# SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 8-K 

CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

## Date of Report: August 6, 2015 (Date of earliest event reported)

Commission File No.: 0-25969

## RADIO ONE, INC.

(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

## 52-1166660

(I.R.S. Employer Identification No.)

1010 Wayne Avenue 14th Floor
Silver Spring, Maryland 20910
(Address of principal executive offices)
(301) 429-3200

Registrant's telephone number, including area code

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
O Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
O Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02. Results of Operations and Financial Condition.

Radio One, Inc. (the "Company") issued a press release setting forth the results for its quarter ended June 30, 2015. A copy of the press release is attached as Exhibit 99.1.

## ITEM 7.01. Regulation FD

During the course of the Company's conference call to discuss its results for its quarter ended June 30, 2015, management provided guidance with respect to the cable segment's EBITDA for the year ending December 31, 2015. Management noted that it expects EBITDA for the cable segment to be between $\$ 65$ million and $\$ 70$ million for the year ending December 31, 2015.

## ITEM 9.01. Financial Statements and Exhibits.

## (c) Exhibits

## Exhibit Number Description

Press release dated August 6, 2015: Radio One, Inc. Reports Second Quarter Results.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RADIO ONE, INC.
/s/ Peter D. Thompson
Peter D. Thompson
Chief Financial Officer and Principal
Accounting Officer

# NEWS RELEASE 

August 6, 2015
Contact: Peter D. Thompson, EVP and CFO
FOR IMMEDIATE RELEASE
(301) 429-4638

Washington, DC

## RADIO ONE, INC. REPORTS SECOND QUARTER RESULTS

Washington, DC: - Radio One, Inc. (NASDAQ: ROIAK and ROIA) today reported its results for the quarter ended June 30, 2015. Net revenue was approximately $\$ 119.8$ million, an increase of $10.5 \%$ from the same period in 2014, reflecting greater advertising demand and an increase in affiliate revenue at our cable television segment. Also contributing to the increase was a timing difference of Reach Media's annual cruise event and a major promotional event that occurred in one of our radio markets. Station operating income ${ }^{1}$ was approximately $\$ 46.9$ million, an increase of $14.3 \%$ from the same period in 2014. The Company reported operating income of approximately $\$ 24.8$ million for the three months ended June 30, 2015, compared to operating income of $\$ 22.4$ million for the same period in 2014. Net loss was approximately $\$ 13.0$ million or $\$ 0.27$ per share compared to $\$ 10.8$ million or $\$ 0.23$ per share, for the same period in 2014.

Alfred C. Liggins, III, Radio One's CEO and President stated, "Our $11.7 \%$ increase in adjusted EBITDA for the quarter demonstrated a strong performance by the consolidated platform on the back of excellent results from TV One, which performed better than our expectations. Fueled by primetime ratings growth of $31 \%$, our TV advertising was up $13.7 \%$ for the quarter, and our affiliate revenues were $+27 \%$, driven by strong carriage agreement renewal economics. TV One recently signed an 11-year renewal of our carriage agreement with AT\&T, which I believe will deliver great value for our network in the future; $90 \%$ of TV One's subscriber base is now renewed under long-term carriage agreements, assuming the proposed AT\&T/DTV and Charter/TWC transactions close as anticipated.

Our core radio advertising business was soft for the quarter, although in line with our expectations, and partially offset by the strong performance of our network and syndication business, Reach Media. On a combined basis, radio plus Reach Media revenues were $+8.6 \%$ vs. Q2 2014, or $-3.2 \%$ after adjusting for the timing of major events. Third quarter core radio advertising revenue is currently pacing down mid-single digits, but we expect this decline to be more than offset by the continued strong performance of TV One, and we are working diligently to turn around radio performance in our key markets."

