# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 10-Q

(Mark O. ☑	ne) QUARTERLY REPORT PURSUANT TO SECURITIES EXCHANGE ACT OF 193				
	For the quarterly period ende	d September 30, 2011			
	OR				
	TRANSITION REPORT PURSUANT TO SECURITIES EXCHANGE ACT OF 193				
	For the transition period from _	to			
	Commission file numb	er: 000-53252			
	WaferGen Bio-sy	stems, Inc.			
	(Exact Name of Registrant as	Specified in its Charter)			
Nevada		90-0416683			
(State or other jurisdiction of incorp	oration or organization)	(IRS Employer Identification No.)			
7400 Paseo Padre Parkwa	y, Fremont, CA	94555			
(Address of principal exec	cutive offices)	(Zip Code)			
	(510) 651-4	450			
	(Registrant's telephone numbe	r, including area code)			
12 months (or for such shorter period that the 90 days.Yes ☑ No □	registrant was required to file such	y Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding reports), and (2) has been subject to such filing requirements for the pas			
,	• •	ts corporate Web site, if any, every Interactive Data File required to be submitted for such shorter period that the registrant was required to submit and post such			
Indicate by check mark whether the registrant is a lar accelerated filer," "accelerated filer" and "smaller rep		a non-accelerated filer, or a smaller reporting company. See the definitions of "largeschange Act. (Check one):			
Large accelerated filer $\square$ Non-accelerated filer $\square$ (Do not check if a smaller re	eporting company)	Accelerated filer □ Smaller reporting company ☑			
Indicate by check mark whether the registrant is a she	ell company (as defined in Rule 12b-2 o	f the Exchange Act). Yes □ No ☑			
The Registrant had 41,563,180 shares of common sto	ck outstanding as of November 17, 201				

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# PART I FINANCIAL INFORMATION

# Item 1. Financial Statements (Unaudited)

# WAFERGEN BIO-SYSTEMS, INC. AND SUBSIDIARIES

# **Condensed Consolidated Balance Sheets**

<u>Assets</u>		ember 30, 2011 De	ecember 31, 2010
Current assets:			
Cash and cash equivalents	\$	19,810,823 \$	2,209,941
Restricted cash		100,916	100,651
Accounts receivable, net		80,334	778,769
Inventories, net		1,326,185	1,024,250
Prepaid expenses and other current assets		187,150	176,259
Total current assets		21,505,408	4,289,870
Property and equipment, net		1,920,043	1,191,840
Other assets		865,416	334,855
	Φ.	24200.055.0	7.01.5.7.5.
Total assets	\$	24,290,867 \$	5,816,565
<u>Liabilities and Stockholders' Equity (Deficit)</u>			
Current liabilities:	¢.	1 210 027 🐧	1 100 001
Accounts payable	\$	1,219,037 \$	1,196,861
Accrued payroll and related costs		512,426	440,101
Deferred revenue		25,000	25,000
Other accrued expenses, current portion		695,965	428,497
Current portion of long-term debt			419,384
Total current liabilities		2,452,428	2,509,843
Other accrued expenses, non-current portion		126,911	_
Long-term debt, net of current portion		1,142,459	1,589,468
Fair value of conversion element of Series B redeemable convertible preference shares of subsidiary		82,861	194,088
Derivative liability for conversion element of convertible promissory notes		5,009,088	_
Warrant derivative liability		561,456	2,240,962
Total liabilities		9,375,203	6,534,361
Series A and B redeemable convertible preference shares of subsidiary		3,625,405	3,337,476
Commitments and contingencies (Note 14)			
Stockholders' equity (deficit):			
Series C convertible preference shares of subsidiary		4,993,728	
Preferred stock, \$0.001 par value, 10,000,000 shares authorized, 2,937,499.97 shares issued and outstanding at September 30, 2011		9,838,569	_
Common stock, \$0.001 par value, 300,000,000 shares authorized, 41,563,180 and 41,175,464 shares issued and outstanding at September 30, 2011, and December 31, 2010 respectively		41,563	41,175
Additional paid-in capital		49,090,520	38,881,075
Accumulated deficit		(52,697,855)	(43,265,399)
Accumulated other comprehensive income		23,734	287,877
Total stockholders' equity (deficit)		11,290,259	(4,055,272)
Total liabilities and stockholders' equity (deficit)	\$	24,290,867 \$	5,816,565

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# **Condensed Consolidated Statements of Operations (Unaudited)**

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2011		2010		2011		2010
Revenue	\$	89,088	\$	633,241	\$	485,025	\$	1,454,920
Cost of revenue		492,246		312,047		647,137		583,796
Gross profit (loss)		(403,158)		321,194		(162,112)		871,124
Operating expenses:								
Sales and marketing		913,948		653,322		2,550,107		1,378,271
Research and development		1,900,417		2,047,367		5,980,305		5,086,078
General and administrative	_	1,259,211		1,248,773	_	4,747,992		3,452,727
Total operating expenses		4,073,576		3,949,462	_	13,278,404	_	9,917,076
Operating loss		(4,476,734)		(3,628,268)		(13,440,516)		(9,045,952)
Other income and (expenses):								
Interest income		6.843		7.965		14.203		15.072
Interest expense (including excess debt discount of \$2,255,074 expensed as interest in		.,.		.,		,		
the nine months ended September 30, 2011)  Gain on revaluation of conversion element of Series B redeemable convertible		(240,143)		(280)		(3,059,370)		(1,954)
preference shares of subsidiary, net		35,615		124,473		111,227		124,473
Gain on revaluation of conversion element of convertible promissory notes, net		7,525,265		124,473		5,912,152		124,473
Gain (loss) on revaluation of warrants, net		1,064,096		(1,665,950)		1,363,703		14.526
Liquidated damages for late S-1 registration		(532,161)		(1,005,950)		(532,161)		14,320
Miscellaneous income (expense)		214,843		(62,703)		197,593		(135,697)
wiscentateous income (expense)	_	214,043		(02,703)		177,373		(133,097)
Total other income and (expenses)		8,074,358		(1,596,495)	_	4,007,347		16,420
Net income (loss) before provision for income taxes		3,597,624		(5,224,763)		(9,433,169)		(9,029,532)
Provision for income taxes		16,703		_		(713)		_
Net income (loss)		3,580,921		(5,224,763)		(9,432,456)		(9,029,532)
Accretion on Series A and B redeemable convertible preference shares of subsidiary								
associated with premium		(166,773)		(79,151)		(287,929)		(223,464)
Accretion on Series B redeemable convertible preference shares of subsidiary associated with bifurcation of conversion element		_		(428,787)		_		(428,787)
Accretion on Series A-1 convertible preferred stock associated with beneficial conversion feature		_		_		(9,250,009)		_
Series A-1 preferred dividend		(191,866)	_		_	(266,119)	_	
Net income (loss) attributable to common stockholders	\$	3,222,282	\$	(5,732,701)	\$	(19,236,513)	\$	(9,681,783)
Net income (loss) per share - basic	\$	0.08	\$	(0.14)	\$	(0.46)	\$	(0.27)
Not income (locs) per share, diluted	•	0.02	•	(0.14)	¢	(0.46)	•	(0.27)
Net income (loss) per share - diluted	Ф	0.03	Φ	(0.14)	Ф	(0.46)	Φ	(0.27)
Shares used to compute net income (loss) per share - basic	_	41,549,594		39,851,627		41,378,428		35,756,913
Shares used to compute net income (loss) per share - diluted		113,656,017		39,851,627		41, 378,428		35,756,913

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

# Condensed Consolidated Statements of Cash Flows (Unaudited)

	Nine Months Ended Septem		ptember 30,	
		2011		2010
Cash flows from operating activities:	Φ.	(0.400.450)	•	(0.020.522)
Net loss	\$	(9,432,456)	\$	(9,029,532)
Adjustments to reconcile net loss to net cash used in operating activities:		c12.102		205.210
Depreciation and amortization		613,192		285,210
Stock-based compensation		690,263		983,904
Gain on revaluation of warrants, net		(1,363,703)		(14,526)
Exchange (gain) loss on issuance of convertible preference shares of subsidiary		(58,575)		3,005
Gain on revaluation of conversion element of Series B redeemable convertible preference shares of subsidiary, net		(111,227)		(124,473)
Gain on revaluation of conversion element of convertible promissory notes		(5,912,152)		_
Excess debt discount expensed as interest		2,255,074		
Allowance for doubtful accounts		20,000		
Provision for excess and obsolete inventory		440,186		(2,040)
Amortization of debt discount		43,837		_
Change in operating assets and liabilities:				
Restricted cash		(265)		_
Accounts receivable		677,985		(407,706)
Inventories		(1,436,101)		(362,381)
Prepaid expenses and other assets		469,629		(267,427)
Accounts payable		22,170		(271,857)
Accrued payroll and related costs		72,829		(255,282)
Other accrued expenses		388,374		307,595
Net cash used in operating activities		(12,620,940)		(9,155,510)
Cash flows from investing activities:				
Purchase of property and equipment		(663,862)		(755,434)
I dichase of property and equipment	_	(003,002)	_	(733,434)
Net cash used in investing activities		(663,862)		(755,434)
ivet cash used in investing activities	_	(003,802)	_	(755,454)
Cash flows from financing activities:				
Repayment of capital lease obligations		(8,852)		(18,461)
Net proceeds from issuance of Series B redeemable convertible preference shares of subsidiary				733,066
Net proceeds from issuance of Series C convertible preference shares of subsidiary		5,052,303		_
Cost of converting Series B redeemable convertible preference shares of subsidiary into common stock				(3,200)
Repayment of term loan		(2,178,585)		
Net proceeds from issuance of Series A-1 convertible preferred stock, convertible promissory notes and warrants		28,025,037		_
Interest converted to principal on convertible promissory notes		266,119		_
Proceeds from issuance of common stock and warrants, net of offering costs		9,200		7,467,849
Payment of taxes for restricted stock forfeited		(37,805)		
Net cash provided by financing activities		31,127,417		8,179,254
Effect of exchange rates on cash		(241,733)		207,506
Litect of exchange rates on easil	_	(241,733)		201,300
Net increase (decrease) in cash and cash equivalents		17,600,882		(1,524,184)
Cash and cash equivalents at beginning of the period		2,209,941		5,953,639
Cash and cash equivalents at end of the period	\$	19,810,823	\$	4,429,455
-				

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

### NOTE 1. The Company

General – WaferGen Bio-systems, Inc. and its subsidiaries (the "Company") are engaged in the development, manufacture and sales of systems for gene expression, genotyping and stem cell research for the life sciences, pharmaceutical drug discovery and biomarker discovery and diagnostic products industries. The Company's products are aimed at professionals who perform genetic analysis and cell biology, primarily at pharmaceutical and biotech companies, academic and private research centers, and diagnostics companies involved in biomarker research. Through the SmartChip products, the Company plans to provide new performance standards with significant savings of time and cost for professionals in the field of gene expression research facilitating biomarker discovery, toxicology, and clinical research.

Wafergen, Inc. was incorporated in the State of Delaware on October 22, 2002, and was acquired by WaferGen Bio-systems, Inc. in a reverse merger on May 31, 2007.

On January 24, 2008, the Company formed a new subsidiary in Kulim Hi-Tech Park, Kedah, Malaysia. The subsidiary, WaferGen Biosystems (M) Sdn. Bhd. ("WGBM"), will launch various initiatives to support a number of the Company's ongoing development and commercialization goals. The Company owns 100% of the common stock and 8.2% (which includes all shares that have been assumed by the Company pursuant to exercises of exchange rights for which the Company has received notice from investors) of the preference shares of this entity. The Company expects that all of the subsidiary's preference shares will be redeemed or converted into shares of the Company, however if all preference shares were converted into common stock of WGBM, the Company would own 72.8% of WGBM's common stock. See Note 5 below.

On May 27, 2011, the Company completed a private placement offering (the "May 2011 Private Placement") with certain accredited investors, pursuant to which the Company sold an aggregate of approximately 2,937,500 shares of Series A-1 convertible preferred stock at a stated value of \$5.20 per share, with each share being convertible into ten shares of common stock, convertible promissory notes in the aggregate principal amount of \$15,275,000, convertible into an aggregate of approximately 2,679,824 shares of Series A-2 convertible preferred stock at a price of \$5.70 per share, with each share being convertible into ten shares of common stock, and warrants to purchase 56,173,248 shares of the Company's common stock at an exercise price of \$0.62 per whole share. The Company received aggregate gross proceeds of \$30,550,000, which after deducting issuance costs of \$2,524,963 left net proceeds of \$28,025,037.

Subject to certain ownership limitations, the warrants issued in the May 2011 Private Placement were exercisable immediately and will expire five years from the date of issuance. They include a provision for excess shares in the event of a change in ownership and contain standard anti-dilution clauses in the event of recapitalization, stock splits or combinations, merger or reorganization, dividends or distributions and similar equity adjustments, but do not contain anti-dilution provisions that would prevent them from being considered indexed to the Company's stock, so they are accounted for within Stockholders' Equity.

The Company retained a selling agent in connection with this registered direct offering, and pursuant to the terms of a selling agency agreement, the Company paid the selling agents an aggregate fee totaling approximately \$2,120,125.

# NOTE 2. Summary of Significant Accounting Policies

Basis of Presentation – The Company has prepared the accompanying condensed consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to these rules and regulations. These condensed consolidated financial statements should be read in conjunction with the Company's audited financial statements and footnotes related thereto for the year ended December 31, 2010, included in the Company's Form 10-K filed with the SEC. In the opinion of management, the unaudited condensed consolidated financial statements include all adjustments (consisting only of normal recurring adjustments) necessary to present fairly the Company's financial position and the results of its operations and cash flows.

The results of operations for such interim periods are not necessarily indicative of results to be expected for the full year.

#### Notes to the Condensed Consolidated Financial Statements (Unaudited)

Basis of Consolidation – The condensed consolidated financial statements include the financial statements of WaferGen Bio-systems, Inc. and its subsidiaries. All significant transactions and balances between the WaferGen Bio-systems, Inc. and its subsidiaries have been eliminated in consolidation.

**Development Stage** – In prior periods the Company was in the development stage.

Use of Estimates – Preparing condensed consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Actual results and outcomes could differ from these estimates and assumptions.

Foreign Currencies – Assets and liabilities of non-U.S. subsidiaries for which the local currency is the functional currency are translated into U.S. dollars at the exchange rate on the balance sheet date. Revenues and expenses are translated at the average rates of exchange prevailing during each reporting period. Remeasurement adjustments resulting from this process are charged or credited to other comprehensive income (loss). Foreign exchange gains and losses for assets and liabilities of the Company's non-U.S. subsidiaries for which the functional currency is the U.S. dollar are recorded in Miscellaneous income (expense) in the Company's Consolidated Statement of Operations.

Stock-Based Compensation – The Company measures the fair value of all stock-based awards to employees, including stock options, on the grant date and records the fair value of these awards, net of estimated forfeitures, to compensation expense over the service period. The fair value of awards to consultants is measured on the dates on which performance of services is completed, with interim valuations recorded at balance sheet dates while performance is in progress. The fair value of options is estimated using the Black-Scholes valuation model, and of restricted stock is based on the Company's closing share price on the measurement date.

Inventory - Inventory is recorded at the lower of cost (first-in, first-out) or market value. Additionally, the Company evaluates its inventory in terms of excess and obsolete exposures.

Change in Fair Value of Derivatives – The Company recognizes its warrants with anti-dilution provisions and the conversion element of its Series B redeemable convertible preference shares of its subsidiary, and of its convertible promissory notes as derivative liabilities. Such liabilities are valued when the financial instruments are initially issued or the derivative first requires recognition and are also revalued at each reporting date, with the change in their respective fair values being recorded as a change in fair value within other income and expenses in the statement of operations. The Company determines the fair value of its warrants with anti-dilution provisions and the conversion element of its Series B redeemable convertible preference shares of its subsidiary and of its convertible promissory notes and using a Monte Carlo Simulation approach, with key input variables provided by management.

Warranty Reserve – The Company's standard warranty agreement is one year from shipment of certain products. The Company accrues for anticipated warranty costs upon shipment of these products. The Company's warranty reserve is based on management's judgment regarding anticipated rates of warranty claims and associated repair costs, and the Company updates its assessment quarterly.

