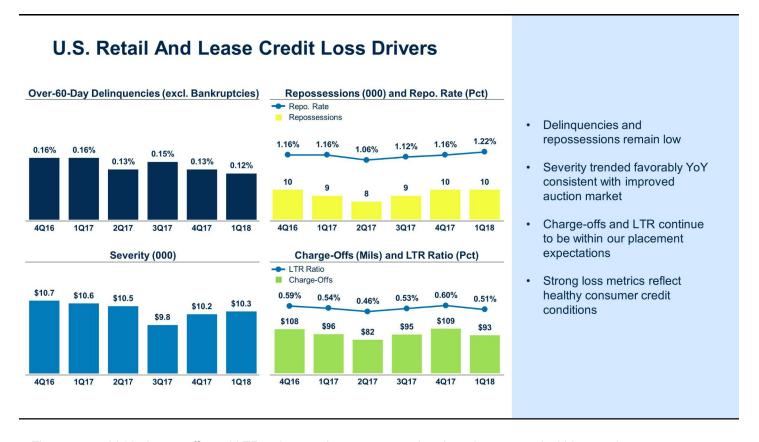
The first quarter average placement FICO score remained consistent.

Our average retail term was consistent from the prior year, and retail contracts of 84 months and longer continued to be a relatively small part of our business. Ford Credit remains focused on managing the trade cycle – building customer relationships and loyalty, while offering financing products and terms customers want.

Ford Credit's origination and risk management processes deliver robust portfolio performance.

## U.S. Credit Losses

The following charts show the primary drivers of credit losses in the U.S. retail and lease business, which comprised 67% of our worldwide consumer portfolio at March 31, 2018. Loss-to-Receivables ("LTR") ratios are charge-offs divided by average managed receivables.



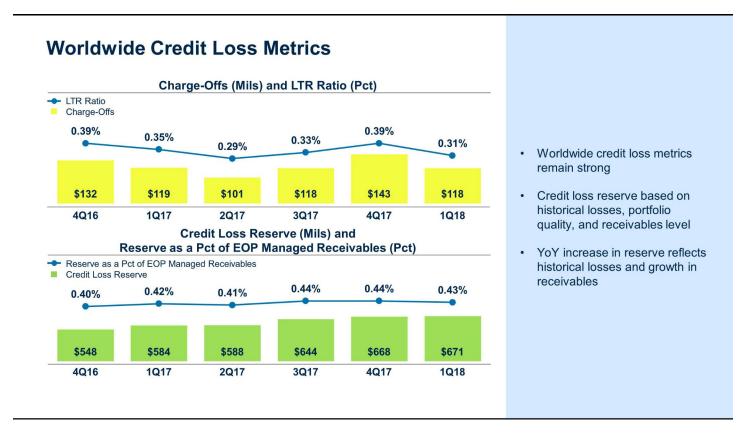
First quarter 2018 charge-offs and LTR ratio were lower compared to the prior year and within our placement expectations.

Compared to the prior year, delinquencies have shown improvement while repossessions are up slightly. Both are within our expectations. Severity has improved year-over-year, consistent with an improved auction market and an increased time to repossession.

Credit quality remains strong, reflecting a strong business environment and healthy consumer credit conditions.

## Worldwide Credit Losses

The following charts show annual trends of charge-offs (credit losses, net of recoveries), LTR ratio, credit loss reserve, and our credit loss reserve as a percentage of end-of-period ("EOP") managed receivables:



Our worldwide credit loss metrics remain strong. The worldwide LTR ratio in the first quarter of 2018 is lower as compared to the same period the prior year, reflecting primarily the U.S. retail and lease business as covered above.

Our credit loss reserve is based on such factors as historical loss performance, portfolio quality, and receivables level. The credit loss reserve was higher as of March 31, 2018, compared to March 31, 2017, reflecting credit loss performance trends and growth in receivables.

The reserve as a percent of managed receivables was up slightly compared to the prior year.

