# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549 

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):

April 20, 2011

## THE SAVANNAH BANCORP, INC.

(Exact name of registrant as specified in its charter)


0-18560
58-1861820
State of Incorporation
SEC File No.
Tax I.D. No.

25 Bull Street, Savannah, GA 31401
(Address of principal executive offices) (Zip Code)

912-629-6486
(Registrant's telephone number, including area code)

Not Applicable
(Former Name or Former Address, If Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
|_| Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
|_| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
|_| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
|_| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)

## Item 2.02-Results of Operations and Financial Condition

On April 19, 2011, The Savannah Bancorp, Inc. ("Registrant") issued a news release with respect to the announcement of earnings for the first quarter of 2011.

A copy of Registrant's press release is attached hereto as Exhibit 99.1 and by this reference is hereby incorporated by reference into this Form $8-\mathrm{K}$ and made a part hereof.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

The Savannah Bancorp, Inc. (Registrant)

By: /s/ Michael W. Harden, Jr.
Date: April 20, 2011
Michael W. Harden, Jr.
Chief Financial Officer

# The Savannah Bancorp, Inc. 

April 19, 2011
For Release: Immediately
Savannah Bancorp Reports First Quarter Results
SAVANNAH, GA--(Globe Newswire) - April 19, 2011 - The Savannah Bancorp, Inc. (Nasdaq: SAVB) reported net income for the first quarter 2011 of $\$ 126,000$ compared to a net loss of $\$ 488,000$ for the first quarter 2010. Net income per diluted share was 2 cents in the first quarter of 2011 compared to net loss per diluted share of 8 cents in 2010. The quarter over quarter increase in earnings resulted primarily from an increase in net interest income and a decrease in the provision for loan losses. Pretax earnings before the provision for loan losses and gain/loss on sale of securities and foreclosed assets were $\$ 4,371,000$ in the first quarter 2011 compared to $\$ 4,343,000$ in 2010. Other growth and performance ratios are included in the attached financial highlights.

Total assets decreased 0.8 percent to $\$ 1.04$ billion at March 31, 2011, down $\$ 8$ million from $\$ 1.05$ billion a year earlier. Loans totaled $\$ 819$ million compared to $\$ 869$ million one year earlier, a decrease of 5.7 percent. Deposits totaled $\$ 898$ million and $\$ 902$ million at March 31, 2011 and 2010, respectively, a decrease of 0.4 percent. Shareholders' equity was $\$ 85.9$ million at March 31,2011 compared to $\$ 77.9$ million at March 31, 2010. The Company's total capital to risk-weighted assets ratio was 12.56 percent at March 31, 2011, which exceeds the 10 percent required by the regulatory agencies to maintain well-capitalized status.

John C. Helmken II, President and CEO, said, "Our bankers continue to exhibit the pricing discipline that is always very important, even more so in today's environment with so many unprecedented challenges. Our first quarter net interest margin was 3.73 percent, a 9 basis point increase over last year and up 16 basis points over year end. We continue to do an excellent job of controlling and maximizing the variables that we can. In addition, our noninterest expense was down 4.9 percent versus the first quarter of 2010 . We continue to play offense but identifying solid, credit worthy borrowers at an acceptable margin is a challenge. We are soliciting relationships from our competitors but have seen defensive loan pricing creep back into the market."

The allowance for loan losses was $\$ 22,363,000$, or 2.73 percent of total loans at March 31,2011 compared to $\$ 19,611,000$ or 2.26 percent of total loans a year earlier. Nonperforming assets were $\$ 48,752,000$ or 4.69 percent of total assets at March 31, 2011 compared to $\$ 44,099,000$ or 4.21 percent at March 31, 2010. First quarter net charge-offs were $\$ 2,347,000$ compared to net charge-offs of $\$ 3,387,000$ for the same period in 2010. The provision for loan losses for the first quarter of 2011 was $\$ 4,360,000$ compared to $\$ 5,320,000$ for the first quarter of 2010. The lower provision for loan losses was primarily due to the $\$ 49$ million smaller loan portfolio, lower net charge-offs and stabilizing credit quality trends.