## PAGE 2 -- RADIO ONE, INC. REPORTS SECOND QUARTER RESULTS

## RESULTS OF OPERATIONS

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | 2015 |  | 2014 |  |
| STATEMENT OF OPERATIONS | (unaudited) |  |  |  | (unaudited) |  |  |  |
|  | (in thousands, except share data) |  |  |  | (in thousands, except share data) |  |  |  |
|  |  |  |  |  |  |  |  |  |
| NET REVENUE | \$ | 119,821 | \$ | 108,414 | \$ | 225,584 | \$ | 219,486 |
| OPERATING EXPENSES |  |  |  |  |  |  |  |  |
| Programming and technical, excluding stock-based compensation |  | 31,425 |  | 33,920 |  | 65,882 |  | 69,192 |
| Selling, general and administrative, excluding stock-based compensation |  | 41,482 |  | 33,445 |  | 75,891 |  | 74,058 |
| Corporate selling, general and administrative, excluding stockbased compensation |  | 11,949 |  | 9,398 |  | 22,584 |  | 19,439 |
| Stock-based compensation |  | 1,198 |  | 65 |  | 2,779 |  | 110 |
| Depreciation and amortization |  | 8,980 |  | 9,236 |  | 18,068 |  | 18,506 |
| Total operating expenses |  | 95,034 |  | 86,064 |  | 185,204 |  | 181,305 |
| Operating income |  | 24,787 |  | 22,350 |  | 40,380 |  | 38,181 |
| INTEREST INCOME |  | 28 |  | 81 |  | 35 |  | 134 |
| INTEREST EXPENSE |  | 20,019 |  | 19,255 |  | 39,264 |  | 41,118 |
| LOSS ON RETIREMENT OF DEBT |  | 7,091 |  | - |  | 7,091 |  | 5,679 |
| OTHER EXPENSE (INCOME), net |  | 437 |  | (21) |  | 285 |  | 45 |
| (Loss) income before provision for income taxes and noncontrolling interest in income of subsidiaries |  | $(2,732)$ |  | 3,197 |  | $(6,225)$ |  | $(8,527)$ |
| PROVISION FOR INCOME TAXES |  | 9,942 |  | 8,605 |  | 18,472 |  | 17,183 |
| CONSOLIDATED NET LOSS |  | $(12,674)$ |  | $(5,408)$ |  | $(24,697)$ |  | $(25,710)$ |
| NET INCOME ATTRIBUTABLE TO NONCONTROLLING |  |  |  |  |  |  |  |  |
| INTERESTS |  | 365 |  | 5,408 |  | 6,831 |  | 10,289 |
| CONSOLIDATED NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS | \$ | $(13,039)$ | \$ | $(10,816)$ | \$ | $(31,528)$ | \$ | $\stackrel{(35,999)}{ }$ |
|  |  |  |  |  |  |  |  |  |
| AMOUNTS ATTRIBUTABLE TO COMMON STOCKHOLDERS |  |  |  |  |  |  |  |  |
| CONSOLIDATED NET LOSS ATTRIBUTABLE TO COMMON |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Weighted average shares outstanding - basic ${ }^{2}$ |  | 48,062,991 |  | 47,465,653 |  | 47,840,082 |  | 47,453,414 |
| Weighted average shares outstanding - diluted ${ }^{3}$ |  | $\underline{\text { 48,062,991 }}$ |  | 47,465,653 |  | $\xrightarrow{47,840,082}$ |  | $\underline{\text { 47,453,414 }}$ |

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## PAGE 3 -- RADIO ONE, INC. REPORTS SECOND QUARTER RESULTS


*The Company modified the definition of Adjusted EBITDA during 2014 for the inclusion of Employment Agreement Award and incentive plan award expenses. All prior periods have been reclassified to conform to current period presentation.
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## PAGE 4 -- RADIO ONE, INC. REPORTS SECOND QUARTER RESULTS


(a) Subject to variable Libor plus a spread that is incorporated into the applicable interest rate set forth above.

## Cautionary Note Regarding Forward-Looking Statements

This press release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements represent management's current expectations and are based upon information available to Radio One at the time of this release. These forward-looking statements involve known and unknown risks, uncertainties and other factors, some of which are beyond Radio One's control, that may cause the actual results to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. Important factors that could cause actual results to differ materially are described in Radio One's reports on Forms 10-K, 10-Q, 8-K and other filings with the Securities and Exchange Commission (the "SEC"). Radio One does not undertake any duty to update any forward-looking statements.

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## PAGE 5 -- RADIO ONE, INC. REPORTS SECOND QUARTER RESULTS

Net revenue consists of gross revenue, net of local and national agency and outside sales representative commissions. Agency and outside sales representative commissions are calculated based on a stated percentage applied to gross billing. Adjusted Net Revenue consists of gross revenue, net of local and national agency and outside sales representative commissions, net of a timing adjustment related to promotional events.

|  | Three Months Ended June 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | \$ Change |  | \% Change |
|  | (Unaudited) |  |  |  |  |  |  |
| Net Revenue: |  |  |  |  |  |  |  |
| Radio Advertising | \$ | 56,109 | \$ | 59,787 | \$ | $(3,678)$ | -6.2\% |
| Political Advertising |  | 449 |  | 796 |  | (347) | -43.6\% |
| Digital Advertising |  | 5,811 |  | 7,199 |  | $(1,388)$ | -19.3\% |
| Cable Television Advertising |  | 20,608 |  | 18,131 |  | 2,477 | 13.7\% |
| Cable Television Affiliate Fees |  | 24,975 |  | 19,667 |  | 5,308 | 27.0\% |
| Event Revenues \& Other |  | 11,869 |  | 2,834 |  | 9,035 | 318.8\% |
|  |  |  |  |  |  |  |  |
| Net Revenue (as reported) | \$ | 119,821 | \$ | 108,414 | \$ | 11,407 | 10.5\% |