#### Residual Risk

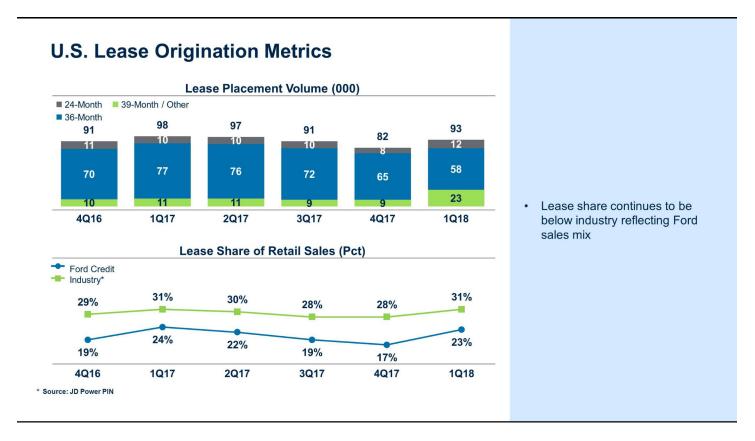
Leasing is an important product that many customers want and value, and lease customers also are more likely to buy or lease another Ford or Lincoln vehicle. We manage our lease share with an enterprise view to support sales, protect residual values, and manage the trade cycle. Ford Credit and Ford work together under a leasing strategy that considers share, term, model mix, geography, and other factors.

We are exposed to residual risk on operating leases and similar balloon payment products where the customer may return the financed vehicle to us. Residual risk is the possibility that the amount we obtain from returned vehicles will be less than our estimate of the expected residual value for the vehicle. We estimate the expected residual value by evaluating recent auction values, return volumes for our leased vehicles, industrywide used vehicle prices, marketing incentive plans, and vehicle quality data. For operating leases, changes in expected residual values impact depreciation expense, which is recognized on a straight-line basis over the life of the lease.

For additional information on our residual risk on operating leases, refer to the "Critical Accounting Estimates – Accumulated Depreciation on Vehicles Subject to Operating Leases" section of Item 7 of Part II of our 2017 Form 10-K Report.

## U.S. Ford and Lincoln Brand Operating Lease Experience

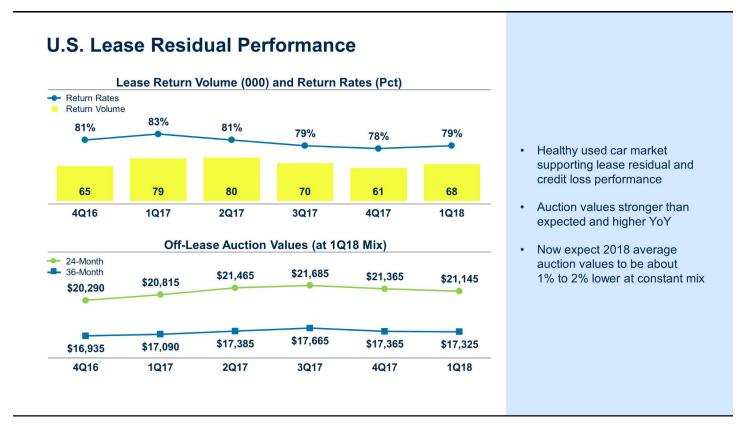
The following charts show lease placement volume and lease share of Ford and Lincoln brand retail sales for vehicles in the respective periods. The U.S. operating lease portfolio accounted for 87% of our total net investment in operating leases at March 31, 2018.



First quarter 2018 lease placement volume was down compared to the prior year, reflecting Ford's marketing programs.

Industry lease share in the first quarter of 2018 was equal to the same period last year. Ford Credit's lease share was lower compared to the prior year and remains below the industry, reflecting the Ford sales mix.

The following charts show lease return volumes, return rates, and off-lease auction values at constant first quarter 2018 vehicle mix in the respective periods:



Lease return volume and the return rate in the first quarter of 2018 were down from the prior year. Our 24-month and 36-month first quarter off-lease auction values were higher compared to the prior year.

We continue to plan for lower auction values. We now expect full year 2018 auction values to be about 1 percent to 2 percent lower compared with 2017 at first quarter 2018 constant mix.

