# CNB CORPORATION BOARD OF DIRECTORS

James W. Barnette, Jr., Chairman

William R. Benson William O. Marsh Harold G. Cushman, III George F. Sasser W. Jennings Duncan Lynn G. Stevens

### **CONWAY NATIONAL BANK OFFICERS**

vv. Jennings Duncan	Presider
L. Ford Sanders, II	Executive Vice Presider
William R. Benson	Senior Vice Presider
Marion E. Freeman, Jr	Senior Vice Presider
Phillip H. Thomas	Senior Vice Presider
M. Terry Hyman	Senior Vice Presider
Raymond Meeks	Vice Presider
A. Mitchell Godwin	Vice Presider
Jackie C. Stevens	Vice Presider
Betty M. Graham	Vice Presider
F. Timothy Howell	Vice Fresider
F. Moving Curren	Vice Fresider
E. Wayne Suggs	Vice Presider
Janice C. Simmons	
Patricia C. Catoe	
W. Michael Altman	Vice Presider
Boyd W. Gainey, Jr	Vice Presider
William Carl Purvis	Vice Presider
Bryan T. Huggins	Vice Presider
Virginia B. Hucks	Vice Presider
W. Page Ambrose	Vice Presider
L. Ray Wells	Vice Presider
L. Kay Benton	Vice Presider
Richard A. Cox	Vice Presider
Gail S. Sansbury	Vice Presider
Roger L. Sweatt	Vice Presider
Tammy L. Scarberry	Vice Presider
Timothy L. Phillips	Assistant Vice Presider
Helen A. Johnson	Assistant Vice Presider
Elaine H. Hughes	Assistant Vice Presider
Gwynn D. Branton	Assistant Vice Presider
D. Scott Hucks	Assistant Vice Presider
Leffrey D. Cingleton	Assistant Vice Presider
Jeffrey P. Singleton	. Assistant Vice Presider
C. Joseph Cunningham	. Assistant vice Presider
Rebecca G. Singleton	. Assistant Vice Presider
Doris B. Gasque	. Assistant Vice Presider
John H. Sawyer, Jr	. Assistant Vice Presider
John M. Proctor	. Assistant Vice Presider
Sherry S. Sawyer Josephine C. Fogle	Banking Office
Josephine C. Fogle	Banking Office
Debra B. Johnston	Banking Office
Freeman R. Holmes, Jr	Banking Office
Jennie L. Hyman	Banking Office
Marsha S. Jordan	Banking Office
Sylvia G. Dorman	Banking Office
Marcie T. Shannon	Banking Office
Caroline P. Juretic	Banking Office
Sheila A. Johnston	
Nicole W. Bearden	Banking Office
Janet F. Carter	Banking Office
Dawn L. DePencier	Banking Office
Steven D. Martin	Ranking Office
Carol M. Butler	Banking Office
W. Eugene Gore, Jr	Danking Office
Danita II Cmalla	Danking Office
Bonita H. Smalls	Banking Office
P. Alex Clayton, Jr	Banking Office
Jeremy L. Hyman	Banking Office
Adam C. Rabon	Banking Office

#### TO OUR SHAREHOLDERS AND FRIENDS:

The U.S. national economic recovery continued through the third quarter of 2011, although at a less than desirable pace. The Bureau of Economic Analysis, a division of the U.S. Department of Commerce, has indicated in its Second Estimate that real gross domestic product (EDP) increased at an annual rate of 2.0% for the third quarter of 2011, up from an annual rate of 1.3% and .4% for the second and first quarters of 2011, respectively. Locally, the real estate sector improved for the third quarter of 2011 with the total number of real estate transactions increasing approximately 14% as compared to the third quarter of 2010. This is an improvement from the approximate 5% and 4% declines experienced for the second and first quarters of 2011, respectively. The banking industry continues to experience significant difficulties, with 74 bank failures occurring nationally in the first nine months of 2011. However, the number of bank failures declined 42% in the first nine months of 2011 from 127 for the same period in 2010.

The Company's net income for the nine months ended September 30, 2011 totaled \$792,000, up 283.8% from the net loss of \$(431,000) incurred for the nine months ended September 30, 2010, for a return on average assets of .14%. Although the Company continued to experience low profitability for the first nine months of 2011, the Bank performed well in comparison to the same period for 2010 and in comparison to the combined operating results of all South Carolina banks, which posted a combined return on average assets of (.14)% for the same period. On a per share basis, earnings increased 284.6% from \$(.26)\$ for the first nine months of 2010 to \$.48\$ for the same period in 2011, representing a return on average assets of .09% and a return on average equity of 1.49% as compared to (.06)% and (.65)%, respectively, for the same period in 2010.