Adjusted for timing change of Fantastic Voyage and Women's Empowerment. The reconciliation of Adjusted Net Revenue to Net Revenue is as follows:

| Radio Advertising | \$ | 56,109 | \$ | 59,787 | \$ | $(3,678)$ | -6.2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Political Advertising |  | 449 |  | 796 |  | (347) | -43.6\% |
| Digital Advertising |  | 5,811 |  | 7,199 |  | $(1,388)$ | -19.3\% |
| Cable Television Advertising |  | 20,608 |  | 18,131 |  | 2,477 | 13.7\% |
| Cable Television Affiliate Fees |  | 24,975 |  | 19,667 |  | 5,308 | 27.0\% |
| Event Revenues \& Other |  | 11,869 |  | 10,882 |  | 987 | 9.1\% |
| Adjusted Net Revenue |  | 119,821 |  | 116,462 |  | 3,359 | 2.9\% |
| Timing adjustment related to promotional events |  | - |  | $(8,048)$ |  | 8,048 | -100.0\% |
| Net Revenue (as reported) | \$ | 119,821 | \$ | 108,414 | \$ | 11,407 | 10.5\% |

Net revenue increased to approximately $\$ 119.8$ million for the quarter ended June 30, 2015, from approximately $\$ 108.4$ million for the same period in 2014, an increase of $10.5 \%$, resulting primarily from a timing difference of Reach Media's annual cruise event and a major promotional event that occurred in one of our radio markets. Net revenues from our radio broadcasting segment decreased $4.5 \%$ for the quarter ended June 30, 2015, from the same period in 2014. We experienced net revenue growth in certain markets (most significantly in our Dallas, Philadelphia, Raleigh and St. Louis markets); however, this growth was offset by declines in other markets (with our Atlanta, Baltimore, Houston, and Washington D.C. markets experiencing the most significant declines). Reach Media's net revenues increased $81.4 \%$ in the second quarter 2015, compared to the same period in 2014, primarily attributable to the timing of the "Tom Joyner Fantastic Voyage" which took place during the second quarter of 2015 versus being held during the first quarter of 2014. The event generated revenue of approximately $\$ 8.6$ million for Reach Media during the second quarter of 2015. Adjusting for the timing difference for the "Tom Joyner Fantastic Voyage," Reach Media's revenue increased $9.6 \%$ for the quarter ended June 30, 2015, compared to the same period in 2014. This increase was primarily due to higher revenues generated from the "Tom Joyner Fantastic Voyage" in 2015 compared to 2014 . We recognized approximately $\$ 45.6$ million of revenue from our cable television segment during the three months ended June 30, 2015, compared to approximately $\$ 38.0$ million for the same period in 2014, the increase due primarily from greater advertising demand and an increase in affiliate sales. Finally, net revenues for our internet business decreased $23.6 \%$ for the three months ended June 30, 2015, compared to the same period in 2014 due to a decline in alliance revenue.
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## PAGE 6 -- RADIO ONE, INC. REPORTS SECOND QUARTER RESULTS

Operating expenses, excluding depreciation and amortization, stock-based compensation and impairment of long-lived assets, increased to approximately $\$ 84.9$ million for the quarter ended June 30,2015 , up $10.5 \%$ from the approximately $\$ 76.8$ million incurred for the comparable quarter in 2014. Reach Media's event, the "Tom Joyner Fantastic Voyage," generated expenses of approximately $\$ 7.5$ million during the second quarter of 2015 and generated expenses of approximately $\$ 5.8$ million during the first quarter of 2014.

Depreciation and amortization expense decreased to approximately $\$ 9.0$ million compared to approximately $\$ 9.2$ million for the quarters ended June 30,2015 and 2014, respectively, a decrease of $2.8 \%$. The decrease was due to the completion of useful lives for certain assets.

Interest expense increased to approximately $\$ 20.0$ million for the quarter ended June 30, 2015, compared to approximately $\$ 19.3$ million for the same period in 2014. On April 17, 2015, the Company's 2011 Credit Agreement, as amended, and TV One notes were paid off, with balances of $\$ 367.6$ million and $\$ 119.0$ million, respectively. The payoffs were achieved by the Company entering into its new $\$ 350.0$ million 2015 Credit Facility, issuing the 2022 Notes in an aggregate principal amount of $\$ 350.0$ million and the Comcast Note in the aggregate principal amount of approximately $\$ 11.9$ million. The Company made cash interest payments of approximately $\$ 2.6$ million on the 2011 Credit Agreement and the notes that were outstanding with respect to the TV One debt for the quarter ended June 30, 2015, compared to cash interest payments of approximately $\$ 10.4$ million on the 2011 Credit Agreement and the notes outstanding with respect to the TV One debt for the quarter ended June 30, 2014.

