## NEWS RELEASE

## FOR IMMEDIATE RELEASE

## October 31, 2012

## CAPITOL FEDERAL FINANCIAL, INC. REPORTS FISCAL YEAR 2012 RESULTS

Topeka, KS - Capitol Federal Financial, Inc. (NASDAQ: CFFN) (the "Company") announced results today for the year ended September 30, 2012. Detailed results will be available in the Company's Annual Report on Form 10-K for the year ended September 30, 2012, which will be filed with the Securities and Exchange Commission ("SEC") on or about November 29, 2012 and posted on our website, http://ir.capfed.com.

Highlights for fiscal year 2012 include:

- net income of $\$ 74.5$ million,
- basic and diluted earnings per average share outstanding of \$0.47 during the current fiscal year,
- net interest margin of $2.01 \%$,
- repurchased 12,642,502 shares of common stock at an average price of $\$ 11.78$ per share,
- declared a special year-end dividend of $\$ 0.18$ per share based on shares outstanding as of October 30, 2012.


## Comparison of Operating Results for the Fiscal Years Ended September 30, 2012 and 2011

Net income for fiscal year 2012 was $\$ 74.5$ million, compared to $\$ 38.4$ million for fiscal year 2011. The $\$ 36.1$ million, or $94.0 \%$, increase for the current year was due primarily to the prior year including a $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution to the Capitol Federal Foundation (the "Foundation") in connection with the second step conversion and stock offering completed in December 2010 (the "corporate reorganization"). Additionally, net interest income increased $\$ 16.2$ million, or $9.6 \%$, from $\$ 168.7$ million for the prior year to $\$ 184.9$ million for the current year. The increase in net interest income was due primarily to a decrease in interest expense of $\$ 34.9$ million, or $19.6 \%$, partially offset by a decrease in interest income of $\$ 18.8$ million, or $5.4 \%$.

The net interest margin increased 17 basis points to $2.01 \%$ for the current year, up from $1.84 \%$ for the prior year. The increase was largely due to a decrease in the cost of the certificate of deposit portfolio, along with a decrease in costs on Federal Home Loan Bank ("FHLB") advances and other borrowings, partially offset by a decrease in interest income on loans receivable.

The following table presents selected financial results and performance ratios for the Company for fiscal years 2012 and 2011. Because of the magnitude and non-recurring nature of the $\$ 40.0$ million ( $\$ 26.0$ million, net of income tax benefit) contribution to the Foundation in connection with the corporate reorganization, management believes it is important for comparability purposes to present selected financial results and performance ratios excluding the contribution to the Foundation. The adjusted financial results and ratios for fiscal year 2011 are not presented in accordance with accounting principles generally accepted in the United States of America ("GAAP").

| For the Fiscal Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2012 |  | September 30, 2011 |  |  |  |  |  |
|  |  | $\begin{gathered} \text { Actual } \\ \text { (GAAP) } \end{gathered}$ |  | Contribution to Foundation |  | $\begin{gathered} \text { Adjusted }^{(1)} \\ \text { (Non-GAAP) } \end{gathered}$ |  |
|  |  | (Dollars in thousands, except per share data) $\longrightarrow$ |  |  |  |  |  |
| \$ | 74,513 | \$ | 38,403 | \$ | $(26,000)$ | \$ | 64,403 |
|  | 91,075 |  | 132,317 |  | 40,000 |  | 92,317 |
|  | 0.47 |  | 0.24 |  | (0.16) |  | $0.40{ }^{(2)}$ |
|  | 0.47 |  | 0.24 |  | (0.16) |  | $0.40{ }^{(2)}$ |
|  | 0.79 \% |  | 0.41 \% |  | (0.27)\% |  | 0.68 \% |
|  | 3.93 |  | 2.20 |  | (1.49) |  | 3.69 |
|  | 0.97 |  | 1.40 |  | 0.42 |  | 0.98 |
|  | 43.55 \% |  | 68.30 \% |  | 20.65 \% |  | 47.65 \% |


| Net income (loss) | $\$$ | 74,513 | $\$$ | 38,403 | $\$$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Operating expenses |  | 91,075 |  | 132,317 |  |
| Basic earnings (loss) per share | 0.47 |  | 0.24 | $(0,000)$ | $\$$ |
| Diluted earnings (loss) per share | 0.47 | 0.24 | $(0.16)$ | 94,403 |  |
|  |  |  | $(0.16)$ | 0.40 | $0.40^{(2)}$ |
| Return on average assets | $0.79 \%$ | $0.41 \%$ | $(0.27) \%$ | $0.68 \%$ |  |
| Return on average equity | 3.93 | 2.20 | $(1.49)$ | 3.69 |  |
| Operating expense ratio | 0.97 | 1.40 | 0.42 | 0.98 |  |
| Efficiency ratio | $43.55 \%$ | $68.30 \%$ | $20.65 \%$ | $47.65 \%$ |  |

${ }^{(1)}$ The adjusted financial results and ratios are not presented in accordance with GAAP as the amounts and ratios exclude the effect of the contribution to the Foundation, net of income tax benefit.
${ }^{(2)}$ Due to rounding, the quarterly earnings per share during fiscal year 2011 do not individually add to $\$ 0.40$ per share.
Total interest and dividend income for fiscal year 2012 was $\$ 328.1$ million, compared to $\$ 346.9$ million for fiscal year 2011. The $\$ 18.8$ million, or $5.4 \%$, decrease was primarily a result of decreases in interest income on loans receivable of $\$ 15.7$ million and interest income on investment securities of $\$ 3.1$ million. The average yield on total interest-earning assets decreased 20 basis points, from $3.77 \%$ for the prior fiscal year to $3.57 \%$ for the current fiscal year, primarily as a result of a decrease in the yield on the loans receivable portfolio.

Interest income on loans receivable decreased $\$ 15.7$ million, or $6.2 \%$, from $\$ 251.9$ million for the prior fiscal year to $\$ 236.2$ million for the current fiscal year. The decrease was the result of a 41 basis point decrease in the weighted average yield on the portfolio to $4.49 \%$ for the current fiscal year. The decrease in the weighted average yield was due to loan endorsements and refinances to current market rates, along with originations and purchases at rates lower than the average yield of the existing portfolio.

Interest income on investment securities decreased \$3.2 million, or $16.4 \%$, from $\$ 19.1$ million for the prior fiscal year to $\$ 15.9$ million for the current fiscal year. The decrease in interest income on investment securities was a result of a $\$ 323.9$ million decrease in the average balance of the portfolio. The decrease in the average balance was due to calls and maturities not being replaced in their entirety; rather, the proceeds were used primarily to fund loan and mortgage-backed securities ("MBS") purchases and repurchase common stock.

Interest expense decreased $\$ 34.9$ million, or $19.6 \%$, from $\$ 178.1$ million for the prior fiscal year to $\$ 143.2$ million for the current fiscal year. The decrease in interest expense was due primarily to a $\$ 17.4$ million decrease in interest expense on deposits, primarily the certificate of deposit portfolio, as well as a $\$ 9.3$ million decrease in interest expense on other borrowings and an $\$ 8.3$ million decrease in interest expense on FHLB advances. The average rate paid on interest-bearing liabilities decreased 42 basis points, from $2.35 \%$ for the prior fiscal year to $1.93 \%$ for the current fiscal year. The decrease was due primarily to a continued decrease in the cost of our certificate of deposit portfolio, as well as the renewal/prepayment of FHLB advances to lower rates and higher rate repurchase agreements maturing and being replaced with lower rate FHLB advances.

Interest expense on deposits decreased $\$ 17.4$ million, or $27.4 \%$, from $\$ 63.6$ million for the prior fiscal year to $\$ 46.2$ million for the current fiscal year. The decrease was due primarily to a 44 basis point decrease in the average rate paid on the certificate of deposit portfolio, to $1.60 \%$ for the current fiscal year, as the portfolio continued to reprice to lower market rates, as well as to a $\$ 166.1$ million decrease in the average balance of the certificate of deposit portfolio for the current fiscal year. Additionally, the average rate paid on our money market portfolio decreased 20 basis points to $0.32 \%$ for the fiscal year, and the average rate paid on our savings portfolio decreased 33 basis points to $0.16 \%$ for the current fiscal year. The decrease in the average balance of the certificate of deposit
portfolio was due primarily to a decrease in certificates with original terms-to-maturity of 35 months or less, including the maturity and payout of one retail certificate of deposit related to a legal settlement to which Capitol Federal Savings Bank ("the Bank") was not a party, partially offset by an increase in certificates with original terms-to-maturity of 36 months or greater.

Interest expense on FHLB advances decreased $\$ 8.3$ million, or $9.1 \%$, from $\$ 90.3$ million for the prior fiscal year to $\$ 82.0$ million for the current fiscal year. The decrease in expense was due to a decrease of 51 basis points in the average rate paid, from $3.79 \%$ for fiscal year 2011 to $3.28 \%$ for the current fiscal year, partially offset by a $\$ 121.3$ million increase in the average balance. The decrease in the average rate paid was due primarily to advances that were renewed/prepaid during the year. The increase in the average balance was a result of $\$ 150.0$ million of maturing repurchase agreements being replaced with FHLB advances during the current fiscal year, as rates for FHLB advances were more favorable than rates for comparable repurchase agreements.

Interest expense on other borrowings decreased $\$ 9.3$ million, or $38.4 \%$, from $\$ 24.3$ million for the prior fiscal year to $\$ 15.0$ million for the current fiscal year. The decrease was primarily the result of a $\$ 226.8$ million decrease in the average balance due primarily to maturing repurchase agreements, the majority of which were replaced with FHLB advances with lower rates than the maturing repurchase agreements.

The Bank recorded a provision for credit losses of $\$ 2.0$ million for the current fiscal year, compared to a provision for credit losses of $\$ 4.1$ million for the prior fiscal year. The $\$ 2.1$ million decrease in the provision for credit losses between fiscal years was due to the continued improvement in the performance of our loan portfolio as evidenced by the decline in our loans 90 or more days delinquent or in foreclosure, and a continued decline in the level of charge-offs. Loans 90 or more days delinquent or in foreclosure decreased $\$ 7.0$ million, or $26.6 \%$, from $\$ 26.5$ million at September 30, 2011 to $\$ 19.5$ million at September 30, 2012. Net charge-offs during the current fiscal year were $\$ 2.9$ million, excluding the $\$ 3.5$ million of specific valuation allowances ("SVAs") charged-off during the second quarter of fiscal year 2012 as a result of implementing a loan charge-off policy change as the requirements for the Office of Comptroller of Currency ("OCC") Call Reports do not permit the use of SVAs, compared to $\$ 3.5$ million of net charge-offs during the prior fiscal year.