Helmken added, "We continue to build our allowance for loan losses, which exceeds $\$ 22$ million and is now 2.73 percent of loans. We believe that our reserve methodology is sound and that we must continue elevated provision levels until real estate values and sales activity have improved. We are encouraged by what we are seeing in that regard but are not yet comfortable with allowing the provision to return to more historical levels."

Helmken continued, "Our pre-tax, pre-provision core earnings continue to be very strong and we remain confident in our strategic and operational direction. With strong capital levels and core earnings, we will aggressively address any asset quality issues."

Net interest income increased $\$ 415,000$, or 4.9 percent, in the first quarter 2011 versus the first quarter 2010. First quarter net interest margin increased to 3.73 percent in 2011 as compared to 3.64 percent in 2010 , primarily due to a lower cost on interest-bearing deposits. This was partially offset by a decrease in the yield on interest-earning assets. The cost of interest-bearing deposits decreased from 1.66 percent for the first three months of 2010 to 1.18 percent for the same period in 2011, primarily due to
the repricing of time deposits in the current low interest rate environment. The yield on earning assets decreased from 5.27 percent for the first three months of 2010 to 4.89 percent for the first three months of 2011 which was primarily a result of the Company holding, on average, $\$ 77.5$ million more in lower yielding interest-bearing deposits and investments during the first quarter of 2011 than the same period in 2010. The Company received $\$ 174$ million in cash when it acquired the deposits and certain assets of First National Bank, Savannah in an FDIC-assisted transaction in June, 2010 and much of this liquidity was invested in interest-bearing deposits and investments. Since this transaction, the Company has allowed much of its brokered and higher priced time deposits to run-off in order to reduce this excess liquidity and improve the net interest margin. The Company on average held $\$ 25.7$ million less in interest-bearing deposits and investments during the first quarter of 2011 compared to the fourth quarter of 2010 and the yield on earning assets increased from 4.83 percent in the fourth quarter of 2010 to 4.89 percent during the first quarter of 2011. The Company continues to aggressively manage the pricing on deposits and the use of wholesale funds to mitigate the amount of margin compression.

Noninterest income decreased $\$ 655,000$, or 29 percent, in the first quarter of 2011 versus the same period in 2010 due to a $\$ 249,000$ lower gain on the sale of securities, a $\$ 85,000$ decline in service charges on deposits and a $\$ 275,000$ decrease in other operating income. The decrease in other operating income was due to the Company recording a $\$ 308,000$ gain on a bank-owned life insurance policy payout in which the Company was the beneficiary during the first quarter of 2010.

Noninterest expense decreased $\$ 314,000$, or 4.9 percent, to $\$ 6,113,000$ in the first quarter 2011 compared to the same period in 2010. Information technology expense declined $\$ 93,000$, or 19 percent, and losses from write-downs and sales of foreclosed assets decreased $\$ 295,000$, or 56 percent. This was partially offset by $\$ 92,000$, or 24 percent, higher FDIC deposit insurance premiums. The Company renegotiated and renewed its contract with its core processor resulting in the decline in its information technology expense. The increase in the FDIC premiums was due in part to scheduled rate increases effective after the first quarter of 2010. The recent changes to the FDIC assessment process are not effective until the second quarter 2011.

The Savannah Bancorp, Inc. ("SAVB" or "Company"), a bank holding company for The Savannah Bank, N.A., Bryan Bank \& Trust (Richmond Hill, Georgia), and Minis \& Co., Inc., is headquartered in Savannah, Georgia and began operations in 1990. SAVB has eleven branches in Coastal Georgia and South Carolina. Its primary businesses include loan, deposit, trust, asset management, and mortgage origination services provided to local customers.

