## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 10-Q

(Mark One)
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED September 30, 2009

## OR

() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM $\qquad$ TO $\qquad$
$\qquad$
Commission file number 1-12431


Unity Bancorp, Inc.
(Exact Name of Registrant as Specified in Its Charter)

| New Jersey | 22-3282551 |
| :---: | :---: |
| (State or Other Jurisdiction of Incorporation or Organization) | (I.R.S. Employer Identification No.) |
| 64 Old Highway 22, Clinton, NJ | 08809 |
| (Address of Principal Executive Offices) | (Zip Code) |

Registrant's Telephone Number, Including Area Code (908) 730-7630
 for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes $\begin{aligned} & \text { No } \square\end{aligned}$
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a nonaccelerated filer (as defined in Exchange Act Rule 12b-2):
Large accelerated filer $\square$ Accelerated filer $\square$ Nonaccelerated filer $\square$ Smaller reporting company $\boxtimes$

Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act
Yes $\square$ No $\boxtimes$

The number of shares outstanding of each of the registrant's classes of common equity stock, as of November 1,2009 common stock, no par value: $7,119,438$ shares outstanding

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Part 1 - Consolidated Financial Information
Item 1 - Consolidated Financial Statements (Unaudited)

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\begin{aligned}
& \text { Unity Bancorp, Inc. } \\
& \text { Consolidated Balance Sheets } \\
& \text { (Unaudited) }
\end{aligned}
$$

| (In thousands) | September 30, 2009 |  | December 31, 2008 |  | September 30, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and due from banks | \$ | 17,035 | \$ | 18,902 | \$ | 21,987 |
| Federal funds sold and interest-bearing deposits |  | 48,853 |  | 15,529 |  | 29,356 |
| Cash and cash equivalents |  | 65,888 |  | 34,431 |  | 51,343 |
| Securities: |  |  |  |  |  |  |
| Available for sale |  | 140,906 |  | 117,348 |  | 70,144 |
| Held to maturity (fair value of $\$ 30,396, \$ 30,088$ and $\$ 27,063$, respectively) |  | 30,595 |  | 32,161 |  | 29,266 |
| Total securities |  | 171,501 |  | 149,509 |  | 99,410 |
| Loans: |  |  |  |  |  |  |
| SBA held for sale |  | 21,364 |  | 22,181 |  | 19,863 |
| SBA held to maturity |  | 79,342 |  | 83,127 |  | 82,551 |
| SBA 504 |  | 71,432 |  | 76,802 |  | 82,227 |
| Commercial |  | 298,019 |  | 308,165 |  | 311,988 |
| Residential mortgage |  | 124,313 |  | 133,110 |  | 128,216 |
| Consumer |  | 62,050 |  | 62,561 |  | 60,178 |
| Total loans |  | 656,520 |  | 685,946 |  | 685,023 |
| Less: Allowance for loan losses |  | 12,445 |  | 10,326 |  | 9,913 |
| Net loans |  | 644,075 |  | 675,620 |  | 675,110 |
| Premises and equipment, net |  | 11,911 |  | 12,580 |  | 12,475 |
| Bank owned life insurance |  | 5,946 |  | 5,780 |  | 5,727 |
| Federal Home Loan Bank stock |  | 4,677 |  | 4,857 |  | 5,307 |
| Accrued interest receivable |  | 4,230 |  | 4,712 |  | 4,364 |
| Goodwill and other intangibles |  | 1,563 |  | 1,574 |  | 1,577 |
| Loan servicing asset |  | 977 |  | 1,503 |  | 1,721 |
| Other assets |  | 11,921 |  | 7,744 |  | 7,049 |
| Total Assets | \$ | 922,689 | \$ | 898,310 | \$ | 864,083 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Noninterest-bearing demand deposits | \$ | 83,534 | \$ | 74,090 | \$ | 82,167 |
| Interest-bearing demand deposits |  | 92,401 |  | 87,046 |  | 87,587 |
| Savings deposits |  | 263,758 |  | 134,875 |  | 148,026 |
| Time deposits, under \$100,000 |  | 209,050 |  | 270,275 |  | 274,845 |
| Time deposits, \$100,000 and over |  | 101,922 |  | 140,831 |  | 92,055 |
| Total deposits |  | 750,665 |  | 707,117 |  | 684,680 |
| Borrowed funds |  | 85,000 |  | 105,000 |  | 115,000 |
| Subordinated debentures |  | 15,465 |  | 15,465 |  | 15,465 |
| Accrued interest payable |  | 797 |  | 805 |  | 869 |
| Accrued expenses and other liabilities |  | 3,377 |  | 2,120 |  | 1,530 |
| Total Liabilities |  | 855,304 |  | 830,507 |  | 817,544 |
| Commitments and contingencies |  | - |  | - |  | - |
| Shareholders' equity: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Preferred stock, no par value, 500 shares authorized |  | 18,418 |  | 18,064 |  | - |
| Common stock, no par value, 12,500 shares authorized |  | 55,351 |  | 55,179 |  | 52,453 |
| Retained earnings (deficit) |  | $(1,253)$ |  | 1,085 |  | 591 |
| Treasury stock at cost |  | $(4,169)$ |  | $(4,169)$ |  | $(4,169)$ |
| Accumulated other comprehensive loss, net of tax |  | (962) |  | $(2,356)$ |  | $(2,336)$ |
| Total Shareholders' Equity |  | 67,385 |  | 67,803 |  | 46,539 |
| Total Liabilities and Shareholders' Equity | \$ | 922,689 | \$ | 898,310 | \$ | 864,083 |
|  |  |  |  |  |  |  |
| Preferred shares |  | 21 |  | 21 |  | - |
| Issued common shares |  | 7,544 |  | 7,544 |  | 7,535 |
| Outstanding common shares |  | 7,119 |  | 7,119 |  | 7,110 |

The accompanying notes to the Consolidated Financial Statements are an integral part of these statements.

Unity Bancorp

## Consolidated Statements of Operations

(Unaudited)

| (In thousands, except per share amounts) | For the three months ended September 30, |  |  |  |  | For the nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| INTEREST INCOME |  |  |  |  |  |  |  |  |
| Federal funds sold and interest-bearing deposits | \$ | 32 | \$ | 113 | \$ | 78 | \$ | 404 |
| Federal Home Loan Bank stock |  | 101 |  | 58 |  | 219 |  | 234 |
| Securities: |  |  |  |  |  |  |  |  |
| Available for sale |  | 1,482 |  | 907 |  | 4,670 |  | 2,714 |
| Held to maturity |  | 389 |  | 381 |  | 1,167 |  | 1,216 |
| Total securities |  | 1,871 |  | 1,288 |  | 5,837 |  | 3,930 |
| Loans: |  |  |  |  |  |  |  |  |
| SBA |  | 1,498 |  | 2,043 |  | 4,668 |  | 6,399 |
| SBA 504 |  | 1,147 |  | 1,424 |  | 3,663 |  | 4,134 |
| Commercial |  | 4,973 |  | 5,453 |  | 15,040 |  | 16,145 |
| Residential mortgage |  | 1,772 |  | 1,720 |  | 5,419 |  | 4,008 |
| Consumer |  | 791 |  | 866 |  | 2,383 |  | 2,613 |
| Total loan interest income |  | 10,181 |  | 11,506 |  | 31,173 |  | 33,299 |
| Total interest income |  | 12,185 |  | 12,965 |  | 37,307 |  | 37,867 |
| INTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits |  | 264 |  | 404 |  | 801 |  | 1,120 |
| Savings deposits |  | 1,032 |  | 774 |  | 2,588 |  | 3,041 |
| Time deposits |  | 2,950 |  | 3,553 |  | 10,084 |  | 9,779 |
| Borrowed funds and subordinated debentures |  | 1,081 |  | 1,152 |  | 3,344 |  | 3,372 |
| Total interest expense |  | 5,327 |  | 5,883 |  | 16,817 |  | 17,312 |
| Net interest income |  | 6,858 |  | 7,082 |  | 20,490 |  | 20,555 |
| Provision for loan losses |  | 3,000 |  | 2,100 |  | 6,000 |  | 3,200 |
| Net interest income after provision for loan losses |  | 3,858 |  | 4,982 |  | 14,490 |  | 17,355 |
| NONINTEREST INCOME (LOSS) |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 373 |  | 381 |  | 1,038 |  | 1,042 |
| Service and loan fee income |  | 398 |  | 334 |  | 946 |  | 936 |
| Bank owned life insurance |  | 56 |  | 53 |  | 166 |  | 157 |
| Gain on sale of mortgage loans |  | 71 |  | - |  | 184 |  | 21 |
| Gain on sale of SBA loans held for sale, net |  | - |  | 215 |  | 29 |  | 1,208 |
| Total other-than-temporary impairment charge on securities |  | - |  | (946) |  | $(2,555)$ |  | $(1,201)$ |
| Portion of loss recognized in other comprehensive income (before taxes) |  | - |  | - |  | 806 |  | - |
| Net other-than temporary impairment charge recognized in earnings |  |  |  | (946) |  | $(1,749)$ |  | $(1,201)$ |
| Net security gains (losses) |  | 158 |  | (512) |  | 675 |  | (393) |
| Other income |  | 106 |  | 131 |  | 316 |  | 369 |
| Total noninterest income (loss) |  | 1,162 |  | (344) |  | 1,605 |  | 2,139 |
| NONINTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Compensation and benefits |  | 2,909 |  | 2,948 |  | 8,386 |  | 9,148 |
| Occupancy |  | 595 |  | 688 |  | 1,929 |  | 2,102 |
| Processing and communications |  | 531 |  | 554 |  | 1,554 |  | 1,668 |
| Furniture and equipment |  | 414 |  | 423 |  | 1,381 |  | 1,224 |
| Professional services |  | 274 |  | 285 |  | 780 |  | 626 |
| Loan collection costs |  | 315 |  | 206 |  | 694 |  | 446 |
| Deposit insurance |  | 351 |  | 117 |  | 1,361 |  | 291 |
| Advertising |  | 147 |  | 158 |  | 373 |  | 299 |
| Other expenses |  | 574 |  | 400 |  | 1,411 |  | 1,362 |
| Total noninterest expense |  | 6,110 |  | 5,779 |  | 17,869 |  | 17,166 |
| Income (loss) before provision for income taxes |  | $(1,090)$ |  | $(1,141)$ |  | $(1,774)$ |  | 2,328 |
| Provision (benefit) for income taxes |  | (343) |  | (139) |  | (559) |  | 982 |
| Net (loss) income |  | (747) |  | $\stackrel{(1,002)}{ }$ |  | $(1,215)$ |  | 1,346 |
| Preferred stock dividends and discount accretion |  | 372 |  |  |  | 1,123 |  |  |
| Income available (loss attributable) to common shareholders | \$ | $\stackrel{(1,119}{ }$ | \$ | $(1,002)$ | \$ | $\stackrel{(2,338)}{ }$ | \$ | 1,346 |
|  |  |  |  |  |  |  |  |  |
| Net income (loss) per common share - Basic | \$ | (0.16) | \$ | (0.14) | \$ | (0.33) | \$ | 0.19 |
| - Diluted |  | (0.16) |  | (0.14) |  | (0.33) |  | 0.19 |
| Weighted average common shares outstanding - Basic |  | 7,119 |  | 7,107 |  | 7,119 |  | 7,091 |
| - Diluted |  | 7,119 |  | 7,107 |  | 7,119 |  | 7,268 |

The accompanying notes to the Consolidated Financial Statements are an integral part of these statements.

Unity Bancorp, Inc.
Consolidated Statements of Changes in Shareholders' Equity
For the nine months ended September 30, 2009 and 2008 (Unaudited)

| (In thousands) | $\begin{array}{r} \text { Preferred } \\ \text { Stock } \\ \hline \end{array}$ |  | Common Stock |  |  | Retained <br> Earnings |  | $\begin{array}{r} \text { Treasury } \\ \text { Stock } \\ \hline \end{array}$ |  | AccumulatedOtherComprehensive |  | Total <br> Shareholders' <br> Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Shares |  | Amount |  |  |  | Loss |  |  |
| Balance, December 31, 2007 | \$ |  | 7,063 | \$ | 49,447 | \$ | 2,472 |  |  | \$ | $(4,169)$ | \$ | (490) | \$ | 47,260 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  | 1,346 |  |  |  |  |  | 1,346 |
| Unrealized losses on securities, net of tax |  |  |  |  |  |  |  |  |  |  | $(1,727)$ |  | $(1,727)$ |
| Unrealized losses on cash flow hedge derivatives, net of tax |  |  |  |  |  |  |  |  |  |  | (119) |  | (119) |
| Total comprehensive loss $\quad$ _ $\quad$ _ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends on common stock ( $\$ .10$ per share) |  |  |  |  |  |  | (692) |  |  |  |  |  | (692) |
| 5\% stock dividend, including cash-in-lieu |  |  |  |  | 2,532 |  | $(2,535)$ |  |  |  |  |  | (3) |
| Issuance of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stock issued, including related tax benefits |  |  | 34 |  | 240 |  |  |  |  |  |  |  | 240 |
| Stock-based compensation |  |  | 13 |  | 234 |  |  |  |  |  |  |  | 234 |
| Balance, September 30, 2008 | \$ |  | 7,110 | \$ | 52,453 | \$ | 591 | \$ | $(4,169)$ | \$ | $(2,336)$ | \$ | 46,539 |
|  |  | Preferred | Comn | S |  |  | Retained Earnings |  | Treasury |  | ulated Other ensive |  | $\begin{aligned} & \text { Total } \\ & \text { eholders' } \end{aligned}$ |
| (In thousands) |  | Stock | Shares |  | Amount |  | (Deficit) |  | Stock |  | Loss |  | Equity |
| Balance, December 31, 2008 | \$ | 18,064 | 7,119 | \$ | 55,179 | \$ | 1,085 | \$ | $(4,169)$ | \$ | $(2,356)$ | \$ | 67,803 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  |  |  |  | $(1,215)$ |  |  |  |  |  | $(1,215)$ |
| Noncredit unrealized losses on held to maturity debt securities, net of tax |  |  |  |  |  |  |  |  |  |  | (532) |  | (532) |
| Unrealized gains on securities, net of tax |  |  |  |  |  |  |  |  |  |  | 1,841 |  | 1,841 |
| Unrealized gains on cash flow hedge derivatives, net of tax |  |  |  |  |  |  |  |  |  |  | 85 |  | 85 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  |  | 179 |
| Accretion of discount on preferred stock |  | 354 |  |  |  |  | (354) |  |  |  |  |  | - |
| Dividends on preferred stock (5\% annually) |  |  |  |  |  |  | (769) |  |  |  |  |  | (769) |
| Issuance of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stock issued, including related tax benefits |  |  |  |  | (51) |  |  |  |  |  |  |  | (51) |
| Stock-based compensation |  |  |  |  | 223 |  |  |  |  |  |  |  | 223 |
| Balance, September 30, 2009 | \$ | 18,418 | 7,119 | \$ | 55,351 | \$ | $(1,253)$ | \$ | $(4,169)$ | \$ | (962) | \$ | 67,385 |

The accompanying notes to the Consolidated Financial Statements are an integral part of these statements.