Total other expense for the current fiscal year was $\$ 91.1$ million, compared to $\$ 132.3$ million for the prior fiscal year. The $\$ 41.2$ million, or $31.2 \%$, decrease was due primarily to the $\$ 40.0$ million cash contribution made to the Foundation in connection with the corporate reorganization in December 2010. We currently anticipate the following increases in other expenses during fiscal year 2013: a) a $\$ 2.0$ million increase in salaries and employee benefits as fiscal year 2013 primarily includes a full year impact of the equity plan awards made in May 2012 and September 2012, b) a $\$ 1.8$ million increase in communications, information technology and occupancy expense as a result of an increase in licensing and maintenance expenses related to upgrades to our information technology infrastructure, and an increase in depreciation expense associated with the remodel of our Home Office, and c) a $\$ 600$ thousand increase in advertising expense, which is due primarily to media campaigns that were delayed until fiscal year 2013.

Income tax expense for the current fiscal year was $\$ 41.5$ million, compared to $\$ 18.9$ million for the prior fiscal year. The $\$ 22.6$ million, or $118.9 \%$, increase in income tax expense during the current fiscal year was due primarily to the $\$ 40.0$ million contribution made to the Foundation during the prior fiscal year, which resulted in $\$ 14.0$ million of income tax benefit, as well as to overall higher pretax income during the current fiscal year. The effective tax rate for the current fiscal year was $35.8 \%$ compared to $33.0 \%$ for the prior fiscal year. Excluding a $\$ 686$ thousand tax return to tax provision adjustment in the prior fiscal year, the effective tax rate for the prior fiscal year would have been $34.2 \%$. The additional difference in the effective tax rate between years was primarily due to the prior fiscal year having higher deductible expenses associated with the Employee Stock Ownership Plan ("ESOP"), due to the new ESOP loan in December 2010 and the \$0.60 per share "welcome" dividend paid in March 2011.

## Comparison of Operating Results for the Quarters Ended September 30, 2012 and June 30, 2012

For the quarter ended September 30, 2012, the Company recognized net income of $\$ 17.7$ million, compared to net income of $\$ 18.7$ million for the quarter ended June 30, 2012. The $\$ 937$ thousand, or $5.0 \%$, decrease in net income was due primarily to an increase in other expenses of $\$ 1.2$ million and a decrease in net interest income of $\$ 335$ thousand, partially offset by a $\$ 878$ thousand decrease in income tax expense.

The net interest margin increased one basis point, from $2.00 \%$ for the prior quarter to $2.01 \%$ for the current quarter. The increase in the net interest margin was due primarily to a decrease in the cost of our certificate of deposit portfolio and the renewal of an FHLB advance at a rate less than the existing portfolio, as well as a decrease in the rate of decline of the average yield on interest-earning assets.

Total interest and dividend income for the current quarter was $\$ 79.3$ million compared to $\$ 80.6$ million for the prior quarter. The $\$ 1.3$ million, or $1.7 \%$, decrease was primarily a result of a $\$ 1.7$ million, or $9.2 \%$, decrease in interest income on MBS and a $\$ 374$ thousand, or $9.9 \%$, decrease in interest income on investment securities, partially offset by a $\$ 671$ thousand, or $1.2 \%$, increase in interest income
on loans receivable. The decrease in interest income on MBS and investment securities was due primarily to decreases in the average balance of the portfolios as a large portion of the proceeds from matured and called securities were used to purchase a $\$ 342.5$ million bulk loan package during the current quarter. The increase in interest income on loans receivable was due to an increase in the average balance of the portfolio between the two periods. The average yield on total interest-earning assets decreased three basis points, to $3.47 \%$ for the current quarter. The decrease in the average yield was due primarily to cash flows from interest-earning assets being reinvested at lower market rates.

Total interest expense for the current quarter was $\$ 33.5$ million compared to $\$ 34.5$ million for the prior quarter. The $\$ 1.0$ million, or $2.9 \%$, decrease was due to a $\$ 588$ thousand, or $5.3 \%$, decrease in interest expense on deposits, and a $\$ 456$ thousand, or $2.3 \%$, decrease in interest expense on FHLB advances. Both decreases were due primarily to a decrease in the weighted average rate paid on the portfolios.

The Bank did not record a provision for credit losses during the current quarter, consistent with the prior quarter, due to the continued improvement in the performance of our loan portfolio as evidenced by the decline in our loans 90 or more days delinquent or in foreclosure, and a continued decline in the overall level of charge-offs. Loans 90 or more days delinquent decreased $\$ 2.1$ million, or $10.1 \%$, from $\$ 21.6$ million at June 30, 2012 to $\$ 19.5$ million at September 30, 2012. Net charge-offs during the current quarter were $\$ 677$ thousand compared to $\$ 782$ thousand in the prior quarter.

Total other expense was $\$ 24.1$ million for the current quarter, compared to $\$ 22.9$ million for the prior quarter. Other real estate owned ("OREO") operations expense was $\$ 826$ thousand for the current quarter, compared to $\$ 780$ thousand for the prior quarter.

## Comparison of Operating Results for the Quarters Ended September 30, 2012 and 2011

For the quarter ended September 30, 2012, the Company recognized net income of $\$ 17.7$ million, compared to net income of $\$ 16.8$ million for the quarter ended September 30, 2011. The $\$ 970$ thousand, or $5.8 \%$, increase in net income was due primarily to a $\$ 2.0$ million increase in net interest income, partially offset by a $\$ 1.1$ million increase in other expenses.

Total interest and dividend income for the current quarter was $\$ 79.3$ million compared to $\$ 86.6$ million for the prior year quarter. The $\$ 7.3$ million, or $8.4 \%$, decrease was due to a $\$ 3.8$ million, or $6.1 \%$, decrease in interest income on loans receivable, a $\$ 2.5$ million, or $13.1 \%$, decrease in interest income on MBS, and a $\$ 1.0$ million, or $23.5 \%$, decrease in interest income on investment securities. The decrease in interest income on loans receivable and MBS was due to a decrease in the weighted average yields of the related portfolios. The decrease in interest income on investment securities was due to a decrease in the average balance of the portfolio.

Total interest expense decreased $\$ 9.2$ million, or $21.7 \%$, to $\$ 33.5$ million for the current quarter from $\$ 42.7$ million for the prior year quarter. The decrease in interest expense was due to a $\$ 4.1$ million, or $28.2 \%$, decrease in interest expense on deposits, a $\$ 3.3$ million, or $14.4 \%$, decrease in interest expense on FHLB advances, and a $\$ 1.9$ million, or $34.7 \%$, decrease in interest expense on other borrowings. The decrease in interest expense on deposits was due primarily to a decrease in the weighted average rate of the portfolio, most notably on the certificate of deposit portfolio. The decrease in interest expense on FHLB advances was also due to a decrease in the weighted average rate of the portfolio, partially offset by an increase in the average balance. The decrease in interest expense on other borrowings was due primarily to a decrease in the average balance.

The Bank did not record a provision for credit losses during the current quarter, compared to a provision of $\$ 1.7$ million for the prior year quarter. No provision was recorded in the current quarter due to the continued improvement in the performance of our loan portfolio as evidenced by the decline in our loans 90 or more days delinquent or in foreclosure, and a continued decline in the level of charge-offs. Loans 90 or more days delinquent decreased $\$ 7.0$ million, or $26.6 \%$, from $\$ 26.5$ million at September 30, 2011 to $\$ 19.5$ million at September 30, 2012. Net charge-offs during the current quarter were $\$ 677$ thousand compared to $\$ 1.0$ million for the quarter ended September 30, 2011.

Total other expense was $\$ 24.1$ million for the current quarter compared to $\$ 23.0$ million for the prior year quarter. The $\$ 1.1$ million, or $4.8 \%$, increase between periods was due primarily to an $\$ 810$ thousand increase in other expenses, net, due primarily to a $\$ 452$ thousand increase in expenses related to OREO operations.

CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)
(Dollars in thousands)

|  | For the Three Months Ended September 30, |  |  |  |  | For the Year Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2011 |  | 2012 |  | 2011 |  |
| INTEREST AND DIVIDEND INCOME: |  |  |  |  |  |  |  |  |
| Loans receivable | \$ | 58,218 | \$ | 62,019 | \$ | 236,225 | \$ | 251,909 |
| MBS |  | 16,470 |  | 18,953 |  | 71,156 |  | 71,332 |
| Investment securities |  | 3,409 |  | 4,456 |  | 15,944 |  | 19,077 |
| Capital stock of FHLB |  | 1,133 |  | 1,081 |  | 4,446 |  | 3,791 |
| Cash and cash equivalents |  | 75 |  | 85 |  | 280 |  | 756 |
| Total interest and dividend income |  | 79,305 |  | 86,594 |  | 328,051 |  | 346,865 |
| INTEREST EXPENSE: |  |  |  |  |  |  |  |  |
| FHLB advances |  | 19,403 |  | 22,660 |  | 82,044 |  | 90,298 |
| Deposits |  | 10,480 |  | 14,602 |  | 46,170 |  | 63,568 |
| Other borrowings |  | 3,569 |  | 5,467 |  | 14,956 |  | 24,265 |
| Total interest expense |  | 33,452 |  | 42,729 |  | 143,170 |  | 178,131 |
| NET INTEREST INCOME |  | 45,853 |  | 43,865 |  | 184,881 |  | 168,734 |
| PROVISION FOR CREDIT LOSSES |  | -- |  | 1,650 |  | 2,040 |  | 4,060 |
| NET INTEREST INCOME AFTER |  |  |  |  |  |  |  |  |
| PROVISION FOR CREDIT LOSSES |  | 45,853 |  | 42,215 |  | 182,841 |  | 164,674 |
| OTHER INCOME: |  |  |  |  |  |  |  |  |
| Retail fees and charges |  | 3,957 |  | 4,044 |  | 15,915 |  | 15,509 |
| Insurance commissions |  | 559 |  | 817 |  | 2,772 |  | 3,071 |
| Loan fees |  | 479 |  | 584 |  | 2,113 |  | 2,449 |
| Income from bank-owned life insurance ("BOLI") |  | 345 |  | 476 |  | 1,478 |  | 1,824 |
| Other income, net |  | 489 |  | 513 |  | 1,955 |  | 2,142 |
| Total other income |  | 5,829 |  | 6,434 |  | 24,233 |  | 24,995 |
| OTHER EXPENSES: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 11,545 |  | 11,809 |  | 44,235 |  | 44,913 |
| Communications, information technology, and occupancy |  | 4,407 |  | 4,030 |  | 16,334 |  | 16,051 |
| Deposit and loan transaction costs |  | 1,519 |  | 1,498 |  | 5,381 |  | 5,157 |
| Regulatory and outside services |  | 1,595 |  | 1,653 |  | 5,291 |  | 5,224 |
| Federal insurance premium |  | 1,135 |  | 1,078 |  | 4,444 |  | 5,222 |
| Advertising and promotional |  | 1,257 |  | 1,089 |  | 3,931 |  | 3,723 |
| Contribution to the Foundation |  | -- |  | -- |  | -- |  | 40,000 |
| Other expenses, net |  | 2,676 |  | 1,865 |  | 11,459 |  | 12,027 |
| Total other expenses |  | 24,134 |  | 23,022 |  | 91,075 |  | 132,317 |
| INCOME BEFORE INCOME TAX EXPENSE |  | 27,548 |  | 25,627 |  | 115,999 |  | 57,352 |
| INCOME TAX EXPENSE |  | 9,812 |  | 8,861 |  | 41,486 |  | 18,949 |
| NET INCOME | \$ | 17,736 | \$ | 16,766 | \$ | 74,513 | \$ | 38,403 |

