

# Senior Housing Properties Trust Third Quarter 2013 Supplemental Operating and Financial Data



All amounts in this report are unaudited.

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## WARNING CONCERNING FORWARD LOOKING STATEMENTS



THIS PRESENTATION OF SUPPLEMENTAL OPERATING AND FINANCIAL DATA CONTAINS STATEMENTS THAT CONSTITUTE FORWARD LOOKING STATEMENTS WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 AND OTHER SECURITIES LAWS. ALSO, WHENEVER WE USE WORDS SUCH AS "BELIEVE", "EXPECT", "ANTICIPATE", "INTEND", "PLAN", "ESTIMATE" OR SIMILAR EXPRESSIONS, WE ARE MAKING FORWARD LOOKING STATEMENTS. THESE FORWARD LOOKING STATEMENTS ARE BASED UPON OUR PRESENT INTENT, BELIEFS OR EXPECTATIONS, BUT FORWARD LOOKING STATEMENTS ARE NOT GUARANTEED TO OCCUR AND MAY NOT OCCUR. FORWARD LOOKING STATEMENTS IN THIS REPORT RELATE TO VARIOUS ASPECTS OF OUR BUSINESS, INCLUDING:

- OUR ACQUISITIONS AND SALES OF PROPERTIES,
- OUR ABILITY TO COMPETE FOR ACQUISITIONS AND TENANCIES EFFECTIVELY,
- OUR ABILITY TO RAISE EQUITY OR DEBT CAPITAL,
- OUR ABILITY TO PAY INTEREST ON AND PRINCIPAL OF OUR DEBT,
- OUR ABILITY TO PAY DISTRIBUTIONS TO OUR SHAREHOLDERS AND THE AMOUNT OF SUCH DISTRIBUTIONS,
- OUR ABILITY TO RETAIN OUR EXISTING TENANTS, ATTRACT NEW TENANTS AND MAINTAIN OR INCREASE CURRENT RENTAL RATES,
- THE CREDIT QUALITY OF OUR TENANTS,
- OUR POLICIES AND PLANS REGARDING INVESTMENTS AND FINANCINGS,
- THE FUTURE AVAILABILITY OF BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY,
- OUR TAX STATUS AS A REAL ESTATE INVESTMENT TRUST, OR REIT,
- OUR BELIEF THAT FIVE STAR QUALITY CARE, INC., OR FIVE STAR, OUR FORMER SUBSIDIARY, WHICH IS OUR LARGEST TENANT AND WHICH MANAGES CERTAIN
   COMMUNITIES FOR OUR ACCOUNT, HAS ADEQUATE FINANCIAL RESOURCES AND LIQUIDITY TO MEET ITS OBLIGATIONS TO US AND TO MANAGE OUR MANAGED
   SENIOR LIVING COMMUNITIES SUCCESSFULLY, AND
- OTHER MATTERS.

OUR ACTUAL RESULTS MAY DIFFER MATERIALLY FROM THOSE CONTAINED IN OR IMPLIED BY OUR FORWARD LOOKING STATEMENTS AS A RESULT OF VARIOUS FACTORS. FACTORS THAT COULD HAVE A MATERIAL ADVERSE EFFECT ON OUR FORWARD LOOKING STATEMENTS AND UPON OUR BUSINESS, RESULTS OF OPERATIONS, FINANCIAL CONDITION, FUNDS FROM OPERATIONS, OR FFO, NORMALIZED FFO, NET OPERATING INCOME, OR NOI, EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION, OR EBITDA, EBITDA AS ADJUSTED, OR ADJUSTED EBITDA, CASH FLOWS, LIQUIDITY AND PROSPECTS INCLUDE, BUT ARE NOT LIMITED TO:

- THE IMPACT OF CHANGES IN THE ECONOMY AND THE CAPITAL MARKETS ON US AND OUR TENANTS,
- THE IMPACT OF THE PATIENT PROTECTION AND AFFORDABLE CARE ACT, AS AMENDED BY THE HEALTHCARE AND EDUCATION RECONCILIATION ACT, OR COLLECTIVELY, THE ACA, AND OTHER RECENTLY ENACTED, ADOPTED OR PROPOSED LEGISLATION OR REGULATIONS ON US AND ON OUR TENANTS AND MANAGERS AND THEIR ABILITIES TO PAY OUR RENTS AND RETURNS,
- ACTUAL AND POTENTIAL CONFLICTS OF INTEREST WITH OUR MANAGING TRUSTEES, FIVE STAR, REIT MANAGEMENT & RESEARCH LLC, OR RMR, D&R YONKERS LLC AND THEIR RELATED PERSONS AND ENTITIES,
- COMPLIANCE WITH, AND CHANGES TO, FEDERAL, STATE AND LOCAL LAWS AND REGULATIONS, ACCOUNTING RULES, TAX LAWS AND SIMILAR MATTERS,
- LIMITATIONS IMPOSED ON OUR BUSINESS AND OUR ABILITY TO SATISFY COMPLEX RULES IN ORDER FOR US TO QUALIFY AS A REIT FOR U.S. FEDERAL
  INCOME TAX PURPOSES,
- COMPETITION WITHIN THE HEALTHCARE AND REAL ESTATE INDUSTRIES, AND
- ACTS OF TERRORISM, OUTBREAKS OF SO CALLED PANDEMICS OR OTHER MANMADE OR NATURAL DISASTERS BEYOND OUR CONTROL.

FORWARD LOOKING STATEMENTS (continued)



- FIVE STAR IS OUR LARGEST TENANT AND MANAGES SEVERAL OF OUR MANAGED SENIOR LIVING COMMUNITIES FOR OUR ACCOUNT AND FIVE STAR MAY
   EXPERIENCE FINANCIAL DIFFICULTIES AS A RESULT OF A NUMBER OF FACTORS, INCLUDING BUT NOT LIMITED TO:
  - CHANGES IN MEDICARE AND MEDICAID PAYMENTS, INCLUDING THOSE THAT MAY RESULT FROM THE ACA AND OTHER RECENTLY ENACTED OR PROPOSED LEGISLATION OR REGULATIONS, WHICH COULD RESULT IN REDUCED RATES OR A FAILURE OF SUCH RATES TO COVER FIVE STAR'S COSTS,
  - CHANGES IN REGULATIONS AFFECTING FIVE STAR'S OPERATIONS,
  - CHANGES IN THE ECONOMY GENERALLY OR GOVERNMENTAL POLICIES THAT REDUCE THE DEMAND FOR THE SERVICES FIVE STAR OFFERS,
  - INCREASES IN INSURANCE AND TORT LIABILITY AND OTHER COSTS, AND
     INEFFECTIVE INTEGRATION OF NEW ACQUISITIONS.
- IF FIVE STAR'S OPERATIONS BECOME UNPROFITABLE, FIVE STAR MAY BECOME UNABLE TO PAY OUR RENTS AND WE MAY NOT RECEIVE OUR EXPECTED RETURN ON OUR INVESTED CAPITAL OR ADDITIONAL AMOUNTS FROM OUR SENIOR LIVING COMMUNITIES THAT ARE MANAGED BY FIVE STAR,
- OUR OTHER TENANTS MAY EXPERIENCE LOSSES AND BECOME UNABLE TO PAY OUR RENTS,
- CONTINUED AVAILABILITY OF BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY IS SUBJECT TO OUR SATISFYING CERTAIN FINANCIAL COVENANTS AND MEETING OTHER CUSTOMARY CREDIT FACILITY CONDITIONS,
- ACTUAL COSTS UNDER OUR REVOLVING CREDIT FACILITY WILL BE HIGHER THAN LIBOR PLUS A PREMIUM BECAUSE OF OTHER FEES AND EXPENSES
   ASSOCIATED WITH OUR REVOLVING CREDIT FACILITY.
- INCREASING THE MAXIMUM BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY IS SUBJECT TO OBTAINING ADDITIONAL COMMITMENTS FROM LENDERS, WHICH MAY NOT OCCUR,
- CONTINGENCIES IN OUR ACQUISITION AND SALES AGREEMENTS MAY CAUSE OUR FUTURE ACQUISITIONS AND SALES NOT TO OCCUR OR TO BE DELAYED OR
  THE TERMS TO BE CHANGED,
- WE MAY BE UNABLE TO REPAY OUR DEBT OBLIGATIONS WHEN THEY BECOME DUE,
- OUR ABILITY TO MAKE FUTURE DISTRIBUTIONS DEPENDS UPON A NUMBER OF FACTORS, INCLUDING OUR FUTURE EARNINGS. WE MAY BE UNABLE TO MAINTAIN OUR CURRENT RATE OF DISTRIBUTIONS AND FUTURE DISTRIBUTIONS MAY BE SUSPENDED,
- OUR ABILITY TO GROW OUR BUSINESS AND INCREASE OUR DISTRIBUTIONS DEPENDS IN LARGE PART UPON OUR ABILITY TO BUY PROPERTIES AND ARRANGE FOR THEIR PROFITABLE OPERATION OR LEASE THEM FOR RENTS LESS PROPERTY OPERATING EXPENSES THAT EXCEED OUR CAPITAL COSTS, BUT WE MAY BE UNABLE TO IDENTIFY PROPERTIES THAT WE WANT TO ACQUIRE OR TO NEGOTIATE ACCEPTABLE PURCHASE PRICES, ACQUISITION FINANCING, MANAGEMENT CONTRACTS OR LEASE TERMS FOR NEW PROPERTIES,
- SOME OF OUR TENANTS MAY NOT RENEW EXPIRING LEASES, AND WE MAY BE UNABLE TO LOCATE NEW TENANTS TO MAINTAIN OR INCREASE THE
   HISTORICAL OCCUPANCY RATES OF, OR RENTS FROM, OUR PROPERTIES,
- RENTS THAT WE CAN CHARGE AT OUR PROPERTIES MAY DECLINE BECAUSE OF CHANGING MARKET CONDITIONS OR OTHERWISE, AND
- WE BELIEVE THAT OUR CONTINUING RELATIONSHIPS WITH FIVE STAR, RMR, AFFILIATES INSURANCE COMPANY, D&R YONKERS LLC AND THEIR AFFILIATED AND RELATED PERSONS AND ENTITIES MAY BENEFIT US AND PROVIDE US WITH COMPETITIVE ADVANTAGES IN OPERATING AND GROWING OUR BUSINESS. IN FACT, THE ADVANTAGES WE BELIEVE WE MAY REALIZE FROM THESE RELATIONSHIPS MAY NOT MATERIALIZE.

THESE RESULTS COULD OCCUR DUE TO MANY DIFFERENT CIRCUMSTANCES, SOME OF WHICH ARE BEYOND OUR CONTROL, SUCH AS CHANGED MEDICARE AND MEDICAID RATES, NEW LEGISLATION OR REGULATIONS AFFECTING OUR BUSINESS OR THE BUSINESSES OF OUR TENANTS OR MANAGERS, CHANGES IN OUR TENANTS' OR MANAGERS' REVENUES OR COSTS, CHANGES IN OUR TENANTS' OR MANAGERS' FINANCIAL CONDITIONS, CHANGES IN CAPITAL MARKETS OR THE ECONOMY GENERALLY, OR NATURAL DISASTERS.

THE INFORMATION CONTAINED IN OUR FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION, OR SEC, INCLUDING UNDER THE CAPTION "RISK FACTORS" IN OUR PERIODIC REPORTS, OR INCORPORATED THEREIN, IDENTIFIES OTHER IMPORTANT FACTORS THAT COULD CAUSE DIFFERENCES FROM OUR FORWARD LOOKING STATEMENTS. OUR FILINGS WITH THE SEC ARE AVAILABLE ON THE SEC'S WEBSITE AT WWW.SEC.GOV.

YOU SHOULD NOT PLACE UNDUE RELIANCE UPON OUR FORWARD LOOKING STATEMENTS.

EXCEPT AS REQUIRED BY LAW, WE DO NOT INTEND TO UPDATE OR CHANGE ANY FORWARD LOOKING STATEMENTS AS A RESULT OF NEW INFORMATION, FUTURE EVENTS OR OTHERWISE.



## <u>The Company:</u>

Senior Housing Properties Trust, or SNH, we, our or us, is a real estate investment trust, or REIT, which owns independent and assisted living communities, continuing care retirement communities, nursing homes, rehabilitation hospitals, wellness centers, and properties leased to medical providers, medical related businesses, clinics and biotech laboratory tenants, or MOBs, located throughout the U.S. We are included in a number of stock indices, including the S&P 400 MidCap Index, Russell 1000® Index, the MSCI US REIT Index, FTSE EPRA/NAREIT United States Index and the S&P REIT Composite Index.