## Forward-Looking Statements

This press release contains statements that constitute "forward-looking statements" within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934 as amended by the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, among others, statements identified by words or phrases such as "potential," "opportunity," "believe," "expect," "anticipate," "current," "intention," "estimate," "assume," "outlook," "continue," "seek," "plans," "achieve," and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "may" or similar expressions. These statements are based on the current beliefs and expectations of our management and are subject to significant risks and uncertainties. There can be no assurance that these transactions will occur or that the expected benefits associated therewith will be achieved. A number of important factors could cause actual results to differ materially from those contemplated by our forward-looking statements in this press release. Many of these factors are beyond our ability to control or predict. These factors include, but are not limited to, those found in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. We believe these forward-looking statements are reasonable; however, undue reliance should not be placed on any forward-looking statements, which are based on current expectations. We do not assume any obligation to update any forward-looking statements as a result of new information, future developments or otherwise.

Contacts: John C. Helmken II, President and CEO, 912-629-6486 Michael W. Harden, Jr., Chief Financial Officer, 912-629-6496

## Attachments

## The Savannah Bancorp, Inc. and Subsidiaries <br> \section*{First Quarter Financial Highlights}

## March 31, 2011 and 2010

(\$ in thousands, except share data)
(Unaudited)

| Balance Sheet Data as of March 31 | 2011 | 2010 | Change |
| :---: | :---: | :---: | :---: |
| Total assets | \$ 1,038,571 | \$ 1,046,645 | (0.8) |
| Interest-earning assets | 948,375 | 928,915 | 2.1 |
| Loans | 819,152 | 868,516 | (5.7) |
| Other real estate owned | 14,014 | 7,374 | 90 |
| Deposits | 898,171 | 901,792 | (0.4) |
| Interest-bearing liabilities | 855,885 | 870,238 | (1.6) |
| Shareholders' equity | 85,870 | 77,905 | 10 |
| Loan to deposit ratio | 91.20 \% | 96.31 \% | (5.3) |
| Equity to assets | 8.27 \% | 7.44 \% | 11 |
| Tier 1 capital to risk-weighted assets | 11.29 \% | 10.45 \% | 8.0 |
| Total capital to risk-weighted assets | 12.56 \% | 11.71 \% | 7.3 |
| Outstanding shares | 7,199 | 5,938 | 21 |
| Book value per share | \$ 11.93 | \$ 13.12 | (9.1) |
| Tangible book value per share | \$ 11.41 | \$ 12.71 | (10) |
| Market value per share | \$ 7.35 | \$ 10.61 | (31) |
| Loan Quality Data |  |  |  |
| Nonaccruing loans | \$ 33,921 | \$ 35,579 | (4.7) |
| Loans past due 90 days - accruing | 817 | 1,146 | (29) |
| Net charge-offs | 2,347 | 3,387 | (31) |
| Allowance for loan losses | 22,363 | 19,611 | 14 |
| Allowance for loan losses to total loans | 2.73 \% | 2.26 \% | 21 |
| Nonperforming assets to total assets | 4.69 \% | 4.21 \% | 11 |
| Performance Data for the First Quarter |  |  |  |
| Net income (loss) | \$ 126 | \$ (488) | 126 |
| Return on average assets | 0.05 \% | (0.19) \% | 126 |
| Return on average equity | 0.59 \% | (2.50) \% | 124 |
| Net interest margin | 3.73 \% | 3.64 \% | 2.5 |
| Efficiency ratio | 58.39 \% | 60.01 \% | (2.7) |
| Per share data: |  |  |  |
| Net income (loss) - basic | \$ 0.02 | \$ (0.08) | 125 |
| Net income (loss) - diluted | \$ 0.02 | \$ (0.08) | 125 |
| Dividends | \$ 0.00 | \$ 0.02 | NM |
| Average shares (000s): |  |  |  |
| Basic | 7,199 | 5,936 | 21 |
| Diluted | 7,199 | 5,936 | 21 |