The following is a reconciliation of the basic and diluted earnings per share calculations for the periods noted.

|  | For the Three Months Ended September 30, |  | For the Year Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
|  | (Dollars in thousands, except per share amounts) |  |  |  |
| Net income | \$ 17,736 \$ | 16,766 \$ | 74,513 \$ | 38,403 |
| Income allocated to participating securities (unvested restricted stock) ${ }^{(1)}$ | (43) | -- | (69) | -- |
| Net income available to common stockholders | 17,693 | 16,766 | 74,444 | 38,403 |
| Average common shares outstanding | 150,661,205 | 161,389,198 | 157,704,473 | 162,432,315 |
| Average committed ESOP shares outstanding | 415,494 | 394,528 | 208,505 | 192,959 |
| Total basic average common shares outstanding | 151,076,699 | 161,783,726 | 157,912,978 | 162,625,274 |
| Effect of dilutive restricted stock | -- | 3,100 | -- | 2,747 |
| Effect of dilutive stock options | 1,895 | 3,740 | 3,422 | 4,644 |
| Total diluted average common shares outstanding | 151,078,594 | 161,790,566 | 157,916,400 | 162,632,665 |
| Net earnings per share: |  |  |  |  |
| Basic | \$ 0.11 \$ | 0.10 \$ | 0.47 \$ | 0.24 |
| Diluted | \$ 0.11 \$ | 0.10 \$ | 0.47 \$ | 0.24 |
| Antidilutive stock options and restricted stock, excluded from the diluted average common shares outstanding calculation | 2,006,979 | 900,445 | 1,308,925 | 898,415 |

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## Financial Condition as of September 30, 2012

Total assets decreased $\$ 72.5$ million, from $\$ 9.45$ billion at September 30, 2011 to $\$ 9.38$ billion at September 30, 2012, due primarily to a $\$ 561.8$ million decrease in the securities portfolio, partially offset by an increase of $\$ 458.3$ million in loans receivable, net, and an increase in cash and cash equivalents of $\$ 20.6$ million.

The $\$ 561.8$ million decrease in the securities portfolio during the current fiscal year was due primarily to called and matured investment securities not being fully replaced, including $\$ 300.0$ million at Capitol Federal Financial, Inc., at the holding company level. Cash flows from the securities portfolio not reinvested were used, in part, to repurchase common stock and fund lending operations. At September 30, 2012, Capitol Federal Financial, Inc., at the holding company level, had \$308.6 million in deposit accounts with the Bank and $\$ 60.1$ million in investment securities.

The net loans receivable portfolio increased $\$ 458.3$ million, or $8.9 \%$, to $\$ 5.61$ billion at September 30, 2012, from $\$ 5.15$ billion at September 30, 2011. The increase in the portfolio was due primarily to an increase in one- to four-family loans resulting largely from $\$ 630.2$ million of bulk and correspondent loan purchases during the current fiscal year. Included in the $\$ 630.2$ million of total purchases is $\$ 342.5$ million related to one bulk loan purchase in the fourth quarter of the current fiscal year. The purchase was funded with cash flows from the Bank's securities portfolio, using the FHLB line-of-credit to temporarily fund the purchase due to the timing of those cash flows. The FHLB line-of-credit was repaid before September 30, 2012. The loans are adjustable-rate mortgage loans that reprice annually at various times throughout the year. The weighted average rate of the loans was $2.48 \%$ at the time of purchase, which was higher than the yield available on similar duration securities. The seller of the loans has guaranteed, and has the ability, to repurchase or replace delinquent loans.

The following table presents the principal balance of delinquent and non-performing loans, OREO and related ratios as of the dates shown. In accordance with the OCC Call Report requirements, troubled debt restructurings ("TDRs") that were either nonaccrual at the time of restructuring or did not receive a credit evaluation prior to the restructuring and have not made six consecutive monthly payments per the restructured loan terms are reported as nonaccrual loans at September 30, 2012. This change occurred during the quarter ended March 31, 2012, as it was the first quarter the Bank was required to file a Call Report. During July 2012, the OCC provided guidance to the industry regarding loans that had been discharged under Chapter 7 bankruptcy proceedings where the borrower has not reaffirmed the debt owed to the lender. The OCC requires that these loans be reported as TDRs and nonaccrual, regardless of their delinquency status. As a result of this guidance, the Bank identified $\$ 4.6$ million of these loans that were reported as TDRs at September 30, 2012, of which $\$ 4.3$ million were performing. The $\$ 4.6$ million of loans are included in the non-performing loan amounts in the table below. Management will continue to evaluate and monitor loans in our portfolio at September 30, 2012 that have been discharged under Chapter 7 bankruptcy. We do not anticipate that any results from the continued evaluation of our portfolio will be material. The allowance for credit losses ("ACL") as a percentage of total loans decreased from September 30, 2011 due primarily to the implementation of a loan charge-off policy during the quarter ended March 31, 2012 as the Call Report requirements do not permit the use of SVAs, which were included in the September 30, 2011 ACL.

| September 30, 2012 |  | September 30, 2011 |  |
| :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |
| \$ | 23,270 | \$ | 26,760 |
|  | 29,900 ${ }^{(1)}$ |  | 26,507 |
|  | 8,047 |  | 11,321 |
|  | 11,100 |  | 15,465 |
|  | 0.53 \% |  | 0.51 \% |
|  | 0.40 \% |  | 0.40 \% |
|  | 0.20 \% |  | 0.30 \% |
|  | 37.12 \% |  | 58.34 \% |

Loans 30 to 89 days delinquent
Non-performing loans
OREO
ACL balance
Non-performing loans to total loans
Non-performing assets to total assets
ACL as a percentage of total loans
ACL as a percentage of total non-performing loans
${ }^{(1)}$ Included in the non-performing amount at September 30, 2012 are $\$ 1.0$ million of TDRs that are also reported in the 30 to 89 days delinquent category, and $\$ 9.4$ million that are currently performing in accordance with the restructured terms but are required to be reported as nonaccrual per OCC Call Report requirements.

Total liabilities increased $\$ 60.6$ million, from $\$ 7.51$ billion at September 30, 2011 to $\$ 7.57$ billion at September 30, 2012. The increase was due primarily to a $\$ 55.5$ million increase in deposits. The increase in the deposit portfolio was due primarily to a $\$ 54.9$ million increase in the checking portfolio and a $\$ 44.9$ million increase in the money market portfolio, partially offset by a $\$ 52.0$ million decrease in the certificate of deposit portfolio. Additionally, during the first quarter of fiscal year 2012, a $\$ 150.0$ million repurchase agreement matured and was replaced with a $\$ 150.0$ million fixed-rate FHLB advance, which accounts for the majority of the balance change between periods in both portfolios.

Stockholders’ equity decreased $\$ 133.1$ million, from $\$ 1.94$ billion at September 30, 2011 to $\$ 1.81$ billion at September 30, 2012. The decrease was due primarily to the repurchase of $\$ 149.0$ million of common stock and the payment of $\$ 63.8$ million of dividends, partially offset by net income of $\$ 74.5$ million.

In December 2011, the Company announced that the Board of Directors approved the repurchase of up to $\$ 193.0$ million of the Company's common stock. The Company began repurchasing common stock during the second fiscal quarter and, as of September 30, 2012, had repurchased $12,642,502$ shares at an average price of $\$ 11.78$, or $\$ 149.0$ million. Subsequent to September 30, 2012 through October 12, 2012, the Company repurchased 728,600 shares at an average price of $\$ 11.92$ per share, bringing the total number of shares repurchased during calendar year 2012 to $13,371,102$ at an average price paid of $\$ 11.79$ per share, or $\$ 157.7$ million in total.

The $\$ 63.8$ million of dividends paid during fiscal year 2012 consisted of four regular quarterly dividends totaling $\$ 47.6$ million and a special dividend of $\$ 16.2$ million related to fiscal year 2011 earnings, per the Company's dividend policy. On October 18, 2012, the Company declared a regular quarterly cash dividend of $\$ 0.075$ per share, or approximately $\$ 11.2$ million, payable on November 16, 2012. On October 30, 2012, the Company declared a special year-end dividend of $\$ 0.18$ per share, or approximately $\$ 26.9$ million, payable on December 7, 2012 to stockholders of record as of the close of business on November 23, 2012. The special year-end dividend is the result of the Board of Directors' commitment to distribute to stockholders $100 \%$ of the annual earnings of Capitol Federal Financial, Inc. for fiscal years 2012 and 2011, the first two years after the second-step stock conversion was completed in December 2010. The $\$ 0.18$ per share special year-end dividend was determined by taking the difference between total earnings for fiscal year 2012 and total regular quarterly dividends paid during fiscal year 2012, divided by the number of shares outstanding as of October 30, 2012. Dividend payments depend upon a number of factors including the Company's financial condition and results of operations, the Bank's regulatory capital requirements, regulatory limitations on the Bank's ability to make capital distributions to the Company, and the amount of cash at the holding company.

The following table presents the balance of stockholders' equity and related information as of the dates presented.

|  | September 30,$2012$ |  | $\begin{gathered} \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ |  | September 30,$2011$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | in thousands) |  |  |
| Stockholders' equity | \$ | 1,806,458 | \$ | 1,832,858 | \$ | 1,939,529 |
| Equity to total assets at end of period |  | 19.3 |  | 19.5 |  | 20.5 |

The following table presents a reconciliation of total and net shares outstanding as of September 30, 2012.