## Management:

SNH is managed by Reit Management & Research LLC, or RMR. RMR is a private company which was founded in 1986 to manage public investments in real estate. As of September 30, 2013. RMR manages a large portfolio of publicly owned real estate, including approximately 1.700 properties located in 46 states. Washington, D.C., Puerto Rico, Canada and Australia. RMR has approximately 860 employees in its headquarters and regional offices located throughout the country. In addition to managing SNH, RMR manages Common Wealth REIT. or CWH, a publicly traded REIT that primarily owns office properties. Hospitality Properties Trust. or HPT, a publicly traded REIT that owns hotels and travel centers. Government Properties Income Trust. or GOV, a publicly traded REIT that primarily owns buildings majority leased to government tenants throughout the U.S., and Select Income REIT, or SIR, a publicly traded REIT that is focused on owning and investing in net leased, single tenant properties. RMR also provides management services to Five Star Quality Care, Inc., or Five Star, a senior living and healthcare services company which is our largest tenant and which manages certain of our senior living communities, and TravelCenters of America LLC, or TA, an operator of travel centers which is a tenant of HPT. An affiliate of RMR. Sonesta International Hotels Corporation, is also one of HPT's hotel managers; and another affiliate of RMR, RMR Advisors, Inc., is the investment manager of a publicly owned mutual fund, which principally invests in securities of unaffiliated real estate companies. The public companies managed by RMR and its affiliates had combined gross assets of approximately \$23.0 billion as of September 30, 2013. We believe that being managed by RMR is a competitive advantage for SNH because of RMR's depth of management and experience in the real estate industry. We also believe RMR provides management services to us at costs that are lower than we would have to pay for similar quality services.

## Corporate Headquarters:

Two Newton Place 255 Washington Street, Suite 300 Newton, MA 02458-1634 (t) (617) 796-8350 (f) (617) 796-8349

### Stock Exchange Listing:

New York Stock Exchange

#### Trading Symbols:

Common Shares -- SNH 5.625% Senior Notes due 2042 -- SNHN

#### Senior Unsecured Debt Ratings:

Moody's -- Baa3 Standard & Poor's -- BBB-



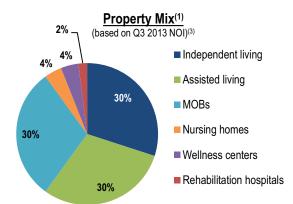
## COMPANY PROFILE (continued)

#### Portfolio Concentration by Facility Type (as of 9/30/13) (\$ in 000) (1):

	Number of	Number of Units/Beds or	Carryir		ying Value of	% of Total			% of Q3 2013						
	Properties	Square Feet		Investment (2)		Investment (2)		Investment (2)		Investment (2)		Investment	Q3 2013 NOI (3)		Total NOI
Independent living (4)	62	15,176		\$	1,871,808	35.4%	\$	33,641	29.9%						
Assisted living (4)	152	11,251			1,304,341	24.6%		33,579	29.8%						
Nursing homes (4)	47	4,919			204,209	3.9%		4,324	3.8%						
Rehabilitation hospitals (5)	2	364			78,382	1.5%		2,767	2.5%						
Subtotal senior living communities	263	31,710			3,458,740	65.4%		74,311	66.0%						
Medical office buildings (MOBs)	116	7,819,000	sq. ft.		1,651,677	31.2%		33,889	30.1%						
Wellness centers	10	812,000	sq. ft.		180,017	3.4%		4,336	3.9%						
Total	389			\$	5,290,434	100.0%	\$	112,536	100.0%						

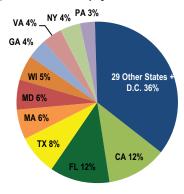
Operating Statistics by Tenant / Managed Properties (	Tenant / Managed Properties						
		Number of				Operating	Statistics (6)
	Number of	Units/Beds or				Rent	
	Properties	Square Feet Q3 2013 NOI (3) Co		Q3 2013 NOI (3)		Coverage	Occupancy
Five Star	189	20,806		\$	49,705	1.25x	84.2%
Sunrise Senior Living, Inc. / Marriott (7)	4	1,619			3,133	1.91x	92.9%
Brookdale Senior Living, Inc.	18	894			1,754	2.51x	95.3%
6 private senior living companies (combined)	12	1,620			2,481	2.01x	84.2%
Managed senior living communities (8)	40	6,771	_		17,238	NA	87.3%
Subtotal senior living communities	263	31,710			74,311	1.37x	85.6%
Multi-tenant MOBs	116	7,819,000	sq. ft.		33,889	NA	95.0%
Wellness centers	10	812,000	sq. ft.		4,336	2.21x	100.0%
Total	389			\$	112,536	1.42x	

.. .



## Geographic Diversification<sup>(1)</sup>

(based on 9/30/13 Carrying Value of Investment)(2)



(1) Excludes properties classified in discontinued operations.

(2) Amounts are before depreciation, but after impairment write downs, if any.

(3) See Exhibit A for the calculation of consolidated NOI and a reconciliation of consolidated NOI to net income determined in accordance with U.S. generally accepted accounting principles, or GAAP.

(4) Properties are categorized by the type of living units/beds which constitute a majority of the total living units/beds at the property.

(5) In August 2013, we entered into an agreement to sell our two rehabilitation hospitals for \$90 million. In connection with the sale, Five Star has agreed to terminate its lease of the hospital effective as of the date of closing and to transfer its related hospital operations to an affiliate of the purchaser.

(6) Operating data for multi-tenant MOBs are presented as of September 30, 2013; operating data for other tenants and managers are presented based upon the operating results provided by our lenants and managers for the 12 months ended June 30, 2013, or the most recent prior period for which temant and manager operaling results are available to us. Rent coverage is calculated as operaling cash flow from our tenants' operations of our properties, before subordinated charges, divided by rents payable to us. We have not independently verified our tenants' operating data. The table excludes data for periods prior to our ownership of some of these properties.

Marriot International, Inc., or Marriot guarantees the lessee's obligations under these leases.
 These 40 senior living communities are leased to our taxable REIT subsidiaries, or TRSs, and managed by Five Star. The occupancy for the twelve month period ended or, if shorter, from the date of acquisitions through September 30, 2013 was 87.4%.

## Senior Housing Properties Trust Supplemental Operating and Financial Data, September 30, 2013

## INVESTOR INFORMATION

### **Board of Trustees**

Barry M. Portnoy Managing Trustee

John L. Harrington Independent Trustee

Frederick N. Zeytoonjian Independent Trustee Adam D. Portnoy Managing Trustee

Jeffrey P. Somers Independent Trustee

David J. Hegarty President & Chief Operating Officer

Richard A. Doyle Treasurer & Chief Financial Officer

#### **Investor Relations**

Senior Housing Properties Trust Two Newton Place 255 Washington Street, Suite 300 Newton, MA 02458-1634 (t) (617) 796-8350 (t) (617) 796-8349 (email) info@snhreit.com (website) www.snhreit.com

#### Inquiries

Contact Information

Senior Management

Financial inquiries should be directed to Richard A. Doyle, Treasurer & Chief Financial Officer, at (617) 219-1405 or rdoyle@snhreit.com.

Investor and media inquiries should be directed to Timothy A. Bonang, Vice President, Investor Relations, or Elisabeth H. Olmsted, Senior Manager, Investor Relations (617) 796-8234, tbonang@snhreit.com or eolmsted@snhreit.com.



## **RESEARCH COVERAGE**

#### Equity Research Coverage

Bank of America / Merrill Lynch Juan Sanabria (646) 855-1589

Janney Capital Markets Michael P. Gorman (215) 665-6224

Jefferies & Company Omotayo Okusanya (212) 336-7076

*JMP Securities* Peter Martin (415) 835-8904

Morgan Stanley Haendel St. Juste (212) 761-0071 Raymond James Paul Puryear (727) 567-2253

**RBC Capital Markets** Michael Carroll (440) 715-2649

Stifel Nicolaus Daniel Bernstein (443) 224-1351

*UBS* Ross Nussbaum (212) 713-2484

Wells Fargo Securities Todd Stender (212) 214-8067

#### **Rating Agencies**

*Moody's Investors Service* Lori Marks Standard & Poor's Eugene Nusinzon

SNH is followed by the equity research analysts and its publicly held debt is rated by the rating agencies listed above. Please note that any opinions, estimates or forecasts regarding SNH's performance made by these analysts or agencies do not represent opinions, forecasts or predictions of SNH or its management. SNH does not by its reference above imply its endorsement of or concurrence with any information, conclusions or recommendations provided by any of these analysts or agencies.



# **FINANCIAL INFORMATION**

And Without

1450 Busch Parkway, Buffalo Grove, IL. Medical Office Building. Major Tenant: Affinity Healthcare. Square Feet: 65,000.



#### (share amounts and dollars appearing in the table below are in thousands, except per share data)

				As of and F	or the	Three Months E	Ended				
		9/30/2013		6/30/2013		3/31/2013		12/31/2012		9/30/2012	
Shares Outstanding (1):											
Common shares outstanding (at end of period)		188,168		188,086		188.076		176,554		176,554	
Weighted average common shares outstanding during period		188,102		188,081		184,605		176,554		174,690	
Common Share Data:											
Price at end of period	\$	23.34	\$	25.93	\$	26.83	\$	23.64	\$	21.78	
High during period	\$	27.09	\$	29.67	\$	26.86	\$	23.76	\$	24.70	
Low during period	\$	22.04	\$	24.38	\$	23.76	\$	21.29	\$	21.52	
Annualized dividends paid per share (2) (3)	\$	1.56	\$	1.56	\$	1.56	\$	1.56	\$	1.52	
Annualized dividend yield (at end of period) (2) (3)		6.7%		6.0%		5.8%		6.6%		7.0%	
Annualized Normalized FFO multiple (at end of period) (4)		13.9x		15.4x		15.6x		13.7x		12.7x	
Annualized net operating income (NOI) (5) / total market capitalization		7.1%		6.7%		6.7%		7.8%		7.8%	
Market Capitalization:											
Total debt (book value)	\$	1,921,074	\$	1,842,926	\$	1,826,601	\$	2,006,530	\$	1,868,311	
Plus: market value of common shares (at end of period)		4,391,841		4,877,070	_	5,046,079	_	4,173,727	_	3,845,337	
Total market capitalization	\$	6,312,915	\$	6,719,996	\$	6,872,680	\$	6,180,257	\$	5,713,648	
Total debt / total market capitalization		30.4%		27.4%		26.6%		32.5%		32.7%	
Book Capitalization:											
Total debt	\$	1,921,074	\$	1,842,926	\$	1,826,601	\$	2,006,530	\$	1,868,311	
Plus: total shareholders' equity		2,776,443		2,812,217	_	2,884,145	_	2,646,568	_	2,670,811	
Total book capitalization	\$	4,697,517	\$	4,655,143	\$	4,710,746	\$	4,653,098	\$	4,539,122	
Total debt / total book capitalization		40.9%		39.6%		38.8%		43.1%		41.2%	
Selected Balance Sheet Data:											
Total assets	\$	4,807,330	\$	4,748,631	\$	4,811,269	\$	4,748,002	\$	4,646,295	
Total liabilities	\$	2,030,887	\$	1,936,414	\$	1,927,124	\$	2,101,434	\$	1,975,484	
Gross book value of real estate assets (6)	\$	5,197,999	\$	5,201,745	\$	5,261,340	\$	5,183,307	\$	5,091,665	
Total debt / gross book value of real estate assets (6)		37.0%		35.4%		34.7%		38.7%		36.7%	
Selected Income Statement Data:	•	107.005	•	(00.000	•		•	404 700	•	150 100	
Total revenues (7)	\$	187,265	\$	186,928	\$	186,908	\$	191,703	\$	156,108	
	\$ \$	112,536 108,375	\$ \$	112,444	\$ \$	113,229	\$ \$	119,119	\$ \$	109,303	
Adjusted EBITDA (8)	s S	38,125	» Տ	108,764 5,598	ə S	108,648 35,235	ծ Տ	105,405	ې \$	105,237 25.646	
Net income	s S	38,125 78,845		5,598 79,057	ծ Տ	35,235 78,944	ծ Տ	44,636	ծ Տ	25,646 74,777	
Normalized FFO (4) Common distributions paid (2) (3)	s \$	78,845	\$ \$	79,057 73,349	э \$	78,944 68,857	ъ \$	75,506 68,857	э \$	67,061	
Per Share Data:											
Net income	s	0.20	\$	0.03	\$	0.19	\$	0.25	\$	0.15	
Normalized FFO (4)	ŝ	0.42	ŝ	0.42	ŝ	0.43	\$	0.43	ŝ	0.43	
Common distributions paid (2) (3)	ŝ	0.39	\$	0.39	ŝ	0.39	\$	0.39	Ŝ	0.38	
Normalized FFO payout ratio (2) (3) (4)	·	92.9%	•	92.9%	•	90.7%	Ŧ	90.7%	•	88.4%	
Coverage Ratios:											
Adjusted EBITDA (8) / interest expense		3.7x		3.7x		3.7x		3.5x		3.5x	
Total debt / annualized Adjusted EBITDA (8)		4.4x		4.2x		4.2x		4.8x		4.4x	

(1) We have no outstanding common share equivalents, such as units, convertible debt or stock options.