The loss on retirement of debt of approximately $\$ 7.1$ million for the quarter ended June 30, 2015, was due to the retirement of the 2011 Credit Facility and payoff of the TV One Notes during the first quarter. This amount included a write-off of approximately $\$ 1.3$ million of previously capitalized debt financing costs, a write-off of $\$ 844,000$ of original issue discount associated with the 2011 Credit Agreement, as amended, as well as $\$ 827,000$ associated with the call premium to refinance the credit facility, $\$ 106,000$ associated with the consent to the existing holders of the 2020 Notes and approximately $\$ 4.0$ million of costs associated with the financing transactions.

The provision for income taxes for the quarter ended June 30, 2015, was approximately $\$ 9.9$ million compared to approximately $\$ 8.6$ million for the comparable period in 2014, primarily attributable to the deferred tax liability ("DTL") for indefinite-lived intangible assets. The Comcast Buyout and tax related effects resulted in an increase in the indefinite-lived intangible assets and the associated DTL. The Company paid $\$ 276,000$ and $\$ 311,000$ in taxes for the quarters ended June 30, 2015 and 2014, respectively.

The decrease in noncontrolling interests in income of subsidiaries is due primarily to a change in ownership percentage of TV One.
Other pertinent financial information includes capital expenditures of approximately $\$ 1.6$ million and $\$ 1.7$ million for the quarters ended June 30 , 2015 and 2014, respectively. The Company received dividends from TV One in the amount of approximately $\$ 0$ and $\$ 6.3$ million for the quarters ended June 30, 2015 and 2014, respectively. As of June 30, 2015, the Company had total debt (net of cash balances and original issue discount) of approximately $\$ 963.1$ million. The Company's cash and cash equivalents by segment are as follows: Radio and Internet, approximately $\$ 19.6$ million; Reach Media, approximately $\$ 8.8$ million; and Cable Television, approximately $\$ 32.1$ million. During the three and six months ended June 30 , 2015, the Company repurchased 345,293 shares of Class D common stock, granted to certain employees, in the amount of approximately $\$ 1.4$ million. The Company, as part of its 2009 stock plan, is authorized to purchase shares of Class D common stock to satisfy employee's tax obligations in connection with the vesting of share grants under the plan. There were no stock repurchases made during the three or six month periods ended June 30, 2014.

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## Other Matters

As noted in our first quarter 2015 press release and noted in our report on Form 8-K filed April 23, 2015, on April 17, 2015, the Company closed its previously announced private offering (the "Offering") of $\$ 350.0$ million aggregate principal amount of $7.375 \%$ senior secured notes due 2022 (the "Notes"). The Notes were offered at an original issue price of $100.0 \%$ plus accrued interest from April 17, 2015 and will mature on April 15, 2022. Interest on the Notes accrues at the rate of $7.375 \%$ per annum and is payable semiannually in arrears on April 15 and October 15, commencing on October 15, 2015. The Notes are guaranteed, jointly and severally, on a senior secured basis by the Company's existing and future domestic subsidiaries, including TV One, that guarantee any of its new $\$ 350.0$ million senior secured credit facility entered into concurrently with the closing of the Notes (the "New Credit Facility").

The New Credit Facility matures on December 31, 2018. At the Company's election, the interest rate on borrowings under the New Credit Facility are based on either (i) the then applicable base rate (as defined in the New Credit Facility as, for any day, a rate per annum (rounded upward, if necessary, to the next $1 / 100$ th of $1 \%$ ) equal to the greater of (a) the prime rate published in the Wall Street Journal, (b) $1 / 2$ of $1 \%$ in excess rate of the overnight Federal Funds Rate at any given time and (c) the one-month LIBOR rate commencing on such day plus $1.00 \%$ ), or (ii) the then applicable LIBOR rate (as defined in the New Credit Facility).

In connection with the closing of the financing transactions, the Company and the guarantors party thereto entered into a Fourth Supplemental Indenture to the indenture governing the 2020 Notes by which TV One, which previously did not guarantee the 2020 Notes, became a guarantor under the 2020 Notes indentures. In addition, the provisions contained in the Third Supplemental Indenture previously disclosed in the Company's Current Report on Form 8-K, filed April 1, 2015, which permitted the Company to complete the transactions became operative. The closing of the financing transactions caused a "Triggering Event" (as defined in the 2020 Notes Indenture) under the 2020 Notes Indenture and, as a result, the 2020 Notes became an unsecured obligation of the Company and the subsidiary guarantors and rank equal in right of payment with the Company's other senior indebtedness.

The Company used the net proceeds from the private offering, along with term loan borrowings under the New Credit Facility, to refinance its existing senior secured credit facility, refinance $\$ 119.0$ million in outstanding indebtedness of TV One and TV One Capital Corp. ("Capital Corp."), finance the previously announced purchase of the membership interests of an affiliate of Comcast Corporation ("Comcast") in TV One and pay the related accrued interest, premiums, fees and expenses associated therewith.