Total shares outstanding
155,379,739
Less unallocated ESOP shares and unvested restricted stock
Net shares outstanding
$(5,523,197)$

During fiscal year 2012, grants of stock options and restricted stock were made under the 2012 Equity Incentive Plan. The following table presents the future compensation expense expected to be recognized during each fiscal year presented as a result of the grants during the 2012 fiscal year. The Company recognized $\$ 1.1$ million of compensation expense during the current fiscal year related to grants during the current fiscal year.

| Fiscal Year | Stock Options |  | Restricted Stock |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| 2013 | \$ | 719 | \$ | 1,782 | \$ | 2,501 |
| 2014 |  | 570 |  | 1,401 |  | 1,971 |
| 2015 |  | 570 |  | 1,401 |  | 1,971 |
| 2016 |  | 239 |  | 601 |  | 840 |
| 2017 |  | 51 |  | 132 |  | 183 |
|  | \$ | 2,149 | \$ | 5,317 | \$ | 7,466 |

CAPITOL FEDERAL FINANCIAL, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS (Unaudited)
(Dollars in thousands)

|  | $\begin{gathered} \text { September 30, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS: |  |  |  |  |
| Cash and cash equivalents (includes interest-earning deposits of \$127,544 and \$105,292) | \$ | 141,705 | \$ | 121,070 |
| Securities: |  |  |  |  |
| Available-for-sale ("AFS") at estimated fair value (amortized cost of \$1,367,925 and \$1,443,529) |  | 1,406,844 |  | 1,486,439 |
| Held-to-maturity at amortized cost (estimated fair value of \$1,969,899 and \$2,434,392) |  | 1,887,947 |  | 2,370,117 |
| Loans receivable, net (of ACL of \$11,100 and \$15,465) |  | 5,608,083 |  | 5,149,734 |
| BOLI |  | 58,012 |  | 56,534 |
| Capital stock of FHLB, at cost |  | 132,971 |  | 126,877 |
| Accrued interest receivable |  | 26,092 |  | 29,316 |
| Premises and equipment, net |  | 57,766 |  | 48,423 |
| OREO |  | 8,047 |  | 11,321 |
| Other assets |  | 50,837 |  | 50,968 |
| TOTAL ASSETS | \$ | 9,378,304 | \$ | 9,450,799 |
| LIABILITIES: |  |  |  |  |
| Deposits | \$ | 4,550,643 | \$ | 4,495,173 |
| Advances from FHLB, net |  | 2,530,322 |  | 2,379,462 |
| Other borrowings |  | 365,000 |  | 515,000 |
| Advance payments by borrowers for taxes and insurance |  | 55,642 |  | 55,138 |
| Income taxes payable |  | 918 |  | 2,289 |
| Deferred income tax liabilities, net |  | 25,042 |  | 20,447 |
| Accounts payable and accrued expenses |  | 44,279 |  | 43,761 |
| Total liabilities |  | 7,571,846 |  | 7,511,270 |
| STOCKHOLDERS' EQUITY: |  |  |  |  |
| Preferred stock (\$0.01 par value) 100,000,000 shares authorized; none issued |  | -- |  | -- |
| Common stock ( $\$ 0.01$ par value) 1,400,000,000 shares authorized; $155,379,739$ and $167,498,133$ shares issued and outstanding |  |  |  |  |
| as of September 30, 2012 and September 30, 2011, respectively |  | 1,554 |  | 1,675 |
| Additional paid-in capital |  | 1,292,122 |  | 1,392,567 |
| Unearned compensation, ESOP |  | $(47,575)$ |  | $(50,547)$ |
| Retained earnings |  | 536,150 |  | 569,127 |
| Accumulated other comprehensive income, net of tax |  | 24,207 |  | 26,707 |
| Total stockholders' equity |  | 1,806,458 |  | 1,939,529 |
| TOTAL LIABILITIES AND STOCKHOLDERS’ EQUITY | \$ | 9,378,304 | \$ | 9,450,799 |

Consistent with our goal to operate a sound and profitable financial institution, we actively seek to maintain a "well-capitalized" status for the Bank in accordance with regulatory standards. As of September 30, 2012, the Bank exceeded all regulatory capital requirements. The following table presents the Bank's regulatory capital ratios at September 30, 2012 based upon regulatory guidelines.

|  | Bank <br> Ratios | Regulatory Requirement For "Well-Capitalized" Status |
| :---: | :---: | :---: |
| Tier 1 capital | 14.6 \% | 5.0 \% |
| Tier 1 risk-based capital | 36.5 \% | 6.0 \% |
| Total risk-based capital | 36.8 \% | 10.0 \% |

A reconciliation of the Bank's equity under GAAP to regulatory capital amounts as of September 30, 2012 is as follows (dollars in thousands):

Total Bank equity as reported under GAAP
Unrealized gains on AFS securities
\(\left.\begin{array}{cr}\$ \& 1,379,357 <br>
(24,179) <br>

(73)\end{array}\right]\)| $1,355,105$ |  |
| ---: | ---: |
|  | 11,100 |
| $\$$ | $1,366,205$ |

Capitol Federal Financial, Inc. is the holding company for Capitol Federal Savings Bank. Capitol Federal Savings Bank has 46 branch locations in Kansas and Missouri. Capitol Federal Savings Bank is one of the largest residential lenders in the State of Kansas. News and other information about the Company can be found on the Internet at the Bank's website, http://www.capfed.com.

Except for the historical information contained in this press release, the matters discussed may be deemed to be forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve risks and uncertainties, including changes in economic conditions in the Company's market area, changes in policies by regulatory agencies and other governmental initiatives affecting the financial services industry, fluctuations in interest rates, demand for loans in the Company's market area, the future earnings and capital levels of Capitol Federal Savings Bank, which would affect the ability of the Capitol Federal Financial, Inc. to pay dividends in accordance with its dividend policies, competition, and other risks detailed from time to time in Capitol Federal Financial, Inc.'s SEC reports. Actual results in future periods may differ materially from those currently expected. These forward-looking statements represent Capitol Federal Financial, Inc.'s judgment as of the date of this release. Capitol Federal Financial, Inc. disclaims, however, any intent or obligation to update these forward-looking statements.

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## SUPPLEMENTAL FINANCIAL INFORMATION

## Loan Portfolio

The following table presents information concerning the composition of our loan portfolio in dollar amounts and in percentages (before deductions for undisbursed loan funds, unearned loan fees and deferred costs, and the ACL) as of the dates indicated. The average rate of the portfolio decreased 22 basis points from $4.37 \%$ at June 30 , 2012 to $4.15 \%$ at September 30, 2012 due primarily to the purchase and origination of loans during the quarter with rates less than the average rate of the existing portfolio. The average rate of the portfolio decreased 54 basis points from 4.69\% at September 30, 2011 to $4.15 \%$ at September 30, 2012 due primarily to the endorsement of loans at current market rates, as well as the purchase and origination of loans during the year with rates less than the average rate of the existing portfolio.

|  | September 30, 2012 |  |  |  | June 30, 2012 |  |  |  | September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Average Rate | $\begin{gathered} \% \text { of } \\ \text { Total } \end{gathered}$ | Amount |  | Average Rate | \% of <br> Total | Amount |  | Average Rate | \% of <br> Total |
|  |  |  |  |  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Real Estate Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| One-to four-family | \$ | 5,392,429 | 4.10 \% | 95.5 \% | \$ | 4,995,840 | 4.32 \% | 95.0 \% | \$ | 4,918,778 | 4.65 \% | 94.7 \% |
| Multi-family and commercial |  | 48,623 | 5.64 | 0.9 |  | 49,755 | 6.11 | 1.0 |  | 57,965 | 6.13 | 1.1 |
| Construction |  | 52,254 | 4.08 | 0.9 |  | 52,163 | 4.14 | 1.0 |  | 47,368 | 4.27 | 0.9 |
| Total real estate loans |  | 5,493,306 | 4.11 | 97.3 |  | 5,097,758 | 4.34 | 97.0 |  | 5,024,111 | 4.66 | 96.7 |
| Consumer Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity |  | 149,321 | 5.42 | 2.6 |  | 152,301 | 5.43 | 2.9 |  | 164,541 | 5.48 | 3.2 |
| Other |  | 6,529 | 4.77 | 0.1 |  | 6,744 | 4.76 | 0.1 |  | 7,224 | 5.10 | 0.1 |
| Total consumer loans |  | 155,850 | 5.39 | 2.7 |  | 159,045 | 5.40 | 3.0 |  | 171,765 | 5.46 | 3.3 |
| Total loans receivable |  | 5,649,156 | 4.15 \% | $\underline{100.0}$ \% |  | 5,256,803 | 4.37 \% | 100.0 \% |  | 5,195,876 | 4.69 \% | 100.0 \% |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |
| Undisbursed loan funds |  | 22,874 |  |  |  | 25,451 |  |  |  | 22,531 |  |  |
| ACL |  | 11,100 |  |  |  | 11,777 |  |  |  | 15,465 |  |  |
| Discounts/unearned loan fees |  | 21,468 |  |  |  | 21,246 |  |  |  | 19,093 |  |  |
| Premiums/deferred costs |  | $(14,369)$ |  |  |  | $(11,661)$ |  |  |  | $(10,947)$ |  |  |
| Total loans receivable, net | \$ | 5,608,083 |  |  | \$ | 5,209,990 |  |  | \$ | 5,149,734 |  |  |

The following table summarizes the activity in the loan portfolio for the periods indicated, excluding changes in loans in process, deferred fees, and ACL. Loans that were paid-off as a result of refinances are included in repayments. Loan endorsements are not included in the activity in the following table because a new loan is not generated at the time of the endorsement. The endorsed balance and rate are, however, included in the ending loan portfolio balance and rate.

For the Three Months Ended

|  | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 |  |  | June 30, 2012 |  |  | March 31, 2012 |  |  | December 31, 2011 |  |  |
|  | Amount |  | Rate | Amount |  | Rate | Amount |  | Rate | Amount |  | Rate |
|  |  |  |  |  |  | (Dollars in | usand |  |  |  |  |  |
| Beginning balance | \$ | 5,256,803 | 4.37 \% | \$ | 5,275,296 | 4.45 \% | \$ | 5,282,485 | 4.53 \% | \$ | 5,195,876 | 4.69 \% |
| Originations and refinances: |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed |  | 220,934 | 3.51 |  | 151,724 | 3.78 |  | 139,295 | 3.79 |  | 180,198 | 3.77 |
| Adjustable |  | 50,533 | 3.50 |  | 42,802 | 3.74 |  | 41,139 | 3.67 |  | 57,321 | 3.52 |
| Purchases and Participations: |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed |  | 90,939 | 3.62 |  | 34,567 | 3.94 |  | 31,165 | 4.29 |  | 44,800 | 4.03 |
| Adjustable |  | 360,463 | 2.49 |  | 12,722 | 3.00 |  | 16,426 | 3.07 |  | 53,206 | 3.79 |
| Repayments |  | $(327,972)$ |  |  | $(256,221)$ |  |  | $(228,203)$ |  |  | $(247,928)$ |  |
| Principal charge-offs, net ${ }^{(1)}$ |  | (677) |  |  | (782) |  |  | $(4,546)$ |  |  | (7) |  |
| Other ${ }^{(2)}$ |  | $(1,867)$ |  |  | $(3,305)$ |  |  | $(2,465)$ |  |  | (981) |  |
| Ending balance | \$ | 5,649,156 | 4.15 \% | \$ | 5,256,803 | 4.37 \% | \$ | 5,275,296 | 4.45 \% | \$ | 5,282,485 | 4.53 \% |
|  | For the Year Ended |  |  |  |  |  |  |  |  |  |  |  |
|  | September 30, 2012 |  |  | September 30, 2011 |  |  |  |  |  |  |  |  |
|  | Amount |  | Rate |  | mount | Rate |  |  |  |  |  |  |
|  | - (Dollars in thousands) - Rat |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 5,195,876 | 4.69 \% | \$ | 5,209,313 | 5.07 \% |  |  |  |  |  |  |
| Originations and refinances: |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed |  | 692,151 | 3.69 |  | 658,084 | 4.23 |  |  |  |  |  |  |
| Adjustable |  | 191,795 | 3.60 |  | 179,161 | 3.92 |  |  |  |  |  |  |
| Purchases and Participations: |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed |  | 201,471 | 3.87 |  | 153,060 | 5.15 |  |  |  |  |  |  |
| Adjustable |  | 442,817 | 2.68 |  | 28,911 | 3.60 |  |  |  |  |  |  |
| Repayments |  | $(1,060,324)$ |  |  | $(1,019,307)$ |  |  |  |  |  |  |  |
| Principal charge-offs, net ${ }^{(1)}$ |  | $(6,012)$ |  |  | -- |  |  |  |  |  |  |  |
| Other ${ }^{(2)}$ |  | $(8,618)$ |  |  | $(13,346)$ |  |  |  |  |  |  |  |
| Ending balance | \$ | 5,649,156 | 4.15 \% | \$ | 5,195,876 | 4.69 \% |  |  |  |  |  |  |

${ }^{(1)}$ Principal charge-offs, net represent potential loss amounts that reduce the unpaid principal balance of a loan.
${ }^{(2)}$ "Other" consists of transfers to OREO, endorsement fees advanced and reductions in commitments.