(2) The amounts stated are based on the amounts paid during the periods.

(3) On Ocbber 3, 2013, we declared a quarterly common share dividend of \$0.39 per share (\$1.56 per year annualized) payable on or about November 21, 2013 to shareholders of record on Ocbber 17, 2013.

(4) See Exhibit C for the calculation of Normalized FFO and a reconciliation of net income determined in accordance with GAAP to Normalized FFO.

(5) See Exhibit A for the calculation of NOI and a reconciliation of NOI to net income determined in accordance with GAAP.

(6) Gross book value of real estate assets is real estate properties, at cost, before depreciation, but after impairment write downs, if any.

(7) During the fourth quarter of 2012, we recognized \$10.5 million of percentage rent for the year ended December 31, 2012.

(8) See Exhibit B for the calculation of EBITDA and Adjusted EBITDA and a reconciliation of net income determined in accordance with GAAP to EBITDA and Adjusted EBITDA.

Senior Housing Properties Trust Supplemental Operating and Financial Data, September 30, 2013

**KEY FINANCIAL DATA** 

## CONDENSED CONSOLIDATED BALANCE SHEETS

(dollar amounts appearing in the table below are in thousands)

		As of	As of		
	Septe	ember 30, 2013	Dece	ember 31, 2012	
ASSETS					
Real estate properties:	•		•		
Land	\$	617,512	\$	599,313	
Buildings, improvements and equipment		4,580,487		4,420,302	
		5,197,999		5,019,615	
Less accumulated depreciation		808,264		714,687	
		4,389,735		4,304,928	
Cash and cash equivalents		52,258		42,382	
Restricted cash		10,046		9,432	
Deferred financing fees, net		29,063		29,410	
Acquired real estate leases and other intangible assets, net		105,705		113,986	
Other assets		220,523		247,864	
Total assets	\$	4,807,330	\$	4,748,002	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Unsecured revolving credit facility	\$	125,000	\$	190,000	
Senior unsecured notes, net of discount		1,093,016		1,092,053	
Secured debt and capital leases		703,058		724,477	
Accrued interest		21,763		15,757	
Assumed real estate lease obligations, net		13,299		13,482	
Other liabilities		74,751		65,665	
Total liabilities		2,030,887		2,101,434	
Commitments and contingencies					
Shareholders' equity:					
Common shares of beneficial interest, \$.01 par value:					
199,700,000 shares authorized, 188,168,168 and 176,553,600 shares issued					
and outstanding at September 30, 2013 and December 31, 2012, respectively		1,881		1,765	
Additional paid in capital		3,497,588		3,233,354	
Cumulative net income		1,122,778		1,043,821	
Cumulative other comprehensive income		6,689		4,562	
Cumulative distributions		(1,852,493)		(1,636,934)	
Total shareholders' equity		2,776,443		2,646,568	
Total liabilities and shareholders' equity	\$	4,807,330	\$	4,748,002	



#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(dollar amounts appearing in the table below are in thousands, except per share data)

		For the Three M	Nonths End	ded		For the Nine M	Months E	nths Ended	
		/30/2013	9/	30/2012	9	/30/2013	9	/30/2012	
Revenues:									
Rental income (1)	\$	112,319	\$	113,756	\$	336,468	\$	329,19	
Residents fees and services (2)		74,946		42,352		224,634		113,90	
Total revenues		187,265		156,108		561,102		443,09	
xpenses:									
Property operating expenses		74,729		46,805		222,893		125,10	
Depreciation		38,473		35,276		114,472		102,6	
General and administrative		7,798		8.352		24.615		24.1	
Acquisition related costs		396		4,297		2,590		6,8	
Impairment of assets				1,201		5,675		3,0	
Total expenses		121,396		94,730		370,245		261,7	
perating income		65.869		61.378		190.857		181.3	
terest and other income		42		248		612		9	
nterest expense		(29,405)		(30,417)		(88,536)		(87,4	
oss on early extinguishment of debt		(692)		(6,349)		(797)		(6,3	
oss on lease terminations		-		(104)		-		(1	
Gain (loss) on sale of properties		1,141		(101)		1,141		(1	
quity in earnings of an investee		64		115		219		2	
ncome from continuing operations before income tax expense		37,019		24,770		103,496		88,5	
ncome tax expense		(125)		(43)		(405)		(2	
come from continuing operations		36,894		24,727		103,091		88,2	
iscontinued operations:									
Income from discontinued operations		1,231		919		3,762		3,0	
Loss on asset impairment from discontinued operations		-		-		(27,896)			
let income	\$	38,125	\$	25,646	\$	78,957	\$	91,24	
Veighted average common shares outstanding		188,102		174,690		186,942		166,69	
ncome from continuing operations per share	\$	0.20	\$	0.14	\$	0.55	\$	0.6	
ncome (loss) from discontinued operations per share	\$	-	\$	0.01	\$	(0.13)	\$	0.0	
let income per share	\$	0.20	\$	0.15	\$	0.42	\$	0.9	
dditional Data: General and administrative expenses / total revenues		4.2%		5.4%		4.4%		5.4	
General and administrative expenses / total assets (at end of period)		0.2%		0.2%		0.5%		0.	
Percentage rent, estimated (3)	\$	2,300	\$	2,400	\$	6,800	\$	8,2	
Non-cash stock based compensation, estimated	s	342	\$	458	\$	1,488	\$	1,2	
Lease termination fees included in rental income	š		ŝ		ŝ		ŝ	.,=	
Capitalized interest expense	\$	-	\$	-	\$	-	\$		
Continuing Operations:									
Straight-line rent included in rental income (1)	s	1,567	\$	4,181	\$	5,413	\$	10,2	
Lease Value Amortization included in rental income (1)	š	(858)	\$	(829)	\$	(2,692)	s	(4	
Amortization of deferred financing fees and debt discounts	\$	(050)	\$ \$	(829)	э \$	4,559	э \$	(4 4,4	
Discontinued Operations:									
Straight-line rent included in rental income (1)	\$	(9)	\$	4	\$	(157)	\$		
Lease Value Amortization included in rental income (1)	s	_	\$	(86)	\$	(101)	\$	(2	

(1) We report rental income on a straight line basis over the terms of the respective leases. Rental income includes non-cash amortization of intangible lease assets and liabilities. See also forbrole (3) below.

(2) Forty (40) senior living communities are leased to our TRSs and managed by Five Star. We recognize residents fees and services as services are provided.

(3) In calculating net income in accordance with GAAP, we recognize percentage rental income received for the first, second and third quarters in the burth quarter, which is when all contingencies are met and the income is earned. Although we defer recognition of this revenue until the burth quarter for purposes of calculating net income, we include estimated amounts of percentage rent in our calculation of Normalized FFO for each quarter of the year, and the fourth quarter Normalized FFO calculation excludes the amounts included during the first three quarters.



## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)

For the Nine Months Ended

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	9	9/30/2012		
Cash flows from operating activities:				
Net income	\$	78,957	\$	91,248
Adjustments to reconcile net income to cash provided by operating activities:				
Depreciation		115,274		104,487
Net amortization of debt discounts, premiums and deferred financing fees		4,559		4,494
Straight line rental income		(5,256)		(10,248)
Amortization of acquired real estate leases and other intangible assets		2,793		746
Loss on early extinguishment of debt		797		6,349
Impairment of assets		33,571		3,071
Loss on lease terminations		-		104
(Gain) loss on sale of properties		(1,141)		101
Equity in earnings of an investee		(219)		(236)
Change in assets and liabilities:		( )		( /
Restricted cash		(614)		(4,249)
Other assets		569		13,978
Accrued interest		6,006		(263)
Other liabilities		12,884		29,430
Cash provided by operating activities		248,180		239,012
Cash flows used for investing activities:		(140 775)		(255 760)
Real estate acquisitions and deposits		(148,775)		(255,769)
Real estate improvements		(36,820)		(29,645)
Principal repayments on loan receivable		-		38,000
Proceeds from sale of properties		2,550		1,041
Cash used for investing activities		(183,045)		(246,373)
Cash flows from financing activities:				
Proceeds from issuance of common shares, net		261,813		287,052
Proceeds from issuance of unsecured senior notes, net of discount		-		350,000
Proceeds from borrowings on revolving credit facility		160,000		509,000
Repayments of borrowings on revolving credit facility		(225,000)		(454,000)
Redemption of senior notes		-		(225,000)
Repayment of other debt		(33,261)		(259,400)
Payment of deferred financing fees		(3,252)		(12,186)
Distributions to shareholders		(215,559)		(190,680)
Cash (used for) provided by financing activities		(55,259)		4,786
				(0.575)
Increase (decrease) in cash and cash equivalents:		9,876		(2,575)
Cash and cash equivalents at beginning of period	-	42,382		23,560
Cash and cash equivalents at end of period	\$	52,258	\$	20,985
Supplemental cash flow information:				
Interest paid	\$	79,552	\$	83,195
Income taxes paid		536		389
Non-cash investing activities:				
•		(12 266)		(110 150)
Acquisitions funded by assumed debt		(12,266)		(112,153)
Non-cash financing activities:				
Assumption of mortgage notes payable		12,266		112,153
Issuance of common shares		2,538		2,138

#### DEBT SUMMARY

(dollars appearing in the table below are in thousands) As of September 30, 2013

	Coupon Rate	Interest Rate (1)	Principal Balance (2)	Maturity Date	Due at Maturity	Years to Maturity
Unsecured Debt:						
Unsecured Floating Rate Debt						
Revolving credit facility (LIBOR + 130 b.p.) (5)	1.440%	1.440%	\$ 125,000	1/15/2018	\$ 125,000	4.3
Unsecured Fixed Rate Debt						
Senior notes due 2016	4.300%	4.300%	\$ 250,000	1/15/2016	\$ 250,000	2.3
Senior notes due 2020	6.750%	6.750%	200,000	4/15/2020	200,000	6.5
Senior notes due 2021	6.750%	6.750%	300,000	12/15/2021	300,000	8.2
Senior notes due 2042	5.625%	5.625%	350,000	8/1/2042	350,000	28.9
Weighted average rate / total unsecured fixed rate debt	5.835%	5.835%	\$ 1,100,000		\$ 1,100,000	13.1
Weighted average rate / total unsecured debt	5.387%	5.387%	\$ 1,225,000		\$ 1,225,000	12.2
Secured Debt:						
Secured Fixed Rate Debt						
Mortgages - secured by 2 properties	5.830%	5.830%	36,341	6/1/2014	35,807	0.7
Mortgage - secured by 1 property	6.015%	2.460%	30,374	3/1/2015	29,227	1.4
Mortgage - secured by 1 property	6.250%	2.090%	12,141	5/1/2015	11,822	1.6
Mortgage - secured by 1 property	5.650%	5.650%	5,046	6/1/2015	4,867	1.7
Mortgage - secured by 1 property	6.365%	6.365%	11,503	7/1/2015	11,225	1.8
Mortgages - secured by 3 properties	5.660%	5.660%	12,845	7/11/2015	12,326	1.8
Mortgage - secured by 1 property	5.880%	5.880%	2,824	7/11/2015	2,687	1.8
Mortgage - secured by 1 property	5.810%	2.880%	6,634	10/1/2015	6,175	2.0
Mortgage - secured by 1 property	5.810%	5.810%	12,410	10/11/2015	4,325	2.0
Mortgages - secured by 1 property	5.640%	5.640%	52,000	1/1/2016	52,000	2.3
Mortgage - secured by 1 property	5.970%	5.970%	6,392	4/11/2016	3,118	2.5
Mortgages - secured by 2 properties	5.924%	5.924%	88,612	11/1/2016	79,415	3.1
Mortgage - secured by 1 property	6.250%	6.250%	4,527	11/11/2016	11,820	3.1
Mortgage - secured by 1 property	5.860%	3.070%	5,743	3/11/2017	5,401	3.4
Mortgages - secured by 8 properties (3)	6.540%	6.540%	46,009	5/1/2017	42,334	3.6
Mortgage - secured by 1 property	6.150%	4.180%	11,290	8/1/2017	10,578	3.8
Mortgage - secured by 1 property	6.730%	4.730%	9,481	4/1/2018	8,328	4.5
Mortgage - secured by 17 properties	6.710%	6.710%	293,608	9/1/2019	266,704	5.9
Mortgage - secured by 1 property (4)	7.310%	7.310%	3,074	1/1/2022	41	8.3
Mortgage - secured by 1 property (4)	7.850%	7.850%	1,514	1/1/2022	21	8.3
Capital leases - 2 properties	7.700%	7.700%	13,436	4/30/2026	-	12.6
Tax exempt bonds - secured by 1 property	5.875%	5.875%	14,700	12/1/2027	14,700	14.2
Mortgage - secured by 1 property	6.250%	6.250%	3,467	2/1/2033	26	19.4
Mortgage - secured by 2 properties	5.950%	5.950%	9,389	9/1/2038	1,211	24.9
Mortgage - secured by 1 property	4.375%	4.375%	4,691	9/1/2043	23	29.9
Weighted average rate / total secured fixed rate debt	6.328%	5.991%	\$ 698,051		\$ 614,181	5.0
Summary Debt:						
Weighted average rate / total unsecured floating rate debt	1.440%	1.440%	\$ 125,000		\$ 125,000	4.3
Weighted average rate / total unsecured fixed rate debt	5.835%	5.835%	1,100,000		1,100,000	13.1
Weighted average rate / total secured fixed rate debt	6.328%	5.991%	698,051		614,181	5.0
Weighted average rate / total debt	5.728%	5.606%	\$ 1,923,051		\$ 1,839,181	9.6

(1) Includes the effect of mark to market accounting for certain assumed mortgages, and premiums and discounts on certain mortgages and unsecured notes. Excludes effects of offering and transaction costs.