Net Income (Loss) Per Share – Basic net income (loss) per share is computed by dividing net income (loss) by the weighted average number of common shares outstanding during the period. Diluted income (loss) per share is calculated by dividing net income (loss) by the weighted average number of common shares outstanding plus common share equivalents from conversion of dilutive stock options, warrants, and restricted stock using the treasury method, and convertible securities using the as-converted method, except when antidilutive. In the event of a net loss, the effects of all potentially dilutive shares are excluded from the diluted net loss per share calculation as their inclusion would be antidilutive.

# **Recent Accounting Pronouncements**

In January 2010, the FASB issued ASU 2010-06, "Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements." This guidance requires additional disclosures about fair value measurements, including information about purchases, sales, issuances and settlements in Level 3. The Company adopted this guidance effective January 1, 2011, and its adoption did not have a material impact on the Company's consolidated financial condition or results of operations.

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

In May 2011, the FASB issued ASU 2011-04, "Fair Value Measurement (Topic 820)." ASU 2011-04 will result in common fair value measurement and disclosure requirements in U.S. GAAP and IFRSs. Consequently, the amendments change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. ASU 2011-04 is effective for interim and annual periods beginning after December 15, 2011, with early application not permitted, and will become effective for the Company on January 1, 2012. The adoption of this standard will not have a material impact on the Company's consolidated financial position or results of operations.

In June 2011, the FASB issued ASU 2011-05, "Comprehensive Income (Topic 220): Presentation of Comprehensive Income." ASU 2011-05 requires that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 is effective retrospectively for fiscal years, and interim periods within those years, beginning after December 15, 2011, with early adoption permitted, and will become effective for the Company on January 1, 2012. The adoption of this standard will not have a material impact on the Company's consolidated financial condition or results of operations.

### **NOTE 3. Inventories**

Inventories consisted of the following at September 30, 2011, and December 31, 2010:

	Septer	mber 30, 2011 Decem	nber 31, 2010
Raw materials	\$	223,324 \$	_
Work in process		279,779	_
Finished goods		1,382,222	1,143,204
Total inventories		1,885,325	1,143,204
Less allowance for excess and obsolete inventory		(559,140)	(118,954)
·	ф.		
Inventories, net	2	1,326,185 \$	1,024,250

# NOTE 4. Long Term Obligations

On December 7, 2010, the Company entered a \$2,000,000 Loan and Security Agreement ("LSA") with Oxford Finance Corporation ("Oxford"). Borrowings under this term loan were at an interest rate of approximately 13%, and for the first six months, interest only was repayable, after which the balance of principal and interest were repayable in equal monthly installments over a thirty month period. The Company granted Oxford a first priority security interest in substantially all of its assets, excluding its intellectual property.

The Company issued warrants to purchase 95,368 shares of common stock with an allocated fair value of \$46,230 and incurred other initial costs of \$157,240 to obtain the LSA, and a fee of \$95,000 was payable to Oxford on termination. These deferred financing costs of \$298,470 were amortized as a non-cash interest expense over the period of the loan using the effective interest method.

The loan was repaid in full on May 27, 2011. At this date, the unamortized deferred financing costs of \$222,275 plus additional costs arising from early termination of \$83,585 were expensed as interest.

The Company leased equipment under a capital lease that expired in August 2011. There were no future obligations under capital leases as of September 30, 2011.

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

On May 27, 2011, the Company issued convertible promissory notes with a face value of \$15,275,000, along with convertible preferred stock and warrants (see Note 1). Interest on the notes accrues at a rate of 5% per annum, and may either be paid on the last day of each fiscal quarter, or added to the principal amount of the notes, at the Company's option.

The outstanding principal amount under these convertible promissory notes may be converted into Series A-2 convertible preferred stock at a rate of \$5.70 per share, with each share of Series A-2 convertible preferred stock being convertible into ten shares of common stock. In connection with the issuance of the convertible promissory notes, the Company and the note holders entered into a Cure Amount Side Letter Agreement ("CASLA") which, prior to its termination on September 30, 2011, provided that, in the event that the Company should require debt to be converted in order to meet equity requirements to apply for (at its discretion) or maintain a listing on a recognized exchange, the notes may be converted at a lower rate per share based on the market price of the Company's common stock at the time of conversion, such that the note is convertible into a higher number of shares of Series A-2 convertible preferred stock such that the value of the notes is maintained. The Company recognized the conversion element of the notes as an embedded derivative valued at \$11,495,163 on the date of issuance (see Note 10).

The Company determined the fair values of the Series A-1 convertible preferred stock, the convertible promissory notes and the warrants on May 27, 2011, the issuance date. The Company then assigned the aggregate proceeds of \$30,550,000 in proportion to those fair values. The Company thus valued the Series A-1 convertible preferred stock at \$10,724,991 (see Note 6), the convertible promissory notes at \$10,072,592 and the warrants at \$9,752,417 (see Note 8). The difference between face value of the convertible promissory notes and their allocated fair value was recorded as debt discount. In addition, the Company recognized the conversion element of the convertible promissory notes as an embedded derivative requiring bifurcation.

On September 30, 2011, Company and the note holders terminated the CASLA. The Company continues to recognize the conversion element of the convertible promissory notes as a derivative liability because they include an additional share coefficient, such that additional shares of Series A-2 convertible preferred stock may be issued in the event of an Organic Change (a substantial change in ownership or trading status of the Company, as defined). Since the number of additional shares is not calculated in a manner to neutralize the impact of a discontinuous stock price event, the conversion element of the convertible promissory notes was determined to remain as a derivative liability.

The Company therefore performed a valuation at September 30, 2011, both with and without the CASLA in place. The difference between the valuation with the CASLA in effect and the valuation at June 30, 2011, was recorded as an unrealized gain in the Statement of Operations. The difference between the September 30, 2011, valuation with the CASLA in effect and the September 30, 2011, valuation without the CASLA in effect represented rights waived, so the difference between these two fair values was transferred to Stockholders' Equity.

The Company evaluates the derivative liability for the conversion element of convertible promissory notes using a Monte Carlo Simulation approach, using critical assumptions provided by management reflecting conditions at the valuation dates. The fair value of this derivative liability at May 27, 2011, included assumptions of the fair value of common stock of \$0.68, estimated volatility of 64.31%, a risk-free interest rate of 0.21% and a contractual term of 3.5 years, and was estimated to be \$11,495,163. The fair value of this derivative liability at June 30, 2011, included assumptions of the fair value of common stock of \$0.54, estimated volatility of 62.00%, a risk-free interest rate of 0.22% and a contractual term of 3.4 years, and was estimated to be \$13,108,276. The increase in fair value of \$1,613,113 was reflected as a charge within other income and expenses in the statement of operations in the three months ended June 30, 2011. The fair value of this derivative liability at September 30, 2011, with the CASLA still in effect, included assumptions of the fair value of common stock of \$0.30, estimated volatility ranging from 71.79% to 81.20%, a risk-free interest rate ranging from 0.06% to 0.22% and a contractual term of 3.16 years, and was estimated to be \$5,583,011. The decrease in fair value of \$7,525,265 was reflected as a gain within other income and expenses in the three months ended September 30, 2011. The fair value of this derivative liability at September 30, 2011, without the CASLA in effect, included assumptions of the fair value of common stock of \$0.30, estimated volatility of 71.79%, a risk-free interest rate of 0.22% and a contractual term of 3.16 years, and was estimated to be \$5,009,088. The decrease in fair value of \$573,923 was recorded as a transfer to Stockholders' Equity.

#### Notes to the Condensed Consolidated Financial Statements (Unaudited)

<u>Risk-Free Interest Rate</u>. This is the U.S. Treasury rate for the measurement date having a term equal to the weighted average expected remaining term of the convertible promissory notes prior to conversion. An increase in the risk-free interest rate will increase the fair value and the associated derivative liability.

Contractual Term. This is the full contractual term of the convertible promissory notes. The Company's Monte Carlo Simulation included a blend of expected remaining terms prior to partial conversion into Series A-2 convertible preferred stock, giving consideration to the likelihood of conversion pursuant to the CASLA while it remained in effect, and a further blend of expected remaining terms prior to partial conversion into common stock, all based on management's projections of when such conversions would occur within the contractual term. An increase in these expected remaining terms prior to conversion into common stock will increase the fair value and the associated derivative liability.

Expected Volatility. This is a measure of the amount by which the stock price has fluctuated or is expected to fluctuate. To the extent that Company's stock has not been traded for as long as the expected remaining term of the convertible promissory notes, the Company uses a weighted-average of the historic volatility of a group of publicly traded companies over the retrospective period corresponding to the expected remaining term of the convertible promissory notes on the measurement date. The group of publicly traded companies is selected from the same industry or market index, with extra weighting attached to those companies most similar in terms of business activity, size and financial leverage. To the extent that the Company's stock has been traded for longer than the expected remaining term of the convertible promissory notes, this weighted average is used to determine 50% of the volatility, with the Company's own historic volatility used to determine 50%. An increase in the expected volatility will increase the fair value and the associated derivative liability.

<u>Dividend Yield</u>. The Company has not made any dividend payments nor does the Company have plans to pay dividends in the foreseeable future. An increase in the dividend yield will decrease the fair value and the associated derivative liability.

To the extent that the debt discount as initially calculated exceeded the face value of the notes, net of issuance costs, the Company recorded a one-time non-cash interest expense of \$2,255,074. The resulting debt discount of \$14,442,497 (\$5,202,408 related to the valuation allocation plus \$11,495,163 related to the conversion element (an embedded derivative), less the \$2,255,074 expensed as interest) is being amortized as non-cash interest expense using the effective yield method over the 3.5 year contractual term of the promissory notes.

Further, issuance costs totaling \$2,524,963 were allocated to the Series A-1 convertible preferred stock, the convertible promissory notes and the warrants in proportion to their fair values on their issuance date. The \$832,502 thus allocated to the convertible promissory notes was recorded as a deferred financing cost and is being amortized as a non-cash interest expense using the effective yield method over the 3.5 year contractual term of the promissory notes.

The balance of the convertible promissory notes comprises the following at September 30, 2011 and December 31, 2010:

	Septe	mber 30, 2011 Decemb	er 31, 2010
Convertible Promissory Notes Payable:			
Face value	\$	15,275,000 \$	_
Interest added to principal		266,119	
Stated value		15,541,119	
Debt discount –conversion element, net of accumulated amortization of \$43,837		14,398,660	_
Notes payable, net of debt discount	\$	1,142,459 \$	_

# NOTE 5. Convertible Preference Shares of Subsidiary

On July 18, 2008, the Company's Malaysian subsidiary, WGBM, received \$1,000,000, less issuance costs totaling \$30,000, in exchange for the issuance of Series A redeemable convertible preference shares ("RCPS") of WGBM in a private placement to Malaysian Technology Development Corporation Sdn. Bhd. ("MTDC"), a venture capital and development firm in Malaysia. WGBM sold 444,444 Series A RCPS in this private placement at the U.S. dollar equivalent of \$2.25 per

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

share. A second closing occurred on November 27, 2008, and WGBM received \$1,000,000, less issuance costs totaling \$30,000, from the sale of an additional 444,444 shares of Series A RCPS.

On June 8, 2009, WGBM received \$250,000, less an exchange loss of \$18,029 and issuance costs totaling \$19,393, in exchange for the issuance of 111,111 Series B RCPS to Expedient Equity Ventures Sdn. Bhd. ("EEV"), in a private placement at the U.S. dollar equivalent of \$2.25 per share. On March 9, 2010, WGBM received \$250,000, less an exchange loss of \$3,005 and issuance costs totaling \$8,929, in exchange for the issuance of a further 111,111 Series B RCPS to EEV, in a private placement at the U.S. dollar equivalent of \$2.25 per share. On September 23, 2009, WGBM received \$500,000, less issuance costs totaling \$7,500, in exchange for the issuance of 222,222 Series B RCPS to Prima Mahawangsa Sdn. Bhd. ("PMSB"), in a private placement at the U.S. dollar equivalent of \$2.25 per share. On May 13, 2010, WGBM received \$500,000, less issuance costs totaling \$5,000, in exchange for the issuance of a further 222,222 Series B RCPS to PMSB, in a private placement at the U.S. dollar equivalent of \$2.25 per share. These transactions represent the full subscription under a Share Subscription Agreement dated April 3, 2009, ("SSA") to sell 444,444 and 222,222 Series B RCPS to PMSB and EEV, respectively, both venture capital and development firms in Malaysia.

On September 18, 2009, WGBM received \$423,128, less issuance costs totaling \$11,319, in exchange for the issuance of 188,057 Series B RCPS to Kumpulan Modal Perdana Sdn. Bhd. ("KMP"), in a private placement at the U.S. dollar equivalent of \$2.25 per share. This represents the full amount receivable under an SSA dated July 1, 2009, to sell Series B RCPS to KMP, a venture capital and development firm in Malaysia.

Under the terms of a Deed of Adherence dated April 3, 2009, certain rights of the holders of the Series A RCPS were modified. In addition, under the terms of a Share Subscription Agreement dated April 3, 2009, the use of funds raised through the issuance of both Series A and Series B RCPS was restricted, requiring at least 60% of the total to be utilized for the Company's operations in Malaysia.

Following these modifications, the rights of the holders of Series A and B RCPS include, but are not limited to, the right:

- (a) to put to the Company their RCPS (or ordinary shares in WGBM received on conversion of those RCPS under paragraph (c) below) at any time during the year 2011 that the share price of the Company's common stock is below \$2.25 in order to redeem for cash (or, at the holder's option, shares of Company common stock of equivalent value) the amount originally invested in USD plus a premium of 8%, compounded annually, with yearly rests (each year's accrued interest would be forfeited in the event of redemption prior to the anniversary of the initial investment);
- (b) to cause the Company to exchange their RCPS for common stock of the Company at an exchange rate of US\$2.25 per share of common stock, provided, in the case of Series B RCPS, that commencing on August 1, 2010, if during the 10-day trading period immediately prior to the holder's exercise notice the average closing price of the Company's common stock is less than US\$2.647, then the holder may exchange RCPS at an exchange rate equal to 85% of such 10-day average closing price. This option expires on May 8, 2013, for MTDC's Series A RCPS, on April 3, 2014, for EEV's and PMSB's Series B RCPS and on July 1, 2014, for KMP's Series B RCPS;
- (c) to convert their RCPS into ordinary shares of the subsidiary, WGBM, at any time, at a conversion rate of three ordinary shares per \$100 invested in RCPS;
- (d) to cause the subsidiary, WGBM, to redeem the RCPS in whole or in part at any time after December 31, 2011, for the principal paid plus a premium of 20% per annum, not compounding, from funds legally available for distribution (i.e. retained earnings; there is presently an accumulated deficit in WGBM in excess of \$2 million);
- (e) of first offer on any transfers or new issuance of subsidiary shares; and
- (f) for each of MTDC and PMSB, to appoint one of the seven directors of the subsidiary.

On August 1, 2010, an event occurred affording the investors in Series B RCPS the option to convert their holdings into a number of shares in the Company at an exchange rate equal to 85% of the previous 10 days' average closing price. This conversion feature was recorded as a derivative liability and a reduction in RCPS, which was immediately amortized as accretion expense. Utilizing the Black-Scholes valuation model and assumptions of the fair value of common stock of

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

\$1.21, an exercise price of \$0.9894, estimated volatility of 64.30%, a risk free interest rate of 0.14%, a zero dividend rate and an expected term of one day, the Company determined the fair value of the derivative liability to be \$428,787.

On August 17, 2010, EEV provided notice of exercise of its option to exchange its holding of 222,222 Series B RCPS for 458,483 shares of the Company's common stock, with shares to be issued on September 16, 2010. Their RCPS were acquired by the Company. Utilizing the Black-Scholes valuation model and assumptions of the fair value of common stock of \$1.25, an exercise price of \$1.0906, estimated volatility of 64.02%, a risk free interest rate of 0.16%, a zero dividend rate and an expected term of one day, the Company determined the fair value of the derivative liability relating to EEV's shares to be \$73,105, and for the remaining RCPS to be \$208,077.

On September 29, 2010, KMP provided notice of exercise of its option to exchange its holding of 188,057 Series B RCPS for 328,579 shares of the Company's common stock, with shares to be issued on October 29, 2010. Their RCPS were acquired by the Company. Utilizing the Black-Scholes valuation model and assumptions of the fair value of common stock of \$1.51, an exercise price of \$1.2878, estimated volatility of 50.94%, a risk free interest rate of 0.12%, a zero dividend rate and an expected term of one day, the Company determined the fair value of the derivative liability relating to KMP's shares to be \$73.027, and for the remaining RCPS to be \$172.588.