## **Credit Ratings**

Our short-term and long-term debt is rated by four credit rating agencies designated as nationally recognized statistical rating organizations ("NRSROs") by the U.S. Securities and Exchange Commission:

- DBRS Limited ("DBRS");
- Fitch Ratings, Inc. ("Fitch");
- Moody's Investors Service, Inc. ("Moody's"); and
- S&P Global Ratings ("S&P").

In several markets, locally recognized rating agencies also rate us. A credit rating reflects an assessment by the rating agency of the credit risk associated with a corporate entity or particular securities issued by that entity. Rating agencies' ratings of us are based on information provided by us and other sources. Credit ratings assigned to us from all of the NRSROs are closely associated with their opinions on Ford. Credit ratings are not recommendations to buy, sell, or hold securities and are subject to revision or withdrawal at any time by the assigning rating agency. Each rating agency may have different criteria for evaluating company risk and, therefore, ratings should be evaluated independently for each rating agency.

There have been no rating actions taken by these NRSROs since the filing of our 2017 Form 10-K Report.

The following chart summarizes certain of the credit ratings and outlook presently assigned by these four NRSROs:

	NRSRO RATINGS						
			NRSROs				
	Long-Term Senior Unsecured	Short -Term Unsecured	Outlook/ Trend	Minimum Long-Term Investment Grade Rating			
DBRS	BBB	R-2M	Stable	BBB (low)			
Fitch	BBB	F2	Stable	BBB-			
Moody's	Baa2	P-2	Negative	Baa3			
S&P	BBB	A-2	Stable	BBB-			

# **Funding and Liquidity**

Our primary funding and liquidity objective is to be well capitalized with a strong, investment grade balance sheet and ample liquidity to support our financing activities and growth under a variety of market conditions, including short-term and long-term market disruptions.

Our funding strategy remains focused on diversification, and we plan to continue accessing a variety of markets, channels, and investors.

Our liquidity profile continues to be diverse, robust, and focused on maintaining liquidity levels that meet our business and funding requirements. We annually stress test our balance sheet and liquidity to ensure that we continue to meet our financial obligations through economic cycles.

## Funding Portfolio

The following chart shows the trends in funding for our managed receivables:

Funding Structure – Managed Receivables* (Bils)  2016 2017 2018 Dec 31 Dec 31 Mar 31								
Term Debt (incl. Bank Borrowings) Term Asset-Backed Securities Commercial Paper Ford Interest Advantage / Deposits Other Equity Adjustments For Cash Total Managed Receivables Securitized Funding as Pct	\$	66 50 4 6 9 13 (11) 137	\$	75 53 5 5 9 16 (12)	\$	76 56 5 10 16 (12)		Funding is diversified across platforms and markets  Well capitalized with strong investment grade balance sheet profile
of Managed Receivables  * Reconciliation to GAAP provided in the Financial Condition section		37%		35%		36%		

Managed receivables of \$156 billion as of March 31, 2018, were funded primarily with term debt and term asset-backed securities. Securitized funding as a percent of managed receivables was 36%.

We expect the mix of securitized funding to remain around 35%. The calendarization of the funding plan will result in quarterly fluctuations of the securitized funding percentage.

# Public Term Funding Plan

The following chart shows our issuances for full year 2016 and 2017, planned issuances for full year 2018, and our global public term funding issuance through April 24, 2018, excluding short-term funding programs:

# Public Term Funding Plan\* (Bils)

	2016 Actual		2017 Actual		2018 Forecast		Through Apr 24	
<u>Unsecured Currency of issuance</u> (USD Equivalent)								
USD	\$	9	\$	10	\$	5 - 7	\$	1
CAD		1		2		1 - 2		0
EUR / GBP		3		3		4 - 6		3
Other		1_	_	1		1_	_	0
Total unsecured	\$	14	\$	16	\$	11 - 16	\$	5
Securitizations	\$	13	\$	15	\$	13 - 15	\$	6
Total public	\$	28	\$	32	\$	24 - 31	\$	11

Our total unsecured public term funding plan is categorized by currency of issuance. We plan to continue issuing our European debt from Ford Credit U.S.

For 2018, we project full year public term funding in the range of \$24 billion to \$31 billion.