(2) The principal balances are the amounts actually payable pursuant to contracts. In accordance with GAAP, our carrying values and recorded interest expense may be different because of market conditions at the time we assumed certain of these debts.

(3) Includes eight first mortgages at a weighted average interest rate of 6.54% and seven second mortgages with a weighted average interest rate of 6.5%. The weighted average interest rate on these mortgages is 6.54%.

(4) These two mortgages are secured by one property.

(5) Represents amounts outstanding under our \$750.0 million revolving credit facility at September 30, 2013. At our option and the payment of a fee and subject to our meeting certain other conditions, the maturity date of the revolving credit facility may be extended by one year to January 15, 2019.

## DEBT MATURITY SCHEDULE

(dollars appearing in the table below are in thousands) As of September 30, 2013

Year	F	secured loating æ Debt <sup>(1)</sup>	Jnsecured Fixed Rate Debt	Fix	ecured ed Rate Debt <sup>(2)</sup>	Total
2013	\$	-	\$ -	\$	3,020	\$ 3,020
2014		-	-		48,222	48,222
2015		-	-		94,249	94,249
2016		-	250,000	160,136		410,136
2017		-	-	65,382		65,382
2018		125,000	-		15,602	140,602
2019		-	-		271,123	271,123
2020		-	200,000		2,172	202,172
2021		-	300,000		2,364	302,364
Thereafter		-	350,000		35,781	385,781
	\$	125,000	\$ 1,100,000	\$	698,051	\$ 1,923,051

- (1) Represents amounts outstanding under our \$750.0 million revolving credit facility at September 30, 2013. At our option and upon the payment of a fee and subject to our meeting other certain conditions, the maturity date of the revolving credit facility may be extended by one year to January 15, 2019.
- (2) Includes \$13.4 million of capital leases.

## LEVERAGE RATIOS, COVERAGE RATIOS AND PUBLIC DEBT COVENANTS

	As of and For the Three Months Ended								
	9/30/2013	6/30/2013	3/31/2013	12/31/2012	9/30/2012				
Leverage Ratios:									
Total debt / total market capitalization	30.4%	27.4%	26.6%	32.5%	32.7%				
Total debt / total book capitalization	40.9%	39.6%	38.8%	43.1%	41.2%				
Total debt / total assets	40.0%	38.8%	38.0%	42.3%	40.2%				
Total debt / gross book value of real estate assets (1)	37.0%	35.4%	34.7%	38.7%	36.7%				
Secured debt / total assets	14.6%	15.2%	15.3%	15.3%	15.5%				
Variable rate debt / total debt	6.5%	0.02	0.0%	9.5%	2.9%				
Coverage Ratios:									
Adjusted EBITDA (2) / interest expense	3.7x	3.7x	3.7x	3.5x	3.5x				
Total debt / annualized Adjusted EBITDA (2)	4.4x	4.2x	4.2x	4.8x	4.4x				
Public Debt Covenants (3):									
Total debt / adjusted total assets - allowable maximum 60.0%	34.6%	33.5%	33.0%	36.9%	35.2%				
Secured debt / adjusted total assets - allowable maximum 40.0%	12.7%	13.1%	13.3%	13.3%	13.6%				
Consolidated income available for debt service / debt service - required minimum 1.50x	3.88x	3.88x	3.88x	3.73x	3.64x				
Total unencumbered assets to unsecured debt - required minimum 1.50x	3.48x	3.75x	3.90x	3.27x	3.56x				

(1) Gross book value of real estate assets is real estate properties, at cost, before depreciation, but after impairment write downs, if any.

(2) See Exhibit B for the calculation of EBITDA and Adjusted EBITDA and a reconciliation of net income in accordance with GAAP to EBITDA and Adjusted EBITDA.

(3) Adjusted total assets and unencumbered assets include original cost of real estate assets before depreciation, but after impairment write downs and exclude accounts receivable and intangible assets. Consolidated income available for debt service is earnings from operations, excluding interest expense, depreciation and amortization, taxes, gains and losses on sales of property and amortization of deferred charges.



## SUMMARY OF CAPITAL EXPENDITURES

(dollars and sq. ft. in thousands, except per sq. ft. and per unit data)

				For	the Thr	ee Months E	Inded			
	9/3	30/2013	6/3	30/2013	3/3	31/2013	12/	/31/2012	9/3	30/2012
MOB tenant improvements <sup>(1)</sup>	\$	1,066	\$	739	\$	232	\$	1,521	\$	650
MOB leasing costs <sup>(2)</sup>		2,490		534		312		448		399
MOB building improvements <sup>(3)</sup>		1,511		1,729		632		1,586		1,040
Managed senior living communities capital improvements		2,612		2,979		2,740		2,473		1,290
Recurring capital expenditures		7,679		5,981		3,916		6,028		3,379
Development, redevelopment and other activities <sup>(4)</sup>		2,965		3,996		2,636		2,263		1,615
Total capital expenditures	\$	10,644	\$	9,977	\$	6,552	\$	8,291	\$	4,994
MOB avg. sq. ft. during period <sup>(5)</sup>		8,598		8,328		8,497		8,324		8,132
Managed senior living communities avg. units during period		6,725		6,680		6,682		5,491		3,856
MOB building improvements per avg. sq. ft. during period	\$	0.18	\$	0.21	\$	0.07	\$	0.19	\$	0.13
Managed senior living communities capital improvements per avg. units during period	\$	388	\$	446	\$	410	\$	450	\$	335

(1) MOB tenant improvements generally include capital expenditures to improve tenants' space or amounts paid directly to tenants to improve their space.

(2) MOB leasing costs generally include leasing related costs, such as brokerage commissions and tenant inducements.

(3) MOB building improvements generally include construction costs and expenditures to replace obsolete building components that extend the useful life of existing assets.

(4) Development, redevelopment and other activities generally include (i) major capital expenditures that are identified at the time of a property acquisition and incurred within a short period after acquiring the property; and (ii) major capital expenditure projects that reposition a property or result in new sources of revenue.

(5) MOB avg. sq. ft. during period includes properties classified in discontinued operations at the end of each period. As of September 30, 2013, we had seven MOBs classified in discontinued operations.

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#### ACQUISITIONS / DISPOSITIONS INFORMATION SINCE 1/1/2013

			(dollars a	nd sq. ft. appearir	ng in the ta	ible below a	e in tho	usands, ex	cept per sq. ft. amou	unts)
Date Acquired	Location	Type of Property <sup>(2)</sup>	Number of Properties	Units		urchase Price <sup>(3)</sup>	F	rchase Price r Unit	Initial Lease / Cap Rate <sup>(4)</sup>	Tenant
1/9/2013	Redmond, WA	Independent Living	1	150	\$	22,350	\$	149	8.2%	Stellar Senior Living, LLC
8/1/2013	Cumming, GA	Assisted Living	1	93	\$	22,030	\$	237	7.0%	Our TRS
10/1/2013	Canton & Ellijay, GA	Assisted Living	2	153	\$	19,100	\$	125	8.8%	Our TRS
10/15/2013	Jefferson City, TN	Assisted Living	1	60	\$	9,904	\$	165	9.9%	Our TRS
	Total / Wtd. Avg. Senior Living Acg	uisitions	5	456	\$	73,384	\$	161	8.3%	

	MOB	Acq	uisitions:
--	-----	-----	------------

Date Acquired	Location	Number of Properties	Sq. Ft.		urchase Price <sup>(3)</sup>	F	rchase Price Sq. Ft	Cap Rate <sup>(4)</sup>	Weighted Average Remaining Lease Term <sup>(5)</sup>	Occupancy (6)	Major Tenant
2/14/2013 3/22/2013 8/22/2013	Bothell, WA Hattiesburg, MS Boston, MA	2 1 1	145 72 105	\$ \$ \$	38,000 14,600 49,500	\$ \$ \$	262 203 471	8.9% 8.4% 7.2%	5.4 6.8 15.0	100.0% 100.0% 100.0%	Seattle Genetics, Inc. Forrest General Hospital PerkinElmer Health Sciences, Inc.
	Total / Wtd. Avg. MOB Acquisitions	4	322	\$	102,100	\$	317	8.1%	9.1	-	

Dispositions:

Date Sold	Location	Type of Property	Number of Properties	Sa	le Price	 NBV	ok Gain n Sale
8/1/2013	St Joseph, MO	Skilled Nursing Facility	1	\$	2,550	\$ 1,409	\$ 1,141
	Total Dispositions		1	\$	2,550	\$ 1,409	\$ 1,141

During the quarter and nine months ended September 30, 2013, pursuant to the terms of our leases with Five Star, we purchased from Five Star, at cost, \$6.6 million and \$22.5 million, respectively, of improvements made to our properties (1) leased by Five Star, and as a result, Five Star's annual rent payable to us increased approximately \$528,000 and \$1.8 million, respectively. These amounts are not included in the table above.

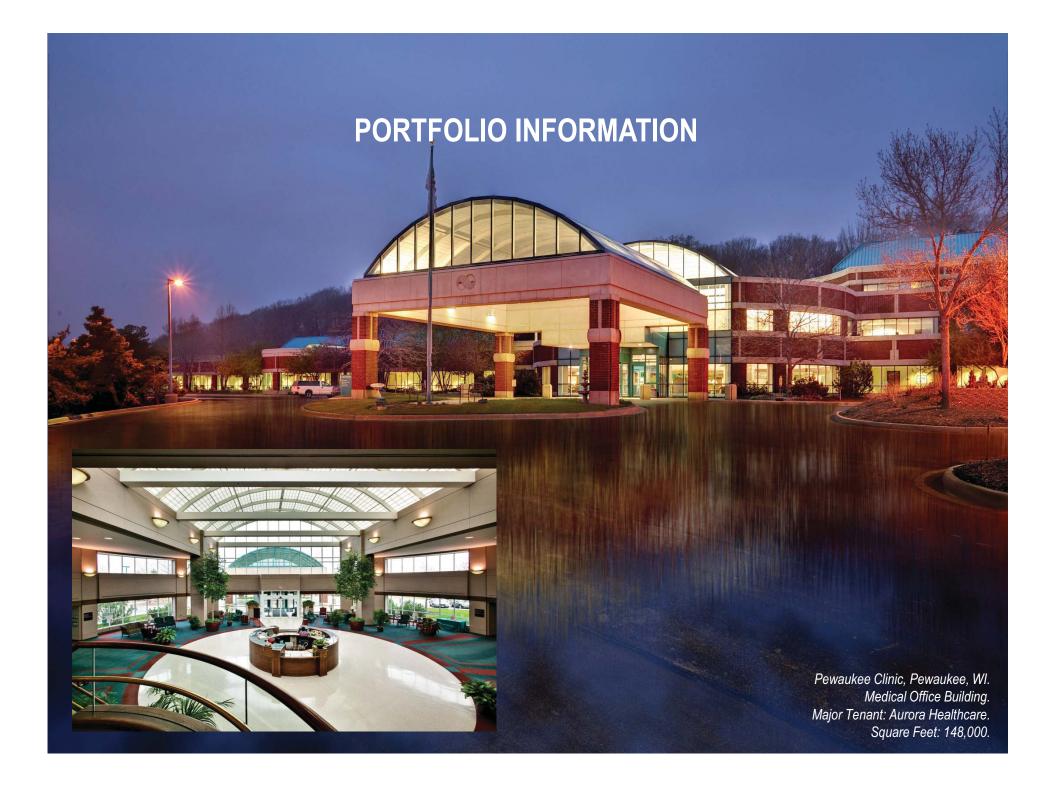
Senior living properties are categorized by the type of living units or beds which constitute a majority of the total living units / beds at the property. (2)

(3) Purchase price includes real estate and related intangible assets and liabilities and excludes closing costs.

