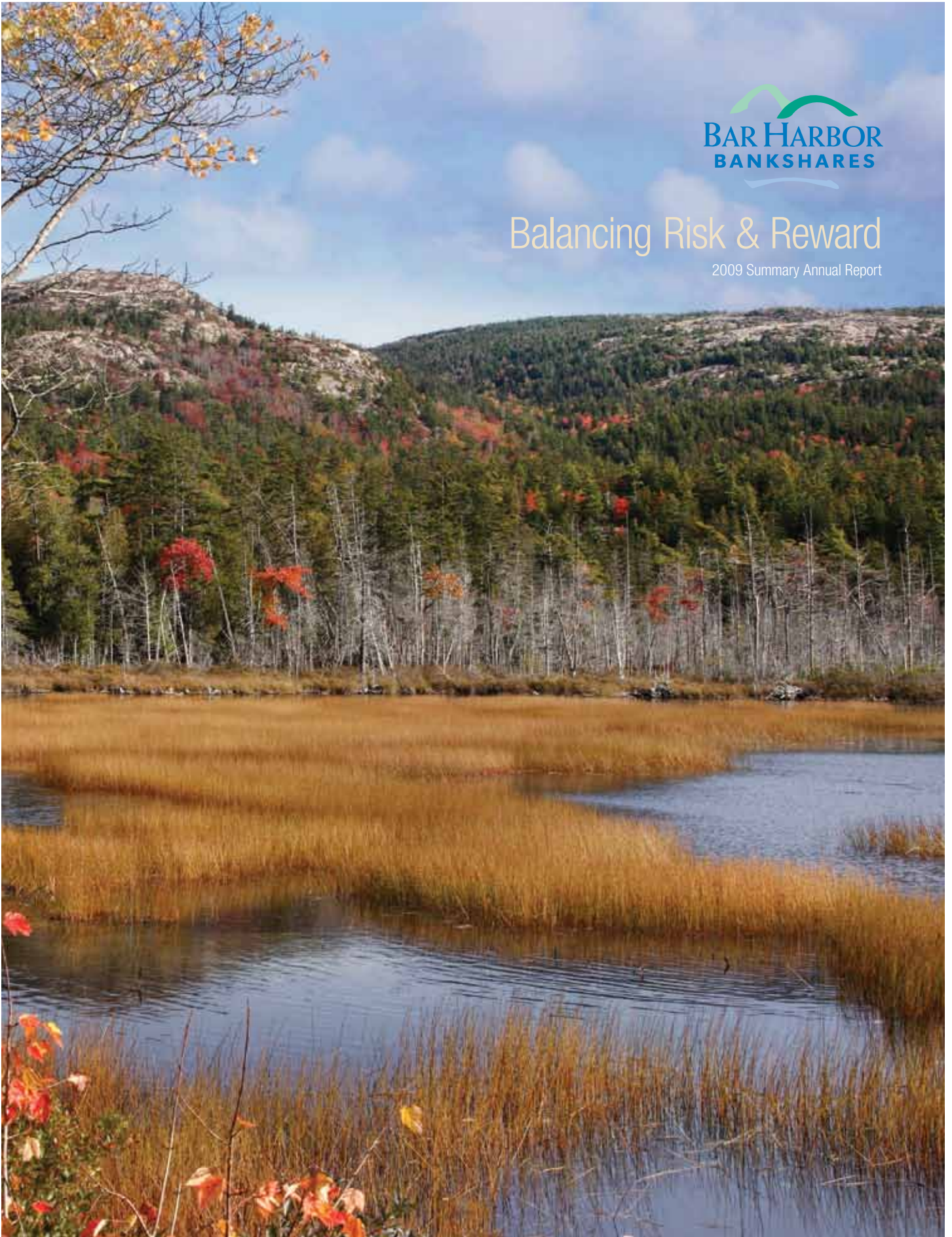




# Balancing Risk & Reward

2009 Summary Annual Report

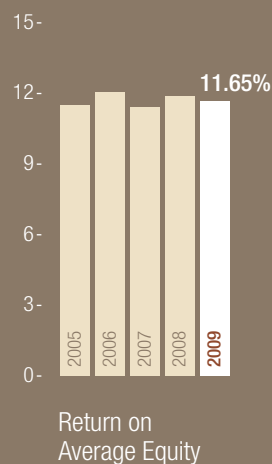
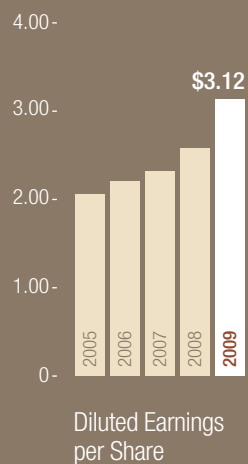
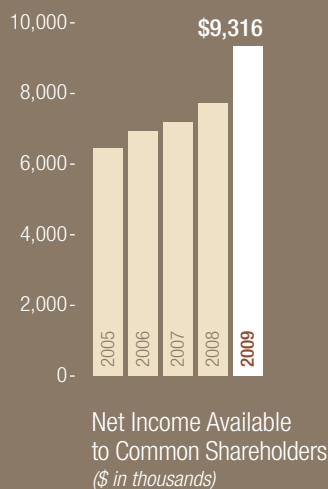


Founded in 1887, Bar Harbor Bank & Trust is a community bank with 12 locations along the coast of Maine, and offers a full range of financial products and services for families, businesses, municipalities and non-profit organizations. Bar Harbor Trust Services, a subsidiary of the Bank, and Bar Harbor Financial Services, a branch of Infinex Investments, Inc., provide retirement planning, investment management, brokerage and insurance services to meet the needs of a wide variety of individual, non-profit and municipal clients. Bar Harbor Bankshares (“BHB” or the “Company”) is the parent company of Bar Harbor Bank & Trust (the “Bank”).

### Year-Over-Year Financial Highlights

(dollars in thousands)

	2009	2008	% Change
Net Income Available to Common Shareholders	\$ 9,316	\$ 7,731	20.5%
Diluted Earnings Per Share	\$ 3.12	\$ 2.57	21.4%
Tax-equivalent Net Interest Income	\$ 34,786	\$ 28,090	23.8%
Non-interest Income	\$ 6,022	\$ 6,432	- 6.4%
Non-interest Expense	\$ 21,754	\$ 20,513	6.0%
Total Assets	\$1,072,381	\$972,288	10.3%
Total Securities	\$ 347,026	\$290,502	19.5%
Total Loans	\$ 669,492	\$633,603	5.7%
Total Deposits	\$ 641,173	\$578,193	10.9%
Total Shareholders' Equity	\$ 113,514	\$ 65,445	73.4%





**Dear fellow shareholders:** The past year was an extraordinary one for Bar Harbor Bankshares. We confronted a series of unusual and well-publicized events within the national economy and within our industry that challenged but did not change our traditional business values. As bankers, we manage financial risk; this is our fundamental role in our local economy. If we do it well, the Bank and its shareholders are rewarded appropriately.

In 2009, we faced the most dramatic arena for balancing risk and reward we have seen in decades. We believe we have maintained that balance in the best interest of our customers, our shareholders, our employees and the communities we are privileged to serve. As you review our results, we sincerely hope you will agree.

Following record annual earnings in 2008, we are pleased to report another year of record performance in 2009. Despite the continuing national recession and struggles within various components of the Maine economy, our conservative business plan and attention to community banking fundamentals have served us well. Net income available to common shareholders was \$9.3 million, up \$1.6 million or 20.5% compared with 2008, and earnings per diluted common share were up \$0.55 or 21.4%. Reflecting both substantial improvements in top line revenue as well as continuing control over non-interest expenses, our efficiency ratio dropped to 53.2%, which is the Company's best performance in well over a decade, despite the need to accommodate special deposit insurance assessments from the FDIC.

During 2009, the Company's total assets grew 10.3% and ended the year at \$1.1 billion. Total loans stood at \$669

million at year end reflecting continued strong growth in business lending, thanks to our careful cultivation of this important line of business over the past several years. Despite the challenges in the broader economy, several of our strongest business customers looked to us for financing as they took advantage of business expansion opportunities and we were delighted to accommodate them. Although we often hear the national outcry that "banks are unwilling to lend," BHB has never faltered in its commitment to support the local economy through sound business, municipal and residential lending. Because our underwriting principles were always conservative, we did not need to make sudden adjustments in our standards when the economy soured. Over the past several years, we have spent a great deal of energy developing a team-based, collaborative credit culture. We believe customers appreciate our responsive style. Our ability to support loan demand during these unsettled times has reinforced our reputation among prospective borrowers as a lender of choice.

