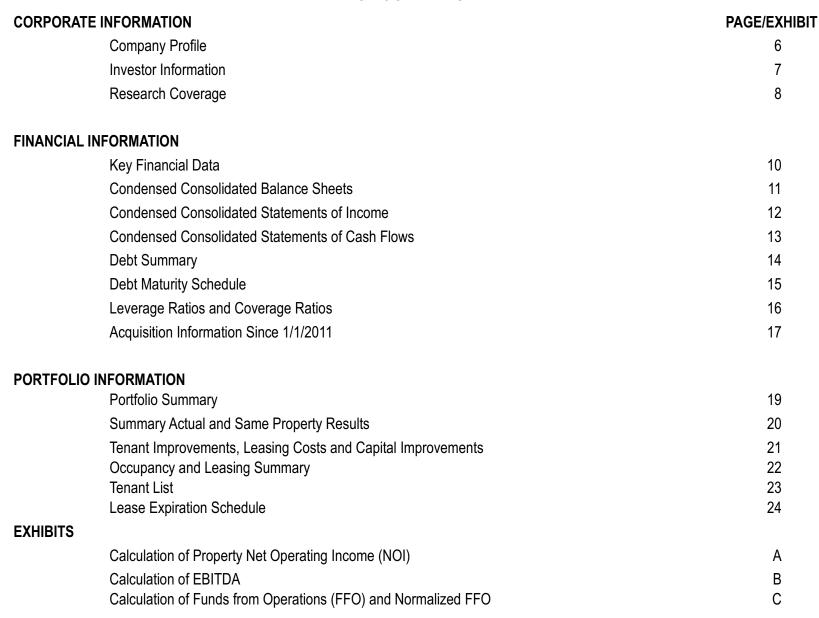


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## WARNING CONCERNING FORWARD LOOKING STATEMENTS



THIS SUPPLEMENTAL PRESENTATION OF OPERATING AND FINANCIAL DATA CONTAINS STATEMENTS WHICH CONSTITUTE FORWARD LOOKING STATEMENTS WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 AND OTHER SECURITIES LAWS. ALSO, WHENEVER WE USE WORDS SUCH AS "BELIEVE", "EXPECT", "ANTICIPATE", "INTEND", "PLAN", "ESTIMATE" OR SIMILAR EXPRESSIONS, WE ARE MAKING FORWARD LOOKING STATEMENTS. THESE FORWARD LOOKING STATEMENTS AND THEIR IMPLICATIONS ARE BASED UPON OUR PRESENT INTENT, BELIEFS OR EXPECTATIONS, BUT FORWARD LOOKING STATEMENTS AND THEIR IMPLICATIONS ARE NOT GUARANTEED TO OCCUR AND MAY NOT OCCUR. FORWARD LOOKING STATEMENTS IN THIS REPORT RELATE TO VARIOUS ASPECTS OF OUR BUSINESS, INCLUDING:

- •OUR ABILITY TO PAY DISTRIBUTIONS IN THE FUTURE AND THE EXPECTED AMOUNTS THEREOF.
- **•**OUR ACQUISITIONS OF PROPERTIES,
- •THE CREDIT QUALITY OF OUR TENANTS.
- •THE LIKELIHOOD THAT OUR TENANTS WILL PAY RENT, RENEW LEASES, ENTER INTO NEW LEASES, FAIL TO EXERCISE EARLY TERMINATION OPTIONS PURSUANT TO THEIR LEASES OR BE AFFECTED BY CYCLICAL ECONOMIC CONDITIONS.
- •OUR ABILITY TO PAY INTEREST ON AND PRINCIPAL OF OUR DEBT.
- •OUR POLICIES AND PLANS REGARDING INVESTMENTS AND FINANCINGS.
- •THE FUTURE AVAILABILITY OF BORROWINGS UNDER OUR REVOLVING CREDIT FACILITY.
- •OUR ABILITY TO COMPETE FOR ACQUISITIONS AND TENANCIES EFFECTIVELY,
- •OUR TAX STATUS AS A REAL ESTATE INVESTMENT TRUST, OR REIT,
- •OUR ABILITY TO RAISE EQUITY OR DEBT CAPITAL, AND
- •OTHER MATTERS.

OUR ACTUAL RESULTS MAY DIFFER MATERIALLY FROM THOSE CONTAINED IN OR IMPLIED BY OUR FORWARD LOOKING STATEMENTS AS A RESULT OF VARIOUS FACTORS. FACTORS THAT COULD HAVE A MATERIAL ADVERSE EFFECT ON OUR FORWARD LOOKING STATEMENTS AND UPON OUR BUSINESS, RESULTS OF OPERATIONS, FINANCIAL CONDITION, FUNDS FROM OPERATIONS, NORMALIZED FUNDS FROM OPERATIONS, CASH FLOWS, LIQUIDITY AND PROSPECTS INCLUDE, BUT ARE NOT LIMITED TO:

- •THE IMPACT OF CHANGES IN THE ECONOMY AND THE CAPITAL MARKETS.
- •COMPETITION WITHIN THE REAL ESTATE INDUSTRY.
- ACTUAL AND POTENTIAL CONFLICTS OF INTEREST WITH OUR MANAGING TRUSTEES, COMMONWEALTH REIT AND REIT MANAGEMENT & RESEARCH LLC AND THEIR RELATED PERSONS AND ENTITIES,
- THE IMPACT OF CHANGES IN THE REAL ESTATE NEEDS AND FINANCIAL CONDITIONS OF THE U.S. GOVERNMENT AND STATE GOVERNMENTS,
- COMPLIANCE WITH, AND CHANGES TO, FEDERAL, STATE AND LOCAL LAWS AND REGULATIONS, ACCOUNTING RULES, TAX LAWS AND SIMILAR MATTERS, AND
- LIMITATIONS IMPOSED ON OUR BUSINESS AND OUR ABILITY TO SATISFY COMPLEX RULES IN ORDER FOR US TO QUALIFY AS A REIT FOR U.S. FEDERAL INCOME TAX PURPOSES.



#### FOR EXAMPLE:

- CONTINGENCIES IN OUR ACQUISITION AGREEMENTS MAY CAUSE OUR ACQUISITIONS NOT TO OCCUR ON THE TERMS DESCRIBED, NOT TO OCCUR OR TO BE DELAYED,
- SOME OF OUR TENANTS MAY NOT RENEW EXPIRING LEASES, AND WE MAY BE UNABLE TO LOCATE NEW TENANTS TO MAINTAIN THE HISTORICAL OCCUPANCY RATES OF, OR RENTS FROM, OUR PROPERTIES,
- SOME GOVERNMENT TENANTS MAY EXERCISE THEIR RIGHT TO VACATE THEIR SPACE BEFORE THE STATED EXPIRATION OF THEIR LEASES AND WE MAY BE UNABLE TO LOCATE NEW TENANTS TO MAINTAIN THE HISTORICAL OCCUPANCY RATES OF, OR RENTS FROM, OUR PROPERTIES,
- RENTS THAT WE CAN CHARGE AT OUR PROPERTIES MAY DECLINE.
- OUR ABILITY TO MAKE FUTURE DISTRIBUTIONS DEPENDS UPON A NUMBER OF FACTORS, INCLUDING OUR FUTURE EARNINGS. WE MAY BE UNABLE TO MAINTAIN OUR CURRENT RATE OF DISTRIBUTIONS AND FUTURE DISTRIBUTIONS MAY BE SUSPENDED OR PAID AT A LESSER RATE THAN THE DISTRIBUTIONS WE NOW PAY.
- IF THE AVAILABILITY OF DEBT CAPITAL BECOMES RESTRICTED, WE MAY BE UNABLE TO REFINANCE OR REPAY OUR DEBT OBLIGATIONS WHEN THEY BECOME DUE OR ON TERMS WHICH ARE AS FAVORABLE AS WE NOW HAVE, AND
- OUR ABILITY TO GROW OUR BUSINESS AND INCREASE OUR DISTRIBUTIONS DEPENDS IN LARGE PART UPON OUR ABILITY TO BUY PROPERTIES AND LEASE THEM FOR NET RENTS, LESS PROPERTY OPERATING EXPENSES, WHICH EXCEED OUR CAPITAL COSTS; WE MAY BE UNABLE TO IDENTIFY PROPERTIES THAT WE WANT TO ACQUIRE OR TO NEGOTIATE ACCEPTABLE PURCHASE PRICES, ACQUISITION FINANCING OR LEASE TERMS FOR NEW PROPERTIES.