(4) Represents the ratio of the estimated GAAP based annual rental income less property operating expenses, if any, to the purchase price on the date of acquisition.

Weighted average remaining lease term based on rental income at the time of acquisition. (5)

Occupancy as of acquisition date. (6)





(dollars in thousands, except investment per unit / bed or square foot)
As of September 30, 2013

	Number of Properties	Number of Units / Beds or Square Feet		rying Value of /estment (2)	% of Total Investment	р	Investment er Unit / Bed Square Foot (3)	Q3 2013 NOI (4)	% of Q3 2013 Total NOI
Facility Type:									
Independent living (5)	62	15,176		\$ 1,871,808	35.4%	\$	123,340	\$ 33,641	29.9%
Assisted living (5)	152	11,251		1,304,341	24.6%	\$	115,931	33,579	29.8%
Nursing homes (5)	47	4,919		204,209	3.9%	\$	41,514	4,324	3.8%
Rehabilitation hospitals (6)	2	364		78,382	1.5%	\$	215,335	2,767	2.5%
Subtotal senior living communities	263	31,710	-	 3,458,740	65.4%	\$	109,074	 74,311	66.0%
MOBs (7)	116	7,819,000	sq. ft.	1,651,677	31.2%	\$	211	33,889	30.1%
Wellness centers	10	812,000	sq. ft.	180,017	3.4%	\$	222	4,336	3.9%
Total	389			\$ 5,290,434	100.0%			\$ 112,536	100.0%
Tenant / Managed Properties:									
Five Star (Lease No. 1)	90	6,626		\$ 690,083	13.0%	\$	104,148	\$ 14,681	13.0%
Five Star (Lease No. 2)	53	7,564		758,006	14.3%	\$	100,212	17,833	15.8%
Five Star (Lease No. 3)	17	3,281		351,543	6.6%	\$	107,145	8,524	7.6%
Five Star (Lease No. 4)	29	3,335	-	 387,807	7.3%		116,284	 8,667	7.7%
Subtotal Five Star	189	20,806		2,187,439	41.2%	\$	105,135	49,705	44.1%
Sunrise Senior Living, Inc. / Marriott (8)	4	1,619		126,326	2.4%	\$	78,027	3,133	2.9%
Brookdale Senior Living, Inc.	18	894		61,122	1.2%	\$	68,369	1,754	1.5%
6 private senior living companies (combined)	12	1,620		94,170	1.8%	\$	58,130	2,481	2.2%
Managed senior living communities (9)	40	6,771		989,683	18.8%	\$	146,165	17,238	15.3%
Subtotal senior living communities	263	31,710	-	 3,458,740	65.4%	\$	109,074	 74,311	66.0%
Multi-tenant MOBs (7)	116	7,819,000	sq. ft.	1,651,677	31.2%	\$	211	33,889	30.1%
Wellness centers	10	812,000	sq. ft.	180,017	3.4%	\$	222	4,336	3.9%
Total	389			\$ 5,290,434	100.0%			\$ 112,536	100.0%

(1) Excludes properties classified in discontinued operations.

(2) Amounts are before depreciation, but after impairment write downs, if any.

(3) Represents investment carrying value divided by the number of living units, beds or leased square feet at September 30, 2013.

(4) See Exhibit A for the calculation of consolidated NOI and a reconciliation of consolidated NOI to net income in accordance with GAAP.

(5) Senior living properties are categorized by the type of living units or beds which constitute a majority of the total living units/beds at the property.

(6) In August 2013, we entered into an agreement to sell our two rehabilitation hospitals for \$90 million. In connection with the sale, Five Star has agreed to terminate its lease of the hospitals effective as of the date of closing and to transfer its related hospital operations to an affiliate of the purchaser.

(7) Our MOB leases include both triple net leases where, in addition to paying fixed rents, the tenants assume the obligation to operate and maintain the properties at their expenses, and some net and modified gross leases where we are responsible to operate and maintain the properties and we charge tenants for some or all of the property operating costs. A small percentage of our MOB leases are so-called "full-service" leases where we receive fixed rent from our tenants and no reimbursement for our property operating costs.

(8) Marriott guarantees the lessee's obligations under these leases.

(9) These 40 senior living communities are leased to our TRSs and managed by Five Star.

## OCCUPANCY BY PROPERTY TYPE AND TENANT<sup>(1)</sup>

		For the	Twelve Months End	ded (2)	
-	6/30/2013	3/31/2013	12/31/2012	9/30/2012	6/30/2012
Property Type:					
Independent living	87.6%	87.7%	87.6%	87.7%	87.6%
Assisted living	86.5%	86.5%	86.9%	87.0%	86.7%
Nursing homes	78.9%	79.5%	80.2%	80.7%	80.4%
Rehabilitation hospitals (3)	61.6%	61.1%	60.3%	60.6%	60.4%
Weighted average occupancy senior living communities	85.6%	85.7%	85.8%	86.0%	85.8%
MOBs (4)	94.1%	94.5%	92.7%	93.3%	93.9%
Wellness centers	100.0%	100.0%	100.0%	100.0%	100.0%
Tenant / Managed Properties:					
Five Star (Lease No. 1)	84.8%	85.2%	85.4%	85.5%	84.8%
Five Star (Lease No. 2)	81.1%	81.2%	81.5%	82.0%	82.0%
Five Star (Lease No. 3)	88.6%	88.8%	88.9%	89.2%	89.3%
Five Star (Lease No. 4)	85.6%	85.7%	85.9%	86.3%	86.1%
Weighted average occupancy Five Star	84.2%	84.4%	84.6%	85.0%	84.7%
Sunrise Senior Living, Inc. / Marriott (5)	92.9%	93.2%	93.4%	93.2%	93.1%
Brookdale Senior Living, Inc.	95.3%	95.2%	94.8%	94.0%	93.6%
6 private senior living companies (combined)	84.2%	83.6%	83.1%	83.3%	83.6%
Managed senior living communities (6)	87.3%	87.3%	87.4%	87.2%	86.9%
Weighted average occupancy senior living communities	85.6%	85.7%	85.8%	86.0%	85.8%
Multi-tenant MOBs (4)	94.1%	94.5%	92.7%	93.3%	93.9%
Wellness centers	100.0%	100.0%	100.0%	100.0%	100.0%

(1) Excludes properties classified in discontinued operations.

(2) Operating data for multi-tenant MOBs are presented as of the end of the period; operating data for other tenants are presented for the twelve month period ended on the dates shown, or the most recent prior period for which tenant and manager operating results are available to us.

(3) In August 2013, we entered into an agreement to sell our two rehabilitation hospitals for \$90 million. In connection with the sale, Five Star has agreed to terminate its lease of the hospital effective as of the date of closing and to transfer its related hospital operations to the purchaser.

(4) MOB occupancy data is as of quarter end and includes (i) space being fitted out for occupancy pursuant to existing leases and (ii) space which is leased, but is not occupied or is being offered for sublease by tenants. MOB occupancy as of September 30, 2013 was 95.0%.

(5) Marriott guarantees the lessee's obligations under these leases.

(6) Includes 40 senior living communities that are leased to our TRSs and managed by Five Star. The occupancy for the twelve month period ended or, if shorter, from the date of acquisitions through September 30, 2013 was 87.4%.

All tenant operating data presented are based upon the operating results provided by our tenants for the indicated periods. We report our operating data one quarter in arrears as this is the most recent prior period for which tenant operating results are available to us from our tenants. We have not independently verified our tenants' operating data. Excludes historical data for periods prior to our ownership of certain properties.





## RENT COVERAGE BY TENANT (EXCLUDING MOBs AND MANAGED SENIOR LIVING COMMUNITIES)

	For the Twelve Months Ended									
Tenant	6/30/2013	3/31/2013	12/31/2012	9/30/2012	6/30/2012					
Five Star (Lease No. 1)	1.19x	1.22x	1.22x	1.21x	1.20x					
Five Star (Lease No. 2)	1.15x	1.17x	1.20x	1.22x	1.23x					
Five Star (Lease No. 3)	1.66x	1.67x	1.67x	1.69x	1.68x					
Five Star (Lease No. 4)	1.16x	1.18x	1.20x	1.20x	1.20x					
Weighted average rent coverage Five Star	1.25x	1.27x	1.29x	1.29x	1.30x					
Sunrise Senior Living, Inc. / Marriott (1)	1.91x	1.89x	1.91x	1.88x	1.90x					
Brookdale Senior Living, Inc.	2.51x	2.48x	2.41x	2.37x	2.27x					
6 private senior living companies (combined)	2.01x	2.12x	2.28x	2.69x	2.86x					
Weighted average rent coverage senior living communities	1.37x	1.38x	1.40x	1.40x	1.41x					
Wellness centers	2.21x	2.21x	2.21x	2.19x	2.17x					
Total	1.42x	1.44x	1.45x	1.45x	1.46x					

(1) Marriott guarantees the lessee's obligations under these leases.

All tenant operating data presented are based upon the operating results provided by our tenants for the indicated periods. We report our operating data one quarter in arrears as this is the most recent prior period for which tenant operating results are available to us from our tenants. We have not independently verified our tenants' operating data. Excludes historical data for periods prior to our ownership of certain properties. Rent coverage is calculated as operating cash flow from our tenants' facility operations, before subordinated charges, if any, divided by rent payable to us.

## TRIPLE NET LEASED SENIOR LIVING COMMUNITIES - RESULTS OF OPERATIONS (1)

#### (dollars in thousands)

	A	s of and For the T	hree Mor	nths Ended	A	As of and For the Nine Months Ended					
	ę	/30/2013		9/30/2012	ç	/30/2013		9/30/2012			
Number of Properties (2)		223		230		223		230			
Number of Units (2)		24,939		26,959		24,939		26,959			
Occupancy (3)		85.1%		85.8%		85.1%		85.8%			
Rent Coverage (3)		1.37x		1.39x		1.37x		1.39x			
Rental Income	\$	57,073	\$	60,496	\$	170,794	\$	178,979			
Rental Income % change		(5.7%)				(4.6%)					

## TRIPLE NET LEASED SENIOR LIVING COMMUNITIES SAME PROPERTY - RESULTS OF OPERATIONS (1)

		(dollars in the	ousands)					
	As c	of and For the Th	ree Month	s Ended (4)	As	of and For the Nir	ne Mor	nths Ended (5)
	9/	30/2013		9/30/2012	9	/30/2013		9/30/2012
Number of Properties		218		218		218		218
Number of Units		24,278		24,278		24,278		24,278
Occupancy (3)		85.1%		85.5%		85.1%		85.5%
Rent Coverage (3)		1.37x		1.41x		1.37x		1.41x
Rental Income	\$	55,856	\$	55,298	\$	167,186	\$	165,351
Rental Income % change		1.0%				1.1%		

(1)

Includes independent and assisted living communities, nursing homes and two rehabilitation hospitals.

(2) Reflects the transfer of ten communities previously triple net leased to Sunrise to our managed senior living communities segment (three communities were transferred on September 1, 2012, five communities were transferred on October 1, 2012, and two communities were transferred on November 1, 2012), partially offset by additional triple net leased properties we acquired since July 1, 2012.

(3) All tenant operating data presented are based upon the operating results provided by our tenants for the 12 months ended June 30, 2013 and 2012 or the most recent prior period for which tenant operating results are available to us. Rent coverage is calculated as operating cash flow from our triple net lease tenants' operations of our properties, before subordinated charges, if any, divided by triple net lease minimum rents payable to us. We have not independently verified our tenants' operating data. The table excludes data for periods prior to our ownership of some of these properties.

- (4) Consists of triple net senior living communities we have owned continuously since July 1, 2012.
- (5) Consists of triple net senior living communities we have owned continuously since January 1, 2012.