While the Bank's residential mortgage loan portfolio declined in 2009, demand for residential lending was surprisingly strong, as many households looked to refinance and consolidate debt to take advantage of

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historically low borrowing rates, tax incentive programs and more affordable home prices. To reduce interest rate risk, \$30 million of low-fixed-rate residential mortgages originated in 2009 were sold in the secondary market, with customer servicing retained by the Bank, and were therefore not reflected in outstanding loan balances at year end.

Along with strong growth in our loan portfolio, we are pleased to report that our asset quality indicators have remained relatively strong. As of the end of 2009, our non-performing loans remained manageable at 1.37% of total loans. Net charge-offs amounted to a very low 0.13% of total loans, and were actually down from 0.21% of total loans in 2008. Over the past two years, loan foreclosures have increased dramatically on the national level. While we have also seen an increase in foreclosure activity within our business and residential portfolios here in Maine, the absolute number of cases remains quite small and we have worked closely with the affected borrowers to prevent actual foreclosures whenever possible.

The Bank's tax-equivalent net interest income increased \$6.7 million or 23.8% in 2009 and continued to be the principal source of earnings for the Company. During 2009, our net interest margin improved 27 basis points to 3.40% principally as a result of lower borrowing rates and careful attention to deposit and loan pricing. We believe we have benefited from thoughtful positioning of the balance sheet over the past few years to mitigate interest rate risk and insulate the Company's earnings capacity from unavoidable swings in interest rates.

Our financial services units, Bar Harbor Trust Services and Bar Harbor Financial Services\*, continue to build their reputations as innovative and thoughtful financial advisors to a wide variety of individual and institutional clients. The financial markets of the past few years have bred a great deal of uncertainty in the minds of individual investors and volunteer fiduciaries; sound guidance has never been more valued than now. Despite significant volatility in the market value of assets under management during the past year, revenues for these two units combined were \$2.4 million for 2009, down less than 3% compared with 2008.

During the past two years, bank investors and regulators have placed intensified attention on the adequacy of bank capital. Capital fuels growth, facilitates earnings and provides the financial capacity to absorb potential credit or investment losses. While official measurements of capital adequacy did not change, there were indications in the latter half of 2008 that regulatory practice would increase capital adequacy expectations in response to the failure of major banks and deteriorating economic conditions.

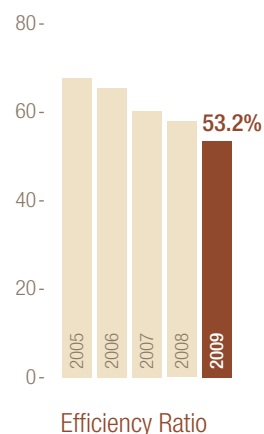
In the fall of 2008, under the general umbrella of the Emergency Economic Stabilization Act, the United States Treasury promoted its voluntary Capital Purchase Program (CPP) to healthy banks, large and small, in which it made capital investments in banks through the purchase of preferred stock. The purpose of this new capital was to provide participating banks with the capacity and the confidence to increase lending in their local markets and to stabilize the economy. Given the extraordinary economic uncertainty at that time, BHB determined that the most prudent course of action was to participate in the CPP program. BHB issued \$18.75 million of preferred stock and common stock warrants to the United States Treasury in January of 2009.

During 2009, BHB used the lending and investment capacity afforded by this capital inflow to increase earning assets by \$100 million, while acquiring valuable capital reserve strength should the national recession deepen and the local economy falter. By the fourth quarter of 2009, the local economy had performed relatively well and it appeared the risk of a long and deep economic trough had mitigated. BHB had itself performed well on the strength of robust earning asset growth, an improved net interest margin and a loan portfolio that demonstrated strong asset quality. On the strength of this performance, BHB concluded that the opportunity was right for raising capital in the form of common stock.

In December 2009, the Company completed a public offering of 800,000 shares of its common stock with an enthusiastic market response from both institutional and retail investors. The total net proceeds from the offerings, including the underwriter's exercise of its over-allotment option in January 2010, amounted to \$22.4 million. We

*\*Bar Harbor Financial Services is a branch of Infinex Investments, Inc., an independent registered broker-dealer which is not affiliated with the Company or the Bank.*

Reflecting both substantial improvements in top line revenue as well as continuing control over non-interest expenses, our **efficiency ratio dropped to 53.2%** in 2009, the Company's best performance in well over a decade. This year's record-low number stacks up against that of top performing banks and creates a new benchmark against which to measure success.



believe the positive demand for our stock demonstrates not only the strength of BHB's past performance, but also the confidence of investors in our prospects for future growth and success.

On February 24, 2010, the Company used a portion of the proceeds from the stock offering to redeem all 18,751 shares of preferred stock it sold to the United States Treasury, thus ending its participation in the CPP. We believe our participation in the Capital Purchase Program enabled the Company to maintain a very strong capital position while supporting our local economy during extremely uncertain times.

While the Company benefited from the strength of an additional \$24 million in average shareholders' equity in 2009, we were able to hold our return on average equity at 11.65% down only 22 basis points from 2008.

While we believe the decisions made by the board and management have served the Company well, we also acknowledge that our sustained overall success is due in a major way to the resilience of the Maine coastal economy. In addition to fishing, boat building, biological research and blueberry farming, the Maine coast is driven by tourism, which brings millions of visitors each year to our villages and islands, Acadia National Park, and a rugged coastline of uncommon beauty. Despite spikes in fuel prices and national economic disruptions, the local tourism industry has performed with remarkable stability. Over time, coastal Maine has proven to be a

very hospitable environment for a community bank and we are fortunate to call it home.

We are grateful to all our team members for their outstanding work this year. We especially acknowledge the outstanding contributions of Thomas Colwell, who served as Bar Harbor Bankshares Board Chairman from May 2004 until May 2009. During this period, under Tom's dedicated leadership, the Company enjoyed splendid growth and remarkable performance improvements. We are delighted that Tom is now continuing his exemplary service as Vice Chairman of the Board.

On behalf of the Board of Directors and all Bar Harbor Bankshares team members, we are thankful for the loyalty and support of our shareholders. We are dedicated to earning your continued confidence in the years ahead.

Sincerely,

**Joseph M. Murphy**  
President and Chief Executive Officer

**Peter Dodge**  
Chairman



## Support in a time of need

Nautilus Marine Fabrication's success is built on quality and diversification. Offering custom marine hardware manufacture, abrasive water jet material cutting, boat propeller repair, new propeller sales, and non-toxic hydraulic fluid sales, Nautilus caters to high-end yacht makers, whose pleasure vessels retail for around \$500,000, as well as local fishermen who need precision fittings and propeller repairs.

Owners Jim Patten and Stephen Brenton, both with nearly 25 years experience, have lived their dream of running a successful business since purchasing Nautilus from their former employer in 1998. But Brenton and Patten experienced a nightmare the evening of May 14, 2009 when their facility was destroyed by fire. With the help of friends, neighbors, other local businesses, and their Bank, they were able to keep doing business and quickly rebuild. Vicki Hall, BHBT Vice President of Business Banking, offered some creative financing solutions to help get them back on their feet as quickly as possible.



“ Vicki arrived on site the day of the fire, when the fire trucks were still there. The next day, Joe Murphy came by to offer the Bank's assistance. Our reconstruction took longer than expected but BHBT saw us through with some creative solutions. That's a really good feeling... knowing your Bank supports you during a tough time. ”

Jim Patten  
Co-owner—Nautilus Marine




# Meeting the needs and expectations of those we serve every day.

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How, during such turbulent times for the economy and the banking industry, were we able to set earnings records and achieve our best performance year ever? We've concluded that our success is based on principles and practices we put in place years ago. While many financial institutions diversified into risky products and ventures for short-term gain, we remained committed to our traditional products and conservative credit management practices. Through a consistently disciplined and prudent culture, we have built a wall against adversity while preserving the warm face-to-face experience our coastal Maine customers and communities deserve and expect. Allow us to share some details.

## **Creative Solutions**



Our cost control and credit quality management practices are vital to our financial success. But our culture is not just about written policies—it is about applying those policies to each customer's unique business and credit needs. The feature stories included here demonstrate our willingness and ability to work creatively with customers when conditions warrant. This kind of disciplined flexibility contributes to our best-in-class asset quality numbers, exceptional survey results, and the kind of returns that we are proud to present to you in this report.

## **Loyal Customers**

Our goal is to deliver exceptional customer care every day. While we were internally confident that our customer service and satisfaction levels were high,

a 2009 independent survey proved this to be true. Over 95% of customers surveyed are happy with us and are unlikely to switch banks in the next 12 to 18 months. Even more gratifying, that same number (95%) would recommend us to friends or family. We believe this loyalty is achieved every day, one customer at a time, one experience at a time. Every interaction counts.