In connection with the Comcast Buyout, the Company acquired the additional membership interest in TV One for approximately $\$ 221.7$ million which consisted of approximately $\$ 211.1$ million in cash paid at closing with a subsequent favorable working capital adjustment of approximately $\$ 1.3$ million and issued to Comcast a senior unsecured promissory note in the aggregate principal amount of approximately $\$ 11.9$ million (the "Comcast Note"). The purchase price was funded in part by net proceeds of the financing transactions and the Comcast Note. The Company now owns a $99.6 \%$ interest in TV One.

## Supplemental Financial Information:

For comparative purposes, the following more detailed, unaudited statements of operations for the three and six months ended June 30, 2015 and 2014 are included.

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|  | Three Months Ended June 30, 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands, unaudited) |  |  |  |  |  |  |  |  |  |  |  |
|  | Consolidated |  | Radio <br> Broadcasting |  | Reach <br> Media |  | Internet |  | Cable <br> Television |  | Corporate/ Eliminations/ Other |  |
| STATEMENT OF OPERATIONS: |  |  |  |  |  |  |  |  |  |  |  |  |
| NET REVENUE | \$ | 119,821 | \$ | 53,243 | \$ | 18,315 | \$ | 4,516 | \$ | 45,594 | \$ | $(1,847)$ |
| OPERATING EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |
| Programming and technical |  | 31,425 |  | 10,270 |  | 5,621 |  | 1,996 |  | 14,732 |  | $(1,194)$ |
| Selling, general and administrative |  | 41,482 |  | 22,691 |  | 9,519 |  | 3,192 |  | 7,352 |  | $(1,272)$ |
| Corporate selling, general and administrative |  | 11,949 |  | - |  | 1,138 |  | - |  | 3,488 |  | 7,323 |
| Stock-based compensation |  | 1,198 |  | 32 |  | - |  | 17 |  | - |  | 1,149 |
| Depreciation and amortization |  | 8,980 |  | 1,169 |  | 268 |  | 473 |  | 6,542 |  | 528 |
| Total operating expenses |  | 95,034 |  | 34,162 |  | 16,546 |  | 5,678 |  | 32,114 |  | 6,534 |
| Operating income (loss) |  | 24,787 |  | 19,081 |  | 1,769 |  | $(1,162)$ |  | 13,480 |  | $(8,381)$ |
| INTEREST INCOME |  | 28 |  | - |  | - |  | - |  | (11) |  | 39 |
| INTEREST EXPENSE |  | 20,019 |  | 305 |  | - |  | - |  | 2,254 |  | 17,460 |
| LOSS ON RETIREMENT OF DEBT |  | 7,091 |  | - |  | - |  | - |  | - |  | 7,091 |
| OTHER EXPENSE, net |  | 437 |  | 27 |  | - |  | - |  | 92 |  | 318 |
| (Loss) income before provision for income taxes and noncontrolling interest in income of subsidiaries |  | $(2,732)$ |  | 18,749 |  | 1,769 |  | $(1,162)$ |  | 11,123 |  | $(33,211)$ |
| PROVISION FOR INCOME TAXES |  | 9,942 |  | 9,912 |  | 30 |  | - |  | - |  | - |
| $\begin{array}{llllll}\text { CONSOLIDATED NET (LOSS) INCOME } & (12,674) & 8,837 & 1,739 & (1,162) & \\ \text { NET INCOME ATTRIBUTABLE TO } & & & & \end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| NONCONTROLLING INTERESTS |  | 365 |  | - |  | - |  | - |  | - |  | 365 |
| NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS | \$ | $(13,039)$ | \$ | 8,837 | \$ | 1,739 | \$ | $(1,162)$ |  | 11,123 | \$ | $(33,576)$ |
|  |  |  |  |  |  |  |  |  |  |  |  | (33,576) |
| Adjusted EBITDA ${ }^{4}$ | \$ | 36,059 | \$ | 20,282 | \$ | 2,037 | \$ | (672) | \$ | 20,022 | \$ | $(5,610)$ |