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## MANAGED SENIOR LIVING COMMUNITIES - RESULTS OF OPERATIONS

(dollars in thousands, except average monthly rate)

	A	As of and For the T	hree Month	s Ended	A	s of and For the N	line Mont	hs Ended
	9	/30/2013	9	/30/2012		9/30/2013	9	/30/2012
Number of Properties (1)		40		30		40		30
Number of Units (1)		6,771		4,488		6,771		4,488
Occupancy		87.6%		87.6%		87.3%		87.5%
Average Monthly Rate	\$	4,140	\$	3,962	\$	4,217	\$	3,954
Average Monthly Rate % Growth		4.5%				6.7%		
Residents Fees and Services	\$	74,946	\$	42,352	\$	224,634	\$	113,906
Property Operating Expenses		(57,708)		(31,111)		(173,844)		(82,844)
NOI (2)	\$	17,238	\$	11,241	\$	50,790	\$	31,062
NOI Margin % (3)		23.0%		26.5%		22.6%		27.3%
NOI % Growth		53.3%				63.5%		

#### MANAGED SENIOR LIVING COMMUNITIES SAME PROPERTY - RESULTS OF OPERATIONS (dollars and sq. ft in thousands, except average monthly rate)

	As	of and For the Th	ree Months	Ended (4)	As	of and For the Ni	ne Months	s Ended (5)
	9	9/30/2013		/30/2012	9	/30/2013	9	/30/2012
Number of Properties		25		25		22		22
Number of Units		3,735		3,735		3,323		3,323
Occupancy		90.8%		88.1%		91.4%		87.9%
Average Monthly Rate Average Monthly Rate % Growth	\$	3,996 2.5%	\$	3,898	\$	3,958 0.7%	\$	3,931 
Residents Fees and Services Property Operating Expenses	\$	41,544 (29,995)	\$	39,354 (28,935)	\$	109,439 (78,326)	\$	104,968 (75,920)
NOI (2)	\$	11,549	\$	10,419	\$	31,113	\$	29,048
NOI Margin % (3) NOI % Growth		27.8% 10.8%		26.5% 		28.4% 7.1%		27.7% 

(1) Includes only those properties that were leased to our TRSs in the periods presented.

(2) See Exhibit A for the calculation of consolidated NOI and a reconciliation of consolidated NOI to net income in accordance with GAAP.

(3) NOI margin % is defined as NOI as a percentage of residents fees and services.

(4) Based on properties leased continuously to our TRSs since July 1, 2012.

(5) Based on properties leased continuously to our TRSs since January 1, 2012.



## MOB PORTFOLIO - RESULTS OF OPERATIONS (1)

(dollars and sq. ft. in thousands)

	Δ	s of and For the T	hree Month	is Ended	As of and For the Nine Months Ende				
	9/:	30/2013	9	9/30/2012		/30/2013		9/30/2012	
Number of Properties		116		107		116		107	
Square Feet (2)		7,819		7,366		7,819		7,366	
Occupancy (3)		95.0%		93.3%		95.0%		93.3%	
Rental Income (4)	\$	50,910	\$	48,821	\$	152,492	\$	136,910	
NOI (5)	\$	33,889	\$	33,249	\$	103,425	\$	94,777	
NOI Margin % (6)		66.6%		68.1%		67.8%		69.2%	
NOI % Growth		1.9%				9.1%			

## MOB SAME PROPERTY - RESULTS OF OPERATIONS (1)

	As	of and For the Thi	d For the Three Months Ended (7) As of and For the					Nine Months Ended (8)		
	9/3	30/2013	9/	/30/2012	9	/30/2013	9	/30/2012		
Number of Properties		103		103		99		99		
Square Feet (2)		7,094		7,094		6,658		6,658		
Occupancy (3)		94.7%		95.0%		94.5%		94.7%		
Rental Income (4)	\$	45,659	\$	48,250	\$	127,914	\$	131,238		
NOI (5)	\$	30,224	\$	32,975	\$	86,998	\$	91,201		
NOI Margin % (6)		66.2%		68.3%		68.0%		69.5%		
NOI % Growth		(8.3%)				(4.6%)				

(dollars and sq. ft. in thousands)

(1) Excludes properties classified in discontinued operations.

(2) Prior periods exclude space remeasurements made during the most current periods presented.

(3) Occupancy includes (i) space being fitted out for occupancy pursuant to existing leases and (ii) space which is leased, but is not occupied or is being offered for sublease by tenants.

(4) Includes some triple net lease rental income.

(5) See Exhibit A for the calculation of consolidated NOI and a reconciliation of consolidated NOI to net income in accordance with GAAP.

(6) NOI margin % is defined as NOI as a percentage of rental income.

- (7) Consists of MOBs we have owned continuously since July 1, 2012. One MOB that was sold in July 2012 and one MOB that was vacated in February 2012 and is scheduled for demolition are excluded.
- (8) Consists of MOBs we have owned continuously since January 1, 2012. One MOB that was sold in July 2012 and one MOB that was vacated in February 2012 and is scheduled for demolition are excluded.

(dollars and sq. ft in thousands, except per sq. ft data)