Total assets increased to \$945.5 million at September 30, 2011, an increase of .34% from September 30, 2010, and capital stood at \$89.1 million at September 30, 2011 compared to \$86.4 million at September 30, 2011. Total deposits were \$755.4 million at September 30, 2011, an increase of 1.9% from \$741.1 million at September 30, 2010. The Bank experienced a decrease in repurchase agreements, which decreased 8.2% from \$103.6 million at September 30, 2010 to \$95.1 million at September 30, 2011. This decrease is attributable to the implementation of a new wholesale funding policy during 2011. Loans totaled \$494.0 million at September 30, 2011, a decrease of 9.9% from September 30, 2010; and investment securities were \$319.4 million, an increase of 7.4% from September 30, 2010.

Net income for the nine months ended September 30, 2011 of \$792,000 represents an improvement in comparison to the operating results for the same period in 2010. However, operating results remain significantly lower than historical returns experienced by the Bank. Bank earnings are primarily the result of the Bank's net interest income, which decreased slightly, .5%, to \$22,736,000 for the first nine months of 2011 from \$22,853,000 for the same period in 2010. Other factors which affect earnings include the provision for possible loan losses, noninterest expense, and noninterest income. The provision for possible loan losses decreased significantly, 37.5%, from \$11,948,000 for the first nine months of 2010 to \$7,473,000 for the first nine months of 2011. The allowance for loan losses, as a percentage of gross loans, was increased to 2.45% at September 30, 2010 noninterest expense increased 9.2% from \$17,518,000 for the first nine months of 2010 to \$19,126,000 for the first nine months of 2011; and noninterest income decreased 16.3% from \$5,568,000 to \$4,662,000 for the same period, respectively. Noninterest expense increased primarily due to increased examination and professional fees, FDIC deposit insurance assessments, the net cost of holding other real estate owned, and other operating expenses. Noninterest income decreased primarily due to decreased gains on sales of investment securities and decreased service charges on deposit accounts.

With the national and local economies expected to remain subdued through the remainder of 2011, we anticipate that profitability will remain below historical levels, and, at the same time, we expect that the Bank will continue to grow, further strengthen, and generally prosper. Although the Bank's credit concerns have remained moderate in comparison to the magnitude of non-performing assets in the industry and local markets, we will continue to address credit concerns during the remainder of 2011 and 2012. Loan losses leveled in the third quarter of 2010 and began to decline in the fourth quarter of 2010. Loan losses are expected to remain above historical levels during 2011 and 2012, but at levels lower than those experienced during 2010.

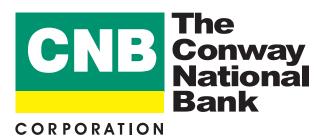
The national and local economies continue to slowly strengthen. Still, much uncertainty remains about the sustainability and speed of the current recovery. However, we are confident that your bank will continue steadfast and strong through this difficult period. The Bank has been well positioned and prepared to meet future demands and opportunities.

Like most national banks headquartered in South Carolina, in June of this year, the Bank entered into a formal agreement with the Office of the Comptroller of the Currency. The actions outlined in the agreement are designed to strengthen the Bank's ability to deal with economic conditions of the sort that have recently been experienced. The Board of Directors and management continue to diligently work to develop and implement the required plans, policies, and associated procedures necessary to comply with the provisions of this agreement. To date, much has been accomplished; and it is the intention of the Board and management to continue to work with regulatory authorities to bring about full compliance with the provisions of this agreement.

Conway National continues to maintain a substantial financial position and profitability which compare favorably to local markets. Conway National remains dedicated to its conservative and prudent banking practices; and, as always, we are very appreciative of your continued support. We look forward to the future and continuing to build your bank steeped in our traditions of exceptional customer service, trust, and dedication to all of the communities we serve.