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## PAGE 9 -- RADIO ONE, INC. REPORTS SECOND QUARTER RESULTS

|  | Three Months Ended June 30, 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands, unaudited) |  |  |  |  |  |  |  |  |  |  |  |
|  | Consolidated |  | Radio Broadcasting |  | Reach <br> Media |  | Internet |  | Cable <br> Television |  | Corporate/ Eliminations/ Other |  |
| STATEMENT OF OPERATIONS: |  |  |  |  |  |  |  |  |  |  |  |  |
| NET REVENUE | \$ | 108,414 | \$ | 55,773 | \$ | 10,099 | \$ | 5,909 | \$ | 37,984 | \$ | $(1,351)$ |
| OPERATING EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |
| Programming and technical |  | 33,920 |  | 10,905 |  | 7,880 |  | 2,346 |  | 14,220 |  | $(1,431)$ |
| Selling, general and administrative |  | 33,445 |  | 21,871 |  | 1,344 |  | 3,410 |  | 7,367 |  | (547) |
| Corporate selling, general and administrative |  | 9,398 |  | - |  | 1,119 |  | - |  | 1,822 |  | 6,457 |
| Stock-based compensation |  | 65 |  | 5 |  | - |  | - |  | - |  | 60 |
| Depreciation and amortization |  | 9,236 |  | 1,283 |  | 286 |  | 606 |  | 6,532 |  | 529 |
| Total operating expenses |  | 86,064 |  | 34,064 |  | 10,629 |  | 6,362 |  | 29,941 |  | 5,068 |
| Operating income (loss) |  | 22,350 |  | 21,709 |  | (530) |  | (453) |  | 8,043 |  | $(6,419)$ |
| INTEREST INCOME |  | 81 |  | - |  | - |  | - |  | 15 |  | 66 |
| INTEREST EXPENSE |  | 19,255 |  | 255 |  | - |  | - |  | 3,039 |  | 15,961 |
| OTHER INCOME, net |  | (21) |  | (2) |  | - |  | - |  | - |  | (19) |
| Income (loss) before provision for income taxes and noncontrolling interest in income of subsidiaries |  | 3,197 |  | 21,456 |  | (530) |  | (453) |  | 5,019 |  | $(22,295)$ |
| PROVISION FOR INCOME TAXES |  | 8,605 |  | 8,596 |  | 9 |  | - |  | - |  | - |
| CONSOLIDATED NET (LOSS) INCOME |  | $(5,408)$ |  | 12,860 |  | (539) |  | (453) |  | 5,019 |  | $(22,295)$ |
| NET INCOME ATTRIBUTABLE TO |  |  |  |  |  |  |  |  |  |  |  |  |
| NONCONTROLLING INTERESTS |  | 5,408 |  | - |  | - |  | - |  | - |  | 5,408 |
| NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS | \$ | $(10,816)$ | \$ | 12,860 | \$ | (539) | \$ | (453) | \$ | 5,019 | \$ | $(27,703)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted EBITDA ${ }^{4}$ | \$ | 32,283 | \$ | 22,997 | \$ | (244) | \$ | 153 | \$ | $\underline{14,657}$ | \$ | $(5,280)$ |

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## PAGE 10 -- RADIO ONE, INC. REPORTS SECOND QUARTER RESULTS

Six Months Ended June 30, 2015

| Six Months Ended June 30, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands, unaudited) |  |  |  |  |  |
| Consolidated | Radio <br> Broadcasting | Reach <br> Media | Internet | Cable <br> Television | Corporate/ Eliminations/ Other |

STATEMENT OF OPERATIONS:

| NET REVENUE | \$ | 225,584 | \$ | 98,212 | \$ | 29,022 | \$ | 10,260 | \$ | 91,327 | \$ | $(3,237)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPERATING EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |
| Programming and technical |  | 65,882 |  | 20,446 |  | 11,271 |  | 4,299 |  | 32,181 |  | $(2,315)$ |
| Selling, general and administrative |  | 75,891 |  | 43,337 |  | 11,392 |  | 6,578 |  | 16,745 |  | $(2,161)$ |
| Corporate selling, general and administrative |  | 22,584 |  | - |  | 2,317 |  | - |  | 6,435 |  | 13,832 |
| Stock-based compensation |  | 2,779 |  | 139 |  | - |  | 38 |  | - |  | 2,602 |
| Depreciation and amortization |  | 18,068 |  | 2,325 |  | 532 |  | 1,112 |  | 13,046 |  | 1,053 |
| Total operating expenses |  | 185,204 |  | 66,247 |  | 25,512 |  | 12,027 |  | 68,407 |  | 13,011 |
| Operating income (loss) |  | 40,380 |  | 31,965 |  | 3,510 |  | $(1,767)$ |  | 22,920 |  | $(16,248)$ |
| INTEREST INCOME |  | 35 |  | - |  | - |  | - |  | (93) |  | 128 |
| INTEREST EXPENSE |  | 39,264 |  | 610 |  | - |  | - |  | 5,293 |  | 33,361 |
| LOSS ON RETIREMENT OF DEBT |  | 7,091 |  | - |  | - |  | - |  | - |  | 7,091 |
| OTHER EXPENSE, net |  | 285 |  | 55 |  | - |  | - |  | 92 |  | 138 |
| (Loss) income before provision for income taxes and noncontrolling interest in income of subsidiaries |  | $(6,225)$ |  | 31,300 |  | 3,510 |  | $(1,767)$ |  | 17,442 |  | $(56,710)$ |
| PROVISION FOR INCOME TAXES |  | 18,472 |  | 18,411 |  | 61 |  | - |  | - |  | - |
| CONSOLIDATED NET (LOSS) INCOME |  | $(24,697)$ |  | 12,889 |  | 3,449 |  | $(1,767)$ |  | 17,442 |  | $(56,710)$ |
| NET INCOME ATTRIBUTABLE TO |  |  |  |  |  |  |  |  |  |  |  |  |
| NONCONTROLLING INTERESTS |  | 6,831 |  | - |  | - |  | - |  | - |  | 6,831 |
| NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS | \$ | $(31,528)$ | \$ | 12,889 | \$ | 3,449 | \$ | $(1,767)$ | \$ | 17,442 | \$ | $(63,541)$ |
| Adjusted EBITDA ${ }^{4}$ | S | 62,689 | \$ | 34,429 | \$ | 4,042 | \$ | (617) | \$ | 35,966 | \$ | $(11,131)$ |