The following table presents the principal balance, weighted average credit score, loan-to-value ("LTV") ratio, and the average principal balance for our one- to four-family loans at the dates presented. Credit scores are typically updated during the last month of the quarter and are obtained from a nationally recognized consumer rating agency. The LTV ratios were based on the current loan balance and either the lesser of the purchase price or original appraisal, or the most recent bank appraisal or broker price opinion. In most cases, the most recent appraisal was obtained at the time of origination.

September 30, 2012

Originated
Correspondent purchases
Bulk purchases

| Balance |  | Credit Score | LTV | Average Loan Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | usands) |  |  |
| \$ | 4,032,581 | 763 | 65 \% | \$ | 124 |
|  | 575,502 | 761 | 65 |  | 326 |
|  | 784,346 | 749 | 67 |  | 316 |
| \$ | 5,392,429 | 761 | 65 \% | \$ | 147 |

September 30, 2011

| September 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance |  | Credit Score | LTV | Average Loan Balance |  |
|  |  | (Dollars in thousands) |  |  |  |
| \$ | 3,986,957 | 763 | 66 \% | \$ | 123 |
|  | 396,063 | 759 | 64 |  | 290 |
|  | 535,758 | 740 | 60 |  | 252 |
| \$ | 4,918,778 | 760 | 65 \% | \$ | 137 |

## Loan Originations

The following table presents loan origination, refinance, and purchase activity for the periods indicated, excluding endorsement activity. During the quarter ended September 30, 2012, the Bank endorsed $\$ 161.0$ million of one- to four-family loans, which reduced the average rate on those loans by 110 basis points. During fiscal year 2012, the Bank endorsed $\$ 868.6$ million of one- to four-family loans, which reduced the average rate on those loans by 112 basis points. Effective during the June 30,2012 quarter, the Bank no longer offers the option to advance the fee to endorse a loan. Loan originations, purchases and refinances are reported together. The fixed-rate one- to four-family loans less than or equal to 15 years have an original maturity at origination of less than or equal to 15 years, while fixed-rate one- to four-family loans greater than 15 years have an original maturity at origination of greater than 15 years. The adjustable-rate one- to four-family loans less than or equal to 36 months have a term to first reset of less than or equal to 36 months at origination and adjustable-rate one- to four-family loans greater than 36 months have a term to first reset of greater than 36 months at origination.

|  | For the Three Months Ended September 30, 2012 |  |  |  | For the Year Ended September 30, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Rate | \% of Total |  | Amount | Rate | \% of Total |
| Fixed-Rate: |  |  |  | (Dollars in thousands) |  |  |  |  |
| One- to four-family |  |  |  |  |  |  |  |  |
| <= 15 years | \$ | 101,627 | 3.05 \% | 14.0 \% | \$ | 323,357 | 3.30 \% | 21.2 \% |
| > 15 years |  | 209,207 | 3.76 | 28.9 |  | 566,465 | 3.96 | 37.1 |
| Multi-family and commercial |  | -- | -- | 0.0 |  | -- | -- | 0.0 |
| Home equity |  | 576 | 7.18 | 0.1 |  | 2,153 | 7.00 | 0.1 |
| Other |  | 463 | 7.98 | 0.1 |  | 1,647 | 7.35 | 0.1 |
| Total fixed-rate |  | 311,873 | 3.54 | 43.1 |  | 893,622 | 3.73 | 58.5 |
| Adjustable-Rate: |  |  |  |  |  |  |  |  |
| One- to four-family |  |  |  |  |  |  |  |  |
| <= 36 months |  | 345,512 | 2.48 | 47.8 |  | 351,881 | 2.48 | 23.0 |
| > 36 months |  | 46,842 | 2.69 | 6.5 |  | 194,897 | 2.97 | 12.8 |
| Multi-family and commercial |  | -- | -- | 0.0 |  | 13,975 | 5.00 | 0.9 |
| Home equity |  | 18,186 | 4.90 | 2.5 |  | 71,400 | 4.87 | 4.7 |
| Other |  | 456 | 3.53 | 0.1 |  | 2,459 | 3.35 | 0.1 |
| Total adjustable-rate |  | 410,996 | 2.61 | 56.9 |  | 634,612 | 2.96 | 41.5 |
| Total originations, refinances and purchases | \$ | 722,869 | 3.01 \% | 100.0 \% | \$ | 1,528,234 | 3.41 \% | 100.0 \% |

Purchased/participation loans included above:
Fixed-Rate:

| Correspondent - one- to four-family | $\$$ | 90,939 | $3.62 \%$ | $\$$ | 200,946 | $3.87 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| Bulk - one- to four-family | -- | -- | 392 | 3.25 |  |  |
| Participations - commercial real estate |  | -- | -- | -- | -- |  |
| Participations - other | -- | -- | 133 | 2.57 |  |  |
|  |  | 30,939 | 3.62 |  | 201,471 | 3.87 |

Adjustable-Rate:

| Correspondent - one- to four-family |  | 18,002 | 2.60 |  | 66,513 | 2.95 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bulk - one- to four-family |  | 342,461 | 2.48 |  | 362,329 | 2.54 |
| Participations - commercial real estate |  | -- | -- |  | 13,975 | 5.00 |
| Participations - other |  | -- | -- |  | -- | -- |
| Total adjustable-rate purchases/participations |  | 360,463 | 2.49 |  | 442,817 | 2.68 |
| Total purchased/participation loans | \$ | 451,402 | 2.72 \% | \$ | 644,288 | 3.05 \% |

The following table presents the origination, refinance and purchase activity in our one- to four-family loan portfolio, excluding endorsement activity, for the quarter and year ended September 30, 2012.


The following tables present the annualized prepayment speeds of our one- to four-family loan portfolio, including construction and non-performing loans, for the quarters ended September 30, 2012 and June 30, 2012. The terms presented in the tables below represent the original terms for our fixed-rate loans, and current terms to repricing for our adjustable-rate loans. Loan refinances are considered a prepayment and are included in the prepayment speeds presented below. The annualized prepayment speeds are presented with and without endorsements.

| Term | September 30, 2012 |  |  |
| :---: | :---: | :---: | :---: |
|  | Principal Balance | Prepayment Speed (annualized) |  |
|  |  | Including Endorsements | Excluding Endorsements |
|  | ars in thousands) |  |  |

Fixed-rate one-to four-family loans:

| 15 years or less | \$ | 1,059,422 | 29.74 \% | 19.81 \% |
| :---: | :---: | :---: | :---: | :---: |
| More than 15 years |  | 3,189,398 | 34.79 | 19.36 |
|  |  | 4,248,820 | 33.53 | 19.47 |
| Adjustable-rate one-to four-family loans: |  |  |  |  |
| 36 months or less |  | 887,491 | 21.38 | 17.58 |
| More than 36 months |  | 298,236 | 31.50 | 22.14 |
|  |  | 1,185,727 | 23.92 | 18.73 |
| Total one-to four-family loans | \$ | 5,434,547 | 31.43 \% | 19.31 \% |



## Asset Quality

The following tables present loans 30 to 89 days delinquent, non-performing loans, and OREO at the dates indicated. Correspondent purchased loans are included with originated loans and bulk purchased loans are reported as purchased loans. Non-performing loans are nonaccrual loans that are 90 or more days delinquent, are in the process of foreclosure, or TDRs that are required to be reported as nonaccrual due to OCC Call Report requirements.

|  | Loans Delinquent for 30 to 89 Days at: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 |  |  | $\begin{gathered} \hline \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \hline \text { September 30, } \\ 2011 \\ \hline \end{gathered}$ |  |  |
|  | Number | Amount |  | Number | Amount |  | Number | Amount |  |
| Loans 30 to 89 Days Delinquent: One- to four-family: |  |  |  | (Dollars | thou |  |  |  |  |
| Originated | 145 | \$ | 14,948 | 138 | \$ | 14,658 | 178 | \$ | 19,710 |
| Purchased | 39 |  | 7,695 | 37 |  | 8,463 | 34 |  | 6,199 |
| Multi-family and commercial | -- |  | -- | -- |  | -- | -- |  | -- |
| Construction | -- |  | -- | -- |  | -- | -- |  | -- |
| Consumer Loans: |  |  |  |  |  |  |  |  |  |
| Home equity | 28 |  | 521 | 31 |  | 526 | 43 |  | 759 |
| Other | 16 |  | 106 | 13 |  | 128 | 14 |  | 92 |
|  | 228 | \$ | 23,270 | 219 | \$ | 23,775 | 269 | \$ | 26,760 |
| 30 to 89 days delinquent loans to total loans receivable, net |  |  | 0.41 |  |  | 0.46 \% |  |  | 0.52 \% |

Non-Performing Loans and OREO at:


Loans 90 or More Days Delinquent or in Foreclosure:
One- to four-family:
Originated
Purchased
Consumer Loans:
Home equity
Other

Nonaccrual TDRs less than 90 Days Delinquent: ${ }^{(1)}$ One- to four-family:
Originated
Purchased
Consumer Loans

Total non-performing loans
Non-performing loans as a percentage of total loans
OREO:
One- to four-family:
Originated ${ }^{(2)}$
Consumer Loans:
Home equity
Other
Other ${ }^{(3)}$

Total non-performing assets
Non-performing assets as a percentage of total assets