THESE RESULTS COULD OCCUR DUE TO MANY DIFFERENT CIRCUMSTANCES, SOME OF WHICH ARE BEYOND OUR CONTROL, SUCH AS NATURAL DISASTERS OR CHANGES IN OUR TENANTS' FINANCIAL CONDITIONS OR THE MARKET DEMAND FOR LEASED SPACE, OR CHANGES IN CAPITAL MARKETS OR THE ECONOMY GENERALLY.

THE INFORMATION CONTAINED IN OUR FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION, OR THE SEC, INCLUDING UNDER "RISK FACTORS" IN OUR PERIODIC REPORTS, OR INCORPORATED THEREIN, IDENTIFIES OTHER IMPORTANT FACTORS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE STATED IN OR IMPLIED BY OUR FORWARD LOOKING STATEMENTS. OUR FILINGS WITH THE SEC ARE AVAILABLE ON THE SEC'S WEBSITE AT WWW.SEC.GOV.

YOU SHOULD NOT PLACE UNDUE RELIANCE UPON OUR FORWARD LOOKING STATEMENTS.

EXCEPT AS REQUIRED BY LAW, WE DO NOT INTEND TO UPDATE OR CHANGE ANY FORWARD LOOKING STATEMENTS AS A RESULT OF NEW INFORMATION, FUTURE EVENTS OR OTHERWISE.



## **COMPANY PROFILE**



### The Company:

Government Properties Income Trust, or GOV, we or us, is a real estate investment trust, or REIT, which owns buildings that are majority leased to government tenants located throughout the United States. The majority of our properties are office buildings. As of September 30, 2011, we owned 67 properties with approximately 8.3 million rentable square feet. Fifty-two properties are primarily leased to the U.S. Government, 14 properties are primarily leased to the state governments of California, Georgia, Maryland, Massachusetts, Minnesota, New Jersey and South Carolina, and one building is leased to the United Nations, an international intergovernmental agency. GOV was formed in February 2009 and became a public company on June 8, 2009. We are included in the Russell 2000® stock index and the MSCI US REIT index.

### Strategy:

Our primary business strategy is to maintain our properties, seek to renew our leases or enter into new leases as they expire, selectively acquire additional properties that are majority leased to government tenants and pay distributions to shareholders. As our leases expire, we will attempt to renew our leases with our existing tenants or enter into leases with new tenants, in both circumstances at rents which are equal to or greater than the rents we now receive. Our ability to renew leases with our existing tenants or to enter into new leases with new tenants and the rents we are able to charge will be dependent in large part upon market conditions which are generally beyond our control. Although we sometimes may sell properties, we generally consider ourselves to be a long term investor and are more interested in the long term earnings potential of our properties than selling properties for short term gains. We do not have any off balance sheet investments in real estate entities.

#### Management:

GOV is managed by Reit Management & Research LLC, or RMR. RMR was founded in 1986 to manage public investments in real estate. As of September 30, 2011, RMR managed a large portfolio of publicly owned real estate, including over 1,450 properties, located in 46 states, Washington, D.C., Puerto Rico, Canada and Australia. RMR has over 700 employees in its headquarters and regional offices located throughout the U.S. In addition to managing GOV, RMR also manages CommonWealth REIT, or CWH, a publicly traded REIT that primarily owns office and industrial properties, Hospitality Properties Trust, or HPT, a publicly traded REIT that owns hotels and travel centers, and Senior Housing Properties Trust, or SNH, a publicly traded REIT that primarily owns healthcare, senior living and medical office buildings. RMR also provides management services to Five Star Quality Care, Inc., a healthcare services company which is a tenant of SNH, and to TravelCenters of America LLC, an operator of travel centers, which is a tenant of HPT. An affiliate of RMR, RMR Advisors, Inc., is the investment manager of mutual funds, which principally invest in securities of unaffiliated real estate companies. The public companies managed by RMR and its affiliates had combined total gross assets of almost \$20 billion as of September 30, 2011. We believe that being managed by RMR is a competitive advantage for GOV because RMR provides us with a depth and quality of management and experience which may be unequaled in the real estate industry. We also believe RMR provides management services to GOV at costs that are lower than we would have to pay for similar quality services.

### **Corporate Headquarters:**

Two Newton Place 255 Washington Street, Suite 300 Newton, MA 02458-1634 (t) (617) 219-1440 (f) (617) 219-1441

### **Stock Exchange Listing:**

New York Stock Exchange

### **Trading Symbol:**

Common Shares - GOV

#### **Issuer Ratings:**

Moody's – Baa3 Standard & Poor's – BBB-

### Portfolio Data (as of 9/30/2011):

Total properties 67
Total sq. ft. (000s) 8,286
Percent leased 96.1%

## INVESTOR INFORMATION



### **Board of Trustees**

Barry M. Portnoy Adam D. Portnoy
Managing Trustee Managing Trustee

Barbara D. Gilmore John L. Harrington
Independent Trustee Independent Trustee

Jeffrey P. Somers
Independent Trustee

## **Senior Management**

David M. Blackman Mark L. Kleifges

President and Chief Operating Officer Treasurer and Chief Financial Officer

# **Contact Information**

### **Investor Relations**

Government Properties Income Trust Two Newton Place, Suite 300 255 Washington Street Newton, MA 02458-1634 (t) (617) 219-1440 (f) (617) 796-8267

(e-mail) <u>info@govreit.com</u> (website) www.govreit.com

## Inquiries

Financial inquiries should be directed to Mark L. Kleifges, Treasurer and Chief Financial Officer, at (617) 219-1440 or <a href="mailto:mkleifges@govreit.com">mkleifges@govreit.com</a>.

Investor and media inquiries should be directed to Timothy A. Bonang, Vice President, Investor Relations, at (617) 796-8222 or <a href="mailto:tbonang@govreit.com">tbonang@govreit.com</a>, or Elisabeth Heiss, Manager, Investor Relations, at (617) 796-8222 or <a href="mailto:eheiss@govreit.com">eheiss@govreit.com</a>.

## **RESEARCH COVERAGE**



# **Equity Research Coverage**

Banc of America Merrill Lynch Research Janney Capital Markets

 James Feldman
 Daniel Donlan

 (646) 855-5808
 (212) 665-6476

Jefferies & Company, Inc. JMP Securities

 Omotayo Okusanya
 Mitch Germain

 (212) 336-7076
 (212) 906-3546

Morgan KeeganMorgan StanleyStephen SwettPaul Morgan

(212) 508-7585 (415) 576-2627

RBC Capital Markets Wells Fargo Securities

David Rodgers Brendan Maiorana (440) 715-2647 (443) 263-6516

# **Rating Agencies**

Moody's Investors Service Standard and Poor's

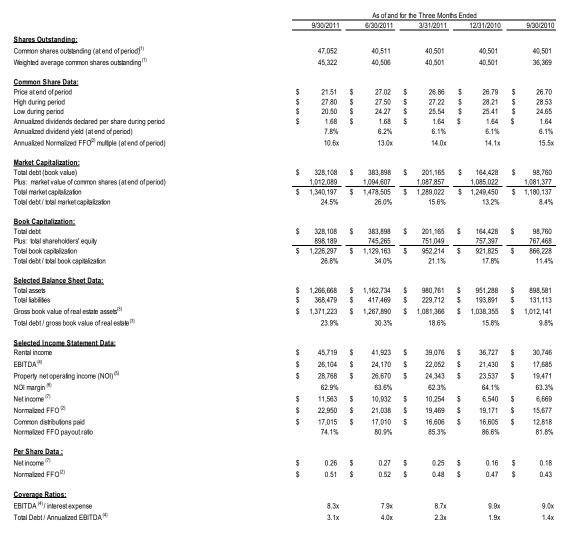
Lori Marks Susan Madison (212) 553-0376 (212) 438-4516

GOV is followed by the analysts and its credit is rated by the rating agencies listed above. Please note that any opinions, estimates or forecasts regarding GOV's performance made by these analysts or agencies do not represent opinions, forecasts or predictions of GOV or its management. GOV does not by its reference above imply its endorsement of or concurrence with any information, conclusions or recommendations provided by any of these analysts or agencies.