On September 30, 2010, the Company revalued the derivative liability utilizing the Black-Scholes valuation model and assumptions of the fair value of common stock of \$1.45, an exercise price of \$1.2810, estimated volatility of 50.34%, a risk-free interest rate of 0.15%, a zero dividend rate and an expected term of one day, and determined the fair value of the derivative liability to be \$131,972.

On December 31, 2010, the Company revalued the derivative liability utilizing the Black-Scholes valuation model and assumptions of the fair value of common stock of \$1.22, an exercise price of \$1.0217, estimated volatility of 55.40%, a risk-free interest rate of 0.07%, a zero dividend rate and an expected term of one day, and determined the fair value of the derivative liability to be \$194,088.

On June 30, 2011, the Company revalued the derivative liability utilizing the Black-Scholes valuation model and assumptions of the fair value of common stock of \$0.54, an exercise price of \$0.4828, estimated volatility of 52.87%, a risk-free interest rate of 0.01%, a zero dividend rate and an expected term of one day, and determined the fair value of the derivative liability to be \$118,476.

On September 30, 2011, the Company revalued the derivative liability utilizing a Monte Carlo Simulation and assumptions of the fair value of common stock of \$0.30, estimated volatility of 82.23%, a risk-free interest rate of 0.02%, a zero dividend rate and an expected term of 0.2 years, and determined the fair value of the derivative liability to be \$82.861.

On March 10, 2011, WGBM received \$5,000,000, less issuance costs totaling \$6,272, in exchange for the issuance of 3,233,734 Series C convertible preference shares ("CPS") to MTDC, in a private placement at the U.S. dollar equivalent of \$1.5462 per share, representing the first subscription under a Share Subscription Agreement dated December 14, 2010, ("SSA") to sell 3,233,734 Series C CPS at an initial closing and, should MTDC so elect within 36 months of the initial closing, to sell 1,077,911 shares of Series C CPS at a subsequent closing at the U.S. dollar equivalent of US\$2.3193 per share. Each Series C CPS issued at the initial closing will convert into one share of the Company on the anniversary of the date the SSA was signed, and each Series C CPS issued at the subsequent closing will convert into one share of the Company on the anniversary of that closing, but the Series C may convert at any earlier date following each closing at MTDC's option. MTDC may also elect to convert their Series C CPS into ordinary shares of the subsidiary, WGBM, at any time, at a conversion rate of one ordinary share per 100 CPS.

The balance remaining in Series C CPS comprises the following at September 30, 2011, and December 31, 2010:

	Septembe	er 30, 2011 December 3	1, 2010
SERIES C			
Proceeds from issuance of CPS	\$	5,058,575 \$	_
Exchange gain on issuance		(58,575)	_
Issuance costs		(6,272)	
Total CPS accounted for as equity	\$	4,993,728 \$	_

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

The balance remaining in Series A and B RCPS comprises the following at September 30, 2011, and December 31, 2010:

	<b>September 30, 2011</b>	December 31, 2010
SERIES A		
Proceeds from issuance of RCPS	\$ 2,000,000	\$ 2,000,000
Issuance costs	(60,000)	(60,000)
Accretion of issuance costs	58,333	45,416
Accretion of redemption premium	503,872	283,717
Total Series A RCPS	2,502,205	2,269,133
SERIES B		
Proceeds from issuance of RCPS	1,000,000	1,000,000
Issuance costs	(23,763)	(23,763)
Accretion of issuance costs	23,763	15,073
Accretion of redemption premium	123,200	77,033
Total Series B RCPS	1,123,200	1,068,343
Total RCPS accounted for as temporary equity	\$ 3,625,405	\$ 3,337,476

WGBM is authorized to issue 200,000,000 preference shares with a par value of RM0.01. There were 4,977,345 preference shares (including 3,233,734 Series C CPS issued in the nine months ended September 30, 2011, and 410,279 Series B RCPS held by the Company upon exercise by EEV and KMP of their options) issued and outstanding at September 30, 2011, and 1,743,611 preference shares (including 410,279 Series B RCPS held by the Company) issued and outstanding at December 31, 2010.

### NOTE 6. Preferred Stock

The Company has 10,000,000 shares of preferred stock authorized. Effective May 26, 2011, the Company designated 4,500,000 shares as Series A-1 convertible preferred stock and 4,500,000 shares as Series A-2 convertible preferred stock (together, the "Series A Preferred Stock"). Each share of Series A Preferred Stock is convertible into ten shares of common stock, subject to an ownership cap whereby conversion may not occur to the extent the holder would own more than 9.985% of the common stock following conversion, and entitles the holder to receive dividends, as, when and if declared by the Company's Board of Directors, at an annual rate of 5% of the stated value per share of the respective series. Such dividends will accrue and accumulate on each share of Series A Preferred Stock from the date of issuance, whether or not declared, until November 27, 2014, when the right to further dividends ceases. The Series A Preferred Stock has no voting rights, and in the event of liquidation ranks senior to common stock.

Effective May 27, 2011, the Company sold an aggregate of 2,937,499.97 shares of Series A-1 convertible preferred stock with a stated value of \$5.20 per share. The Company recorded the allocated valuation of \$10,724,991 (see Note 4), less allocated issuance costs of \$886,422, as Series A-1 convertible preferred stock within permanent equity, at net issuance cost. The Company also recognized a beneficial conversion feature calculated as the number of potential conversion shares multiplied by the excess of the market price of the common stock on the issuance date over the price per conversion share based on the valuation allocated to the Series A-1 convertible preferred stock. Since this preferred stock is immediately convertible and not redeemable, this non-contingent beneficial conversion feature of \$9,250,009 was recorded as a one-time accretion expense.

# NOTE 7. Stock Awards

In 2003, Wafergen, Inc.'s Board of Directors adopted the 2003 Incentive Stock Plan (the "2003 Plan"). The 2003 Plan authorized the Board of Directors to grant incentive stock options and non-statutory stock options to employees, directors, and consultants for up to 1,500,000 shares of common stock. Under the Plan, incentive stock options and nonqualified stock

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

options could be granted. Incentive stock options were to be granted at a price that is no less than 100% of the fair value of the stock at the date of grant. Options vest over a period according to the Option Agreement, and are exercisable for a maximum period of ten years after date of grant. Options granted to stockholders who own more than 10% of the outstanding stock of WaferGen at the time of grant must be issued at an exercise price no less than 110% of the fair value of the stock on the date of grant. In November 2006, WaferGen increased the aggregate number of shares of common stock that may be issued under the 2003 Plan to a total authorized reserve of 2,500,000 shares, a 1,000,000 share increase. The 2003 Plan was frozen when the 2007 Plan was adopted, resulting in no further options available for grant.

In January 2007, the Company's Board of Directors and stockholders adopted the 2007 Stock Option Plan (the "2007 Plan"). The purpose of the 2007 Plan was to provide an incentive to retain the employment of directors, officer, consultants, advisors and employees of the Company, persons of training, experience and ability, to attract new directors, officers, consultants, advisors and employees whose services are considered valuable, to encourage the sense of proprietorship, and to stimulate the active interest of such persons into the Company's development and financial success. Under the 2007 Plan, the Company was authorized to issue incentive stock options intended to qualify under Section 422 of the Code, non-qualified stock options and restricted stock. The 2007 Plan was frozen when the 2008 Plan was adopted, resulting in no further options available for grant.

On June 5, 2008, the Company's stockholders adopted the 2008 Stock Incentive Plan (the "2008 Plan") following approval of the 2008 Plan by the Board of Directors. The 2008 Plan initially authorized the issuance of up to 2,000,000 shares of common stock pursuant to the terms of the 2008 Plan. On December 4, 2009, the Company's stockholders approved an amendment to the 2008 Plan, adding an additional 1,500,000 shares, bringing the total to 3,500,000 shares of the Company's common stock available for issuance under the 2008 Plan, adding an additional 3,000,000 shares, bringing the total to 6,500,000 shares of the Company's common stock available for issuance under the 2008 Plan, adding an additional 3,000,000 shares of total to 6,500,000 shares of the Company's common stock available for issuance under the 2008 Plan. Notwithstanding the foregoing, no more than 3,250,000 shares of our common stock may be granted pursuant to awards of restricted stock and restricted stock units.

The number of shares of the Company's common stock available under the 2008 Plan will be subject to adjustment in the event of a stock split, stock dividend or other extraordinary dividend, or other similar change in the Company's common stock or capital structure. The purpose of the 2008 Plan is to provide an incentive to retain the employment of directors, officers, consultants, advisors and employees of the Company, to attract new personnel whose training, experience and ability are considered valuable, to encourage the sense of proprietorship, and to stimulate the active interest of such persons in the Company's development and financial success. Under the 2008 Plan, the Company is authorized to issue incentive stock options intended to qualify under Section 422 of the Code, non-qualified stock options and restricted stock. Awards may vest over varying periods, as specified by the Company's Board of Directors for each grant, and have a maximum term of seven years from the grant date. The 2008 Plan is administered by the Company's Board of Directors.

A summary of stock option and restricted stock transactions in the nine months ended September 30, 2011, is as follows:

		Stock C	ptio	ons	Restricte	ed St	ock
	Shares Available for Grant	Number of Options Outstanding		Veighted Average Exercise Price	Number of Shares Outstanding	Gı	Veighted Average rant-Date air Value
Balance at January 1, 2011	2,191,821	5,543,893	\$	1.5218	127,500	\$	1.6422
Granted	(1,504,635)	1,153,550	\$	0.6427	351,085	\$	0.8497
Exercised	<u> </u>	(324,740)	\$	0.3220	_	\$	_
Vested	_	_	\$	_	(299,222)	\$	0.9297
Forfeited	807,344	(701,094)	\$	1.6792	(108,750)	\$	1.6091
Canceled	341,406	(896,824)	\$	1.7111	(58,113)	\$	0.6692
Balance at September 30, 2011	1,835,936	4,774,785	\$	1.3323	12,500	\$	1.2500

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

The Company has issued both options and restricted stock under these Plans. Restricted stock grants afford the recipient the opportunity to receive shares of common stock, subject to certain terms, whereas options give them the right to purchase common stock at a set price. Both the Company's options and restricted stock issued to employees generally have vesting restrictions that are eliminated over a four-year period, although vesting may be over a shorter period, or may occur on the grant date, depending on the terms of each individual award.

The Company received \$104,566 for the 324,740 shares issued pursuant to options exercised during the nine months ended September 30, 2011, which had an intrinsic value of \$203,399. The Company received \$42,695 for the 84,554 shares issued pursuant to options exercised during the nine months ended September 30, 2010, which had an intrinsic value of \$107,494.

The following table summarizes information concerning outstanding options as of September 30, 2011:

		Options Outstanding			Options Exercisable	
Range of Exercise Prices	Number Outstanding as of September 30, 2011	Weighted Average Remaining Contractual Life (in Years)	Weighted Average Exercise Price	Number Exercisable as of September 30, 2011	Weighted Average Remaining Contractual Life (in Years)	Weighted Average Exercise Price
\$0.0002 - \$0.1482	178,170	3.26	\$0.0675	178,170	3.26	\$0.0675
\$0.3200 - \$0.6000	695,399	6.82	\$0.3956	45,399	4.27	\$0.5837
\$0.8500 - \$1.3000	840,550	5.48	\$1.0319	315,969	4.67	\$1.0994
\$1.3500 - \$2.1000	2,635,666	5.64	\$1.6105	1,692,503	5.56	\$1.6080
\$2.2000 - \$2.3900	425,000	4.93	\$2.2645	392,500	4.88	\$2.2541
	4,774,785	5.63	\$1.3323	2,624,541	5.17	\$1.5211

The fair value of options vested in the nine months ended September 30, 2011 and 2010, was \$393,860 and \$533,479, respectively. The aggregate intrinsic value of options outstanding at September 30, 2011, was \$41,433, all related to options exercisable. Aggregate intrinsic value is the total pretax amount (i.e., the difference between the Company's stock price and the exercise price) that would have been received by the option holders had all their in-the-money options been exercised.

The weighted-average grant date fair value of options awarded in the nine months ended September 30, 2011 and 2010, was \$0.29 and \$0.69, respectively. Fair values were estimated using the following assumptions:

	Nine Months Ende	ed September 30,
	2011	2010
Risk-free interest rate	0.79% - 2.24%	1.40% - 2.40%
Expected term	4.75 Years	4.75 Years
Expected volatility	42.44% - 66.83%	42.40% - 43.01%
Dividend yield	0%	0%

The amounts expensed for stock-based compensation totaled \$140,620 and \$386,081 for the three months ended September 30, 2011 and 2010, respectively, and \$690,263 and \$983,904 for the nine months ended September 30, 2011 and 2010, respectively. These sums include \$3,740 and \$198,470 expensed in the three months ended September 30, 2011 and 2010, respectively, and \$130,230 and \$549,160 in the nine months ended September 30, 2011 and 2010, respectively, for restricted stock awards to consultants.

At September 30, 2011, the total stock-based compensation cost not yet recognized, net of estimated forfeitures, was \$657,346. This cost is expected to be recognized over an estimated weighted average amortization period of 2.66 years. No amounts related to stock-based compensation costs have been capitalized. The tax benefit and the resulting effect on cash flows from operating and financing activities related to stock-based compensation costs were not recognized as the Company currently provides a full valuation allowance for all of its deferred taxes.

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

### **NOTE 8.** Warrant Derivative Liabilities

The Company has incurred liabilities for the estimated fair value of derivative warrant instruments. The estimated fair value of the derivative warrant instruments has been calculated using a Monte Carlo Simulation approach, with key input variables provided by management, as of each issuance date, with the valuation offset against additional paid in capital, and at each reporting date, with changes in fair value recorded as unrealized gains or losses in non-operating income (expense).

In connection with the fundraising in May 27, 2011, members of management, with warrants to purchase a total of 1,051,074 shares with an estimated fair value of \$315,803 following the anti-dilution adjustments on that date, waived their right to any future anti-dilution adjustments, so this estimated fair value was transferred to Stockholders' Equity. During the six months ended June 30, 2011, the remainder of the decrease in the fair value of the warrant derivative liability of \$299,607 was recorded as an unrealized gain on fair value of warrants, net.

During the nine months ended September 30, 2011 and 2010, a decrease in the fair value of the warrant derivative liability of \$1,363,703 and \$14,526, respectively, was recorded as an unrealized gain on revaluation of warrants, net. A summary of activity in warrant derivative liabilities is included in Note 10.

The fair value of warrants ranged from \$0.03 to \$0.09 at September 30, 2011, from \$0.32 to \$0.69 at December 31, 2010, and from \$0.43 to \$0.91 at September 30, 2010. Fair values at September 30, 2011 and 2010, were estimated using the following assumptions:

	<u>September 30, 2011</u> <u>Se</u>	eptember 30, 2010
Risk-free interest rate	0.19% - 0.39%	0.47% - 0.83%
Expected remaining term	1.50 -2.59 Years	2.11 - 3.39 Years
Expected volatility	72.46% - 78.69%	48.95% - 92.67%
Dividend yield	0%	0%

A summary of outstanding common stock warrants as of September 30, 2011, is as follows:

Securities Into Which Warrants are Convertible	Warrants Outstanding	Warrants Subject to Anti-Dilution	Exercise Price	Expiration Date
Common stock	56,173,248	_	\$0.6200	May 2016
Common stock	4,487,656	3,718,425	\$0.7800	June and August 2014
Common stock	2,875,736	2,774,050	\$0.8400	December 2014 and January 2015
Common stock	2,265,071	2,084,914	\$0.8400	May 2013
Common stock	44,401	_	\$1.4100	March 2012
Common stock	95,368	_	\$1.4680	December 2015
Common stock	203,500	_	\$1.5000	July 2015
Common stock	3,000,830	_	\$1.5500	July 2015
Common stock	2,666,459	_	\$2.2500	May and June 2012
Common stock	200,000	_	\$3.0000	December 2014 and November 2015
Subtotal	72,012,269	8,577,389		
	, ,			
Series C CPS	1,077,911	_	\$2.3193	March 2014
Series C OIB	7,		Ψ2.3173	AMAZON MOAT
Total	73,090,180	8,577,389		

The warrants expiring in May 2016 were issued in conjunction with the May 2011 Private Placement (see Note 1), and were valued at the time of issuance utilizing the Black-Scholes valuation model and assumptions of the fair value of common stock of \$0.68, an exercise price of \$0.62, estimated volatility of 89.58%, a risk free interest rate of 1.03%, a zero dividend rate and an expected term of 3.5 years. These warrants include the right to receive a Black-Scholes valuation, as defined, of the unexercised portion of the warrant in the event of an Organic Change (a substantial change in ownership or

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

trading status of the Company, as defined). This contingent embedded derivative will be accounted for only in the event that an Organic Change should occur.