Unity Bancorp, Inc.

## Consolidated Statements of Cash Flows

 (Unaudited)| (In thousands) | For the nine months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2009 |  | September 30, 2008 |  |
| OPERATING ACTIVITIES: |  |  |  |  |
| Net (loss) income | \$ | $(1,215)$ | \$ | 1,346 |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 6,000 |  | 3,200 |
| Net amortization of purchase premiums and discounts on securities |  | 327 |  | 55 |
| Depreciation and amortization |  | 1,115 |  | 626 |
| Deferred income tax benefit |  | $(2,091)$ |  | $(1,515)$ |
| Other-than-temporary impairment charges on securities |  | 1,749 |  | 1,201 |
| Net security (gains) losses |  | (675) |  | 393 |
| Stock compensation expense |  | 223 |  | 234 |
| Gain on sale of SBA loans held for sale, net |  | (29) |  | $(1,208)$ |
| Gain on sale of mortgage loans |  | (184) |  | (21) |
| Loss on disposal of fixed assets |  | - |  | 28 |
| Origination of mortgage loans held for sale |  | $(15,700)$ |  | $(1,739)$ |
| Origination of SBA loans held for sale |  | $(1,910)$ |  | $(25,846)$ |
| Proceeds from the sale of mortgage loans held for sale, net |  | 15,884 |  | 1,760 |
| Proceeds from the sale of SBA loans held for sale, net |  | 867 |  | 26,041 |
| Net change in other assets and liabilities |  | 1,960 |  | 110 |
| Net cash provided by operating activities |  | 6,321 |  | 4,665 |
| INVESTING ACTIVITIES |  |  |  |  |
| Purchases of securities held to maturity |  | $(4,036)$ |  | $(2,782)$ |
| Purchases of securities available for sale |  | $(87,708)$ |  | $(30,337)$ |
| Purchases of Federal Home Loan Bank stock, at cost |  | $(8,469)$ |  | $(1,362)$ |
| Maturities and principal payments on securities held to maturity |  | 4,096 |  | 9,098 |
| Maturities and principal payments on securities available for sale |  | 39,665 |  | 15,757 |
| Proceeds from sales of securities available for sale |  | 26,048 |  | 3,696 |
| Proceeds from the redemption of Federal Home Loan Bank stock |  | 8,649 |  | 450 |
| Proceeds from the sale of other real estate owned |  | 1,171 |  | 353 |
| Net decrease (increase) in loans |  | 23,245 |  | $(96,066)$ |
| Proceeds from the sale of premises and equipment |  | - |  | 263 |
| Purchases of premises and equipment |  | (305) |  | $(1,326)$ |
| Net cash provided by (used in) investing activities |  | 2,356 |  | $(102,257)$ |
| FINANCING ACTIVITIES |  |  |  |  |
| Net increase in deposits |  | 43,548 |  | 83,412 |
| Proceeds from new borrowings |  | 22,000 |  | 35,000 |
| Repayments of borrowings |  | $(42,000)$ |  | $(5,000)$ |
| Proceeds from the issuance of common stock |  | (51) |  | 240 |
| Cash dividends paid on preferred stock |  | (717) |  | - |
| Cash dividends paid on common stock |  | - |  | $(1,028)$ |
| Net cash provided by financing activities |  | 22,780 |  | 112,623 |
| Increase in cash and cash equivalents |  | 31,457 |  | 15,031 |
| Cash and cash equivalents at beginning of period |  | 34,431 |  | 36,312 |
| Cash and cash equivalents at end of period | \$ | $\underline{65,888}$ | \$ | 51,343 |
|  |  |  |  |  |
| SUPPLEMENTAL DISCLOSURES |  |  |  |  |
| Cash: |  |  |  |  |
| Interest paid | \$ | 16,825 | \$ | 17,078 |
| Income taxes paid |  | 1,035 |  | 1,391 |
| Noncash investing activities: |  |  |  |  |
| Transfer of AFS securities to HTM securities |  | - |  | 1,860 |
| Transfer of AFS SBA loans to HTM SBA loans |  | 1,890 |  | 5,790 |
| Transfer of loans to other real estate owned |  | 3,242 |  | 565 |

The accompanying notes to the Consolidated Financial Statements are an integral part of these statements.

## Unity Bancorp, Inc.

## Notes to the Consolidated Financial Statements (Unaudited) <br> September 30, 2009

## NOTE 1. Significant Accounting Policies

The accompanying consolidated financial statements include the accounts of Unity Bancorp, Inc. (the "Parent Company") and its wholly-owned subsidiary, Unity Bank (the "Bank" or when

 wholly-owned subsidiary of the Bank, is used to hold part of the Bank's loan portfolio. All significant inter-company balances and transactions have been eliminated in consolidation. Certain


 for potential recognition and/or disclosure through November 10, 2009, the date the consolidated financial statements included in this Quarterly Report on Form 10-Q were issued.

Estimates that are particularly susceptible to significant changes relate to the determination of the allowance for loan losses. Management believes that the allowance for loan losses is






## Accounting Standards Codification

The Financial Accounting Standards Board's ("FASB") Accounting Standards Codification ("ASC") became effective on July 1, 2009. At that date, the ASC became FASB's officially recognized





## Stock Transactions

 under the stock bonus program to reward employees and directors and to retain them by distributing stock over a period of time.

## Stock Option Plans

 date of the grant. The exercise price of each option is the market price on the date of grant. As of September 30, 2009, 1,520,529 shares have been reserved for issuance upon the exercise of options, 833,612 option grants are outstanding, and 572,271 option grants have been exercised, forfeited or expired, leaving 114,646 shares available for grant.

The Company did not grant any options during the three months and nine months ended September 30, 2009. Comparatively, 5,000 and 47,263 options were granted during the three months and
 weighted average assumptions:

|  |  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| Number of shares granted |  | - | 5,000 |  | - |  | 47,263 |
| Weighted average exercise price | \$ | - | 6.12 | \$ | - | \$ | 7.44 |
| Weighted average fair value | \$ | - | 1.42 | \$ | - | \$ | 1.58 |
| Expected life |  | - | 3.99 |  | - |  | 3.82 |
| Expected volatility |  | -\% | 34.14 |  | - \% |  | 31.33\% |
| Risk-free interest rate |  | -\% | 3.15 |  | - \% |  | 2.51\% |
| Dividend yield |  | -\% | 3.27 |  | - \% |  | 2.59\% |

Transactions under the Company's stock option plans during the nine months ended September 30, 2009 are summarized as follows:

|  | Number of Shares |  | Weighted Average Exercise Price | Weighted Average Remaining Contractual Life (in years) |  | Aggregate <br> Intrinsic Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2008 | 872,274 | \$ | 5.94 |  |  |  |
| Options expired | $(37,395)$ |  | 8.02 |  |  |  |
| Options forfeited | $(1,267)$ |  | 5.38 |  |  |  |
| Outstanding at September 30, 2009 | 833,612 | \$ | 5.85 | 4.4 | \$ | 360,793 |
| Exercisable at September 30,2009 | 656,762 | \$ | 5.82 | 3.3 | \$ | 331,993 |


 30,2009 and 2008, respectively. The related income tax benefit was approximately $\$ 18$ thousand and $\$ 16$ thousand for each of the three months ended September 30 , 2009 and 2008 , respectively.
 approximately $\$ 54$ thousand and $\$ 45$ thousand for each of the nine months ended September 30, 2009 and 2008, respectively. As of September 30 , 2009 , there was approximately $\$ 185$ thousand of
 weighted-average period of 1.7 years.
 During the nine months ended September 30, 2008, there were 536 shares exercised with a related intrinsic value (spread between the market value and exercise price) of $\$ 1$ thousand.

## Restricted Stock Awards



 months ended September 30, 2008, respectively.

Compensation expense related to the restricted stock awards totaled $\$ 46$ thousand and $\$ 45$ thousand for the three months ended September 30 , 2009 and 2008 , respectively. Compensation expense related to the restricted stock awards totaled $\$ 108$ thousand and $\$ 129$ thousand for the nine months ended September 30, 2009 and 2008, respectively. As of September 30, 2009 there was
 over a weighted average period of 1.8 years

As of September 30, 2009, 121,551 shares of restricted stock were reserved for issuance, of which 44,508 shares are available for grant.
The following table summarizes nonvested restricted stock award activity for the nine months ended September 30, 2009:

|  | Shares | AverageGrant DateFair Value |  |
| :---: | :---: | :---: | :---: |
| Nonvested restricted stock at December 31, 2008 | 50,424 | \$ | 9.76 |
| Granted | - |  | - |
| Vested | $(15,418)$ |  | 11.30 |
| Forfeited | - |  | - |
| Nonvested restricted stock at September 30, 2009 | 35,006 | \$ | 9.08 |

## Income Taxes

The Company accounts for income taxes according to the asset and liability method. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences


 assets will not be realized. Increases or decreases in the valuation reserve are charged or credited to the income tax provision.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of




 authorities upon examination. Interest and penalties associated with unrecognized tax benefits are recognized in income tax expense on the income statement.

## Derivative Instruments and Hedging Activities

The Company uses derivative instruments, such as interest rate swaps, to manage interest rate risk. The Company recognizes all derivative instruments at fair value as either assets or liabilities in

 hedging instruments.
 hedge, a cash flow hedge or a hedge of a net investment in a foreign operation. The Company does not have any fair value hedges or hedges of foreign operations.

The Company formally documents the relationship between the hedging instruments and hedged item, as well as the risk management objective and strategy before undertaking a hedge. To

 effective as a hedge, hedge accounting is discontinued.
 reclassified in interest income in the same period during which the hedged transaction affects earnings. As a result, the change in fair value of any ineffective portion of the hedging derivative is recognized immediately in earnings.

The Company will discontinue hedge accounting when it is determined that the derivative is no longer qualifying as an effective hedge; the derivative expires or is sold, terminated or exercised; or

 fair value with changes in fair value included in current earnings.

## Loans Held To Maturity and Loans Held For Sale

 costs, are deferred and are recognized over the estimated life of the related loans as an adjustment to the loan yield utilizing the level yield method.

Interest is credited to operations primarily based upon the principal amount outstanding. When management believes there is sufficient doubt as to the ultimate collectability of interest on any
 applied as principal. Loans are returned to an accrual status when collectability is reasonably assured and when the loan is brought current as to principal and interest.

Loans are reported as past due when either interest or principal is unpaid in the following circumstances: fixed payment loans when the borrower is in arrears for two or more monthly payments; open end credit for two or more billing cycles; and single payment notes if interest or principal remains unpaid for 30 days or more.


 are approved by the Board of Directors.

 reversed and charged against current period income. Generally, until the loan becomes current, any payments received from the borrower are applied to outstanding principal until such time as management determines that the financial condition of the borrower and other factors merit recognition of a portion of such payments as interest income.



 establishes a valuation allowance, or adjusts existing valuation allowances, with a corresponding charge or credit to the provision for loan losses.

Loans held for sale are SBA loans and are reflected at the lower of aggregate cost or market value
The Company originates loans to customers under an SBA program that generally provides for SBA guarantees up to 90 percent of each loan. In the past, the Company generally sold the


 flows of the servicing asset are recognized in income.

Serviced loans sold to others are not included in the accompanying consolidated balance sheets. Income and fees collected for loan servicing are credited to noninterest income when earned, net of amortization on the related servicing asset.

For additional information see the section titled "Loan Portfolio" under Item 2. Management's Discussion and Analysis.

## Allowance for Loan Losses

The allowance for loan losses is maintained at a level management considers adequate to provide for probable loan losses as of the balance sheet date. The allowance is increased by provisions charged to expense and is reduced by net charge-offs.

The level of the allowance is based on management's evaluation of probable losses in the loan portfolio, after consideration of prevailing economic conditions in the Company's market area, the

 economic trends. This risk assessment process is performed at least quarterly, and, as adjustments become necessary, they are realized in the periods in which they become known.

 agencies may require the Company to make additional provisions based on their judgments about information available to them at the time of their examination.

For additional information, see the sections titled "Asset Quality" and "Allowance for Loan Losses" under Item 2. Management's Discussion and Analysis.

## NOTE 2. Litigation

From time to time, the Company is subject to legal proceedings and claims in the ordinary course of business. The Company currently is not aware of any such legal proceedings or claims that it believes will have, individually or in the aggregate, a material adverse effect on the business, financial condition, or the results of the operation of the Company.

## NOTE 3. Earnings per share

Basic net income (loss) per common share is calculated as net income available (loss attributable) to common shareholders divided by the weighted average common shares outstanding during the reporting period. Net income available (loss attributable) to common shareholders is calculated as net income (loss) less accrued dividends and discount accretion related to preferred stock.

Diluted net income (loss) per common share is computed similarly to that of basic net income (loss) per common share, except that the denominator is increased to include the number of additional common shares that would have been outstanding if all potentially dilutive common shares, principally stock options, were issued during the reporting period utilizing the Treasury stock method. However, when a net loss is recognized rather than net income, diluted earnings per share equals basic earnings per share.