## **Engaged Employees**

In 2009, we were also delighted with the results of a separate independent survey of our employees showing 95% of them enjoy the work they do, 94% are proud to tell people they work for Bar Harbor Bank & Trust, and 93% believe the Bank has a strong reputation in the community. Because we strive to be the best place to work AND the best place to bank, we are pleased and humbled by these results. Our customers' and employees' loyalty, support, and recommendations are indeed what make our ongoing success possible.

## **Improved Branches**

The past year has been a busy one for our facilities department. On-time and on-budget renovations to our Blue Hill, Ellsworth, Bar Harbor, and Southwest Harbor offices provide more convenient parking, better drive-through and ATM access, and more attractive, efficient facilities for both customers and employees. These updates, completed with a focus on cost control and long-term payback, will protect our investment in infrastructure for decades to come.

### Convenient Delivery Channels

As technology evolves, so does customer expectation. With that in mind, we've added more efficient ways for customers to do business with us. Through Remote Deposit Capture, our business customers can deposit the day's receipts into a BHBT account without ever leaving the workplace. Customers will soon be able to open deposit accounts online from their home computer. Of course, warm person-to-person interaction will always be available at Bar Harbor Bankshares. Those who prefer visiting a branch to open an account now enjoy a streamlined process thanks to our new deposit automation software.

### Financial Education Leadership

Because recent economic times highlighted the need for better financial education, our marketing focus for 2009 was "information about money." Media campaigns featured President Joe Murphy voicing tips about health savings accounts, FDIC insurance, credit reports, and children's savings habits. Our participation in numerous community education events for both adults and youth broadened the reach. We believe there's no better message during unsettled times. Information is power and with it comes relief.

### Celebration

What exciting times for shareholders, customers, and employees of Bar Harbor Bankshares! By balancing risk and reward...and sticking to the basics of community banking...we are able to celebrate 2009 as our best year ever and have positioned your Company for a bright future.



Sarah Robinson, VP-BHTS with Doug Radziewicz



The SPCA of Hancock County, a local animal welfare organization and shelter located in Trenton, Maine, recently completed a \$2 million capital campaign to expand its facility.





## Managing and protecting assets

Non-profit organizations, vital to Maine's economy, provide services and jobs that make our communities better places to live and work. Regrettably, many local non-profits, ranging from very small to world renowned, have suffered financial losses during the recent economic downturn. Increasingly the non-profit sector is turning to Bar Harbor Trust Services for the guidance and skill needed to manage and protect their assets. Non-profit boards and managers, as stewards of other people's money, have a responsibility to manage funds entrusted to them through charitable gifts. We help them make the most of those funds using all the tools in our diverse set of products and services—endowment management, charitable gift annuities, charitable remainder trusts, and more.

A client of Bar Harbor Trust Services (BHTS) for years, the SPCA of Hancock County had split its endowment management between two institutions. In 2009, after noticing the portfolio managed by Bar Harbor Trust Services had preserved considerably more capital and minimized losses in comparison to their other investment account, the SPCA chose to consolidate all its funds with BHTS.

“As a non-profit organization, the SPCA is sustained by and operates with the trust and support of the public through donations. Bar Harbor Trust Services helped us preserve the funds in our endowment during troubled economic times. We appreciate how they listen to us and manage our money for our particular needs.”

Doug Radziewicz

*Executive Director—SPCA of Hancock County*

# Flexible credit capabilities for exceptional opportunities

Headquartered in eastern Maine, family-owned Lafayette Hotels with 27 properties including 21 in Maine, employs over 1,000 people. Danny and Carla Lafayette chose to partner with Bar Harbor Bank & Trust because, as Danny says, “They have unbelievable knowledge of the state of Maine; they understand tourism and that it’s a driving force in Maine’s economy. They want and appreciate our business and they offer good services and pricing. Best of all, I get a warm, fuzzy feeling when I meet with Greg Dalton. I know he trusts me so I’m confident in moving forward with projects. The Bank has also supported us in our efforts to promote human health in Maine.” Lafayette Hotels, committed to giving back to their communities, recently pledged \$2 million to the world-class Lafayette Family Cancer Center in Brewer, Maine.

“ The people at Bar Harbor Bank & Trust understand doing business in Maine; not just coastal markets, but Augusta, Portland, and beyond. And they share our commitment to community. That’s important to us. ”

Danny Lafayette  
*Owner—Lafayette Hotels*



Leita Zeugner, Danny & Carla Lafayette, and Greg Dalton at the Holiday Inn by the Bay, Portland.



# Leveraging loan programs for small business

A television special about windjammers ignited a spark for Bob and Dawn Tassi. In 1999, they left their jobs in Nashville and moved to Maine to live a dream as owners of the Schooner Timberwind. Built to carry pilots to and from ships entering or leaving Portland harbor, this historic vessel launched from Union Wharf in Portland in 1931 and has never left Maine waters since. Today, the Timberwind's multi-day cruises offer guests a safe, relaxing tour of Maine's coastline. With economic shifts and changes in tourism habits, it hasn't always been smooth sailing, but the Tassi's are determined to keep their dream afloat. Last year, BHBT Regional Vice President in Rockland, Todd Starbird, worked with Bob and Dawn to secure a Small Business Administration ARC loan. Creativity and determination, in conjunction with a unique government program, helped the Timberwind weather a rough patch.

“ Todd has been with us since the beginning, seeing us through both good and tough times. We feel like he would do absolutely anything to help us. ”

Captain Bob and Dawn Tassi  
*The Schooner Timberwind, Rockport, Maine*

## 5-Year Selected Financial Data

The following table sets forth selected financial data for the last five years.

<i>(In thousands, except share data)</i>	2009	2008	2007	2006	2005
<b>Balance Sheet Data:</b>					
Total assets	\$1,072,381	\$972,288	\$889,472	\$824,877	\$747,945
Total securities	347,026	290,502	264,617	213,252	183,300
Total loans	669,492	633,603	579,711	555,099	514,866
Allowance for loan losses	(7,814)	(5,446)	(4,743)	(4,525)	(4,647)
Total deposits	641,173	578,193	539,116	496,319	445,731
Total borrowings	311,629	323,903	278,853	260,712	239,696
Total shareholders' equity	113,514	65,445	65,974	61,051	56,104
Average assets	1,052,496	926,357	841,206	788,557	689,644
Average shareholders' equity	88,846	65,139	62,788	57,579	56,132
<b>Results of Operations:</b>					
Interest and dividend income	\$ 54,367	\$ 53,594	\$ 51,809	\$ 46,145	\$ 37,195
Interest expense	21,086	26,403	28,906	24,449	15,336
Net interest income	33,281	27,191	22,903	21,696	21,859
Provision for loan losses	3,207	1,995	456	131	—
Net interest income after provision for loan losses	30,074	25,196	22,447	21,565	21,859
Non-interest income	6,022	6,432	5,929	6,876	6,415
Non-interest expense	21,754	20,513	18,201	18,677	19,268
Income before income taxes	14,342	11,115	10,175	9,764	9,006
Income taxes	3,992	3,384	3,020	2,885	2,582
Net income	\$ 10,350	\$ 7,731	\$ 7,155	\$ 6,879	\$ 6,424
Preferred stock dividends and accretion of discount	1,034	—	—	—	—
Net income available to common shareholders	\$ 9,316	\$ 7,731	\$ 7,155	\$ 6,879	\$ 6,424
<b>Per Common Share Data:</b>					
Basic earnings per share	\$ 3.19	\$ 2.63	\$ 2.36	\$ 2.26	\$ 2.09
Diluted earnings per share	\$ 3.12	\$ 2.57	\$ 2.30	\$ 2.20	\$ 2.03
Cash dividends per share	\$ 1.04	\$ 1.02	\$ 0.96	\$ 0.91	\$ 0.84
Dividend payout ratio	32.56%	38.84%	40.54%	40.12%	40.23%
<b>Selected Financial Ratios:</b>					
Return on total average assets	0.98%	0.83%	0.85%	0.87%	0.93%
Return on total average equity	11.65%	11.87%	11.40%	11.95%	11.44%
Tax-equivalent net interest margin	3.40%	3.13%	2.91%	2.98%	3.44%
<b>Capital Ratios:</b>					
Tier 1 leverage capital ratio	10.35%	6.61%	7.10%	7.34%	7.52%
Tier 1 risk-based capital ratio	15.34%	9.95%	10.76%	10.82%	11.10%
Total risk-based capital ratio	17.14%	11.60%	11.59%	11.65%	12.05%
<b>Asset Quality Ratios:</b>					
Net charge-offs to average loans	0.13%	0.21%	0.04%	0.05%	0.04%
Allowance for loan losses to total loans	1.17%	0.86%	0.82%	0.82%	0.90%
Allowance for loan losses to non-performing loans	85%	124%	230%	721%	535%
Non-performing loans to total loans	1.37%	0.70%	0.36%	0.11%	0.17%

Refer to the Bar Harbor Bankshares 2009 Annual Report on Form 10-K for a complete set of consolidated audited financial statements.