#### **KEY FINANCIAL DATA**

(dollar and share amounts in thousands, except per share data)



<sup>(1)</sup> On July 25, 2011, we sold 6,500,000 of our common shares in a public offering.



<sup>(2)</sup> See Exhibit C for the calculation of funds from operations, or FFO, and Normalized FFO.

<sup>(3)</sup> Gross book value of real estate assets is real estate properties at cost, plus acquisition costs, before purchase price allocations and less impairment writedowns, if any.

<sup>(4)</sup> See Exhibit B for the calculation of EBITDA.

<sup>(5)</sup> See Exhibit A for the calculation of NOI.

<sup>(6)</sup> NOI margin is defined as NOI as a percentage of rental income. See Exhibit A for more information.

<sup>(7)</sup> Net income for the quarter ended December 31, 2010 includes a \$3,786, or \$0.09 per share, non-cash loss on extinguishment of debt.

# CONDENSED CONSOLIDATED BALANCE SHEETS

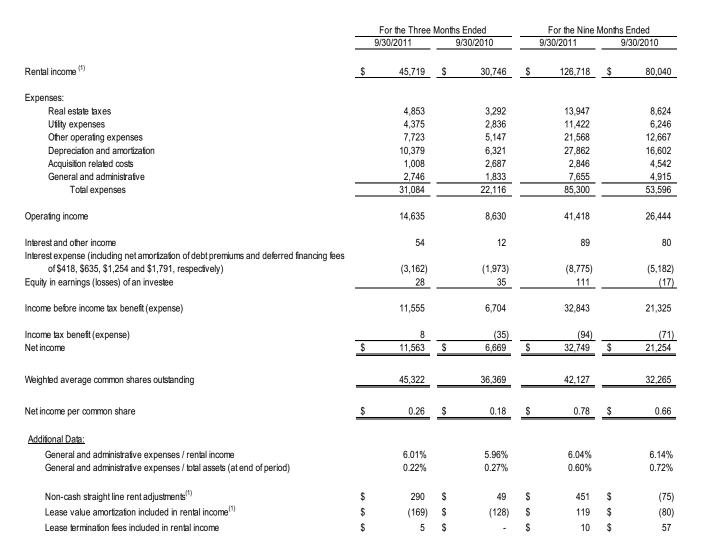
(amounts in thousands, except share data)