The following is a reconciliation of the calculation of basic and diluted earnings per share.

|  | Three Months ended September 30, |  |  |  | Nine Months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands, except per share data) | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Net income (loss) | \$ | (747) | \$ | $(1,002)$ | \$ | $(1,215)$ | \$ | 1,346 |
| Less: Preferred stock dividends and discount accretion |  | 372 |  | - |  | 1,123 |  | - |
| Net income available (loss attributable) to common shareholders | \$ | $(1,119)$ | \$ | $(1,002)$ | \$ | $(2,338)$ | \$ | 1,346 |
| Weighted-average common shares outstanding (basic) |  | 7,119 |  | 7,107 |  | 7,119 |  | 7,091 |
| Plus: Effect of dilutive securities |  | - |  | - |  | - |  | 177 |
| Weighted-average common shares outstanding (diluted) |  | $\underline{7,119}$ |  | 7,107 |  | $\underline{7,119}$ |  | 7,268 |
| Net income (loss) per common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | (0.16) | \$ | (0.14) | \$ | (0.33) | \$ | 0.19 |
| Diluted |  | (0.16) |  | (0.14) |  | (0.33) |  | 0.19 |
| Stock options and common stock warrants excluded from the earnings per share computation as their effect would have been anti-dilutive |  | 1,385 |  | 405 |  | 1,405 |  | 387 |

The number of anti-dilutive stock options and common stock warrants for the three and nine months ended September 30, 2009 include the issuance of common stock warrants to the U.S. Department of Treasury under the Capital Purchase Program in December 2008.

## NOTE 4. Income Taxes

The Company follows FASB ASC Topic 740, "Income Taxes," which prescribes a recognition threshold and measurement attribute criteria for the financial statement recognition and measurement of tax positions taken or expected to be taken in a tax return, as well as guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

The Company did not recognize or accrue any interest or penalties related to income taxes during the three month and nine month periods ended September 30, 2009 and 2008. The Company does not have an accrual for uncertain tax positions as of September 30, 2009, as deductions taken and benefits accrued are based on widely understood administrative practices and procedures and are based on clear and unambiguous tax law. The tax years 2005-2008 remain open to examination by the major taxing jurisdictions to which the Company is subject.

NOTE 5. Other Comprehensive Income (Loss)

| (In thousands) | For the three months ended September 30, |  |  |  | For the nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
|  |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | (747) | \$ | $(1,002)$ | \$ | $(1,215)$ | \$ | 1,346 |
| Unrealized gains (losses) on available for sale securities |  | 492 |  | (882) |  | 1,401 |  | $(1,362)$ |
| Noncredit unrealized losses on HTM debt securities |  | - |  | - |  | (806) |  | - |
| Unrealized gains (losses) on cash flow hedge derivatives |  | (48) |  | (153) |  | 137 |  | (192) |
| Income tax (expense) benefit |  | 796 |  | 453 |  | 662 |  | (292) |
| Total comprehensive income (loss) | \$ | 493 | \$ | $(1,584)$ | \$ | 179 | \$ | (500) |

## NOTE 6. Fair Value

## Fair Value Measurement

The Company follows FASB ASC Topic 820, "Fair Value Measurement and Disclosures," which requires additional disclosures about the Company's assets and liabilities that are measured at fair
 transaction between market participants on the measurement date. In determining fair value, the Company uses various methods including market, income and cost approaches. Based on these



 follows:

Level 1 Inputs

- Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Generally, this includes debt and equity securities and derivative contracts that are traded in an active exchange market (i.e. New York Stock Exchange), as well as certain US Treasury and US Government and agency mortgage-backed securities that are highly liquid and are actively traded in over-the-counter markets.


## Level 2 Inputs

- Quoted prices for similar assets or liabilities in active markets.
- Quoted prices for identical or similar assets or liabilities.
- Inputs other than quoted prices that are observable, either directly or indirectly, for the term of the asset or liability (e.g., interest rates, yield curves, credit risks, prepayment speeds or volatilities) or "market corroborated inputs."
- Generally, this includes US Government and agency mortgage-backed securities, corporate debt securities, derivative contracts and loans held for sale.


## Level 3 Inputs

- Prices or valuation techniques that require inputs that are both unobservable (i.e. supported by little or no market activity) and that are significant to the fair value of the assets or liabilities
- These assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.


## Fair Value on a Recurring Basis

The following is a description of the valuation methodologies used for instruments measured at fair value:

## Available for Sale Securities Portfolio -

The fair value of available for sale securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker dealers (Level 1). If listed prices or
 to limited or no market activity of the instrument (Level 3)

## SBA Servicing Rights -

SBA servicing rights do not trade in an active, open market with readily observable prices. The Company estimates the fair value of SBA servicing rights using discounted cash flow models

 nature of the valuation inputs, SBA servicing rights are classified as Level 3 assets.

## Interest rate swap agreements


 difference between the yield on the existing swaps and the yield on current swaps in the market (i.e. The Yield Book); consequently, they are classified as Level 2 instruments.

There were no changes in the inputs or methodologies used to determine fair value during the quarter ended September 30, 2009 as compared to the quarters ended December 31 , 2008 and September 30, 2008. The tables below present the balances of assets and liabilities measured at fair value on a recurring basis as of September 30, 2009 and December $31,2008$.

| (In thousands) | As of September 30, 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 |  | Level 2 |  |  | Level 3 | Total |  |
| Financial Assets: |  |  |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | S | 9,992 | \$ | 2,709 | \$ | - | \$ | 12,701 |
| State and political subdivisions |  | - |  | 3,027 |  | - |  | 3,027 |
| Residential mortgage-backed securities |  | 4,761 |  | 114,734 |  | - |  | 119,495 |
| Commercial mortgage-backed securities |  | - |  | 4,691 |  | - |  | 4,691 |
| Collateralized debt obligations |  | - |  | 388 |  | - |  | 388 |
| Other equities |  | 19 |  | 585 |  | - |  | 604 |
| Total securities available for sale |  | 14,772 |  | 126,134 |  | - |  | 140,906 |
| SBA servicing assets |  | - |  | - |  | 977 |  | 977 |
| Financial Liabilities: |  |  |  |  |  |  |  |  |
| Interest rate swap agreements |  | - |  | 877 |  | - |  | 877 |


| (In thousands) | As of December 31, 2008 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 |  | Level 2 |  | Level 3 | Total |  |
| Financial Assets: |  |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ - | \$ | 4,156 | \$ | - | \$ | 4,156 |
| State and political subdivisions | - |  | 2,718 |  | - |  | 2,718 |
| Residential mortgage-backed securities | 38,899 |  | 70,680 |  | - |  | 109,579 |
| Commercial mortgage-backed securities | - |  | - |  | - |  |  |
| Collateralized debt obligations | - |  | 318 |  | - |  | 318 |
| Other equities | 16 |  | 561 |  | - |  | 577 |
| Total securities available for sale | 38,915 |  | 78,433 |  | - |  | 117,348 |
| SBA servicing assets | - |  | - |  | 1,503 |  | 1,503 |
| Financial Liabilities: |  |  |  |  |  |  |  |
| Interest rate swap agreements | - |  | 1,013 |  | - |  | 1,013 |

The changes in Level 3 assets and liabilities measured at fair value on a recurring basis as of September 30, 2009 and 2008 are summarized as follows:

| (In thousands) | As of September 30, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | SBA Servicing Asset |  |  |  |
| Beginning balance December 31, 2008 | \$ | 1,503 |  |  |
| Total net gains (losses) included in: |  |  |  |  |
| Net income |  | - |  |  |
| Other comprehensive income |  | - |  |  |
| Purchases, sales, issuances and settlements, net |  | (526) |  |  |
| Transfers in and/or out of Level 3 |  | - |  |  |
| Ending balance September 30, 2009 | \$ | 977 |  |  |
| (In thousands) | As of September 30, 2008 |  |  |  |
|  | Securities Available for Sale |  | SBA Servicing Asset |  |
| Beginning balance December 31, 2007 | \$ | 2,711 | \$ | 2,056 |
| Total net gains (losses) included in: |  |  |  |  |
| Net income |  | - |  | - |
| Other comprehensive income |  | (851) |  | - |
| Purchases, sales, issuances and settlements, net |  | - |  | (335) |
| Transfers in and/or out of Level 3 |  | $(1,860)$ |  | - |
| Ending balance September 30, 2008 | \$ | \$ | \$ | 1,721 |

There were no gains and losses (realized and unrealized) included in earnings for Level 3 assets and liabilities held at September 30, 2009 or September 30, 2008.

## Fair Value on a Nonrecurring Basis

Certain assets and liabilities are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of
 31, 2008.

| As of September 30, 2009 (In thousands) | Level 1 | Level 2 |  | Level 3 |  | Total |  | Total Fair Value Loss during 9 months ended September 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Assets: |  |  |  |  |  |  |  |  |  |
| SBA loans held for sale | \$ | \$ | 22,387 | \$ | - | \$ | 22,387 | \$ |  |
| Other real estate owned ("OREO") |  |  |  |  | 2,774 |  | 2,774 |  | 150 |
| Impaired loans | \$ | \$ |  | \$ | 21,627 | \$ | 21,627 | \$ | 651 |
| As of December 31, 2008 <br> (In thousands) | Level 1 | Level 2 |  | Level 3 |  | Total |  | Total FairValue Lossduring 12 monthsendedDecember 31, 2008 |  |
| Financial Assets: |  |  |  |  |  |  |  |  |  |
| SBA loans held for sale | \$ | \$ | 22,733 | \$ | - | \$ | 22,733 | \$ | - |
| Impaired loans | \$ | \$ | - | \$ | 13,118 | \$ | 13,118 | \$ | 585 |

## SBA Loans - Held for Sale

The fair value of SBA loans held for sale was determined using a market approach that includes significant other observable inputs (Level 2 Inputs). The Level 2 fair values were estimated using quoted prices for similar assets in active markets.

OREO -
The fair value was determined using appraisals, which may be discounted based on management's review and changes in market conditions (Level 3 Inputs).

## Impaired Loans -

The fair value of impaired collateral dependent loans is derived in accordance with FASB ASC Topic 310, "Receivables." Fair value is determined based on the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. The valuation allowance for impaired loans is included in the allowance for loan losses in the consolidated balance sheets. The valuation allowance for impaired loans at September 30, 2009 was $\$ 1.6$ million as compared to $\$ 726$ thousand at September 30, 2008. During the nine months ended September 30, 2009, the valuation allowance for impaired loans increased $\$ 651$ thousand from $\$ 957$ thousand at December 31, 2008. During the nine months ended September 30, 2008, the valuation allowance for impaired loans increased $\$ 354$ thousand from $\$ 372$ thousand at December 31, 2007.

## Fair Value of Financial Instruments

FASB ASC Topic 825, "Financial Instruments," requires the disclosure of the estimated fair value of certain financial instruments, including those financial instruments for which the Company did not elect the fair value option. These estimated fair values as of September 30, 2009 and December 31, 2008 have been determined using available market information and appropriate valuation methodologies. Considerable judgment is required to interpret market data to develop estimates of fair value. The estimates presented are not necessarily indicative of amounts the Company could realize in a current market exchange. The use of alternative market assumptions and estimation methodologies could have had a material effect on these estimates of fair value. The following methods and assumptions were used to estimate the fair value of other financial instruments for which it is practicable to estimate that value:

## Cash and Cash Equivalents

For these short-term instruments, the carrying value is a reasonable estimate of fair value.
Securities
The fair value of securities is determined in the manner previously discussed above.
Loans
The fair value of loans is estimated by discounting the future cash flows using current market rates that reflect the credit, collateral and interest rate risk inherent in the loan, except for previously discussed impaired loans.

Federal Home Loan Bank Stock
Federal Home Loan Bank stock is carried at cost.
Deposit Liabilities
The fair value of demand deposits and savings accounts is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated by discounting the future cash flows using current market rates.