# Consolidated Balance Sheets

	As of December 31st	
	2009	2008
<i>(In thousands, except share data)</i>		
<b>Assets</b>		
Cash and due from banks	\$ 9,831	\$ 9,041
Overnight interest bearing money market funds	1	1
Cash and cash equivalents	9,832	9,042
Securities available for sale, at fair value	347,026	290,502
Federal Home Loan Bank stock	16,068	14,796
Loans	669,492	633,603
Allowance for loan losses	(7,814)	(5,446)
Loans, net of allowance for loan losses	661,678	628,157
Premises and equipment, net	11,927	10,854
Goodwill	3,158	3,158
Bank owned life insurance	6,846	6,573
Other assets	15,846	9,206
<b>TOTAL ASSETS</b>	<b>\$1,072,381</b>	<b>\$ 972,288</b>
<b>Liabilities</b>		
Deposits:		
Demand and other non-interest bearing deposits	\$ 57,743	\$ 57,954
NOW accounts	74,538	67,747
Savings and money market deposits	171,791	163,780
Time deposits	245,111	200,206
Brokered time deposits	91,990	88,506
Total deposits	641,173	578,193
Short-term borrowings	91,893	121,672
Long-term advances from Federal Home Loan Bank	214,736	197,231
Junior subordinated debentures	5,000	5,000
Other liabilities	6,065	4,747
<b>TOTAL LIABILITIES</b>	<b>958,867</b>	<b>906,843</b>
<b>Shareholders' equity</b>		
Capital stock, par value \$2.00; authorized 10,000,000 shares; issued 4,443,614 shares at December 31, 2009 and 3,643,614 shares at December 31, 2008	8,887	7,287
Preferred stock, par value \$0; authorized 1,000,000 shares; issued 18,751 shares at December 31, 2009	18,358	—
Surplus	24,360	4,903
Retained earnings	75,001	67,908
Accumulated other comprehensive income (loss):		
Prior service cost and unamortized net actuarial losses on employee benefit plans, net of tax of (\$56) and (\$59), at December 31, 2009 and December 31, 2008, respectively	(109)	(115)
Net unrealized appreciation (depreciation) on securities available for sale, net of tax of \$1,074 and (\$573), at December 31, 2009 and December 31, 2008, respectively	2,084	(1,149)
Portion of OTTI attributable to non-credit losses, net of tax of \$931 and \$0, at December 31, 2009 and 2008, respectively	(1,808)	—
Net unrealized appreciation on derivative instruments, net of tax of \$209 and \$382 at December 31, 2009 and December 31, 2008, respectively	406	740
Total accumulated other comprehensive income (loss)	573	(524)
Less: cost of 752,431 and 796,635 shares of treasury stock at December 31, 2009 and December 31, 2008, respectively	(13,665)	(14,129)
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>113,514</b>	<b>65,445</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$1,072,381</b>	<b>\$ 972,288</b>

Refer to the Bar Harbor Bankshares 2009 Annual Report on Form 10-K for a complete set of consolidated audited financial statements.

# Consolidated Statements of Income

For the Year Ended December 31st

(In thousands, except share data)

	2009	2008	2007
<b>Interest and dividend income:</b>			
Interest and fees on loans	\$ 34,797	\$ 37,653	\$ 37,923
Interest on securities	19,570	15,415	13,073
Dividends on FHLB stock	—	526	813
Total interest and dividend income	54,367	53,594	51,809
<b>Interest expense:</b>			
Deposits	10,724	14,976	16,222
Short-term borrowings	602	1,421	5,967
Long-term debt	9,760	10,006	6,717
Total interest expense	21,086	26,403	28,906
Net interest income	33,281	27,191	22,903
Provision for loan losses	3,207	1,995	456
Net interest income after provision for loan losses	30,074	25,196	22,447
<b>Non-interest income:</b>			
Trust and other financial services	2,444	2,513	2,335
Service charges on deposit accounts	1,412	1,594	1,624
Mortgage banking activities	490	15	20
Credit and debit card service charges and fees	779	2,044	2,100
Net securities gains (losses)	1,521	(831)	(671)
Total other-than-temporary impairment ("OTTI") losses	(2,773)	—	—
Non-credit portion of OTTI losses (before taxes) <sup>(1)</sup>	1,319	—	—
Net OTTI losses recognized in earnings	(1,454)	—	—
Other operating income	830	1,097	521
Total non-interest income	6,022	6,432	5,929
<b>Non-interest expense:</b>			
Salaries and employee benefits	11,594	10,827	9,368
Postretirement plan settlement	—	—	(832)
Occupancy expense	1,329	1,387	1,275
Furniture and equipment expense	1,378	1,539	1,718
Credit and debit card expenses	332	1,416	1,469
FDIC insurance assessments	1,420	134	59
Other operating expense	5,701	5,210	5,144
Total non-interest expenses	21,754	20,513	18,201
Income before income taxes	14,342	11,115	10,175
Income taxes	3,992	3,384	3,020
Net income	\$ 10,350	\$ 7,731	\$ 7,155
Preferred stock dividends and accretion of discount	1,034	—	—
Net income available to common shareholders	\$ 9,316	\$ 7,731	\$ 7,155
<b>Computation of Earnings Per Share:</b>			
Weighted average number of capital stock shares outstanding			
Basic	2,916,643	2,943,694	3,037,074
Effect of dilutive employee stock options	57,182	63,555	75,662
Effect of dilutive warrants	9,604	—	—
Diluted	2,983,429	3,007,249	3,112,736
<b>Per Common Share Data:</b>			
Basic Earnings Per Share	\$ 3.19	\$ 2.63	\$ 2.36
Diluted Earnings Per Share	\$ 3.12	\$ 2.57	\$ 2.30
Dividends per share	\$ 1.040	\$ 1.020	\$ 0.955

<sup>(1)</sup> Included in other comprehensive income (loss), net of tax

Refer to the Bar Harbor Bankshares 2009 Annual Report on Form 10-K for a complete set of consolidated audited financial statements.

# 2009 Financial Overview

## BUSINESS STRATEGY

As a diversified financial services provider, Bar Harbor Bankshares pursues a strategy of achieving long-term sustainable growth, profitability, and shareholder value, without sacrificing its soundness. The Company works toward achieving this goal by focusing on increasing its loan and deposit market share in the coastal communities of Maine. The Company believes one of its more unique strengths is an understanding of the financial needs of coastal communities and the businesses vital to Maine's coastal economy, namely: tourism, hospitality, retail establishments, restaurants, seasonal lodging and campgrounds, fishing, lobstering, boat building, and marine services.

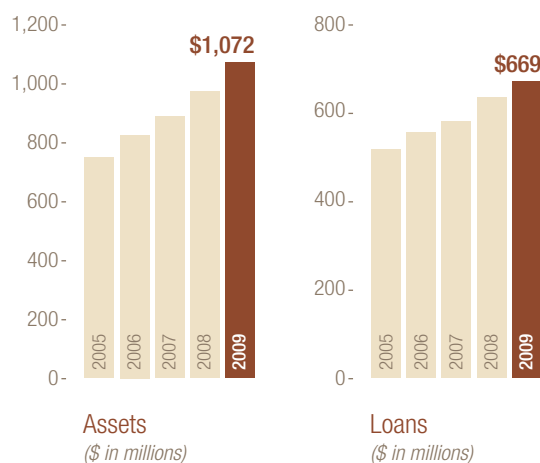
The Company's key strategic focus is vigorous financial stewardship, deploying investor capital safely yet efficiently for the best possible returns. The Company strives to provide unmatched service to its customers, while maintaining strong asset quality and a focus toward improving operating efficiencies. In managing its earning asset portfolios, the Company seeks to utilize funding and capital resources within well-defined credit, investment, interest-rate and liquidity guidelines. In managing its balance sheet the Company seeks to preserve the sensitivity of net interest income to changes in interest rates, and to enhance profitability through strategies that promise sufficient reward for understood and controlled risk. The Company is deliberate in its efforts to maintain adequate liquidity under prevailing and expected conditions, and strives to maintain a balanced and appropriate mix of loans, securities, core deposits, and borrowed funds.

## FINANCIAL CONDITION

**Assets:** The Company's total assets increased \$100.1 million or 10.3% during 2009, ending the year at \$1.1 billion. This increase was principally attributed to the growth of the Bank's loan and securities portfolios.