Risk-Free Interest Rate. This is the U.S. Treasury rate for the measurement date having a term equal to the expected remaining term of the warrant. An increase in the risk-free interest rate will increase the fair value.

Expected Remaining Term. This is the period of time over which the warrant is expected to remain outstanding and is based on management's estimate, taking into consideration the remaining contractual life, and historical experience. An increase in the expected remaining term will increase the fair value.

Expected Volatility. This is a measure of the amount by which the stock price has fluctuated or is expected to fluctuate. To the extent that Company's stock has not been traded for as long as the expected remaining term of the warrants, the Company uses a weighted-average of the historic volatility of a group of publicly traded companies over the retrospective period corresponding to the expected remaining term of the warrants on the measurement date. The group of publicly traded companies is selected from the same industry or market index, with extra weighting attached to those companies most similar in terms of business activity, size and financial leverage. To the extent that the Company's stock has been traded for longer than the expected remaining term of the warrants, this weighted average is used to determine 50% of the volatility, with the Company's own historic volatility used to determine the remaining 50%. An increase in the expected volatility will increase the fair value.

<u>Dividend Yield</u>. The Company has not made any dividend payments nor does the Company have plans to pay dividends in the foreseeable future. An increase in the dividend yield will decrease the fair value.

The warrants expiring in June and August 2014 were originally issued in June and August 2009 with an exercise price of \$2.00 and entitled the holders thereof to purchase an aggregate of 1,750,185 shares. As a result of anti-dilution adjustments with respect to such warrants pursuant to their terms, such warrants, as of September 30, 2011, had an exercise price of \$0.78 and entitled the holders thereof to purchase an aggregate of 4,487,656 shares. In connection with the May 2011 Private Placement, members of management with warrants to purchase a total of 769,231 shares waived their right to further anti-dilution adjustments.

The warrants expiring in December 2014 and January 2015 were originally issued in December 2009 and January 2010 with an exercise price of \$2.50 and entitled the holders thereof to purchase an aggregate of 966,247 shares. As a result of anti-dilution adjustments with respect to such warrants pursuant to their terms, such warrants, as of September 30, 2011, had an exercise price of \$0.84 and entitled the holders thereof to purchase an aggregate of 2,875,736 shares. In connection with the May 2011 Private Placement, members of management with warrants to purchase a total of 101,686 shares waived their right to further anti-dilution adjustments.

The warrants expiring in May 2013 were originally issued in May 2008 with an exercise price of \$3.00 and entitled the holders thereof to purchase an aggregate of 634,220 shares. As a result of weighted-average anti-dilution adjustments with respect to such warrants pursuant to their terms, such warrants, as of September 30, 2011, had an exercise price of \$0.84 and entitled the holders thereof to purchase an aggregate of 2,265,071 shares. In connection with the May 2011 Private Placement, members of management with warrants to purchase a total of 180,157 shares waived their right to further anti-dilution adjustments.

The SSA dated December 14, 2010 (see Note 5) grants the holders of the Series C CPS the right to subscribe for a further 1,077,911 CPS at a price of \$2.3193. Since these Series C CPS would convert into common stock of the Company within one year of the subscription date, this right is, for accounting purposes, equivalent to a warrant to purchase the Company's common stock.

# Notes to the Condensed Consolidated Financial Statements (Unaudited)

# NOTE 9. Cash Flow Information

Cash paid during the nine months ended September 30, 2011 and 2010, is as follows (interest paid in the nine months ended September 30, 2011, excludes \$178,585 which was paid to Oxford (See Note 4) relating to termination of the term loan and was expensed as interest):

	Nine Months End	led September 30,	
	2011	2010	
Interest	\$ 127,062	\$ 2,320	
Income taxes	<u>\$</u>	<u> </u>	

Supplemental disclosure of non-cash investing and financing activities for the nine months ended September 30, 2011 and 2010, is as follows:

	Ni	ine Months End	ptember 30,	
		2011		2010
Warrant derivative liabilities transferred to equity on waiver of future anti-dilution rights	\$	315,803	\$	<u> </u>
Conversion element of convertible promissory notes transferred to equity on waiver of CASLA (See Note 4)	\$	573,923	\$	<u> </u>
Exchange of common stock for Series B redeemable convertible preference shares of subsidiary	\$	_	\$	1,148,880
Conversion element bifurcated on issuance of convertible promissory notes	\$	11,495,163	\$	
Interest converted to principal on convertible promissory notes	\$	266,119	\$	<u> </u>
Beneficial conversion feature related to Series A-1 convertible preferred stock	\$	9,250,009	\$	
Inventory transferred to property and equipment	\$	693,942	\$	42,500
Restricted stock forfeited to cover income tax liability	\$		\$	44,793
Accretion on Series A and B redeemable convertible preference shares of subsidiary associated with premium	\$	287,929	\$	223,464
Recording of derivative liability and accretion on Series B redeemable convertible preference shares of subsidiary associated with conversion element	\$		\$	428,787
Issuance to placement agents of warrants classified as derivative liabilities	\$		\$	2,200

# NOTE 10. Fair Value of Financial Instruments

Fair value measurements are determined under a three-level hierarchy for fair value measurements that prioritizes the inputs to valuation techniques used to measure fair value, distinguishing between market participant assumptions developed based on market data obtained from sources independent of the reporting entity ("observable inputs") and the reporting entity's own assumptions about market participant assumptions developed based on the best information available in the circumstances ("unobservable inputs").

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

Fair value is the price that would be received to sell an asset or would be paid to transfer a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date. In determining fair value, the Company primarily uses prices and other relevant information generated by market transactions involving identical or comparable assets ("market approach"). The Company also considers the impact of a significant decrease in volume and level of activity for an asset or liability when compared with normal activity to identify transactions that are not orderly.

The highest priority is given to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Securities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

The three hierarchy levels are defined as follows:

- Level 1 Quoted prices in active markets that are unadjusted and accessible at the measurement date for identical, unrestricted assets or liabilities;
- Level 2 Quoted prices for identical assets and liabilities in markets that are not active, quoted prices for similar assets and liabilities in active markets or financial instruments for which significant inputs are observable, either directly or indirectly;
- Level 3 Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

Credit risk adjustments are applied to reflect the Company's own credit risk when valuing all liabilities measured at fair value. The methodology is consistent with that applied in developing counterparty credit risk adjustments, but incorporates the Company's own credit risk as observed in the credit default swap market.

The following table presents the Company's assets and liabilities that are measured at fair value on a recurring basis at September 30, 2011:

	Level 1			Level 2	Level 3		Total	
Financial Assets:								
Cash and cash equivalents, including restricted cash	\$	19,911,739	\$		\$		\$	19,911,739
70								
Financial Liabilities:								
Warrant derivative liabilities	\$		\$		\$	561,456	\$	561,456
Conversion Element of Promissory Notes	\$		\$		\$	5,009,088	\$	5,009,088
Conversion Element of Series B RCPS	\$		\$		\$	82,861	\$	82,861

# Notes to the Condensed Consolidated Financial Statements (Unaudited)

The following tables present a reconciliation of all liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended September 30, 2011 and 2010:

	Warrant Derivatives			Conversion Element of missory Notes	Conversion Element of ries B RCPS	Total	
Balance at January 1, 2011	\$	2,240,962	\$	_	\$ 194,088	\$	2,435,050
Issuances		_		11,495,163	_		11,495,163
Revaluation gains included in other income and expenses		(1,363,703)		(5,912,152)	(111,227)		(7,387,082)
Settlements		(315,803)		(573,923)	 		(889,726)
Balance at September 30, 2011	\$	561,456	\$	5,009,088	\$ 82,861	\$	5,653,405
Total gains included in other income and expenses attributable to liabilities still held as of September 30, 2011	\$ 	1,417,928 Warrant Derivatives		5,912,152 Conversion Element of missory Notes	111,227 Conversion Element of ries B RCPS	\$	7,441,307 Total
Balance at January 1, 2010	\$	2,778,191	\$	_	\$ _	\$	2,778,191
Issuances		17,915		_	428,787		446,702
Revaluation gains included in other income and expenses		(14,526)		_	(124,473)		(138,999)
Settlements		_		_	(172,343)		(172,343)
Balance at September 30, 2010	\$	2,781,580	\$		\$ 131,971	\$	2,913,551
Total gains included in other income and expenses attributable to liabilities still held as of September 30, 2010	\$	14,526	\$	_	\$ 90,991	\$	105,517

Assumptions used in evaluating the warrant derivative liabilities, the conversion element of the promissory notes and the conversion element of the Series B RCPS are discussed in Notes 8, 4 and 5, respectively.

# Notes to the Condensed Consolidated Financial Statements (Unaudited)

# NOTE 11. Net Income (Loss) Per Share

The following table presents the calculation of basic and diluted net income (loss) per share:

	Thi	ree Months En	ded S	2010	Nine Months End 2011		ed Se	ptember 30, 2010
Net income (loss) used for net income per share – basic calculation	\$	3,222,282	\$	(5,732,701)	\$	(19,236,513)	\$	(9,681,783)
Deemed dividend applicable to Series A-1 preferred stock		191,866		_		_		_
Interest charges applicable to convertible promissory notes		240,120		_		_		_
Accretion on Series A and B redeemable convertible preference shares of subsidiary		166,773		<u> </u>		<u> </u>	_	<u> </u>
Net income (loss) used for net income per share – diluted calculation		3,821,041		(5,732,701)		(19,236,513)		(9,681,783)
Shares used to compute net income (loss) per share - basic		41,549,594		39,851,627		41,378,428		35,756,913
Common share equivalents from exercise of options		168,812		_		_		_
Shares issuable upon vesting of restricted stock		23,845		_		_		_
Shares issuable upon conversion of Series C convertible preference shares of subsidiary		3,233,734		_		_		_
Shares issuable upon conversion of Series A-1 preferred stock		29,516,257		_		_		_
Shares issuable upon conversion of convertible promissory notes		26,932,164		_		_		_
Shares issuable upon conversion of Series A and B redeemable convertible preference shares of subsidiary		12,231,611		_		_		_
Shares used to compute net income (loss) per share - diluted		113,656,017		39,851,627		41,378,428		35,756,913
Net income (loss) per share – basic	\$	0.08	\$	(0.14)	\$	(0.46)	\$	(0.27)
Net income (loss) per share – diluted	\$	0.03	\$	(0.14)	\$	(0.46)	\$	(0.27)

No adjustment has been made to the net loss for charges, gains, losses and accretion related to Series A and B RCPS, Series C CPS, Series A-1 convertible preferred stock and convertible promissory notes in the three months ended

# Notes to the Condensed Consolidated Financial Statements (Unaudited)

September 30, 2010, or in the nine months ended September 30, 2011 and 2010, as the effect would be anti-dilutive due to the net loss.

The following outstanding stock options, warrants, restricted stock (on an as-converted into common stock basis) and shares issuable or contingently issuable upon conversion of Series A and B RCPS, Series C CPS, Series A-1 convertible preferred stock and convertible promissory notes were excluded from the computation of diluted net loss per share attributable to holders of common stock as they had antidilutive effects for the nine months ended September 30, 2011 and the three and nine months ended September 30, 2010:

	Three Months Ende	l September 30,	Nine Months Ende	ded September 30,	
	2011	2010	2011	2010	
Common share equivalents issuable upon exercise of common stock options	_	565,271	252,935	1,130,307	
Common share equivalents issuable upon exercise of common stock warrants	_	-	3,937,680	213,487	
Shares issuable upon vesting of restricted stock	_	11,141	72,271	5,380	
Shares issuable upon conversion of Series A and B RCPS	_	2,795,606	12,231,611	2,706,868	
Shares issuable upon conversion of Series C CPS	_	_	2,428,262	_	
Shares issuable upon conversion of Series A-1 convertible preferred stock	_	_	13,712,896	_	
Shares issuable upon conversion of convertible promissory notes		<u> </u>	12,512,189		
Total common share equivalents excluded from denominator for diluted earnings per share computation		3,372,018	45,147,844	4,056,042	

In the three months ended September 30, 2011, options to purchase 4,182,302 shares of common stock and warrants and similar instruments to purchase 73,090,180 shares of common stock were not considered in the calculation of diluted earnings per share attributable to common stockholders as the effect would have been antidilutive.

# NOTE 12. Comprehensive Income (Loss)

The components of comprehensive income (loss), net of taxes, are as follows:

	Thr	ee Months En	eptember 30,	Nine Months Ended September 30,				
		2011		2010		2011		2010
Net income (loss)	\$	3,580,921	\$	(5,224,763)	\$	(9,432,456)	\$	(9,029,532)
Foreign currency translation adjustments, net of income taxes		(305,553)		121,280		(264,143)		223,019
Total comprehensive income (loss)	\$	3,275,368	\$	(5,103,483)	\$	(9,696,599)	\$	(8,806,513)

### Notes to the Condensed Consolidated Financial Statements (Unaudited)

### NOTE 13. Concentrations

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash and accounts receivable. The Company places its cash in commercial banks. Accounts in the United States are secured by the Federal Deposit Insurance Corporation. Accounts in Malaysia are also guaranteed by the Malaysian government. The Company's total deposits at commercial banks usually exceed the balances insured.

The Company generally requires no collateral from its customers.

At September 30, 2011, three customers accounted for 54%, 11% and 10%, respectively, of accounts receivable. At December 31, 2010, four different customers accounted for 39%, 26%, 19% and 10%, respectively, of accounts receivable.

During the three months ended September 30, 2011, two customers accounted for 61% and 12%, respectively, of total revenues. During the three months ended September 30, 2010, three different customers accounted for 40%, 28% and 22%, respectively, of total revenues.

During the nine months ended September 30, 2011, two customers accounted for 56% and 11%, respectively, of total revenues. During the nine months ended September 30, 2010, four different customers accounted for 42%, 17%, 16% and 12%, respectively, of total revenues.

# **NOTE 14.** Contingencies

From time to time the Company may be involved in claims arising in connection with its business. Based on information currently available, the Company believes that the amount, or range, of reasonably possible losses in connection with any pending actions against it, in excess of established reserves, in the aggregate, not to be material to its consolidated financial condition or cash flows. However, losses may be material to the Company's operating results for any particular future period, depending on the level of income for such period.

Under the terms of the Registration Rights Agreement dated May 27, 2011, the Company is liable to pay liquidated damages to purchasers in the May 2011 Private Placement (see Note 1) in the event that initial and subsequent Registration Statements are not filed with, or (subject to certain exceptions) accepted by, the Securities and Exchange Commission ("SEC") within specified time periods. The Company filed an initial Registration Statement with the SEC on Form S-1 on July 12, 2011, which met the required deadline for the initial filing, and subsequently filed amended Registration Statements with the SEC on various dates through November 2, 2011. The Registration Statement was declared effective on November 4, 2011, after the required effectiveness deadline. Related liquidated damages of \$532,161 were expensed in the three months ended September 30, 2011, and have since been paid in full.

### NOTE 15. Subsequent Events

On October 19, 2011, Alnoor Shivji, the Company's Chairman of the Board, resigned as President and Chief Executive Officer of the Company, and under the terms of his separation from employment agreement, the Company will pay Mr. Shivji severance in the form of salary continuation over twelve months. The Company will accrue the related costs of approximately \$300,000 in the three months ending December 31, 2011.

On November 10, 2011, the Board of Directors approved a Reduction in Force ("RiF") to align the Company's workforce with its new strategic initiatives, along with an ad hoc discretionary bonus for all remaining employees. The Company will record the related costs of approximately \$350,000 in the three months ending December 31, 2011.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion highlights the principal factors that have affected our financial condition and results of operations as well as our liquidity and capital resources for the periods described.