Borrowed Funds \& Subordinated Debentures
The fair value of borrowings is estimated by discounting the projected future cash flows using current market rates.
Accrued Interest
The carrying amounts of accrued interest approximate fair value.
Standby Letters of Credit
At September 30, 2009, the Bank had standby letters of credit outstanding of $\$ 6.4$ million, as compared to $\$ 4.5$ million at December 31, 2008. The fair value of these commitments is nominal.
The table below presents the estimated fair values of the Company's financial instruments as of September 30, 2009 and December 31, 2008:

| (In thousands) | September 30, 2009 |  |  |  | December 31, 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount |  | Estimated Fair Value |  | Carrying <br> Amount |  | Estimated Fair Value |  |
| Financial assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 65,888 | \$ | 65,888 | \$ | 34,431 | \$ | 34,431 |
| Securities available for sale |  | 140,906 |  | 140,906 |  | 117,348 |  | 117,348 |
| Securities held to maturity |  | 30,595 |  | 30,396 |  | 32,161 |  | 30,088 |
| Loans, net of allowance for possible loan losses |  | 644,075 |  | 648,133 |  | 675,620 |  | 696,966 |
| Federal Home Loan Bank stock |  | 4,677 |  | 4,677 |  | 4,857 |  | 4,857 |
| SBA servicing assets |  | 977 |  | 977 |  | 1,503 |  | 1,503 |
| Accrued interest receivable |  | 4,230 |  | 4,230 |  | 4,712 |  | 4,712 |
| Financial liabilities: |  |  |  |  |  |  |  |  |
| Deposits |  | 750,665 |  | 740,540 |  | 707,117 |  | 706,475 |
| Borrowed funds and subordinated debentures |  | 100,465 |  | 113,967 |  | 120,465 |  | 130,217 |
| Accrued interest payable |  | 797 |  | 797 |  | 805 |  | 805 |
| Interest rate swap agreements |  | 877 |  | 877 |  | 1,013 |  | 1,013 |

## Note 7. Securities

The following table provides the major components of securities available for sale and held to maturity at amortized cost and estimated fair value at September 30, 2009 and December 31, 2008:

|  | September 30, 2009 |  |  |  |  |  |  |  | December 31, 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | AmortizedCost |  | GrossUnrealizedGains |  | $\begin{array}{r} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \\ \hline \hline \end{array}$ |  | Estimated <br> Fair Value |  | $\begin{array}{r} \text { Amortized } \\ \text { Cost } \\ \hline \hline \end{array}$ |  | GrossUnrealizedGains |  | $\begin{array}{r} \hline \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \\ \hline \hline \end{array}$ |  | Estimated <br> Fair Value |  |
| Securities available for sale: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| US Government sponsored entities | \$ | 12,676 | \$ | 26 | \$ | (1) | \$ | 12,701 | \$ | 4,132 | \$ | 27 | \$ | (3) | \$ | 4,156 |
| State and political subdivisions |  | 2,946 |  | 81 |  | - |  | 3,027 |  | 2,946 |  |  |  | (228) |  | 2,718 |
| Residential mortgage-backed securities |  | 118,847 |  | 1,784 |  | $(1,136)$ |  | 119,495 |  | 109,630 |  | 992 |  | $(1,043)$ |  | 109,579 |
| Commercial mortgage-backed securities |  | 4,652 |  | 50 |  | (11) |  | 4,691 |  | - |  | - |  | - |  | - |
| Collateralized debt obligations |  | 976 |  | - |  | (588) |  | 388 |  | 975 |  | - |  | (657) |  | 318 |
| Other equities |  | 626 |  | 4 |  | (26) |  | 604 |  | 639 |  | - |  | (62) |  | 577 |
| Total securities available for sale | \$ | 140,723 | \$ | 1,945 | \$ | $(1,762)$ | \$ | 140,906 | \$ | 118,322 | \$ | 1,019 | \$ | $(1,993)$ | \$ | 117,348 |
| Securities held to maturity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| US Government sponsored entities | \$ | 2,000 | \$ | 93 | \$ | - | \$ | 2,093 | \$ | 2,000 | \$ | 119 | \$ | - | \$ | 2,119 |
| State and political subdivisions |  | 3,156 |  | 46 |  | (28) |  | 3,174 |  | 3,157 |  | - |  | (251) |  | 2,906 |
| Residential mortgage-backed securities |  | 20,912 |  | 433 |  | (881) |  | 20,464 |  | 25,450 |  | 193 |  | (880) |  | 24,763 |
| Commercial mortgage-backed securities |  | 4,420 |  | 217 |  | - |  | 4,637 |  | - |  | - |  | - |  | - |
| Collateralized debt obligations |  | 107 |  | - |  | (79) |  | 28 |  | 1,554 |  | - |  | $(1,254)$ |  | 300 |
| Total securities held to maturity | \$ | 30,595 | \$ | 789 | \$ | (988) | \$ | 30,396 | \$ | 32,161 | \$ | 312 | \$ | $(2,385)$ | \$ | 30,088 |

The table below provides the remaining contractual maturities and yields of securities within the investment portfolios. The carrying value of securities at September 30, 2009 is primarily distributed by contractual maturity. Mortgage-backed securities and other securities, which may have principal prepayment provisions, are distributed based on contractual maturity. Expected maturities will differ materially from contractual maturities as a result of early prepayments and calls. The total weighted average yield excludes equity securities.

|  | Within one year |  |  | After one year through five years |  |  | After five years through ten years |  |  | After ten years |  |  | Total carrying |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | Amount | Yield |  | Amount | Yield |  | Amount | Yield |  | Amount | Yield |  | Amount | Yield |
| Available for sale at fair value: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| US Government sponsored entities | \$ | - | -\% | \$ | 587 | 3.78\% | \$ | 9,099 | 3.34\% | \$ | 3,015 | 5.39\% | \$ | 12,701 | 3.85\% |
| State and political subdivisions |  | - | - |  | - | - |  | 286 | 3.82 |  | 2,741 | 3.91 |  | 3,027 | 3.91 |
| Residential mortgage-backed securities |  | - | - |  | 1,794 | 3.68 |  | 16,299 | 4.36 |  | 101,402 | 4.52 |  | 119,495 | 4.49 |
| Commercial mortgage-backed securities |  | - | - |  |  |  |  | - | - |  | 4,691 | 6.50 |  | 4,691 | 6.50 |
| Collateralized debt obligations |  | - | - |  | - | - |  | - | - |  | 388 | 1.07 |  | 388 | 1.07 |
| Other equities |  |  | - |  | - | - |  |  |  |  | 604 | 4.14 |  | 604 | 4.14 |
| Total securities available for sale | \$ | - | -\% | \$ | 2,381 | 3.70\% | \$ | 25,684 | 3.95\% | \$ | 112,841 | 4.60\% | \$ | 140,906 | 4.49\% |
| Held to maturity at cost: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| US Government sponsored entities | \$ | - | -\% | \$ | 2,000 | 5.00\% | \$ | - | -\% | \$ |  | -\% | \$ | 2,000 | 5.00\% |
| State and political subdivisions |  | - | - |  | - | - |  | - | - |  | 3,156 | 4.46 |  | 3,156 | 4.46 |
| Residential mortgage-backed securities |  | - | - |  | 1,225 | 4.37 |  | 5,725 | 4.75 |  | 13,962 | 5.28 |  | 20,912 | 5.08 |
| Commercial mortgage-backed securities |  | - | - |  | - | - |  | - | - |  | 4,420 | 5.49 |  | 4,420 | 5.49 |
| Collateralized debt obligations |  | - | - |  | - |  |  |  | - |  | 107 |  |  | 107 |  |
| Total securities held to maturity | \$ |  | -\% | \$ | 3,225 | 4.76\% |  | 5,725 | 4.75\% | \$ | 21,645 | 5.18\% | \$ | 30,595 | 5.05\% |

The fair value of securities with unrealized losses by length of time that the individual securities have been in a continuous unrealized loss position at September 30, 2009 and December 31, 2008 are as follows:



 equity securities, the Company's ability and intent to hold the security for a period of time that allows for recovery in value. The unrealized losses in each of these categories are discussed in the paragraphs that follow:
U.S. Government sponsored entities and state and political subdivision securities: The unrealized losses on investments in securities were caused by the increase in interest rate spreads. The

 investments to be other-than-temporarily impaired as of September 30, 2009.

Residential and commercial mortgage-backed securities: The unrealized losses on investments in mortgage-backed securities were caused by interest rate increases. The majority of contractual
 less than the par value of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell the
 consider these investments to be other-than-temporarily impaired as of September 30, 2009.


 which may be at maturity, the Company does not consider these investments to be other-than-temporarily impaired as of September 30,2009 .

Other equity securities: Included in this category is stock of other financial institutions. The unrealized losses on other equity securities are caused by decreases in the market prices of the
 2009.

## Other-Than-Temporarily Impaired Debt Securities

We assess whether we intend to sell or it is more likely than not that we will be required to sell a security before recovery of its amortized cost basis less any current-period credit losses. For debt


 due to factors that are not credit related and is recognized in other comprehensive income.

The present value of expected future cash flows is determined using the best estimate cash flows discounted at the effective interest rate implicit to the security at the date of purchase or the

 prepayment speeds and structural support, including subordination and guarantees. The corporate bond cash flow estimates are derived from scenario-based outcomes of expected corporate restructurings or the disposition of assets using bond specific facts and circumstances including timing, security interests and loss severity.

We have a process in place to identify debt securities that could potentially have a credit impairment that is other than temporary. This process involves monitoring late payments, pricing levels,




 intent to hold the security for a period of time that allows for the recovery in value.

During 2009, the Company recognized $\$ 1.7$ million of credit related other-than-temporary impairment losses on two held to maturity securities due to the deterioration in the underlying collateral.
 securities is approximately $\$ 912$ thousand. In estimating the present value of the expected cash flows on the two collateralized debt obligations which were other-than-temporarily impaired as of September 30, 2009, the following assumptions were made:
 performing issuers and 0 percent for nonperformers.
 performing issuers. Nonperforming issues were stated at 100 percent CDR.
 nonperforming issues.

- Internal rates of return ("IRR") are the pre-tax yields used to discount the future cash flow stream expected from the collateral cash flows. The IRR used was 17 percent.

The following table presents a roll-forward of the credit loss component of the amortized cost of debt securities that we have written down for OTTI and the credit component of the loss that is



 security matures or is fully written down. Changes in the credit loss component of credit-impaired debt securities were as follows for the period ended September 30 , 2009:

| Beginning balance - January 1, 2009 | $\$ 06$ |
| :--- | ---: |
| Initial credit impairment | 1,749 |
| Subsequent credit impairments | - |
| Reductions for amounts recognized in earnings due to intent or requirement to sell |  |
| Reductions for securities sold | - |
| Reductions for increases in cash flows expected to be collected | $\$$ |
| Ending balance - September 30, 2009 | 2,055 |

Gross realized gains (losses) on sales of securities and other-than-temporary impairment charges for the nine months ended September 30, 2009 are detailed below:

| Available-for-sale securities: |  |  |
| :---: | :---: | :---: |
| Realized gains | \$ | 675 |
| Realized (losses) |  | - |
| Other than temporary impairment |  |  |
|  | \$ | 675 |
|  |  |  |
| Held-to-maturity securities: | \$ | - |
| Realized gains |  | - |
| Realized (losses) |  | - |
| Other than temporary impairment |  | (1,749) |
|  | \$ | $(1,749)$ |

## Note 8. Allowance for Loan Losses

The allowance for loan losses is based on estimates. Ultimate losses may vary from current estimates. These estimates are reviewed periodically and, as adjustments become known, they are reflected in operations in the periods in which they become known.

The following is a reconciled summary of the allowance for loan losses for the nine months ended September 30, 2009 and 2008:

| Allowance for Loan Loss Activity (In thousands) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | $2009$ |  |  | 2008 |  | 2009 |  | 2008 |
| Balance, beginning of period | \$ | 10,665 | \$ | 8,945 | \$ | 10,326 | \$ | 8,383 |
| Provision charged to expense |  | 3,000 |  | 2,100 |  | 6,000 |  | 3,200 |
|  |  | 13,665 |  | 11,045 |  | 16,326 |  | 11,583 |
| Charge-offs |  | 1,258 |  | 1,201 |  | 4,147 |  | 1,861 |
| Recoveries |  | 38 |  | 69 |  | 266 |  | 191 |
| Net charge-offs |  | 1,220 |  | 1,132 |  | 3,881 |  | 1,670 |
| Balance, end of period | \$ | 12,445 | \$ | 9,913 | \$ | 12,445 | \$ | 9,913 |

## Note 9. New Accounting Pronouncements

As discussed in Note 1, "Significant Accounting Policies", on July 1, 2009, the Accounting Standards Codification became FASB's officially recognized source of authoritative U.S. generally accepted accounting principles applicable to all public and non-public non-governmental entities, superseding existing FASB, AICPA, EITF and related literature. Rules and interpretive releases of the SEC under the authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. All other accounting literature is considered non-authoritative. The switch to the ASC affects the way companies refer to U.S. GAAP in financial statements and accounting policies. Citing particular content in the ASC involves specifying the unique numeric path to the content through the Topic, Subtopic, Section and Paragraph structure.

FASB ASC Topic 260, "Earnings Per Share." On January 1, 2009, the Company adopted new authoritative accounting guidance under FASB ASC Topic 260, "Earnings Per Share," which provides that unvested share based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are considered participating securities. As such they should be included in the computation of basic EPS using the two class method. At September 30, 2009 the Company had 35,006 shares of nonvested restricted stock which were considered participating securities under this guidance. Adoption of this new authoritative guidance did not have a material effect on the Company's EPS calculation.

FASB ASC Topic 320, "Investments - Debt and Equity Securities." New authoritative accounting guidance under ASC Topic 320, "Investments - Debt and Equity Securities," (i) changes existing guidance for determining whether an impairment is other than temporary to debt securities and (ii) replaces the existing requirement that the entity's management assert it has both the intent and ability to hold an impaired security until recovery with a requirement that management assert: (a) it does not have the intent to sell the security; and (b) it is more likely than not it will not have to sell the security before recovery of its cost basis. Under ASC Topic 320, declines in the fair value of held-to-maturity and available-for-sale debt securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses to the extent the impairment is related to credit losses. The amount of the impairment related to other factors is recognized in other comprehensive income. The Company adopted the provisions of the new authoritative accounting guidance under ASC Topic 320 during the first quarter of 2009. Adoption of the new guidance did not significantly impact the Company's financial statements.

FASB ASC Topic 815, "Derivatives and Hedging." New authoritative accounting guidance under ASC Topic 815, "Derivatives and Hedging," amends prior guidance to amend and expand the disclosure requirements for derivatives and hedging activities to provide greater transparency about (i) how and why an entity uses derivative instruments, (ii) how derivative instruments and related hedge items are accounted for under ASC Topic 815, and (iii) how derivative instruments and related hedged items affect an entity's financial position, results of operations and cash flows. To meet those objectives, the new authoritative accounting guidance requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of gains and losses on derivative instruments and disclosures about credit-risk-related contingent features in derivative agreements. The new authoritative accounting guidance under ASC Topic 815 became effective for the Company on January 1, 2009 and is reflected in these financial statements.

FASB ASC Topic 820, "Fair Value Measurements and Disclosures." New authoritative accounting guidance under ASC Topic 820,"Fair Value Measurements and Disclosures," affirms that the
 whether there has been a significant decrease in market activity for an asset when the market for that asset is not active. ASC Topic 820 requires an entity to base its conclusion about whether a
 accounting guidance under ASC Topic 820 during the first quarter of 2009. Adoption of the new guidance did not significantly impact the Company's financial statements.

Further new authoritative accounting guidance (Accounting Standards Update No. 2009-5) under ASC Topic 820 provides guidance for measuring the fair value of a liability in circumstances in






 required under Topic 825 are included in Note 6 - Fair Value.




 significant impact on the Company's financial statements.