The Savannah Bancorp, Inc. and Subsidiaries
Consolidated Balance Sheets
(\$ in thousands, except share data)
(Unaudited)

|  | March 31, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Assets |  |  |
| Cash and due from banks | \$ 14,074 | \$ 45,685 |
| Federal funds sold | 155 | 9,205 |
| Interest-bearing deposits in banks | 41,679 | 5,259 |
| Cash and cash equivalents | 55,908 | 60,149 |
| Securities available for sale, at fair value (amortized |  |  |
| cost of \$121,310 and \$81,514) | 122,323 | 82,128 |
| Loans, net of allowance for loan losses |  |  |
| of \$22,363 and \$19,611 | 796,789 | 848,905 |
| Premises and equipment, net | 14,830 | 15,494 |
| Other real estate owned | 14,014 | 7,374 |
| Bank-owned life insurance | 6,358 | 6,155 |
| Goodwill and other intangible assets, net | 3,730 | 2,462 |
| Other assets | 24,619 | 23,978 |
| Total assets | \$ 1,038,571 | \$ 1,046,645 |
|  |  |  |
| Liabilities |  |  |
| Deposits: |  |  |
| Noninterest-bearing | \$ 92,972 | \$ 94,836 |
| Interest-bearing demand | 141,255 | 120,643 |
| Savings | 20,963 | 18,266 |
| Money market | 279,865 | 259,893 |
| Time deposits | 363,116 | 408,154 |
| Total deposits | 898,171 | 901,792 |
| Short-term borrowings | 14,583 | 17,854 |
| Other borrowings | 10,136 | 15,456 |
| FHLB advances | 15,657 | 19,662 |
| Subordinated debt | 10,310 | 10,310 |
| Other liabilities | 3,844 | 3,666 |
| Total liabilities | 952,701 | 968,740 |
| Shareholders' equity |  |  |
| Preferred stock, par value \$1 per share: shares |  |  |
| authorized 10,000,000, none issued | - | - |
| Common stock, par value \$1 per share: shares authorized |  |  |
| 20,000,000, issued 7,201,346 and 5,938,189 | 7,201 | 5,938 |
| Additional paid-in capital | 48,641 | 38,644 |
| Retained earnings | 29,401 | 32,776 |
| Treasury stock, at cost, 2,210 and 500 shares | (1) | (1) |
| Accumulated other comprehensive income, net | 628 | 548 |
| Total shareholders' equity | 85,870 | 77,905 |
| Total liabilities and shareholders' equity | \$ 1,038,571 | \$ 1,046,645 |

The Savannah Bancorp, Inc. and Subsidiaries
Consolidated Statements of Income
for the Three Months and Five Quarters Ending March 31, 2011
(\$ in thousands, except per share data)