Real estate properties:   Land	<u>ASSETS</u>	9	As of 1/30/2011	12	As of 2/31/2010
Buildings and improvements         1,040,149         833,719           1,254,143         977,493           Accumulated depreciation         1(140,583)         1(31) (46)           1,104,560         846,447           Acquired real estate leases, net         103,901         60,097           Cash and cash equivalents         5,724         2,437           Restricted cash         1,858         1,548           Restricted cash         1,858         1,548           Restricted teasing costs, net         1,059         1,002           Deferred financing costs, net         2,498         3,935           Ofter assets, net         2,498         3,935           Ofter assets, net         1,062         16,622           Total assets         2,498         3,935           Ofter assets, net         2,498         3,935           Ofter assets, net         1,062         16,622           Total sasets         2,498         3,935           Ofter assets, net         2,498         3,935           Ofter assets, net         1,062         1,622           Total sasets         45,608         46,28           Accounts payable and accrued expenses         2,296         11,853         13,679	Real estate properties:				
Accumulated depreciation         1,254,143         977,493           Accumulated depreciation         (149,583)         (131,046)           Acquired real estate leases, net         1,104,560         846,447           Acquired real estate leases, net         103,901         60,097           Cash and cash equivalents         5,724         2,437           Restricted cash         1,858         1,548           Rents receivable, net         22,096         19,200           Deferred flancing costs, net         2,488         3,935           Other assets, net         2,488         3,935           Other assets, net         24,982         16,622           Total assets         24,982         16,622           Total cassets         21,266,668         961,288           Mortgage notes psyable         45,008         46,282           Accounts payable and accrued expenses         21,885         14,436           Due to related persons         6,633         1,348           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies         471         405           Shareholders' equity:         471 <t< td=""><td>• •</td><td>\$</td><td>213,994</td><td>\$</td><td>143,774</td></t<>	• •	\$	213,994	\$	143,774
Accumulated depreciation         (149,583)         (131,046)           Acquired real estate leases, net         103,901         60,097           Cash and cash equivalents         5,724         2,437           Restricted cash         1,858         1,548           Rents receivable, net         22,096         19,200           Deferred leasing costs, net         1,059         1,002           Ofter assets, net         24,982         16,622           Ofter assets, net         24,982         16,622           Total assets         22,096         \$ 51,286           Total assets         24,982         16,622           Total assets         24,882         \$ 51,288           Mortpage notes payable         45,668         \$ 51,288           Due to related persons         6,633         1,436           Accounts payable and accrued expenses         21,885         14,36           Due to related persons         6,633         1,349           Assumed real estate lease obligations, net         36,479         193,891           Total liabilities         368,479         193,891           Commitments and contingencies         2         471         405           Shareholders' equity:         471         405	Buildings and improvements		1,040,149		833,719
1,104,560   846,447			1,254,143		977,493
Acquired real estate leases, net         103,901         60,097           Cash and cash equivalents         5,724         2,437           Restricted cash         1,858         1,548           Rents receivable, net         22,096         19,200           Deferred leasing costs, net         1,059         1,002           Deferred financing costs, net         2,488         3,935           Other assets, net         24,982         16,622           Total assets         \$ 1,266,668         \$ 951,288           LUABILITIES AND SHAREHOLDERS EQUITY         \$ 282,500         \$ 118,000           Mortgage notes payable         45,608         46,428           Accounts payable and accrued expenses         21,885         14,436           Due to related persons         6,633         1,348           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies         Shareholders' equity:         471         405           Additional paid in capital         935,463         776,913           Cumulative net income         74,085         41,336           Cumulative orber comprehensive income         11,1889         (61,259)	Accumulated depreciation		(149,583)		(131,046)
Cash and cash equivalents         5,724         2,437           Restricted cash         1,858         1,548           Rents receivable, net         22,096         19,200           Deferred leasing costs, net         1,059         1,002           Deferred financing costs, net         2,488         3,935           Ofter assets, net         24,982         16,622           Totalassets         \$ 1266,668         \$ 951,288           LUABILITIES AND SHAREHOLDERS EQUITY         \$ 282,500         \$ 118,000           Mortgage notes payable         45,608         46,428           Accounts payable and accrued expenses         21,885         14,366           Due to related persons         6,633         1,348           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies         5         47         405           Shareholders' equity:         47         405         404         405         404         405         404         405         404         405         404         405         404         405         404         405         404         405         404         405         404			1,104,560		846,447
Restricted cash         1,858         1,548           Rents receivable, net         22,096         19,200           Deferred leasing costs, net         1,059         1,002           Deferred financing costs, net         2,488         3,935           Other assets, net         24,982         16,622           Total assets         \$ 1,266,668         \$ 951,288           LIABILITIES AND SHAREHOLDERS EQUITY           Revolving credit facilly         \$ 282,500         \$ 118,000           Mortgage notes payable         45,608         46,428           Accounts payable and accrued expenses         21,885         14,436           Due to related persons         6,633         1,348           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies           Shareholders' equity:           Commolitments and contingencies         471         405           Additional paid in capital         935,463         776,913           Additional paid in capital         935,463         776,913           Cumulative other comprehensive income         59         2	Acquired real estate leases, net				,
Rents receivable, net         22,096         19,200           Deferred leasing costs, net         1,059         1,002           Deferred financing costs, net         2,488         3,935           Other assets, net         24,982         16,622           Total assets         \$ 1266,668         \$ 51288           LABILITIES AND SHAREHOLDERS EQUITY         \$ 282,500         \$ 118,000           Mortgage notes payable         45,608         46,428           Accounts payable and accrued expenses         21,885         14,436           Due to related persons         6,633         1,348           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies         Shareholders' equity:         471         405           Additional paid in capital         935,463         776,913           Additional paid in capital         935,463         776,913           Cumulative other comprehensive income         74,085         41,336           Cumulative other comprehensive income         59         2           Cumulative other comprehensive income         59         2           Cumulative common distributions         (111,889)         (61,	·		- /		, .
Deferred leasing costs, net         1,059         1,002           Deferred financing costs, net         2,488         3,935           Other assets, net         24,982         16,622           Total assets         \$ 1,266,688         \$ 951,288           LUABILITIES AND SHAREHOLDERS'EQUITY           Evolving credit facility         \$ 282,500         \$ 118,000           Mortgage notes payable         45,608         46,428           Accounts payable and accrued expenses         21,885         14,436           Due to related persons         6,633         1,384           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies           Shareholders' equity:           Common shares of beneficial interest, \$.01 par value: 70,000,000 shares authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively         471         405           Additional paid in capital         935,463         776,913           Cumulative other comprehensive income         59         2           Cumulative common distributions         (111,889)         (61,259)           Total shareholders' equity         889,189         757,397 <td>Restricted cash</td> <td></td> <td></td> <td></td> <td></td>	Restricted cash				
Deferred financing costs, net         2,488         3,935           Other assets, net         24,982         16,622           Total assets         \$ 1,266,688         \$ 951,288           LABILITIES AND SHAREHOL DERS'EQUITY           Revoking credit facility         \$ 282,500         \$ 118,000           Mortgage notes payable         45,608         46,428           Accounts payable and accrued expenses         21,885         14,436           Due to related persons         6,633         1,387           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies           Shareholders' equity:           Common shares of beneficial interest, \$.01 par value: 70,000,000 shares authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively         471         405           Additional paid in capital         935,463         776,913           Cumulative net income         74,085         41,336           Cumulative other comprehensive income         59         2           Cumulative common distributions         (111,889)         (61,259)           Total shareholders' equity         889,189         757,397 <td>•</td> <td></td> <td></td> <td></td> <td>,</td>	•				,
Other assets, net         24,982         16,622           Total assets         \$ 1,266,668         \$ 951,288           LUABILITIES AND SHAREHOLDERS EQUITY           Revolving credit facily         \$ 282,500         \$ 118,000           Mortgage notes payable         45,608         46,428           Accounts payable and accrued expenses         21,885         14,436           Due to related persons         6,633         1,367           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies           Shareholders' equity:           Common shares of beneficial interest, \$.01 par value: 70,000,000 shares           authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively         471         405           Additional paid in capital         935,463         776,913           Cumulative net income         74,085         41,336           Cumulative other comprehensive income         59         2           Cumulative other comprehensive income         61,259         2           Total shareholders' equity         898,189         757,397			,		,
LABILITIES AND SHAREHOLDERS EQUITY   S 282,500 \$ 118,000     Mortgage notes payable	· · · · · · · · · · · · · · · · · · ·				
Revolving credit facility   \$ 282,500   \$ 118,000     Mortgage notes payable   45,600   45,600   46,428     Accounts payable and accrued expenses   21,885   14,436     Due to related persons   6,633   1,348     Assumed real estate lease obligations, net   11,853   13,679     Total liabilities   368,479   193,891     Commitments and contingencies   Shareholders' equity:   Common shares of beneficial interest, \$.01 par value: 70,000,000 shares   authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively   471   405     Additional paid in capital   935,463   776,913     Cumulative net income   74,085   41,336     Cumulative other comprehensive income   59   2     Cumulative common distributions   (111,889)   (61,259)     Total shareholders' equity   898,189   757,397	•				
Revolving credit facility         \$ 282,500         \$ 118,000           Mortgage notes payable         45,608         46,428           Accounts payable and accrued expenses         21,885         14,436           Due to related persons         6,633         1,348           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies         Shareholders' equity:           Common shares of beneficial interest, \$.01 par value: 70,000,000 shares	Total assets	\$	1,266,668	\$	951,288
Mortgage notes payable         45,608         46,428           Accounts payable and accrued expenses         21,885         14,436           Due to related persons         6,633         1,348           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies           Shareholders' equity:           Common shares of beneficial interest, \$.01 par value: 70,000,000 shares         471         405           Additional paid in capital         935,463         776,913           Cumulative net income         74,085         41,336           Cumulative other comprehensive income         59         2           Cumulative common distributions         (111,889)         (61,259)           Total shareholders' equity         898,189         757,397	LIABILITIES AND SHAREHOLDERS' EQUITY				
Mortgage notes payable         45,608         46,428           Accounts payable and accrued expenses         21,885         14,436           Due to related persons         6,633         1,348           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies           Shareholders' equity:           Common shares of beneficial interest, \$.01 par value: 70,000,000 shares         471         405           Additional paid in capital         935,463         776,913           Cumulative net income         74,085         41,336           Cumulative other comprehensive income         59         2           Cumulative common distributions         (111,889)         (61,259)           Total shareholders' equity         898,189         757,397	Revolving credit facility	\$	282,500	\$	118,000
Due to related persons         6,633         1,348           Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies           Shareholders' equity:           Common shares of beneficial interest, \$.01 par value: 70,000,000 shares           authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively         471         405           Additional paid in capital         935,463         776,913           Cumulative net income         74,085         41,336           Cumulative other comprehensive income         59         2           Cumulative common distributions         (111,889)         (61,259)           Total shareholders' equity         898,189         757,397			45,608		46,428
Assumed real estate lease obligations, net         11,853         13,679           Total liabilities         368,479         193,891           Commitments and contingencies           Shareholders' equity:           Common shares of beneficial interest, \$.01 par value: 70,000,000 shares           authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively         471         405           Additional paid in capital         935,463         776,913           Cumulative net income         74,085         41,336           Cumulative other comprehensive income         59         2           Cumulative common distributions         (111,889)         (61,259)           Total shareholders' equity         898,189         757,397	Accounts payable and accrued expenses		21,885		14,436
Total liabilities         368,479         193,891           Commitments and contingencies         Shareholders' equity:           Common shares of beneficial interest, \$.01 par value: 70,000,000 shares authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively         471         405           Additional paid in capital         935,463         776,913           Cumulative net income         74,085         41,336           Cumulative other comprehensive income         59         2           Cumulative common distributions         (111,889)         (61,259)           Total shareholders' equity         898,189         757,397	Due to related persons		6,633		1,348
Commitments and contingencies  Shareholders' equity:  Common shares of beneficial interest, \$.01 par value: 70,000,000 shares  authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively  Additional paid in capital 935,463 776,913  Cumulative net income 74,085 41,336  Cumulative other comprehensive income 59 2  Cumulative common distributions (111,889) (61,259)  Total shareholders' equity 898,189 757,397	Assumed real estate lease obligations, net		11,853		13,679
Shareholders' equity:  Common shares of beneficial interest, \$.01 par value: 70,000,000 shares  authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively  Additional paid in capital 935,463 776,913  Cumulative net income 74,085 41,336  Cumulative other comprehensive income 59 2  Cumulative common distributions (111,889) (61,259)  Total shareholders' equity	Total liabilities		368,479		193,891
Common shares of beneficial interest, \$.01 par value: 70,000,000 shares authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively       471       405         Additional paid in capital       935,463       776,913         Cumulative net income       74,085       41,336         Cumulative other comprehensive income       59       2         Cumulative common distributions       (111,889)       (61,259)         Total shareholders' equity       898,189       757,397	Commitments and contingencies				
Common shares of beneficial interest, \$.01 par value: 70,000,000 shares authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively       471       405         Additional paid in capital       935,463       776,913         Cumulative net income       74,085       41,336         Cumulative other comprehensive income       59       2         Cumulative common distributions       (111,889)       (61,259)         Total shareholders' equity       898,189       757,397	Shareholders' equity:				
authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively       471       405         Additional paid in capital       935,463       776,913         Cumulative net income       74,085       41,336         Cumulative other comprehensive income       59       2         Cumulative common distributions       (111,889)       (61,259)         Total shareholders' equity       898,189       757,397					
Cumulative net income         74,085         41,336           Cumulative other comprehensive income         59         2           Cumulative common distributions         (111,889)         (61,259)           Total shareholders' equity         898,189         757,397	authorized, 47,051,650 and 40,500,800 shares issued and outstanding, respectively		471		405
Cumulative other comprehensive income         59         2           Cumulative common distributions         (111,889)         (61,259)           Total shareholders' equity         898,189         757,397			935,463		776,913
Cumulative common distributions         (111,889)         (61,259)           Total shareholders' equity         898,189         757,397	Cumulative net income		74,085		41,336
Total shareholders' equity 898,189 757,397	Cumulative other comprehensive income		59		2
	Cumulative common distributions		(111,889)		(61,259)
Total liabilities and shareholders' equity \$ 1,266,668 \$ 951,288	Total shareholders' equity		898,189		757,397
· / · · · · · · · · · · · · · · · · · ·	Total liabilities and shareholders' equity	\$	1,266,668	\$	951,288

### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(amounts in thousands, except per share data)

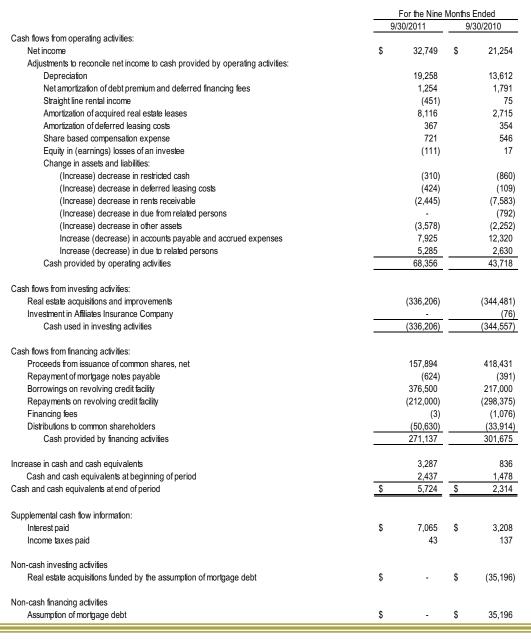


<sup>(1)</sup> We report rental income on a straight line basis over the terms of the respective leases; accordingly, rental income includes non-cash straight line rent adjustments. Rental income also includes expense reimbursements, tax escalations, parking revenues and other fixed and variable obligations of our tenants, as well as the net effect of non-cash amortization of intangible lease assets and liabilities.



### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)







# **DEBT SUMMARY**

	DED! COM					
	(dollars in thou	sands)				
	Coupon Rate	Interest Rate <sup>(1)</sup>	Principal Balance (1)	Maturity Date	Due at Maturity	Years to Maturity
Unsecured Floating Rate Debt:						
\$550,000 unsecured revolving credit facility (2)	2.34%	2.34%	\$ 282,500	10/19/2015	\$ 282,500	4.1
Secured Fixed Rate Debt:						
Secured debt - One property in Landover, MD	6.21%	6.21%	\$ 24,781	8/1/2016	\$ 23,296	4.8
Secured debt - One property in Lakewood, CO	8.15%	6.15%	10,192	3/1/2021	-	9.4
Secured debt - One property in Tampa, FL	7.00%	5.15%	10,635	3/1/2019	7,890	7.4
Total / weighted average secured fixed rate debt	6.83%	5.95%	\$ 45,608		\$ 31,186	6.5
Summary Debt:						
Total / weighted average floating rate debt	2.34%	2.34%	\$ 282,500		\$ 282,500	4.1
Total / weighted average secured fixed rate debt	6.83%	5.95%	45,608		31,186	6.5
Total / weighted average debt	2.96%	2.84%	\$ 328,108		\$ 313,686	4.4

<sup>(1)</sup> Includes the effect of unamortized fair value premium related to mortgage debt assumed. Excludes the effects of transaction costs.

<sup>(2)</sup> Interest is generally set at LIBOR plus a spread which varies based upon our senior unsecured debt ratings; the coupon rate and interest rate listed above are as of 9/30/2011. On 10/18/2011 our revolving credit facility was amended to increase maximum borrowings from \$500,000 to \$550,000, reduce the interest paid on drawings and extend the maturity date of the facility from 10/28/2013 to 10/19/2015. Subject to meeting certain conditions and payment of a fee, we may extend the maturity date to 10/19/2016.



# **DEBT MATURITY SCHEDULE**

(dollars in thousands)

Year	F	Unsecured Floating Rate Debt <sup>(1)</sup>		Secured xed Rate Debt	Total <sup>(2)</sup>		
2011	\$	-	\$	277	\$	277	
2012		-		1,153		1,153	
2013		-		1,248		1,248	
2014		-		1,345		1,345	
2015		282,500		1,450		283,950	
2016		-		24,708		24,708	
2017		-		1,308		1,308	
2018		-		1,415		1,415	
2019		-		9,168		9,168	
2020 and thereafter				1,683		1,683	
Total	\$	282,500	\$	43,755	\$	326,255	
Percent		86.6%		13.4%		100.0%	

<sup>(1)</sup> Represents amounts outstanding on our unsecured revolving credit facility at 9/30/2011. On 10/18/2011, our revolving credit facility was amended to increase maximum borrowings from \$500,000 to \$550,000, reduce the interest paid on drawings and extend the maturity date of the facility from 10/28/2013 to 10/19/2015. Subject to meeting certain conditions and payment of a fee, we may extend the maturity date to 10/19/2016.

<sup>(2)</sup> The total debt as of 9/30/2011, including unamortized mortgage premiums, was \$328,108.



# **LEVERAGE RATIOS AND COVERAGE RATIOS**

		As of and for the Three Months Ended									
	9/30/2011	6/30/2011	3/31/2011	12/31/2010	9/30/2010						
Leverage Ratios:											
Total debt / total market capitalization(1)	24.5%	26.0%	15.6%	13.2%	8.4%						
Total debt / total book capitalization <sup>(1)</sup>	26.8%	34.0%	21.1%	17.8%	11.4%						
Total debt / total assets <sup>(1)</sup>	25.9%	33.0%	20.5%	17.3%	11.0%						
Total debt / gross book value of real estate assets <sup>(2)</sup>	23.9%	30.3%	18.6%	15.8%	9.8%						
Secured debt / total assets	3.6%	3.9%	4.7%	4.9%	11.0%						
Coverage Ratios:											
EBITDA <sup>(3)</sup> / interest expense <sup>(4)</sup>	8.3x	7.9x	8.7x	9.9x	9.0x						
Total Debt / Annualized EBITDA (3)	3.1x	4.0x	1.9x	1.9x	1.4x						

<sup>(1)</sup> Debt includes the effect of mortgage premiums, if any, related to mortgage debts assumed at the time of real estate acquisitions.

<sup>(2)</sup> Gross book value of real estate assets is real estate properties, at cost, including purchase price allocations less impairment writedowns, if any.

<sup>(3)</sup> See Exhibit B for the calculation of EBITDA.

<sup>(4)</sup> Interest expense includes the net amortization of mortgage premiums and deferred financing fees.



## **ACQUISITION INFORMATION SINCE 1/1/2011**

(dollars and sq. ft. in thousands, except per sq. ft. amounts)