FASB ASC Topic 860, "Transfers and Servicing." New authoritative accounting guidance under ASC Topic 860, "Transfers and Servicing," amends prior accounting guidance to enhance



 SBA 7(a) loans, if any, for a 90-day period after the sale of the loan.

## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of financial condition and results of operations should be read in conjunction with the 2008 consolidated audited financial statements and notes thereto





 Bancorp, Inc.'s interest-rate spread or other income anticipated from operations and investments.

## Overview

Unity Bancorp, Inc., (the "Parent Company"), is incorporated in New Jersey and is registered as a bank holding company under the Bank Holding Company Act of 1956, as amended. Its whollyowned subsidiary, Unity Bank (the "Bank" or, when consolidated with the Parent Company, the "Company") was granted a charter by the New Jersey Department of Banking and Insurance and


 Company, Inc., a wholly-owned subsidiary of the Bank is used for holding and administering certain loan participations.

Unity (NJ) Statutory Trust II is a statutory business trust and wholly owned subsidiary of Unity Bancorp, Inc. On July 24, 2006, the Trust issued $\$ 10.0$ million of trust preferred securities to

 purposes, subject to certain limitations. The Company does not consolidate the accounts and related activity of any of its business trust subsidiaries.

## Earnings Summary

Beginning in 2008, we have seen unprecedented financial, credit and capital market stress. Factors such as lack of liquidity in the credit markets, financial institution failures, asset "fair market"
 housing values declined, the stock market remained volatile, and unemployment remained at approximately 10 percent.

The plight of the financial, credit and capital markets carried over into 2009 and will likely persist into the first half of 2010. Corporate layoffs, hiring freezes and bankruptcies persist and capital

 portion of SBA loans, remain very restrictive. Despite this challenging operating environment, the Company believes that it is well-positioned.

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Our performance during the third quarter of 2009 included the following accomplishments:

- Total assets exceeded $\$ 922$ million,
- Market share expansion continued as total deposits increased 9.6 percent from one year ago, and
- The Company remained well-capitalized.

For the three months ended September 30, 2009, the Company reported a net loss of $\$ 747$ thousand, a reduction of $\$ 255$ thousand from the net loss of $\$ 1.0$ million reported for the same


 and accretion of discount on the Company's outstanding preferred stock, was $\$ 2.3$ million for the nine months ended September $30,2009$.

Our results reflect:

- An increased provision for loan losses in response to increased credit risk due to continued weakness in the economy,
- A lower level of noninterest income due to significantly reduced net gains on SBA loan sales and a $\$ 1.7$ million other-than-temporary impairment charge on securities, and
- Higher operating expenses due to increased FDIC insurance rates and a special assessment in the second quarter.

The earnings (loss) per share and return (loss) on average common equity ratios shown below are calculated on net income (loss) available to common shareholders.

| (In thousands, except per share data) | $\begin{array}{cc}\text { Three Months ended September 30, } \\ 2009 & 2008\end{array}$ |  |  |  | Nine Months ended September 30, 20092008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income (Loss) per Common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | (0.16) | \$ | (0.14) | \$ | (0.33) | \$ | 0.19 |
| Diluted |  | (0.16) |  | (0.14) |  | (0.33) |  | 0.19 |
| Return (loss) on average assets |  | (0.33)\% |  | (0.47)\% |  | (0.18)\% |  | 0.22\% |
| Return (loss) on average common equity |  | (9.14)\% |  | (8.45)\% |  | (6.38)\% |  | 3.77\% |
| Efficiency ratio |  | 77.72\% |  | 70.51\% |  | 77.12\% |  | 70.68\% |

## Net Interest Income


 competitive nature of the Company's market place.

Since September 30, 2008, the Federal Open Market Committee has lowered interest rates 175 basis points in an attempt to stimulate economic activity. These actions have resulted in a Fed Funds target rate of 0.25 percent and a Prime rate of 3.25 percent. These interest rate levels in turn have generated lower yields on earning assets as well as lower funding costs for financial institutions.
 driven by lower yields on interest-earning assets, partially offset by a higher volume of these assets.
 due to a higher volume of earning assets
 on all loan products fell during the period, with the largest declines in the SBA and SBA 504 loan portfolios, repricing 215 and 109 basis points lower, respectively.
 $\$ 58.9$ million increase in average securities and an $\$ 8.8$ million increase in federal funds sold and interest-bearing deposits, partially offset by a decrease in total average loans of $\$ 8.3$ million. As loan demand began to subside with the economic downturn, excess liquidity was invested in the securities portfolio as a favorable alternative to federal funds sold. The Company anticipates the slowdown in SBA and commercial lending will continue for the remainder of 2009.

Total interest expense was $\$ 5.3$ million for the third quarter of 2009, a decrease of $\$ 556$ thousand or 9.5 percent compared to the same period in 2008 . This decrease was primarily driven by the decline in the overall interest rate environment in 2009, partially offset by a large increase in average savings deposits.
 increase due to a higher volume of interest-bearing liabilities.
 deposits from higher priced time deposits to savings accounts. The cost of interest-bearing deposits decreased 53 basis points to 2.59 percent for the third quarter of 2009 as all product lines
 2008, but not in the third quarter of 2009.

- Interest-bearing liabilities averaged $\$ 751.7$ million in the third quarter of 2009 , an increase of $\$ 37.6$ million, or 5.3 percent, compared to the prior year's quarter. The increase in interest-bearing liabilities was a result of increases in interest-bearing demand deposits and savings deposits, offset in part by a decline in time deposits and borrowed funds. The largest increase was due to savings deposits, which increased $\$ 77.7$ million or 48.1 percent from the third quarter of 2008 to the third quarter of 2009 . Average borrowed funds and subordinated debentures decreased $\$ 10.2$ million to $\$ 100.5$ million in 2009 compared to $\$ 110.7$ million in 2008 due to the maturity of a $\$ 10.0$ million repurchase agreement in 2009 and no overnight line of credit as of September $30,2009$.

During the quarter-ended September 30, 2009, tax-equivalent net interest income decreased $\$ 224$ thousand compared to the same period in 2008 . Net interest margin decreased 38 basis points to



For the nine months ended September 30, 2009, tax-equivalent interest income decreased $\$ 595$ thousand or 1.6 percent to $\$ 37.4$ million. This decrease was driven by lower yields on interest-earning assets, partially offset by a higher volume of these assets.

- Of the $\$ 595$ thousand decrease in interest income on a tax-equivalent basis, $\$ 4.9$ million can be attributed to reduced yields on interest-earning assets, partially offset by a $\$ 4.3$ million increase due to a higher volume of earning assets.
- The yield on interest-earning assets decreased 83 basis points to 5.81 percent for the nine months ended September 30, 2009 due to the lower overall interest rate environment compared to 2008. Yields on all loan products fell during the period, with the largest declines in SBA, SBA 504 and consumer loan portfolios repricing 245 , 94 and 86 basis points lower, respectively.

 million decrease in federal funds sold and interest-bearing deposits. As loan demand began to subside with the economic downturn, excess liquidity was invested in the securities portfolio as a favorable alternative to federal funds sold. The majority of the increase in average loans was in the residential mortgage portfolio, which increased $\$ 36.1$ million or 40.3 percent during the period. Growth in the SBA and SBA 504 portfolios slowed during the period, accounting for only 9.3 percent of the overall increase in average loans. This slowdown is expected to continue for the remainder of 2009 .

Total interest expense was $\$ 16.8$ million for the nine months ended September 30, 2009, a decrease of $\$ 495$ thousand or 2.9 percent compared to the same period in 2008 . This decrease was driven by the decline in the overall interest rate environment in 2009, partially offset by a large increase in average interest-bearing deposits.
 of interest-bearing liabilities.
 interest-bearing deposits decreased 46 basis points to 2.83 percent for the first nine months of 2009 as all product lines repriced lower. The cost of borrowed funds and subordinated debentures decreased 41 basis points to 3.79 percent due to the use of low cost overnight line of credit funding during the first and second quarters of 2009 .

- Interest-bearing liabilities averaged $\$ 752.3$ million for the nine months ended September 30, 2009, an increase of $\$ 78.3$ million, or 11.6 percent, compared to the same period in the prior year. The
 in 2009 compared to $\$ 107.3$ million in 2008 as these funding sources provided favorable pricing compared to alternate sources of funds as market rates fell.

 in the fourth quarter of 2009 as higher cost time deposits reprice in the current low rate environment and more customers shift from time deposits to the Loyalty savings product.

Unity Bancorp, Inc.
Consolidated Average Balance Sheets with Resultant Interest and Rates
(Unaudited)
(Tax-equivalent basis, dollars in thousands)

|  | Three Months Ended |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2009 |  |  |  |  | September 30, 2008 |  |  |  |  |  |
|  | Average Balance |  | Interest |  | Rate/Yield | Average Balance |  | Interest |  | Rate/ Yield |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold and interest-bearing deposits with |  |  |  |  |  |  |  |  |  |  |  |
| banks | \$ | 32,940 | \$ | 32 | 0.39\% | \$ | 24,118 | \$ | 113 |  | 1.86\% |
| Federal Home Loan Bank stock |  | 4,677 |  | 101 | 8.57 |  | 4,415 |  | 58 |  | 5.23 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |
| Available for sale |  | 131,360 |  | 1,495 | 4.55 |  | 72,658 |  | 920 |  | 5.06 |
| Held to maturity |  | 31,418 |  | 407 | 5.18 |  | 31,209 |  | 399 |  | 5.11 |
| Total securities (a) |  | 162,778 |  | 1,902 | 4.67 |  | 103,867 |  | 1,319 |  | 5.08 |
| Loans, net of unearned discount: |  |  |  |  |  |  |  |  |  |  |  |
| SBA loans |  | 102,691 |  | 1,498 | 5.83 |  | 102,383 |  | 2,043 |  | 7.98 |
| SBA 504 loans |  | 71,764 |  | 1,147 | 6.34 |  | 76,288 |  | 1,424 |  | 7.43 |
| Commercial loans |  | 301,010 |  | 4,973 | 6.55 |  | 317,338 |  | 5,453 |  | 6.84 |
| Residential mortgage loans |  | 123,786 |  | 1,772 | 5.73 |  | 114,058 |  | 1,720 |  | 6.03 |
| Consumer loans |  | 62,459 |  | 791 | 5.02 |  | 59,933 |  | 866 |  | 5.75 |
| Total loans (a),(b) |  | 661,710 |  | 10,181 | 6.12 |  | 670,000 |  | 11,506 |  | 6.84 |
| Total interest-earning assets | \$ | 862,105 | \$ | 12,216 | 5.64\% | \$ | 802,400 | \$ | 12,996 |  | 6.45\% |
| Noninterest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 18,502 |  |  |  |  | 19,166 |  |  |  |  |
| Allowance for loan losses |  | $(11,478)$ |  |  |  |  | $(9,092)$ |  |  |  |  |
| Other assets |  | 34,355 |  |  |  |  | 32,229 |  |  |  |  |
| Total noninterest-earning assets |  | 41,379 |  |  |  |  | 42,303 |  |  |  |  |
| Total Assets | \$ | 903,484 |  |  |  | \$ | 844,703 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing checking | \$ | 88,284 | \$ | 264 | 1.19\% | \$ | 87,903 | \$ | 404 |  | 1.83\% |
| Savings deposits |  | 239,427 |  | 1,032 | 1.71 |  | 161,707 |  | 774 |  | 1.90 |
| Time deposits |  | 323,484 |  | 2,950 | 3.62 |  | 353,743 |  | 3,553 |  | 4.00 |
| Total interest-bearing deposits |  | 651,195 |  | 4,246 | 2.59 |  | 603,353 |  | 4,731 |  | 3.12 |
| Borrowed funds and subordinated debentures |  | 100,465 |  | 1,081 | 4.21 |  | 110,684 |  | 1,152 |  | 4.14 |
| Total interest-bearing liabilities |  | 751,660 |  | 5,327 | 2.80 |  | 714,037 |  | 5,883 |  | 3.28 |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits |  | 79,965 |  |  |  |  | 81,157 |  |  |  |  |
| Other liabilities |  | 4,945 |  |  |  |  | 2,321 |  |  |  |  |
| Total noninterest-bearing liabilities |  | 84,910 |  |  |  |  | 83,478 |  |  |  |  |
| Shareholders' equity |  | 66,914 |  |  |  |  | 47,188 |  |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | $\underline{903,484}$ |  |  |  | \$ | 844,703 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest spread |  |  | \$ | 6,889 | 2.84\% |  |  | \$ | 7,113 |  | 3.17\% |
| Tax-equivalent basis adjustment |  |  |  | (31) |  |  |  |  | (31) |  |  |
| Net interest income |  |  | \$ | $\stackrel{6,858}{ }$ |  |  |  | \$ | 7,082 |  |  |
| Net interest margin |  |  |  |  | 3.17\% |  |  |  |  |  | 3.55\% |

(a) Yields related to securities and loans exempt from federal income taxes are stated on a fully tax-equivalent basis. They are reduced by the nondeductible portion of interest expense, assuming a federal tax rate of 34 percent.
(b) The loan averages are stated net of unearned income, and the averages include loans on which the accrual of interest has been discontinued.