**Loans:** Total loans ended the year at \$669.5 million, representing an increase of \$35.9 million, or 5.7%, compared with December 31, 2008. Business loans, which are typically the Bank's highest yielding assets and most profitable relationships, led the overall growth of the loan portfolio, posting an

increase of \$47.5 million or 14.8%. Tax-exempt loans to municipalities were also up over year-end 2008, posting an increase of \$8.8 million, or 163.9%. Consumer loans, which principally consist of residential real estate mortgage loans, declined \$20.1 million or 6.6% compared with year-end 2008, largely reflecting principal pay-downs from the Bank's \$225.8 million residential mortgage loan portfolio.

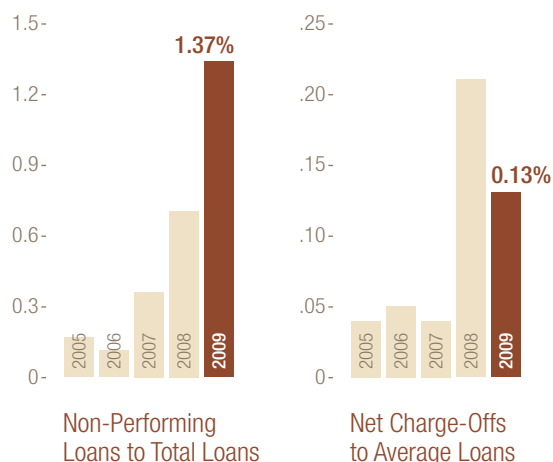


While the Bank's residential mortgage loan portfolio declined in 2009, origination activity increased significantly, principally reflecting declines in residential mortgage loan interest rates, borrower refinancing activity, more affordable home prices and tax incentive programs. Because of the interest rate risk considerations associated with holding low coupon mortgage loans, \$29.8 million of low fixed rate residential mortgages originated in 2009 were sold in the secondary market with customer servicing retained by the Bank and as a result were not reflected in outstanding loan balances at period end.

Consumer loans comprise almost half of the total loan portfolio and principally consist of home mortgages, home equity loans and residential construction loans. The Bank also serves the small business market throughout downeast and midcoast Maine. It offers business loans to individuals, partnerships, corporations, and other business entities for capital construction, real estate purchases, working capital, real estate development, and a broad range of other business purposes.

**Credit Quality:** At December 31, 2009, the Bank's total non-performing loans amounted to \$9.2 million or 1.37% of total loans, compared with \$4.4 million, or 0.70% at December 31, 2008. One agricultural loan accounted for \$1.5 million of total year-end 2009 non-performing loans and represented approximately one-third of the year-over-year increase. Non-performing commercial real estate mortgages and residential real estate mortgages ended the year at \$3.1 million and \$2.5 million, respectively, up \$1.5 million and \$800 thousand compared with December 31, 2008.

During 2009 the Bank enjoyed a low level of loan loss experience, which showed improvement compared with the loan loss experience in 2008. Total net loan charge-offs amounted to \$839 thousand in 2009, or net charge-offs to average loans outstanding of 0.13%, compared with \$1.3 million, or net charge-offs to average loans outstanding of 0.21% in 2008.

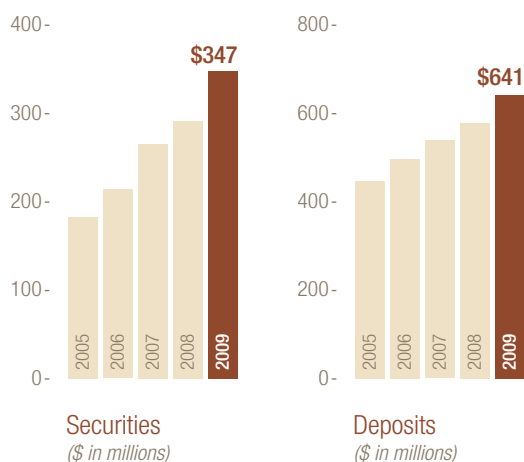


For the year ended December 31, 2009, the Bank recorded a provision for loan losses (the "provision") of \$3.2 million, representing an increase of \$1.2 million, or 60.8%, compared with 2008. The increase in the provision was principally attributed to a deterioration in overall credit quality, growth in the loan portfolio, and deteriorating economic conditions, including elevated unemployment levels and depressed real estate values in the markets served by the Bank.

The Bank maintains an allowance for loan losses (the "allowance") which is available to absorb probable losses on loans. The allowance is maintained at a level that, in management's judgment, is appropriate for the amount of risk inherent in the current loan portfolio and adequate to provide for estimated probable losses. At December 31, 2009, the allowance stood at \$7.8 million, representing an increase of \$2.4 million or 43.5% compared with December 31, 2008. At December 31, 2009, the allowance expressed as a percentage of total loans stood at 1.17%, up from 0.86% at December 31, 2008.

**Investment Securities:** During 2009 the securities portfolio continued to serve as a key source of earning assets for the Bank. Total securities ended the year at \$347.0 million, representing an increase of \$56.5 million, or 19.5%, compared with December 31, 2008.

The securities portfolio is comprised of mortgage-backed securities issued by U.S. government agencies, U.S. government-sponsored enterprises, and other private label issuers. The securities portfolio also includes tax-exempt obligations of state and political subdivisions, and obligations of other U.S. government-sponsored enterprises. At December 31, 2009, the securities portfolio did not contain any pools of sub-prime mortgage-backed securities, collateralized debt obligations, or commercial mortgage-backed securities. Additionally, the Bank did not own any equity securities or have any corporate debt exposure in its securities portfolio, nor did it own any perpetual preferred stock in Federal Home Loan Mortgage Corporation ("FHLMC") or Federal National Mortgage Association ("FNMA"), or any interests in pooled trust preferred securities.





**Deposits:** During 2009, the most significant funding source for the Bank's earning assets continued to be retail deposits, gathered through its network of twelve banking offices throughout downeast and midcoast Maine. Historically, the banking business in the Bank's market area has been seasonal, with lower deposits in the winter and spring and higher deposits in summer and autumn. The timing and extent of seasonal swings have varied from year to year, particularly with respect to demand deposits.

Total deposits ended the year at \$641.2 million, representing an increase of \$63.0 million, or 10.9%, compared with December 31, 2008. Total retail deposits ended the year at \$549.2 million, up \$59.5 million or 12.1% compared with December 31, 2008. Savings, money market, and NOW account deposits combined were up \$14.8 million or 6.4%, while retail time deposits were up \$44.9 million or 22.4% compared with December 31, 2008.

Brokered deposits obtained from the national market ended the year at \$92.0 million, representing an increase of \$3.5 million, or 3.9%, compared with December 31, 2008. Brokered deposits are generally utilized to help support the Bank's earning asset growth, while maintaining its strong, on-balance sheet liquidity position via secured borrowing lines of credit with the Federal Home Loan Bank and the Federal Reserve Bank.

**Borrowings:** Borrowed funds principally consist of advances from the Federal Home Loan Bank of Boston. The Bank utilizes borrowed funds in leveraging its strong capital position and supporting its earning asset portfolios.

Total borrowings ended the year at \$311.6 million, representing a decline of \$12.3 million, or 3.8%, compared with December 31, 2008. In December 2009 the Company completed its offering of common stock to the public, the cash proceeds from which were immediately utilized to pay down short-term borrowings.

**Capital:** Consistent with its long-term strategy of operating a sound and profitable organization, the Bank continues to exceed regulatory requirements for "well-capitalized" institutions. Company management considers this to be vital in promoting depositor and investor confidence and providing a solid foundation for future growth. Under the capital adequacy guidelines administered by the Bank's principal regulators, "well-capitalized" institutions are those with Tier I Leverage, Tier I Risk-based, and Total Risk-based ratios of at least 5%, 6% and 10%, respectively. At December 31, 2009, the Company's Tier I Leverage, Tier I Risk-based,

and Total Risk-based capital ratios were 10.35%, 15.34% and 17.14%.

In January 2009, the Company issued and sold \$18.751 million in Fixed Rate Cumulative Perpetual Preferred Stock, Series A, no par value, to the U.S. Treasury in connection with its participation in the U.S. Treasury's Capital Purchase Program ("CPP"). The CPP is a voluntary program designed by the U.S. Treasury to provide additional capital to healthy, "well-capitalized" banks, to help provide economic stimulus through the creation of additional lending capacity in local banking markets.