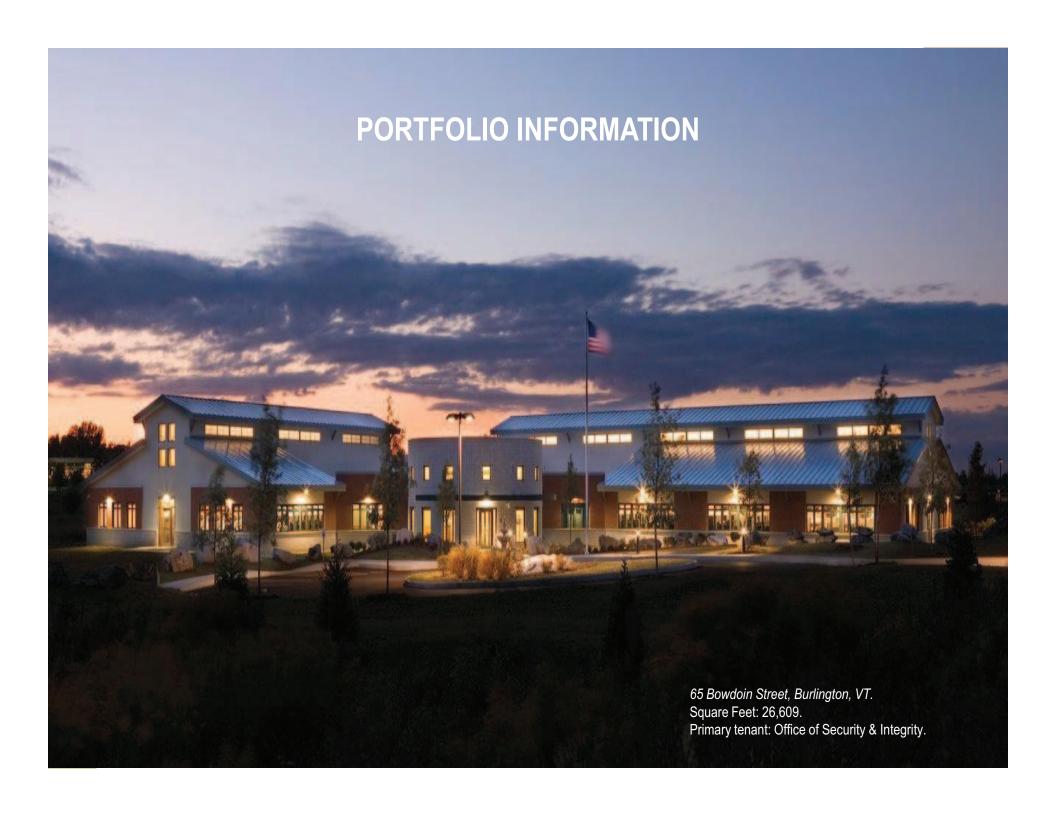
						P	urchase		Weighted Average Remaining		
Date		Number of		Р	urchase	Р	rice (1)/	Сар	Lease	Percent	
Acquired	City and State	Properties	Sq. Ft		Price (1)		Sq. Ft.	Rate (2)	Term (3)	Leased (4)	Major Tenant - Occupant
Feb-11	Woodlawn, MD	2	183	\$	28,000	\$	153.37	9.0%	4.0	100.0%	U.S. Government - Social Security Administration
Feb-11	Quincy, MA	1	93		14,000		151.27	10.2%	5.1	100.0%	Commonwealth of Massachusetts - Registry of Motor Vehicles
May-11	Plantation, FL	1	136		40,750		300.03	8.1%	8.0	100.0%	U.S. Government - Internal Revenue Service
May-11	New York, NY	1	187		114,050		609.70	7.1%	6.7	100.0%	The United Nations
Jun-11	Milwaukee, WI	1	29		6,775		231.25	9.0%	5.1	100.0%	U.S. Government - Military Entrance Processing Station
Jun-11	Stafford, VA	2	65		11,550		179.10	9.2%	5.0	100.0%	U.S. Government - Federal Bureau of Investigation
Jun-11	Montgomery, AL	1	58		11,550		199.78	9.0%	6.0	100.0%	U.S. Government - Department of Justice
Aug-11	Holtsville, NY	1	264		39,250		148.40	8.7%	10.2	82.0%	U.S. Government - Internal Revenue Service
Sep-11	Sacramento, CA	1	88		13,600		154.79	9.8%	8.3	100.0%	State of California - Employment Development Department
Sep-11	Atlanta, GA	1	376		48,600		129.32	9.2%	6.8	97.0%	State of Georgia - Department of Transportation
Oct-11	Indianapolis, IN	3	434		85,000		195.89	8.0%	6.7	97.0%	U.S. Government - U.S. Customs and Border Protection Agency
	Total / Weighted Average	15	1,913	\$	413,125	\$	215.96	8.2%	6.9	97.3%	

<sup>(1)</sup> Represents the gross contract purchase price including assumed debt, if any, and excludes acquisition costs, amounts necessary to adjust assumed liabilities to their fair values and purchase price allocations to intangibles.

<sup>(2)</sup> Represents the ratio of (x) annual straight line rental income, excluding the impact of above and below market lease amortization, based on existing leases at the acquisition date, less estimated annual property operating expenses, excluding depreciation and amortization expense, to (y) the acquisition purchase price, excluding acquisition costs.

 $<sup>^{\</sup>left(3\right)}$  Average remaining lease term based on rental income as of the date of acquisition.

<sup>(4)</sup> Percent leased as of the date of acquisition.





# **PORTFOLIO SUMMARY**

	Number of Properties	Sq. Ft.	% Sq. Ft.	% Rental Income <sup>(1)</sup>	% NOI Three Months Ended 9/30/2011 <sup>(2)</sup>
Properties majority leased to the U.S. Government	52	6,372,353	76.9%	76.7%	78.3%
Properties majority leased to state governments	14	1,726,670	20.8%	18.3%	15.2%
Property majority leased to the United Nations	1	187,060	2.3%	5.0%	6.5%
	67	8,286,083	100.0%	100.0%	100.0%

<sup>(1)</sup> Percentage of rental income is calculated using the annualized rent from tenants pursuant to leases existing as of 9/30/2011, plus estimated expense reimbursements; and excludes lease value amortization.

<sup>(2)</sup> See Exhibit A for the calculation of NOI.



## **SUMMARY ACTUAL AND SAME PROPERTY RESULTS**

(dollars and sq. ft. in thousands)

		Summary A	ctual R	esults	Summary Same Property Results For the Three Months Ended (1)				
	F	or the Three	Month	s Ended					
	9	/30/2011	9/	30/2010	9/	30/2011	9/	30/2010	
Properties (end of period)		67		53		41		41	
Total sq. ft.		8,286		6,469		4,903		4,903	
Percent leased (2)		96.1%		96.0%		99.4%		99.5%	
Rental income (3)	\$	45,719	\$	30,746	\$	27,910	\$	27,641	
Property net operating income (NOI) (4) NOI % margin	\$	28,768 62.9%	\$	19,471 63.3%	\$	18,049 64.7%	\$	17,915 64.8%	
NOI % growth		47.7%		-		0.7%		-	
		Summary A	ctual R	esults	Summary Same Property Res				
		For the Nine I	Months	Ended	For the Nine Months Ended (5)				
	9	/30/2011	9/	30/2010	9/	30/2011	9/30/2010		
Properties (end of period)		67		53		33		33	
Total sq. ft.		8,286		6,469		3,958		3,958	
Percent leased (2)		96.1%		96.0%		99.9%		100.0%	
Rental income (3)	\$	126,718	\$	80,040	\$	65,750	\$	66,023	
Property net operating income (NOI) (4)	\$	79,781	\$	52,503	\$	43,035	\$	42,949	
NOI % margin		63.0%		65.6%		65.5%		65.1%	
NOI % growth		52.0%		-		0.2%		-	

<sup>(1)</sup> Based on properties we owned continuously since 7/1/2010.

<sup>(2)</sup> Percent leased includes (i) space being fitted out for occupancy pursuant to leases existing as of 9/30/2011, if any, and (ii) space which is leased, but is not occupied or is being offered for sublease by tenants, if any.

We report rental income on a straight line basis over the terms of the respective leases; accordingly, rental income includes non-cash straight line rent adjustments.

Rental income also includes expense reimbursements, tax escalations, parking revenues and other fixed and variable charges paid to us by our tenants, as well as the net effect of non-cash amortization of intangible lease assets and liabilities.

<sup>(4)</sup> See Exhibit A for the calculation of NOI.

<sup>(5)</sup> Based on properties we owned continuously since 1/1/2010.



# TENANT IMPROVEMENTS, LEASING COSTS AND CAPITAL IMPROVEMENTS

(dollars and sq. ft. in thousands, except per sq. ft. data)

	For the Three Months Ended										
	9/3	30/2011	6/3	30/2011	3/31/2011		12/31/2010		9/3	30/2010	
Tenant improvements (TI)	\$	349	\$	410	\$	125	\$	383	\$	648	
Leasing costs (LC)		214		175		35		28		62	
Total TI and LC		563		585		160		411		710	
Building improvements (1)		853		537		29		1,680		369	
Development, redevelopment and other activities (2)		463		96		130		494		251	
Total capital improvements, including TI and LC	\$	1,879	\$	1,218	\$	319	\$	2,585	\$	1,330	
Sq. ft. beginning of period		7,553		7,079		6,804		6,471		4,905	
Sq. ft. end of period		8,286		7,553		7,079		6,804		6,471	
Average sq. ft. during period		7,920		7,316		6,942		6,638		5,688	
Building improvements per average sq. ft. during period	\$	0.11	\$	0.07	\$	-	\$	0.25	\$	0.06	

<sup>(1)</sup> Building improvements generally include expenditures to replace obsolete building components and expenditures that extend the useful life of existing assets

Development, redevelopment and other activities generally include non-recurring expenditures or expenditures that we believe increase the value of our existing properties.