The information contained in this Form 10-Q is intended to update the information contained in our annual report on Form 10-K for the year ended December 31, 2010 (the "Form 10-K"), and our quarterly reports on Form 10-Q for the quarters ended March 31, 2011, and June 30, 2011 (the "First and Second Quarter Forms 10-Q"), all as filed with the Securities and Exchange Commission, and presumes that readers have access to, and will have read, the "Management's Discussion and Analysis of Financial Condition and Results of Operations," our consolidated financial statements and the notes thereto, and other information contained in the Form 10-K and the First and Second Quarter Forms 10-Q. The following discussion and analysis also should be read together with our condensed consolidated financial statements and the notes thereto included elsewhere in this Form 10-Q.

# Forward-Looking Statements

Information included in this Form 10-Q may contain forward-looking statements. Except for the historical information contained in this discussion of the business and the discussion and analysis of financial condition and results of operations, the matters discussed herein are forward looking statements. These forward looking statements include but are not limited to the Company's plans for sales growth and expectations of gross margin, expenses, new product introduction, and the Company's liquidity and capital needs. This information may involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by any forward-looking statements. Forward-looking statements, which involve assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words "may," "will," "should," "expect," "anticipate," "estimate," "believe," "intend" or "project" or the negative of these words or other variations on these words or comparable terminology. In addition to the risks and uncertainties described in "Risk Factors" contained in the Form 10-K, these risks and uncertainties may include consumer trends, business cycles, scientific developments, changes in governmental policy and regulation, currency fluctuations, economic trends in the United States and inflation. Forward-looking statements are based on assumptions that may be incorrect, and there can be no assurance that any projections or other expectations included in any forward-looking statements will come to pass. Our actual results could differ materially from those expressed or implied by the forward-looking statements as a result of various factors. Except as required by applicable laws, we undertake no obligation to update publicly any forward-looking statements for any reason, even if new information becomes available or other events occur in the future.

### Company Overview and Background

Since beginning operations in 2003, we have been engaged in the development, manufacture and sale of systems for gene expression, genotyping and stem-cell research for the life sciences, pharmaceutical drug discovery and biomarker discovery and diagnostic products industries. Our products are aimed at professionals who perform genetic analysis and cell biology, primarily at pharmaceutical and biotech companies, academic and private research centers and diagnostics companies involved in biomarker research. We plan to provide new performance standards with significant savings of time and cost for professionals in the field of gene expression research and to facilitate biomarker discovery, toxicology and clinical research through the SmartChip products and services.

Our revenue is subject to fluctuations due to the timing of sales of high-value products and service projects, the impact of seasonal spending patterns, the timing and size of research projects our customers perform, changes in overall spending levels in the life science industry and other unpredictable factors that may affect customer ordering patterns. Any significant delays in the commercial launch or any lack or delay of commercial acceptance of new products, unfavorable sales trends in existing product lines, or impacts from the other factors mentioned above, could adversely affect our revenue growth or cause a sequential decline in quarterly revenue. Due to the possibility of fluctuations in our revenue and net income or loss, we believe that quarterly comparisons of operating results are not a good indication of future performance.

Since inception, we have incurred substantial operating losses. As of September 30, 2011, our accumulated deficit was \$52,697,855. Losses have principally occurred as a result of the substantial resources required for the research, development and manufacturing scale-up effort required to commercialize our initial products and services. We expect to continue to incur substantial costs for research and development activities for at least the next year as we enhance our efforts to support our new strategy of engaging key opinion leaders in the life science research market to address its rapidly changing needs and to anticipate its future needs.

# **Results of Operations**

The following table presents selected items in the condensed consolidated statements of operations for the three and nine months ended September 30, 2011 and 2010, respectively:

	Three Months Ended September 30,					Nine Months Ended September 30,			
		2011		2010		2011		2010	
Revenue	\$	89,088	\$	633,241	\$	485,025	\$	1,454.920	
Cost of revenue		492,246		312,047		647,137		583,796	
Gross profit (loss)		(403,158)		321,194		(162,112)		871,124	
Operating expenses:									
Sales and marketing		913,948		653,322		2,550,107		1,378,271	
Research and development		1,900,417		2,047,367		5,980,305		5,086,078	
General and administrative		1,259,211		1,248,773	_	4,747,992		3,452,727	
Total operating expenses		4,073,576		3,949,462		13,278,404		9,917,076	
Operating loss		(4,476,734)		(3,628,268)		(13,440,516)		(9,045,952)	
Other income and (expenses):									
Interest income		6.843		7.965		14.203		15.072	
Interest expense		(240,143)		(280)		(3,059,370)		(1,954)	
Gain on revaluation of conversion element of Series B redeemable convertible preference shares of subsidiary, net		35,615		124,473		111.227		124,473	
Gain on revaluation of conversion element of convertible promissory notes, net		7,525,265		124,473		5,912,152		124,473	
Gain (loss) on revaluation of warrants, net		1.064.096		(1,665,950)		1,363,703		14,526	
Liquidated damages for late S-1 registration		(532,161)		(1,000,500)		(532,161)		- 1,020	
Miscellaneous income (expense)		214,843		(62,703)		197,593		(135,697)	
Total other income (expense)		8,074,358		(1,596,495)		4,007,347		16,420	
Net income (loss) before provision for income taxes		3,597,624		(5,224,763)		(9,433,169)		(9,029,532)	
Provision for income taxes		16,703				(713)		<u> </u>	
Net income (loss)	\$	3,580,921	\$	(5,224,763)	\$	(9,432,456)	\$	(9,029,532)	

# Revenue

The following table presents our revenue for the three and nine months ended September 30, 2011 and 2010, respectively:

 Three M	<b>Ended Septen</b>	iber 30,	Nine Months Ended September 30,					
2011	_	2010	% Change		2011	_	2010	% Change
\$ 89,088	\$	633,241	(86)%	\$	485,025	\$	1,454,920	(67)%

For the three months ended September 30, 2011, revenue decreased by \$544,153, or 86%, as compared to the three months ended September 30, 2010. The decrease is primarily due to the absence of sales of SmartChip Real-Time PCR Systems to early access customers, along with a decrease in sales of our Real-Time PCR Chip panels and Fee-for-Service.

For the nine months ended September 30, 2011, revenue decreased by \$969,895, or 67%, as compared to the nine months ended September 30, 2010. The decrease is primarily due to decreases in sales SmartChip Real-Time PCR Systems, Real-Time PCR Chip panels and Fee-for-Service, as well as SmartSlide<sup>TM</sup> products, which we no longer market, that accounted for 9% of our revenue in the first nine months of 2010.

In the first quarter of 2010, we sold two SmartSlide™ systems for a total of \$122,258. We stopped promoting the SmartSlide™ product line in the third quarter of 2010 and there were no SmartSlide™ system sales in 2011. In the first nine months of 2011, commercialization efforts for the SmartChip Real-Time PCR Systems product line did not produce meaningful results because of the relatively small amount of sales and marketing resources early in the first six months of 2011, the length of the sales cycle and the small installed base of systems from which to generate recurring revenue from consumables.

### Cost of Revenue

The following table presents the cost of revenue for the three and nine months ended September 30, 2011 and 2010, respectively:

Three M	[onth:	s Ended Septen	ıber 30,	Nine Months Ended September 30,					
2011	_	2010	% Change	2011			2010	% Change	
\$ 492.246	\$	312.047	58%	\$	647 137	\$	583 796	11%	

Cost of revenue includes the cost of products paid to third party vendors and raw materials, labor and overhead for products manufactured internally, and reserves for warranty and inventory obsolescence.

For the three months ended September 30, 2011, cost of revenue increased by \$180,199, or 58%, as compared to the three months ended September 30, 2010. The increase related primarily to a provision for excess inventory of \$440,186, offset by the decrease in revenue.

For the nine months ended September 30, 2011, cost of revenue increased by \$63,341, or 11%, as compared to the nine months ended September 30, 2010. The increase related primarily to a provision for excess inventory of \$440,186, offset by the decrease in revenue.

### Sales and Marketing

The following table presents the sales and marketing expenses for the three and nine months ended September 30, 2011 and 2010, respectively:

	Three M	onths	<b>Ended Septen</b>	ıber 30,		Nine Months Ended September 30,						
_	2011 2010		% Change		2011		2010	% Change				
\$	913,948	\$	653,322	40	% \$	2,550,107	\$	1,378,271	85%			

Sales and marketing expenses consist primarily of compensation cost of our sales and marketing team, commissions, and the costs associated with various marketing programs.

For the three months ended September 30, 2011, sales and marketing expenses increased by \$260,626, or 40%, as compared to the three months ended September 30, 2010. The increase resulted primarily from increases in salaries and wages, which arose due to an increase in the head count of sales and marketing employees, offset by a reduction in commissions.

For the nine months ended September 30, 2011, sales and marketing expenses increased by \$1,171,836, or 85%, as compared to the nine months ended September 30, 2010. The increase resulted primarily from increases in salaries and wages, including bonuses, recruitment costs and travel and subsistence costs and facilities allocation, which arose due to an increase in the head count of sales and marketing employees, offset by a reduction in commissions.

We expect sales and marketing expenses will decrease in the near future as we establish the commercial viability of our SmartChip products and services through cooperation with key opinion leaders, and subsequently to rise as the number of sales personnel, and their commissions, increase.

# Research and Development

The following table presents the research and development expense for the three and nine months ended September 30, 2011 and 2010, respectively:

Three Months Ended September 30,						Nine Months Ended September 30,						
_	2011		2010 % Change		2011		2010		% Change			
\$	1,900,417	\$	2,047,367	(7)%	\$	5,980,305	\$	5,086,078	18%			

Research and development expenses consist primarily of salaries and other personnel-related expenses, laboratory supplies and other expenses related to the design, development, testing and enhancement of our products. Research and development expenses are expensed as they are incurred.

For the three months ended September 30, 2011, research and development expenses decreased \$146,950, or 7%, as compared to the three months ended September 30, 2010. The decrease resulted primarily from reductions in expendable materials and supplies used, offset by increases in depreciation and recruitment costs.

For the nine months ended September 30, 2011, research and development expenses increased \$894,227, or 18%, as compared to the nine months ended September 30, 2010. The increase resulted primarily from increases in salaries and wages, consulting costs and depreciation of equipment.

We believe a substantial investment in research and development is essential in the long term to remain competitive and expand into additional markets. Accordingly, we expect our research and development expenses to remain at a high level of total expenditures as we grow.

### General and Administrative

The following table presents the general and administrative expenses for the three and nine months ended September 30, 2011 and 2010, respectively:

Three M	s Ended Septen	nber 30,		Nine Months Ended September 30,						
2011		2010	% Chang	ge		2011		2010	% Chan	ge
\$ 1,259,211	\$	1,248,773		1%	\$	4,747,992	\$	3,452,727		38%

General and administrative expenses consist primarily of personnel costs for finance, human resources, business development, and general management, as well as professional fees, such as expenses for legal and accounting services.

For the three months ended September 30, 2011, general and administrative expenses increased \$10,438, or 1%, as compared to the three months ended September 30, 2010. The increase resulted primarily from increases in personnel costs and legal and accounting fees, offset by reductions in stock compensation expense and the reversal of 2011 projected bonuses previously accrued.

For the nine months ended September 30, 2011, general and administrative expenses increased \$1,295,265, or 38%, as compared to the nine months ended September 30, 2010. The increase resulted primarily from increases in personnel costs, recruitment costs, and consulting, legal and accounting costs, primarily in conjunction with the May 2011 Financing, offset by a reduction in stock compensation costs.

We expect our general and administrative expenses to remain at approximately current levels in the near future.

# Interest Income

The following table presents the interest income for the three and nine months ended September 30, 2011 and 2010, respectively:

Three M	lonths	Ended Septemb	er 30,	Nine Months Ended September 30,						
2011 2010		2010	% Change	2011		2010		% Change		
6,843	\$	7,965	(14)%	\$	14,203	\$	15,072	(6)%		

The interest income is solely earned on cash balances held in interest-bearing bank accounts.

For the three months ended September 30, 2011, interest income decreased by \$1,122, or 14%, as compared to the three months ended September 30, 2010. For the nine months ended September 30, 2011, interest income decreased by \$869, or 6%, as compared to the nine months ended September 30, 2010. The decrease in both periods was mainly due to lower interest rates, offset by an increase in the average cash invested in interest-bearing accounts.

### Interest Expense

The following table presents the interest expense for the three and nine months ended September 30, 2011 and 2010, respectively:

Three Months Ended September 30,						Nine Months Ended September 30,					
_	2011 2010		% Change	2011		2010		% Change			
\$	240,143	\$	280	85,665%	\$	3,059,370	\$	1,954	156,470%		

For the three months ended September 30, 2011, interest expense increased \$239,863, or 85,665%, as compared to the three months ended September 30, 2010. For the nine months ended September 30, 2011, interest expense increased \$3,057,416, or 156,470%, as compared to the nine months ended September 30, 2010. The increase in both periods was mostly due to interest related to the convertible promissory notes in the aggregate principal amount of \$15,275,000 issued in the May 2011 Private Placement, which in the nine months ended September 30, 2011, included a one-time non-cash interest expense of \$2,255,074 (see Note 4 to the Condensed Consolidated Financial Statements in Part I, Item 1). The increase in the nine months ended September 30, 2011, was also due to the term loan of \$2,000,000 obtained in December 2010 and repaid in May 2011, incurring costs of \$222,275 in accelerated deferred financing costs plus \$83,585 arising due to early repayment. Interest expense (which includes the amortization of debt discount and loan origination fees) will increase slightly in the fourth quarter as the outstanding balance on the convertible promissory notes will increase due to the 5% interest being paid by addition to principal, and the effective yield amortization weights the interest charges towards the latter stages of their contractual term.

Gain on Revaluation of Conversion Element of Series B Redeemable Convertible Preference Shares of Subsidiary, Net

The following table represents the gain on revaluation of the Series B redeemable convertible preference shares ("RCPS") of our Malaysian subsidiary, WaferGen Biosystems (M) Sdn. Bhd. ("WGBM") for the three and nine months ended September 30, 2011 and 2010, respectively:

Three Months Ended September 30,						Nine Months Ended September 30,					
	2011 2010		% Change	2011		2010		% Change			
\$	35,615	\$	124,473	(71)%	\$	111,227	\$	124,473	(11)%		

A net gain or loss on the conversion element of our Series B RCPS arises from the change in their appraised value. At September 30, 2011, the fair value was \$82,861, and absent a very significant increase in the Company's stock price it is not expected that significant gains or losses will result from future revaluations.

Gain on Revaluation of Conversion Element of Convertible Promissory Notes, Net

The following table represents the gain on revaluation of the conversion element of our convertible promissory notes, net for the three and nine months ended September 30, 2011 and 2010, respectively:

Three Months Ended September 30,					Nine Months Ended September 30,					
	2011		2010	% Change		2011		2010	% Change	
\$	7 525 265	\$	_	N/A%	\$	5 912 152	\$	_	N/A%	

A net gain or loss on the conversion element of convertible promissory notes arises from the change in its appraised value. The net gain was \$7,525,265 and \$5,912,152 during the three and nine months ended September 30, 2011, respectively. There were no convertible promissory notes at September 30, 2010. The appraised value was \$5,009,088 on September 30, 2011, and future gains or losses on revaluation will result primarily from net decreases or increases, respectively, in our stock price during the reporting period. The liability is also decreasing as their remaining term of the convertible

promissory notes diminishes. The reason for the large gain in the three months ended September 30, 2011, is that at June 30, 2011, our valuation model assumed it was probable that the Cure Amount Side Letter Agreement ("CASLA") (see Note 4 to the Condensed Consolidated Financial Statements in Part I, Item 1), which had potential effects similar to a full ratchet anti-dilution provision, would be available to note-holders. Under the CASLA, as the stock price dropped, the number of shares increased to maintain the value of the conversion element. When the conversion element was initially valued on May 27, 2011, our stock price was \$0.68, so there was no such protection for the first \$0.11 drop in price, as the number of conversion shares could not exceed 26,798,236 (based on the \$0.57 conversion price). When the conversion element was revalued on June 30, 2011, our stock price was \$0.54, below the conversion price, so note-holders were fully protected against any potential drop in stock price, such that despite the decline in stock price, the valuation of this derivative liability increased, creating a loss.