In December 2009, the Company completed its previously announced offering of 800,000 shares of common stock to the public at \$27.50 per share. The net proceeds from this offering, after deducting underwriting discounts and estimated expenses amounted to \$20.4 million. As previously reported, in January 2010 the Company completed the closing of the underwriter's exercise of its over-allotment option to purchase an additional 82,021 shares of the Company's common stock at a purchase price to the public of \$27.50 per share. The Company received total net proceeds from the offering, including the exercise of the over-allotment option, after deducting underwriting discounts and expenses, amounting to \$22.4 million.

On February 4, 2010, the Company redeemed all 18,751 shares of its Fixed Rate Cumulative Perpetual Preferred Stock, Series A, it sold to the Treasury as part of the CPP. The Company paid \$18.774 million to the Treasury to redeem the Preferred Stock, consisting of \$18.751 million of principal and \$23 thousand of accrued and unpaid dividends. The Company and the Bank received approvals from their respective regulators to redeem the Preferred Stock. The Company's redemption of the Preferred Stock is not subject to any additional conditions or stipulations from the Treasury or the Company's and the Bank's principal regulators.

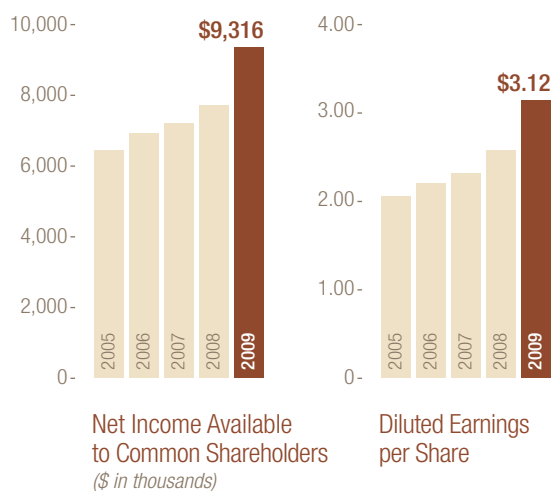
At December 31, 2009, the Company's tangible common equity ratio stood at 8.60%, up from 6.42% at December 31, 2008.

**Shareholder Dividends:** The Company paid regular cash dividends of \$1.04 per share of common stock in 2009, compared with \$1.02 in 2008, representing an increase of 2.0%.

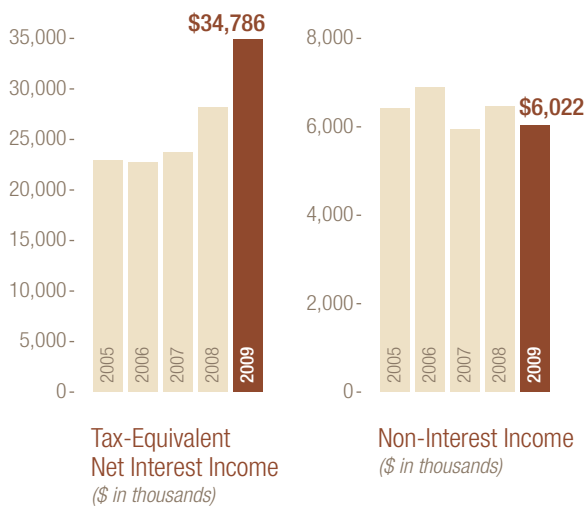
## RESULTS OF OPERATIONS

**Net Income and Earnings Per Share:** For the year ended December 31, 2009, the Company reported record net income available to common shareholders and record diluted earnings per share. Net income available to common shareholders amounted to \$9.3 million, compared with \$7.7

million for the year ended December 31, 2008, representing an increase of \$1.6 million, or 20.5%. The Company's diluted earnings per share, after preferred stock dividends and accretion of preferred stock discount, amounted to \$3.12 for 2009 compared with \$2.57 in 2008, representing an increase of \$0.55, or 21.4%.



During 2008 the targeted fed funds rate fell from 4.25% to a range of 0% to 0.25%, where it stayed for all of 2009. The decline in short-term interest rates favorably impacted the Bank's 2009 net interest margin, as the cost of interest bearing liabilities declined faster and to a greater degree than the decline in earning asset yields.



**Return on Average Equity:** The Company's total average shareholders' equity amounted to \$88.8 million in 2009, representing an increase of \$23.7 million, or 36.4%, compared with 2008. The Company's return on average shareholders' equity amounted to 11.65% in 2009, compared with 11.87% in 2008.

**Net Interest Income:** Net interest income is the principal component of the Company's income stream and represents the difference or spread between interest generated from earning assets and the interest expense paid on deposits and borrowed funds. Fluctuations in market interest rates, as well as volume and mix changes in earning assets and interest bearing liabilities, can materially impact net interest income.

For the year ended December 31, 2009, net interest income on a tax-equivalent basis amounted to \$34.8 million, representing an increase of \$6.7 million, or 23.8%, compared with 2008. This increase was principally attributed to an improved net interest margin, combined with average earning asset growth of 14.0%. The tax-equivalent net interest margin amounted to 3.40% in 2009, representing an improvement of 27 basis points compared with 2008.

**Non-interest Income:** In addition to net interest income, non-interest income is a significant source of revenue for the Company and an important factor in its results of operations. Non-interest income is principally derived from financial services including trust and investment management activities, as well as service charges on deposit accounts, mortgage banking and servicing fees, credit and debit card processing fees, net securities gains, and a variety of other product and service fees.

For the year ended December 31, 2009, total non-interest income amounted to \$6.0 million, representing a decline of \$410 thousand or 6.4% compared with 2008. The decline in non-interest income was attributed to a variety of factors, including a \$1.3 million or 61.9% decline in credit and debit card service charges and fees, reflecting the previously reported sale of the Bank's merchant processing and Visa credit card portfolios in the fourth quarter of 2008. This decline was offset by a comparable decline in debit and credit card expenses, which are included in non-interest expense in the Company's consolidated statements of income. The decline in 2009 non-interest income was also attributed to a \$313 thousand gain recorded in 2008 representing the proceeds from shares redeemed in connection

with the Visa, Inc. initial public offering. Service charges on deposit accounts declined \$182 thousand or 11.4% compared with 2008, principally attributed to declines in deposit account overdraft activity.

Trust and financial services fees amounted to \$2.4 million in 2009, representing a decline of \$69 thousand or 2.7%, principally reflecting lower average market values of assets under management during 2009 compared with 2008. Following a recovery in the equity markets, assets under management at December 31, 2009 rose to \$270.1 million, representing an increase of \$39.9 million or 17.3% compared with year-end 2008.

The foregoing declines in non-interest income were offset in part by a \$475 thousand increase in income from mortgage banking activities, largely reflecting the gains on sales of certain residential mortgage loans in the secondary market during 2009.

Total securities gains, net of other-than-temporary impairment losses, amounted to \$67 thousand in 2009, compared with net securities losses of \$831 thousand in 2008. The \$67 thousand in net securities gains were comprised of realized gains on the sale of securities amounting to \$2.5 million, offset by other-than-temporary impairment losses of \$2.4 million on certain available-for-sale, 1-4 family, non-agency mortgage backed securities.

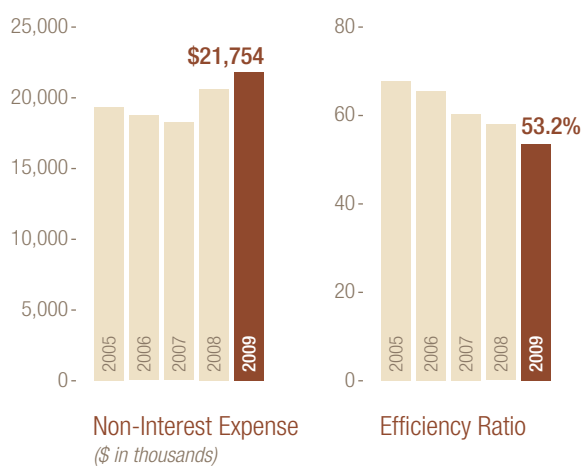
**Non-interest Expense:** For the year ended December 31, 2009, total non-interest expense amounted to \$21.8 million, representing an increase of \$1.2 million, or 6.0%, compared with 2008. The increase in non-interest expense was principally attributed to a \$1.3 million or 959.7% increase in FDIC insurance assessments, including an emergency special FDIC assessment amounting to \$492 thousand. The special assessment was levied on all FDIC insured financial institutions. Deposit insurance premiums for all FDIC insured banks have increased as a result of the FDIC's plan to reestablish the Deposit Insurance Fund to levels required by the Federal Deposit Reform Act of 2005.

Salaries and employee benefits expense amounted to \$11.6 million in 2009, up \$767 thousand, or 7.1%, compared with 2008. The increase in salaries and employee benefits was principally attributed to increases in employee health insurance premiums, normal increases in base salaries, and changes in staffing levels and mix.