## OCCUPANCY AND LEASING SUMMARY

(dollars and sq. ft. in thousands, except per sq. ft. data)



	As of and for the Three Months Ended											
	9/	30/2011	(	6/30/2011		3/31/2011	12	/31/2010	,	9/30/2010		
Properties		67		64		58		55		53		
Total sq. ft. (1)		8,286		7,553		7,079		6,804		6,469		
Square feet leased		7,964		6,818		6,818		6,536		6,208		
Percentage leased		96.1%		96.5%		96.3%		96.1%		96.0%		
Leasing Activity (sq. ft.):												
New leases		8		11		10		2		5		
Renewals		77		14		11		45		71		
Total		85		25		21		47		76		
Capital Commitments (2).												
New leases	\$	147	\$	291	\$	126	\$	23	\$	18		
Renewals		2,725		65		334		31		13		
Total	\$	2,872	\$	356	\$	460	\$	54	\$	31		
Capital Commitments per Sq. Ft. (2):												
New leases	\$	19.18	\$	27.37	\$	13.00	\$	9.78	\$	3.82		
Renewals	\$	35.03	\$	4.66	\$	29.66	\$	0.68	\$	0.18		
Total	\$	33.61	\$	14.48	\$	22.05	\$	1.14	\$	0.40		
Weighted Average Lease Term by Sq. Ft. (years):												
New leases		7.5		8.6		2.9		7.8		1.8		
Renewals		9.7		3.6		7.2		1.2		5.2		
Total		9.6		5.1		5.1		1.6		5.0		
Capital Commitments per Sq. Ft. per Year:												
New leases	\$	2.55	\$	3.16	\$	4.58	\$	1.25	\$	2.09		
Renewals	\$	3.61	\$	1.31	\$	4.15	\$	0.55	\$	0.03		
Total	\$	3.51	\$	2.83	\$	4.29	\$	0.72	\$	0.08		

The above leasing summary is based on leases executed during the periods indicated.

<sup>(1)</sup> Sq. ft. measurements are subject to modest changes when space is remeasured or reconfigured for new tenants.

 $<sup>\</sup>ensuremath{^{(2)}}\mbox{Represents}$  commitments to tenant improvements and leasing costs.

## **TENANT LIST**

			% of Total	% of Rental
	Tenant	Sq. Ft. (1)	Sq. Ft. (1)	Income (2)
	U.S. Government:			
1	Internal Revenue Service	1,032,330	12.5%	10.5%
2	U.S. Customs & Immigration Service	387,447	4.7%	6.9%
3	Department of Justice	317,535	3.8%	5.8%
4	Centers for Disease Control	481,266	5.8%	5.1%
5	Department of Agriculture	337,500	4.1%	4.9%
6	Federal Bureau of Investigation	334,344	4.0%	4.7%
7	Department of Veterans Affairs	317,040	3.8%	4.4%
8	Defense Intelligence Agency	266,000	3.2%	2.5%
9	National Business Center	212,996	2.6%	2.5%
10	Drug Enforcement Agency	202,392	2.4%	2.4%
11	Department of Energy	220,702	2.7%	2.4%
12	National Park Service	166,745	2.0%	2.3%
13	Food and Drug Administration	133,920	1.6%	2.2%
14	Social Security Administration	171,217	2.1%	1.9%
15	U.S. Courts	100,403	1.2%	1.7%
16	Defense Information Services	163,407	2.0%	1.7%
17	Bureau of Land Management	183,325	2.2%	1.4%
18	U.S. Postal Service	321,800	3.9%	1.3%
19	Defense Nuclear Facilities Board	58,931	0.7%	1.1%
20	Occupational Health and Safety Administration	57,770	0.7%	1.0%
21	Military Entrance Processing Station	56,931	0.7%	1.0%
22	Financial Management Service	98,073	1.2%	0.9%
23	Department of Housing and Urban Development	90,487	1.1%	0.9%
24	Environmental Protection Agency	43,232	0.5%	0.8%
25	Bureau of Prisons	51,138	0.6%	0.4%
26	Equal Employment Opportunity Commission	19,409	0.2%	0.2%
27	National Labor Relations Board	10,615	0.1%	0.2%
28	Department of Homeland Security	6,419	0.1%	0.1%
29	Department of State	5,928	0.1%	0.1%
30	Executive Office for Immigration Review	5,500	0.1%	0.1%
31	Department of Labor	6,459	0.1%	0.0%
		5,861,261	70.7%	71.3%
	State Government:			
1	State of Massachusetts - three agency occupants	307,119	3.7%	4.9%
2	State of California - seven agency occupants	345,492	4.2%	4.0%
3	State of Georgia - Department of Transportation	293,035	3.5%	3.0%
4	State of New Jersey - Department of Treasury	173,189	2.1%	2.6%
5	State of South Carolina - five agency occupants	125,250	1.5%	1.0%
6	State of Maryland - three agency occupants	84,674	1.0%	0.6%
7	State of Minnesota - two agency occupants	71,821	0.9%	0.6%
		1,400,580	16.9%	16.8%
	The United Nations	187,060	2.3%	5.0%
	107 Non-Government Tenants	515,418	6.2%	6.9%
	Subtotal Leased Square Feet	7,964,319	96.1%	100.0%
	Available for Lease	321,764	3.9%	
	Total Square Feet	8,286,083	100.0%	100.0%

<sup>(1)</sup> Sq. ft. is pursuant to leases existing as of 9/30/2011, and includes (i) space being fitted out for occupancy and (ii) space which is leased, but is not occupied or is being offered for sublease, if any.



<sup>(2)</sup> Percentage of rental income is calculated using annualized rent from tenants pursuant to leases existing as of 9/30/2011, plus estimated expense reimbursements to be paid to us; and excludes lease value amortization.



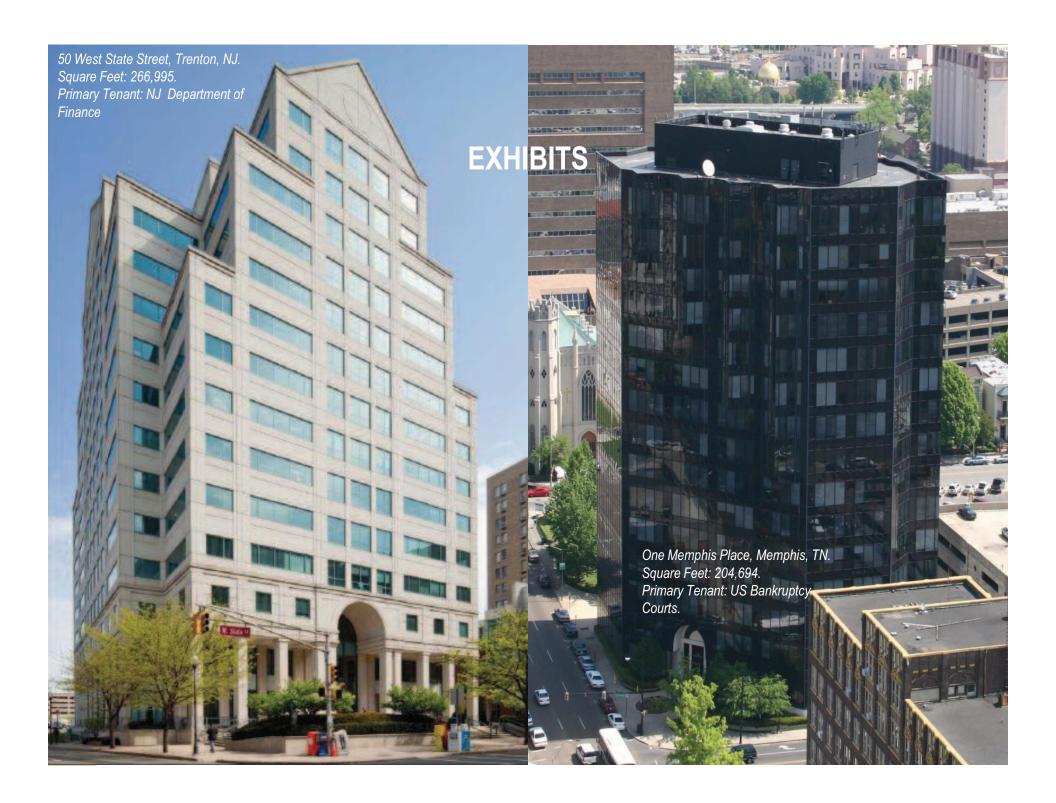
# LEASE EXPIRATION SCHEDULE

(dollars and sq. ft. in thousands)