|  |  |  |  | (Unaudited) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the Three Months Ended |  |  | 2011 |  | 2010 |  | FirstQ1-11 / <br> Q1-10 <br> Quarter \% Chg |  |
|  | $\begin{array}{ll} \hline \text { March 31, } \\ 2011 & \\ \hline \end{array}$ |  | $\begin{gathered} \% \\ \text { Chg } \end{gathered}$ | First Quarter | Fourth Quarter | Third Quarter | Second Quarter |  |  |
| Interest and dividend income |  |  |  |  |  |  |  |  |  |
| Loans, including fees | \$10,697 | \$11,618 | (7.9) | \$10,697 | \$10,985 | \$11,100 | \$11,298 | \$11,618 | (7.9) |
| Investment securities | 875 | 561 | 56 | 875 | 950 | 698 | 552 | 561 | 56 |
| Deposits with banks | 32 | 8 | 300 | 32 | 37 | 80 | 24 | 8 | 300 |
| Federal funds sold | 1 | 6 | (83) | 1 | - | 9 | 3 | 6 | (83) |
| Total interest and dividend income | 11,605 | 12,193 | (4.8) | 11,605 | 11,972 | 11,887 | 11,877 | 12,193 | (4.8) |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Deposits | 2,383 | 3,275 | (27) | 2,383 | 2,731 | 3,336 | 3,118 | 3,275 | (27) |
| Borrowings \& sub debt | 289 |  | (26) | 289 | 330 | 358 | 392 | 393 | (26) |
| FHLB advances | 89 |  | (7.3) | 89 | 78 | 164 | 91 | 96 | (7.3) |
| Total interest expense | 2,761 | 3,764 | (27) | 2,761 | 3,139 | 3,858 | 3,601 | 3,764 | (27) |
| Net interest income | 8,844 | 8,429 | 4.9 | 8,844 | 8,833 | 8,029 | 8,276 | 8,429 | 4.9 |
| Provision for loan losses | 4,360 | 5,320 | (18) | 4,360 | 6,725 | 5,230 | 3,745 | 5,320 | (18) |
| Net interest income after the |  |  |  |  |  |  |  |  |  |
| provision for loan losses | 4,484 | 3,109 | 44 | 4,484 | 2,108 | 2,799 | 4,531 | 3,109 | 44 |
| Noninterest income |  |  |  |  |  |  |  |  |  |
| Trust and asset management fees | 662 | 633 |  | 662 | 651 | 637 | 678 | 633 | 4.6 |
| Service charges on deposits | 370 | 455 | (19) | 370 | 435 | 438 | 460 | 455 | (19) |
| Mortgage related income, net | 14 | 89 | (84) | 14 | 76 | 130 | 103 | 89 | (84) |
| Gain (loss) on sale of securities | 218 | 467 | (53) | 218 | 18 | (18) | 141 | 467 | (53) |
| Gain (loss) on hedges | - | - | - | - | 16 | (3) | (11) |  | - |
| Other operating income | 361 | 636 | (43) | 361 | 571 | 354 | 355 | 636 | (43) |
| Total noninterest income | 1,625 | 2,280 | (29) | 1,625 | 1,767 | 1,538 | 1,726 | 2,280 | (29) |
| Noninterest expense |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits | 2,906 | 3,040 | (4.4) | 2,906 | 2,907 | 2,948 | 3,053 | 3,040 | (4.4) |
| Occupancy and equipment | 883 |  | (1.1) | 883 | 1,041 | 1,102 | 909 | 893 | (1.1) |
| FDIC deposit insurance | 480 | 388 | 24 | 480 | 448 | 442 | 410 | 388 | 24 |
| Information technology | 402 | 495 | (19) | 402 | 512 | 575 | 519 | 495 | (19) |
| Loss on sale of foreclosed assets | 233 | 528 | (56) | 233 | 567 | 1,046 | 331 | 528 | (56) |
| Other operating expense | 1,209 | 1,083 | 12 | 1,209 | 1,226 | 1,197 | 1,317 | 1,083 | 12 |
| Total noninterest expense | 6,113 | 6,427 | (4.9) | 6,113 | 6,701 | 7,310 | 6,539 | 6,427 | (4.9) |
| Income (loss) before income taxes | (4) | $(1,038)$ | NM | (4) | $(2,826)$ | $(2,973)$ | (282) | $(1,038)$ | $N M$ |
| Income tax expense (benefit) | (130) | (550) | (76) | (130) | (950) | $(1,410)$ | (220) | (550) | (76) |
| Net income (loss) | \$ 126 | \$ (488) | 126 | \$ 126 | \$ $(1,876)$ | \$ $(1,563)$ | \$ (62) | \$ (488) | 126 |
| Net income (loss) per share: |  |  |  |  |  |  |  |  |  |
| Basic | \$ 0.02 | \$ (0.08) | 125 | \$ 0.02 | \$ (0.26) | \$ (0.22) | \$ (0.01) | \$ (0.08) | 125 |
| Diluted | \$ 0.02 | \$ (0.08) | 125 | \$ 0.02 | \$ (0.26) | \$ (0.22) | \$ (0.01) | \$ (0.08) | 125 |
| Average basic shares (000s) | 7,199 | 5,938 | 21 | 7,199 | 7,200 | 7,200 | 6,146 | 5,938 | 21 |
| Average diluted shares (000s) | 7,199 | 5,938 | 21 | 7,199 | 7,200 | 7,200 | 6,146 | 5,938 | 21 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |
| Return on average equity | 0.59\% | (2.50)\% | 124 | 0.59\% | (8.43)\% | (6.91)\% | (0.31)\% | (2.50)\% | 124 |
| Return on average assets | 0.05\% | (0.19)\% | 126 | 0.05\% | (0.69)\% | (0.54)\% | (0.02)\% | (0.19)\% | 126 |
| Net interest margin | 3.73\% | 3.64\% | 2.5 | 3.73\% | 3.57\% | 3.02\% | 3.54\% | 3.64\% | 2.5 |
| Efficiency ratio | $\mathbf{5 8 . 3 9 \%}$ | 60.01\% | (2.7) | $58.39 \%$ | 63.22\% | 76.41\% | 65.38\% | 60.01\% | (2.7) |
| Average equity | 86,723 | 79,016 | 9.8 | 86,723 | 88,250 | 89,737 | 80,110 | 79,016 | 9.8 |
| Average assets | 1,054,263 | 1,032,454 | 2.1 | 1,054,263 | 1,086,365 | 1,158,455 | 1,038,176 | 1,032,454 | 2.1 |
| Average interest-earning assets | 962,328 | 938,805 | 2.5 | 962,328 | 983,548 | 1,057,565 | 939,361 | 938,805 | 2.5 |