Unity Bancorp, Inc.
Consolidated Average Balance Sheets with Resultant Interest and Rates
(Unaudited)
(Tax-equivalent basis, dollars in thousands)

|  | Nine Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2009 |  |  |  |  | September 30, 2008 |  |  |  |  |
|  | Average Balance |  | Interest |  | Rate/Yield | Average Balance |  | Interest |  | Rate/Yield |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold and interest-bearing deposits with |  |  |  |  |  |  |  |  |  |  |
| banks | \$ | 19,222 | \$ | 78 | 0.54\% | \$ | 23,135 | \$ | 404 | 2.33\% |
| Federal Home Loan Bank stock |  | 5,190 |  | 219 | 5.64 |  | 4,330 |  | 234 | 7.22 |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Available for sale |  | 133,446 |  | 4,709 | 4.71 |  | 73,337 |  | 2,789 | 5.07 |
| Held to maturity |  | 33,277 |  | 1,222 | 4.90 |  | 32,297 |  | 1,270 | 5.24 |
| Total securities (a) |  | 166,723 |  | 5,931 | 4.74 |  | 105,634 |  | 4,059 | 5.12 |
| Loans, net of unearned discount: |  |  |  |  |  |  |  |  |  |  |
| SBA loans |  | 103,321 |  | 4,668 | 6.02 |  | 100,674 |  | 6,399 | 8.47 |
| SBA 504 loans |  | 74,266 |  | 3,663 | 6.59 |  | 73,324 |  | 4,134 | 7.53 |
| Commercial loans |  | 303,234 |  | 15,040 | 6.63 |  | 308,173 |  | 16,145 | 7.00 |
| Residential mortgage loans |  | 125,667 |  | 5,419 | 5.75 |  | 89,551 |  | 4,008 | 5.97 |
| Consumer loans |  | 62,630 |  | 2,383 | 5.09 |  | 58,679 |  | 2,613 | 5.95 |
| Total loans (a),(b) |  | 669,118 |  | 31,173 | 6.22 |  | 630,401 |  | 33,299 | 7.05 |
| Total interest-earning assets |  | 860,253 | \$ | 37,401 | 5.81\% | \$ | 763,500 | \$ | 37,996 | 6.64\% |
| Noninterest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 18,838 |  |  |  |  | 16,189 |  |  |  |
| Allowance for loan losses |  | $(11,173)$ |  |  |  |  | $(8,866)$ |  |  |  |
| Other assets |  | 33,409 |  |  |  |  | 31,268 |  |  |  |
| Total noninterest-earning assets |  | 41,074 |  |  |  |  | 38,591 |  |  |  |
| Total Assets | \$ | $\underline{901,327}$ |  |  |  | \$ | $\underline{802,091}$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing checking | \$ | 86,232 | \$ | 801 | 1.24\% | \$ | 83,050 | \$ | 1,120 | 1.80\% |
| Savings deposits |  | 192,559 |  | 2,588 | 1.80 |  | 179,254 |  | 3,041 | 2.27 |
| Time deposits |  | 357,073 |  | 10,084 | 3.78 |  | 304,298 |  | 9,779 | 4.29 |
| Total interest-bearing deposits |  | 635,864 |  | 13,473 | 2.83 |  | 566,602 |  | 13,940 | 3.29 |
| Borrowed funds and subordinated debentures |  | 116,427 |  | 3,344 | 3.79 |  | 107,345 |  | 3,372 | 4.20 |
| Total interest-bearing liabilities |  | 752,291 |  | 16,817 | 2.98 |  | 673,947 |  | 17,312 | 3.43 |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits |  | 77,730 |  |  |  |  | 78,259 |  |  |  |
| Other liabilities |  | 4,297 |  |  |  |  | 2,354 |  |  |  |
| Total noninterest-bearing liabilities |  | 82,027 |  |  |  |  | 80,613 |  |  |  |
| Shareholders' equity |  | 67,009 |  |  |  |  | 47,531 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 901,327 |  |  |  | \$ | $\underline{802,091}$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest spread |  |  | \$ | 20,584 | 2.83\% |  |  | \$ | 20,684 | 3.21\% |
| Tax-equivalent basis adjustment |  |  |  | (94) |  |  |  |  | (129) |  |
| Net interest income |  |  | \$ | 20,490 |  |  |  | \$ | 20,555 |  |
| Net interest margin |  |  |  |  | 3.20\% |  |  |  |  | 3.61\% |

(a) Yields related to securities and loans exempt from federal income taxes are stated on a fully tax-equivalent basis. They are reduced by the nondeductible portion of interest expense, assuming a federal tax rate of 34 percent.
(b) The loan averages are stated net of unearned income, and the averages include loans on which the accrual of interest has been discontinued.

The rate volume table below presents an analysis of the impact on interest income and expense resulting from changes in average volume and rates over the periods presented. Changes that are not due to volume or rate variances have been allocated proportionally to both, based on their relative absolute values. Amounts have been computed on a fully tax-equivalent basis, assuming a federal income tax rate of 34.0 percent.

| Rate Volume Table (In thousands) | Amount of Increase (Decrease) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended September 30, 2009versus September 30, 2008 |  |  |  |  |  | Nine months ended September 30, 2009 versus September 30, 2008 |  |  |  |  |  |
|  | Due to change in: |  |  |  | Total |  | Due to change in: |  |  |  |  |  |
|  | Volume |  | Rate |  |  |  | Volume |  | Rate |  | Total |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold and interest-bearing deposits | \$ | 199 | \$ | (280) | \$ | (81) | \$ | (59) | \$ | (267) | \$ | (326) |
| Federal Home Loan Bank stock |  | 4 |  | 39 |  | 43 |  | 58 |  | (73) |  | (15) |
| Available for sale securities |  | 1,171 |  | (596) |  | 575 |  | 2,258 |  | (338) |  | 1,920 |
| Held to maturity securities |  | 3 |  | 5 |  | 8 |  | 55 |  | (103) |  | (48) |
| Total securities |  | 1,174 |  | (591) |  | 583 |  | 2,313 |  | (441) |  | 1,872 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| SBA loans |  | 43 |  | (588) |  | (545) |  | 267 |  | $(1,998)$ |  | $(1,731)$ |
| SBA 504 loans |  | (80) |  | (197) |  | (277) |  | 85 |  | (556) |  | (471) |
| Commercial loans |  | (263) |  | (217) |  | (480) |  | (259) |  | (846) |  | $(1,105)$ |
| Residential mortgage loans |  | 465 |  | (413) |  | 52 |  | 1,652 |  | (241) |  | 1,411 |
| Consumer loans |  | 199 |  | (274) |  | (75) |  | 248 |  | (478) |  | (230) |
| Total Loans |  | 364 |  | $(1,689)$ |  | $(1,325)$ |  | 1,993 |  | (4,119) |  | $(2,126)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total interest-earning assets | \$ | 1,741 | \$ | $(2,521)$ | \$ | (780) | \$ | 4,305 | \$ | $(4,900)$ | \$ | (595) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing checking | \$ | 12 | \$ | (152) | \$ | (140) | \$ | 67 | \$ | (386) | \$ | (319) |
| Savings deposits |  | 722 |  | (464) |  | 258 |  | 325 |  | (778) |  | (453) |
| Time deposits |  | (286) |  | (317) |  | (603) |  | 2,037 |  | $(1,732)$ |  | 305 |
| Total interest-bearing deposits |  | 448 |  | (933) |  | (485) |  | 2,429 |  | $(2,896)$ |  | (467) |
| Borrowings |  | (190) |  | 119 |  | (71) |  | 395 |  | (423) |  | (28) |
| Total interest-bearing liabilities |  | 258 |  | (814) |  | (556) |  | 2,824 |  | $(3,319)$ |  | (495) |
| Tax equivalent net interest income | \$ | 1,483 | \$ | $(1,707)$ | \$ | (224) | \$ | 1,481 | \$ | $(1,581)$ | \$ | (100) |
| Tax equivalent adjustment |  |  |  |  |  |  |  |  |  |  |  | 35 |
| Decrease in net interest income |  |  |  |  | \$ | (224) |  |  |  |  | \$ | (65) |

## Provision for Loan Losses

The provision for loan losses was $\$ 3.0$ million for the three months ended September 30,2009 , an increase of $\$ 900$ thousand compared to $\$ 2.1$ million for the same period a year ago. For the nine months ended September 30, 2009, the provision for loan losses was $\$ 6.0$ million, an increase of $\$ 2.8$ million compared to $\$ 3.2$ million for the same period a year ago. The increase is directly related to the increase in nonperforming loans and net charge-offs experienced as a result of the continued weakness in the economy both nationally and in our trade area. Additional information may be found under the caption, "Financial Condition-Asset Quality."

Each period's loan loss provision is the result of management's analysis of the loan portfolio and reflects changes in the size and composition of the portfolio, the level of net charge-offs, delinquencies and current economic environment factors. Additional information may be found under the caption, "Financial Condition-Allowance for Loan Losses." The current provision is considered appropriate under management's assessment of the adequacy of the allowance for loan losses

## Noninterest Income

Historically, Unity has had a strong source of noninterest income in the form of gains on the sale of SBA loans. However, during 2008, pricing in the secondary market for SBA loans began to deteriorate in response to the credit crisis. As a result of the economic conditions, Unity elected to close its SBA loan production offices outside of its New York, New Jersey and Pennsylvania primary trade areas. Unity has and will continue to offer these products as an additional credit product for banking customers within its trade area. This decision resulted in lower levels of noninterest income during the first three quarters of 2009 and will likely reduce noninterest income for the foreseeable future.

In addition, noninterest income was impacted by an other-than-temporary impairment ("OTTI") charge taken during the second quarter of 2009. The Company took an impairment charge of $\$ 1.7$ million on two pooled bank trust preferred securities, due to declines in their market value and the uncertainty that they would recover their book value. Changes in the credit worthiness of the underlying issuers may result in additional OTTI charges and realized losses in the future.

Noninterest income was $\$ 1.2$ million for the three months ended September 30, 2009, an increase of $\$ 1.5$ million compared with the same period in 2008. For the nine months ended September 30, 2009 , noninterest income was $\$ 1.6$ million, a decrease of $\$ 534$ thousand, compared to the nine months ended September 30, 2008. The components of noninterest income (loss) are as follows:

| (In thousands) | Three months ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 | Percent Change |  | 2009 |  | 2008 | Percent Change |
| Service charges on deposit accounts | \$ | 373 | \$ | 381 | (2.1)\% | \$ | 1,038 | \$ | 1,042 | (0.4)\% |
| Service and loan fee income |  | 398 |  | 334 | 19.2 |  | 946 |  | 936 | 1.1 |
| Bank-owned life insurance |  | 56 |  | 53 | 5.7 |  | 166 |  | 157 | 5.7 |
| Gain on sale of mortgage loans |  | 71 |  | - | NM |  | 184 |  | 21 | NM |
| Gain on sales of SBA loans held for sale, net |  | - |  | 215 | NM |  | 29 |  | 1,208 | NM |
| Net other-than-temporary impairment charges on securities |  | - |  | (946) | NM |  | $(1,749)$ |  | $(1,201)$ | 45.6 |
| Net security gains |  | 158 |  | (512) | NM |  | 675 |  | (393) | NM |
| Other income |  | 106 |  | 131 | (19.1) |  | 316 |  | 369 | (14.4) |
| Total noninterest income (loss) | \$ | 1,162 | \$ | (344) | 437.8\% | \$ | 1,605 | \$ | 2,139 | (25.0) \% |

Service charges on deposit accounts remained relatively flat for the three and nine months ended September 30, 2009 when compared to the same periods a year ago, decreasing only $\$ 8$ thousand and $\$ 4$ thousand, respectively. These slight decreases were due to decreased overdraft fees, partially offset by increased commercial analysis fees.

Service and loan fee income increased $\$ 64$ thousand and $\$ 10$ thousand for the three and nine months ended September 30, 2009, respectively, compared to the same periods in the prior

 new loan volume.

Bank owned life insurance income totaled $\$ 56$ thousand and $\$ 166$ thousand for the three and nine months ended September 30, 2009. These amounts are flat compared to the same periods in the prior year.

Net gains on mortgage loan sales were $\$ 71$ thousand for the quarter-ended September 30, 2009 compared to zero gains reported during the third quarter of 2008 . For the nine months ended
 the nine months ended September 30, 2009 compared to $\$ 1.7$ million for the prior year's period.

There were no SBA loan sales during the third quarter of 2009. For the nine months ended September 30, 2009, net gains on SBA loan sales decreased significantly to $\$ 29$ thousand compared to

 lower level for the foreseeable future.

There were no OTTI charges on securities taken during the third quarter of 2009, compared to $\$ 946$ thousand during the third quarter of 2008 . OTTI charges amounted to $\$ 1.7$ million for the nine





 recover its book value


 agency securities.
 due to lower annuity commissions. In addition, year to date other noninterest income was impacted by lower check card and foreign and non-customer ATM fees and no loan referral fees.

## Noninterest Expense

In response to the challenging economic environment which began in 2008, the Company took several steps to reduce its operating expenses. The primary cost reduction mechanism was



 the prior year. The components of noninterest expense are detailed below:

|  | Three months ended September 30, |  |  |  |  | Nine months ended September 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Percent |  |  |  |  | Percent |
| (In thousands) |  | 2009 |  | 2008 | Change |  | 2009 |  | 2008 | Change |
| Compensation and benefits | \$ | 2,909 | \$ | 2,948 | (1.3)\% | \$ | 8,386 | \$ | 9,148 | (8.3)\% |
| Occupancy |  | 595 |  | 688 | (13.5) |  | 1,929 |  | 2,102 | (8.2) |
| Processing and communications |  | 531 |  | 554 | (4.2) |  | 1,554 |  | 1,668 | (6.8) |
| Furniture and equipment |  | 414 |  | 423 | (2.1) |  | 1,381 |  | 1,224 | 12.8 |
| Professional services |  | 274 |  | 285 | (3.9) |  | 780 |  | 626 | 24.6 |
| Loan collection costs |  | 315 |  | 206 | 52.9 |  | 694 |  | 446 | 55.6 |
| Deposit insurance |  | 351 |  | 117 | NM |  | 1,361 |  | 291 | NM |
| Advertising |  | 147 |  | 158 | (7.0) |  | 373 |  | 299 | 24.7 |
| Other expenses |  | 574 |  | 400 | 43.5 |  | 1,411 |  | 1,362 | 3.6 |
| Total noninterest expense | \$ | 6,110 | \$ | 5,779 | 5.7 \% | \$ | 17,869 | \$ | 17,166 | 4.1 \% |


 offset by increased bonus accruals. Full-time equivalent employees fell to 175 at September 30, 2009, compared to 191 at September 30 , 2008.

Occupancy expense decreased $\$ 93$ thousand and $\$ 173$ thousand for the three and nine months ended September 30, 2009 compared to the same periods a year ago due to a reduction in rental expense from renegotiating the lease for our corporate headquarters.