The public term funding range is \$2 billion to 3 billion lower than the prior forecast, with all of the reduction in unsecured term funding. This reflects higher utilization of private ABS capacity to align to our liquidity target and lower receivables.

Within the unsecured term funding plan, we forecast higher full year issuance in euros and pounds sterling, and lower full year issuance in U.S. dollars, reflecting opportunistic issuance in euros completed in the first quarter. Of the \$3 billion of proceeds raised, the majority supported Ford Credit U.S. funding requirements.

Through April 24, 2018, we have completed \$11 billion of public term issuances.

<sup>\*</sup> Numbers may not sum due to rounding

## Liquidity Sources

We define gross liquidity as cash, cash equivalents, and marketable securities (excluding amounts related to insurance activities) and committed capacity (which includes our credit and asset-backed facilities and bank lines), less utilization of liquidity. Utilization of liquidity is the amount funded under our liquidity sources and also includes the cash and cash equivalents required to support securitization transactions. Securitization cash is cash held for the benefit of the securitization investors (for example, a reserve fund). Net liquidity available for use is defined as gross liquidity less certain adjustments for asset-backed capacity in excess of eligible receivables and cash related to the Ford Credit Revolving Extended Variable-utilization program ("FordREV"), which can be accessed through future sales of receivables. While not included in available liquidity, these adjustments represent additional funding sources for future originations.

The following chart shows our liquidity sources and utilization:

# **Liquidity Sources (Bils)**

2017			2017	2018		
Mar 31		Dec 31		N	1ar 31	
\$	11.3	\$	11.8	\$	11.8	
	34.8		33.4		33.9	
	2.6		3.3		3.4	
	3.0		3.0		3.0	
\$	51.7	\$	51.5	\$	52.1	
\$	(3.0)	\$	(3.8)	\$	(3.2)	
	(18.4)		(17.2)		(19.9)	
	(1.3)		(1.1)		(1.1)	
	-		-		-	
\$	(22.7)	\$	(22.1)	\$	(24.2)	
\$	29.0	\$	29.4	\$	27.9	
	0.3		0.1		0.3	
\$	29.3	\$	29.5	\$	28.2	
	\$ \$ \$ \$	\$ 11.3 34.8 2.6 3.0 \$ 51.7 \$ (3.0) (18.4) (1.3) - \$ (22.7) \$ 29.0 0.3	Mar 31 D  \$ 11.3 \$ 34.8	Mar 31     Dec 31       \$ 11.3     \$ 11.8       34.8     33.4       2.6     3.3       3.0     \$ 51.7       \$ 51.7     \$ 51.5       \$ (3.0)     \$ (3.8)       (18.4)     (17.2)       (1.3)     (1.1)       -     -       \$ (22.7)     \$ (22.1)       \$ 29.0     \$ 29.4       0.3     0.1	Mar 31     Dec 31     N       \$ 11.3     \$ 11.8     \$ 33.4       2.6     3.3     3.0       \$ 51.7     \$ 51.5     \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	

Our liquidity available for use will fluctuate quarterly based on factors including near-term debt maturities, receivable growth, and timing of funding transactions. We target liquidity of at least \$25 billion.

At March 31, 2018, our liquidity available for use was \$28.2 billion, \$1.3 billion lower than year-end 2017. Our sources of liquidity include cash, committed asset-backed facilities, unsecured credit facilities, and the Ford corporate credit facility allocation. At March 31, 2018, our liquidity sources including cash totaled \$52.1 billion, up \$0.6 billion from year-end 2017.

Cash, Cash Equivalents, and Marketable Securities. At both December 31, 2017 and March 31, 2018, our cash, cash equivalents, and marketable securities (excluding amounts related to insurance activities) totaled \$11.8 billion. In the normal course of our funding activities, we may generate more proceeds than are required for our immediate funding needs. These excess amounts are held primarily in highly liquid investments, which provide liquidity for our anticipated and unanticipated cash needs and give us flexibility in the use of our other funding programs. Our cash, cash equivalents, and marketable securities (excluding amounts related to insurance activities) primarily include U.S. Department of Treasury obligations, federal agency securities, bank time deposits with investment-grade institutions, commercial paper rated A-1/P-1 or higher, debt obligations of a select group of non-U.S. governments, non-U.S. governmental agencies, supranational institutions, non-U.S. central banks, and money market funds that carry the highest possible ratings.