## Capital Resources

The banking regulatory agencies have adopted capital requirements that specify the minimum level for which no prompt corrective action is required. In addition, the FDIC assesses FDIC insurance premiums based on certain "well-capitalized" risk-based and equity capital ratios. As of March 31, 2011, the Company and the Subsidiary Banks exceeded the minimum requirements necessary to be classified as "well-capitalized."

Total tangible equity capital for the Company was $\$ 82.1$ million, or 7.90 percent of total assets at March 31,2011 . The table below includes the regulatory capital ratios for the Company and each Subsidiary Bank along with the minimum capital ratio and the ratio required to maintain a well-capitalized regulatory status.

| (\$ in thousands) | Company | Savannah | Bryan | Minimum | Well- <br> Capitalized |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Qualifying Capital |  |  |  |  |  |
| Tier 1 capital <br> Total capital | $\$ 87,812$ | $\$ 64,463$ | $\$ 21,489$ | - | - |
| Leverage Ratios <br> Tier 1 capital to <br> average assets | 97,687 | 71,675 | 23,977 | - | - |
| Risk-based Ratios <br> Tier 1 capital to risk- <br> weighted assets <br> Total capital to risk- <br> weighted assets | $8.39 \%$ | $8.30 \%$ | $8.34 \%$ | $4.00 \%$ |  |

Tier 1 and total capital at the Company level includes $\$ 10$ million of subordinated debt issued to the Company's nonconsolidated subsidiaries. Total capital also includes the allowance for loan losses up to 1.25 percent of risk-weighted assets.

The Savannah Bancorp, Inc. and Subsidiaries Allowance for Loan Losses and Nonperforming Assets
(Unaudited)