The increase in 2009 non-interest expense was also attributed to \$281 thousand in write-downs of certain non-marketable venture capital equity investment considered funds other-than-temporarily impaired, compared with \$68 thousand in

2008. These investment funds, which generally qualify for Community Reinvestment Act credit, represent socially responsible venture capital investments in small businesses throughout Maine and New England. These write-downs principally reflected the impact current economic conditions have had on these funds. Reflecting increased loan collection and foreclosure activity, the Bank's loan collection expenses increased \$185 thousand in 2009, or 250.7%, compared with 2008.

The foregoing increases in 2009 non-interest expense were largely offset by a \$1.1 million or 76.6% decline in credit and debit card expenses and a \$161 thousand or 10.5% decline in furniture and equipment expenses.



**Efficiency Ratio:** The Company's efficiency ratio, or non-interest operating expenses divided by the sum of tax-equivalent net interest income and non-interest income other than net securities gains and other-than-temporary impairments, measures the relationship of operating expenses to revenues. Low efficiency ratios are typically a key factor for high performing financial institutions. For the year ended December 31, 2009, the Company's efficiency ratio amounted to 53.2%, which was significantly better than the Company's peer group average.

**Income Taxes:** Total income taxes amounted to \$4.0 million in 2009, representing an increase of \$608 thousand, or 18.0%, compared with 2008. The Company's effective tax rate amounted to 27.8% in 2009, compared with 30.4% in 2008. Fluctuations in the Company's effective tax rate are generally attributed to changes in the relationship between non-taxable income and non-deductible expense, and income before income taxes, during any given reporting period.



## Management and Staff

### Bar Harbor Bankshares Management

Joseph M. Murphy\*  
*President & Chief Executive Officer*

Gerald Shencavitz\*  
*Executive Vice President,  
Chief Financial Officer & Treasurer*

### Bar Harbor Bank & Trust Management

5 Joseph M. Murphy  
*President & Chief Executive Officer*

4 Gerald Shencavitz  
*Executive Vice President,  
Chief Financial Officer &  
Chief Operating Officer*

### Senior Vice Presidents

6 Michael W. Bonsey\*  
*Credit Administration*

2 Cheryl D. Curtis  
*Marketing, Research &  
Community Relations*

- 1 Gregory W. Dalton\*  
*Business Banking*
- 3 Daniel A. Hurley, III  
*Bar Harbor Trust Services*
- 7 Stephen M. Leackfeldt\*  
*Retail Banking & Consumer Lending*
- 8 Marsha C. Sawyer  
*Human Resources*
- 9 David W. Thibault  
*Operations & Information Systems*

### Vice Presidents

Judi L. Anderson  
*Credit Administration*

Michelle R. Bannister  
*Retail & Residential Lending*

Marcia T. Bender  
*Branch Operations*

Penny L. Carter  
*Retail & Residential Lending*

David S. Cohen  
*Controller & Assistant Treasurer*

Dawn L. Crabtree  
*Operations*

Audrey H. Eaton  
*Branch Relationship Manager,  
Ellsworth*

Ward A. Grant, II  
*Corporate Compliance Officer*

Joseph E. Hackett  
*Business Banking*

Vicki L. Hall  
*Business Banking*

Wilfred R. Hatt  
*Regional VP—Business Banking*

Derek W. R. Hayes  
*Business Banking*

Lisa A. Holmes  
*Retail & Residential Lending*

Robert J. Lavoie  
*Information Systems*

Maureen T. Lord  
*Regional Branch Relationship  
Manager, Washington County*

Carolyn R. Lynch  
*Internal Audit*

Cheryl L. Mullen  
*Retail Sales and Service &  
Branch Administration*

Lisa L. Parsons  
*Regional Branch Relationship  
Manager, Northeast Harbor &  
Somesville*

Russell A. Patton  
*Information Security*

Carol J. Pye  
*Retail & Residential Lending*

Andrew X. Sankey  
*General Services*

R. Todd Starbird  
*Regional VP—Business Banking*

Linda B. Stratton  
*Branch Relationship Manager,  
Deer Isle*

Timothy F. Tunney  
*Business Banking*

Leita K. Zeugner  
*Deposit Services*

### Assistant Vice Presidents

Stacie J. Alley  
*Managed Assets*

Steven W. Blackett  
*Credit Administration*

Marjorie E. Gray  
*Branch Relationship Manager,  
Blue Hill*

Barbara F. Hepburn  
*Human Resources*

Donna B. Hutton  
*Customer Service*

Elena M. Martin  
*Electronic Banking*

Colleen E. Maynard  
*Branch Relationship Manager,  
Southwest Harbor*

Elizabeth B. McMillan  
*Human Resources*

Joseph T. McOscar, Jr.  
*Credit Administration*

J. Paul Michaud  
*Application Support &  
Project Management*

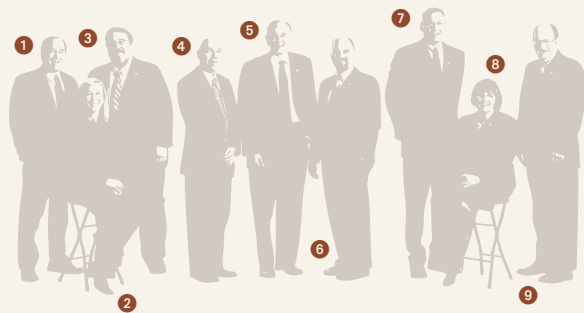
Debra S. Mitchell-Dow  
*Branch Relationship Manager,  
Bar Harbor*

Judith L. Newenham  
*Consumer Lending Support*

Bonnie A. Poland  
*Consumer Lending Support*

Lester L. Porter  
*Assistant Controller*

Lisa F. Veazie  
*Customer Service Manager, Deer Isle*



\*Named executive officers

## Officers

Judith W. Fuller  
*Corporate Secretary*

Deborah A. Maffucci  
*Accounting & Finance*

Catherine M. Planchart  
*Community Relations*

## Managers & Assistant Managers

Virginia H. Barnes  
*Branch Relationship Manager, Milbridge*

Laura A. Bridges  
*Quality Assurance*

Brenda B. Colwell  
*Training*

Brenda J. Condon  
*Customer Service Manager, Blue Hill*

Krystal E. Dorr  
*Regional Assistant Manager, Northeast Harbor & Somesville*

Annette J. Guertin  
*Purchasing*

Gregory S. Jones  
*Customer Service Manager, Rockland*

Wendy R. MacLaughlin  
*Human Resources, Operations*

Jody C. McFadden  
*Branch Relationship Manager, Winter Harbor*

Dylan A. Mooney  
*Assistant Manager, Accounting & Finance*

Andrea L. Parker  
*Accounts & Transaction Processing*

Anne M. Pennell  
*Branch Relationship Manager, Machias*

Debra R. Sanner  
*Customer Service Manager, Ellsworth*

Peter M. Swanberg  
*Servicing*

Terry E. Tracy  
*Branch Administration*

Ann G. Upham  
*Mortgage Originator*

## Bar Harbor Trust Services

Daniel A. Hurley, III  
*President*

Gerald Shencavitz  
*Chief Financial Officer*

Joshua A. Radel  
*Chief Investment Officer*

Joseph M. Pratt  
*Managing Director & Trust Officer*

## Vice Presidents

Mischelle E. Adams  
*Trust Officer*

Melanie J. Bowden  
*Trust Officer*

Faye A. Geel  
*Trust Officer*

Lara K. Horner  
*Trust Operations*

Sarah C. Robinson  
*Trust Officer*

Scott C. Storgaard  
*Trust Investment Officer*

## Officer

Julie B. Zimmerman  
*Trust Officer*

## Supervisor

Pamela L. Curativo  
*Trust Operations*

## Bar Harbor Financial Services\*\*

Craig D. Worcester  
*Managing Director*

Ronald L. Hamilton  
*Vice President, Financial Consultant*

Dennis M. Kinghorn  
*Vice President, Financial Consultant*

Sonya L. Mitchell  
*Vice President, Financial Consultant*

Diane M. Rimm  
*Vice President, Operations*

## Employees

*(As of 01/29/2010)*

Gwen M. Abbott  
Jennifer C. Abbott  
Susan L. Albee  
Deena M. Allen  
Faye M. Allen  
Holly M. Andrews  
June G. Atherton  
Vicki J. Austin  
Kristi L. Bates-Mitchell  
Charleen L. Beal  
Karen C. Beal  
Melynda M. Beal  
Penny S. Brady  
Heather L. Brown  
Katy A. Bryer  
Hillary A. Carter  
Crystal N. Case  
Theresa L. Colson  
Sarah A. Cormier  
Kevin J. Crandall  
Lisa L. Crosby  
Geneva E. Culshaw  
Laura H. Danielson  
Logan-Ashlee Davis  
Sharon J. Davis  
Richard E. Dickson  
Julie M. Eaton  
Theresa M. Ellis  
Rebecca H. S. Emerson  
Pamela J. Farnsworth  
Ashley G. Foley  
Amy N. Foskett  
Ashlee R. Fountaine  
Candy A. Ginn  
Dawn F. Gray  
Shelley E. Gray  
Susanne M. Griffin  
Samantha E. Hagerthy  
Andrew Haley  
Kelli M. Hall  
Kirsten M. Hamilton  
Betsy B. Hanscom  
Casey E. Hardwick  
Prescilla J. Harper  
Nancy B. Hastings  
Mary D. Hays  
Ivy M. Heal  
Holly B. Hersom  
Cathy A. Higgins  
Melissa S. Hinckley  
Nicole S. Hinkel  
Sharon E. Hobbs  
Jeanette L. Howie  
Lynn L. Huffman  
Margaret Hutchinson