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## PAGE 11 -- RADIO ONE, INC. REPORTS SECOND QUARTER RESULTS

|  | Six Months Ended June 30, 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands, unaudited) |  |  |  |  |  |  |  |  |  |  |  |
|  | Consolidated |  | Radio <br> Broadcasting |  | Reach <br> Media |  | Internet |  | Cable <br> Television |  | Corporate/ <br> Eliminations/ <br> Other |  |
| STATEMENT OF OPERATIONS: |  |  |  |  |  |  |  |  |  |  |  |  |
| NET REVENUE | \$ | 219,486 | \$ | 105,408 | \$ | 26,815 | \$ | 12,353 | \$ | 77,678 | \$ | $(2,768)$ |
| OPERATING EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |
| Programming and technical |  | 69,192 |  | 21,573 |  | 15,881 |  | 4,710 |  | 29,747 |  | $(2,719)$ |
| Selling, general and administrative |  | 74,058 |  | 43,132 |  | 8,674 |  | 7,336 |  | 16,104 |  | $(1,188)$ |
| Corporate selling, general and administrative |  | 19,439 |  |  |  | 2,366 |  | - |  | 3,949 |  | 13,124 |
| Stock-based compensation |  | 110 |  | 10 |  | - |  | - |  | - |  | 100 |
| Depreciation and amortization |  | 18,506 |  | 2,591 |  | 577 |  | 1,232 |  | 13,074 |  | 1,032 |
| Total operating expenses |  | 181,305 |  | 67,306 |  | 27,498 |  | 13,278 |  | 62,874 |  | 10,349 |
| Operating income (loss) |  | 38,181 |  | 38,102 |  | (683) |  | (925) |  | 14,804 |  | $(13,117)$ |
| INTEREST INCOME |  | 134 |  | - |  | - |  | - |  | 27 |  | 107 |
| INTEREST EXPENSE |  | 41,118 |  | 605 |  | - |  | - |  | 6,078 |  | 34,435 |
| LOSS ON RETIREMENT OF DEBT |  | 5,679 |  | - |  | - |  | - |  | - |  | 5,679 |
| OTHER EXPENSE (INCOME), net |  | 45 |  | (1) |  | - |  | - |  | 96 |  | (50) |
| (Loss) income before provision for income taxes and noncontrolling interest in income of subsidiaries |  | $(8,527)$ |  | 37,498 |  | (683) |  | (925) |  | 8,657 |  | $(53,074)$ |
| PROVISION FOR INCOME TAXES |  | 17,183 |  | 17,160 |  | 23 |  | - |  |  |  | - |
| CONSOLIDATED NET (LOSS) INCOME |  | $(25,710)$ |  | 20,338 |  | (706) |  | (925) |  | 8,657 |  | $(53,074)$ |
| NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS |  | 10,289 |  | - |  | - |  | - |  | - |  | 10,289 |
| NET (LOSS) INCOME ATTRIBUTABLE TO COMMON STOCKHOLDERS | \$ | $(35,999)$ | \$ | 20,338 | \$ | (706) | \$ | (925) | \$ | 8,657 | \$ | $(63,363)$ |
| Adjusted EBITDA ${ }^{4}$ | \$ | 58,488 | \$ | 40,703 | \$ | (106) | \$ | 307 | \$ | 28,066 | \$ | $(10,482)$ |

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## PAGE 12 -- RADIO ONE, INC. REPORTS SECOND QUARTER RESULTS

Radio One, Inc. will hold a conference call to discuss its results for second fiscal quarter of 2015. The conference call is scheduled for Thursday, August 06, 2015 at 10:00 a.m. EDT. To participate on this call, U.S. callers may dial toll-free 1-800-230-1059; international callers may dial direct ( +1 ) 612-288-0329.

A replay of the conference call will be available from 12:00 p.m. EDT August 06, 2015 until 11:59 p.m. EDT August 09, 2015. Callers may access the replay by calling 1-800-475-6701; international callers may dial direct ( +1 ) 320-365-3844. The replay Access Code is 363144 . Access to live audio and a replay of the conference call will also be available on Radio One's corporate website at www.radio-one.com. The replay will be made available on the website for seven days after the call.