|  | 2011 | 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in thousands) | First <br> Quarter | Fourth Quarter | Third Quarter | Second <br> Quarter | First <br> Quarter |
| Allowance for loan losses |  |  |  |  |  |
| Balance at beginning of period | \$ 20,350 | \$ 19,519 | \$ 18,775 | \$ 19,611 | \$ 17,678 |
| Provision for loan losses | 4,360 | 6,725 | 5,230 | 3,745 | 5,320 |
| Net charge-offs | $(2,347)$ | $(5,894)$ | $(4,486)$ | $(4,581)$ | $(3,387)$ |
| Balance at end of period | \$ 22,363 | \$ 20,350 | \$ 19,519 | \$ 18,775 | \$ 19,611 |
| As a \% of loans | 2.73\% | 2.46\% | 2.34\% | 2.21\% | 2.26\% |
| As a \% of nonperforming loans | 64.38\% | 56.69\% | 47.56\% | 45.59\% | 53.40\% |
| As a \% of nonperforming assets | $\mathbf{4 5 . 8 7 \%}$ | 41.45\% | 38.44\% | 38.33\% | 44.47\% |
| Net charge-offs as a \% of average loans (a) | 1.21\% | 2.26\% | 2.03\% | 2.26\% | 1.63\% |
| Risk element assets |  |  |  |  |  |
| Nonaccruing loans | \$ 33,921 | \$ 32,836 | \$ 40,837 | \$ 39,001 | \$ 35,579 |
| Loans past due 90 days - accruing | 817 | 3,064 | 204 | 2,184 | 1,146 |
| Total nonperforming loans | 34,738 | 35,900 | 41,041 | 41,185 | 36,725 |
| Other real estate owned | 14,014 | 13,199 | 9,739 | 7,793 | 7,374 |
| Total nonperforming assets | \$ 48,752 | \$ 49,099 | \$ 50,780 | \$ 48,978 | \$44,099 |
| Loans past due 30-89 days | \$ 9,175 | \$ 11,164 | \$ 10,757 | \$ 10,259 | \$ 13,740 |
| Nonperforming loans as a \% of loans | 4.24\% | 4.34\% | 4.93\% | 4.85\% | 4.23\% |
| Nonperforming assets as a \% of loans |  |  |  |  |  |
| and other real estate owned | 5.85\% | 5.85\% | 6.03\% | 5.72\% | 5.03\% |
| Nonperforming assets as a \% of assets | 4.69\% | 4.60\% | 4.63\% | 3.97\% | 4.21\% |

(a) Annualized

The Savannah Bancorp, Inc. and Subsidiaries
Loan Concentration Schedule
March 31, 2011 and December 31, 2010

| (\$ in thousands) | 2011 | $\%$ of <br> Total | 2010 | \% of <br> Total | $\begin{gathered} \text { \% Change } \\ (\$) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-residential real estate |  |  |  |  |  |
| Owner-occupied | \$ 126,066 | 15 | \$ 122,753 | 15 | 2.7 |
| Non owner-occupied | 188,527 | 23 | 191,255 | 23 | (1.4) |
| Construction | 2,763 | 1 | 3,157 | - | (12) |
| Commercial land and lot development | 40,593 | 5 | 39,882 | 5 | 1.8 |
| Total non-residential real estate | 357,949 | 44 | 357,047 | 43 | 0.3 |
| Residential real estate |  |  |  |  |  |
| Owner-occupied - 1-4 family | 82,471 | 10 | 81,293 | 10 | 1.4 |
| Non owner-occupied - 1-4 family | 158,355 | 19 | 160,426 | 19 | (1.3) |
| Construction | 15,296 | 2 | 13,502 | 2 | 13 |
| Residential land and lot development | 64,655 | 8 | 68,681 | 8 | (5.9) |
| Home equity lines | 53,162 | 6 | 55,917 | 7 | (4.9) |
| Total residential real estate | 373,939 | 45 | 379,819 | 46 | (1.5) |
| Total real estate loans | 731,888 | 89 | 736,866 | 89 | (0.7) |
| Commercial | 73,616 | 9 | 74,889 | 9 | (1.7) |
| Consumer | 13,878 | 2 | 15,026 | 2 | (7.6) |
| Unearned fees, net | (230) | - | (219) | - | 5.0 |
| Total loans, net of unearned fees | \$ 819,152 | 100 | \$ 826,562 | 100 | (0.9) |

The Savannah Bancorp, Inc. and Subsidiaries
Average Balance Sheet and Rate/Volume Analysis - First Quarter, 2011 and 2010
Taxable-
Equivalent (a) Variance

(a) This table shows the changes in interest income and interest expense for the comparative periods based on either changes in average volume or changes in average rates for interest-earning assets and interest-bearing liabilities. Changes which are not solely due to rate changes or solely due to volume changes are attributed to volume.
(b) The taxable equivalent adjustment results from tax exempt income less non-deductible TEFRA interest expense and was $\$ 8$ in the first quarter 2011 and 2010, respectively.
(c) Average nonaccruing loans have been excluded from total average loans and categorized in noninterest-earning assets.