9/30/2013         6/30/2013         3/31/2013         12/31/2012         9/30/2012           Properties         116         115         115         113         107           Total sq. t. (2)         7,819         7,714         7,712         7,619         7,366           Occupancy (3)         95.0%         94.1%         94.5%         92.7%         93.3%           Leasing Activity (sq. ft.):         New leases         132         18         45         19         32           Renewals         229         83         53         42         99         9         131         131         131           Sc Change in GAAP Rent (4):         New leases         59.5%         5.7%         21.1%         14.9%         73.5%           New leases         59.5%         5.7%         21.1%         14.9%         73.5%           Renewals         (11.4%)         2.5%         (2.0%)         0.7%         4.5%           Weighed average         1.8%         2.9%         6.1%         5.0%         12.7%           Leasing Costs and Concession Commitments (5):         New leases         \$ 2.638         2.97         5.0%         3.61         6.42           Total         \$ 6.197         \$					As of and For	the Thr	ee Months I	Ended	(1)		
Tolaisq, f. (2)       7.819       7.714       7.712       7.619       7.366         Occupancy (3)       95.0%       94.1%       94.5%       92.7%       93.3%         Leasing Activity (sq. ft.):       New leases       132       18       45       19       32         Renewals       292       83       53       42       99       91         Total       292       83       53       42       99       91         Mew leases       101       98       61       131         % Change in GAAP Rent (4):       New leases       59.5%       5.7%       21.1%       14.9%       73.5%         Renewals       (11.4%)       2.5%       (2.0%)       0.7%       4.5%         Weighted average       (11.8%)       2.9%       6.1%       5.0%       12.7%         Leasing Costs and Concession Commitments (5):       New leases       \$ 3,559       412       \$ 1.940       \$ 550       \$ 762         Renewals       2.638       2.97       5.00       361       \$ 642       \$ 709       \$ 2.440       \$ 911       \$ 1.404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$ 2.6.96       \$ 22.89       \$ 43.11 <th< td=""><td></td><td>9/</td><td>/30/2013</td><td>. (</td><td></td><td></td><td></td><td></td><td></td><td>9/3</td><td>0/2012</td></th<>		9/	/30/2013	. (						9/3	0/2012
Occupancy (3)         95.0%         94.1%         94.5%         92.7%         93.3%           Leasing Activity (sq. ft.): New leases         132         18         45         19         32           Renewals Total         292         83         53         42         99           Xenewals Total         292         83         53         42         99           Xenewals Menewals         292         83         53         42         99           Xenewals         292         83         53         42         99           Xenewals         292         83         57.7%         21.1%         14.9%         73.5%           Renewals         (11.4%)         2.5%         (2.0%)         0.7%         4.5%           Mew leases         \$ 3.559         \$ 412         \$ 1.940         \$ 550         \$ 762           Renewals         2.638         297         \$ 500         361         642           Total         \$ 6.197         \$ 709         \$ 2.440         \$ 911         \$ 1.404           Leasing Costs and Concession Commitments per Sq. Ft.(5):         New leases         \$ 9.03         \$ 3.58         \$ 9.43         \$ 8.60         \$ 6.48           New leases	Properties		116		115		115		113		107
Lessing Activity (sq. ft.):         New leases       132       18       45       19       32         Renewals       292       83       53       42       99         Total       424       101       98       61       131         % Change in GAAP Rent (4):       New leases       59.5%       5.7%       21.1%       14.9%       73.5%         Renewals       (11.4%)       2.5%       (2.0%)       0.7%       4.5%         Weighted average       (11.8%)       2.9%       6.1%       50%       12.7%         Leasing Costs and Concession Commitments (5):       New leases       \$ 3.559       \$ 412       \$ 1.940       \$ 550       \$ 762         Renewals       2.638       297       5.00       361       \$ 642         Total       \$ 6.197       \$ 7.09       \$ 2.440       \$ 911       \$ 1.404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$ 26.96       \$ 22.89       \$ 43.11       \$ 28.95       \$ 23.81         Renewals       \$ 9.03       \$ 3.55       \$ 9.43       \$ 8.60       \$ 6.42       \$ 1.404         Veighted Average Lease Term by Sq. Ft. (years):       New leases       \$ 14.62       \$ 7.02       \$ 24	Total sq. ft. (2)		7,819		7,714		7,712		7,619		7,366
New leases       132       18       45       19       32         Renewals       292       83       53       42       99         Total       424       101       98       61       131         % Change in GAAP Rent (4):       New leases       59.5%       5.7%       21.1%       14.9%       73.5%         New leases       59.5%       5.7%       21.1%       14.9%       73.5%         Renewals       (11.4%)       2.5%       (2.0%)       0.7%       4.5%         Weighted average       (1.8%)       2.9%       6.1%       5.0%       12.7%         Leasing Costs and Concession Commitments (5):       New leases       \$ 3,559       412       \$ 1,940       \$ 550       \$ 762         Renewals       2,638       297       500       361       642         Total       \$ 6,197       \$ 709       \$ 2,440       \$ 911       \$ 1,404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$ 26.96       \$ 22.89       \$ 43.11       \$ 28.95       \$ 23.81         Renewals       \$ 9.03       \$ 3.58       \$ 9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02	Occupancy (3)		95.0%		94.1%		94.5%		92.7%		93.3%
New leases       132       18       45       19       32         Renewals       292       83       53       42       99         Total       424       101       98       61       131         % Change in GAAP Rent (4):       New leases       59.5%       5.7%       21.1%       14.9%       73.5%         New leases       59.5%       5.7%       21.1%       14.9%       73.5%         Renewals       (11.4%)       2.5%       (2.0%)       0.7%       4.5%         Weighted average       (1.8%)       2.9%       6.1%       5.0%       12.7%         Leasing Costs and Concession Commitments (5):       New leases       \$ 3,559       412       \$ 1,940       \$ 550       \$ 762         Renewals       2,638       297       500       361       642         Total       \$ 6,197       \$ 709       \$ 2,440       \$ 911       \$ 1,404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$ 26.96       \$ 22.89       \$ 43.11       \$ 28.95       \$ 23.81         Renewals       \$ 9.03       \$ 3.58       \$ 9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02	Leasing Activity (sg. ft.):										
Total $424$ 101       98       61       131         % Change in GAAP Rent (4):       New leases       59.5%       5.7%       21.1%       14.9%       73.5%         New leases       59.5%       5.7%       21.1%       14.9%       73.5%         Renewals       (11.4%)       2.5%       (2.0%)       0.7%       4.5%         Weighted average       (11.8%)       2.9%       6.1%       5.0%       12.7%         Leasing Costs and Concession Commitments (5):       New leases       2.638       297       500       361       642         New leases       \$ 6.197       \$ 709       \$ 2.440       \$ 911       \$ 1.404       1.404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$ 9.03       \$ 3.58       \$ 9.43.1       \$ 28.95       \$ 23.81         New leases       \$ 9.03       \$ 3.58       \$ 9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):       New leases       \$ 5.5       3.6       6.3       4.6       4.8         Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):       \$ 5.5 </td <td>New leases</td> <td></td> <td>132</td> <td></td> <td>18</td> <td></td> <td>45</td> <td></td> <td>19</td> <td></td> <td>32</td>	New leases		132		18		45		19		32
% Change in GAAP Rent (4):           New leases         59.5%         5.7%         21.1%         14.9%         73.5%           Renewals         (11.4%)         2.5%         (2.0%)         0.7%         4.5%           Weighted average         (1.8%)         2.9%         6.1%         5.0%         12.7%           Leasing Costs and Concession Commitments (5):         New leases         \$ 3,559         \$ 412         \$ 1,940         \$ 550         \$ 762           New leases         \$ 3,559         \$ 412         \$ 1,940         \$ 550         \$ 762           Renewals         2,638         297         500         361         642           Total         \$ 6,197         \$ 709         \$ 2,440         \$ 911         \$ 1,404           Leasing Costs and Concession Commitments per Sq. Ft. (5):         New leases         \$ 26,96         \$ 22,89         \$ 43,11         \$ 28,95         \$ 23,81           Renewals         \$ 9,03         \$ 3,58         \$ 9,43         \$ 8,60         \$ 6,48           All new and renewed leases         \$ 14.62         \$ 7.02         \$ 24.90         \$ 14.93         \$ 10.72           Weighted Average Lease Term by Sq. Ft. (years):         New leases         5.5         3.6         6.3         4.6	Renewals		292		83		53		42		99
New leases       59.5%       5.7%       21.1%       14.9%       73.5%         Renewals       (11.4%)       2.5%       (2.0%)       0.7%       4.5%         Weighted average       (11.4%)       2.9%       6.1%       5.0%       12.7%         Leasing Costs and Concession Commitments (5):       New leases       \$ 3,559       412       \$ 1,940       \$ 550       \$ 762         Renewals       2.638       297       500       361       642       \$ 14.04         Total       \$ 6,197       \$ 709       \$ 2,440       \$ 911       \$ 1,404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$ 26.96       \$ 22.89       \$ 43.11       \$ 28.95       \$ 23.81         Renewals       \$ 9.03       \$ 3.58       9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):       New leases       7.3       5.1       9.0       6.2       5.4         Renewals       5.0       3.4       4.5       3.9       4.7         All new and renewed leases       5.5       3.6       6.3       4.6       4.8	Total	_	424		101		98	_	61		131
New leases       59.5%       5.7%       21.1%       14.9%       73.5%         Renewals       (11.4%)       2.5%       (2.0%)       0.7%       4.5%         Weighted average       (1.8%)       2.9%       6.1%       5.0%       12.7%         Leasing Costs and Concession Commitments (5):       New leases       \$ 3,559       \$ 412       \$ 1,940       \$ 550       \$ 762         Renewals       2.638       297       500       361       642       \$ 1,404         Total       \$ 6,197       \$ 709       \$ 2,440       \$ 911       \$ 1,404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$ 26.96       \$ 22.89       \$ 43.11       \$ 28.95       \$ 23.81         Renewals       \$ 9.03       \$ 3.58       9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):       New leases       5.0       3.4       4.5       3.9       4.7         All new and renewed leases       5.5       3.6       6.3       4.6       4.8         Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):       Leasing Costs and Concession Commit	% Change in GAAP Pent (4):										
Renewals $(11.4\%)$ $2.5\%$ $(2.0\%)$ $0.7\%$ $4.5\%$ Weighted average $(1.8\%)$ $2.9\%$ $6.1\%$ $5.0\%$ $12.7\%$ Leasing Costs and Concession Commitments (5): New leases $\frac{$}{3,559}$ $$ 412$ $2,638$ $$ 1,940$ $297$ $$ 550$ $361$ $$ 762$ $6.1\%$ Leasing Costs and Concession Commitments per Sq. Ft. (5): New leases $$ 6,197$ $$ 709$ $$ 2,440$ $$ 550$ $$ 2,440$ $$ 762$ $$ 911$ Leasing Costs and Concession Commitments per Sq. Ft. (5): New leases $$ 26.96$ $$ 22.89$ $$ 9.03$ $$ 43.11$ $$ 28.95$ $$ 28.95$ $$ 23.81$ New leases $$ 9.03$ 			59 5%		5.7%		21.1%		1/ 0%		73 5%
Weighted average       (1.8%)       2.9%       6.1%       5.0%       12.7%         Leasing Costs and Concession Commitments (5):       New leases       \$ 3,559       \$ 412       \$ 1,940       \$ 550       \$ 762         Renewals       2,638       297       500       361       642       642         Total       \$ 6,197       \$ 709       \$ 2,440       \$ 911       \$ 1,404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$ 26,96       \$ 22.89       \$ 43.11       \$ 28.95       \$ 23.81         Renewals       \$ 9.03       \$ 3.58       9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):       New leases       7.3       5.1       9.0       6.2       5.4         Renewals       5.0       3.4       4.5       3.9       4.7         All new and renewed leases       5.5       3.6       6.3       4.6       4.8         Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):       Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):       Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):							=,*				
Leasing Costs and Concession Commitments (5):         New leases       \$ 3,559       \$ 412       \$ 1,940       \$ 550       \$ 762         Renewals       2,638       297       500       361       642         Total       \$ 6,197       \$ 709       \$ 2,440       \$ 911       \$ 1,404         Leasing Costs and Concession Commitments per Sq. Ft. (5):         New leases       \$ 26,96       \$ 22.89       \$ 43.11       \$ 28.95       \$ 23.81         Renewals       \$ 9.03       \$ 3.58       \$ 9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):         New leases       7.3       5.1       9.0       6.2       5.4         Renewals       \$ 5.0       3.4       4.5       3.9       4.7         All new and renewed leases       5.5       3.6       6.3       4.6       4.8			. ,								
New leases       \$ 3,559       \$ 412       \$ 1,940       \$ 550       \$ 762         Renewals       2,638       297       500       361       642         Total       \$ 6,197       \$ 709       \$ 2,440       \$ 911       \$ 1,404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$ 26.96       \$ 22.89       \$ 43.11       \$ 28.95       \$ 23.81         Renewals       \$ 9.03       \$ 3.58       \$ 9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):       New leases       7.3       5.1       9.0       6.2       5.4         Renewals       5.0       3.4       4.5       3.9       4.7         All new and renewed leases       5.5       3.6       6.3       4.6       4.8         Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):       5.5       3.6       6.3       4.6       4.8	weighted average		(1.0 %)		2.570		0.170		5.0 %		12.7 /0
Renewals       2,638       297       500       361       642         Total       \$ 6,197       \$ 709       \$ 2,440       \$ 911       \$ 1,404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$ 26.96       \$ 22.89       \$ 43.11       \$ 28.95       \$ 23.81         Renewals       \$ 9.03       \$ 3.58       \$ 9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):       New leases       7.3       5.1       9.0       6.2       5.4         Renewals       5.0       3.4       4.5       3.9       4.7         All new and renewed leases       5.5       3.6       6.3       4.6       4.8         Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):       5.5       3.6       6.3       4.6       4.8											
Total       \$       6,197       \$       709       \$       2,440       \$       911       \$       1,404         Leasing Costs and Concession Commitments per Sq. Ft. (5):       New leases       \$       26.96       \$       22.89       \$       43.11       \$       28.95       \$       23.81         Renewals       \$       9.03       \$       3.58       \$       9.43       \$       8.60       \$       6.48         All new and renewed leases       \$       14.62       \$       7.02       \$       24.90       \$       14.93       \$       10.72         Weighted Average Lease Term by Sq. Ft. (years):       New leases       7.3       5.1       9.0       6.2       5.4         Renewals       5.0       3.4       4.5       3.9       4.7         All new and renewed leases       5.5       3.6       6.3       4.6       4.8         Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):       E       E       E       E		\$	,	\$		\$		\$		\$	
Leasing Costs and Concession Commitments per Sq. Ft. (5):           New leases         \$ 26.96         \$ 22.89         \$ 43.11         \$ 28.95         \$ 23.81           Renewals         \$ 9.03         \$ 3.58         \$ 9.43         \$ 8.60         \$ 6.48           All new and renewed leases         \$ 14.62         \$ 7.02         \$ 24.90         \$ 14.93         \$ 10.72           Weighted Average Lease Term by Sq. Ft. (years):         New leases         7.3         5.1         9.0         6.2         5.4           Renewals         5.0         3.4         4.5         3.9         4.7           All new and renewed leases         5.5         3.6         6.3         4.6         4.8           Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):         Even (5):         Even (5):         Even (5):         Even (5):	Renewals		2,638		297		500		361		642
New leases       \$ 26.96       \$ 22.89       \$ 43.11       \$ 28.95       \$ 23.81         Renewals       \$ 9.03       \$ 3.58       \$ 9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):       New leases       7.3       5.1       9.0       6.2       5.4         Renewals       5.0       3.4       4.5       3.9       4.7         All new and renewed leases       5.5       3.6       6.3       4.6       4.8         Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):       Event State       Event State       Event State       5.5       5.5       5.5       5.5       5.5	Total	\$	6,197	\$	709	\$	2,440	\$	911	\$	1,404
Renewals       \$ 9.03       \$ 3.58       \$ 9.43       \$ 8.60       \$ 6.48         All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):       New leases       7.3       5.1       9.0       6.2       5.4         Renewals       5.0       3.4       4.5       3.9       4.7         All new and renewed leases       5.5       3.6       6.3       4.6       4.8         Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):       Even (5):       Even (5):       Even (5):       Even (5):	Leasing Costs and Concession Commitments per Sg. Ft. (5):										
All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):	New leases	\$	26.96	\$	22.89	\$	43.11	\$	28.95	\$	23.81
All new and renewed leases       \$ 14.62       \$ 7.02       \$ 24.90       \$ 14.93       \$ 10.72         Weighted Average Lease Term by Sq. Ft. (years):	Renewals	\$	9.03	\$	3.58	\$	9.43	\$	8.60	\$	6.48
New leases         7.3         5.1         9.0         6.2         5.4           Renewals         5.0         3.4         4.5         3.9         4.7           All new and renewed leases         5.5         3.6         6.3         4.6         4.8           Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):         5.5         5.5         5.5         5.5         5.5	All new and renewed leases	\$	14.62	\$	7.02	\$	24.90	\$	14.93	\$	10.72
New leases         7.3         5.1         9.0         6.2         5.4           Renewals         5.0         3.4         4.5         3.9         4.7           All new and renewed leases         5.5         3.6         6.3         4.6         4.8           Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):         5.5         5.5         5.5         5.5         5.5	Weighted Average Lease Term by Sg. Ft. (years):										
Renewals     5.0     3.4     4.5     3.9     4.7       All new and renewed leases     5.5     3.6     6.3     4.6     4.8			7.3		5.1		9.0		6.2		5.4
All new and renewed leases       5.5       3.6       6.3       4.6       4.8         Leasing Costs and Concession Commitments per Sq. Ft. per Year (5):											
	Leasing Costs and Concession Commitments per Sa. Et. per Year (5)										
New leases \$ 3.69 \$ 4.49 \$ 4.79 \$ 4.67 \$ 4.41	New leases	_	3.69	\$	4.49	\$	4.79	\$	4 67	\$	4.41
Renewals \$ 1.81 \$ 1.05 \$ 2.10 \$ 2.20 \$ 1.38										•	
All new and renewed leases \$ 2.66 \$ 1.95 \$ 3.95 \$ 3.25 \$ 2.23										Ŧ	

(1) Excludes properties classified in discontinued operations.

(2) Sq. ft. measurements are subject to modest changes when space is re-measured or re-configured for new tenants.

(3) Occupancy includes (i) space being fitted out for occupancy pursuant to existing leases and (ii) space which is leased, but is not occupied or is being offered for sublease by tenants.

(4) Percent difference in prior rents charged for same space. Rents include expense reimbursements and exclude lease value amortization.

(5) Includes commitments made for leasing expenditures and concessions, such as tenant improvements, leasing commissions, tenant reimbursements and free rent.

The above leasing summary is based on leases executed during the periods indicated.

SNH

## TENANTS REPRESENTING 1% OR MORE OF TOTAL RENT<sup>(1)</sup> (dollars in thousands)

	Tenant	Facility Type	Rer	nnualized ntal Income 0/2013 (2)	% of Annualized Rental Income (2)	Expiration
1 Fi	ive Star	Senior living	\$	204,348	38.4%	2017 - 2028
2 Au	urora Health Care, Inc.	MOB		16,896	3.2%	2024
3 Si	unrise Senior Living, Inc. / Marriott	Senior living		14,500	2.7%	2018
4 Ce	edars-Sinai Medical Center	MOB		10,776	2.0%	2013 - 2018
5 Lif	ife Time Fitness, Inc.	Wellness center		10,550	2.0%	2028
6 Th	he Scripps Research Institute	MOB		10,328	1.9%	2019
7 Br	rookdale Senior Living, Inc.	Senior living		9,070	1.7%	2017
8 Re	eliant Medical Group, Inc.	MOB		7,661	1.4%	2019
9 H(	CA Holdings, Inc.	MOB		5,373	1.0%	2014 - 2020
Al	ll Other Tenants (3)			242,718	45.7%	2013 - 2034
Тс	otal Tenants		\$	532,220	100.0%	

(1) Excludes properties classified in discontinued operations.

(2) Annualized rental income is rents pursuant to existing leases as of September 30, 2013, includes estimated percentage rents, straight line rent adjustments, estimated recurring expense reimbursements for certain net and modified gross leases and excludes lease value amortization at certain of the MOBs and wellness centers; and includes NOI (three months ended September 30, 2013, annualized) from our managed senior living communities.