W. Jennings Duncan, President
CNB Corporation and The Conway National Bank

# CNB CORPORATION and THE CONWAY NATIONAL BANK



# FINANCIAL REPORT

**SEPTEMBER 30, 2011** 

www.conwaynationalbank.com

## **CNB CORPORATION AND SUBSIDIARY**

# **Conway, South Carolina**

## **CONSOLIDATED BALANCE SHEETS**

(Unaudited)

Total liabilities and stockholders' equity ...... \$ 945,543,000

Total stockholders' equity.....

## **CONSOLIDATED STATEMENTS OF INCOME**

( on a distribution)			(Unaudited)		
ASSETS:	Sept. 30, 2011	Sept. 30, 2010	(ondadited)	Nine Mor	nths Ended
Cash and cash equivalents:			INTEREST INCOME:	Sept. 30, 2011	Sept. 30, 2010
Cash and due from banks	\$ 26,742,000	\$ 23,593,000	Interest and fees on loans	\$ 23,615,000	\$ 26,080,000
Due from Federal Reserve Bank, balance in excess			Interest on investment securities:		
of requirement	60.989.000	28.051.000	Taxable investment securities		3,320,000
Federal funds sold		14,000,000	Nontaxable investment securities	,	925,000
Total cash and cash equivalents		65,644,000	Other securities	18,000	11,000
Investment securities available for sale		259,811,000	Interest on federal funds sold and Federal Reserve Bank	444.000	447.000
(amortized cost of \$302,883,000 in 2011 and	000,024,000	233,011,000	balances in excess of required balance		117,000
\$257,773,000 in 2010)			Total interest income	27,098,000	30,453,000
Investment securities held to maturity			INTEREST EXPENSE:		
•			Interest on deposits		6,805,000
(fair value \$11,700,000 in 2011 and			Interest on securities sold under agreement to repurchase		654,000
\$35,450,000 in 2010)		34,915,000	Interest on other short-term borrowings		141,000
Other investments, at cost		2,832,000	Total interest expense		7,600,000
Loans	494,014,000	548,041,000	Net interest income	,,	22,853,000
Less allowance for loan losses		(12,431,000)	Provision for loan losses		11,948,000
Net Loans	481,888,000	535,610,000	Net interest income after provision for loan losses	15,263,000	10,905,000
Premises and Equipment	21,445,000	22,443,000	Noninterest income:	2,442,000	2,698,000
Other real estate owned	8,525,000	5,297,000	Service charges on deposit accounts		1,066,000
Accrued interest receivable	4,178,000	4,812,000	Other operating income		1,804,000
Other assets		10,978,000	Total noninterest income		5,568,000
Total assets		\$ 942,342,000	Noninterest expense:	4,002,000	
		<del>+ -                                     </del>	Salaries and employee benefits	10,189,000	10,149,000
LIABILITIES AND STOCKHOLDERS' EQUITY:			Occupancy expense		2,475,000
Liabilities:			Examination and professional fees		670,000
Deposits:			FDIC deposit insurance assessments		876.000
Noninterest-bearing	\$ 131.331.000	\$ 105,555,000	Net cost of operation of other real estate owned		416,000
Interest-bearing		635,565,000	Other operating expenses		2,932,000
Total deposits		741,120,000	Total noninterest expense	19,126,000	17,518,000
· ·		741,120,000	Income/(loss) before income taxes		(1,045,000)
Securities sold under agreement to repurchase	95,151,000	103,623,000	Income tax provision/(benefit)	7,000	(614,000)
United States Treasury demand notes	1,561,000	741,000	Net Income/(loss)	\$ 792,000	\$ (431,000)
Federal Home Loan Bank advances		5,000,000			
Other liabilities		5,501,000	Per share:		
Total Liabilities		855,985,000			
			Net income/(loss) per weighted average shares outstanding	\$ .48	\$ (.26)
Stockholders' Equity:			Book value per actual number of shares outstanding	\$ 53.64	\$ 51.82
Common stock, \$5 par value; authorized 3,000,000;			Weighted average number of shares outstanding	1,664,526	1,673,716
outstanding 1,661,913 in 2011 and			Wording average number of shares outstanding	1,004,020	1,075,710
1,666,449 in 2010	8,309,000	8,332,000	Actual number of shares outstanding	1,661,913	1,666,449
Capital in excess of par value of stock	50,343,000	50,613,000	-		
Retained earnings		26,190,000			
A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0.040.000	4 000 000			

1,222,000

86,357,000

\$ 942,342,000

89,144,000

Member Federal Reserve System • Member FDIC