Processing and communications expense decreased $\$ 23$ thousand and $\$ 114$ thousand for the three and nine months ended September 30 , 2009 compared to the same periods a year ago. This
 this process in house, partially offset by increased data processing expenses.
 period a year ago due to increased depreciation and maintenance expenses on new equipment and software.

Professional services decreased $\$ 11$ thousand for the three months ended September 30, 2009 and increased $\$ 154$ thousand for the nine months ended September 30, 2009, compared to the same
 legal, loan review, tax review and audit fees. Quarter over quarter showed a slight decrease due to high consulting fees in 2008.

Loan collection costs increased $\$ 109$ thousand and $\$ 248$ thousand for the three and nine months ended September 30, 2009, compared to the same periods a year ago. The increased expenses were due to higher collection and legal expenses associated with a larger volume of delinquent loans.

Deposit insurance expense increased $\$ 234$ thousand and $\$ 1.1$ million for the three and nine months ended September 30, 2009, compared to the same periods a year ago due to increased






 expense will be recorded each quarter when the FDIC calculates our actual assessments.

Advertising expense decreased $\$ 11$ thousand for the three months ended September 30, 2009 and increased $\$ 74$ thousand for the nine months ended September 30 , 2009 , compared to the same
 have been incurred as the Company works to enhance brand recognition.

 loan commitment reserve funding expenses, when compared to the same period in 2008.

## Income Tax Expense



 a change in the treatment of losses related to FHLMC perpetual preferred stock for tax purposes enacted as part of the Emergency Economic Stabilization Act adopted on October 3, 2008. Once

 effective rate of approximately 31.5 percent for the remainder of 2009.

## Financial Condition at September 30, 2009

 new deposit growth, partially offset by a decrease in total loans.

## Securities

The Company's securities portfolio, which consists of available for sale ("AFS") and held to maturity ("HTM") investments, is maintained for asset-liability management purposes, as well as for liquidity and earnings purposes. Management determines the appropriate security classification of available for sale or held to maturity at the time of purchase.

AFS securities are investments carried at fair value that may be sold in response to changing market and interest rate conditions or for other business purposes. Activity in this portfolio is

 increase of $\$ 23.6$ million or 20.1 percent, compared to $\$ 117.3$ million at December 31, 2008. This net increase was the result of the following:
 mortgage obligations ("CMOs"),

- $\$ 25.4$ million in sales. Sales consisted of fixed rate mortgage-backed securities and callable FHLMC perpetual preferred securities and resulted in gains on sales of $\$ 675$ thousand,
- $\$ 3.0$ million in called agency securities,
- $\$ 36.7$ million of principal pay downs,
- $\$ 270$ thousand in net amortization of premiums,
 year-end 2008. These unrealized gains and losses are reflected net of tax in shareholders' equity as other comprehensive income (loss).

As of September 30, 2009, the available for sale securities portfolio no longer includes any callable FHLMC perpetual preferred securities. The Company sold approximately $\$ 2.1$ million in book
 classified as other-than-temporarily impaired ("OTTI") in December 2007, at which time a $\$ 607$ thousand impairment charge was taken, due to declines in the market value of the securities and the uncertainty that they would recover their book value. During 2008, additional OTTI charges of approximately $\$ 1.2$ million were taken on these securities due to further declines in market value and the eventual placement of FHLMC into conservatorship.





 31, 2008.

HTM securities, which are carried at amortized cost, are investments for which there is the positive intent and ability to hold to maturity. The portfolio is comprised primarily of U.S. Government

 securities that are discussed further in the paragraph below, partially offset by $\$ 4.0$ million in purchases.

At September 30, 2009, the Company's held to maturity portfolio included two pooled bank trust preferred securities that were classified as other-than-temporarily impaired due to the credit
 determined that $\$ 1.7$ million of the impairment was due to credit deterioration and was charged to earnings while approximately $\$ 800$ thousand was non-credit related and was booked to other

 and others for impairment as circumstances warrant. Changes in the credit worthiness of the underlying issuers may result in additional OTTI charges and realized losses in the future.


 effective duration of the portfolio was 2.84 years at September 30, 2009, compared to 6.45 years and 3.71 years, respectively at December 31,2008 .

Approximately 79 percent of the total investment portfolio had a fixed rate of interest at September 30, 2009.
Securities with a carrying value of $\$ 96.9$ million and $\$ 69.9$ million at September 30, 2009 and December 31, 2008, respectively, were pledged to secure government deposits, other borrowings and for
 Banking and Insurance.

## Loan Portfolio

The loan portfolio, which represents the Company's largest asset group, is a significant source of both interest and fee income. The portfolio consists of Small Business Administration ("SBA"), SBA 504, commercial, residential mortgage and consumer loans. Elements of the loan portfolio are subject to differing levels of credit and interest rate risk.

 expenditures or postponing their purchases in hopes that the economy will improve. In general, banks are lending less because consumers and businesses are demanding less credit.

The following table sets forth the loan portfolio concentration by major category:

| (In thousands) |  | September 30, 2009 |  |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Balance | Percent |  | Balance | Percent |
| SBA | \$ | 100,706 | 15\% | \$ | 105,308 | 15\% |
| SBA 504 |  | 71,432 | 11 |  | 76,802 | 11 |
| Commercial |  | 298,019 | 45 |  | 308,165 | 45 |
| Residential mortgage |  | 124,313 | 19 |  | 133,110 | 20 |
| Consumer |  | 62,050 | 10 |  | 62,561 | 9 |
| Total loans | \$ | 656,520 | 100\% | \$ | 685,946 | 100\% |

Average loans increased $\$ 38.7$ million or 6.1 percent from $\$ 630.4$ million for the nine-months ended September 30, 2008, to $\$ 669.1$ million for the same period in 2009 . The increase in average loans


 September 30, 2008 and has remained at 3.25 percent since December 2008.

SBA loans, on which the SBA provides guarantees of up to 90 percent of the principal balance, are considered a higher risk loan product for the Company than its other loan products. The


 area. Consequently, management believes that there will be a significant decline in the volume of new SBA loans and gains on SBA loans will decline substantially for the foreseeable future.

SBA 7(a) loans held for sale, carried at the lower of cost or market, amounted to $\$ 21.4$ million at September 30, 2009, a decrease of $\$ 817$ thousand from $\$ 22.2$ million at December 31, 2008. SBA 7 (a)
 quarterly to the Prime rate, was 6.02 percent for the nine-months ended September 30, 2009, compared to 8.47 percent for the same period a year ago.

At September 30, 2009, SBA 504 loans totaled $\$ 71.4$ million, a decrease of $\$ 5.4$ million from $\$ 76.8$ million at December 31, 2008. The SBA 504 program consists of real estate backed commercial
 yield on SBA 504 loans was 6.59 percent for the nine-months ended September 30, 2009, compared to 7.53 percent for the same period a year ago.


 year ago. The commercial portfolio is expected to remain relatively flat for the remainder of 2009.

Residential mortgage loans consist of loans secured by 1 to 4 family residential properties. These loans amounted to $\$ 124.3$ million at September 30 , 2009, a decrease of $\$ 8.8$ million from $\$ 133.1$

 relationship with an established builder of high end residential properties. The Company expects this growth to slow for the remainder of 2009 due to current market conditions.

 5.09 percent for the nine-months ended September 30, 2009, compared to 5.95 percent for the same period a year ago. The portfolio is expected to remain flat for the remainder of 2009.

In the normal course of business, the Company may originate loan products whose terms could give rise to additional credit risk. Interest-only loans, loans with high loan-to-value ratios,
 not material to the Company's financial position and are closely managed via credit controls that mitigate their additional inherent risk. Management does not believe that these products create a concentration of credit risk in the Company's loan portfolio. The Company does not have any option adjustable rate mortgages ("ARM") loans.

Also, the majority of the Company's loans are secured by real estate. The declines in the market values of real estate in the Company's trade area impact the value of the collateral securing its
 real estate collateral and 3 percent by construction and land development. Commercial mortgages secure 99 percent of all SBA 504 loans with only 1 percent secured by construction and land
 Company's commercial loan portfolio collateral as of September 30, 2009 is shown in the table below:

| (In thousands) |  |  |
| :--- | :---: | :---: |
| Portfolio Collateral |  |  |
|  |  | Concentration |
| Commercial mortgages - owner occupied | $\$ 148,224$ | $50 \%$ |
| Commercial mortgages - investment property | 101,318 | 34 |
| Construction and land development | 33,442 | 11 |
| Other non-real estate collateral | 15,035 | 5 |
| Total commercial loans | $\$ 298,019$ | $100 \%$ |

 are collateralized by the underlying real property financed and/or partially guaranteed by the SBA.

## Asset Quality

Inherent in the lending function is credit risk, which is the possibility a borrower may not perform in accordance with the contractual terms of their loan. A borrower's inability to pay their


 analyzed before a loan is submitted for approval. The loan portfolio is then subject to on-going internal reviews for credit quality, as well as independent credit reviews by an outside firm.

The risk of loss is difficult to quantify and is subject to fluctuations in collateral values, general economic conditions and other factors. The current state of the economy and downturn in the real

 and increased efforts in the collection and analysis of borrower's financial statements and tax returns.

 reversed and charged against current period income. Generally, until the loan becomes current, any payments received from the borrower are applied to outstanding principal, until such time as

 restoration to current status.

The following table sets forth information concerning nonaccrual loans and nonperforming assets at each of the periods indicated:

| (In thousands) | September 30,2009 |  |  | December 31, 2008 |  | September 30, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans |  |  |  |  |  |  |
| SBA 7(a) (1) | \$ | 5,761 | \$ | 4,228 | \$ | 3,040 |
| SBA 504 |  | 6,026 |  | 4,600 |  | 1,612 |
| Commercial |  | 6,548 |  | 5,247 |  | 4,487 |
| Residential mortgage |  | 6,105 |  | 1,808 |  | 1,267 |
| Consumer |  | 247 |  | 237 |  | 230 |
| Total nonperforming loans |  | 24,687 |  | 16,120 |  | 10,636 |
| OREO |  | 2,774 |  | 710 |  | 318 |
| Total nonperforming assets |  | 27,461 |  | 16,830 |  | 10,954 |
| Past due 90 days or more and still accruing interest |  |  |  |  |  |  |
| SBA 7(a) |  | - |  | 332 |  | - |
| SBA 504 |  | 174 |  | - |  | - |
| Commercial |  | 1,180 |  | 146 |  | 1,571 |
| Residential mortgage |  | 255 |  | 2,058 |  | 1,961 |
| Consumer |  | - |  | - |  | - |
| Total |  | 1,609 |  | 2,536 |  | 3,532 |
| Nonperforming loans to total loans |  | 3.76\% |  | 2.35\% |  | 1.55\% |
| Nonperforming assets to total loans and OREO |  | 4.17\% |  | 2.45\% |  | 1.60\% |
| Nonperforming assets to total assets |  | 2.98\% |  | 1.87\% |  | 1.27\% |
| (1) Amount of nonperforming loans guaranteed by the Small Business Administration | \$ | 1,759 | \$ | 1,983 | \$ | 998 |

The current state of the economy largely impacts the Company's level of delinquent and nonperforming loans. The recession that began in 2008 continues to put a strain on the

 of increase than in the first two quarters of 2009.



 due 90 days or more and still accruing interest at September 30, 2009 and December 31, 2008, respectively.
 commercial properties totaling $\$ 2.4$ million for which the Company took title to during the third quarter of 2009.

Potential problem loans are those where information about possible credit problems of borrowers causes management to have doubt as to the ability of such borrowers to comply with loan
 December 31, 2008.

Troubled debt restructurings occur when a creditor, for economic or legal reasons related to a debtor's financial condition, grants a concession to the debtor that it would not otherwise consider,



 allowing interest only payments for a specified period of time. The majority of loans modified during the year are performing according to their new terms.

## Allowance for Loan Losses




 calculating the five-year historical net charge-off rate, the Company weights the past three years more heavily due to the higher amount of charge-offs experienced during those years. All of the

 environmental factor based on its individual characteristics
 90 days past due must be analyzed for their collectability. Once a loss is known to exist, the loss approval process would be immediately expedited.

During 2009, the Company significantly increased its loan loss provision in response to the inherent credit risk within its loan portfolio and changes to some of the environmental factors noted

 these issues.

The allowance for loan losses totaled $\$ 12.4$ million, $\$ 10.3$ million and $\$ 9.9$ million at September 30, 2009, December 31, 2008, and September 30, 2008, respectively, with a resulting allowance to total


 below for each major loan category. Quarter-to-date and year-to-date, the highest net charge-off ratios can be seen in the Company's higher risk SBA portfolio.