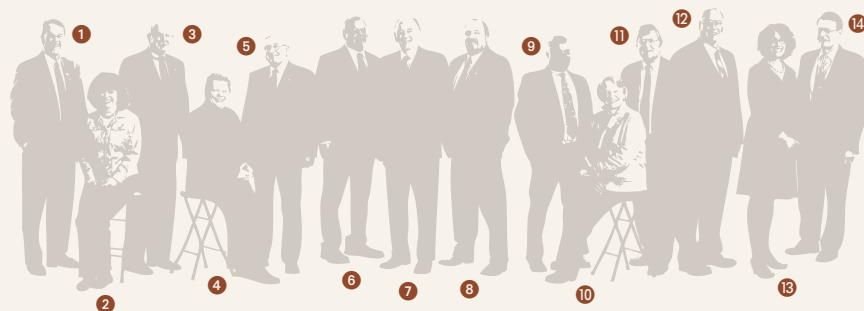
Danielle Y. Johnson  
Holly M. Johnston  
Maureen E. Kane  
Rebecca H. Kent  
Kathryn M. Kief  
Ebony A. Kramp  
James W. Lacasse  
Janice E. Lachance  
Jane E. Lambert  
Paula M. Lamoureux  
Bonnie S. Leblanc  
Xin Liang  
Marlene A. Lloyd  
Jonathan W. Long  
Virginia L. MacLeod  
Carol M. Marshall  
Ashley S. Matthews  
Bettina F. McGuire  
Kara M. Miller  
J. Aaron Mitchell  
Michele L. Morrison  
Dawn B. Nason  
Mary Beth Nichols  
Jennifer I. Norton  
Debbie B. Norwood  
Nichole D. Norwood  
Alexandra Orcutt  
Joseph F. Pagan  
Jane M. Parker  
Deborah I. Parlee  
Jon B. Perkins  
Michelle P. Rafferty  
Mary C. Ratner  
Julie A. Redman  
Judy A. Richards  
Amanda L. Robbins  
Jane M. Robinson  
Rachel A. Russell  
Alicia M. Santerre  
Jennifer M. Saunders  
Frank J. Schaefer  
Edith E. Schwartz  
Debra L. Scott-Henderson  
Stephanie M. Shuster  
Cindy Smith-Bilbro  
Andrea L. Snow  
Rachelle A. Stagg  
Angela M. Stanley  
Lottie B. Stevens  
Teri A. Stover  
Bristol N. Timmons  
Brenda D. Tripp  
Jennifer M. Tucker  
Jyl E. Tucker  
Allyson M. Wallace  
Paula R. Webster  
Jeanne L. F. Weeks  
Valissa G. Winters

\*\*Bar Harbor Financial Services is a branch of Inifex Investments, Inc., an independent registered broker-dealer which is not affiliated with the Company or the Bank.



## Board of Directors

- 12 Peter Dodge, Blue Hill, ME  
Chairman of the Board  
*President and Insurance Agent,  
Peter Dodge Agency d/b/a Merle B. Grindle  
Agency, John R. Crooker Agency, and  
The Endicott Agency*
- 14 Thomas A. Colwell, Deer Isle, ME  
Vice Chairman of the Board  
*Retired President, Colwell Bros., Inc.*
- 5 Robert C. Carter, Machias, ME  
*Retired Owner of Machias Motor Inn*
- 2 Jacquelyn S. Dearborn, Holden, ME  
*Mediator for the Ellsworth and Bangor Court  
System, Treasurer of Joel A. Dearborn, Esq., PA*
- 13 Martha T. Dudman,  
Northeast Harbor, ME  
*President of Dudman Communications  
Corporation and Author*
- 4 Lauri E. Fernald, Mt. Desert, ME  
*Funeral Director and an Owner of  
Jordan-Fernald Funeral Home*
- 11 Gregg S. Hannah, Surry, ME  
*Former Treasurer of a marketing consulting firm  
and past Associate Professor of Business  
Management at Nichols College*
- 9 Clyde H. Lewis, Sullivan, ME  
*Vice President and General Manager,  
Morrison Chevrolet, Inc.*
- 7 Joseph M. Murphy, Mt. Desert, ME  
*President and Chief Executive Officer of the  
Company and the Bank*
- 3 Robert M. Phillips, Sullivan, ME  
*Consultant to the Wild Blueberry Industry*
- 10 Constance C. Shea,  
Mt. Desert, ME  
*Real Estate Broker and Former Owner  
of Lynam Real Estate*
- 1 Kenneth E. Smith, Bar Harbor, ME  
*Owner and Innkeeper of Manor House Inn*
- 8 Scott G. Toothaker, Ellsworth, ME  
*Principal and Vice President of  
Melanson Heath & Co.*
- 6 David B. Woodside, Bar Harbor, ME  
*President and General Manager of  
Acadia Corporation*



# Corporate Information

## Annual Meeting

The Annual Meeting of shareholders of Bar Harbor Bankshares will be held at 11:00 a.m. on Tuesday May 18, 2010 at the Bar Harbor Club located on West Street in Bar Harbor, Maine.

## Financial Information

Shareholders, analysts and other investors seeking financial information about Bar Harbor Bankshares should contact Gerald Shencavitz, Executive Vice President, Chief Financial Officer and Treasurer, at 207-288-3314.

## Internet

Bar Harbor Bank & Trust information, as well as Bar Harbor Bankshares Form 10-K, is available at [www.BHBT.com](http://www.BHBT.com).

## Shareholder Assistance

Questions concerning your shareholder account, including change of address forms, records or information about lost certificates or dividend checks, should be directed to our transfer agent:

American Stock Transfer & Trust Company  
59 Maiden Lane, Plaza Level  
New York, NY 10038  
800-937-5449 / [www.amstock.com](http://www.amstock.com)

## Stock Exchange Listing

Bar Harbor Bankshares common stock is traded on the NYSE Amex Exchange ([www.nyse.com](http://www.nyse.com)), under the symbol BHB.

## Form 10-K Annual Report

The Company refers you to its Annual Report on Form 10-K for fiscal year ended December 31, 2009 and appended to this report for detailed financial data, management's discussion and analysis of financial condition and results of operations, disclosures about market risk, market information including stock graphs, descriptions of the business of the Company and its products and services, and a listing of its executive officers.

## Mailing Address

If you need to contact our corporate headquarters office, write:

Bar Harbor Bankshares  
Post Office Box 400  
82 Main Street  
Bar Harbor, Maine 04609-0400  
207-288-3314 • 888-853-7100

## Printed Financial Information

We will provide, without charge, and upon written request, a copy of the Bar Harbor Bankshares Annual Report to the Securities and Exchange Commission on Form 10-K. The Bank will also provide, upon request, Annual Disclosure Statements for Bar Harbor Bank & Trust as of December 31, 2009. Please contact Marsha C. Sawyer, Bar Harbor Bankshares Clerk, at 207-288-3314 or the above address.

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**Bar Harbor**

82 Main Street  
288-3314

**Blue Hill**

21 Main Street  
374-5600

**Deer Isle**

25 Church Street  
348-2319

**Ellsworth**

137 High Street  
667-7194

**Lubec**

68 Washington Street  
733-4931

**Machias**

41 Main Street  
255-3372

**Milbridge**

2 Bridge Street  
546-7323

**Northeast Harbor**

111 Main Street  
276-3314

**Rockland**

245 Camden Street  
594-9557

**Somesville**

1055 Main Street  
244-4417

**Southwest Harbor**

314 Main Street  
244-3314

**Winter Harbor**

385 Main Street  
963-5800

**Business Banking, Trust  
& Financial Services Offices**

**Bangor**

One Cumberland Place  
Suite 100  
945-5244

**Ellsworth**

135 High Street  
667-3883