	Sq. Ft Expiring <sup>(1)</sup>	% of Sq. Ft. Expiring	Cumulative % of Sq. Ft. Expiring	Rental Income Expiring <sup>(2)</sup>	% of Rental Income Expiring	Cumulative % of Rental Income Expiring
2011	894	11.2%	11.2%	\$ 19,520	10.1%	10.1%
2012	1,167	14.7%	25.9%	32,355	16.7%	26.8%
2013	943	11.8%	37.7%	14,083	7.3%	34.1%
2014	412	5.2%	42.9%	8,423	4.4%	38.5%
2015	1,086	13.6%	56.5%	24,023	12.5%	51.0%
2016	557	7.0%	63.5%	14,504	7.5%	58.5%
2017	559	7.0%	70.5%	11,552	6.0%	64.5%
2018	519	6.5%	77.0%	20,734	10.7%	75.2%
2019	1,182	14.8%	91.8%	28,267	14.5%	89.7%
2020 and thereafter	645	8.2%	100.0%	20,086	10.3%	100.0%
Total	7,964	100.0%		\$ 193,547	100.0%	
Weighted average remaining lease term (in years)	4.1			4.5		

<sup>(1)</sup> Sq. ft. is pursuant to signed leases as of 9/30/2011, and includes (i) space being fitted out for occupancy and (ii) space which is leased, but is not occupied or is being offered for sublease, if any.

<sup>(2)</sup> Rental income is annualized rent from tenants pursuant to leases existing as of 9/30/2011, plus estimated expense reimbursements to be paid to us; and excludes lease value amortization.



# **CALCULATION OF PROPERTY NET OPERATING INCOME (NOI)**

(amounts in thousands)

	F	or the Three	Months	s Ended		For the Nine N		Months Ended		
	9/3	30/2011	9/	30/2010	9,	/30/2011	9/	30/2010		
Calculation of NOI:										
Rental income (1)	\$	45,719	\$	30,746	\$	126,718	\$	80,040		
Operating expenses	·	(16,951)		(11,275)	·	(46,937)	·	(27,537)		
Property net operating income (NOI)	\$	28,768	\$	19,471	\$	79,781	\$	52,503		
Reconciliation of NOI to Net Income:										
Property net operating income (NOI)	\$	28,768	\$	19,471	\$	79,781	\$	52,503		
Depreciation and amortization		(10,379)		(6,321)		(27,862)		(16,602)		
Acquisition related costs		(1,008)		(2,687)		(2,846)		(4,542)		
General and administrative		(2,746)		(1,833)		(7,655)		(4,915)		
Operating income		14,635		8,630		41,418		26,444		
Interest and other income		54		12		89		80		
Interest expense		(3,162)		(1,973)		(8,775)		(5,182)		
Income tax benefit (expense)		8		(35)		(94)		(71)		
Equity in earnings (losses) of an investee		28_		35		111_		(17)		
Net income	\$	11,563	\$	6,669	\$	32,749	\$	21,254		



**EXHIBIT A** 

(1) We report rental income on a straight line basis over the terms of the respective leases; as a result, rental income includes non-cash straight line rent adjustments of approximately \$290 and \$49 for the three months ended September 30, 2011 and 2010, respectively, and approximately \$451 and (\$75) for the nine months ended September 30, 2011 and 2010, respectively. Rental income includes non-cash amortization of intangible lease assets and liabilities of approximately (\$169) and (\$128) for the three months ended September 30, 2011 and 2010, respectively, and approximately \$119 and (\$80) for the nine months ended September 30, 2011 and 2010, respectively. Rental income also includes reimbursements, tax escalations, parking revenues, service income and other fixed and variable payments received by us from our tenants.

We consider NOI to be appropriate supplemental information to net income because it helps both investors and management to understand the operations of our properties. We use NOI internally to evaluate individual and company wide property level performance and believe NOI provides useful information to investors regarding our results of operations because it reflects only those income and expense items that are incurred at the propertylevel and may facilitate comparisons of our operating performance between periods. The calculation of NOI excludes depreciation and amortization, acquisition related costs and general and administrative expenses from the calculation of net income in order to provide results that are more closely related to our properties' results of operations. This measure does not represent cash generated by operating activities in accordance with GAAP and should not be considered as an alternative to net income or cash flow from operating activities, determined in accordance with GAAP, as an indicator of our financial performance or liquidity, nor is this measure necessarily indicative of sufficient cash flow to fund all of our needs. We believe that this data may facilitate an understanding of our consolidated historical operating results. This measure should be considered in conjunction with net income and cash flow from operating activities as presented in our Condensed Consolidated Statements of Cash Flows. Other REITs and real estate companies may calculate NOI differently than we do.



### **EXHIBIT B**

## **CALCULATION OF EBITDA**

(amounts in thousands)

			For the Three	Ended	For the Nine Months Ended					
		9/	9/30/2011		9/30/2010		9/30/2011		9/30/2010	
Net income		\$	11,563	\$	6,669	\$	32,749	\$	21,254	
Plus:	interest expense		3,162		1,973		8,775		5,182	
(Less)/Plus:	income tax (benefit) expense		(8)		35		94		71	
Plus:	depreciation and amortization		10,379		6,321		27,862		16,602	
Plus:	acquisition related costs		1,008		2,687		2,846		4,542	
EBITDA		\$	26,104	\$	17,685	\$	72,326	\$	47,651	

We compute EBITDA as net income plus interest expense, income tax expense, if any, depreciation and amortization and acquisition related costs. We consider EBITDA to be an appropriate measure of our performance, along with net income and cash flow from operating, investing and financing activities. We believe that EBITDA provides useful information to investors because by excluding the effects of certain historical amounts, such as interest, depreciation and amortization expense, EBITDA can facilitate a comparison of current operating performance with our past operating performance. EBITDA does not represent cash generated by operating activities in accordance with GAAP and should not be considered an alternative to net income or cash flow from operating activities as a measure of financial performance or liquidity. We believe that this data may facilitate an understanding of our consolidated historical operating results. This measure should be considered in conjunction with net income and cash flow from operating activities as presented in our Condensed Consolidated Statements of Income and Condensed Consolidated Statements of Cash Flows. Other REITs and real estate companies may calculate EBITDA differently than we do.



## **EXHIBIT C**

## CALCULATION OF FUNDS FROM OPERATIONS (FFO) AND NORMALIZED FFO

(amounts in thousands, except per share data)

	For the Three Months Ended					For the Nine Months Ended				
	9/30/2011		9/30/2010		9/30/2011		9/30/2010			
Net income Plus: depreciation and amortization FFO Plus: acquisition related costs Normalized FFO	\$	11,563 10,379 21,942 1,008 22,950	\$	6,669 6,321 12,990 2,687 15,677	\$	32,749 27,862 60,611 2,846 63,457	\$	21,254 16,602 37,856 4,542 42,398		
Weighted average common shares outstanding		45,322		36,369		42,127		32,265		
FFO per share Normalized FFO per share	\$	0.48 0.51	\$	0.36 0.43	\$ \$	1.44 1.51	\$	1.17		

We compute Funds from Operations, or FFO, and Normalized FFO as shown above. FFO is computed on the basis defined by The National Association of Real Estate Investment Trusts, or NAREIT, which is net income, computed in accordance with GAAP, plus real estate depreciation and amortization. Our calculation of Normalized FFO differs from NAREIT's definition of FFO because we exclude acquisition related costs. We consider FFO and Normalized FFO to be appropriate measures of performance for a REIT, along with net income and cash flow from operating, investing and financing activities. We believe that FFO and Normalized FFO provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation expense, FFO and Normalized FFO can facilitate a comparison of operating performances between periods. FFO and Normalized FFO are among the factors considered by our Board of Trustees when determining the amount of distributions to our shareholders. Other factors include, but are not limited to, requirements to maintain our status as a REIT, limitations in our revolving credit facility, the availability of debt and equity capital to us and our expectation of our future capital requirements and operating performance. These measures do not represent cash generated by operating activities in accordance with GAAP and should not be considered as alternatives to net income or cash flow from operating activities, determined in accordance with GAAP or as indicators of our financial performance or liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. We believe that this data may facilitate an understanding of our consolidated historical operating results. These measures should be considered in conjunction with net income and cash flow from operating activities as presented in our Condensed Consolidated Statements of Income and Condensed Consolidated Statements of Income and Condensed Consolidated Statements of Income and Condensed