[^1]The following table presents the activity for the ACL and related ratios at the dates and for the periods indicated. In January 2012, management implemented a loan charge-off policy as OCC Call Report requirements do not permit the use of SVAs, which the Bank was previously utilizing for potential loan losses, as permitted by our previous regulator. As a result of the implementation of the charge-off policy, $\$ 3.5$ million of SVAs were charged-off during the March 31, 2012 quarter, which are reflected in the activity for the year ended September 30, 2012. These charge-offs did not impact the provision for credit losses, and therefore had no additional income statement impact, as the amounts were expensed in previous periods.

|  | For the Three Months Ended September 30, |  |  |  |  | For the Year Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 |  | 2011 |  | 2012 |  | 2011 |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 11,777 | \$ | 14,856 | \$ | 15,465 | \$ | 14,892 |
| Charge-offs: |  |  |  |  |  |  |  |  |
| One- to four-family loans--originated |  | 78 |  | 115 |  | 892 |  | 414 |
| One- to four-family loans--purchased |  | 534 |  | 922 |  | 5,186 |  | 2,928 |
| Multi-family and commercial loans |  | -- |  | -- |  | -- |  | -- |
| Construction |  | -- |  | -- |  | -- |  | -- |
| Home equity |  | 84 |  | -- |  | 330 |  | 133 |
| Other consumer loans |  | 3 |  | 4 |  | 27 |  | 12 |
| Total charge-offs |  | 699 |  | 1,041 |  | 6,435 |  | 3,487 |
| Recoveries: |  |  |  |  |  |  |  |  |
| One- to four-family loans--originated |  | 16 |  | -- |  | 16 |  | -- |
| One- to four-family loans--purchased |  | 2 |  | -- |  | 8 |  | -- |
| Multi-family and commercial loans |  | -- |  | -- |  | -- |  | -- |
| Construction |  | -- |  | -- |  | -- |  | -- |
| Home equity |  | 4 |  | -- |  | 6 |  | -- |
| Other consumer loans |  | -- |  | -- |  | -- |  | -- |
| Recoveries |  | 22 |  | -- |  | 30 |  | -- |
| Net charge-offs |  | 677 |  | 1,041 |  | 6,405 |  | 3,487 |
| Provision for loan losses |  | -- |  | 1,650 |  | 2,040 |  | 4,060 |
| Balance at end of period | \$ | 11,100 | \$ | 15,465 | \$ | 11,100 | \$ | 15,465 |
| Ratio of net charge-offs during the period to |  |  |  |  |  |  |  |  |
| Ratio of net charge-offs during the period to average non-performing assets |  | 1.84 |  | 2.74 |  | 16.91 |  | 8.75 |
| ACL to non-performing loans at period end |  | 37.12 |  | 58.34 |  |  |  |  |
| ACL to loans receivable, net at period end |  | 0.20 |  | 0.30 |  |  |  |  |

## Securities Portfolio

The following table presents the distribution of our MBS and investment securities portfolios, at amortized cost, at the dates indicated. The majority of the MBS and investment portfolios are composed of securities issued by U.S. government sponsored enterprises ("GSEs"). The weighted average life ("WAL") is the estimated remaining maturity (in years) after projected prepayment speeds and projected call option assumptions have been applied. Yields on tax-exempt securities are not calculated on a taxable equivalent basis

| September 30, 2012 |  |  |  | June 30, 2012 |  |  |  | September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance |  | Yield | WAL |  | alance | Yield | WAL |  | Blance | Yield | WAL |
|  |  |  |  | (Dollars in thousands) |  |  |  |  |  |  |  |
| \$ | 1,505,480 | 2.85 \% | 3.1 | \$ | 1,630,197 | 2.93 \% | 3.7 | \$ | 1,476,660 | 3.51 \% | 4.2 |
|  | 907,386 | 1.14 | 0.8 |  | 1,135,943 | 1.15 | 0.8 |  | 1,380,028 | 1.09 | 0.9 |
|  | 47,769 | 2.94 | 2.0 |  | 53,346 | 2.95 | 2.0 |  | 59,622 | 3.02 | 2.3 |
|  | 2,460,635 | 2.22 | 2.2 |  | 2,819,486 | 2.21 | 2.5 |  | 2,916,310 | 2.36 | 2.6 |
|  | 792,325 | 2.65 | 5.8 |  | 845,258 | 2.72 | 6.3 |  | 893,655 | 2.85 | 7.1 |
|  | 2,912 | 1.65 | 24.7 |  | 2,932 | 1.72 | 25.0 |  | 3,681 | 1.60 | 25.7 |
|  | 795,237 | 2.64 | 5.9 |  | 848,190 | 2.72 | 6.4 |  | 897,336 | 2.85 | 7.2 |
| \$ | 3,255,872 | 2.33 \% | 3.1 | \$ | 3,667,676 | 2.33 \% | 3.4 | \$ | 3,813,646 | 2.47 \% | 3.7 |

The following table provides a summary of the activity in our portfolio of MBS for the periods presented. The yields and WALs for purchases are presented as recorded at the time of purchase. The yields for the beginning balances are as of the last day of the period previous to the period presented and the yields for the ending balances are as of the last day of the period presented and are generally derived from recent prepayment activity on the securities in the portfolio as of the dates presented. The beginning and ending WAL is the estimated remaining maturity (in years) after projected prepayment speeds have been applied.

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 |  |  |  | June 30, 2012 |  |  |  | March 31, 2012 |  |  |  | December 31, 2011 |  |  |  |
|  | Amount |  | Yield | WAL | Amount |  | Yield | WAL | Amount |  | Yield | WAL | Amount |  | Yield | WAL |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance - carrying value | \$ | 2,510,659 | 2.86\% | 4.6 | \$ | 2,626,544 | 2.91\% | 5.1 | \$ | 2,405,685 | 3.10\% | 5.0 | \$ | 2,412,076 | 3.26\% | 5.3 |
| Maturities and repayments |  | $(175,776)$ |  |  |  | $(152,162)$ |  |  |  | $(142,937)$ |  |  |  | $(152,322)$ |  |  |
| Net amortization of premiums/(discounts) |  | $(1,875)$ |  |  |  | $(1,625)$ |  |  |  | $(1,550)$ |  |  |  | $(1,507)$ |  |  |
| Purchases: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed |  | -- | -- | -- |  | 41,510 | 1.91 | 4.4 |  | 313,481 | 1.86 | 4.5 |  | 126,498 | 2.12 | 4.2 |
| Adjustable |  | -- | -- | -- |  | -- | -- | -- |  | 52,867 | 1.69 | 6.3 |  | 22,887 | 2.20 | 4.5 |
| Change in valuation on AFS securities |  | (66) |  |  |  | $(3,608)$ |  |  |  | $(1,002)$ |  |  |  | $(1,947)$ |  |  |
| Ending balance - carrying value | \$ | 2,332,942 | 2.78\% | 4.0 | \$ | 2,510,659 | 2.86\% | 4.6 | \$ | 2,626,544 | 2.91\% | 5.1 | \$ | 2,405,685 | 3.10\% | 5.0 |

## For the Year Ended September 30,



Beginning balance - carrying value
Maturities and repayments
Net amortization of premiums/(discounts)
Purchases:
Fixed
Adjustable
Change in valuation on AFS securities
Ending balance - carrying value

The following tables provide a summary of the activity of investment securities for the periods presented. The yields and WALs for purchases are presented as recorded at the time of purchase. The yields for the beginning balances are as of the last day of the period previous to the period presented and the yields for the ending balances are as of the last day of the period presented. The beginning and ending WALs represent the estimated remaining maturity (in years) of the securities after projected call dates have been considered, based upon market rates at each date presented.

## Beginning balance - carrying value

Maturities and calls
Net amortization of premiums/(discounts)

## Purchases:

Fixed
Change in valuation on AFS securities Ending balance - carrying value

Beginning balance - carrying value
Maturities and calls
Net amortization of premiums/(discounts)

## Purchases:

Fixed
Change in valuation on AFS securities
Ending balance - carrying value

For the Three Months Ended

| September 30, 2012 |  |  |  | June 30, 2012 |  |  |  | March 31, 2012 |  |  |  | December 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amount |  | Yield | WAL | Amount |  | Yield | WAL | Amount |  | Yield | WAL | Amount |  | Yield | WAL |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$ | 1,195,589 | 1.23\% | 0.9 | \$ | 1,253,937 | 1.22\% | 1.5 | \$ | 1,294,462 | 1.25\% | 1.0 | \$ | 1,444,480 | 1.17\% | 1.0 |
|  | $(309,012)$ |  |  |  | $(112,150)$ |  |  |  | $(328,306)$ |  |  |  | $(424,991)$ |  |  |
|  | (331) |  |  |  | (553) |  |  |  | (663) |  |  |  | (558) |  |  |
|  | 75,190 | 0.80 | 2.2 |  | 52,141 | 0.98 | 3.0 |  | 290,015 | 1.00 | 3.4 |  | 273,955 | 1.29 | 2.2 |
|  | 413 |  |  |  | 2,214 |  |  |  | $(1,571)$ |  |  |  | 1,576 |  |  |
| \$ | 961,849 | 1.23\% | 1.0 | \$ | 1,195,589 | 1.23\% | 0.9 | \$ | 1,253,937 | 1.22\% | 1.5 | \$ | 1,294,462 | 1.25\% | 1.0 |

## For the Year Ended September 30,



## Deposit Portfolio

The following table presents the amount, average rate and percentage of total deposits for checking, savings, money market, retail certificates of deposit, and public units/brokered deposits at the dates presented.

|  | September 30, 2012 |  |  |  | June 30, 2012 |  |  |  | September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Average Rate | $\%$ of <br> Total | Amount |  | Average <br> Rate | $\begin{aligned} & \hline \text { \% of } \\ & \text { Total } \end{aligned}$ | Amount |  | Average Rate | \% of <br> Total |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Checking | \$ | 606,504 | 0.04 \% | 13.3 \% | \$ | 607,391 | 0.08 \% | 13.2 \% | \$ | 551,632 | 0.08 \% | 12.3 \% |
| Savings |  | 260,933 | 0.11 | 5.8 |  | 263,247 | 0.14 | 5.7 |  | 253,184 | 0.41 | 5.6 |
| Money market |  | 1,110,962 | 0.25 | 24.4 |  | 1,098,931 | 0.30 | 24.0 |  | 1,066,065 | 0.35 | 23.7 |
| Retail certificates of deposit |  | 2,295,941 | 1.49 | 50.4 |  | 2,347,195 | 1.56 | 51.1 |  | 2,434,187 | 1.91 | 54.2 |
| Public units/brokered deposits |  | 276,303 | 0.98 | 6.1 |  | 275,673 | 0.97 | 6.0 |  | 190,105 | 1.31 | 4.2 |
|  | \$ | 4,550,643 | 0.89 \% | 100.0 \% | \$ | 4,592,437 | 0.95 \% | 100.0 \% | \$ | 4,495,173 | 1.21 \% | 100.0 \% |

As of September 30, 2012, certificates of deposit were scheduled to mature as follows:


## Borrowings

The following table presents the maturity of FHLB advances, at par, and repurchase agreements as of September 30, 2012. The balance of FHLB advances excludes the deferred gains on the interest rate swaps terminated during a prior fiscal year and deferred prepayment penalties.

| Maturity by Fiscal year | FHLB <br> Advances <br> Amount |  | Repurchase Agreements Amount |  | Weighted <br> Average Contractual Rate | Weighted <br> Average Effective <br> Rate ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Dollars in | san |  |  |  |
| 2013 | \$ | 325,000 | \$ | 145,000 | 3.68 \% | 4.06 \% |
| 2014 |  | 450,000 |  | 100,000 | 3.33 | 3.95 |
| 2015 |  | 600,000 |  | 20,000 | 1.73 | 1.95 |
| 2016 |  | 575,000 |  | -- | 2.29 | 2.91 |
| 2017 |  | 400,000 |  | -- | 3.17 | 3.21 |
| 2018 |  | 200,000 |  | 100,000 | 2.90 | 2.90 |
|  | \$ | 2,550,000 | \$ | 365,000 | 2.77 \% | 3.13 \% |



The following table presents the maturity of borrowings and certificates of deposit, split between retail and public unit/brokered deposit amounts, for the next four quarters, as of September 30, 2012.