At September 30, 2011, management assumed that it was no longer probable that the CASLA would be available to note holders prior to its termination, so the valuation of the conversion element decreased accordingly. On September 30, 2011, Company and the note holders terminated the CASLA. We therefore performed two valuations at September 30, 2011, one with and one without the CASLA in effect. The difference between the valuation with the CASLA in effect and the valuation at June 30, 2011, was recorded as an unrealized gain in the Statement of Operations. The difference between the September 30, 2011, valuation with the CASLA in effect and the September 30, 2011, valuation without the CASLA in effect represented rights waived, so the difference between these two fair values was transferred to Stockholders' Equity.

After termination of the CASLA, the appraised value of the conversion element of convertible promissory notes was \$5,009,088 on September 30, 2011, and future gains or losses on revaluation will result primarily from net decreases or increases, respectively, in our stock price during the reporting period. The liability will also decrease as their remaining term of the convertible promissory notes diminishes.

Gain (Loss) on Revaluation of Warrants, net

The following table represents the gain or (loss) on revaluation of warrants, net for the three and nine months ended September 30, 2011 and 2010, respectively:

Three Months Ended September 30,						Nine Months Ended September 30,					
	2011		2010	% Change	2011		2010		% Change		
\$	1,064,096	\$	(1,665,950)	N/A%	\$	1,363,703	\$	14,526	9,288%		

The net gain from warrant derivative revaluations during the three months ended September 30, 2011, was \$1,064,096, compared to a loss of \$1,665,950 during the three months ended September 30, 2010. The net gain from warrant derivative revaluations during the nine months ended September 30, 2011, was \$1,363,703, compared to a gain of \$14,526 during the nine months ended September 30, 2010. These gains and losses are directly attributed to revaluations of warrants and result primarily from a net decrease or increase in our stock price in the period. The warrant derivative liability is also decreasing as their remaining term diminishes. The derivative liability of \$561,456 at September 30, 2011, was valued using our closing share price of \$0.30, and with the present number of warrants, an increase in our share price of \$0.10 would generate an unrealized loss of approximately \$380,000; conversely, a decrease in our share price of \$0.10 would generate an unrealized gain of approximately \$280,000. Should our share price increase by \$0.30, the sensitivity to changes in share price would increase even further.

### Liquidated Damages for Late S-1 Registration

The following table presents the liquidated damages we incurred for the three and nine months ended September 30, 2011 and 2010, respectively, due to the late registration of certain shares issuable in connection with the May 2011 Private Placement:

Three M	Ionths Ende	d Septeml	per 30,	Nine Months Ended September 30,					
2011	201	<u> </u>	% Change		2011		2010	% Change	
532,161	\$	_	N/A	\$	532,161	\$	_	N/A	

Liquidated damages were incurred as a result of the delayed effectiveness of the Company's registration statement associated with the May 2011 Private Placement. Under the terms of the relevant registration rights agreement, the Company had until October 11, 2011, to have its initial registration statement declared effective by the SEC. The Company exceeded that time frame and was obligated to pay an immediate penalty of 1% of the gross funds received in the May 2011

Private Placement, plus an additional penalty of approximately 0.77% after the declaration of effectiveness on November 4, 2011. No comparable costs are expected in the foreseeable future.

Miscellaneous Income (Expense)

The following table presents the miscellaneous income (expense) for the three and nine months ended September 30, 2011 and 2010, respectively:

	Three M	onth	Ended Septem	ber 30,	Nine Months Ended September 30,					
_	2011 2010		% Change	2011		2010		% Change		
\$	214,843	\$	(62,703)	N/A%	\$	197,593	\$	(135,697)	N/A%	

For the three months ended September 30, 2011, we recorded miscellaneous income of \$214,843, compared to an expense of \$62,703 for the three months ended September 30, 2010. For the nine months ended September 30, 2011, we recorded miscellaneous income of \$197,593, compared to an expense of \$135,697 for the nine months ended September 30, 2010. Miscellaneous income and expense is mainly the result of net foreign currency exchange gains and losses in our Malaysian subsidiary, WGBM, principally due to revaluation of the inter-company account at the balance sheet date. WGBM presently has a net receivable on its dollar denominated balances, so if the value of the Malaysian Ringgit decreases against the dollar, income is recorded, whereas if it increases against the dollar, an expense is recorded. In addition, we recorded a gain of \$58,575 in the nine months ended September 30, 2011, as the local currency exchange rate for the Series C CPS received from MTDC in March 2011 (see Note 5 to the Condensed Consolidated Financial Statements in Part I, Item 1) had been previously fixed.

Provision for Income Taxes

The following table presents the provision for income taxes for the three and nine months ended September 30, 2011 and 2010, respectively:

Three Months Ended September 30,						Nine Months Ended September 30,					
	2011		2010	% Change		2011	20	10	% Change		
\$	16,703	\$	_	N/A%	\$	(713)	\$	_	N/A%		

For the three and nine months ended September 30, 2011, we recorded a charge of \$16,703 and a credit of \$713, respectively, for income taxes. This comprised two elements, firstly, a charge of \$11,703 and a credit of \$15,713 in the three and nine months ended September 30, 2011, respectively, being an allocation of US taxes to the cumulative translation adjustment recorded in other comprehensive income, and secondly, a charge of \$5,000 and \$15,000 in the three and nine months ended September 30, 2011, respectively, being interim estimates of Malaysian taxes payable on interest income receivable from a loan to the U.S. parent. The Company has provided a full valuation allowance against its net deferred tax assets.

### **Liquidity and Capital Resources**

From inception through September 30, 2011, we raised a total of \$3,665,991 from the issuance of notes payable, \$66,037 from the sale of Series A preferred stock, \$1,559,942 from the sale of Series B preferred stock, \$31,226,191, net of offering costs, from the sale of common stock and warrants, \$8,842,256, net of offering costs, from the sale of convertible preference shares in our Malaysian subsidiary, \$1,842,760, net of origination fees, from a secured term loan, and \$28,025,037, net of offering costs, from the sale of the Series A-1 convertible preferred stock, convertible promissory notes and warrants in the May 2011 Private Placement. As of September 30, 2011, we had \$19,810,823 in unrestricted cash and cash equivalents, and working capital of \$19,052,980.

Net Cash Used in Operating Activities

We experienced negative cash flow from operating activities for the nine months ended September 30, 2011 and 2010, in the amounts of \$12,620,940 and \$9,155,510, respectively. The cash used in operating activities in the nine months ended September 30, 2011, was due to cash used to fund a net loss of \$9,432,456, adjusted for non-cash expenses related to depreciation and amortization, stock-based compensation, exchange gain on issuance of Series C CPS, gains on revaluation of warrants and on the conversion elements of Series B RCPS and of convertible promissory notes, excess debt discount expensed as interest, allowance for doubtful accounts, inventory provision and amortization of debt discount

totaling \$3,383,105, and cash provided by a change in working capital of \$194,621. The cash used in operating activities in the nine months ended September 30, 2010, was due to cash used to fund a net loss of \$9,029,532, adjusted for non-cash expenses related to depreciation and amortization, stock-based compensation, exchange loss on issuance of RCPS, gains on revaluation of warrants and on the conversion element of Series B RCPS and inventory provision totaling \$1,131,080, and cash used by a change in working capital of \$1,257,058. The increase in cash used in the nine months ended September 30, 2011, compared to 2010, was driven primarily by the increase in the net operating loss from \$9,045,952 to \$13,440,516 and an increase in expenditure on inventory, offset by the collection of trade receivables.

### Net Cash Used in Investing Activities

We used \$663,862 in the nine months ended September 30, 2011, and \$755,434 in the nine months ended September 30, 2010, to acquire property and equipment, mostly for use in research and development activities.

### Net Cash Provided by Financing Activities

Cash provided by financing activities in the nine months ended September 30, 2011, was \$31,127,417. Our Malaysian subsidiary received \$5,052,303, including an exchange gain and net of issuance costs, in exchange for the issuance of 3,233,734 Series C CPS, and we received \$28,025,037, net of issuance costs, from the issuance of Series A-1 convertible preferred stock, convertible promissory notes and warrants in the May 2011 Private Placement and \$9,200 from the exercise of stock options. In addition, interest of \$266,119 was paid in kind by addition to the principal amount of convertible promissory notes. This was offset by payments of \$8,852 on capital lease obligations, \$37,805 in income taxes for restricted stock forfeited and \$2,178,585 to extinguish all liabilities under a term loan.

Cash provided by financing activities in the nine months ended September 30, 2010, was \$8,179,254. We received net cash of \$47,901 (after offering expenses of \$65,874 and a selling agent commission of \$9,225) from the final tranche of the sale in a private placement offering of 82,000 shares of common stock and warrants to purchase 20,500 shares of common stock with an exercise price of \$2.50 per share. We also received net cash of \$6,823,472 (after offering expenses of \$134,328 and a selling agent commission of \$244,200) from the sale in a private placement offering of 6,001,667 shares of common stock and warrants to purchase 3,000,830 shares of common stock with an exercise price of \$1.55 per share. Our Malaysian subsidiary received \$733,066, net of issuance costs and a currency exchange loss, in exchange for the issuance of 333,333 Series B RCPS, and we received \$33,976 from the exercise of stock options and \$562,500 from the exercise of warrants. This was offset by payments of \$18,461 on capital lease obligations and \$3,200 in costs for issuing common stock in exchange for Series B RCPS.

### Availability of Additional Funds

We believe funds available at September 30, 2011, along with our revenue, will fund our operations through the middle of 2013. We expect we will need to raise further capital, through the entry into a debt facility, the sale of additional securities or otherwise, to support our future operations. Our operating needs include the planned costs to operate our business, including amounts required to fund working capital and capital expenditures. At the present time, we have no material commitments for capital expenditure. Our future capital requirements and the adequacy of our available funds will depend on many factors, including our ability to successfully commercialize our SmartChip products and services, competing technological and market developments, and the need to enter into collaborations with other companies or acquire other companies or technologies to enhance or complement our product and service offerings.

While we believe we have sufficient cash to fund our operating, investing, and financing activities in the near term, we expect that additional working capital will be needed to sustain our operations until we achieve profitability. We may be unable to raise sufficient additional capital when we need it or to raise capital on favorable terms. The conversion of our convertible promissory notes and the Series A and B RCPS of our subsidiary, and the sale of equity or convertible debt securities in the future, may be dilutive to our stockholders, and debt financing arrangements may require us to pledge certain assets and enter into covenants that could restrict certain business activities or our ability to incur further indebtedness, and may contain other terms that are not favorable to us or our stockholders. If we are unable to obtain adequate funds on reasonable terms, we may be required to curtail operations significantly or to obtain funds by entering into financing agreements on unattractive terms.

### **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, result of operations, liquidity, capital expenditures or capital resources that is material to stockholders.

### **Critical Accounting Estimates**

Deferred Tax Valuation Allowance. We believe sufficient uncertainties exist regarding the future realization of deferred tax assets, and, accordingly, a full valuation allowance is required, amounting to approximately \$17,500,000 at December 31, 2010. In subsequent periods, if and when we generate pre-tax income, a tax expense will not be recorded to the extent that the remaining valuation allowance can be used to offset that expense. Once a consistent pattern of pre-tax income is established or other events occur that indicate that the deferred tax assets will be realized, additional portions or all of the remaining valuation allowance will be reversed back to income. Should we generate pre-tax losses in subsequent periods, a tax benefit will not be recorded and the valuation allowance will be increased.

Inventory Valuation. Inventories are stated at the lower of cost and market value. We perform a detailed assessment of inventory on a regular basis, which includes, among other factors, a review of projected demand requirements, product pricing, product expiration and product lifecycle. As a result of this assessment, we record provisions for potentially excess, obsolete or impaired goods, when appropriate, in order to reduce the reported amount of inventory to its net realizable value. If actual demand and market conditions are less favorable than those projected by management, additional inventory write-downs may be required.

Warranty Reserve. Our standard warranty agreement is one year from shipment for SmartChip cyclers and nano-dispensers. We accrue for anticipated warranty costs upon shipment of these products. Our warranty reserve is based on management's judgment regarding anticipated rates of warranty claims and associated repair costs, and we update our assessment quarterly.

Stock-Based Compensation. We measure the fair value of all stock option and restricted stock awards to employees on the grant date, and record the fair value of these awards, net of estimated forfeitures, as compensation expense over the service period. The fair value of options is estimated using the Black-Scholes valuation model, and of restricted stock is based on the closing price of our stock on the measurement date. Amounts expensed with respect to options were \$362,354 and \$373,354, net of estimated annual forfeitures of 6%, for the nine months ended September 30, 2011 and 2010, respectively. These sums exclude the compensation expense for restricted stock awards, for which the fair value is based on our closing stock price on the dates on which performance of services is recognized.

The weighted-average grant date fair value of options awarded in the nine months ended September 30, 2011 and 2010, was \$0.29 and \$0.69, respectively. Fair values were estimated using the following assumptions:

	Nine Months Endo	ed September 30,
	2011	2010
Risk-free interest rate	0.79% - 2.24%	1.40% - 2.40%
Expected term	4.75 Years	4.75 Years
Expected volatility	42.44% - 66.83%	42.40% - 43.01%
Dividend yield	0%	0%

<u>Risk-Free Interest Rate</u>. This is the U.S. Treasury rate for the day of the grant having a term equal to the expected term of the option. An increase in the risk-free interest rate will increase the fair value and the related compensation expense.

Expected Term. This is the period of time over which the award is expected to remain outstanding and is based on management's estimate, taking into consideration the vesting terms, the contractual life, and historical experience. An increase in the expected term will increase the fair value and the related compensation expense.

Expected Volatility. This is a measure of the amount by which the stock price has fluctuated or is expected to fluctuate. To the extent that Company's stock has not been traded for as long as the expected remaining term of the options, the Company uses a weighted-average of the historic volatility of a group of publicly traded companies over the retrospective period corresponding to the expected remaining term of the options on the measurement date. The group of publicly traded companies is selected from the same industry or market index, with extra weighting attached to those companies most

similar in terms of business activity, size and financial leverage. To the extent that the Company's stock has been traded for longer than the expected remaining term of the options, this weighted average is used to determine 50% of the volatility, with the Company's own historic volatility used to determine the remaining 50%. An increase in the expected volatility will increase the fair value and the related compensation expense.

<u>Dividend Yield</u>. We have not made any dividend payments nor do we have plans to pay dividends in the foreseeable future. An increase in the dividend yield will decrease the fair value and the related compensation expense.

<u>Forfeiture Rate</u>. This is a measure of the amount of awards that are expected to not vest. An increase in the estimated forfeiture rate will decrease the related compensation expense.

Warrant Derivative Liabilities. We evaluate our warrants to determine whether they are indexed to our common stock, and if it is determined that they are not, they are treated as derivatives. We have determined that all of the warrants that we have issued which contain an anti-dilution provision are not indexed to our stock. We measure the fair value of these warrants at the dates of issuance, and at each period end, to determine the associated derivative liability.

At these measurement dates, we estimate the fair values of these securities using a Monte Carlo Simulation approach, using critical assumptions provided by management reflecting conditions at the valuation date. The fair value of warrants ranged from \$0.03 to \$0.09 at September 30, 2011, from \$0.32 to \$0.69 at December 31, 2010, and from \$0.43 to \$0.91 at September 30, 2010. Fair values at September 30, 2011 and 2010, were estimated using the following assumptions:

# September 30, 2011 September 30, 2010

Risk-free interest rate	0.19% - 0.39%	0.47% - 0.83%
Expected remaining term	1.50 -2.59 Years	2.11 - 3.39 Years
Expected volatility	72.46% - 78.69%	48.95% - 92.67%
Dividend yield	0%	0%

Risk-Free Interest Rate. This is the U.S. Treasury rate for the measurement date having a term equal to the expected remaining term of the warrant. An increase in the risk-free interest rate will increase the fair value and the associated derivative liability.

Expected Remaining Term. This is the period of time over which the warrant is expected to remain outstanding and is based on management's estimate, taking into consideration the remaining contractual life, and historical experience. An increase in the expected remaining term will increase the fair value and the associated derivative liability.

Expected Volatility. This is a measure of the amount by which the stock price has fluctuated or is expected to fluctuate. To the extent that Company's stock has not been traded for as long as the expected remaining term of the warrants, the Company uses a weighted-average of the historic volatility of a group of publicly traded companies over the retrospective period corresponding to the expected remaining term of the warrants on the measurement date. The group of publicly traded companies is selected from the same industry or market index, with extra weighting attached to those companies most similar in terms of business activity, size and financial leverage. To the extent that the Company's stock has been traded for longer than the expected remaining term of the warrants, this weighted average is used to determine 50% of the volatility, with the Company's own historic volatility used to determine the remaining 50%. An increase in the expected volatility will increase the fair value and the associated derivative liability.