The average maturity of these investments ranges from approximately three to six months and is adjusted based on market conditions and liquidity needs. We monitor our cash levels and average maturity on a daily basis. Cash, cash equivalents, and marketable securities included amounts to be used only to support our securitization transactions of \$3.8 billion and \$3.2 billion at December 31, 2017 and March 31, 2018, respectively.

Committed Capacity. At March 31, 2018, our committed capacity totaled \$40.3 billion, compared with \$39.7 billion from December 31, 2017. Our committed capacity is primarily comprised of committed ABS facilities from bank-sponsored commercial paper conduits and other financial institutions, unsecured credit facilities with financial institutions, and allocated commitments under the Ford corporate credit facility.

Committed Asset-Backed Facilities. We and our subsidiaries have entered into agreements with a number of bank-sponsored asset-backed commercial paper conduits and other financial institutions. Such counterparties are contractually committed, at our option, to purchase from us eligible retail receivables or to purchase or make advances under asset-backed securities backed by retail or wholesale finance receivables or operating leases for proceeds of up to \$33.9 billion (\$16.6 billion of retail financing, \$6.3 billion of wholesale financing, and \$11.0 billion of operating leases) at March 31, 2018. These committed facilities have varying maturity dates, with \$16 billion having maturities within the next twelve months and the remaining balance having maturities through 2020. We plan capacity renewals to protect our global funding needs, optimize capacity utilization, and maintain sufficient liquidity.

Our ability to obtain funding under these facilities is subject to having a sufficient amount of eligible assets as well as our ability to obtain interest rate hedging arrangements for certain facilities. At March 31, 2018, \$19.9 billion of these commitments were in use. These programs are free of material adverse change clauses, restrictive financial covenants (for example, debt-to-equity limitations and minimum net worth requirements), and generally, credit rating triggers that could limit our ability to obtain funding. However, the unused portion of these commitments may be terminated if the performance of the underlying assets deteriorates beyond specified levels. Based on our experience and knowledge as servicer of the related assets, we do not expect any of these programs to be terminated due to such events.

FCE Bank plc ("FCE") has pre-positioned retail receivables with the Bank of England which supports access to the Discount Window Facility. Pre-positioned assets are neither pledged to nor held as collateral by the Bank of England unless the Discount Window Facility is accessed. FCE's eligibility to access the Discount Window Facility is not reflected in the Liquidity Sources table above.

Unsecured Credit Facilities. At March 31, 2018, we and our majority-owned subsidiaries had \$6.4 billion of contractually committed unsecured credit facilities with financial institutions, including the FCE Credit Agreement (as defined below) and the allocation under Ford's corporate credit facility. At March 31, 2018, \$5.3 billion was available for use.

FCE's £945 million (equivalent to \$1.3 billion at March 31, 2018) syndicated credit facility (the "FCE Credit Agreement") matures in 2020. At March 31, 2018, £745 million (equivalent to \$1.0 billion) was available for use. The FCE Credit Agreement contains certain covenants, including an obligation for FCE to maintain its ratio of regulatory capital to risk-weighted assets at no less than the applicable regulatory minimum, and for the support agreement between FCE and Ford Credit to remain in full force and effect (and enforced by FCE to ensure that its net worth is maintained at no less than \$500 million).

Lenders under the Ford corporate credit facility have commitments totaling \$13.4 billion, with 25% of the commitments maturing on April 30, 2020 and 75% of the commitments maturing on April 30, 2022. Ford has allocated \$3.0 billion of commitments, including commitments under a Chinese renminbi sub-facility, to us on an irrevocable and exclusive basis to support our liquidity. At March 31, 2018, all \$3.0 billion was available for use.

## Funding and Liquidity Risks

Refer to the "Funding and Liquidity Risks" section of Item 7 of Part II of our 2017 Form 10-K Report for a list of factors that could affect our liquidity and information on our stress testing.

# Leverage

We use leverage, or the debt-to-equity ratio, to make various business decisions, including evaluating and establishing pricing for finance receivable and operating lease financing, and assessing our capital structure. We refer to our shareholder's interest as equity.