The following table presents FHLB advance activity, at par, and repurchase agreement activity for the periods shown. The balance of FHLB advances excludes the deferred gains on the terminated interest rate swaps and deferred prepayment penalties. Line of credit activity is excluded from the following table due to the short-term nature of the borrowings. The effective rate includes the net impact of the amortization of deferred prepayment penalties resulting from the prepayment of certain FHLB advances and deferred gains related to the termination of interest rate swaps. Rates on new borrowings are fixed-rate. The weighted average maturity ("WAM") is the remaining weighted average contractual term in years. The beginning and ending WAMs represent the remaining maturity at each date presented. For new borrowings, the WAMs presented are as of the date of issue.

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 |  |  |  | June 30, 2012 |  |  |  | March 31, 2012 |  |  |  | December 31, 2011 |  |  |  |
|  | Amount | Contractual Rate | Effective Rate | WAM | Amount | Contractual Rate | Effective Rate $\qquad$ | WAM | $\frac{\text { Amount }}{\text { thousands) }}$ | Contractual Rate | Effective <br> Rate | WAM | Amount | Contractual Rate | Effective <br> Rate | WAM |
| Beginning principal balance | \$2,915,000 | 2.89\% | 3.25\% | 2.8 | \$2,915,000 | 2.89\% | 3.24\% | 3.1 | \$2,915,000 | 3.19\% | 3.46\% | 3.0 | \$2,915,000 | 3.48\% | 3.76\% | 3.0 |
| Maturities \& prepayments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FHLB advances | $(100,000)$ | 4.27 | 4.27 |  | -- | -- | -- |  | $(350,000)$ | 3.22 | 3.22 |  | $(100,000)$ | 3.94 | 3.94 |  |
| Repurchase agreements | -- | -- | -- |  | -- | -- | -- |  | -- | -- | -- |  | $(150,000)$ | 4.41 | 4.41 |  |
| New borrowings: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FHLB advances | 100,000 | 0.83 | 0.83 | 4.0 | -- | -- | -- | -- | 350,000 | 0.76 | 1.36 | 3.3 | 250,000 | 0.84 | 0.84 | 2.9 |
| Ending principal balance | \$2,915,000 | 2.77\% | 3.13\% | 2.7 | \$2,915,000 | 2.89\% | 3.25\% | 2.8 | \$2,915,000 | 2.89\% | 3.24\% | 3.1 | \$2,915,000 | 3.19\% | 3.46\% | 3.0 |


|  | For the Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 |  |  |  | September 30, 2011 |  |  |  |
|  | Contractual Effective |  |  |  | Contractual Effective |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Beginning principal balance | \$2,915,000 | 3.48\% | 3.76\% | 3.0 | \$2,991,000 | 3.70\% | 3.97\% | 3.0 |
| Maturities \& prepayments: |  |  |  |  |  |  |  |  |
| FHLB advances | $(550,000)$ | 3.54 | 3.54 |  | $(276,000)$ | 4.87 | 4.87 |  |
| Repurchase agreements | $(150,000)$ | 4.41 | 4.41 |  | $(200,000)$ | 3.79 | 3.79 |  |
| New borrowings: |  |  |  |  |  |  |  |  |
| FHLB advances | 700,000 | 0.80 | 1.10 | 3.3 | 300,000 | 2.82 | 2.82 | 6.9 |
| Repurchase agreements | -- | -- | -- | -- | 100,000 | 3.35 | 3.35 | 7.0 |
| Ending principal balance | \$2,915,000 | 2.77\% | 3.13\% | 2.7 | \$2,915,000 | 3.48\% | 3.76\% | 3.0 |

## Average Rates and Lives

The following table presents the weighted average yields/rates and WALs (in years) of some of our assets and liabilities as of September 30, 2012. Yields are presented only for investment securities and MBS, and include the amortization of fees, costs, premiums and discounts which are considered adjustments to the yield.

|  | September 30, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Yield/Rate | WAL |
|  | (Dollars in thousands) |  |  |  |
| Investment securities ${ }^{(1)}$ | \$ | 961,849 | 1.23 \% | 1.0 |
| MBS ${ }^{(1)}$ |  | 2,332,942 | 2.78 | 4.0 |
| Loans receivable: ${ }^{(2)}$ |  |  |  |  |
| Fixed-rate one- to four-family: |  |  |  |  |
| <= 15 years |  | 1,059,416 | 4.00 | 2.6 |
| > 15 years |  | 3,157,909 | 4.53 | 3.6 |
| Adjustable-rate one- to four-family: |  |  |  |  |
| <= 36 months |  | 460,444 | 2.73 | 3.6 |
| > 36 months |  | 714,660 | 3.26 | 2.7 |
| All other loans |  | 256,727 | 5.17 | 1.4 |
| Total loans receivable |  | 5,649,156 | 4.15 | 3.2 |
| Transaction deposits ${ }^{(3)}$ |  | 1,978,399 | 0.17 | 6.8 |
| Certificates of deposit |  | 2,572,244 | 1.44 | 1.5 |
| Borrowings ${ }^{(4)}$ |  | 2,915,000 | 2.77 | 2.7 |

${ }^{(1)}$ The WAL of investment securities and MBS is the estimated remaining maturity after projected prepayment speeds and projected call option assumptions have been applied.
${ }^{(2)}$ The WAL of the loans receivable portfolio is derived from a proprietary interest rate risk model, which takes into account prepayment speeds.
${ }^{(3)}$ The WAL of transaction (checking, savings, and money market) deposits is derived from a proprietary interest rate risk model and based upon historical analysis of decay rates on deposit accounts.
${ }^{(4)}$ The rate presented is the contractual rate and the amount includes FHLB advances at par value.
At September 30, 2012, the Bank's one-year gap between the amount of interest-earning assets and interest-bearing liabilities projected to reprice was $\$ 2.13$ billion, or $22.8 \%$ of total assets. If we experience the magnitude of asset repricing as indicated by the one-year gap, and interest rates decrease, downward pressure may be placed on our net interest margin. Should interest rates rise, the amount of interest-earning assets expected to reprice will likely decrease from estimated levels as borrowers and agency debt issuers have less economic incentive to modify their costs of borrowings. If interest rates were to increase 200 basis points, the Bank's oneyear gap would be $\$ 242.0$ million, or $2.6 \%$ of total assets. The significant decrease in the positive gap amount in the +200 basis point scenario at September 30, 2012 is due to a significant decrease in the amount of assets expected to reprice if rates were to increase 200 basis points. The amount of interest-bearing liabilities expected to reprice in a given period is not usually impacted by changes in interest rates because the Bank's borrowings and certificate of deposit portfolios have contractual maturities and generally cannot be terminated early without a prepayment penalty. The majority of interest-earning assets anticipated to reprice in the coming year are repayments and prepayments on mortgage loans and MBS, both of which include the option to prepay without a fee being paid by the contract holder. As interest rates decrease, borrowers have an economic incentive to refinance or endorse their loans to the lower market interest rates. This was evident by the volume of mortgages that were endorsed or refinanced during fiscal years 2011 and 2012 as a result of the decrease in market interest rates. Cash flows from the Bank's callable investment securities are anticipated to continue in the coming year as the issuers of these securities will likely exercise their option to call the securities in order to issue new debt securities at lower market rates. Any decrease in the net interest margin due to interest-earning assets repricing downward will likely be partially offset by a further decrease in our cost of funds. While the ability to lower the Bank's cost of deposits is somewhat limited by the already low cost of this portfolio, the Bank has $\$ 325.0$ million of borrowings schedule to mature in the upcoming year with a weighted contractual rate of $3.68 \%$.

In addition, in September of 2012, the Federal Reserve Board announced a third round of quantitative easing by pledging to purchase an additional $\$ 40$ billion of agency MBS per month, which has resulted in a significant decrease in the yields available on MBS and investment securities. This will likely have a negative impact on the Bank's net interest rate margin over time as the yields on reinvested asset cash flows are declining at a faster pace than the rates on the Bank's liabilities.