<u>Dividend Yield</u>. We have not made any dividend payments nor do we have plans to pay dividends in the foreseeable future. An increase in the dividend yield will decrease the fair value and the associated derivative liability.

Derivative Liability for Conversion Element of Convertible Promissory Notes. We evaluate the derivative liability for the conversion element of convertible promissory notes using a Monte Carlo Simulation approach, using critical assumptions provided by management reflecting conditions at the valuation dates. The fair value of this derivative liability at May 27, 2011, included assumptions of the fair value of common stock of \$0.68, estimated volatility of 64.31%, a risk-free interest rate of 0.21% and a contractual term of 3.5 years, and was estimated to be \$11,495,163. The fair value of this derivative liability at June 30, 2011, included assumptions of the fair value of common stock of \$0.54, estimated volatility of 62.00%, a risk-free interest rate of 0.22% and a contractual term of 3.4 years, and was estimated to be \$13,108,276. The fair value of this derivative liability at September 30, 2011, included assumptions of the fair value of common stock of \$0.30, estimated volatility of 71.79%, a risk-free interest rate of 0.22% and a contractual term of 3.16 years, and was estimated to be \$5,009,088.

<u>Risk-Free Interest Rate</u>. This is the U.S. Treasury rate for the measurement date having a term equal to the weighted average expected remaining term of the convertible promissory notes prior to conversion. An increase in the risk-free interest rate will increase the fair value and the associated derivative liability.

Contractual Term. This is the full contractual term of the convertible promissory notes. Our Monte Carlo Simulation included a blend of expected remaining terms prior to partial conversion into Series A-2 convertible preferred stock, giving consideration to the likelihood of conversion under various scenarios, and a further blend of expected remaining terms prior to partial conversion into common stock, all based on management's projections of when such conversions would occur within the contractual term. An increase in these expected remaining terms prior to conversion into common stock will increase the fair value and the associated derivative liability.

Expected Volatility. This is a measure of the amount by which the stock price has fluctuated or is expected to fluctuate. To the extent that Company's stock has not been traded for as long as the expected remaining term of the convertible promissory notes, the Company uses a weighted-average of the historic volatility of a group of publicly traded companies over the retrospective period corresponding to the expected remaining term of the convertible promissory notes on the measurement date. The group of publicly traded companies is selected from the same industry or market index, with extra weighting attached to those companies most similar in terms of business activity, size and financial leverage. To the extent that the Company's stock has been traded for longer than the expected remaining term of the convertible promissory notes, this weighted average is used to determine 50% of the volatility, with the Company's own historic volatility used to determine 50%. An increase in the expected volatility will increase the fair value and the associated derivative liability.

<u>Dividend Yield</u>. We have not made any dividend payments nor do we have plans to pay dividends in the foreseeable future. An increase in the dividend yield will decrease the fair value and the associated derivative liability.

### **Recently Issued Accounting Pronouncements**

See the "Recent Accounting Pronouncements" in Note 2 to the Condensed Consolidated Financial Statements in Part I, Item 1 for information related to the adoption of new accounting standards, including the expected dates of adoption and estimated effects, if any, on our condensed consolidated financial statements.

### Item 4. Controls and Procedures

### Management's Report on Internal Control over Financial Reporting

As of the end of the period covered by this Quarterly Report, management performed, with the participation of our principal executive officer and principal financial officer, an evaluation of the effectiveness of our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) of the Securities and Exchange Act of 1934 (the "Exchange Act"). Our disclosure controls and procedures are designed to ensure that information required to be disclosed in the report we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's forms, and that such information is accumulated and communicated to our management including our principal executive officer and principal financial officer, to allow timely decisions regarding required disclosures. Based on the evaluation and the identification of the material weakness in internal control over financial reporting described below, our principal executive officer and principal financial officer concluded that, as of September 30, 2011, the Company's disclosure controls and procedures were not effective.

We identified the following material weakness in our internal controls over financial reporting as of September 30, 2011:

We have not adequately divided, or compensated for, incompatible functions among personnel to reduce the risk that a potential material misstatement of the financial statements would occur without being prevented or detected.

The material weakness described above was previously identified in Item 9A in our Report on Form 10-K for the year ended December 31, 2010.

### **Changes in Internal Control over Financial Reporting**

There was no material change in the Company's internal control over financial reporting that occurred during the quarter ended September 30, 2011, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting, except for hiring additional and more qualified staff within the Finance Department. This was done to address the material weakness identified by management that we have not adequately divided, or compensated for, incompatible functions among personnel to reduce the risk that a potential material misstatement of the financial statements would occur without being prevented or detected.

### PART II OTHER INFORMATION

### Item 1. Legal Proceedings

From time to time we may be involved in claims arising in connection with our business. Based on information currently available, we believe that the amount, or range, of reasonably possible losses in connection with any pending actions against us, in excess of established reserves, in the aggregate, not to be material to our consolidated financial condition or cash flows. However, losses may be material to the Company's operating results for any particular future period, depending on the level of income for such period.

#### Item 1A. Risk Factors

There are no material changes from the risk factors set forth in Part I, Item 1A, in our Annual Report on Form 10-K for the year ended December 31, 2010, except as follows:

We will need to raise additional capital to meet our business requirements in the future and such capital raising may be costly or difficult to obtain and could dilute current stockholders' ownership interests.

We will need to raise additional capital in the future, which may not be available on reasonable terms or at all. We raised approximately \$9.9 million in net proceeds in our June 2007 private placement, approximately \$3.5 million in net proceeds in our May 2008 private placement, approximately \$5.5 million in net proceeds in our private placement that completed in June and August 2009, approximately \$4.5 million in net proceeds in our private placement that completed in December 2009 and January 2010, approximately \$6.8 million in net proceeds in our private placement that completed in May 2011. We have also raised approximately \$1.8 million net of origination fees from a term loan in December 2010 (repaid in May 2011) and approximately \$8.8 million in net proceeds from the issuance of convertible preference shares of our Malaysian subsidiary. We expect that such proceeds, together with our income, will fund our operations until 2013. We will need to raise additional funds through public or private debt or equity financings to meet various business objectives including, but not limited to:

- · pursuing growth opportunities, including more rapid expansion;
- acquiring complementary businesses;
- · making capital improvements to improve our infrastructure;
- · hiring qualified management and key employees;
- developing new services, programming or products;
- responding to competitive pressures;
- · complying with regulatory requirements such as licensing and registration; and
- · maintaining compliance with applicable laws.

Additional debt or equity financing that we may need may not be available on terms favorable to us, or at all. Furthermore, as long as any shares of our Series A Preferred remain outstanding, we may not, without the affirmative vote of holders of not less than 67% of the then outstanding Series A Preferred, offer or sell any debt securities of the Company or any preferred stock of the Company (other than shares of Series A Preferred in connection with the conversion of outstanding convertible promissory notes) or any security convertible into or exercisable for preferred stock of the Company or enter into any agreement with respect to any of the foregoing. These restrictions may make it more difficult for us to raise funds on terms favorable to us, or at all.

If we are unable to obtain required additional financing on a timely basis, we may have to curtail our development activities and growth plans and/or be forced to sell assets, perhaps on unfavorable terms, which would have a material adverse effect

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on our business, financial condition and results of operations, and ultimately could be forced to discontinue our operations and liquidate, in which event it is unlikely that stockholders would receive any distribution on their shares. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources." Further, we may not be able to continue operating if we do not generate sufficient revenues from operations needed to stay in business.

Any additional capital raised through the sale of equity or equity backed securities may dilute current stockholders' ownership percentages and could also result in a decrease in the market value of our equity securities. In addition, the terms of any securities issued by us in future capital transactions may be more favorable to new investors than current holders of our common stock and other holders of our securities, and may include preferences, superior voting rights and the issuance of warrants or other derivative securities, which may have a further dilutive effect on the holders of any of our securities then outstanding.

In addition, we may incur substantial costs in pursuing future capital financing, including investment banking fees, legal fees, accounting fees, securities law compliance fees, printing and distribution expenses and other costs. We may also be required to recognize non-cash expenses in connection with certain securities we issue, such as convertible promissory notes and warrants, which may adversely impact our financial condition.

## We are highly leveraged.

In the May 2011 Private Placement, we issued convertible promissory notes in the aggregate face value of \$15,275,000, which accrue interest at a rate of 5% per annum through November 27, 2014, the principal and accrued interest of which are convertible into our common stock at \$0.57 per share, subject to conversion price protection under certain circumstances. These securities may have negative consequences for us, such as:

- limiting our ability to obtain additional financing;
- limiting funds available to us because we may need to dedicate a substantial portion of our cash flow from operations to the payment of interest expense, thereby
  reducing the funds available to us for other purposes, including capital expenditures;
- · increasing our vulnerability to economic downturns and changing market and industry conditions; and
- · limiting our ability to compete with companies that are not as highly leveraged and that may be better positioned to withstand economic downturns.

## We have experienced a decline in sales, and we may be unable to generate sufficient sales to achieve profitable operations.

Our future is dependent upon the success of the current and future generations of one or more of the products we sell or propose to sell, including the SmartChip System. Historically, there have been limited sales of any of our products, and we experienced no sales of our principal products during the six months ended September 30, 2011. If future market acceptance of our products is poor, we will not be able to generate adequate sales to achieve profitable operations.

#### Stockholders may experience dilution of their ownership interests because of the future issuance of additional shares of our common stock and our preferred stock.

In the future, we may issue our authorized but previously unissued equity securities, resulting in the dilution of the ownership interests of our present stockholders. We are authorized to issue an aggregate of 310,000,000 shares of capital stock consisting of 300,000,000 shares of common stock, par value \$0.001 per share, of which 41,544,430 shares were issued and outstanding as of September 15, 2011, and 10,000,000 shares of "blank check" preferred stock, par value \$0.001 per share, of which 4,500,000 are designated Series A-1 preferred stock, of which 2,937,499.97 shares are issued and outstanding, and of which 4,500,000 are designated Series A-2 preferred stock, none of which are issued and outstanding. The Series A-1 preferred stock and Series A-2 preferred stock have preferences and rights as set forth in a certificate of designation. The remaining 1,000,000 shares of preferred stock will have preferences and rights as may be determined by our board of directors at the time of issuance. Specifically, our board of directors has the authority to issue preferred stock without further stockholder approval. As a result, our board of directors could authorize the issuance of a series of preferred stock that would grant to holders the preferred right to our assets upon liquidation, the right to receive dividend payments before dividends are distributed to the holders of common stock and the right to the redemption of the shares, together with

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a premium, prior to the redemption of common stock. In addition, our board of directors could authorize the issuance of a series of preferred stock that has greater voting power than our common stock or that is convertible into common stock, which could decrease the relative voting power of the common stock or result in dilution to our existing stockholders.

In addition, as of October 25, 2011, our 2,937,499.97 outstanding shares of Series A-1 convertible preferred stock, after giving effect to accrued dividends, are convertible into 29,985,908 shares of our common stock, and we have outstanding convertible promissory notes with an aggregate face value of \$15,275,000, which, after giving effect to accrued interest, are convertible into 27,359,792 shares of our common stock, 3,233,734 outstanding convertible preference shares issued by our Malaysian subsidiary, each convertible into one share of our common stock, 6,250 unvested restricted stock units, outstanding options to purchase an aggregate of 4,774,785 shares of our common stock and outstanding warrants and comparable instruments to purchase an aggregate of 73,090,180 shares of our common stock, 8,577,389 shares of which are subject to certain anti-dilution protections against future dilutive events (including the issuance of stock at a price below their exercise price). Further, as of November 27, 2014, 5,130,112 additional shares of our common stock will be issuable upon the conversion of our outstanding shares of Series A-1 convertible preferred stock, assuming maximum accrual of unpaid dividends on such shares of preferred stock, and 4,685,234 additional shares of our common stock will be issuable upon the conversion of our outstanding convertible promissory notes, assuming maximum accrual of unpaid interest on such notes and without giving effect to conversion price protection that may apply under certain circumstances. The future conversion of debt and exercise of these options and warrants will subject our existing stockholders to experience dilution of their ownership interests.

We may also issue additional shares of common stock or other securities that are convertible into or exercisable for common stock in connection with hiring or retaining employees, future acquisitions, future sales of our securities for capital raising purposes, or for other business purposes. The future issuance of any additional shares of our common stock may create downward pressure on the trading price of our common stock. There can be no assurance that we will not be required to issue additional shares, warrants or other convertible securities in the future in conjunction with any capital raising efforts, including at a price (or exercise prices) below the price at which shares of our common stock are then traded.

The concentration of our securities with our principal stockholders, certain investment funds and their affiliates will limit ability of other investors to influence corporate matters, and these security holders may take actions that may not be in the best interests of our common stockholders.

As of October 25, 2011, our officers and directors, and their affiliates, beneficially own or control approximately 25.9% of our outstanding common stock, on an as converted basis. In addition, as of October 25, 2011, funds affiliated with Great Point Partners, LLC, funds affiliated with Deerfield Management Co., L.P. Series C and Merlin Nexus III, LP together beneficially own or control approximately 30.0% of our outstanding common stock, on an as converted basis. If all of these security holders act together, they will be able to exert significant control over our management and affairs requiring stockholder approval, including approval of significant corporate transactions. This concentration of ownership may have the effect of delaying or preventing a change in control and might adversely affect the market price of our common stock. This concentration of ownership may not be in the best interests of all our stockholders.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Malaysian Financing

On March 10, 2011, the Company's subsidiary, WaferGen Bio-systems (M) Sdn. Bhd. (the "Malaysian Subsidiary") received \$5,000,000, less issuance costs totaling \$6,272, in exchange for the issuance of 3,233,734 of its Series C convertible preference shares ("CPS") to Malaysian Technology Development Corporation Sdn. Bhd. ("MTDC"), representing the first subscription under a Share Subscription Agreement dated December 14, 2010, ("SSA") to sell 3,233,734 Series C CPS at an initial closing and, should MTDC so elect within 36 months of the initial closing, to sell 1,077,911 shares of Series C CPS at a subsequent closing at the U.S. dollar equivalent of US\$2.3193 per share. MTDC will have a put right to cause the Company to exchange their Series C CPS for shares of common stock of the Company at one-to-one ratio at any time prior to the one year anniversary of the SSA, at which time all Series C CPS that have not already been exchanged for shares of common stock of the Company shall be automatically exchanged for shares of common stock of the Company at a one-to-one ratio. The proceeds from the private placement will be used for general working capital purposes, including for the broad commercialization of the WaferGen SmartChip Real-Time PCR system.

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#### May 2011 Private Placement

On May 27, 2011, the Company sold 2,937,499.97 shares of Series A-1 convertible preferred stock, convertible into 29,374,999 shares of common stock, convertible promissory notes in the principal amount of \$15,275,000, fully convertible into common stock of the Company at \$0.57 per share, and warrants to purchase an aggregate of up to 56,173,248 shares of common stock in a private placement for an aggregate purchase price of \$30,550,000. Subject to certain ownership limitations, the warrants were exercisable immediately at an exercise price of \$0.62 per share. The warrants expire on May 27, 2016, five years after the issuance date, and under certain circumstances are exercisable using cashless exercise. Under registration rights agreements entered in connection with the sale of the units, the purchasers are entitled "piggyback" registration rights.

The purchasers included The Shivji Family Trust (an affiliate of Alnoor Shivji, our Chairman and, at the time of the purchase, also our President and Chief Executive Officer), Joel Kanter, a member of our board of directors, The Kanter Family Foundation ("The Kanter Foundation," which is an affiliate of Joel Kanter) and Robert Coradini, a member of our board of directors. The Shivji Family Trust purchased 38,461.54 shares of Series A-1 convertible preferred stock, a convertible promissory note in the principal amount of \$200,000 and warrants to purchase an aggregate of up to 735,493 shares of common stock for an aggregate purchase price of \$400,000. Joel Kanter purchased 9,615.38 shares of Series A-1 convertible preferred stock, a convertible promissory note in the principal amount of \$50,000 and warrants to purchase an aggregate of up to 183,873 shares of common stock for an aggregate purchase price of \$100,000. The Kanter Foundation purchased 4,807.69 shares of Series A-1 convertible preferred stock, a convertible promissory note in the principal amount of \$25,000 and warrants to purchase an aggregate of up to 91,937 shares of common stock for an aggregate purchase price of \$50,000. Robert Coradini purchased 24,037.46 shares of Series A-1 convertible preferred stock, a convertible promissory note in the principal amount of \$125,000 and warrants to purchase an aggregate of up to 459,683 shares of Common stock for an aggregate purchase price of \$250,000. The Shivji Family Trust, Joel Kanter, The Kanter Foundation and Robert Coradini each participated in the May 2011 Private Placement on substantially the same terms as the other purchasers.