The following chart shows the calculation of our financial statement leverage and managed leverage:

# Leverage (Bils)

	2017 Mar 31		2017 Dec 31			2018
					IV	lar 31
Leverage Calculation						
Total debt	\$	129.2	\$	137.8	\$	142.0
Adjustments for cash		(11.3)		(11.8)		(11.8)
Adjustments for derivative accounting		(0.2)		-		0.3
Total adjusted debt	\$	117.7	\$	126.0	\$	130.5
Equity	\$	13.2	\$	15.9	\$	15.7
Adjustments for derivative accounting	•	(0.3)	*	(0.1)	•	(0.2)
Total adjusted equity	\$	12.9	\$	15.8	\$	15.5
Financial statement leverage (to 1) (GAAP)		9.8		8.7		9.1
Managed leverage (to 1) (Non-GAAP)		9.1		8.0		8.4

We plan our managed leverage by considering prevailing market conditions and the risk characteristics of our business. At March 31, 2018, our financial statement leverage was 9.1:1, and managed leverage was 8.4:1. We target managed leverage in the range of 8:1 to 9:1. For information on our planned distributions, refer to the "Outlook" section.

# Outlook

# 2018 Guidance (Mils)

Key Metric	2017 FY Results	2018 FY Plan	2018 FY Outlook
ЕВТ	\$2,310	< 2017 FY	Flat To Lower Than 2017
Distributions	\$406	~ \$2,000	Higher Than Plan

- Expect 2018 EBT to be flat to lower than 2017
- Distributions are planned to maintain leverage within target range of 8:1 to 9:1
- Expect distributions to Ford to be higher than plan in 2018

We now expect full year 2018 EBT to be flat to lower than 2017 as we continue to plan for lower financing margins due to rising interest rates, and while we expect auction values to trend better than originally expected, we expect them to be down slightly year-over-year.

We now expect distributions to our parent to be higher than plan in 2018.

## **Cautionary Note on Forward-Looking Statements**

Statements included or incorporated by reference herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on expectations, forecasts, and assumptions by our management and involve a number of risks, uncertainties, and other factors that could cause actual results to differ materially from those stated, including without limitation:

- · Ford's long-term competitiveness depends on the successful execution of fitness actions;
- Industry sales volume, particularly in the United States, Europe, or China, could decline if there is a financial crisis, recession, or significant geopolitical event;
- Ford's new and existing products and mobility services are subject to market acceptance;
- Ford's results are dependent on sales of larger, more profitable vehicles, particularly in the United States;
- Ford may face increased price competition resulting from industry excess capacity, currency fluctuations, or other factors:
- Fluctuations in commodity prices, foreign currency exchange rates, and interest rates can have a significant effect on results;
- With a global footprint, Ford's results could be adversely affected by economic, geopolitical, protectionist trade policies, or other events;
- Ford's production, as well as Ford's suppliers' production, could be disrupted by labor disputes, natural or manmade disasters, financial distress, production difficulties, or other factors;
- Ford's ability to maintain a competitive cost structure could be affected by labor or other constraints;
- Pension and other postretirement liabilities could adversely affect Ford's liquidity and financial condition:
- Economic and demographic experience for pension and other postretirement benefit plans (e.g., discount rates or investment returns) could be worse than Ford has assumed;
- Ford's vehicles could be affected by defects that result in delays in new model launches, recall campaigns, or increased warranty costs;
- Safety, emissions, fuel economy, and other regulations affecting Ford may become more stringent;
- Ford could experience unusual or significant litigation, governmental investigations, or adverse publicity arising out of alleged defects in products, perceived environmental impacts, or otherwise;
- · Ford's receipt of government incentives could be subject to reduction, termination, or clawback;
- Operational systems, security systems, and vehicles could be affected by cyber incidents;
- Ford Credit's access to debt, securitization, or derivative markets around the world at competitive rates or in sufficient amounts could be affected by credit rating downgrades, market volatility, market disruption, regulatory requirements, or other factors;
- Ford Credit could experience higher-than-expected credit losses, lower-than-anticipated residual values, or higher-than-expected return volumes for leased vehicles;
- Ford Credit could face increased competition from banks, financial institutions, or other third parties seeking to increase their share of financing Ford vehicles; and
- Ford Credit could be subject to new or increased credit regulations, consumer or data protection regulations, or other regulations.