## Average Balance Sheet

The following tables present the average balances of our assets, liabilities and stockholders' equity and the related annualized yields and rates on our interest-earning assets and interest-bearing liabilities for the periods indicated and the weighted average yield/rate on our interest-earning assets and interest-bearing liabilities at September 30, 2012. Average yields are derived by dividing annualized income by the average balance of the related assets and average rates are derived by dividing annualized expense by the average balance of the related liabilities, for the periods shown. Average outstanding balances are derived from average daily balances. The yields and rates include amortization of fees, costs, premiums and discounts which are considered adjustments to yields/rates. Yields on tax-exempt securities were not calculated on a tax-equivalent basis

## Assets:

Interest-earning assets:
Loans receivable ${ }^{(1)}$

MBS $^{(2)}$
Investment securities ${ }^{(2)^{(3)}}$
Capital stock of FHLB
Cash and cash equivalents
Total interest-earning assets ${ }^{(1)(2)}$
Other noninterest-earning assets
Total assets

Liabilities and stockholders' equity:
Interest-bearing liabilities:
Checking
Savings
Money market
Certificates
Total deposits
FHLB advances ${ }^{(4)}$
Repurchase agreements
Other borrowings Total borrowings
Total interest-bearing liabilities
Other noninterest-bearing liabilities
Stockholders' equity
Total liabilities and stockholders' equity

| At | For the Year Ended September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2012 | 2012 |  |  |  |  | 2011 |  |  |  |  |
| Yield/ <br> Rate | Average Outstanding Balance |  | Interest <br> Earned/ <br> Paid |  | Yield/ <br> Rate | $\mathbf{O}$ | rage anding ance |  |  | Yield/ <br> Rate |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| 4.16\% | \$ | 5,259,007 | \$ | 236,225 | 4.49\% | \$ | 5,145,953 | \$ | 251,909 | 4.90\% |
| 2.78 |  | 2,445,953 |  | 71,156 | 2.91 |  | 2,044,897 |  | 71,332 | 3.49 |
| 1.23 |  | 1,243,073 |  | 15,944 | 1.28 |  | 1,566,937 |  | 19,077 | 1.22 |
| 3.40 |  | 129,687 |  | 4,446 | 3.43 |  | 123,817 |  | 3,791 | 3.06 |
| 0.25 |  | 113,120 |  | 280 | 0.25 |  | 306,958 |  | 756 | 0.25 |
| 3.44 |  | 9,190,840 |  | 328,051 | 3.57 |  | 9,188,562 |  | 346,865 | 3.77 |
|  |  | 235,852 |  |  |  |  | $234,315$ |  |  |  |
|  | \$ | 9,426,692 |  |  |  | \$ | 9,422,877 |  |  |  |


| 0.04\% | \$ | 568,262 | \$ | 421 | 0.07\% | \$ | 518,526 | \$ | 441 | 0.09\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.11 |  | 258,626 |  | 408 | 0.16 |  | 245,994 |  | 1,225 | 0.49 |
| 0.25 |  | 1,096,133 |  | 3,457 | 0.32 |  | 1,024,523 |  | 5,307 | 0.52 |
| 1.44 |  | 2,610,204 |  | 41,884 | 1.60 |  | 2,776,293 |  | 56,595 | 2.04 |
| 0.89 |  | 4,533,225 |  | 46,170 | 1.02 |  | 4,565,336 |  | 63,568 | 1.39 |
| 3.03 |  | 2,507,648 |  | 82,044 | 3.28 |  | 2,386,380 |  | 90,298 | 3.79 |
| 3.83 |  | 382,350 |  | 14,956 | 3.85 |  | 581,507 |  | 23,410 | 3.97 |
| -- |  | -- |  | -- | -- |  | 27,612 |  | 855 | 3.05 |
| 3.13 |  | 2,889,998 |  | 97,000 | 3.35 |  | 2,995,499 |  | 114,563 | 3.82 |
| 1.76 |  | 7,423,223 |  | 143,170 | 1.93 |  | 7,560,835 |  | 178,131 | 2.35 |
|  |  | 108,142 |  |  |  |  | 118,603 |  |  |  |
|  |  | 1,895,327 |  |  |  |  | 1,743,439 |  |  |  |
|  | \$ | 9,426,692 |  |  |  | \$ | 9,422,877 |  |  |  |


|  | At | For the Year Ended September 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 | 2012 |  |  | 2011 |  |  |  |
|  | Yield/ <br> Rate | Average Outstanding Balance | Interest <br> Earned/ <br> Paid | Yield/ <br> Rate | Average Outstanding Balance | Interest <br> Earned/ |  | Yield/ <br> Rate |
|  |  | (Dollars in thousands) |  |  |  |  |  |  |
| Net interest income ${ }^{(5)}$ |  |  | \$ 184,881 |  |  | \$ | 168,734 |  |
| Net interest rate spread ${ }^{(6)}$ | 1.68\% |  |  | 1.64\% |  |  |  | 1.42\% |
| Net interest-earning assets |  | \$ 1,767,617 |  |  | \$ 1,627,727 |  |  |  |
| Net interest margin ${ }^{(7)}$ |  |  |  | 2.01 |  |  |  | 1.84 |
| Ratio of interest-earning assets |  |  |  |  |  |  |  |  |
| to interest-bearing liabilities |  |  |  | 1.24 |  |  |  | 1.22 |
| Selected performance ratios: |  |  |  |  |  |  |  |  |
| Return on average assets |  |  |  | 0.79\% |  |  |  | 0.41\% |
| Return on average equity |  |  |  | 3.93 |  |  |  | 2.20 |
| Average equity to average assets |  |  |  | 20.11 |  |  |  | 18.50 |
| Operating expense ratio |  |  |  | 0.97 |  |  |  | 1.40 |
| Efficiency ratio |  |  |  | 43.55 |  |  |  | 68.30 |
|  |  |  |  |  |  |  |  | (Concluded) |

 include loans held-for-sale ("LHFS").
${ }^{(2)}$ MBS and investment securities classified as AFS are stated at amortized cost, adjusted for unamortized purchase premiums or discounts.
${ }^{(3)}$ The average balance of investment securities includes an average balance of nontaxable securities of $\$ 54.5$ million and $\$ 63.9$ million for the years ended September 30, 2012 and September 30 , 2011 , respectively.
${ }^{(4)}$ The balance and rate of FHLB advances are stated net of deferred gains and deferred prepayment penalties.
${ }^{(5)}$ Net interest income represents the difference between interest income earned on interest-earning assets, such as loans, investment securities, and MBS, and interest paid on interest-bearing liabilities, such as deposits, FHLB advances, and other borrowings. Net interest income depends on the balance of interest-earning assets and interest-bearing liabilities, and the interest rates earned or paid on them.
${ }^{(6)}$ Net interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
${ }^{(7)}$ Net interest margin represents net interest income as a percentage of average interest-earning assets.

For the Three Months Ended

| September 30, 2012 |  |  |  |  | June 30, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Interest <br> Earned/ Paid |  | Yield/ <br> Rate | Average Outstanding Balance |  | Interest <br> Earned/ <br> Paid |  | Yield/ <br> Rate |
| (Dollars in thousands) $-\square$ |  |  |  |  |  |  |  |  |  |
| \$ | 5,389,577 | \$ | 58,218 | 4.32\% | \$ | 5,217,454 | \$ | 57,547 | 4.41\% |
|  | 2,401,402 |  | 16,470 | 2.74 |  | 2,551,531 |  | 18,144 | 2.84 |
|  | 1,095,620 |  | 3,409 | 1.24 |  | 1,229,605 |  | 3,783 | 1.23 |
|  | 132,154 |  | 1,133 | 3.41 |  | 130,597 |  | 1,111 | 3.42 |
|  | 120,865 |  | 75 | 0.25 |  | 95,974 |  | 60 | 0.25 |
|  | 9,139,618 |  | 79,305 | 3.47 |  | 9,225,161 |  | 80,645 | 3.50 |
|  | 239,183 |  |  |  |  | 235,564 |  |  |  |
| \$ | 9,378,801 |  |  |  |  | 9,460,725 |  |  |  |

Liabilities and stockholders' equity:
Interest-bearing liabilities:
Checking
Savings
Money market
Certificates
Total deposits
FHLB advances ${ }^{(4)}$
Repurchase agreements
Total borrowings
Total interest-bearing liabilities
Other noninterest-bearing liabilities
Stockholders' equity
Total liabilities and stockholders' equity

| \$ | 585,070 | \$ | 90 | 0.06\% | \$ | 591,302 | \$ | 115 | 0.08\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 262,092 |  | 77 | 0.12 |  | 262,841 |  | 95 | 0.15 |
|  | 1,109,627 |  | 781 | 0.28 |  | 1,103,249 |  | 824 | 0.30 |
|  | 2,594,958 |  | 9,532 | 1.46 |  | 2,628,067 |  | 10,034 | 1.53 |
|  | 4,551,747 |  | 10,480 | 0.92 |  | 4,585,459 |  | 11,068 | 0.97 |
|  | 2,530,677 |  | 19,403 | 3.05 |  | 2,526,349 |  | 19,859 | 3.16 |
|  | 365,000 |  | 3,569 | 3.83 |  | 365,000 |  | 3,530 | 3.83 |
|  | 2,895,677 |  | 22,972 | 3.15 |  | 2,891,349 |  | 23,389 | 3.25 |
|  | 7,447,424 |  | 33,452 | 1.79 |  | 7,476,808 |  | 34,457 | 1.85 |
|  | 109,842 |  |  |  |  | 99,825 |  |  |  |
|  | 1,821,535 |  |  |  |  | 1,884,092 |  |  |  |
| \$ | 9,378,801 |  |  |  | \$ | 9,460,725 |  |  |  |



## For the Three Months Ended



For the Three Months Ended

| ree |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2012 |  |  | September 30, 2011 |  |  |
| Average | Interest |  | Average | Interest |  |
| Outstanding Balance | Earned/ Paid | Yield/ <br> Rate | Outstanding Balance | Earned/ Paid | Yield/ <br> Rate |

Net interest income ${ }^{(5)}$
Net interest rate spread ${ }^{(6)}$
Net interest-earning assets $\xlongequal{\$ \quad 45,853}$
$\qquad$

|  |  |  | \$ | 43,865 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.68\% |  |  |  |  | 1.47\% |
|  | \$ | 1,820,009 |  |  |  |
| 2.01 |  |  |  |  | 1.89 |
| 1.23 |  |  |  |  | 1.24 |

Ratio of interest-earning assets
to interest-bearing liabilities

Selected performance ratios:
Return on average assets (annualized)
0.76\%
0.70\%

Return on average equity (annualized)
3.89
3.45

Average equity to average assets
Operating expense ratio (annualized)
Efficiency ratio
19.42
1.03
46.70
${ }^{(1)}$ Calculated net of unearned loan fees and deferred costs, and undisbursed loan funds. Loans that are 90 or more days delinquent are included in the loans receivable average balance with a yield of zero percent. Balance includes mortgage LHFS.
${ }^{(2)}$ MBS and investment securities classified as AFS are stated at amortized cost, adjusted for unamortized purchase premiums or discounts.
${ }^{(3)}$ The average balance of investment securities includes an average balance of nontaxable securities of $\$ 50.7$ million and $\$ 59.8$ million for the quarters ended September 30, 2012 and September 30 , 2011 , respectively.
${ }^{(4)}$ The balance and rate of FHLB advances are stated net of deferred gains and deferred prepayment penalties.
${ }^{(5)}$ Net interest income represents the difference between interest income earned on interest-earning assets, such as loans, investment securities, and MBS, and interest paid on interest-bearing liabilities, such as deposits, FHLB advances, and other borrowings. Net interest income depends on the balance of interest-earning assets and interest-bearing liabilities, and the interest rates earned or paid on them.
${ }^{(6)}$ Net interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
${ }^{(7)}$ Net interest margin represents net interest income as a percentage of average interest-earning assets.


[^0]:    ${ }^{(1)}$ Income allocated to participating securities (unvested restricted stock) was inconsequential for the three months and year ended September $30,2011$.

[^1]:     restructured terms but are required to be reported as nonaccrual per OCC Call Report requirements.
    ${ }^{(2)}$ Real estate related consumer loans where we also hold the first mortgage are included in the one- to four-family category as the underlying collateral is one- to four-family property.
    ${ }^{(3)}$ Other represents a single property the Bank purchased for a potential branch site but now intends to sell.