Net proceeds received from the May 2011 Private Placement will be used for repayment of the term loan (including associated fees and expenses), for expanding the commercialization capabilities of the Company to market the SmartChip Real-Time PCR system and related products, and for working capital and general corporate purposes.

The Malaysian Financing was made solely in an "offshore transaction," as defined in Regulation S under the Securities Act. The May 2011 Private Placement was made solely to "accredited investors," as defined in Regulation D under the Securities Act, or "qualified institutional buyers" as defined in Rule 144A(a) under the Securities Act. The securities sold in the Malaysian Financing and the May 2011 Private Placement were not, prior to their issuance, registered under the Securities Act, or the securities laws of any state, and were offered and sold in reliance on the exemption from registration afforded by Section 4(2) and Regulation D (Rule 506) or Regulation S under the Securities Act and corresponding provisions of state securities laws, which exempt transactions by an issuer not involving any public offering.

#### Item 5. Other Information

Costs Associated with Exit or Disposal Activities

On November 21, 2011, the Company announced a revised plan to commercialize and increase adoption of its SmartChip System. As part of the new commercialization strategy, the Company will invest heavily in scientific resources to engage key opinion leaders in its target market to enable the discovery and validation of high-value genomic targets.

The Company expects to incur costs related to the new strategy and related organizational changes, including employee related costs of approximately \$400,000, all of which will be incurred in the fourth quarter of 2011, but as of the date of this report, the Company is unable in good faith to make a more precise determination or estimate or range of estimates of costs expected to be incurred in connection with the new strategy and organizational changes in total or for each major type of cost associated therewith, or of the amount of such costs that will result in additional future cash expenditures. The range of costs and other charges the Company expects to incur in connection with its new strategy and organizational changes is subject to a number of assumptions. The Company may also incur other material charges not currently contemplated due to events which may occur as a result of, or associated with, its decision to adopt the new commercialization strategy. The Company will provide additional disclosure when it makes a determination or estimate of other restructuring costs and the amount of such costs that will result in additional future cash expenditures.

## Item 6. Exhibits

Exhibit Number	Exhibit Description	Filed Herewith	Incorporated by Reference		
			Form	Exhibit	Filing Date
10.1	Purchase Agreement, dated May 25, 2011, between WaferGen Bio-systems, Inc., and the investors party thereto in connection with the May 2011 private placement offering of units of securities		8-K	10.1	6/1/2011
10.2	Registration Rights Agreement, dated May 27, 2011, between WaferGen Bio-systems, Inc., and the investors party thereto in connection with the May 2011 private placement offering of units of securities		8-K	10.2	6/1/2011
10.3	Form of Convertible Promissory Note, dated May 27, 2011, to investors in the May 2011 private placement offering of units of securities		8-K	10.3	6/1/2011
10.4	Form of Warrants to purchase shares of Common Stock, issued May 27, 2011, to investors in the May 2011 private placement offering of units of securities		8-K	10.4	6/1/2011
10.5	Omnibus Amendment No. 1 to Convertible Promissory Notes, dated as of September 30, 2011 by and among WaferGen Bio-systems, Inc. and the holder signatories thereto		8-K	10.1	10/8/2011
10.6	Termination Letter, dated as of September 30, 2011 by and among WaferGen Bio-systems, Inc. and the investors signatory thereto		8-K	10.3	10/8/2011
10.7 †	Employment Separation Agreement, dated October 19, 2011 by and among Alnoor Shivji and WaferGen Bio-systems, Inc.	X			
31.1	Rule 13a-14(a)/15d-15(e) Certification of principal executive officer	X			
31.2	$\label{eq:Rule 13a-14a} Rule\ 13a-14(a)/15d-15(e)\ Certification\ of\ principal\ executive\ officer\ and\ principal\ financial\ officer$	X			
32.1	Section 1350 Certification of principal executive officer (This certification is being furnished and shall not be deemed "filed" with the SEC for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the Registrant specifically incorporates it by reference.)	X			
32.2	Section 1350 Certification of principal executive officer and principal financial officer (This certification is being furnished and shall not be deemed "filed" with the SEC for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the Registrant specifically incorporates it by reference.)	X			
101 §	The following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2011, formatted in Extensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Balance Sheets at September 30, 2011 and December 31, 2010, (ii) the Condensed Consolidated Statements of Operations for the three-month and nine-month periods ended September 30, 2011 and 2010, (iii) the Condensed Consolidated Statements of Cash Flows for the nine-month periods ended September 30, 2011 and 2010, and (iv) Notes to Condensed Consolidated Financial Statements.	X			

<sup>†</sup> Indicates a management contract or compensatory plan or arrangement.

Pursuant to Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall not be deemed to be "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, and shall not be deemed part of a registration statement, prospectus or other document filed under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific reference in such filings.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WAFERGEN BIO-SYSTEMS, INC.

Dated: November 21, 2011

By: /s/ Mona Chadha

Mona Chadha
Office of the President and Chief Operating Officer
(principal executive officer)

# EXHIBIT INDEX

Exhibit Number	Description			
<u>10.7</u> †	Employment Separation Agreement, dated October 19, 2011 by and among Alnoor Shivji and WaferGen Bio-systems, Inc.			
<u>31.1</u>	Rule 13a-14(a)/15d-15(e) Certification of principal executive officer			
<u>31.2</u>	Rule 13a-14(a)/15d-15(e) Certification of principal executive officer and principal financial officer			
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<sup>†</sup> Indicates a management contract or compensatory plan or arrangement.

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#### [WAFERGEN LETTERHEAD]

October 19, 2011

Alnoor Shivji

## Re: Separation from Employment

Dear Alnoor:

This letter confirms the terms of your separation from employment with WaferGen Bio-systems, Inc. (the "<u>Company</u>"), which will become effective as of October 18, 2011 ("<u>Separation Date</u>"). You will also cease to be an executive officer or director of any of the Company's subsidiaries effective as of the Separation Date. We have valued the important contributions that you have made, as a co-founder of the Company, over a sustained period of time.

#### 1. Final Paycheck.

You will be paid on the Separation Date your final paycheck in the amount of \$20,020.00, which amount represents all outstanding salary amounts and accrued, but unused, vacation time based on your final annual salary rate of \$262,500.00, net of applicable withholdings. You acknowledge and agree that you are not owed or entitled to any additional wages, bonuses, accrued vacation or other compensation from the Company. You and the Company acknowledge that, as of the Separation Date, you have 200 hours of accrued but unused vacation time. If you seek reimbursement of any business expenses, you agree to submit your final expense reimbursement statement within thirty (30) days after the Separation Date, along with receipts or other supporting documentation. The Company will reimburse valid business expenses in accordance with its standard expense reimbursement policies.

#### COBRA.

You will be eligible to elect medical insurance coverage under COBRA, and will receive information from our plan administrator describing this election.

#### Accelerated Vesting.

In accordance with Section 9(e)(4) of your Executive Employment Agreement dated May 31, 2007 (the "Employment Agreement"), all stock options granted to you pursuant to the Company's stock incentive plan (the "Options") shall vest immediately and become exercisable effective on your Separation Date; provided, however, that any unexercised Options shall expire on the eighteen (18) month anniversary of the Separation Date, but in no event beyond the original term(s) of the Options.

#### 4. Severance Benefits.

The Company also will provide you with the following severance benefits:

(a) Severance pay in the amount of \$262,500.00, less applicable withholdings, payable in the form of salary continuation in accordance with the Company's regular payroll practices ("Severance"), and will be paid in twelve (12) equal installments beginning on the Company's first regular payroll date after the expiration of the 7-day revocation period discussed in Section 10 below.

Alnoor Shivji October 19, 2011 Page Two

- (b) If you elect to convert your medical insurance coverage under COBRA, the Company will pay the premiums for your COBRA coverage (including your eligible dependents) until the earlier of (i) the one-year anniversary of the Separation Date or (ii) the date you become covered under another employer's group health plan; provided that if the Company is subject to a tax or penalty pursuant to the Internal Revenue Code Section 4980D as a result of providing some or all of the payments described in this subsection (b), the Company will pay you a monthly amount equal to the COBRA premium owed for your COBRA coverage (including your eligible dependents) beginning on the Company's first regular payroll date after the expiration of the 7-day revocation period discussed in Section 10 below, until the one-year anniversary of the Separation Date.
- (c) In the event either of the Company's executive officers are paid 2011 Annual Bonuses (as defined below), then the Company shall pay you a prorata amount of the 2011 Annual Bonus (as defined below) that you would have been eligible to receive had you remained employed by the Company through December 31, 2011 (determined by multiplying the amount you would have received based upon the actual level of achievement of the 2011 performance goals had your employment continued through the end of 2011 by a fraction, the numerator of which is the number of days during 2011 that you were employed by the Company and the denominator of which is 365), such pro-rata amount to be paid at the same time and in the same form as the 2011 Annual Bonus otherwise are paid to the executive officers.
- (d) Continued coverage, at the Company's expense, for one year after the Separation Date, under the Company's life insurance plan and disability insurance plan or, in the event such plans do not permit coverage of you following the Separation Date, coverage under life insurance and disability insurance plans that provide no less coverage than your Company-provided plans.

Except for the separation benefits set forth above, you will not be entitled to any compensation, benefits or other perquisites of employment after the Separation Date. The term "2011 Annual Bonus" shall mean the cash bonus payable under the Company's Executive Incentive Plan with respect to calendar year 2011 performance to the extent the performance objectives under the Executive Incentive Plan are met, as may be subsequently adjusted or interpreted by the Board of Directors or the Compensation Committee of the Board of Directors, but shall exclude any discretionary bonuses that may be paid to the executive officers outside of the terms of the Company's Executive Incentive Plan

#### 5. Release of Claims.

You hereby completely release and forever discharge the Company, its affiliated, parent or subsidiary entities, and its and their present and former directors, officers, and employees (the "Company Released Parties") from any and all claims that you may now have or have ever had against any of the Company Released Parties arising under Title VII of the Civil Rights Act of 1964, the WARN Act or any state counterpart, the California Fair Employment and Housing Act, the Age Discrimination in Employment Act ("ADEA"), the Americans with Disabilities Act of 1990, or any other claims for violation of any federal, state, or municipal employment laws, and any and all claims for attorneys' fees and costs related thereto (the "Released Claims"). You understand that you are not waiving any right or claim that cannot be waived as a matter of law, such as workers' compensation or unemployment insurance benefits. You also are not waiving any rights to indemnification from the Company that you may have under your indemnification agreement with the Company, the Company's organizational documents, or applicable law.

You agree not to file or initiate any lawsuit concerning the Released Claims. Notwithstanding the foregoing, this paragraph does not prevent you from filing a charge with or participating in an investigation by a governmental administrative agency; provided, however, that you hereby waive any right to receive any monetary award resulting from such a charge or investigation.

Alnoor Shivji October 19, 2011 Page Three

You acknowledge that the foregoing releases cover both known and unknown claims. Accordingly, you waive their rights under Section 1542 of the California Civil Code, or under any comparable law of any other jurisdiction. Section 1542 states: "A general release does not extend to claims which the creditor does not know or suspect to exist in his or her favor at the time of executing the release, which if known by him or her must have materially affected his or her settlement with the debtor."

#### Nondisparagement.

You agree not to make or publish, either orally or in writing, any disparaging statement about the Company or any of its officers or directors, and the Company agrees to instruct its officers and directors not to make or publish any disparaging statement about you; provided that each party shall respond accurately and fully to any inquiry or request for information when required by legal process.

## 7. Company Property.

Even after your employment with the Company ends, you must comply with your continuing obligation to maintain the confidentiality of the Company's proprietary information, including your obligations under the proprietary information agreement you signed as a condition of your employment (the "Proprietary Information Agreement").

## 8. Attorneys' Fees.

The Company will reimburse you for the reasonable, documented attorneys' fees that you incur in connection with legal review of this document by your attorneys, up to \$5,000.

#### Entire Agreement.

This letter contains all of our agreements and understandings and fully supersedes any other prior agreements or understandings that we may have had regarding your employment with the Company or its termination, with the exception of the Proprietary Information Agreement and Sections 11 and 13 of the Employment Agreement. The agreement is governed by California law and may be amended only in a written document signed by you and the Company. If any term in this agreement is unenforceable, the remainder of the agreement will remain enforceable. This agreement shall be binding upon and shall inure to the benefit of the parties and their respective heirs, successors, attorneys and permitted assigns. You agree, however, that you will not assign any rights or obligations under this agreement, and any such purported assignment shall be null and void.

Alnoor Shivji October 19, 2011 Page Four

## 10. Consideration.

Please note that you have 21 days to consider this letter agreement (but may sign it at any time before hand if you so desire). You also acknowledge that you have been advised that you can consult an attorney in considering this agreement. In addition, you can revoke your release of ADEA claims within seven days of signing this agreement by sending me a certified letter to that effect. Although the portion of this letter that pertains to the release of claims under the ADEA shall not become effective or enforceable and no severance payment or benefits will be provided until the 7-day revocation period has expired, all other provisions of this letter will become effective upon your signing of this letter.

## 11. <u>Section 409A</u>

The parties agree that your separation from employment with the Company constitutes a "separation from service" within the meaning of Section 409A of the Internal Revenue Code of 1986, as amended, and applicable guidance issued thereunder ("Section 409A"). The parties further agree that the severance payments payable pursuant to this letter are exempt from Section 409A pursuant to Treasury Regulation Section 1.409A-1(b)(9)(iii) and (v). This provision is intended to comply with the requirements of Section 409A so that none of the severance payments and benefits to be provided hereunder will be subject to the additional tax imposed under Section 409A, and any ambiguities herein will be interpreted to so comply. The Company and you agree to work together in good faith to consider amendments to this letter and to take such reasonable actions which are necessary, appropriate or desirable to avoid imposition of any additional tax or income recognition prior to actual payment to you under Section 409A.

Very truly yours,

/s/ Joel Kanter

To accept the severance package described above, please sign below and return this letter to me on or before November 10, 2011.

ACCEPTED AND AGREED:

Dated: October 19, 2011

/s/ Alnoor Shivji Alnoor Shivji

#### **CERTIFICATION**

#### I, Mona Chadha, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of WaferGen Bio-systems, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 21, 2011

/s/ Mona Chadha

Mona Chadha Office of the President and Chief Operating Officer (principal executive officer)

#### **CERTIFICATION**

#### I, Donald Huffman, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of WaferGen Bio-systems, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 21, 2011

/s/ Donald Huffman

Donald Huffman

Office of the President and Chief Financial Officer (principal executive officer and principal financial officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ENACTED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350), I, Mona Chadha, certify that:

- 1. The Quarterly Report of WaferGen Bio-systems, Inc. (the "Company") on Form 10-Q for the quarter ended September 30, 2011 (the "Report") as filed with the Securities and Exchange Commission as of the date hereof, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 21, 2011

/s/ Mona Chadha

Mona Chadha Office of the President and Chief Operating Officer (principal executive officer)

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to WaferGen Bio-systems, Inc., and will be retained by WaferGen Bio-systems, Inc., and furnished to the Securities and Exchange Commission or its staff upon request.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ENACTED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

1. The Quarterly Report of WaferGen Bio-systems, Inc. (the "Company") on Form 10-Q for the quarter ended September 30, 2011 (the "Report") as filed with the Securities and Exchange Commission as of the date hereof, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350), I, Donald Huffman, certify that:

Date: November 21, 2011

/s/ Donald Huffman

Donald Huffman
Office of the President and Chief Financial Officer
(principal executive officer and principal financial officer)

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to WaferGen Bio-systems, Inc., and will be retained by WaferGen Bio-systems, Inc., and furnished to the Securities and Exchange Commission or its staff upon request.