We cannot be certain that any expectation, forecast, or assumption made in preparing forward-looking statements will prove accurate, or that any projection will be realized. It is to be expected that there may be differences between projected and actual results. Our forward-looking statements speak only as of the date of their initial issuance, and we do not undertake any obligation to update or revise publicly any forward-looking statement, whether as a result of new information, future events, or otherwise. For additional discussion, see "Item 1A. Risk Factors" in our 2017 Form 10-K Report, as updated by our subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

# **Accounting Standards Issued But Not Yet Adopted**

The Financial Accounting Standards Board ("FASB") has issued the following standards, which are not expected to have a significant change in practice and / or have a significant financial impact (with the exception of those standards further discussed in Note 2) to our financial statements or financial statement disclosures.

Standard		Effective Date (a)
2018-02	Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income	January 1, 2019
2016-02	Leases	January 1, 2019 (b) (c)
2016-13	Credit Losses - Measurement of Credit Losses on Financial Instruments	January 1, 2020 (b)

<sup>(</sup>a) Early adoption for each of the standards is permitted.

#### **Other Financial Information**

The interim financial information included in this Quarterly Report on Form 10-Q for the periods ended March 31, 2018 and 2017 has not been audited by PricewaterhouseCoopers LLP ("PwC"). In reviewing such information, PwC has applied limited procedures in accordance with professional standards for reviews of interim financial information. Readers should restrict reliance on PwC's reports on such information accordingly. PwC is not subject to the liability provisions of Section 11 of the Securities Act of 1933 for its reports on interim financial information, because such reports do not constitute "reports" or "parts" of registration statements prepared or certified by PwC within the meaning of Sections 7 and 11 of the Securities Act of 1933.

#### ITEM 3. Quantitative and Qualitative Disclosures About Market Risk.

In our 2017 Form 10-K Report, we discuss in greater detail our market risk, counterparty risk, credit risk, residual risk, liquidity risk, and operating risk.

To provide a quantitative measure of the sensitivity of our pre-tax cash flow to changes in interest rates, we use interest rate scenarios that assume a hypothetical, instantaneous increase or decrease of one percentage point in all interest rates across all maturities (a "parallel shiff"), as well as a base case that assumes that all interest rates remain constant at existing levels. The differences in pre-tax cash flow between these scenarios and the base case over a twelve-month period represent an estimate of the sensitivity of our pre-tax cash flow. Under this model, we estimate that at March 31, 2018, all else constant, such an increase in interest rates would increase our pre-tax cash flow by \$17 million over the next 12 months, compared with an increase of \$14 million at December 31, 2017. In reality, interest rate changes are rarely instantaneous or parallel and rates could move more or less than the one percentage point assumed in our analysis. As a result, the actual impact to pre-tax cash flow could be higher or lower than the results detailed above.

<sup>(</sup>b) For additional information see Note 2 of our Notes to the Financial Statements.

<sup>(</sup>c) The FASB has issued the following update to the Leases standard: Accounting Standard Update ("ASU") 2018-01 (Land Easement Practical Expedient for Transition to Topic 842). We will adopt with the new leases guidance effective January 1, 2019.

## ITEM 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures. David W. McClelland, our President and Chief Executive Officer ("CEO"), and Brian E. Schaaf, our Chief Financial Officer ("CFO") and Treasurer, have performed an evaluation of the Company's disclosure controls and procedures, as that term is defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended ("Exchange Act"), as of March 31, 2018, and each has concluded that such disclosure controls and procedures are effective to ensure that information required to be disclosed in our periodic reports filed under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified by SEC rules and forms, and that such information is accumulated and communicated to the CEO and CFO to allow timely decisions regarding required disclosures.

Changes in Internal Control Over Financial Reporting. There were no changes in internal control over financial reporting during the quarter ended March 31, 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II. OTHER INFORMATION

## **ITEM 5.** Other Information

None.