Radio One, Inc. (radio-one.com), together with its subsidiaries, is a diversified media company that primarily targets African-American and urban consumers. It is one of the nation's largest radio broadcasting companies, currently owning and/or operating 54 stations in 16 urban markets in the United States. Through its controlling interest in Reach Media, Inc. (blackamericaweb.com), the Company also operates syndicated programming including the Tom Joyner Morning Show, the Russ Parr Morning Show, the Yolanda Adams Morning Show, the Rickey Smiley Morning Show, the DL Hughley Show, Bishop T.D. Jakes' Empowering Moments, and the Reverend Al Sharpton Show.

Beyond its core radio broadcasting franchise, Radio One owns Interactive One (interactiveone.com), the fastest growing and definitive digital resource for Black and Latin Americans, reaching millions each month through social content, news, information, and entertainment. Interactive One operates a number of branded sites including News One (news), The Urban Daily (men), Hello Beautiful (women), Global Grind (Millennials) and social networking websites such as BlackPlanet and MiGente. The Company also owns TV One, LLC (tvone.tv), a cable/satellite network programming serving more than 57 million households, offering a broad range of real-life and entertainment-focused original programming, classic series, movies and music designed to entertain, inform and inspire a diverse audience of adult Black viewers. Additionally, One Solution combines the dynamics of the Radio One's holdings to provide brands with an integrated and effectively engaging marketing approach that reaches $82 \%$ of Black Americans throughout the country.

## Notes:

1 "Station operating income" consists of net loss before depreciation and amortization, corporate expenses, stock-based compensation, equity in income of affiliated company, income taxes, noncontrolling interest in income (loss) of subsidiaries, interest expense, impairment of long-lived assets, other (income) expense, loss (gain) on retirement of debt, (income) loss from discontinued operations, net of tax, interest income and gain on purchase of affiliated company. Station operating income is not a measure of financial performance under generally accepted accounting principles. Nevertheless station operating income is a significant basis used by our management to measure the operating performance of our stations within the various markets because station operating income provides helpful information about our results of operations apart from expenses associated with our fixed assets and long-lived intangible assets, income taxes, investments, debt financings and retirements, overhead, stock-based compensation, impairment charges, and asset sales. Our measure of station operating income may not be comparable to similarly titled measures of other companies as our definition includes the results of all four segments (Radio Broadcasting, Reach Media, Internet and Cable Television). Station operating income does not purport to represent operating income or cash flow from operating activities, as those terms are defined under generally accepted accounting principles, and should not be considered as an alternative to those measurements as an indicator of our performance. A reconciliation of net income (loss) to station operating income has been provided in this release.

2 For the three months ended June 30, 2015 and 2014, Radio One had 48,062,991 and 47,465,653 shares of common stock outstanding on a weighted average basis (basic), respectively. For the six months ended June 30, 2015 and 2014, Radio One had 47,840,082 and 47,453,414 shares of common stock outstanding on a weighted average basis (basic), respectively.

3 For the three months ended June 30, 2015 and 2014, Radio One had 48,062,991 and 47,465,653 shares of common stock outstanding on a weighted average basis (fully diluted), for outstanding stock options, respectively. For the six months ended June 30, 2015 and 2014, Radio One had $47,840,082$ and $47,453,414$ shares of common stock outstanding on a weighted average basis (fully diluted), for outstanding stock options, respectively.

4 "Adjusted EBITDA" consists of net loss plus (1) depreciation, amortization, income taxes, interest expense, noncontrolling interest in income of subsidiaries, impairment of long-lived assets, stock-based compensation, loss on retirement of debt, Employment Agreement and incentive plan award expenses, loss from discontinued operations, net of tax, less (2) equity in income of affiliated company, other income, interest income, gain on retirement of debt and gain on purchase of affiliated company. Net income before interest income, interest expense, income taxes, depreciation and amortization is commonly referred to in our business as "EBITDA." Adjusted EBITDA and EBITDA are not measures of financial performance under generally accepted accounting principles. However, we believe Adjusted EBITDA is often a useful measure of a company's operating performance and is a significant basis used by our management to measure the operating performance of our business because Adjusted EBITDA excludes charges for depreciation, amortization and interest expense that have resulted from our acquisitions and debt financing, our taxes, impairment charges, as well as our equity in (income) loss of our affiliated company, gain on retirements of debt, and any discontinued operations. Accordingly, we believe that Adjusted EBITDA provides useful information about the operating performance of our business, apart from the expenses associated with our fixed assets and long-lived intangible assets, capital structure or the results of our affiliated company. Adjusted EBITDA is frequently used as one of the bases for comparing businesses in our industry, although our measure of Adjusted EBITDA may not be comparable to similarly titled measures of other companies as our definition includes the results of all four segments (Radio Broadcasting, Reach Media, Internet and Cable Television). Adjusted EBITDA and EBITDA do not purport to represent operating income or cash flow from operating activities, as those terms are defined under generally accepted accounting principles, and should not be considered as alternatives to those measurements as an indicator of our performance. A reconciliation of net income (loss) to EBITDA and Adjusted EBITDA has been provided in this release.