The following is a reconciled summary of the allowance for loan losses for the three and nine months ended September 30, 2009 and 2008 :

| Allowance for Loan Loss Activity (In thousands) | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Balance, beginning of period | \$ | 10,665 | \$ | 8,945 | \$ | 10,326 | \$ | 8,383 |
| Provision charged to expense |  | 3,000 |  | 2,100 |  | 6,000 |  | 3,200 |
|  |  |  |  |  |  |  |  |  |
| Charge-offs: |  |  |  |  |  |  |  |  |
| SBA |  | 448 |  | 423 |  | 1,877 |  | 936 |
| SBA 504 |  | - |  | 500 |  | 312 |  | 500 |
| Commercial |  | 674 |  | 200 |  | 1,720 |  | 260 |
| Residential mortgage |  | 125 |  | - |  | 216 |  | 25 |
| Consumer |  | 11 |  | 78 |  | 22 |  | 140 |
| Total charge-offs |  | 1,258 |  | 1,201 |  | 4,147 |  | 1,861 |
|  |  |  |  |  |  |  |  |  |
| Recoveries: |  |  |  |  |  |  |  |  |
| SBA |  | 14 |  | 40 |  | 103 |  | 105 |
| SBA 504 |  | 22 |  | - |  | 27 |  | - |
| Commercial |  | - |  | 29 |  | 131 |  | 35 |
| Residential mortgage |  | - |  | - |  | - |  | - |
| Consumer |  | 2 |  | - |  | 5 |  | 51 |
| Total recoveries |  | 38 |  | 69 |  | 266 |  | 191 |
| Total net charge-offs |  | 1,220 |  | 1,132 |  | 3,881 |  | 1,670 |
| Balance, end of period |  | 12,445 | \$ | 9,913 |  | $\underline{12,445}$ | \$ | 9,913 |
|  |  |  |  |  |  |  |  |  |
| Selected loan quality ratios: |  |  |  |  |  |  |  |  |
| Net charge-offs to average loans (annualized): |  |  |  |  |  |  |  |  |
| SBA |  | 1.68\% |  | 1.49\% |  | 2.30\% |  | 1.10 \% |
| SBA 504 |  | (0.12) |  | 2.61 |  | 0.51 |  | 0.91 |
| Commercial |  | 0.89 |  | 0.21 |  | 0.70 |  | 0.10 |
| Residential mortgage |  | 0.40 |  | 0.00 |  | 0.23 |  | 0.04 |
| Consumer |  | 0.06 |  | 0.52 |  | 0.04 |  | 0.20 |
| Total Loans |  | 0.73 |  | 0.67 |  | 0.78 |  | 0.35 |
|  |  |  |  |  |  |  |  |  |
| Allowance for loan losses to total loans at period end |  | 1.90 |  | 1.45 |  | 1.90 |  | 1.45 |
| $\underline{\text { Allowance for loan losses to nonperforming loans }}$ |  | 50.41 |  | 93.19 |  | 50.41 |  | 93.19 |

## Deposits

 variety of products designed to attract and retain customers, with primary focus on building and expanding relationships.

During the first nine months of 2009 , total deposits increased $\$ 43.5$ million to $\$ 750.7$ million at September 30, 2009, from $\$ 707.1$ million at December 31 , 2008. The increase in deposits was primarily




This activity has resulted in a favorable shift in our deposit concentration from 19 percent savings and 58 percent time deposits at December 31 , 2008 , to 35 percent savings and 41 percent time
 respectively. The Company anticipates a continued migration of deposits from time deposits to savings products for the remainder of 2009 .

## Borrowed Funds and Subordinated Debentures

Borrowed funds and subordinated debentures totaled $\$ 100.5$ million at September 30, 2009, a decrease of $\$ 20.0$ million or 16.6 percent from December 31 , 2008. This net decrease was due to the
 subordinated debenture transactions:

| ( In thousands) | September 30, 2009 | December 31, 2008 |  |
| :--- | ---: | ---: | ---: |
| FHLB Borrowings: |  | $\$$ |  |
| $\quad$ Overnight line of credit | $\$$ | $\mathbf{4 0 , 0 0 0}$ | 10,000 |
| Fixed rate advances | $\mathbf{3 0 , 0 0 0}$ | 40,000 |  |
| Repurchase agreements | $\mathbf{1 5 , 0 0 0}$ | 30,000 |  |
| Other repurchase agreements | $\mathbf{1 5 , 4 6 5}$ | 25,000 |  |
| Subordinate debentures |  | 15,465 |  |

## Interest Rate Sensitivity

The principal objectives of the asset and liability management function are to establish prudent risk management guidelines, evaluate and control the level of interest-rate risk in balance sheet

 of the Board of Directors. The ALCO reviews the maturities and re-pricing of loans, investments, deposits and borrowings, cash flow needs, current market conditions, and interest rate levels

The Company utilizes Modified Duration of Equity and Economic Value of Portfolio Equity ("EVPE") models to measure the impact of longer-term asset and liability mismatches beyond two




 points was a decline of 1.19 percent in a rising-rate environment and a decrease of 1.39 percent in a falling-rate environment.

## Operating, Investing, and Financing Cash

Cash and cash equivalents amounted to $\$ 65.9$ million at September 30, 2009, an increase of $\$ 31.5$ million from December 31, 2008. Net cash provided by operating activities for the nine months


 and proceeds from new borrowings, partially offset by matured and called borrowings and cash dividends paid on preferred stock.

## Liquidity

The Company's liquidity is a measure of its ability to fund loans, withdrawals or maturities of deposits and other cash outflows in a cost-effective manner.

## Parent Company

At September 30, 2009, the Parent Company had $\$ 5.3$ million in cash and $\$ 112$ thousand in marketable securities, valued at fair market value, compared to $\$ 6.1$ million in cash and $\$ 94$ thousand in
 and other operating expenses. Expenses at the Parent Company are minimal, and management believes that the Parent Company has adequate liquidity to fund its obligations.

## Consolidated Bank

The principal sources of funds are deposits, scheduled amortizations and repayments of loan principal, sales and maturities of investment securities and funds provided by operations. While



At September 30, 2009, $\$ 103.5$ million was available for additional borrowings from the Federal Home Loan Bank ("FHLB") and Federal Reserve Bank ("FRB") of New York. Pledging additional
 portfolios, which were $\$ 140.9$ million and $\$ 21.4$ million at September 30, 2009, respectively.

As of September 30, 2009, deposits included $\$ 24.3$ million of Government deposits, as compared to $\$ 18.7$ million at December 31, 2008. These deposits are generally short in duration and are sensitive to price competition. The Company believes the current portfolio of these deposits to be appropriate. Included in the portfolio are $\$ 20.7$ million of deposits from five municipalities. The withdrawal of these deposits, in whole or in part, would not create a liquidity shortfall for the Company.

 market.

## Regulatory Capital

A significant measure of the strength of a financial institution is its capital base. Federal regulators have classified and defined capital into the following components: (1) Tier I capital, which includes tangible shareholders' equity for common stock and qualifying hybrid instruments; and (2) Tier II capital, which includes a portion of the allowance for loan losses, certain qualifying long-term debt, preferred stock and hybrid instruments, which do not qualify as Tier I capital. Minimum capital levels are regulated by risk-based capital adequacy guidelines, which require an institution to maintain certain capital as a percent of assets, and certain off-balance sheet items adjusted for pre-defined, credit-risk factors (risk-adjusted assets). An institution is required to maintain, at a minimum, Tier I capital as a percentage of risk-adjusted assets of 4.0 percent and combined Tier I and Tier II capital as a percentage of risk-adjusted assets of 8.0 percent.

In addition to the risk-based guidelines, regulators require that an institution, which meets the regulator's highest performance and operation standards, maintain a minimum leverage ratio (tier 1 capital as a percentage of tangible assets) of 4 percent. For those institutions with higher levels of risk or that are experiencing or anticipating significant growth, the minimum leverage ratio will be proportionately increased. Minimum leverage ratios for each institution are evaluated through the ongoing regulatory examination process.

The Company's capital amounts and ratios are presented in the following table


The Bank's capital amounts and ratios are presented in the following table.

| (Dollars in thousands) | Actual |  |  | For Capital Adequacy Purposes |  |  |  | To Be Well Capitalized <br> Under Prompt Corrective Action Provisions |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio |  |  | Amount | Ratio |  |  | Amount | Ratio |
| As of September 30, 2009 |  |  |  |  |  |  |  |  |  |  |  |
| Leverage Ratio | \$ | 68,128 | 7.56\% | 3 | \$ | 36,046 | 4.00\% | 3 | \$ | 45,057 | 5.00\% |
| Tier I risk-based capital ratio |  | 68,128 | 9.85\% | 3 |  | 27,664 | 4.00\% | 3 |  | 41,495 | 6.00\% |
| Total risk-based capital ratio |  | 85,320 | 12.34\% | 3 |  | 55,327 | 8.00\% | 3 |  | 69,159 | 10.00\% |
| As of December 31, 2008 |  |  |  |  |  |  |  |  |  |  |  |
| Leverage Ratio |  | 69,049 | 7.88\% | 3 |  | 35,043 | 4.00\% | 3 |  | 43,804 | 5.00\% |
| Tier I risk-based capital ratio |  | 69,049 | 9.93\% | 3 |  | 27,806 | 4.00\% | 3 |  | 41,709 | 6.00\% |
| Total risk-based capital ratio |  | 86,259 | 12.41\% | 3 |  | 55,612 | 8.00\% | 3 |  | 69,514 | 10.00\% |

## Shareholders' Equity

Shareholders' equity decreased $\$ 418$ thousand, or 0.6 percent, to $\$ 67.4$ million at September 30,2009 , compared to $\$ 67.8$ million at December 31, 2008. This decrease was primarily the result of a $\$ 1.2$ million net loss, $\$ 532$ thousand of noncredit other-than-temporary impairment losses, and $\$ 769$ thousand in preferred stock dividends accrued during the nine months ended September 30, 2009 , offset in part by $\$ 1.9$ million appreciation in the market value of the securities and cash flow hedges and $\$ 172$ thousand in stock related compensation expense.

In accordance with its revised dividend policy announced during the third quarter of 2008, the Company did not declare any dividends during the nine months ended September 30, 2009. The revised dividend policy established a targeted dividend payout ratio of $20 \%$ of the Company's earnings, subject to adjustment based upon factors existing at the time of the dividend and the Company's projected capital needs. The dividend would be paid once annually, in the next succeeding year. In addition, the Company is subject to limitations on the payment of dividends related to its participation in the U.S. Treasury's Capital Purchase Plan.

The Company has suspended its share repurchase program, as required by the U.S. Treasury's Capital Purchase Plan. On October 21, 2002, the Company authorized the repurchase of up to $10 \%$ of its outstanding common stock. The amount and timing of purchases would be dependent upon a number of factors, including the price and availability of the Company's shares, general market conditions and competing alternate uses of funds. There were no shares repurchased during the nine months ended September 30, 2009. As of September 30, 2009, the Company had repurchased a total of 556 thousand shares of which 131 thousand shares have been retired, leaving 153 thousand shares remaining to be repurchased under the plan.

## Derivative Financial Instruments



 the Company's balance sheet as other assets or other liabilities.
 credit approvals, limits and monitoring procedures, and does not expect any counterparties to fail their obligations. The Company deals only with primary dealers
 between two counterparties that negotiate specific agreement terms, including the underlying instrument, amount, exercise prices and maturity.

## Risk Management Policies - Hedging Instruments


 reduction in net portfolio value and net income volatility within an assumed range of interest rates.

Interest Rate Risk Management - Cash Flow Hedging Instruments
The Company has long-term variable rate debt as a source of funds for use in the Company's lending and investment activities and for other general business purposes. These debt obligations

 objective, management enters into interest rate swap agreements whereby the Company receives variable interest rate payments and makes fixed interest rate payments during the contract period.

At September 30, 2009 and December 31, 2008 the information pertaining to outstanding interest rate swap agreements used to hedge variable rate debt was as follows:

| (Dollars in thousands) |  | September 30, 2009 |  | December 31, 2008 |
| :---: | :---: | :---: | :---: | :---: |
| Notional amount | \$ | 15,000 | \$ | 15,000 |
| Weighted average pay rate |  | 4.05\% |  | 4.05\% |
| Weighted average receive rate |  | 1.67\% |  | 3.22\% |
| Weighted average maturity in years |  | 2.2 |  | 2.9 |
| Unrealized loss relating to interest rate swaps | \$ | (877) | \$ | $(1,013)$ |

These agreements provided for the Company to receive payments at a variable rate determined by a specific index (three month Libor) in exchange for making payments at a fixed rate.

At September 30, 2009, the net unrealized loss relating to interest rate swaps was recorded as a derivative liability. Changes in the fair value of interest rate swaps designated as hedging
 interest received is classified in interest expense as a yield adjustment in the same period in which the related interest on the long-term debt affects earnings.

## Impact of Inflation and Changing Prices

The financial statements, and notes thereto, presented elsewhere herein have been prepared in accordance with generally accepted accounting principles, which require the measurement of
 reflected in the increased cost of the operations. Unlike most industrial companies, nearly all the Company's assets and liabilities are monetary. As a result, interest rates have a greater impact on performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

## ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

 31, 2008. (See Interest Rate Sensitivity in Management's Discussion and Analysis Herein.)

## ITEM 4.T. Controls and Procedures

 and procedures as of September 30, 2009. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective for recording, processing, summarizing and reporting the information the Company is required to disclose in the reports it files under the Securities Exchange Act of 1934, within the time periods specified in the SEC's rules and forms. Such evaluation did not identify any change in the Company's internal control over financial reporting that occurred during the quarter ended September 30, 2009, has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.
 report that has materially affected, or is reasonably likely to materially affect, the Company's control over financial reporting.

## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings

From time to time, the Company is subject to other legal proceedings and claims in the ordinary course of business. The Company currently is not aware of any such legal proceedings or claims that it believes will have, individually or in the aggregate, a material adverse effect on the business, financial condition, or the results of the operation of the Company.

## Item 1.A. Risk Factors

Information regarding this item as of September 30, 2009 appears under the heading, "Risk Factors" within the Company's Form 10-K for the year ended December 31 , 2008.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds - None

Item 3. Defaults Upon Senior Securities - None
Item 4. Submission of Matters to a Vote of Security Holders - None

Item 5. Other Information - None

Item 6. Exhibits
(a) Exhibits

Exhibit 31.1
Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) or Rule 15d-14(a) and Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) or Rule 15d-14(a) and Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Rule 13a-14(b) or Rule 15d-14(b) and 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNITY BANCORP, INC

Dated: November 10, 2009
/s/ Alan J. Bedner, Jr

ALAN J. BEDNER, JR
Executive Vice President and Chief Financial Officer

## EXHIBIT INDEX

## QUARTERLY REPORT ON FORM 10-Q

## EXHIBIT NO

## DESCRIPTION

31.1 Exhibit 31.1-Certification of James A. Hughes. Required by Rule 13a-14(a) or Rule 15d-14(a) and section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Exhibit 31.2-Certification of Alan J. Bedner, Jr. Required by Rule 13a-14(a) or Rule 15d-14(a) and section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Exhibit 32.1-Certification of James A. Hughes and Alan J. Bedner. Required by Rule 13a-14(b) or Rule 15d-14(b) and section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350