# ITEM 6. Exhibits

Designation	Description	Method of Filing
Exhibit 12	Calculation of Ratio of Earnings to Fixed Charges.	Filed with this Report.
Exhibit 15	Letter of PricewaterhouseCoopers LLP, dated April 25, 2018, relating to financial information.	Filed with this Report.
Exhibit 31.1	Rule 15d-14(a) Certification of CEO.	Filed with this Report.
Exhibit 31.2	Rule 15d-14(a) Certification of CFO.	Filed with this Report.
Exhibit 32.1	Section 1350 Certification of CEO.	Furnished with this Report.
Exhibit 32.2	Section 1350 Certification of CFO.	Furnished with this Report.
Exhibit 101.INS	XBRL Instance Document.	*
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document.	*
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.	*
Exhibit 101.LAB	XBRL Taxonomy Extension Label Linkbase Document.	*
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.	*
Exhibit 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.	*

<sup>\*</sup> Submitted electronically with this Report in accordance with the provisions of Regulation S-T.

Instruments defining the rights of holders of certain issues of long-term debt of Ford Credit have not been filed as exhibits to this Report because the authorized principal amount of any one of such issues does not exceed 10% of the total assets of Ford Credit. Ford Credit will furnish a copy of each such instrument to the SEC upon request.

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, Ford Motor Credit Company LLC has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

# FORD MOTOR CREDIT COMPANY LLC

By: /s/ Brian E. Schaaf

Brian E. Schaaf

Chief Financial Officer and Treasurer

Date: April 25, 2018

# FORD MOTOR CREDIT COMPANY LLC AND SUBSIDIARIES CALCULATION OF RATIO OF EARNINGS TO FIXED CHARGES (in millions)

	First Quarter 2018	
Earnings		
Income before income taxes	\$	641
Add/(Deduct):		
Equity in net income of affiliated companies		(6)
Dividends from affiliated companies		_
Fixed charges excluding capitalized interest		914
Earnings	\$	1,549
Fixed charges		
Interest expense	\$	912
Interest portion of rental expense		2
Capitalized interest		_
Ratios		
Ratio of earnings to fixed charges		1.7

April 25, 2018

Securities and Exchange Commission 100 F Street, N.E. Washington, DC 20549

Re: Ford Motor Credit Company LLC Registration Statement Nos. 333-223639 and 333-217690 on Form S-3

## Commissioners:

We are aware that our report dated April 25, 2018 on our review of interim financial information of Ford Motor Credit Company LLC (the "Company") for the three-month periods ended March 31, 2018 and 2017 and included in the Company's quarterly report on Form 10-Q for the quarter ended March 31, 2018 is incorporated by reference in the aforementioned Registration Statements.

Very truly yours,

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP Detroit, Michigan

#### **CERTIFICATION**

- I, David W. McClelland, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended March 31, 2018 of Ford Motor Credit Company LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: April 25, 2018

/s/ David W. McClelland

David W. McClelland

President and Chief Executive Officer

#### **CERTIFICATION**

- I, Brian E. Schaaf, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended March 31, 2018 of Ford Motor Credit Company LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report:
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: April 25, 2018

/s/ Brian E. Schaaf

Brian E. Schaaf

Chief Financial Officer and Treasurer

## **CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

- I, David W. McClelland, President and Chief Executive Officer of Ford Motor Credit Company LLC (the "Company"), hereby certify pursuant to Rule 15d-14(b) of the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:
  - 1. the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2018, to which this statement is furnished as an exhibit (the "Report"), fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
  - 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: April 25, 2018 /s/ David W. McClelland

David W. McClelland

President and Chief Executive Officer

## **CERTIFICATION OF CHIEF FINANCIAL OFFICER**

- I, Brian E. Schaaf, Chief Financial Officer and Treasurer of Ford Motor Credit Company LLC (the "Company"), hereby certify pursuant to Rule 15d-14(b) of the Securities Exchange Act of 1934, as amended, and Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:
  - 1. the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2018, to which this statement is furnished as an exhibit (the "Report"), fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
  - 2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: April 25, 2018 /s/ Brian E. Schaaf

Brian E. Schaaf

Chief Financial Officer and Treasurer