(3) Includes NOI (three months ended September 30, 2013, annualized) from our managed senior living communities.

(dollars in thousands)

		Ann	ualized Renta	al Incom	ie (2)				
Year	ior Living nunities (3)	MOBs		Wellness Centers		Total		Percent of Total Annualized Rental Income Expiring	Cumulative Percentage of Annualized Rental Income Expiring
2013	\$ -	\$	3,945	\$	-	\$	3,945	0.7%	0.7%
2014	-		17,304		-		17,304	3.3%	4.0%
2015	3,039		20,597		-		23,636	4.4%	8.4%
2016	-		23,673		-		23,673	4.4%	12.8%
2017	44,420		25,692		-		70,112	13.2%	26.0%
2018	14,500		22,871		-		37,371	7.0%	33.0%
2019	599		29,709		-		30,308	5.7%	38.7%
2020	-		15,349		-		15,349	2.9%	41.6%
2021	1,424		5,278		-		6,702	1.3%	42.9%
Thereafter (3)	 242,814		43,470		17,536		303,820	57.1%	100.0%
Total	\$ 306,796	\$	207,888	\$	17,536	\$	532,220	100.0%	

Average remaining lease term for all properties (weighted by annualized rental income): 9.8 years

Number of Living Units / Beds or Square Feet with Leases Expiring

	L	iving Units / Beds				Square Fe	uare Feet							
Year	Senior Living Communities (Units / Beds) (4)	Percent of Total Living Units / Beds Expiring	Cumulative Percentage of Total Living Units / Beds Expiring	MOBs (Square Feet)	Wellness Centers (Square Feet)	Total Square Feet	Percent of Total Square Feet Expiring	Cumulative Percent of Total Square Feet Expiring						
2013		0.0%	0.0%	119,568		119,568	1.5%	1.5%						
2014	-	0.0%	0.0%	474,246	-	474,246	5.8%	7.3%						
2015	423	1.3%	1.3%	840,784	-	840,784	10.2%	17.5%						
2016	-	0.0%	1.3%	1,005,528	-	1,005,528	12.2%	29.7%						
2017	4,229	13.3%	14.6%	1,012,489	-	1,012,489	12.3%	42.0%						
2018	1,619	5.1%	19.7%	661,520	-	661,520	8.0%	50.0%						
2019	175	0.6%	20.3%	943,285	-	943,285	11.5%	61.5%						
2020	-	0.0%	20.3%	727,061	-	727,061	8.8%	70.3%						
2021	361	1.1%	21.4%	212,372	-	212,372	2.6%	72.9%						
Thereafter (4)	24,903	78.6%	100.0%	1,428,209	812,000	2,240,209	27.1%	100.0%						
Total	31,710	100.0%		7,425,062	812,000	8,237,062	100.0%							

(1) Excludes properties classified in discontinued operations.

(2) Annualized rental income is rents pursuant to existing leases as of September 30, 2013, includes estimated percentage rents, straight line rent adjustments, estimated recurring expense reimbursements for certain net and modified gross leases and excludes lease value amortization at certain of the MOBs and wellness centers; and includes NOI (three months ended September 30, 2013, annualized) from our managed senior living communities.

(3) Includes leased and managed independent living communities, assisted living communities, continuing care retirement communities, nursing homes and rehabilitation hospitals. Includes NOI (three months ended September 30, 2013, annualized) from our managed senior living communities.

(4) Includes 6,771 living units leased to our TRSs.

SNH



## **EXHIBITS**

21823 30th Drive S.E., Bothell, WA. Medical Office Building. Major Tenant: Seattle Genetics, Inc. Square Feet: 145,000.

## CALCULATION AND RECONCILIATION OF NET OPERATING INCOME (NOI)

### (amounts appearing in the table below are in thousands)

		For the Three	Months En	ded	For the Nine Months Ended			
	9/	/30/2013	9/	/30/2012	g	/30/2013	9	/30/2012
Calculation of NOI (1):								
Revenues:								
Rental income	\$	112,319	\$	113,756	\$	336,468	\$	329,191
Residents fees and services		74,946		42,352		224,634		113,906
Total revenues		187,265		156,108		561,102		443,097
Property operating expenses		74,729		46,805		222,893		125,109
Net operating income (NOI):	\$	112,536	\$	109,303	\$	338,209	\$	317,988
Reconciliation of NOI to Net Income:								
Net operating income (NOI)	\$	112,536	\$	109,303	\$	338,209	\$	317,988
Depreciation expense		(38,473)		(35,276)		(114,472)		(102,673
General and administrative expense		(7,798)		(8,352)		(24,615)		(24,106
Acquisition related costs		(396)		(4,297)		(2,590)		(6,814
Impairment of assets		-		-		(5,675)		(3,071
Operating income		65,869		61,378		190,857		181,324
Interest and other income		42		248		612		957
Interest expense		(29,405)		(30,417)		(88,536)		(87,426
Loss on early extinguishment of debt		(692)		(6,349)		(797)		(6,349
Loss on lease terminations		-		(104)		-		(104
Gain (loss) on sale of properties		1,141		(101)		1,141		(101
Equity in earnings of an investee		64		115		219		236
Income from continuing operations before income tax expense		37,019		24,770		103,496		88,537
Income tax expense		(125)		(43)		(405)		(290
Income from continuing operations		36,894		24,727	\$	103,091	\$	88,247
Discontinued operations								
Income from discontinued operations		1,231		919		3,762		3,001
Loss on asset impairment from discontinued operations		-		-		(27,896)		-
Netincome	\$	38,125	\$	25,646	\$	78,957	\$	91,248

(1) Excludes properties classified in discontinued operations.

We calculate NOI as shown above. We define NOI as income from our real estate less our property operating expenses. NOI excludes amortization of capitalized tenant improvement costs and leasing commissions. We consider NOI to be an appropriate supplemental measure to net income because it may help both investors and management to understand the operations of our properties. We use NOI internally to evaluate individual and company wide property level performance, and we believe that NOI provides useful information to investors regarding our results of operations because it reflects only those income and expense items that are incurred at the property level and may facilitate comparisons of our operating performance between periods. The calculation of NOI excludes certain components of net income in order to provide results that are more closely related to our properties' results of operations. NOI does not represent cash generated by operating activities in accordance with GAAP and should not be considered as an alternative to net income, operating income or cash flow from operating activities determined in accordance with GAAP, or as an indicator of our financial performance or liquidity, nor is this measure necessarily indicative of sufficient cash flow to fund all of our needs. We believe that NOI may facilitate an understanding of our consolidated historical operating results. This measure should be considered in conjunction with net income, operating necessarily activities determined in accordance with GAAP or as an indicator of our financial performance or liquidity, nor is this measure necessarily indicative of sufficient cash flow from operating activities as presented in our Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Incom



**EXHIBIT A** 



## CALCULATION AND RECONCILIATION OF EBITDA AND ADJUSTED EBITDA

## (dollars appearing in the table below are in thousands)

	For the Thre	ee Months Ended	For the Nin	For the Nine Months Ended			
	9/30/2013	9/30/2012	9/30/2013	9/30/2012			
Netincome	\$ 38,125	5 \$ 25,646	\$ 78,957	\$ 91,248			
interest expense	29,405	5 30,417	88,536	87,426			
income tax expense	125	5 43	405	290			
depreciation expense from continuing operations	38,473	35,276	114,472	102,673			
depreciation expense from discontinued operations		- 604	799	1,815			
EBITDA	106,128	91,986	283,169	283,452			
acquisition related costs from continuing operations	396	6 4,297	2,590	6,814			
impairment of assets from continuing operations			5,675	3,071			
loss on early extinguishment of debt from continuing operations	692	6,349	797	6,349			
loss on lease terminations		- 104	-	104			
(gain) loss on sale of properties	(1,141	) 101	(1,141)	101			
impairment of assets from discontinued operations		· -	27,896	-			
percentage rent adjustment (1)	2,300	) 2,400	6,800	8,200			
Adjusted EBITDA	\$ 108,375	5 \$ 105,237	\$ 325,786	\$ 308,091			

(1) In calculating net income in accordance with GAAP, we recognize percentage rental income received for the first, second and third quarters in the fourth quarter, which is when all contingencies are met and the income is earned. Although we defer recognition of this revenue until the fourth quarter for purposes of calculating net income, we include these amounts in our calculation of Adjusted EBITDA for each quarter of the year. The fourth quarter Adjusted EBITDA calculation excludes the amounts included during the first three quarters.

We calculate EBITDA and Adjusted EBITDA as shown above. We consider EBITDA and Adjusted EBITDA to be appropriate measures of our operating performance, along with net income, operating income and cash flow from operating activities. We believe that EBITDA and Adjusted EBITDA provide useful information to investors because by excluding the effects of certain historical amounts, such as interest, depreciation and amortization expense, EBITDA and Adjusted EBITDA may facilitate a comparison of current operating performance with our past operating performance. EBITDA and Adjusted EBITDA may facilitate a comparison of current operating performance with our past operating performance. EBITDA and Adjusted EBITDA for operating activities, determined in accordance with GAAP, or as an indicator of financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. We believe that EBITDA and Adjusted EBITDA may facilitate an understanding of our consolidated historical operating results. These measures should be considered in conjunction with net income, operating activities as presented in our Condensed Consolidated Statements of Income and Comprehensive Income and Condensed Consolidated Statements of Cash Flows. Other REITs and real estate companies may calculate EBITDA and Adjusted EBITDA differently than we do.

## CALCULATION AND RECONCILIATION OF FUNDS FROM OPERATIONS (FFO) AND NORMALIZED FFO

(amounts appearing in the table below are in thousands, except per share data)



	For the Three Months Ended					For the Nine	Months En	ded		
	9/	/30/2013		9/30/2012	ç	9/30/2013		9/30/2012		
Net income	¢	38,125	¢	25,646	\$	78,957	\$	91,248	EXHIBIT C	
Depreciation expense from continuing operations	φ	38,473	φ	35,276	φ	114,472	φ	102,673		
		30,473				,		,		
Depreciation expense from discontinued operations		-		604		799		1,815		
(Gain) loss on sale of properties		(1,141)		101		(1,141)		101		
Impairment of assets from continuing operations		-		-		5,675		3,071		
Impairment of assets from discontinued operations		-		-		27,896		-		
FFO		75,457		61,627		226,658		198,908		
Acquisition related costs		396		4,297		2,590		6,814		
Loss on early extinguishment of debt		692		6,349		797		6,349		
Loss on lease terminations		-		104		-		104		
Percentage rent adjustment (1)		2,300		2,400		6,800		8,200		
Normalized FFO	\$	78,845	\$	74,777	\$	236,845	\$	220,375		
Weighted average shares outstanding		188,102		174,690		186,942		166,698		
FFO per share	\$	0.40	\$	0.35	\$	1.21	\$	1.19		
Normalized FFO per share	\$	0.42	\$	0.43	\$	1.27	\$	1.32		

(1) In calculating net income in accordance with GAAP, we recognize percentage rental income received for the first, second and third quarters in the fourth quarter, which is when all contingencies are met and the income is earned. Although we defer recognition of this revenue until the fourth quarter for purposes of calculating net income, we include these amounts in our calculation of Normalized FFO for each quarter of the year. The fourth quarter Normalized FFO calculation excludes the amounts included during the first three quarters.

We calculate FFO and Normalized FFO as shown above. FFO is calculated on the basis defined by The National Association of Real Estate Investment Trusts, or NAREIT, which is net income, calculated in accordance with GAAP, excluding any gain or loss on sale of properties and impairment of real estate assets, plus real estate depreciation and amortization, as well as certain other adjustments currently not applicable to us. Our calculation of Normalized FFO differs from NAREIT's definition of FFO because we include estimated percentage rent in the period to which we estimate that it relates rather than when it is recognized as income in accordance with GAAP and exclude acquisition related costs, gain or loss on early extinguishment of debt, gain or loss on lease terminations and loss on impairment of intangible assets, if any. We consider FFO and Normalized FFO to be appropriate measures of operating performance for a REIT, along with net income, operating income and cash flow from operating activities. We believe that FFO and Normalized FFO provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation expense, FFO and Normalized FFO may facilitate a comparison of our operating performance between periods and between us and other REITs. FFO and Normalized FFO are among the factors considered by our Board of Trustees when determining the amount of distributions to our shareholders. Other factors include, but are not limited to, requirements to maintain our status as a REIT, limitations in our revolving credit facility agreement and public debt covenants, the availability of debt and equity capital to us, our expectation of our future capital requirements and operating performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. We believe that FFO and Normalized FFO may facilitate an understanding of our financial performance or liquidity, nor are these measures necessarily indicative of suffi